School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Beth West Title: Senior Associate Athletic Director -

Person: Business

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Audit Firm: Carney, Alexander, Marold AUP Report 01/15/2020

& Co. L.L.P. **Issuance Date:**

Classification & Conference:

NCAA Primary I-FCS Division:

Athletic Conference: Missouri Valley

Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball			
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer		X	
Softball		X	
Swimming and Diving		X	
Tennis		X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling	X		
Others			
Totals	7	10	0

Revenue/Expense Summary

		IXCVC	inde/Expense Summary
ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$1,777,056	Input revenue received for sales of admissions to athletic events. This may include: Public and faculty sales. Student sales Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$1,919,576	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$4,924,781	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$1,425,524	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$1,429,238	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$753,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$3,024,267	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$666,773	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$50,000	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,328,179	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$442,728	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members.
	Generated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty,	\$167,683	Input revenues from:
	Parking and Concession Sales		Game Programs.
	Concession Sales		• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$1,424,059	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$215,375	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$845,414	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$20,393,653	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$4,408,285	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA

import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$755,686	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$5,191,021	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$2,080,824	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	the University and		• Gross wages and bonuses.
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$247,604	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$1,780,385	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$499,292	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.
			Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$942,074	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$662,078	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$130,765	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$1,499,372	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$693,562	Input overhead and administrative expenses paid by or charged directly to athletics including:
	LAPENSES		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			• Equipment Repair.
			• Telephone.
			• Other Administrative Expenses.
36	Indirect Institutional Support	\$1,425,524	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			 Telephone. Other Administrative Expenses.
			- Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$201,994	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$44,582	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$42,394	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,133,700	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$21,739,142	Total of Categories 20-41A.

Revenue/Expense Details

- 1 Ticket Sales
- 1,777,056 Input revenue received for sales of admissions to athletic events. This may include:
 - Public and faculty sales.
 - Student sales
 - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Basketball	962,151	15,743	
Football	705,298		
Golf			
Soccer			
Softball		2,666	
Swimming and Diving			
Tennis			
Track and Field, X-Country	2,800	2,800	
Volleyball		42,399	
Wrestling	40,621		
Others			
Subtotal All Teams	1,710,870	63,608	0
Revenue Not Related to Specific Teams			2,578
Total Revenue	1,710,870	63,608	2,578

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0		0

3 Student Fees \$1,919,576 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Basketball	57,515	53,921	
Football	363,066		
Golf	39,542	32,352	
Soccer		122,220	
Softball		79,084	
Swimming and Diving		111,436	
Tennis		28,758	
Track and Field, X-Country	388,229	456,528	
Volleyball		53,921	
Wrestling	133,004		
Others			
Subtotal All Teams	981,356	938,220	0
Revenue Not Related to Specific Teams			
Total Revenue	981,356	938,220	0

- 4 Direct Institutional Support
- \$4,924,781 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only Direct Institutional Support	Women's Teams Only Direct Institutional Support	Not Allocated by Gender Direct Institutional Support
Basketball	1,021,973	374,213	
Football	1,175,516		
Golf	20,989	42,951	
Soccer		136,312	
Softball		182,797	
Swimming and Diving		120,848	
Tennis		75,975	
Track and Field, X-Country	154,393	168,740	
Volleyball		298,112	
Wrestling	260,770		
Others			
Subtotal All Teams	2,633,641	1,399,948	0
Revenue Not Related to Specific Teams			891,192
Total Revenue	2,633,641	1,399,948	891,192

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

6 Indirect Institutional Support \$1,425,524 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams			1,425,524
Total Revenue	0		0 1,425,524

6A Indirect Institutional
Support - Athletic
Facilities Debt Service,
Lease and Rental Fees

\$1,429,238 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,429,238
Total Revenue	0	0	1,429,238

7 Guarantees

\$753,000 Input revenue received from participation in away games.

