

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Matthew Maher

Phone:

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University CFO: Provost Dennis Hedge

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AUP Report Issuance Date: 01/10/2020

Classification & Conference:

NCAA Primary Division: I-FCS

Athletic Conference: The Summit League

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian		x	
Fencing			
Field Hockey			
Football	x		
Golf	x	x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rugby			
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving	x	x	
Tennis	x	x	
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling	x		
Others			
Totals	10	11	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$4,131,288	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$565,987	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$2,747,125	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$5,963,096	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$102,802	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$808,780	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$65	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$858,500	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$3,236,398	<p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	\$0	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$15,756	<p>Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$1,679,854	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$150,000	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>
13A	Conference Distributions of Bowl Generated Revenue	\$0	<p>Input conference distributions of revenue generated by a post-season bowl to conference members.</p> <p>Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$275,271	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$1,925,783	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$17,344	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$458,762	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$674,875	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$23,406,082	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$4,042,441	<p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). • Other expenses related to attendance. <p>Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
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ID	Item	Amount	Definition
21	Guarantees	\$716,591	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$4,385,212	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,856,109	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$296,662	Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,053,842	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$585,562	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$950,271	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$414,201	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$7,000	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$4,171,224	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$761,860	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$808,780	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$320,407	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$89,876	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$189,237	Include meal allowance and food/snacks provided to student-athletes. Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$426,719	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including: <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms. <p>Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	Input all coaching bonuses related to participation in a post-season bowl game. Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$23,075,994	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$4,131,288 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Ticket Sales	Women's Teams Only Ticket Sales	Not Allocated by Gender Ticket Sales
Baseball	1,011		
Basketball	398,479	398,479	
Equestrian			
Football	3,221,773		
Golf			
Soccer		3,346	
Softball		929	
Swimming and Diving			
Tennis			
Track and Field, X-Country	11,248	11,248	
Volleyball		3,825	
Wrestling	70,395		
Others			
Subtotal All Teams	3,702,906	417,827	0
Revenue Not Related to Specific Teams			10,555
Total Revenue	3,702,906	417,827	10,555

2 Direct State or Other Government Support \$565,987 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			565,987
Total Revenue	0	0	565,987

3 Student Fees \$2,747,125 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			2,747,125
Total Revenue	0	0	2,747,125

4 Direct Institutional Support	\$5,963,096	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			5,963,096
Total Revenue	0	0	5,963,096

5 Less - Transfers to Institution -\$102,802 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			-102,802
Total Revenue	0	0	-102,802

6 Indirect Institutional Support	<p>\$808,780 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
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Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			808,780
Total Revenue	0	0	808,780

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$65 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Equestrian			
Football	65		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	65	0	0
Revenue Not Related to Specific Teams			
Total Revenue	65	0	0

7 Guarantees \$858,500 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	3,500		
Basketball	170,000		
Equestrian		10,000	
Football	675,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	848,500	10,000	0
Revenue Not Related to Specific Teams			
Total Revenue	848,500	10,000	0

8 Contributions \$3,236,398 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	1,699		
Basketball	12,916	11,131	
Equestrian		879,547	
Football	823,756		
Golf	10,000	1,252	
Soccer		7,176	
Softball		5,354	
Swimming and Diving	2,131	5,900	
Tennis			
Track and Field, X-Country	5,658	9,530	
Volleyball		2,978	
Wrestling	18,670		
Others			
Subtotal All Teams	874,830	922,868	0
Revenue Not Related to Specific Teams			1,438,700
Total Revenue	874,830	922,868	1,438,700

9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$15,756 Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling	5,000		
Others			
Subtotal All Teams	5,000	0	0
Revenue Not Related to Specific Teams			10,756
Total Revenue	5,000	0	10,756

12 NCAA \$1,679,854 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball		115,313	
Equestrian			
Football	87,750		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country		1,480	
Volleyball			
Wrestling	1,330		
Others			
Subtotal All Teams	89,080	116,793	0
Revenue Not Related to Specific Teams			1,473,981
Total Revenue	89,080	116,793	1,473,981

13 Conference Distributions (Non Media and Non Bowl) \$150,000 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			150,000
Total Revenue	0	0	150,000

