Reporting Institution: Missouri State University

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Casey Hunt Title: Sr. Associate AD/SWA

Phone: 4178364376 Email: caseyhunt@missouristate.edu

CEO: Mr. Clif Smart CEO Email: cliftonsmart@missouristate.edu

University CFO: Steve Foucart University CFO Email: sfoucart@missouristate.edu

Audit Firm: BKD **AUP Report Issuance Date:** 01/14/2019

Classification & Conference:

NCAA Primary I-FCS Division:

Athletic Conference: Missouri Valley

Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	6,378	41.7%
Female Undergraduates:	8,919	58.3%
Total Undergraduates:	15,297	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball		X	
Bowling			
Cross Country		X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Swimming and Diving	X	X	
Tennis		X	
Track, Indoor		X	
Track, Outdoor		X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling			
Others			
Totals	6	11	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$988,794	Input revenue received for sales of admissions to athletic events. This may include: • Public and faculty sales. • Student sales • Shipping and Handling fees. Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics. This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$4,022,909	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$12,050,924	 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) Federal work study support for student workers employed by athletics. Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$569,300	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$4,594,542	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			 Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$144,560	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$0	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,018,404	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$599,756	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$289,964	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$991,931	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$144,433	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$1,936,663	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$27,352,180	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$5,115,019	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid

import feature is selected.

section within the NCAA Financial Reporting System when the CA

ID	Item	Amount	Definition
21	Guarantees	\$172,085	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$4,561,680	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Amount

Item

Benefits and Bonuses paid by the University

and Related Entities

Support Staff/

Administrative

Compensation,

ID

24

- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.

state.

• Country club membership.

Allocated by Gender column.

• Gross wages and bonuses.

- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

26	Severance Payments
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\$380,490 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Recruiting 27

\$458,565 Input transportation, lodging and meals for prospective studentathletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$1,722,031	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$546,773	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$606,026	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$226,858	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$63,935	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

Reporting Institution: Missouri State University **Reporting Year (FY):** 2018

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$6,180,768	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$2,306,729	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	r		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			 Telephone. Other Administrative Expenses.
26	T 1	Φ.0	-
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			 Telephone. Other Administrative Expenses.
			-
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$510,246	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$71,405	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$18,185	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,455,444	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/ Donuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$27,352,180	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$988,794 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales	
Baseball	52,496			
Basketball	548,013	168,518		
Beach Volleyball		0		
Football	194,414			
Golf	0	0		
Soccer	1,861	3,998		
Softball		1,830		
Swimming and Diving	0	0		
Tennis		0		
Track and Field, X-Country		0		
Volleyball		17,664		
Others				
Subtotal All Teams	796,784	192,010	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	796,784	192,010	0	

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$4,022,909 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Student Fees	Student Fees	Student Fees	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams	S		4,022,909	
Total Revenue	0	0	4,022,909	

4 Direct Institutional Support

\$12,050,924 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	1,072,055		
Basketball	1,599,693	1,258,301	
Beach Volleyball		152,319	
Football	2,783,224		
Golf	167,388	204,482	
Soccer	454,269	478,641	
Softball		543,979	
Swimming and Diving	355,848	432,696	
Tennis		284,242	
Track and Field, X-Country		715,808	
Volleyball		666,251	
Others			
Subtotal All Teams	6,432,477	4,736,719	0
Revenue Not Related to Specific Teams	-305,456	-253,196	1,440,380
Total Revenue	6,127,021	4,483,523	1,440,380

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue		0	0

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

Reporting Institution: Missouri State University

Reporting Year (FY): 2018

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$569,300 Input revenue received from participation in away games.

