### **School Info**

We agree to release the institution's data to the conference: Yes

#### **Institutional Contacts:**

Primary Contact Melissa Title: Assistant AD for Business

**Person:** Goodman Administration

Phone: 4178364103 Email: melissagoodman@missouristate.edu

CEO: Mr. Clif Smart CEO Email: cliftonsmart@missouristate.edu

University CFO: Steve Foucart University CFO Email: sfoucart@missouristate.edu

**Audit Firm:** BKD **AUP Report Issuance** 01/14/2020

Date:

#### Classification & Conference:

NCAA Primary I-FCS Division:

Athletic Conference: Missouri Valley

Conference

## Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Baseball	X		
Basketball	X	X	
Beach Volleyball		X	
Bowling			
Cross Country		X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Swimming and Diving	X	X	
Tennis		X	
Track, Indoor		X	
Track, Outdoor		X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling			
Others			
Totals	6	11	0

**Revenue/Expense Summary** 

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$982,589	Input revenue received for sales of admissions to athletic events. This may include:  • Public and faculty sales. • Student sales
			Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$3,873,567	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$12,555,167	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			<ul><li>Risk Management.</li><li>Utilities.</li></ul>
			o diffices.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$542,360	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$4,625,781	Input contributions $provided \underline{and} used by athletics$ in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$183,740	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$0	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,275,406	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$576,669	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members.
	Generated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty,	\$269,658	Input revenues from:
	Parking and Concession Sales		• Game Programs.
	Concession Suics		Novelties.
			Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$699,821	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$252,339	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$2,930,336	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$28,767,433	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$5,627,327	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA

import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$317,427	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$4,737,132	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$3,030,325	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	the University and		• Gross wages and bonuses.
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$566,210	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,182,660	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.  Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$590,373	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.  Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$658,434	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.  Note: Expenses related to post-season bowls should be included in
31	Fund Raising, Marketing and Promotion	\$86,425	Category 41.  Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$80,335	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$6,075,842	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$2,726,062	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses <b>NOT</b> paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

**Reporting Year (FY):** 2019

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$204,490	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$64,326	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$27,145	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,792,920	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$28,767,433	Total of Categories 20-41A.

# **Revenue/Expense Details**

1 Ticket Sales \$982,589 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	<b>Ticket Sales</b>	<b>Ticket Sales</b>	<b>Ticket Sales</b>	
Baseball	45,516			
Basketball	570,496	155,887		
Beach Volleyball				
Football	187,781			
Golf				
Soccer	1,604	662		
Softball		1,514		
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball		19,129		
Others				
Subtotal All Teams	805,397	177,192	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	805,397	177,192	0	

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0		0

3 Student Fees \$3,873,567 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	<b>Student Fees</b>	<b>Student Fees</b>	<b>Student Fees</b>	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	(	0	
Revenue Not Related to Specific Team	S		3,873,567	
Total Revenue	0	(	3,873,567	

4 Direct Institutional Support

\$12,555,167 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	1,282,105		
Basketball	1,072,593	1,379,458	
Beach Volleyball		161,249	
Football	2,959,409		
Golf	156,702	216,053	
Soccer	471,432	472,647	
Softball		576,214	
Swimming and Diving	351,815	421,302	
Tennis		280,717	
Track and Field, X-Country		626,652	
Volleyball		731,521	
Others			
Subtotal All Teams	6,294,056	4,865,813	C
Revenue Not Related to Specific Teams	-314,882	-285,179	1,995,359
Total Revenue	5,979,174	4,580,634	1,995,359

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(	) (	0
Revenue Not Related to Specific Teams			
Total Revenue	(	) (	0

### 6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
  - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0

Reporting Institution: Missouri State University

Reporting Year (FY): 2019

- 6A Indirect Institutional
  Support Athletic Facilities
  Debt Service, Lease and
  Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$542,360 Input revenue received from participation in away games.