	Men's Teams Only W	omen's Teams Only No	ot Allocated by Gender
Revenues by Source	Guarantees	Guarantees	Guarantees
Basketball	75,000	14,000	
Football	650,000		
Golf			
Soccer		7,000	
Softball		2,000	
Swimming and Diving			
Tennis			
Track and Field, X-Country	1,500	1,500	
Volleyball		2,000	
Wrestling			
Others			
Subtotal All Teams	726,500	26,500	0
Revenue Not Related to Specific Teams			
Total Revenue	726,500	26,500	0

- 8 Contributions \$3,024,267 Input contributions **provided and used by athletics** in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Basketball 407,326 46,011 Football 228,656 Golf 39,843 197,794 Soccer 9,454 Softball 126,132 Swimming and Diving 4,143 Tennis 95 Track and Field, X-Country 25,884 21,344 Volleyball 81,348 Wrestling 152,827 Others Subtotal All Teams 854,536 486,321 0 Revenue Not Related to Specific Teams 1,683,410 Total Revenue 854,536 486,321 1,683,410

- 9 In-Kind \$666,773 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Wo	omen's Teams Only Not	Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Basketball	48,272	30,415	
Football	93,787		
Golf	9,435	9,835	
Soccer		7,953	
Softball		16,881	
Swimming and Diving		8,294	
Tennis		12,472	
Track and Field, X-Country	6,792	7,036	
Volleyball		21,729	
Wrestling	13,000		
Others			
Subtotal All Teams	171,286	114,615	0
Revenue Not Related to Specific Teams			380,872
Total Revenue	171,286	114,615	380,872

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	-
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$50,000 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams	1		50,000	
Total Revenue	0	0	50,000	

12 NCAA Distributio ns

\$1,328,179 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams On	· ·	
Revenues by Source	NCAA Distributions NCAA Distributions NCAA Distributio		
Basketball			
Football	58,500		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	1,812		
Volleyball	8,2:	50	
Wrestling	8,977		
Others			
Subtotal All Teams	69,289 8,23	50 0	
Revenue Not Related to Specific Team	s	1,250,640	
Total Revenue	69,289 8,23	1,250,640	

13 Conference
Distributions (Non
Media and Non Bowl)

\$442,728 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Basketball	23,310	8,545	
Football			
Golf			
Soccer			
Softball		1,037	
Swimming and Diving			
Tennis		4,200	
Track and Field, X-Country	2,700	2,700	
Volleyball		2,191	
Wrestling	2,000		
Others			
Subtotal All Teams	28,010	18,673	0
Revenue Not Related to Specific Teams			396,045
Total Revenue	28,010	18,673	396,045

13A Conference
Distributions of Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Conference Distributions of	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Conference Distributions of
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$167,683 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Basketball	36,638	10,351	
Football	68,072		
Golf			
Soccer		369	
Softball		2,232	
Swimming and Diving			
Tennis			
Track and Field, X-Country	4,188	4,069	
Volleyball		17,928	
Wrestling	6,140		
Others			
Subtotal All Teams	115,038	34,949	0
Revenue Not Related to Specific Teams			17,696
Total Revenue	115,038	34,949	17,696

15 Royalties, Licensing, Advertisement and Sponsorships \$1,424,059 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Basketball	15,000		
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	15,000	(0
Revenue Not Related to Specific Teams			1,409,059
Total Revenue	15,000	(1,409,059

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

17 Athletics Restricted Endowment and Investments Income \$215,375 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Basketball	24,843	1,620	
Football	25,036		
Golf	11,026	12,952	
Soccer			
Softball		2,336	
Swimming and Diving		3,059	
Tennis			
Track and Field, X-Country	3,085		
Volleyball		12,986	
Wrestling	23,887		
Others			
Subtotal All Teams	87,877	32,953	0
Revenue Not Related to Specific Teams			94,545
Total Revenue	87,877	32,953	94,545

18 Other Operating Revenue

\$845,414 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Basketball	108,565	13,736	
Football	30,756		
Golf	9,275	6,025	
Soccer		13,434	
Softball		6,253	
Swimming and Diving		16,770	
Tennis		5,179	
Track and Field, X-Country	8,666	8,951	
Volleyball		34,163	
Wrestling	4,760		
Others			
Subtotal All Teams	162,022	104,511	0
Revenue Not Related to Specific Teams			578,881
Total Revenue	162,022	104,511	578,881