	•	omen's Teams Only No	•
Revenues by Source	Guarantees	Guarantees	Guarantees
Baseball	14,200		
Basketball	105,000	20,000	
Beach Volleyball		2,700	
Football	400,000		
Golf			
Soccer	10,000	5,000	
Softball		1,400	
Swimming and Diving		2,000	
Tennis			
Track and Field, X-Country		3,000	
Volleyball		6,000	
Others			
Subtotal All Teams	529,200	40,100	0
Revenue Not Related to Specific Teams			
Total Revenue	529,200	40,100	0

- 8 Contributions \$4,594,542 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 98,826 Basketball 383,229 36,571 91 Beach Volleyball 69,510 Football Golf 19,856 23,918 Soccer 25,372 -4,162Softball 4,519 Swimming and Diving 11,008 10,981 **Tennis** 2,391 Track and Field, X-Country -294 Volleyball -6,329Others Subtotal All Teams 607,801 0 67,686 Revenue Not Related to Specific Teams 3,288,526 304,849 325,680 **Total Revenue** 912,650 393,366 3,288,526

- 9 In-Kind \$144,560 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	In-Kind	In-Kind	In-Kind	
Baseball	8,850			
Basketball	35,385	36,492		
Beach Volleyball				
Football	56,453			
Golf				
Soccer				
Softball		780		
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball		6,600		
Others				
Subtotal All Teams	100,688	43,872	0	
Revenue Not Related to Specific Teams	·			
Total Revenue	100,688	43,872	0	

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	(0	
Revenue Not Related to Specific Teams	S			
Total Revenue	0	(0	

NCAA \$1,018,404 Input revenues received from all NCAA distributions including NCAA
Distributio championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Wome NCAA Distributions NCA	•	Not Allocated by Gender NCAA Distributions
Baseball	88,343		
Basketball	39,264	34,356	
Beach Volleyball		46,626	
Football	245,399		
Golf	19,632	24,540	
Soccer	83,435	73,620	
Softball		49,080	
Swimming and Diving	58,896	78,527	
Tennis		22,086	
Track and Field, X-Country		105,521	
Volleyball		49,079	
Others			
Subtotal All Teams	534,969	483,435	0
Revenue Not Related to Specific Tea	ms		
Total Revenue	534,969	483,435	0

13 Conference
Distributions (Non
Media and Non Bowl)

\$599,756 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	365,038	124,001	
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	365,038	124,001	0
Revenue Not Related to Specific Teams			110,717
Total Revenue	365,038	124,001	110,717

14 Program, Novelty, Parking and Concession Sales \$289,964 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	109,606	49,294	
Beach Volleyball			
Football	106,388		
Golf			
Soccer	1,624	2,755	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		20,297	
Others			
Subtotal All Teams	217,618	72,346	0
Revenue Not Related to Specific Teams			
Total Revenue	217,618	72,346	0

Royalties, Licensing, Advertisement and Sponsorships

\$991,931 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football	15,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	15,000	(0 0
Revenue Not Related to Specific Teams			976,931
Total Revenue	15,000		976,931

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	(0	0	
Revenue Not Related to Specific Teams				
Total Revenue	(0	0	

17 Athletics Restricted Endowment and Investments Income \$144,433 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	1,719		
Basketball	7,162		
Beach Volleyball			
Football	66,840		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	75,721	(0
Revenue Not Related to Specific Teams	2,588	63,125	5 2,999
Total Revenue	78,309	63,125	5 2,999

18 Other Operating Revenue

\$1,936,663 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue	
Baseball	38,944			
Basketball	40,634	46,445		
Beach Volleyball				
Football	75,601			
Golf	13,123	17,016		
Soccer	10,229	157		
Softball		1,858		
Swimming and Diving	5,490	5,491		
Tennis		570		
Track and Field, X-Country		531		
Volleyball		6,722		
Others				
Subtotal All Teams	184,021	78,790	0	
Revenue Not Related to Specific Teams	106,237	105,626	1,461,989	
Total Revenue	290,258	184,416	1,461,989	

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Revenue Not Related to Specific Teams	S			
Total Revenue	0		0 0	

Total Operating Revenues

\$27,352,180 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues	
Baseball	1,375,433			
Basketball	3,233,024	1,773,978		
Beach Volleyball		201,736		
Football	4,012,829			
Golf	219,999	269,956		
Soccer	586,790	560,009		
Softball		603,446		
Swimming and Diving	431,242	529,695		
Tennis		309,289		
Track and Field, X-Country		824,566		
Volleyball		766,284		
Others				
Subtotal All Teams	9,859,317	5,838,959	0	
Revenue Not Related to Specific Teams	108,218	241,235	11,304,451	
Total Revenue	9,967,535	6,080,194	11,304,451	