	•	omen's Teams Only No	•
Revenues by Source	Guarantees	Guarantees	Guarantees
Baseball	27,860		
Basketball	85,000	25,000	
Beach Volleyball		2,500	
Football	400,000		
Golf			
Soccer			
Softball		2,000	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	512,860	29,500	0
Revenue Not Related to Specific Teams			
Total Revenue	512,860	29,500	0

- 8 Contributions \$4,625,781 Input contributions **provided** and used by athletics in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

#### Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 95.319 Basketball 196,057 578,138 -254 Beach Volleyball Football 66,438 Golf 11,843 9,093 Soccer 72.530 6,567 Softball 15,191 Swimming and Diving 22,995 15,210 **Tennis** -98 Track and Field, X-Country -2.743Volleyball 40,702 Others Subtotal All Teams 847,263 279,725 0 Revenue Not Related to Specific Teams 41,709 36,257 3,420,827 **Total Revenue** 883,520 321,434 3,420,827

- 9 In-Kind \$183,740 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Wo	omen's Teams Only Not	<b>Allocated by Gender</b>
<b>Revenues by Source</b>	In-Kind	In-Kind	In-Kind
Baseball	15,679		
Basketball	49,058	47,966	
Beach Volleyball			
Football	63,300		
Golf			
Soccer			
Softball		887	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		6,850	
Others			
Subtotal All Teams	128,037	55,703	0
Revenue Not Related to Specific Teams			
Total Revenue	128,037	55,703	0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	_
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only	Women's Teams Only	<b>Not Allocated by Gender</b>
Revenues by Source	Media Rights	Media Rights	Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	·		
Total Revenue	0	0	0

NCAA \$1,275,406 Input revenues received from all NCAA distributions including NCAA
Distributio championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only W NCAA Distributions N	•	Not Allocated by Gender NCAA Distributions
Baseball	109,321		
Basketball	48,587	45,550	
Beach Volleyball		60,734	
Football	318,851		
Golf	24,293	33,404	
Soccer	78,954	91,100	
Softball		57,697	
Swimming and Diving	85,027	106,284	
Tennis		36,440	
Track and Field, X-Country		121,467	
Volleyball		57,697	
Others			
Subtotal All Teams	665,033	610,373	0
Revenue Not Related to Specific To	eams		
Total Revenue	665,033	610,373	0

13 Conference
Distributions (Non
Media and Non Bowl)

\$576,669 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	313,647	101,216	
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	313,647	101,216	0
Revenue Not Related to Specific Teams			161,806
Total Revenue	313,647	101,216	161,806

**Reporting Institution:** Missouri State University

Reporting Year (FY): 2019

13A Conference
Distributions of Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

D k C	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Bowl Generated Revenue		f Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$269,658 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	138,766	44,332	
Beach Volleyball			
Football	72,592		
Golf			
Soccer	1,591	728	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		11,649	
Others			
Subtotal All Teams	212,949	56,709	0
Revenue Not Related to Specific Teams			
Total Revenue	212,949	56,709	0

15 Royalties, Licensing, Advertisement and Sponsorships \$699,821 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football	15,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	15,000		0
Revenue Not Related to Specific Teams			684,821
Total Revenue	15,000		0 684,821

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Sports Camp Revenues	Sports Camp Revenues	<b>Sports Camp Revenues</b>
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(	0	0
Revenue Not Related to Specific Teams			
Total Revenue	(	0	0

17 Athletics Restricted Endowment and Investments Income \$252,339 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	3,587		
Basketball	75,099	20,463	
Beach Volleyball			
Football	53,712		
Golf	14,380	15,081	
Soccer	7,010	2,454	
Softball			
Swimming and Diving		960	
Tennis			
Track and Field, X-Country		418	
Volleyball			
Others			
Subtotal All Teams	153,788	39,376	0
Revenue Not Related to Specific Teams	26,530	29,514	3,131
Total Revenue	180,318	68,890	3,131

18 Other Operating Revenue

\$2,930,336 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	135,153		
Basketball	94,515	226,270	
Beach Volleyball		50	
Football	100,006		
Golf	3,957	4,237	
Soccer	3,487		
Softball		972	
Swimming and Diving	7,230	7,230	
Tennis			
Track and Field, X-Country			
Volleyball		6,850	
Others			
Subtotal All Teams	344,348	245,609	0
Revenue Not Related to Specific Teams	397,662	396,763	1,545,954
Total Revenue	742,010	642,372	1,545,954

