





NEWS REPUBLIC DAILY CITIZEN REGISTER Star-Times







madisonmediapartners.com

# 2023

# MEDIA KIT AND RATE GUIDE



#### **MADISON**

(608) 252-6234 1901 Fish Hatchery Road Madison, WI 53713













# **COMPREHENSIVE MARKETING SOLUTIONS**

### **FOR ANY SIZE BUSINESS**

Madison Media Partners offers the most diverse product stack in the region, all backed by best-in-class audience insight and transparent reporting. We would be delighted to help you structure a customized packageto meet specific business goals. Contact Madison Media Partners today at (608) 252.2500 to speak with one of our experienced Account Executives.



#### **DIGITAL MARKETING**

Branded Content
Targeted Video
High Impact Banners
Targeted Display
Paid Search
Email Marketing
Website Development
SEO & More



#### **SOCIAL MEDIA MARKETING**

Social Media Management Reputation Management Facebook & Instagram Live Sponsored Posts



#### **PRINT MARKETING**

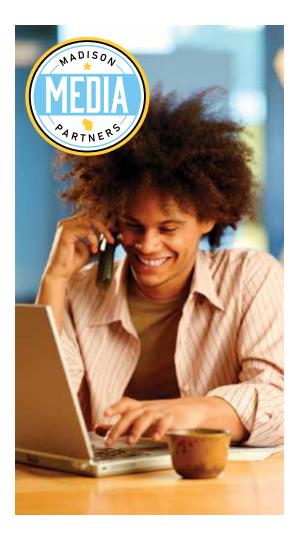
Newspapers / TMCs Special Sections Direct Mail Pre-Printed Inserts AND MORE!

#### IN THIS MEDIA KIT

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TOCAL REACH

Madison Media Partners reaches more than 76% of adults in the Madison market between our paid subscribers product, and news websites.

# RESPONSE RATE

10x

Our response rate is 10x the national average of 0.07%, and our viewable ad impressions are 99%, more than 2x the national average.

# **WEBSITE PAGEVIEWS**

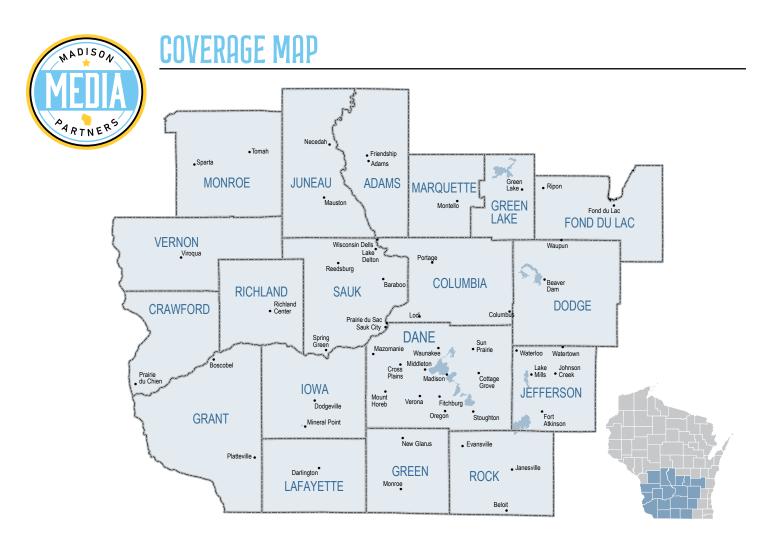
11.6M

Our own Madison.com receives over 11 million pageviews each month with 1.5M unique visitors.

Source: Google Analytics

# **FULL SERVICE MARKETING**





#### **MARKET SNAPSHOT**

Nestled in the Central and Southwest corner of Wisconsin is a collection of thriving communities in the midst of unprecedented growth. This area has a rich history with chapters that include health tech, innovative research, agriculture, educational excellence and so much more. It is also poised for an exciting future with an influx of new businesses, developments, and residents moving to the area every year.

### **Dane County**

Population	568,203
Medium Household Income	
Percent of Homeowners	58.2%
Medium Home Value	\$294,500
Percent with College Education	53%

Source: Census.gov QuickFacts 2022 https://www.census.gov/quickfacts

### **BRAND FAMILY**

#### Madison

Wisconsin State Journal The Cap Times Badgerland Values Dane Madison.com CapTimes.com

### Regional

Daily Citizen
Portage Daily Register
Baraboo News Republic
Juneau Star Times
Wisconsin Dells Events
Badgerland Values Columbia
Badgerland Values Dodge
Badgerland Values Juneau
Badgerland Values Sauk
Shopping Reminder
WiscNews.com

### **Specialty**

Agri-View



### READERSHIP



In a single week, 406,600 or 63.6% of people living in the Madison market read Wisconsin State Journal in print or in digital form.