19 Bowl Revenues

- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

	Men's Teams Only	Women's Teams Onl	y Not Allocated by Gender
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0 0

Total Operating Revenues

\$20,393,653 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Basketball	2,780,593	568,555	
Football	3,398,687		
Golf	130,110	301,909	
Soccer		296,742	
Softball		421,418	
Swimming and Diving		264,550	
Tennis		126,679	
Track and Field, X-Country	600,049	673,668	
Volleyball		575,027	
Wrestling	645,986		
Others			
Subtotal All Teams	7,555,425	3,228,548	0
Revenue Not Related to Specific Teams			9,609,680
Total Revenue	7,555,425	3,228,548	9,609,680

20	Athletic	Total Dollar
	Student	Amount
	Aid	

\$4,408,285 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total	170.98
Equivalencies	
Awarded	
Total Students	343
Receiving Aid	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	12.95		12.95	19	383,083
Football	56.74	3.25	59.99	96	1,470,302
Golf	0.74		0.74	4	16,222
Track and Field, X-Country	10.82		10.82	37	251,855
Wrestling	8.94		8.94	28	210,686
Expenses Not Related to Specific Teams					
Totals	90.19	3.25	93.44	184	2,332,148

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14.85		14.85	19	411,225
Golf	4.54		4.54	7	81,960
Soccer	8.78	0.13	8.91	28	234,816
Softball	11.2	0.98	12.18	19	279,514
Swimming and Diving	7.03	0.14	7.17	27	185,377
Tennis	5.33		5.33	6	146,895
Track and Field, X-Country	12.74		12.74	41	294,742
Volleyball	11.82		11.82	12	247,684
Expenses Not Related to Specific Teams					
Totals	76.29	1.25	77.54	159	1,882,213

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					193,924
Totals	0		0 0	0	193,924

21 Guarantees \$755,686 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Basketball	542,686	12,000	
Football	200,000		
Golf			
Soccer		1,000	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	742,686	13,000	0
Expenses Not Related to Specific Teams	}		
Total Expenses	742,686	13,000	0

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$5,191,021 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	N	1e r	n's Teams Head C	oaches		Men's	s Teams Assistant (Coaches
Sport	Numbe FT r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	1,108,853		3	3	488,460	
Football	1	1	571,760		10	9.5	879,296	
Golf	1 0.2	28	20,354		1	0.28	12,142	

	Men's Teams Head Coaches				es Men's Teams Assistant Coaches			Men's Teams Assistant Coaches			
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Position		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party			
Track and Field, X-Country	1	0.5	52,352		4	. 2	101,418				
Wrestling	1	1	204,032		2	2	180,529				
Subtotal All Teams	5	3.78	1,957,351	() 20	16.78	1,661,845	0			
Expenses Not Related to Specific Teams											
Total Expenses			1,957,351	()		1,661,845	0			

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Number of Position		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	. 1	198,064		3	3		2 002 03
Golf	1	0.42	29,815		1	0.19	7,285	
Soccer	1	. 1	85,395		1	1	46,228	
Softball	1	. 1	102,790		2	2	98,506	
Swimming and Diving	1	. 1	74,560		2	1.38	59,715	
Tennis	1	. 1	56,010		1	0.28	6,598	
Track and Field, X-Country	1	0.5	52,352		4	2	100,609	
Volleyball	1	. 1	219,628		2	2	171,461	

	Won	nen's Teams Head	Coaches	Women	n's Teams Assistant	t Coaches
Sport	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Subtotal All Teams	8 6.92	818,614	C	16 11.85	753,211	0
Expenses Not Related to Specific Teams						
Total Expenses		818,614	C)	753,211	0

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$2,080,824 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Te	ams Only	Women's Teams Only		Not Allocated by Gender	
Expenses	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/
by Object	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
of	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Expenditur	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and
e	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Basketball	217,197		52,655			
Football	28,307					