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
  - Expense reimbursements.
  - Ticket sales.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	<b>Bowl Revenues</b>	<b>Bowl Revenues</b>	<b>Bowl Revenues</b>	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Revenue Not Related to Specific Teams	S			
Total Revenue	0		0 0	

Total Operating Revenues

\$28,767,433 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	1,714,540		
Basketball	3,025,899	2,242,199	
Beach Volleyball		224,279	
Football	4,237,089		
Golf	211,175	277,868	
Soccer	636,608	574,158	
Softball		654,475	
Swimming and Diving	467,067	550,986	
Tennis		317,059	
Track and Field, X-Country		745,794	
Volleyball		874,398	
Others			
Subtotal All Teams	10,292,378	6,461,216	0
Revenue Not Related to Specific Teams	145,567	182,807	11,685,465
Total Revenue	10,437,945	6,644,023	11,685,465

20 Athletic Total Dollar Student Amount Aid \$5,627,327 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 231.2
Equivalencies
Awarded
Total Students 377
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	14.25	1.2	15.45	27	332,526
Basketball	14	0	14	. 14	447,311
Football	71.96	3	74.96	85	1,652,271
Golf	4.07	0	4.07	8	91,450
Soccer	11.57	0	11.57	26	315,681
Swimming and Diving	8.75	2	10.75	28	262,726
Expenses Not Related to Specific Teams					
Totals	124.6	6.2	130.8	188	3,101,965

## Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14	1	15	15	420,802
Beach Volleyball	3.46	0	3.46	9	92,375
Golf	5.53	0.5	6.03	11	150,009
Soccer	13.42	0.29	13.71	29	330,909
Softball	10.24	0.35	10.59	18	239,305
Swimming and Diving	10.88	1.51	12.39	37	276,375
Tennis	8	0.98	8.98	10	188,803
Track and Field, X-Country	14.25	2.52	16.77	31	406,577
Volleyball	12	0.32	12.32	13	287,848
Expenses Not Related to Specific Teams					110,189
Totals	91.78	7.47	99.25	173	2,503,192

## Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	1.15	0	1.15	16	22,170
Totals	1.15	0	1.15	16	22,170

21 Guarantees \$317,427 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by Gend							
<b>Expenses by Object of Expenditure</b>	Guarantees	Guarantees	Guarantees					
Baseball	18,319							
Basketball	242,302	7,000						
Beach Volleyball								
Football	30,000							
Golf								
Soccer	19,000							
Softball								
Swimming and Diving								
Tennis								
Track and Field, X-Country								
Volleyball		806						
Others								
Subtotal All Teams	309,621	7,806	0					
Expenses Not Related to Specific Teams								
Total Expenses	309,621	7,806	0					

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$4,737,132 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

#### Men's Teams Coaching Expenses

	$\mathbf{M}$	len's Tea	ms Head C	coaches	<b>Men's Teams Assistant Coaches</b>				
Sport	Numbe FT		aching	Coaching	Numbe	FTE	O	Coaching	
	r of		es, Benefits	<i>'</i>	r of		Salaries, Benefits	Salaries,	
	Positio	and	Bonuses	Benefits and	Positio		and Bonuses	Benefits and	
	ns	paid	d by the	Bonuses paid	ns		paid by the	Bonuses paid	
		Unive	ersity and	by a Third			University and	by a Third	
		Relate	ed Entities	Party			<b>Related Entities</b>	Party	
Baseball	1	1	197,694		2	2	215,581		
Basketball	1	1	516,414		3	3	395,448		
Football	1	1	393,188		9	9	779,207		

	Men's Teams Head Coaches Men's Teams Assistant Coaches						Coaches	
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	46,972					
Soccer	1	1	85,582		1	1	49,262	
Swimming and Diving	1	0.5	50,693		3	0.75	29,367	
Subtotal All Teams	6	5.5	1,290,543	(	) 18	15.75	1,468,865	0
Expenses Not Related to Specific Teams								
Total Expenses			1,290,543	(	)		1,468,865	0