35.7% of the population read a daily or Sunday issue of Wisconsin State Journal in the past 7 days.



# **OUR AUDIENCE**



50%

Our audience is a close split 53% Male / 47% Female readers

50%

50% of readers are between the ages of 30-59



32% of readers have children in their household



85%

More than 8 in 10 readers have attended or graduated college and/or receive a post graduate degree.

Source: Coda Ventures Lee Enterprises Audience Report 2021



# SOCIAL MEDIA AUDIENCE (©)



### **FACEBOOK**

#### Gender:

**62**% female • **37**% male

#### Age Range:

2%	18-24 years old
16%	25-34 years old
24%	35-44 years old
21%	45-54 years old
17%	55-64 years old
18%	65+ years old

#### Locations:

Madison • Milwaukee • Sun Prairie Middleton • Janesville • Chicago Fitchburg • Stoughton • Verona Eau Claire • McFarland • Baraboo Waunakee • Oregon

#### Gender:

63% female • 35% male

#### Age Range:

	<i>3</i>
6%	18-24 years old
32%	25-34 years old
31%	35-44 years old
18%	45-54 years old
9%	55-64 years old
4%	65+ years old

#### **Locations:**

Madison • Sun Prairie • Fitchburg Middleton • Verona • Milwaukee

Results are cumulative averages from Wisconsin State Journal, Madison.com and the Cap Times



DIGITAL	<b>Monthly Pageviews</b>	<b>Website Users</b>	eSubscribers	<b>Email List</b>
Wisconsin State Journal			26,817	18,423
The Cap Times	364,399	179,850	1,689	19,747
Madison.com	10,932,262	1,298,313		
Madison.com App	4,341,067	16,939		
Portage Daily Register	161,506	10,048		
Baraboo News Republic	127,960	9,651	4,036	5,287
Juneau County Star Times	3,663	1,786		
Beaver Dam Daily Citizen	241,290	19,412		5,125
WiscNews.com	1,231,239	183,973		
WiscNews.com App	20,238	418		
TOTAL	L 17,423,654	1,720,390	32,542	48,582

PRINT	Delivery	Frequency	Distribution	Readership	Geography
Wisconsin State Journal	Subscriber	Daily	30,487 (Sun.)	225,000	Dane County
The Cap Times	Subscriber/Rack	Wednesday	33,524	88,000	Dane County
Badgerland Values Dane	Free Shopper	Wednesday	134,839		Dane County
Portage Daily Register	Subscriber	Mon-Sat.	1,415 (Sat.)		Portage
Baraboo News Republic	Subscriber	Mon-Sat.	1,353 (Sat.)		Baraboo
Beaver Dam Daily Citizen	Subscriber	Mon-Sat.	2,512 (Sat.)	8,084	Beaver Dam
Juneau County Star Times	Subscriber	Thursday	886		Juneau County
Wisconsin Dells Events	Subscriber	Thursday	733		Wisconsin Dells
Badgerland Values - Columbia	Free TMC	Wednesday	16,281		Columbia County
Badgerland Values - Dodge	Free TMC	Monday	31,176		Dodge County
Badgerland Values - Juneau	Free TMC	Wednesday	17,375		Juneau County
Badgerland Values - Sauk	Free TMC	Wednesday	27,860		Sauk County
Shopping Reminder	Free TMC	Monday	6,695		Columbus
TOTAL			205 426		

TOTAL 305,136 Scarborough 2022

SOCIAL	Facebook	Twitter	Instagram	LinkedIn
Wisconsin State Journal	53,498	86,046	37,762	4,450
The Cap Times	27,332	36,408	13,532	1,790
Madison.com	31,701	38,621	18,426	330
Portage Daily Register	9,521	532		
Baraboo News Republic	11,450	1,864		
Beaver Dam Daily Citizen	15,540	1,962	<b>A O</b>	w fin
Juneau County Star Times	7,188	352	100	
Wisconsin Dells Events	7,466	542		
TOTAL	163,696	166,327	69,720	6,570

# MADISON.COM & WISCNEWS.COM

### PREMIUM USER EXPERIENCE & HIGH IMPACT BRAND OPPORTUNITIES

Users find our site template to be:

- · Highly engaging
- Easy to navigate
- · Modern and colorful

With an increased emphasis on digital storytelling and interactive content.

In addition, our website uses machine learning to gather data on the content each user is absorbing and will center new content that is the best fit for them in their future visits.

Integrated into this template are exciting, visibility opportunities for our advertisers as well.