Expenses by Object of Expenditur e	Support Staff/ Administrative Compensation,	Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Golf						
Soccer			1,192			
Softball						
Swimming and Diving			619			
Tennis			380			
Track and Field, X-Country	3,226		2,929			
Volleyball			53,119			
Wrestling	13,962					
Others						
Subtotal All Teams	262,692	0	110,894	0	0	0
Expenses Not Related to Specific Teams					1,707,238	
Total Expenses	262,692	0	110,894	0	1,707,238	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Basketball Football Golf Soccer Softball Swimming and Diving Tennis Track and Field, X-Country Volleyball Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific Teams **Total Expenses** 0 0 0

27 Recruiting \$247,604 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting				
Basketball	49,675	20,040					
Football	104,064						
Golf	487	337					
Soccer		11,633					
Softball		10,969					
Swimming and Diving		8,280					
Tennis		1,588					
Track and Field, X-Country	5,701	5,564					
Volleyball		10,562					
Wrestling	18,704						
Others							
Subtotal All Teams	178,631	68,973	0				
Expenses Not Related to Specific Teams	S						
Total Expenses	178,631	68,973	0				

Team \$1,780,385 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Basketball	446,988	150,204	
Football	505,852		
Golf	26,678	34,922	
Soccer		59,167	
Softball		84,996	
Swimming and Diving		47,920	
Tennis		15,704	
Track and Field, X-Country	105,548	68,586	
Volleyball		113,056	
Wrestling	120,764		
Others			
Subtotal All Teams	1,205,830	574,555	0
Expenses Not Related to Specific Teams	S		
Total Expenses	1,205,830	574,555	0

29 Sports Equipment, Uniforms and Supplies \$499,292 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Basketball	27,982	20,733	
Football	211,244		
Golf	19,513	5,024	
Soccer		10,921	
Softball		47,587	
Swimming and Diving		54,475	
Tennis		6,854	
Track and Field, X-Country	27,822	29,015	
Volleyball		8,054	
Wrestling	30,068		
Others			
Subtotal All Teams	316,629	182,663	0
Expenses Not Related to Specific Teams			
Total Expenses	316,629	182,663	0

Game \$942,074 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only V	Women's Teams Only N	ot Allocated by Gender
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses
Basketball	107,786	50,001	
Football	131,807		
Golf			
Soccer		13,260	
Softball		30,868	
Swimming and Diving		3,750	
Tennis		12,688	
Track and Field, X-Country	11,766	11,741	
Volleyball		22,979	
Wrestling	9,847		
Others			
Subtotal All Teams	261,206	145,287	0
Expenses Not Related to Specific Teams			535,581
Total Expenses	261,206	145,287	535,581

Fund Raising, Marketing \$662,078 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Basketball	26,750	11,613	
Football	5,325		
Golf	3,761	4,423	
Soccer		6,216	
Softball		3,247	
Swimming and Diving		1,590	
Tennis			
Track and Field, X-Country	5,304	6,639	
Volleyball		32,334	
Wrestling	6,290		
Others			
Subtotal All Teams	47,430	66,062	0
Expenses Not Related to Specific Teams			548,586
Total Expenses	47,430	66,062	548,586

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	ure Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0 0	0
Expenses Not Related to Specific Teams			
Total Expenses		0 0	0

33 Spirit Groups \$130,765 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams	}		130,765
Total Expenses	0	(130,765

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$1,499,372 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Basketball			
Football	18,000		
Golf	9,250	9,250	
Soccer		8,457	
Softball		8,185	
Swimming and Diving			
Tennis		16,992	
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	27,250	42,884	0
Expenses Not Related to Specific Teams			1,429,238
Total Expenses	27,250	42,884	1,429,238

35 Direct Overhead and Administrative Expenses

\$693,562 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Basketball	5,387	2,840	
Football	6,324		
Golf	586	623	
Soccer		1,550	
Softball		2,520	
Swimming and Diving		2,020	
Tennis		868	
Track and Field, X-Country	1,345	1,345	
Volleyball		3,630	
Wrestling	2,490		
Others			
Subtotal All Teams	16,132	15,396	0
Expenses Not Related to Specific Teams			662,034
Total Expenses	16,132	15,396	662,034