Reporting Institution: Missouri State University **Reporting Year (FY):** 2018

20 Athletic Total Dollar Student Amount Aid

\$5,115,019 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 220.16
Equivalencies
Awarded
Total Students 340
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	14.19	1.22	15.41	30	285,775
Basketball	13	0	13	13	387,129
Football	63.9	4	67.9	80	1,451,772
Golf	4.2	0	4.2	8	88,868
Soccer	9.38	0.98	10.36	26	276,587
Swimming and Diving	9.01	0.81	9.82	23	224,590
Expenses Not Related to Specific Teams					
Totals	113.68	7.01	120.69	180	2,714,721

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	12	1	13	13	353,012
Beach Volleyball	3.5	0	3.5	5	47,127
Golf	5.45	0.03	5.48	10	119,200
Soccer	13.98	0.07	14.05	29	318,509
Softball	11.9	0	11.9	19	222,278
Swimming and Diving	12.6	1.41	14.01	32	301,133
Tennis	8	1	9	9	197,796
Track and Field, X-Country	15.38	1.15	16.53	31	416,458
Volleyball	12	0	12	12	265,408
Expenses Not Related to Specific Teams					137,002
Totals	94.81	4.66	99.47	160	2,377,923

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					22,375
Totals	0	(0	0	22,375

21 Guarantees \$172,085 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by O					
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees			
Baseball						
Basketball	147,223	7,000				
Beach Volleyball		655				
Football						
Golf						
Soccer		3,000				
Softball		5,400				
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball		8,807				
Others						
Subtotal All Teams	147,223	24,862	0			
Expenses Not Related to Specific Teams	,					
Total Expenses	147,223	24,862	0			

Reporting Institution: Missouri State University

Reporting Year (FY): 2018

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$4,561,680 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

Men's Teams Head Coaches				oaches	Men's Teams Assistant Coaches			
Sport	Numbe FT	\mathbf{E}	Coaching	Coaching	Numbe	FTE	Coaching	Coaching
	r of	S	Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio		and Bonuses	Benefits and	Positio		and Bonuses	Benefits and
	ns		paid by the	Bonuses paid	ns		paid by the	Bonuses paid
			University and	by a Third			University and	by a Third
]	Related Entities	Party			Related Entities	Party
Baseball	1	1	188,972		2	2	196,705	
Basketball	1	1	619,623		3	3	350,795	
Football	1	1	389,539		9	9	764,822	

		Me	Men's Teams Head Coaches Men's Teams Assistant Coaches				Coaches	
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	46,057		0	0	0	
Soccer	1	1	86,114		1	1	48,932	
Swimming and Diving	1	0.5	49,194		2	0.75	12,856	
Subtotal All Teams	6	5.5	1,379,499	() 17	15.75	1,374,110	0
Expenses Not Related to Specific Teams								
Total Expenses			1,379,499	()		1,374,110	0

Women's Teams Coaching Expenses

Sport	Numbel r of Positio ns	FTE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		c's Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	348,119		3	3	391,740	
Beach Volleyball	1	1	37,321		1	0.5	1,445	
Golf	1	1	47,416		0	0		
Soccer	1	1	74,625		1	1	43,417	
Softball	1	1	101,054		2	2	114,805	
Swimming and Diving	1	0.5	49,194		2	0.75	67,414	
Tennis	1	1	53,085		0	0		
Track and Field, X- Country	2	2	103,330		1	1	98,283	

	Women's Teams Head Coaches Women's Teams Assistant Coaches					t Coaches		
Sport	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	1	169,296		2	2	107,527	
Subtotal All Teams	10	9.5	983,440	() 12	10.25	824,631	0
Expenses Not Related to Specific Teams								
Total Expenses			983,440	()		824,631	0