#### **VIDEO-CENTRIC SITE DESIGN**

- In 2021, US adults will watch an average of 140 minutes of digital video per day.
- Viewers retain 95% of a message when they watch it in a video, compared to 10% when they are reading the content in text.
- One-third of all on-line activity is spent watching video content.





# LOCAL DIGITAL

#### PREMIUM INVENTORY

VIDEO PREROLL	\$30 CPM
VIDEO DISPLAY	\$30 CPM
INVIEW VIDEO (640x480)	\$25 CPM
REVEAL (1920x350 / 800x250)	\$35 CPM
REVEAL WITH VIDEO	\$40 CPM
BILLBOARD (970x250)	\$14 CPM
IAB UNITS	\$14 CPM
NATIVE AD UNITS	\$15 CPM

Targeting available including geo and intent. Subject to availability.

### **CAPTIMES.COM INVENTORY**

VIDEO PREROLL	.\$30 CPM
VIDEO DISPLAY	.\$30 CPM
INVIEW VIDEO (640x480)	.\$25 CPM
REVEAL (1920x350 / 800x250)	.\$35 CPM
REVEAL WITH VIDEO	.\$40 CPM
BILLBOARD (970x250)	.\$30 CPM
NATIVE AD UNITS	.\$15 CPM
IAR UNITS	.\$14 CPM







### **AD MESSENGER**

AD MESSENGER 50	\$500
50,000 320x50 (Text/Logo)	
AD MESSENGER 100	\$1000
100,000 320x50 (Text/Logo)	
AD MESSENGER 250	\$2000
250,000 320x50 (Text/Logo)	

All campaigns includes geo-targeted campaign to minimum5 zip codes. Custom programs can be developed for clients interested in higher impression levels.

### **EMAIL NEWSLETTERS**

WSJ - Top Daily & Breaking News (100K)\$1,650
WSJ - Entertainment/Movies/Food (15K) \$500
WSJ - Badger Beat (10.5K)\$450
WSJ - PrepZone (6K)\$350
WSJ - Business Briefing (3K)\$350
WSJ - Local Offers (25K)\$199
MAD - Weather Daily & Alerts (5.5K)\$500

\*SOV - Share of Voice (50% of total ad impressions)

Custom programs available for commitments spanning 3 months.

# SOCIAL MEDIA SPONSORED POST RATES

### WISCONSIN STATE JOURNAL







### **Facebook**

1-3x 4-8x\* 9x+\*

Post/Event Share \$500 \$435 \$395 Facebook Live \$750 \$695 \$625

\* With commitments of 4 or more, a 1/8 page color display ad in "Taste of the Times" or ROP in the Cap Times print edition to correspond with the post.

Prices subject to change.

# facebook sponsored content





Wisconsin State Journal 53.5K followers 3.6K avg. impressions/post Madison.com 31.7K followers 1K avg. impressions/post The Cap Times 26.8K followers 2.5K avg. impressions/post



### Instagram

Post in the Feed......\$500
Can include up to 10 images
Could be a giveaway/contest
Story Feature......\$300
Can include 1-5 slides with clickable URL
Live or Pre-recorded Video ..\$500-\$700
Up to 10 minutes in length
Reels.....\$1,000

Prices subject to change.

# instagram sponsored content





Wisconsin State Journal 37.4K followers 74.1K monthly impressions

Madison.com 18.3K followers 14.6K monthly impressions The Cap Times 11.7K followers 155.9K monthly impressions



# BRANDED CONTENT DRIVES RESULTS

84% of consumers expect brands to create content; consumers want content from brands.

78% of consumers believe that companies providing custom content want to build long-term relationships.

Content marketing can cost up to 62% LESS THAN TRADITIONAL MARKETING

300% A viable content strategy can grow site visits by 300%.

Source: https://neilpatel.com/blog/38-content-marketing-stats-that-every-marketer-needs-to-know/https://contentmarketinginstitute.com/2016/08/content-marketing-stats/https://searchengineland.com/seo-content-strategy-grow-visits-300-one-year-282934



### **PACKAGE A: \$1,500**

- One branded content piece
- One paid social post on our Facebook page

#### **PACKAGE B: \$2,250**

- One branded content piece
- One paid social post on our Facebook page
- 75,000 native impressions

#### **PACKAGE C: \$3,500**

- Two branded content pieces
- 50,000 native impressions (distributed per piece)
- Two paid social posts (featuring each piece of content) on our Facebook page

#### **PACKAGE D: \$7,500**

- Three branded content pieces
- 100,000 native impressions (distributed per piece)
- Three paid social posts (featuring each piece of content) on our Facebook page
- 50,000 Targeted Email sends (utilizing Amplified's network)

All packages include: Branded content piece(s) (listicle or article, 500 words of fewer with a single round of revisions) which will publish on the local publisher website.