13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post-season bowl to conference members.
			Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$275,271 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	9,802	9,802	
Equestrian			
Football	151,551		
Golf			
Soccer		288	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country	250	250	
Volleyball		448	
Wrestling	1,003		
Others			
Subtotal All Teams	162,606	10,788	0
Revenue Not Related to Specific Teams			101,877
Total Revenue	162,606	10,788	101,877

15 Royalties, Licensing,
Advertisement and
Sponsorships

\$1,925,783 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,925,783
Total Revenue	0	0	1,925,783

16 Sports Camp Revenues \$17,344 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			17,344
Total Revenue	0	0	17,344

17 Athletics Restricted Endowment and Investments Income	\$458,762	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
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Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			458,762
Total Revenue	0	0	458,762

18 Other Operating Revenue \$674,875 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only Other Operating Revenue	Women's Teams Only Other Operating Revenue	Not Allocated by Gender Other Operating Revenue
Baseball	4,158		
Basketball	9,375	430	
Equestrian		4,865	
Football	65,778		
Golf	29,300	29,300	
Soccer		730	
Softball		8,683	
Swimming and Diving		1,050	
Tennis			
Track and Field, X-Country	24,933	26,074	
Volleyball		363	
Wrestling	2,860		
Others			
Subtotal All Teams	136,404	71,495	0
Revenue Not Related to Specific Teams			466,976
Total Revenue	136,404	71,495	466,976

- 19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:
- Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues

\$23,406,082 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	10,368		
Basketball	600,572	535,155	
Equestrian		894,412	
Football	5,025,673		
Golf	39,300	30,552	
Soccer		11,540	
Softball		14,966	
Swimming and Diving	2,131	6,950	
Tennis			
Track and Field, X-Country	42,089	48,582	
Volleyball		7,614	
Wrestling	99,258		
Others			
Subtotal All Teams	5,819,391	1,549,771	0
Revenue Not Related to Specific Teams			16,036,920
Total Revenue	5,819,391	1,549,771	16,036,920

20	Athletic Student Aid	Total Dollar Amount	\$4,042,441	<p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). • Other expenses related to attendance. <p>Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
		Total Equivalencies Awarded	199.57	
		Total Students Receiving Aid	400	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	10.01	0.57	10.58	26	190,077
Basketball	11.29		11.29	13	309,369
Football	60.55	1.72	62.27	80	1,277,983
Golf	3.54		3.54	9	70,560
Swimming and Diving	4.7		4.7	26	83,637
Tennis	0.79		0.79	3	16,200
Track and Field, X-Country	10.63		10.63	44	191,406
Wrestling	6.97		6.97	14	122,995
Expenses Not Related to Specific Teams			0		
Totals	108.48	2.29	110.77	215	2,262,227

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13		13	14	335,027
Equestrian	3.12	0.34	3.46	19	69,781
Golf	5.61		5.61	7	110,926
Soccer	12.86	0.22	13.08	28	252,652
Softball	11.49		11.49	22	225,650
Swimming and Diving	11.56		11.56	25	220,298
Tennis	5.77		5.77	6	117,265
Track and Field, X-Country	15.33		15.33	54	271,547
Volleyball	9.5		9.5	10	177,068
Expenses Not Related to Specific Teams			0		

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Totals	88.24	0.56	88.8	185	1,780,214

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$716,591 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	363,591	27,000	
Equestrian			
Football	325,000		
Golf			
Soccer		1,000	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	688,591	28,000	0
Expenses Not Related to Specific Teams			
Total Expenses	688,591	28,000	0

22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$4,385,212	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	90,434		2	2	103,258	
Basketball	1	1	472,926		3	3	320,816	
Football	1	1	319,751		11	10.25	845,630	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	0.5	51,352		1	0.5	26,032	
Swimming and Diving	1	0.5	42,517		1	0.5	30,775	
Tennis	1	0.5	17,853					
Track and Field, X-Country	1	0.5	47,505		4	1.75	100,068	
Wrestling	1	1	210,194		2	2	173,862	
Subtotal All Teams	8	6.0	1,252,532	0	24	20.00	1,600,441	0
Expenses Not Related to Specific Teams								
Total Expenses			1,252,532	0			1,600,441	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	300,819		3	3	259,007	
Equestrian	1	1	70,128		1	1	48,707	
Golf	1	0.5	51,351		1	0.5	26,032	
Soccer	1	1	86,205		2	1.5	102,063	
Softball	1	1	94,561		2	2	106,048	
Swimming and Diving	1	0.5	42,516		1	0.5	30,775	
Tennis	1	0.5	17,853					