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$2,955,941 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Te	ams Only	Women's T	Ceams Only	Not Allocate	d by Gender
Expenses	Support Staff/					
by Object	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
of	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Expenditur	Benefits and					
e	Bonuses paid					
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Baseball	50,808					
Basketball	124,026		148,435			

Expenses by Object of Expenditur e	Support Staff/ Administrative Compensation,	Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball			4,468			
Football	203,379					
Golf						
Soccer	13,260		14,746			
Softball			10,234			
Swimming and Diving	9,310		538			
Tennis						
Track and Field, X-Country			9,676			
Volleyball			37,126			
Others						
Subtotal All Teams	400,783	0	225,223	0	0	0
Expenses Not Related to Specific Teams	31,597		56,930		2,241,408	
Total Expenses	432,380	0	282,153	0	2,241,408	0

26 Severance Payments

Subtotal All Teams

Total Expenses

Teams

Expenses Not Related to Specific

\$380,490 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball 380,490 Beach Volleyball Football Golf Soccer Softball Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Others

380,490

380,490

0

0

0

0

27 Recruiting \$458,565 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gend						
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting				
Baseball	25,560						
Basketball	154,621	74,486					
Beach Volleyball		8,046					
Football	128,542						
Golf	376	835					
Soccer	10,960	6,800					
Softball		7,894					
Swimming and Diving	8,170	6,752					
Tennis		2,289					
Track and Field, X-Country		10,873					
Volleyball		12,361					
Others							
Subtotal All Teams	328,229	130,336	0				
Expenses Not Related to Specific Teams							
Total Expenses	328,229	130,336	0				

Team \$1,722,031 Input air and ground travel, lodging, meals and incidentals (including housing costs
Trave incurred during school break period) for competition related to preseason, regular season
and non-bowl postseason. Amounts incurred for food and lodging for housing the team
before a home game also should be included. Use of the institution's own vehicles or
airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	197,257		
Basketball	444,396	227,046	
Beach Volleyball		17,365	
Football	327,523		
Golf	25,271	41,615	
Soccer	51,904	32,902	
Softball		74,981	
Swimming and Diving	55,731	38,075	
Tennis		19,167	
Track and Field, X-Country		87,729	
Volleyball		80,611	
Others			
Subtotal All Teams	1,102,082	619,491	0
Expenses Not Related to Specific Teams	S	458	
Total Expenses	1,102,082	619,949	0

29 Sports Equipment, Uniforms and Supplies \$546,773 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	53,067		
Basketball	69,814	23,755	
Beach Volleyball		24,256	
Football	214,523		
Golf	7,772	14,605	
Soccer	17,913	11,174	
Softball		17,123	
Swimming and Diving	20,977	17,260	
Tennis		10,878	
Track and Field, X-Country		26,741	
Volleyball		16,915	
Others			
Subtotal All Teams	384,066	162,707	0
Expenses Not Related to Specific Teams			
Total Expenses	384,066	162,707	0

Game \$606,026 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only Women's Teams Only Not Allocated by Gende						
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses				
Baseball	69,904						
Basketball	191,775	125,064					
Beach Volleyball		600					
Football	139,313						
Golf							
Soccer	17,260	14,909					
Softball		14,807					
Swimming and Diving	247	233					
Tennis		5,472					
Track and Field, X-Country							
Volleyball		26,417					
Others							
Subtotal All Teams	418,499	187,502	0				
Expenses Not Related to Specific Teams		25					
Total Expenses	418,499	187,527	0				

Fund Raising, Marketing \$226,858 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	12,445		
Basketball	44,944	12,221	
Beach Volleyball			
Football	21,980		
Golf		1,375	
Soccer	5,664		
Softball			
Swimming and Diving	1,019	1,019	
Tennis		350	
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	86,052	14,965	0
Expenses Not Related to Specific Teams			125,841
Total Expenses	86,052	14,965	125,841

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$63,935 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Beach Volleyball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	(0	
Expenses Not Related to Specific Teams	S		63,935	
Total Expenses	0	(63,935	