The campaign distribution plan includes: Native impressions on the local publisher site and programmatic impressions utilizing Amplified's network of brand safe sites

AND/OR Paid social post(s)featuring your content on the local publisher's Facebook page

We will work with you to select the ideal target audience for your campaign.

Backlinks and keywords will be included in the piece to positively influence your website's SEO





# **VIDEO AND AUDIO**

Video production, scripting, and editing is not one-size fit all; our levels help clients achieve their specific goals. We will work with you to select the ideal target audience for your campaign and build distribution/marketing plans accordingly. Pricing does not include any distribution.

#### ON-SITE INTERVIEW-STYLE VIDEO - \$3,500

60-to 90-second video that shares objectives and talking points

### GALLERY/SLIDESHOW - \$3,500

Using stock or client photos to "tell" the story; caption copy, e-commerce capabilities, and calls-to-action included

#### **ANIMATED VIDEO - \$6,500**

60-to 90-second animated video to share a story, introduce a campaign, and more

### **COMPANY PROFILE VIDEO - \$7,500**

Strengthen connection with consumers with an engaging synopsis of your story

#### **BRANDED SHORTS - CUSTOM OUOTE**

Anything outside the realm of what is listed above

### PODCAST - \$2,000 PER EPISODE

recommended to record at least three







# PRINT ADVERTISING Rates & Information

NTRA	

LEVEL	BROADSHEET	WSJ	TABLOID	CAPTIMES	сомво
Open	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$8,160 \$4,080 \$2,040 \$1,020 \$510	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$4,675 \$2,340 \$1,175 \$605
3X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$6,240 \$3,120 \$1,560 \$780 \$390	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$3,345 \$1,675 \$845 \$440
6X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$6,000 \$3,000 \$1,500 \$750 \$375	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$3,235 \$1,620 \$815 \$425
12X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$5,760 \$2,880 \$1,440 \$720 \$360	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$3,130 \$1,565 \$790 \$455
24X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$5,400 \$2,700 \$1,350 \$675 \$340	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$2,965 \$1,485 \$750 \$390
48X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$5,160 \$2,580 \$1,290 \$645 \$325	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$2,860 \$1,430 \$720 \$380
72X	Full Page Half Page Quarter Page Eighth Page 1/16 Page	\$4,440 \$2,220 \$1,110 \$555 \$280	NA Full Page Half Page Quarter Page Eighth Page	\$595 \$300 \$155 \$95	\$2,535 \$1,270 \$640 \$340







Notice of cancellation of advertisement with any Madison Media Partners publication after the space and copy deadline has passed will result in a 40% penalty of the cost of the advertisement to be paid by the advertiser.

Creative service charges may apply to all ads designed by our designers. All rates listed above are per ad.

\*Insertion into multiple products counts towards achieving contracted frequency level.