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.5	47,505		4	1.75	100,068	
Volleyball	1	1	95,003		1	1	53,598	
Subtotal All Teams	9	7.0	805,941	0	15	11.25	726,298	0
Expenses Not Related to Specific Teams								
Total Expenses			805,941	0			726,298	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,856,109	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party

Baseball

Basketball

57,836

56,598

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Equestrian			51,942			
Football	49,295					
Golf						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X- Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	107,131	0	108,540	0	0	0
Expenses Not Related to Specific Teams					2,640,438	
Total Expenses	107,131	0	108,540	0	2,640,438	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams OnlyNot Allocated by Gender		
	Severance Payments	Severance Payments	Severance Payments
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$296,662 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting	Women's Teams Only Recruiting	Not Allocated by Gender Recruiting
Baseball	9,919		
Basketball	74,978	38,313	
Equestrian		1,373	
Football	76,935		
Golf	3,387	2,117	
Soccer		15,935	
Softball		9,000	
Swimming and Diving	4,666	5,316	
Tennis			
Track and Field, X-Country	4,440	9,993	
Volleyball		17,623	
Wrestling	22,667		
Others			
Subtotal All Teams	196,992	99,670	0
Expenses Not Related to Specific Teams			
Total Expenses	196,992	99,670	0

28 Team \$2,053,842 Input air and ground travel, lodging, meals and incidentals (including housing costs
 Trave incurred during school break period) for competition related to preseason, regular season
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team
 before a home game also should be included. Use of the institution's own vehicles or
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Team Travel	Women's Teams Only Team Travel	Not Allocated by Gender Team Travel
Baseball	182,450		
Basketball	342,496	409,464	
Equestrian		67,246	
Football	324,938		
Golf	74,467	75,095	
Soccer		75,427	
Softball		111,485	
Swimming and Diving	38,262	43,362	
Tennis			
Track and Field, X-Country	81,190	68,620	
Volleyball		64,469	
Wrestling	67,649		
Others			
Subtotal All Teams	1,111,452	915,168	0
Expenses Not Related to Specific Teams			27,222
Total Expenses	1,111,452	915,168	27,222

29 Sports Equipment, \$585,562 Input items that are provided to the teams only. Equipment amounts are
 Uniforms and Supplies those expended from current or operating funds. Include value of in-kind
 equipment provided.

Note: Expenses related to post-season bowls should be included in
 Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	22,789		
Basketball	62,362	18,490	
Equestrian		87,334	
Football	176,740		
Golf	14,293	7,819	
Soccer		10,163	
Softball		19,947	
Swimming and Diving	9,027	22,451	
Tennis			
Track and Field, X- Country	17,856	18,914	
Volleyball		14,065	
Wrestling	16,793		
Others			
Subtotal All Teams	319,860	199,183	0
Expenses Not Related to Specific Teams			66,519
Total Expenses	319,860	199,183	66,519

30 Game Expense \$950,271 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	29,553		
Basketball	104,451	62,987	
Equestrian		45,739	
Football	236,820		
Golf	25,703	25,703	
Soccer		26,793	
Softball		11,128	
Swimming and Diving	9,563	1,244	
Tennis			
Track and Field, X-Country	13,896	13,941	
Volleyball		15,040	
Wrestling	11,897		
Others			
Subtotal All Teams	431,883	202,575	0
Expenses Not Related to Specific Teams			315,813
Total Expenses	431,883	202,575	315,813

31 Fund Raising, Marketing and Promotion \$414,201 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			414,201
Total Expenses	0	0	414,201

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses	Women's Teams Only Sports Camp Expenses	Not Allocated by Gender Sports Camp Expenses
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Spirit Groups \$7,000 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			7,000
Total Expenses	0	0	7,000