36 Indirect Institutional	\$1,425,524 Input overhead and administrative expenses NOT paid by or charged
Support	directly to athletics including:
	• Administrative/Overhead fees not charged by the institution to
	athletics.
	• Facilities maintenance.
	• Security.
	• Risk Management.
	• Utilities.
	• Equipment Repair.
	• Telephone.
	 Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Expenses Not Related to Specific Teams			1,425,524
Total Expenses	0	(0 1,425,524

37 Medical Expenses and Insurance

\$201,994 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			201,994
Total Expenses	0	(201,994

38 Memberships and Dues

\$44,582 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Basketball	675	225	
Football	180		
Golf	400	200	
Soccer		680	
Softball		280	
Swimming and Diving		225	
Tennis		620	
Track and Field, X-Country	358	358	
Volleyball		530	
Wrestling			
Others			
Subtotal All Teams	1,613	3,118	0
Expenses Not Related to Specific Teams			39,851
Total Expenses	1,613	3,118	39,851

39 Student-Athlete Meals (non-travel)

\$42,394 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Basketball	15,136	1,539	
Football	14,524		
Golf			
Soccer		816	
Softball			
Swimming and Diving		1,092	
Tennis			
Track and Field, X-Country	1,758	904	
Volleyball		2,772	
Wrestling	3,853		
Others			
Subtotal All Teams	35,271	7,123	0
Expenses Not Related to Specific Teams			
Total Expenses	35,271	7,123	0

- 40 Other Operating \$1,133,700 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Basketball	130,136	37,760	
Football	134,302		
Golf	3,300	3,219	
Soccer		6,086	
Softball		24,432	
Swimming and Diving		5,902	
Tennis		2,068	
Track and Field, X-Country	16,651	9,706	
Volleyball		50,974	
Wrestling	44,727		
Others			
Subtotal All Teams	329,116	140,147	0
Expenses Not Related to Specific Teams			664,437
Total Expenses	329,116	140,147	664,437

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses				
Basketball							
Football							
Golf							
Soccer							
Softball							
Swimming and Diving							
Tennis							
Track and Field, X-Country							
Volleyball							
Wrestling							
Others							
Subtotal All Teams	0	(0				
Expenses Not Related to Specific Teams	3						
Total Expenses	0	(0				

- 41A Bowl Expenses Coaching Compensation/Bonuses
- \$0 Input all coaching bonuses related to participation in a postseason bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$21,739,142 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Basketball	3,550,794	1,231,708	
Football	4,281,287		
Golf	112,693	177,058	
Soccer		487,417	
Softball		693,894	
Swimming and Diving		445,525	
Tennis		267,265	
Track and Field, X-Country	585,104	584,490	
Volleyball		936,783	
Wrestling	845,952		
Others			
Subtotal All Teams	9,375,830	4,824,140	0
Expenses Not Related to Specific Teams	0	0	7,539,172
Total Expenses	9,375,830	4,824,140	7,539,172

Athletics Participation

Table 534 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants							
					Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Basketball		16	15					
Cross Country		11	18	10	18	10	18	
Football		101		2				
Golf		11	9					
Soccer			34					
Softball			22					
Swimming and Diving			31					
Tennis			8					
Track, Indoor		48	55	46	54	12	18	
Track, Outdoor		49	54	46	54	12	18	
Volleyball			15					
Wrestling		37						
Others								
Total Participants		273	261	104	126	34	54	
Participant Proportion		51.1%	48.9%					
Unduplicated Count of Participants		215	189					

Head Coaching Assignments - Men's Teams

Table 2A

5 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching		Part Time University Employee or Volunteer
Basketball	1		1					
Football	1		1					
Golf		1		1				
Track and Field, X-Country		1	1					
Wrestling	1		1					
Others								
Coaching Position Totals	3	2	4	1	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

8 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf		1		1				
Soccer	1		1					
Softball	1		1					
Swimming and Diving			1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball					1		1	
Others								
Coaching Position Totals	4	2	5	1	2	0	2	0