# PRINT ADVERTISING Rates & Information

	2 x 2.4"	2 x 4.9" 1/16 pg	3 x 4.9" 1/8 pg HZ	2 x 7.4" 1/8 pg VT	3 x 10" 1/4 page VT	6 x 4.9" 1/4 page HZ	3 x 20.9" 1/2 page VT	6 x 10" 1/2 page HZ	6 x 20.9" Full Page
DAILY PUBLICATIONS	Tuesday - Thu	ırsday - Saturda	ay (3 Day Rate	Includes Full Co	olor)				
Baraboo News Republic Portage Daily Register	\$150	\$265	\$385	\$385	\$680	\$680	\$1,250	\$1,250	\$2,550
Daily Citizen	\$125	\$210	\$300	\$300	\$515	\$515	\$950	\$950	\$1,950
IAB impressions included	5,000	5,000	15,000	15,000	20,000	20,000	25,000	25,000	50,000
Pickup	\$54	\$90	\$126	\$126	\$215	\$215	\$395	\$395	\$785
DAILY PUBLICATIONS	E-EDITION	ONLY Monday	/ - Wednesday	- Friday - Sund	ay				
Baraboo News Republic Portage Daily Register								\$215	\$450
Daily Citizen								\$215	\$450
IAB impressions included								10,000	25,000
BADGERLAND VALUE	ES .								
Dane (Wed)	\$92	\$190	\$294	\$294	\$561	\$572	\$1145	\$1145	\$2,350
Sauk (Wed) - BNR/PDR or WDE	\$130	\$235	\$330	\$330	\$565	\$565	\$1020	\$1020	\$1,980
Columbia (Wed) - PDR/BNR	\$130	\$235	\$330	\$330	\$565	\$565	\$1020	\$1020	\$1,980
Juneau (Wed) - JCST	\$130	\$185	\$330	\$330	\$565	\$565	\$1020	\$1020	\$1,980
Dodge (Sat) - BDC	\$130	\$245	\$370	\$370	\$635	\$635	\$1,150	\$1,150	\$2,250
IAB impressions included	5,000	5,000	15,000	15,000	20,000	20,000	25,000	25,000	50,000
Pickup	\$60	\$100	\$130	\$130	\$215	\$245	\$450	\$450	\$900
WEEKLY PUBLICATIO	NS Wednesda	у							
The Cap Times	\$130	\$150	\$225	\$225	\$425	\$425	N/A	\$750	N/A
Pickup	\$120	\$95	\$155	\$155	\$300	\$300	N/A	\$595	N/A
WEEKLY PUBLICATIO	NS Monday								
Shopping Reminder (BDC)	\$105	\$185	\$270	\$270	\$450	\$450	\$805	\$805	\$1,590
IAB impressions included	5,000	5,000	15,000	15,000	20,000	20,000	25,000	25,000	50,000
Pickup	\$60	\$100	\$130	\$130	\$215	\$245	\$450	\$450	\$900
WEEKLY PUBLICATIO	WEEKLY PUBLICATIONS Thursday								
Juneau County Star Times	\$85	\$140	\$199	\$199	\$325	\$325	\$570	\$570	\$1,115
Wisconsin Dells Events	\$85	\$140	\$199	\$199	\$325	\$325	\$570	\$570	\$1,115
IAB impressions included	5,000	5,000	15,000	15,000	20,000	20,000	25,000	25,000	50,000
Pickup	\$50	\$80	\$130	\$130	\$215	\$245	\$450	\$450	\$900

All rates are black and white and include creative charges

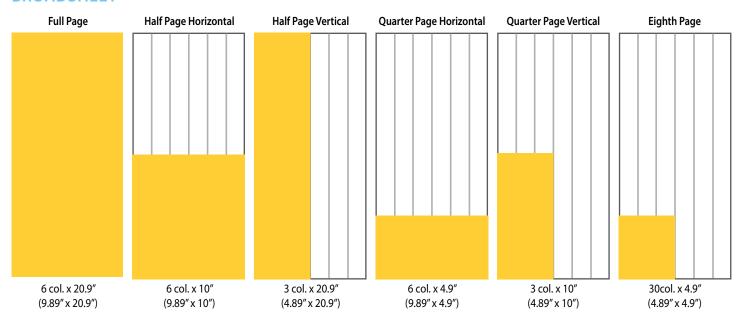
COLOR RATES: 10% Color Charge CREATIVE CHARGES: \$20

Not applied to pickups.

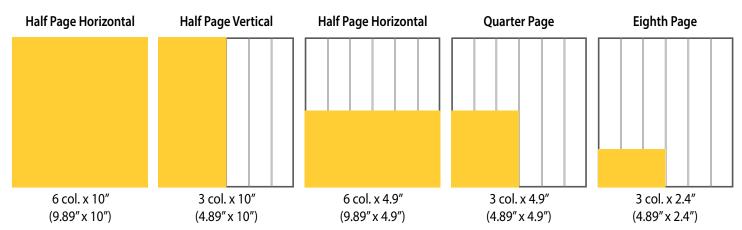


# **ADVERTISING** Sizes & Information

### **BROADSHEET**



#### **TABLOID**



### **COLUMN SIZES**

Column Width Inches	
1 column	. 1.56"
2 column	. 3.23"
3 column	. 4.89"
4 column	. 6.56"
5 column	. 8.23"
6 column	. 9.89"
Full page height (broadsheet): 20.9° Full page height (tabloid): 10"	
Doubletruck Width	20.88"





# **INSERTS**

An efficient and cost-effective way for advertisers to reach consumers. Distributed in a target area. Almost every household, including Wisconsin State Journal subscribers and non-subscribers.

# **PRINT & DELIVER INSERTS** Wednesday

### **STANDARD 8.5" x 11"**

Image Size 8"x10.5" / 60# Gloss

Call for current rates

### SUPER-SIZED 10" X 11"

Image Size 9.5"x10.5" / 60# Gloss

# DANE COUNTY CUSTOMIZED ZONING\*

(\*MINIMUM 15,000)