## Women's Teams Coaching Expenses

	•	Wom	en's Teams Head	Coaches	Women's Teams Assistant Coaches			
Sport	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	523,896		3	3	393,961	
Beach Volleyball	1	1	35,443					
Golf	1	1	45,390					
Soccer	1	1	75,936		1	1	42,294	
Softball	1	1	103,704		2	2	138,638	
Swimming and Diving	1	0.5	50,694		3	0.75	84,800	
Tennis	1	1	53,684					
Track and Field, X- Country	1	1	2,050		3	3	164,798	

Women's Teams Head Coaches Women's Teams Assistant Coach							t Coaches				
Sport	Numb r of Positions			Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	I	Numbe r of Positio ns	FTE	Salari and pai Univ	es, Benefits Bonuses d by the ersity and ed Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	1	1	158,238			2	2	2	104,198	
Subtotal All Teams	Ģ	8	.5	1,049,035	(	0	14	11.75	5	928,689	0
Expenses Not Related to Specific Teams											
Total Expenses				1,049,035	(	0				928,689	0

- 24 Support Staff/
  Administrative
  Compensation, Benefits
  and Bonuses paid by the
  University and Related
  Entities
- \$3,030,325 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's T	Ceams Only	Not Allocated by Gender	
<b>Expenses</b>	<b>Support Staff/</b>	<b>Support Staff/</b>				
by Object	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
of	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Expenditur	<b>Benefits and</b>	<b>Benefits and</b>				
e	<b>Bonuses paid</b>	<b>Bonuses paid</b>				
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	<b>Entities</b>		<b>Entities</b>		<b>Entities</b>	
Baseball	53,441					
Basketball	174,107		165,790			

Expenses by Object of Expenditur e	Support Staff/ Administrative Compensation,		Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative	Administrative Compensation, Benefits and Bonuses paid	Support Staff/
Beach Volleyball			10,309			
Football	198,137					
Golf						
Soccer	20,340		14,375			
Softball			10,088			
Swimming and Diving	169		169			
Tennis						
Track and Field, X-Country			8,772			
Volleyball			57,619			
Others						
Subtotal All Teams	446,194	0	267,122	0	0	0
Expenses Not Related to Specific Teams	62,176		397		2,254,436	
Total Expenses	508,370	0	267,519	0	2,254,436	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

#### Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Beach Volleyball Football Golf Soccer Softball Swimming and Diving Tennis Track and Field, X-Country Volleyball Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams Total Expenses** 0 0 0

27 Recruiting \$566,210 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender								
<b>Expenses by Object of Expenditure</b>	Recruiting	Recruiting	Recruiting						
Baseball	36,456								
Basketball	192,824	101,209							
Beach Volleyball		11,146							
Football	154,688								
Golf	830	1,157							
Soccer	13,459	6,103							
Softball		8,236							
Swimming and Diving	7,576	5,138							
Tennis		1,815							
Track and Field, X-Country		8,494							
Volleyball		17,079							
Others									
Subtotal All Teams	405,833	160,377	0						
Expenses Not Related to Specific Teams									
Total Expenses	405,833	160,377	0						

Team \$2,182,660 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gende								
<b>Expenses by Object of Expenditure</b>	Team Travel	Team Travel	Team Travel						
Baseball	209,981								
Basketball	458,371	336,357							
Beach Volleyball		47,222							
Football	418,304								
Golf	37,177	32,068							
Soccer	56,500	54,568							
Softball		99,671							
Swimming and Diving	69,587	68,864							
Tennis		29,587							
Track and Field, X-Country		86,772							
Volleyball		177,631							
Others									
Subtotal All Teams	1,249,920	932,740	0						
Expenses Not Related to Specific Teams	S								
Total Expenses	1,249,920	932,740	0						

29 Sports Equipment, Uniforms and Supplies \$590,373 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	40,102		
Basketball	116,123	33,433	
Beach Volleyball		11,036	
Football	205,658		
Golf	9,402	21,718	
Soccer	33,068	11,602	
Softball		21,818	
Swimming and Diving	10,261	19,329	
Tennis		16,518	
Track and Field, X-Country		23,607	
Volleyball		16,698	
Others			
Subtotal All Teams	414,614	175,759	0
Expenses Not Related to Specific Teams			
Total Expenses	414,614	175,759	0