34 Athletic Facilities Debt Service, Leases and Rental Fee \$4,171,224 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Equestrian		878,093	
Football	3,093,131		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,093,131	878,093	0
Expenses Not Related to Specific Teams			200,000
Total Expenses	3,093,131	878,093	200,000

35 Direct Overhead and Administrative Expenses	\$761,860	Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:
		<ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	9,401		
Basketball	56,422	47,132	
Equestrian		31,830	
Football	132,208		
Golf	3,806	1,475	
Soccer		11,517	
Softball		5,184	
Swimming and Diving	910	2,065	
Tennis			
Track and Field, X-Country	3,007	7,124	
Volleyball		14,626	
Wrestling	11,293		
Others			
Subtotal All Teams	217,047	120,953	0
Expenses Not Related to Specific Teams			423,860
Total Expenses	217,047	120,953	423,860

36 Indirect Institutional Support \$808,780 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			808,780
Total Expenses	0	0	808,780

37 Medical Expenses and Insurance \$320,407 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			320,407
Total Expenses	0	0	320,407

38 Memberships and Dues \$89,876 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	290		
Basketball	3,280	973	
Equestrian		4,998	
Football	24,059		
Golf	400	270	
Soccer			
Softball		415	
Swimming and Diving			
Tennis			
Track and Field, X-Country	350	380	
Volleyball		560	
Wrestling	5,765		
Others			
Subtotal All Teams	34,144	7,596	0
Expenses Not Related to Specific Teams			48,136
Total Expenses	34,144	7,596	48,136

39 Student-Athlete Meals (non-travel) \$189,237 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	803		
Basketball	24,538	4,454	
Equestrian		4,280	
Football	131,758		
Golf	296	296	
Soccer		3,768	
Softball		2,116	
Swimming and Diving	624	624	
Tennis			
Track and Field, X-Country	1,843	1,734	
Volleyball		5,162	
Wrestling	3,426		
Others			
Subtotal All Teams	163,288	22,434	0
Expenses Not Related to Specific Teams			3,515
Total Expenses	163,288	22,434	3,515

40 Other Operating Expenses \$426,719 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only Other Operating Expenses	Women's Teams Only Other Operating Expenses	Not Allocated by Gender Other Operating Expenses
Baseball	7,434		
Basketball	28,992	8,410	
Equestrian		8,941	
Football	55,462		
Golf	10,003	5,931	
Soccer		8,899	
Softball		5,344	
Swimming and Diving	542	403	
Tennis			
Track and Field, X-Country	525	22,421	
Volleyball		5,394	
Wrestling	10,596		
Others			
Subtotal All Teams	113,554	65,743	0
Expenses Not Related to Specific Teams			247,422
Total Expenses	113,554	65,743	247,422

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

**41A Bowl Expenses - Coaching
Compensation/Bonuses**

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

 Total Operating Expenses

\$23,075,994 Total of Categories 20-41A.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	646,408		
Basketball	2,222,057	1,568,674	
Equestrian		1,370,392	
Football	7,069,710		
Golf	280,299	307,015	
Soccer		594,422	
Softball		590,878	
Swimming and Diving	220,523	369,054	
Tennis	34,053	135,118	
Track and Field, X-Country	462,086	562,247	
Volleyball		462,608	
Wrestling	657,137		
Others			
Subtotal All Teams	11,592,273	5,960,408	0
Expenses Not Related to Specific Teams	0	0	5,523,313
Total Expenses	11,592,273	5,960,408	5,523,313

Athletics Participation

Table 679 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants		Number of Participants	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		14	14				
Cross Country		18	28	16	26	14	25
Equestrian			36				
Football		113					
Golf		9	9				
Soccer			28				
Softball			24				
Swimming and Diving		27	27				
Tennis		3	6				
Track, Indoor		52	68	52	68	14	25
Track, Outdoor		55	70	54	68	14	25
Volleyball			14				
Wrestling		29					
Others							
Total Participants		355	324	122	162	42	75
Participant Proportion		52.3%	47.7%				

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Unduplicated Count of Participants		287	230				

Head Coaching Assignments - Men's Teams

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Wrestling	1		1					
Others								
Coaching Position Totals	5	3	8	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1					
Equestrian					1		1	
Golf		1	1					
Soccer	1		1					
Softball					1		1	
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball					1		1	
Others								
Coaching Position Totals	3	3	6	0	3	0	3	0