### WSJ / Badgerland Values Dane County (02/23)

Town	Zip	WED WSJ	<b>BLV Dane</b>	<u>Total</u>
Madison	53703	578	13,572	14,150
Madison	53704	1,673	16,057	17,730
Madison	53705	1,235	8,352	9,587
Madison	53726	157	770	927
Madison	53711	2,091	20,429	22,520
Madison	53713	364	6,569	6,933
Madison	53714	611	5,968	6,579
Madison	53715	301	1,684	1,985
Madison	53716	1,080	6,487	7,567
Madison	53717	777	3,589	4,366
Madison	53718	643	6,909	7,552
Madison	53719	794	11,539	12,333
Cottage Grove	53527	533	3,960	4,493
Middleton	53562	1,280	10,197	11,477
Verona	53593	889	11,831	12,720
Dane	53529	96	645	741
Waunakee	53597	948	6,285	7,233
Total		14,050	134,843	148,893

# PRE-PRINTED INSERTION ONLY

	СРМ	Weight Limit		
Single Sheet	\$50.00	.21 oz		
2 BS/4 Tab	\$60.00	.33 oz		
4 BS/8 Tab	\$70.00	.62 oz		
6 BS/12 Tab	\$85.00	.98 oz		
8 BS/16 Tab	\$95.00	1.3 oz		
10 BS/20 Tab	\$105.00	1.63 oz		
12 BS/24 Tab	\$120.00	1.95 oz		
14 BS/28 Tab	\$130.00	2.28 oz		
16 BS/32 Tab	\$145.00	2.60 oz		
18 BS/36 Tab	\$15500	2.93 oz		
20 BS/40 Tab	\$170.00	3.25 oz		
Minimum 10,000 Pieces				

### Wisconsin State Journal Only (02/23)

Town	Zip	WED WSJ
Blue Mounds	53517	79
Mount Horeb	53572	440
Black Earth	53515	131
Cross Plains	53528	286
Mazomanie	53560	121
Belleville	53508	320
Brooklyn	53521	115
Oregon	53575	647
Cambridge	53523	188
Deerfield	53531	174
Deforest	53532	628
Windsor	53598	117
Marshall	53559	189
Waterloo	53594	104
Mc Farland	53558	513
Stoughton	53589	837
Sun Prairie	53590	1,232
Total		6,121





# SPADEA / WRAP ADVERTISING

Wrap up the Wisconsin State Journal! Your advertising will be the first thing readers see when they pick up the paper.

### **AD SIZE**

# PUBLISHED Daily

#### **DISTRIBUTION**

Wisconsin State Journal

#### **RATE**

Sunday / Wednes	day - 4 Page Wrap		
Open	13X	26X	52X
\$10,000	\$11,250	\$10,750	\$10,250
Sunday / Wednes	day - 3 Page Spadea		
0pen	13 Weeks	26 Weeks	52 weeks
\$9,000	\$8,550	\$8,100	\$7,650
Sunday Inside Spa	adea - \$3,000		
Sunday / Wednes	day - 2 Page Spadea		
Open	13 Weeks	26 Weeks	52 weeks
\$6,000	\$5,700	\$5,400	\$4,950
Sunday Inside Spa	adea - \$2,000		
Monday / Tuesda	y / Thursday / Friday /	Saturday - 4 Page \	Wrap
Open	13 Weeks	26 Weeks	52 weeks
\$8,000	\$7,000	\$6,000	\$5,000
Monday / Tuesda	y / Thursday / Friday /	Saturday - 3 Page S	padea
Open	13 Weeks	26 Weeks	52 weeks
\$5,500	\$5,225	\$4,950	\$4,675
Saturday Inside S	oadea - \$2,500		
Monday / Tuesda	y / Thursday / Friday /	Saturday - 2 Page S	padea
Open	13 Weeks	26 Weeks	52 weeks
\$4,200	\$3,990	\$3,780	\$3,495
Saturday Inside S	oadea - \$1,500		

Full color. Production included.

### 2 Page Spadea



### 3 Page Spadea



### 4 Page Wrap



# **PREMIUM POSITIONS** Rates & Placements



### **FRONT PAGE (A1)**

1x 4x Weekly (3-mo contract)

FIRST IMPRESSION .......\$559 .......\$559

Ad is placed above the masthead on page A1. Also includes 20,000 high impact digital impressions per ad.

Print: 9.89" wide x 1.5" tall • Digital: 1920x350 / 800x250

MAIN FRONT PAGE STRIP.........\$759.......\$559......\$459

Ad is placed at the bottom of page A1. Also includes 20,000 high impact digital impressions per ad.

Print: 9.89" wide x 2" tall Digital: 1920x350 / 800x250

STICKY NOTE: Talk to your Account Executive about options.

Includes print & insertion. 3" wide x 3"



#### SECTION FRONTS

Ad is placed at the bottom of your choice of section front. Exclusive placement! No other ads will appear near yours. Also includes 10,000 high impact digital impressions!