Game \$658,434 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only V	Women's Teams Only N	ot Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Game Expenses	<b>Game Expenses</b>	Game Expenses
Baseball	71,063		
Basketball	207,853	127,286	
Beach Volleyball		3,149	
Football	160,621		
Golf			
Soccer	23,077	15,095	
Softball		15,636	
Swimming and Diving	268	1,184	
Tennis		8,150	
Track and Field, X-Country			
Volleyball		25,052	
Others			
Subtotal All Teams	462,882	195,552	0
Expenses Not Related to Specific Teams			
Total Expenses	462,882	195,552	0

31 Fund Raising, Marketing \$86,425 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	10,132		
Basketball	9,150	20,623	
Beach Volleyball			
Football	333		
Golf	4,070	4,070	
Soccer	1,224		
Softball			
Swimming and Diving	444	444	
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	25,353	25,137	0
Expenses Not Related to Specific Teams			35,935
Total Expenses	25,353	25,137	35,935

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	<b>Sports Camp Expenses</b>	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	(	0 0	0	
Expenses Not Related to Specific Teams				
Total Expenses	(	0 0	0	

33 Spirit Groups \$80,335 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gende			
<b>Expenses by Object of Expenditure</b>	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	C	0	
Expenses Not Related to Specific Teams			80,335	
Total Expenses	0	C	80,335	

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$6,075,842 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	182,482		
Basketball			
Beach Volleyball			
Football			
Golf	12,000	12,000	
Soccer			
Softball			
Swimming and Diving			
Tennis		8,137	
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	194,482	20,137	0
Expenses Not Related to Specific Teams			5,861,223
Total Expenses	194,482	20,137	5,861,223

35 Direct Overhead and Administrative Expenses

\$2,726,062 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,726,062
Total Expenses	0	0	2,726,062

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
  - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
  - Facilities maintenance.
  - Security.
  - Risk Management.
  - Utilities.
  - Equipment Repair.
  - Telephone.
  - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0 0
Expenses Not Related to Specific Teams			
Total Expenses	0	(	0

37 Medical Expenses and Insurance

\$204,490 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	20,505		
Basketball	9,113	5,951	
Beach Volleyball		7,936	
Football	59,806		
Golf	4,557	4,364	
Soccer	14,809	11,903	
Softball		7,539	
Swimming and Diving	15,949	13,887	
Tennis		4,761	
Track and Field, X-Country		15,871	
Volleyball		7,539	
Others			
Subtotal All Teams	124,739	79,751	0
Expenses Not Related to Specific Teams			
Total Expenses	124,739	79,751	0

38 Memberships and Dues

\$64,326 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues	Memberships and Dues	<b>Memberships and Dues</b>
Baseball	344		
Basketball	2,205	1,145	
Beach Volleyball			
Football	11,400		
Golf	400	260	
Soccer	610	610	
Softball		270	
Swimming and Diving	225	225	
Tennis		440	
Track and Field, X-Country		350	
Volleyball		326	
Others			
Subtotal All Teams	15,184	3,626	0
Expenses Not Related to Specific Teams	4,903	250	40,363
Total Expenses	20,087	3,876	40,363

39 Student-Athlete Meals (non-travel)

\$27,145 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball	14,457	12,688	3
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	14,457	12,688	3 0
Expenses Not Related to Specific Teams			
Total Expenses	14,457	12,688	3 0

- 40 Other Operating Expenses
- \$1,792,920 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
  - Non-team travel (conferences, etc.).
  - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	325,914		
Basketball	240,221	92,058	
Beach Volleyball		5,663	
Football	173,476		
Golf	4,318	6,830	
Soccer	3,998	10,764	
Softball		9,571	
Swimming and Diving	19,801	29,876	
Tennis		5,163	
Track and Field, X-Country		28,502	
Volleyball		21,365	
Others			
Subtotal All Teams	767,728	209,792	0
Expenses Not Related to Specific Teams	78,487	71,972	664,941
Total Expenses	846,215	281,764	664,941

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
  - Team travel, lodging and meal expenses.
  - Bonuses related to bowl participation.
  - Spirit groups.
  - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gende					
<b>Expenses by Object of Expenditure</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>	<b>Bowl Expenses</b>			
Baseball						
Basketball						
Beach Volleyball						
Football						
Golf						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Others						
Subtotal All Teams	0		0			
Expenses Not Related to Specific Teams						
Total Expenses	0		0			