Assistant Coaching Assignments - Men's Teams

Table 3A

29 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	10	1	10	1				
Golf		1		1		1	1	
Swimming and Diving		1		1		2	1	1
Tennis								
Track and Field, X-Country		3	3			1		1
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	17	8	20	5	0	4	2	2

Assistant Coaching Assignments - Women's Teams

Table 3B

18 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Equestrian					1		1	
Golf		1		1		1	1	
Soccer	1		1		1		1	
Softball					2		2	
Swimming and Diving		1		1		2	1	1
Tennis								
Track and Field, X-Country		3	3			1		1
Volleyball					1		1	
Others								
Coaching Position Totals	2	5	5	2	7	4	9	2

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$31,497,116

53 - Total Institutional Debt: \$180,403,803

54 - Athletics Dedicated Endowments: \$13,189,601

55 - Institutional Endowments: \$154,315,335

56 - Athletics Related Capital Expenditures: \$4,564,247

Other Data Categories:

Institutional Expenses: \$297,627,288

Athletically-Related Facilities Annual Debt Service: \$2,588,144

Institution's Annual Debt Service: \$16,896,617

Institution's Education and General Expenses: \$270,600,531

Average Cost of Full Grant-in-Aid - In-State: \$16,637

Average Cost of Full Grant-in-Aid - Out-of-State: \$20,002

Average Cost of Attendance - In-State: \$22,931

Average Cost of Attendance - Out-of-State: \$26,179

Expenses Dedicated to Compliance:

Name of Compliance Software Used:

Compliance FTEs:

Revenue Distribution - Sports Sponsored

Distribution Year: 2020

Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Cross Country	
x Men's Cross Country	x Women's Equestrian	
x Men's Golf	x Women's Golf	
x Men's Swimming and Diving	x Women's Soccer	
Men's Tennis	x Women's Swimming and Diving	
x Men's Track, Indoor	Women's Tennis	
x Men's Track, Outdoor	x Women's Track, Indoor	
x Men's Wrestling	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 9	Total Women's Sports Sponsored: 10	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 19	Previous Year's Submission of Sports Sponsored: 21	Variance: -2

Variance explanation: Discontinued Men's and Women's Tennis.

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	10.01	0.57	10.58
Basketball	11.29	0	11.29
Football	60.55	1.72	62.27
Golf	3.54	0	3.54
Swimming and Diving	4.7	0	4.7
Tennis	0.79	0	0.79
Track and Field, X- Country	10.63	0	10.63
Wrestling	6.97	0	6.97
Total Men's	108.48	2.29	110.77

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	13	0	13
Equestrian	3.12	0.34	3.46
Golf	5.61	0	5.61
Soccer	12.86	0.22	13.08
Softball	11.49	0	11.49
Swimming and Diving	11.56	0	11.56
Tennis	5.77	0	5.77
Track and Field, X- Country	15.33	0	15.33
Volleyball	9.5	0	9.5
Total Women's	88.24	0.56	88.80

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
208.63	199.57	-9.06 (-4.34%)

Required explanation of -4.34% difference:

Increase	Decrease
	x Number of sports
	Tuition, fees, required course-related books, room and board (full grant amount)
	Athletic grant amount (athletic aid amount)
	x Student athletes receiving athletic aid
	Change in division by sport
	Move between FCS/FBS

Variance explanation: The Grant-in-Aid decreased due to a few reasons: 1. Discontinued Men's and Women's Tennis. 2. Less scholarships were awarded in Wrestling due to a coaching change and student-athlete turnover. 3. Volleyball chose to award less scholarships in 2018-2019 than in 2017-2018. 4. Other factors considered when reducing scholarships were related to budgetary concerns.