Assistant Coaching Assignments - Men's Teams

Table 3A

23 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	3		3					
Football	10		10					
Golf		1		1				
Track and Field, X-Country		3	3			3	1	2
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	15	5	18	2	0	3	1	2

Assistant Coaching Assignments - Women's Teams

Table 3B

23 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	•
Basketball	2		2		1		1	
Golf		1		1		1		1
Soccer	1	1	1	1				
Softball	1	1	1	1	1	1	1	1
Swimming and Diving			1			1		1
Tennis		1		1				
Track and Field, X-Country		3	3			3	1	2
Volleyball	1		1		1	1	1	1
Others								
Coaching Position Totals	6	7	9	4	3	7	4	6

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$6,575,000

53 - Total Institutional Debt: \$117,018,694

54 - Athletics Dedicated Endowments: \$7,315,010

55 - Institutional Endowments: \$116,658,094

56 - Athletics Related Capital Expenditures: \$148,590

Other Data Categories:

Institutional Expenses: \$277,606,898

Athletically-Related Facilities Annual Debt Service: \$1,459,238

Institution's Annual Debt Service: \$16,301,468

Institution's Education and General Expenses: \$216,383,425

Average Cost of Full Grant-in-Aid - In-State: \$18,686

Average Cost of Full Grant-in-Aid - Out-of-State: \$29,228

Average Cost of Attendance - In-State: \$20,934

Average Cost of Attendance - Out-of-State: \$31,876

Expenses Dedicated to Compliance: \$220,652

Name of Compliance Software Used: JumpForward

Compliance FTEs: 2

Revenue Distribution - Sports Sponsored

Distribution Year: 2020

Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports				
x Football	x Softball					
x Men's Basketball	x Women's Basketball					
x Men's Cross Country	x Women's Cross Country					
x Men's Golf	x Women's Golf					
x Men's Track, Indoor	x Women's Soccer					
x Men's Track, Outdoor	x Women's Swimming and Diving					
x Men's Wrestling	x Women's Tennis					
<u> </u>	x Women's Track, Indoor					
	x Women's Track, Outdoor					
	x Women's Volleyball					
Total Men's Sports Sponsored: 7	Total Women's Sports Sponsored: 10	Total Mixed Sports Sponsored:				
Current Year's Submission of Sports Sponsored: 17	Previous Year's Submission of Sports Sponsored: 17	Variance: 0				

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	12.95	0	12.95
Football	56.74	3.25	59.99
Golf	0.74	0	0.74
Track and Field, X-Country	10.82	0	10.82
Wrestling	8.94	0	8.94
Total Men's	90.19	3.25	93.44

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14.85	0	14.85
Golf	4.54	0	4.54
Soccer	8.78	0.13	8.91
Softball	11.2	0.98	12.18
Swimming and Diving	7.03	0.14	7.17
Tennis	5.33	0	5.33
Track and Field, X-Country	12.74	0	12.74
Volleyball	11.82	0	11.82
Total Women's	76.29	1.25	77.54

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Reporting	Year	(FY):	2019
Tropor une	1041	\	, _ O I /

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
177.6	170.98	-6.62 (-3.73%)

Revenue Distribution - Pell Grants

Distribution Year: 2020

Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	1	2	-1	6,095
Football	36	34	2	174,330
Golf		1	-1	
Track and Field, X-Country	9	11	-2	44,593
Wrestling	9	9	0	40,212
Men's Total	55	57	-2	265,230

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball		1	-1	
Golf		0	0	
Soccer	3	0	3	7,919
Softball	2	1	1	4,290
Swimming and Diving	1	1	0	2,123
Tennis	2	1	1	11,640
Track and Field, X-Country	9	15	-6	44,055
Volleyball		1	-1	
Women's Total	17	20	-3	70,027

Mixed Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed	0		0	0
Total				

Reporting Institution: University of Northern Iowa

Reporting Year (FY): 2019

	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	72	77	-5	\$335,257

Reporting Institution: University of Northern Iowa	
Comments	

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,332,148
Women's Teams	\$1,882,213
Total Amount	\$4,214,361