- 41A Bowl Expenses Coaching Compensation/Bonuses
- \$0 Input all coaching bonuses related to participation in a postseason bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

**Total Operating Expenses** 

\$28,767,433 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,714,540		
Basketball	3,025,899	2,242,199	
Beach Volleyball		224,279	
Football	4,237,089		
Golf	211,176	277,866	
Soccer	636,610	574,159	
Softball		654,476	
Swimming and Diving	467,066	550,985	
Tennis		317,058	
Track and Field, X-Country		745,793	
Volleyball		874,399	
Others			
Subtotal All Teams	10,292,380	6,461,214	0
Expenses Not Related to Specific Teams	145,566	182,808	11,685,465
Total Expenses	10,437,946	6,644,022	11,685,465

#### **Athletics Participation**

Table 473 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants						
				_	oating on a nd Team	-	oating on a d Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		36					
Basketball		16	18				
Beach Volleyball			20				
Cross Country			18				
Football		105					
Golf		8	11				
Soccer		26	30				
Softball			19				
Swimming and Diving		24	31	4	4		
Tennis			12				
Track, Indoor			40				
Track, Outdoor			40				
Volleyball			19				
Others							
Total Participants		215	258	4	4	0	0
Participant Proportion		45.5%	54.5%				
Unduplicated Count of Participants		213	256				

#### **Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

## Head Coaches of Men's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee		Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Swimming and Diving	;	1	1					
Others								
Coaching Position Totals	5	1	6	0	0	0	0	0

## **Head Coaching Assignments - Women's Teams**

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

## Head Coaches of Women's Teams

	<b>Male Coaches - Head Count</b>			Female Coaches - Head Count				
Sport	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	<b>Part Time</b>
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	<b>Duties</b>	<b>Duties</b>	<b>Employee</b>	Employee or	<b>Duties</b>	<b>Duties</b>	<b>Employee</b>	<b>Employee or</b>
				Volunteer				Volunteer
Basketball					1		1	
Beach					1		1	
Volleyball								
Golf	1		1					
Soccer	1		1					
Softball					1		1	
Swimming		1	1					
and Diving								
Tennis					1		1	
Track and	1		1					
Field, X-								
Country								
Volleyball					1		1	
Others								
Coaching	3	1	4	0	5	0	5	0
Position Totals								
Totals								

#### **Assistant Coaching Assignments - Men's Teams**

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

## Assistant Coaches of Men's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	9		9					
Golf								
Soccer	1	1	1	1				
Swimming and Diving		2	1	1		1	1	
Others								
Coaching Position Totals	15	3	16	2	0	1	1	0

#### **Assistant Coaching Assignments - Women's Teams**

Table 3B

15 Table 3B - - - Assistant Coaches Assignments Women's Teams

#### **Assistant Coaches of Women's Teams**

	<b>Male Coaches - Head Count</b>			<b>Female Coaches - Head Count</b>				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Beach Volleyball		1		1				
Golf								
Soccer	1		1					
Softball					2	1	2	1
Swimming and Diving		2	1	1		1	1	
Tennis								
Track and Field, X-Country	1		1		1		1	
Volleyball	1		1		1		1	
Others								
Coaching Position Totals	4	3	5	2	6	2	7	1