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$6,180,768 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	210,081		
Basketball			
Beach Volleyball			
Football			
Golf	11,750	11,750	
Soccer			
Softball		4,015	
Swimming and Diving			
Tennis		7,438	
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	221,831	23,203	0
Expenses Not Related to Specific Teams			5,935,734
Total Expenses	221,831	23,203	5,935,734

35 Direct Overhead and Administrative Expenses

\$2,306,729 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,306,729
Total Expenses	0	0	2,306,729

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams			
Total Expenses	0		0

37 Medical Expenses and Insurance

\$510,246 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	51,399		
Basketball	22,844	14,142	
Beach Volleyball		19,192	
Football	142,775		
Golf	11,422	10,101	
Soccer	48,544	30,304	
Softball		20,203	
Swimming and Diving	34,266	32,324	
Tennis		9,091	
Track and Field, X-Country		43,436	
Volleyball		20,203	
Others			
Subtotal All Teams	311,250	198,996	0
Expenses Not Related to Specific Teams			
Total Expenses	311,250	198,996	0

38 Memberships and Dues

\$71,405 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	8,190	1,358	
Beach Volleyball		304	
Football	11,530		
Golf	400	200	
Soccer	670	610	
Softball		675	
Swimming and Diving	450		
Tennis		935	
Track and Field, X-Country		350	
Volleyball		1,833	
Others			
Subtotal All Teams	21,240	6,265	0
Expenses Not Related to Specific Teams	11,878	1,155	30,867
Total Expenses	33,118	7,420	30,867

39 Student-Athlete Meals (non-travel)

\$18,185 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball	10,977	7,208	3
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	10,977	7,208	3 0
Expenses Not Related to Specific Teams			
Total Expenses	10,977	7,208	3 0

- 40 Other Operating Expenses
- \$1,455,444 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	33,460		
Basketball	276,177	40,392	
Beach Volleyball		40,957	
Football	217,131		
Golf	28,083	22,859	
Soccer	8,982	9,013	
Softball		9,977	
Swimming and Diving	14,432	15,753	
Tennis		2,788	
Track and Field, X-Country		27,690	
Volleyball		19,780	
Others			
Subtotal All Teams	578,265	189,209	0
Expenses Not Related to Specific Teams	64,743	45,665	577,562
Total Expenses	643,008	234,874	577,562

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gene		
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$27,352,180 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,375,433		
Basketball	3,233,024	1,773,978	
Beach Volleyball		201,736	
Football	4,012,829		
Golf	219,999	269,956	
Soccer	586,790	560,009	
Softball		603,446	
Swimming and Diving	431,242	529,695	
Tennis		309,289	
Track and Field, X-Country		824,566	
Volleyball		766,284	
Others			
Subtotal All Teams	9,859,317	5,838,959	0
Expenses Not Related to Specific Teams	108,218	241,235	11,304,451
Total Expenses	9,967,535	6,080,194	11,304,451

Athletics Participation

Table 452 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants						
				_	oating on a	Participating on a	
G 4	<i>C</i> 1	3.6	***		nd Team		d Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	Teams	33	Touris		Touring	Touris	
Basketball		16	13				
Beach Volleyball			19				
Cross Country			18		18		18
Football		94					
Golf		9	9				
Soccer		29	29				
Softball			20				
Swimming and Diving		23	30				
Tennis			9				
Track, Indoor			40		40		18
Track, Outdoor			42		40		18
Volleyball			19				
Others							
Total Participants		204	248	0	98	0	54
Participant Proportion		45.1%	54.9%				
Unduplicated Count of Participants		204	190				

Head Coaching Assignments - Men's Teams

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	I	Male Coach	nes - Head C	Count	\mathbf{F}_{0}	emale Coac	ches - Head	Count
Sport			Full Time University Employee		Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Soccer	1		1					
Swimming and Diving	;	1	1					
Others								
Coaching Position Totals	5	1	6	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Beach Volleyball					1		1	
Golf	1		1					
Soccer	1		1					
Softball					1		1	
Swimming and Diving		1	1					
Tennis					1		1	
Track and Field, X-Country	1	1	2					
Volleyball					1		1	
Others								
Coaching Position Totals	3	2	5	0	5	0	5	0