Revenue Distribution - Pell Grants

Distribution Year: 2020

Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	4	5	-1	15,080
Basketball	5	7	-2	13,773
Football	29	29	0	142,786
Golf	0	0	0	0
Swimming and Diving	3	1	2	6,175
Tennis	0	0	0	0
Track and Field, X-Country	10	14	-4	45,389
Wrestling	5	6	-1	27,353
Men's Total	56	62	-6	250,556

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	2	0	2	8,690
Equestrian	2	2	0	8,489
Golf	0	0	0	0
Soccer	1	4	-3	2,845
Softball	3	5	-2	10,934
Swimming and Diving	0	2	-2	0
Tennis	1	1	0	6,095
Track and Field, X-Country	16	11	5	68,923
Volleyball	2	3	-1	7,992
Women's Total	27	28	-1	113,968

Mixed Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	83	90	-7	\$364,524

Comments

Comments:

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

- Athletically Related Student Aid
- Input the total amount of athletic student-aid for the reporting year including:
- Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
 - Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,262,227
Women's Teams	\$1,780,214
Total Amount	\$4,042,441

- Recruiting Expenditures
- Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$196,992
Women's Teams	\$99,670

Total Amount	\$296,662
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$208,755	6	\$156,567	8
Women's Teams	\$115,134	7	\$89,549	9

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$80,022	20	\$66,685	24
Women's Teams	\$64,560	11.25	\$48,420	15

Statement of Revenues and Expenses
For the fiscal year ended 2019 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$3,221,773	\$398,479	\$398,479	\$102,002	\$10,555	\$4,131,288
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$565,987	\$565,987
3	Student Fees	\$0	\$0	\$0	\$0	\$2,747,125	\$2,747,125
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$5,963,096	\$5,963,096
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$102,802	-\$102,802
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$808,780	\$808,780
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$65	\$0	\$0	\$0	\$0	\$65
7	Guarantees	\$675,000	\$170,000	\$0	\$13,500	\$0	\$858,500
8	Contributions	\$823,756	\$12,916	\$11,131	\$949,895	\$1,438,700	\$3,236,398
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$5,000	\$10,756	\$15,756
12	NCAA Distributions	\$87,750	\$0	\$115,313	\$2,810	\$1,473,981	\$1,679,854
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$150,000	\$150,000
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$151,551	\$9,802	\$9,802	\$2,239	\$101,877	\$275,271
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$1,925,783	\$1,925,783

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$17,344	\$17,344
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$458,762	\$458,762
18	Other Operating Revenue	\$65,778	\$9,375	\$430	\$132,316	\$466,976	\$674,875
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$5,025,673	\$600,572	\$535,155	\$1,207,762	\$16,036,920	\$23,406,082

Expenses

20	Athletic Student Aid	\$1,277,983	\$309,369	\$335,027	\$2,120,062	\$0	\$4,042,441
21	Guarantees	\$325,000	\$363,591	\$27,000	\$1,000	\$0	\$716,591
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,165,381	\$793,742	\$559,826	\$1,866,263	\$0	\$4,385,212
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$49,295	\$57,836	\$56,598	\$51,942	\$2,640,438	\$2,856,109
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$76,935	\$74,978	\$38,313	\$106,436	\$0	\$296,662
28	Team Travel	\$324,938	\$342,496	\$409,464	\$949,722	\$27,222	\$2,053,842
29	Sports Equipment, Uniforms and Supplies	\$176,740	\$62,362	\$18,490	\$261,451	\$66,519	\$585,562
30	Game Expenses	\$236,820	\$104,451	\$62,987	\$230,200	\$315,813	\$950,271
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$414,201	\$414,201
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$7,000	\$7,000
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$3,093,131	\$0	\$0	\$878,093	\$200,000	\$4,171,224
35	Direct Overhead and Administrative Expenses	\$132,208	\$56,422	\$47,132	\$102,238	\$423,860	\$761,860
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$808,780	\$808,780
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$320,407	\$320,407
38	Memberships and Dues	\$24,059	\$3,280	\$973	\$13,428	\$48,136	\$89,876
39	Student-Athlete Meals (non-travel)	\$131,758	\$24,538	\$4,454	\$24,972	\$3,515	\$189,237
40	Other Operating Expenses	\$55,462	\$28,992	\$8,410	\$86,433	\$247,422	\$426,719
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$7,069,710	\$2,222,057	\$1,568,674	\$6,692,240	\$5,523,313	\$23,075,994
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$2,044,037	-\$1,621,485	-\$1,033,519	-\$5,484,478	\$10,513,607	\$330,088