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** \$0

**51 - Conference Realignment Expenses:** \$0

**52 - Total Athletics Related Debt:** \$60,197,256

**53 - Total Institutional Debt:** \$179,654,205

**54 - Athletics Dedicated Endowments:** \$9,271,891

55 - Institutional Endowments: \$86,290,846

**56 - Athletics Related Capital Expenditures:** \$0

#### Other Data Categories:

**Institutional Expenses:** \$376,557,703

**Athletically-Related Facilities Annual Debt Service:** \$5,396,858

**Institution's Annual Debt Service:** \$15,766,152

**Institution's Education and General Expenses:** \$267,950,672

Average Cost of Full Grant-in-Aid - In-State: \$17,516

Average Cost of Full Grant-in-Aid - Out-of-State: \$25,826

Average Cost of Attendance - In-State: \$21,490

Average Cost of Attendance - Out-of-State: \$29,800

**Expenses Dedicated to Compliance: \$38,114** 

Name of Compliance Software Used: NCAA CAi

**Compliance FTEs:** 1

## **Revenue Distribution - Sports Sponsored**

**Distribution Year: 2020** 

**Academic Year of Sport Sponsorship Information: 2018-19** 

<b>Men's Sports</b>	Women's Sports	<b>Mixed Sports</b>
<b>x</b> Baseball	<b>x</b> Softball	
<b>x</b> Football	<b>x</b> Women's Basketball	
<b>x</b> Men's Basketball	x Women's Beach Volleyball	
<b>x</b> Men's Golf	x Women's Cross Country	
x Men's Soccer	<b>x</b> Women's Golf	
<b>x</b> Men's Swimming and Diving	x Women's Soccer	
	x Women's Swimming and Diving	
	<b>x</b> Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	<b>x</b> Women's Volleyball	
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 17	Previous Year's Submission of Sports Sponsored: 17	Variance: 0

#### **Revenue Distribution - Grants-in-Aid**

**Distribution Year: 2020** 

Academic Year of Grant-in-Aid Information: 2018-19

#### Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	14.25	1.2	15.45
Basketball	14	0	14
Football	71.96	3	74.96
Golf	4.07	0	4.07
Soccer	11.57	0	11.57
Swimming and Diving	8.75	2	10.75
Total Men's	124.60	6.2	130.80

#### Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14	1	15
Beach Volleyball	3.46	0	3.46
Golf	5.53	0.5	6.03
Soccer	13.42	0.29	13.71
Softball	10.24	0.35	10.59
Swimming and Diving	10.88	1.51	12.39
Tennis	8	0.98	8.98
Track and Field, X-Country	14.25	2.52	16.77
Volleyball	12	0.32	12.32
Total Women's	91.78	7.47	99.25

## Mixed Team Sports

<b>Mixed Team Sport</b>	<b>Athletic Aid</b>	<b>Exhausted Eligibility</b>	<b>Total Revenue</b>
	<b>Equivalency</b> (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
<b>Total Mixed</b>	0	0	0

Prior Year Total Rev Dist Equivalencies		
216.77	230.05	13.28 (6.13%)

## Required explanation of 6.13% difference:

Increase	Decrease	
		Number of sports
X		Tuition, fees, required course-related books, room and board (full grant amount)
		Athletic grant amount (athletic aid amount)
X		Student athletes receiving athletic aid
		Change in division by sport
		Move between FCS/FBS

**Variance explanation:** There was an increase in tuition and fees for the academic year FY19 and there was an increase in student athletes receiving athletic aid,.

#### **Revenue Distribution - Pell Grants**

**Distribution Year: 2020** 

**Academic Year of Pell Grant Information: 2018-19** 

#### Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	6	6	0	44,475
Basketball	1	8	-7	12,190
Football	71	41	30	345,951
Golf	0	0	0	0
Soccer	4	3	1	18,580
Swimming and Diving	6	6	0	26,170
Men's Total	88	64	24	447,366

#### Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	1	1	0	10,490
Beach Volleyball	1	2	-1	12,190
Golf	2	1	1	6,712
Soccer	1	2	-1	7,690
Softball	3	1	2	24,570
Swimming and Diving	6	4	2	43,195
Tennis	0	0	0	0
Track and Field, X-Country	7	6	1	44,290
Volleyball	2	0	2	12,935
Women's Total	23	17	6	162,072

#### Mixed Team Sports

Reporting Institution: Missouri State University

Reporting Year (FY): 2019

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed	0		0	0
Total				

	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	<b>Totals</b>	Grants
Total	111	81	30	\$609,438

**Variance explanation:** Pell grant difference are based on federally qualifying and while all student athletes complete the FAFSA form, several male student athletes qualified based on their need.