		1x	4x	Weekly (3-mo contract)
Sports	9.89" x 3"	\$559	\$359	\$259
Business (Sat/Sun)	9.89" x 3"	\$559	\$359	\$259
Real Estate (Sun)	9.89" x 5.5"	\$759	\$559	\$459
Local & State (Sun)	9.89" x 3"	\$559	\$359	\$259
Sunday Best	9.89" x 3"	\$559	\$359	\$259
Sunday Better	9.89" x 5.5"	\$759	\$559	\$459
Wednesday Taste	9.89" x 3"	\$559	\$359	\$259

# RECRUITMENT

# EMPLOYMENT RATES BY PUBLICATION

\$12/pci
\$12/pci
\$12/pci
\$12/pci
\$12/pci
\$6/pci
\$15/pci
\$6/pci
\$6/pci
\$6/pci
\$12/pci
\$6/pci
\$20/pci





# CWN EMPLOYMENT PACKAGE \$15/TOTAL PCI

### **BREAKOUT BY PRODUCT**

Badgerland Values – Columbia	\$3.00/pci
Badgerland Values - Dodge	\$3.00/pci
Badgerland Values – Juneau	\$3.00/pci
Badgerland Values – Sauk	\$3.00/pci
Baraboo News Republic	\$1.50/pci
Portage Daily Register	\$1.50/pci
Juneau County Star Times	\$1.50/pci
Wisconsin Dells Events	\$1.50/pci

Please talk to a recruitment expert on all the additional options for your recruitment needs, including digital, social and niche sites.



# **EVENTS AND SPECIAL EDITIONS**

Our specialty publications and events connect with readers and members of the community who are interested in a specific topic, interest, or category. Connect directly with readers who are reading content related to your business or service, or talk directly with customers at one of our events.

#### **JANUARY**

**Obituary Tribute** 

#### **FEBRUARY**

Executive Breakfast (*Event*) K-12 Planner Book of Business Cap Times Live (*Event*)

#### **MARCH**

Obituary Tribute
Top Workplaces (Event)

#### **APRIL**

Executive Breakfast (Event)

#### MAY

Nurses, Heart of Healthcare *(Event)* People's Choice Nomination Guide Obituary Tribute Fueling Discovery

#### **JULY**

**Obituary Tribute** 

#### **AUGUST**

Executive Breakfast (*Event*)
Badger Football Preview

#### **SEPTEMBER**

People's Choice Winners Guide Pro Football Online Contest Cap Times Idea Fest (*Event*) Obituary Tribute

#### **OCTOBER**

Executive Breakfast (Event)

#### **NOVEMBER**

**Obituary Tribute** 

#### **DECEMBER**

**Holiday Worship** 

















### GENERAL ADVERTISING INFORMATION

**Political Rates** (Mon-Sat) \$40.87 (Sun) \$56.10 Political/advocacy advertising must state name of individual or group placing the ad and be pre-paid by space reservation deadline.

Charitable Rates (Mon-Sat) \$31.35 (Sun) \$45.57

#### Thanksgiving Day edition is rated at Sunday rates.

#### **Preferred Positioning**

Page +25% Section +15%

#### **ROP Size: Two Facing Pages**

Ads may be faced together when layout conditions permit, when each ad is four, five or six columns wide and total space exceeds 125.4".

#### **Advertising Sizes**

All ROP ads in excess of 18" in depth will be set and billed at 20.9 inches. Ads smaller than minimum depth for column width will be accepted when possible and will be charged at the minimum depth for column width. Double trucks will be billed for the two pages of space occupied, plus a full 20.9 inches for the center column (qutter).

#### **Advertising Deadlines**

#### Wisconsin State Journal Daily Newspaper Deadlines

Day (Publication) Space/Copy Deadline Thursday 5 pm Monday Friday 5 pm Wednesday Friday 5 pm Thursday Monday 5 pm Friday Tuesday 5 pm Saturday Wednesday 5 pm Sunday Wednesday 5 pm Sunday (Class Advance) Thursday 4:30 pm Wednesday Noon Sunday Best

#### South Central Wisconsin Newspaper Deadlines

 Day (Publication)
 Space/Copy Deadline

 Tuesday
 Friday 11 am

 Thursday
 Tuesday 11 am

 Saturday
 Thursday 11 am

#### **Weekly & Badgerland Values Deadlines**

The Cap Times (Wednesday) Thursday 5 pm Juneau Co. Star-Times (Thursday) Friday 5 pm Wisconsin Dells Events (Thursday) Friday 5 pm Badgerland Values Dane (Wednesday) Wednesday 5 pm Badgerland Values Columbia (Wednesday) Wednesday 5 pm Badgerland Values Sauk (Wednesday) Wednesday 5 pm Badgerland Values Juneau (Wednesday) Wednesday 5 pm Badgerland Values Dodge (Monday) Wednesday 12 pm Shopping Reminder (Monday) Wednesday 12 pm Advance Jackets (Wed. & Thurs.) Wed. 5 pm (7-8 days prior)

#### **Advertising Elements**

Customer-furnished, black & white camera-ready halftone material should be 85-line or 100-line screen (65-line material accepted but not recommended). Halftones should not have less than a 3% highlight positive print dot, 35% middle-tone positive print dot, and no more than 85% positive print shadow dot. Camera-ready material must be smooth-matte-finish black & white.