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$178,631
Women's Teams	\$68,973

Total Amount	\$247,604

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$517,818 3.78	\$391,470	5
Women's Teams	\$118,297 6.92	\$102,327	8

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$99,037 16.78	\$83,092	20
Women's Teams	\$63,562 11.85	\$47,076	16

Statement of Revenues and Expenses For the fiscal year ended 2019 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$705,298	\$962,151	\$15,743	\$91,286	\$2,578	\$1,777,056
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$363,066	\$57,515	\$53,921	\$1,445,074	\$0	\$1,919,576
4	Direct Institutional Support	\$1,175,516	\$1,021,973	\$374,213	\$1,461,887	\$891,192	\$4,924,781
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,425,524	\$1,425,524
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$1,429,238	\$1,429,238
7	Guarantees	\$650,000	\$75,000	\$14,000	\$14,000	\$0	\$753,000
8	Contributions	\$228,656	\$407,326	\$46,011	\$658,864	\$1,683,410	\$3,024,267
9	In-Kind	\$93,787	\$48,272	\$30,415	\$113,427	\$380,872	\$666,773
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$50,000	\$50,000
12	NCAA Distributions	\$58,500	\$0	\$0	\$19,039	\$1,250,640	\$1,328,179
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$23,310	\$8,545	\$14,828	\$396,045	\$442,728
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$68,072	\$36,638	\$10,351	\$34,926	\$17,696	\$167,683
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$15,000	\$0	\$0	\$1,409,059	\$1,424,059
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$25,036	\$24,843	\$1,620	\$69,331	\$94,545	\$215,375
18	Other Operating Revenue	\$30,756	\$108,565	\$13,736	\$113,476	\$578,881	\$845,414

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total	
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0	
	Total Operating Revenues	\$3,398,687	\$2,780,593	\$568,555	\$4,036,138	\$9,609,680	\$20,393,653	
Expe	Expenses							
20	Athletic Student Aid	\$1,470,302	\$383,083	\$411,225	\$1,949,751	\$193,924	\$4,408,285	
21	Guarantees	\$200,000	\$542,686	\$12,000	\$1,000	\$0	\$755,686	
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,451,056	\$1,597,313	\$460,873	\$1,681,779	\$0	\$5,191,021	
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0	
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$28,307	\$217,197	\$52,655	\$75,427	\$1,707,238	\$2,080,824	
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0	
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0	
27	Recruiting	\$104,064	\$49,675	\$20,040	\$73,825	\$0	\$247,604	
28	Team Travel	\$505,852	\$446,988	\$150,204	\$677,341	\$0	\$1,780,385	
29	Sports Equipment, Uniforms and Supplies	\$211,244	\$27,982	\$20,733	\$239,333	\$0	\$499,292	
30	Game Expenses	\$131,807	\$107,786	\$50,001	\$116,899	\$535,581	\$942,074	
31	Fund Raising, Marketing and Promotion	\$5,325	\$26,750	\$11,613	\$69,804	\$548,586	\$662,078	
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0	
33	Spirit Groups	\$0	\$0	\$0	\$0	\$130,765	\$130,765	
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$18,000	\$0	\$0	\$52,134	\$1,429,238	\$1,499,372	
35	Direct Overhead and Administrative Expenses	\$6,324	\$5,387	\$2,840	\$16,977	\$662,034	\$693,562	
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,425,524	\$1,425,524	

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$201,994	\$201,994
38	Memberships and Dues	\$180	\$675	\$225	\$3,651	\$39,851	\$44,582
39	Student-Athlete Meals (non-travel)	\$14,524	\$15,136	\$1,539	\$11,195	\$0	\$42,394
40	Other Operating Expenses	\$134,302	\$130,136	\$37,760	\$167,065	\$664,437	\$1,133,700
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,281,287	\$3,550,794	\$1,231,708	\$5,136,181	\$7,539,172	\$21,739,142
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$882,600	-\$770,201	-\$663,153	-\$1,100,043	\$2,070,508	-\$1,345,489