	Comments
Comments:	

Reporting Institution: Missouri State University

**Reporting Year (FY):** 2019

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,101,965
Women's Teams	\$2,393,003
Total Amount	\$5,494,968

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$405,833
Women's Teams	\$160,377

Total Amount	\$566,210

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FT FTE	ΓE's	Dollars per Position	Number of Positions
Men's Teams	\$234,644	5.5	\$215,091	6
Women's Teams	\$123,416	8.5	\$116,559	9

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$93,261 15.75	\$81,604	18
Women's Teams	\$79,037 11.75	\$66,335	14

# **Statement of Revenues and Expenses For the fiscal year ended 2019 (UNAUDITED)**

Tot the listed year ended 2019 (ONAODITED)							T-4:1	
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total	
Reve	enues				•	•		
1	Ticket Sales	\$187,781	\$570,496	\$155,887	\$68,425	\$0	\$982,589	
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0	
3	Student Fees	\$0	\$0	\$0	\$0	\$3,873,567	\$3,873,567	
4	Direct Institutional Support	\$2,959,409	\$1,072,593	\$1,379,458	\$5,748,409	\$1,395,298	\$12,555,167	
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0	
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0	
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0	
7	Guarantees	\$400,000	\$85,000	\$25,000	\$32,360	\$0	\$542,360	
8	Contributions	\$66,438	\$578,138	\$196,057	\$286,355	\$3,498,793	\$4,625,781	
9	In-Kind	\$63,300	\$49,058	\$47,966	\$23,416	\$0	\$183,740	
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0	
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0	
12	NCAA Distributions	\$318,851	\$48,587	\$45,550	\$862,418	\$0	\$1,275,406	
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$313,647	\$101,216	\$0	\$161,806	\$576,669	
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0	
14	Program, Novelty, Parking and Concession Sales	\$72,592	\$138,766	\$44,332	\$13,968	\$0	\$269,658	
15	Royalties, Licensing, Advertisement and Sponsorships	\$15,000	\$0	\$0	\$0	\$684,821	\$699,821	
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0	
17	Athletics Restricted Endowment and Investments Income	\$53,712	\$75,099	\$20,463	\$43,890	\$59,175	\$252,339	
18	Other Operating Revenue	\$100,006	\$94,515	\$226,270	\$169,166	\$2,340,379	\$2,930,336	
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0	

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total		
	Total Operating Revenues	\$4,237,089	\$3,025,899	\$2,242,199	\$7,248,407	\$12,013,839	\$28,767,433		
Ехре	Expenses								
20	Athletic Student Aid	\$1,652,271	\$447,311	\$420,802	\$2,974,584	\$132,359	\$5,627,327		
21	Guarantees	\$30,000	\$242,302	\$7,000	\$38,125	\$0	\$317,427		
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,172,395	\$911,862	\$917,857	\$1,735,018	\$0	\$4,737,132		
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0		
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$198,137	\$174,107	\$165,790	\$175,282	\$2,317,009	\$3,030,325		
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0		
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0		
27	Recruiting	\$154,688	\$192,824	\$101,209	\$117,489	\$0	\$566,210		
28	Team Travel	\$418,304	\$458,371	\$336,357	\$969,628	\$0	\$2,182,660		
29	Sports Equipment, Uniforms and Supplies	\$205,658	\$116,123	\$33,433	\$235,159	\$0	\$590,373		
30	Game Expenses	\$160,621	\$207,853	\$127,286	\$162,674	\$0	\$658,434		
31	Fund Raising, Marketing and Promotion	\$333	\$9,150	\$20,623	\$20,384	\$35,935	\$86,425		
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0		
33	Spirit Groups	\$0	\$0	\$0	\$0	\$80,335	\$80,335		
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$214,619	\$5,861,223	\$6,075,842		
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$2,726,062	\$2,726,062		
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0		
37	Medical Expenses and Insurance	\$59,806	\$9,113	\$5,951	\$129,620	\$0	\$204,490		

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
38	Memberships and Dues	\$11,400	\$2,205	\$1,145	\$4,060	\$45,516	\$64,326
39	Student-Athlete Meals (non-travel)	\$0	\$14,457	\$12,688	\$0	\$0	\$27,145
40	Other Operating Expenses	\$173,476	\$240,221	\$92,058	\$471,765	\$815,400	\$1,792,920
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,237,089	\$3,025,899	\$2,242,199	\$7,248,407	\$12,013,839	\$28,767,433
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$0	\$0	\$0	\$0	\$0	\$0