#### **Reservations for color advertisements**

For color advertisements that require scanning, ad layout and copy should be submitted 24 hours in advance of normal deadlines. Publication of color ads may be restricted by press capacity.

#### **Late Reservations/Cancellations**

Advertisements canceled after cancellation deadline will be billed at 100% of ad cost. Late reservations will be accepted on a space-available basis, subject to a 25% surcharge.

#### **Advertising Dispatch**

Minimum size for proof copies and tear sheets is 15 inches. Proofs also available by fax or e-mail. For further dispatch information, please contact your Madison Media Partners advertising sales consultant or call 608-252

Proofs will be furnished only for advertisements with complete copy and layouts received by deadline. When production-ready layout services are required, advance deadline 24 hours.

Advertising will be considered approved if corrections are not received by 11 a.m. on the day prior to publication. Sunday and Monday corrections are due by noon on Friday.

For advertisements that require layout, typesetting or scanning, advance normal deadlines 24 hours. Reservation for space and color should be made at least five days prior to publication date

If ads are produced by Wisconsin State Journal, creative service charges apply.

#### **PAYMENT & LIABILITY**

#### Commissions

All local display and classified rates are net non-commissionable unless otherwise indicated.

#### **Payment Terms**

Payment for advertising (other than cash in advance) is due on the 25th of the month following services with credit approval. If not paid by the 25th of the month following service, balance will be subject to a 1% per month (12% per annum) service charge, the contract may be regarded as void, and the non-contract earned rate may be applied against all advertising used during the life of the contract. Unpaid past balance on any account may result in cancellation of pending advertising.

#### Credi

All advertisements are subject to credit approval prior to publication deadlines unless advertising is prepaid before reservation deadline.

#### Liability

The liability regulations described herein apply to all Madison Media Partners advertising. The Publisher may refuse any advertising deemed unacceptable.

Madison Media Partners accepts responsibility for publishing each ad correctly, as determined by original copy and if submitted on or before deadline. Madison Media Partners will not accept liability for changes in copy after advertising has been proofed. In the event of an error, liability of Madison Media Partners is limited to a correction, if requested, or credit only for the actual space occupied by the incorrect item. All advertising is accepted on an ROP (run of paper) basis unless preferred position is purchased. Claims for adjustment must be made within 24 hours of first day of publication. All rates are firm, in compliance with government regulations, and not subject to rebates. Madison Media Partners cannot be liable for advertisements not run or be responsible for content of advertisements.

Advertising orders directing insertion of advertisements in specific positions or designated page "or omit" will not be accepted. Position of advertisements is not guaranteed. Publisher will attempt to meet customer requests but will make no adjustments, re-runs, or refunds because of advertising position.

No ads will be placed in an upside-down position. Advertising that resembles news or editorial content must be set in a sans-serif typeface, be bordered by a minimum 1-point border and have the word "ADVERTISEMENT" in 10-point type across the top of the ad.

By advertising with Madison Media Partners and its publications, advertiser agrees to all advertising terms and conditions as set forth by Madison Media Partners. For further details about or explanations of all Madison Media Partners advertising terms and conditions, contact your Madison Media Partners advertising sales consultant or visit www.madison-mediapartners.com.

#### **Coupon Backing**

Only advertisements containing a coupon (when backed by another coupon) will be considered for adjustment. Position requests of "no coupon-backing" or backing with specific categories of advertising units will not be held valid for credit or make-good purposes. In the event of lost checking copies or other claims, payment must be made. Claims for adjustment will be handled promptly; however, claims made 30 days after publication or service will not be considered.



#### **CONTACTS**

Advertising Information Phone: (608) 252-6200 Fax: (608) 252-6333

#### **MADISON**

1901 Fish Hatchery Road Madison, WI 53713 PO Box 8056 Madison, WI 53708

Head of Digital Strategy Andrew Barron (608) 252-6234 abarron@madison.com

Director of Local Retail Advertising Scott Zeinemann (608) 252-6092 szeinemann@madison.com