Assistant Coaching Assignments - Men's Teams

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

]	Male Coach	nes - Head C	Count	F	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	9	1	9	1				
Golf								
Soccer	1	1	1	1				
Swimming and Diving		1		1		1	1	
Others								
Coaching Position Totals	15	3	15	3	0	1	1	0

Assistant Coaching Assignments - Women's Teams

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

Male Coaches - H			ies - Head C	Head Count		Female Coaches - Head Count		
Sport	Full Time Part Time		Full Time	Part Time	Full Time Part Time		Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or	Duties	Duties	Employee	Employee or
				Volunteer				Volunteer
Basketball					3		3	
Beach						1		1
Volleyball								
Golf								
Soccer	1	1	1	1				
Softball					2	1	2	1
Swimming		2	1	1		1	1	
and Diving								
Tennis								
Track and	1		1			1		1
Field, X-								
Country								
Volleyball	2		2					
Others								
Coaching	4	3	5	2	5	4	6	3
Position								
Totals								

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$62,574,856

53 - Total Institutional Debt: \$161,326,665

54 - Athletics Dedicated Endowments: \$6,937,360

55 - Institutional Endowments: \$84,523,814

56 - Athletics Related Capital Expenditures: \$0

Other Data Categories:

Institutional Expenses: \$362,212,467

Athletically-Related Facilities Annual Debt Service: \$5,931,000

Institution's Annual Debt Service: \$13,274,495

Institution's Education and General Expenses: \$256,448,381

Average Cost of Full Grant-in-Aid - In-State: \$17,554

Average Cost of Full Grant-in-Aid - Out-of-State: \$25,264

Average Cost of Attendance - In-State: \$21,782

Average Cost of Attendance - Out-of-State: \$29,732

Expenses Dedicated to Compliance: \$81,439

Name of Compliance Software Used: NCAA CAi

Compliance FTEs: 1

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Beach Volleyball	
x Men's Golf	x Women's Cross Country	
x Men's Soccer	x Women's Golf	
x Men's Swimming and Diving	x Women's Soccer	
-	x Women's Swimming and Diving	
	x Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 17	Previous Year's Submission of Sports Sponsored: 17	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	14.19	1.22	15.41
Basketball	13	0	13
Football	63.9	4	67.9
Golf	4.2	0	4.2
Soccer	9.38	0.98	10.36
Swimming and Diving	9.01	0.81	9.82
Total Men's	113.68	7.01	120.69

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	12	1	13
Beach Volleyball	3.5	0	3.5
Golf	5.45	0.03	5.48
Soccer	13.98	0.07	14.05
Softball	11.9	0	11.9
Swimming and Diving	12.6	1.41	14.01
Tennis	8	1	9
Track and Field, X-Country	15.38	1.15	16.53
Volleyball	12	0	12
Total Women's	94.81	4.66	99.47

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
231.24	220.16	-11.08 (-4.79%)

Required explanation of -4.79% difference:

Increase	Decrease	
		Number of sports
		Tuition, fees, required course-related books, room and board (full grant amount)
	X	Athletic grant amount (athletic aid amount)
	X	Student athletes receiving athletic aid
		Change in division by sport
		Move between FCS/FBS

Variance explanation: Due to institutional budget cuts, the athletic department had to descreased the number of scholarship dollars equally for both men and women. In addition, there were student athletes who received more academic monies that decreased the spending of athletic dollars.

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	6	6	0	40,729
Basketball	8	10	-2	110,710
Football	41	42	-1	499,117
Golf	0	0	0	0
Soccer	3	1	2	38,424
Swimming and Diving	6	6	0	53,582
Men's Total	64	65	-1	742,562

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	1	1	0	10,740
Beach Volleyball	2	0	2	12,693
Golf	1	0	1	5,715
Soccer	2	4	-2	13,855
Softball	1	1	0	11,840
Swimming and Diving	4	2	2	29,646
Tennis	0	0	0	0
Track and Field, X-Country	6	7	-1	69,484
Volleyball	0	0	0	0
Women's Total	17	15	2	153,973

Mixed Team Sports

Sport	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	81	80	1	\$896,535

	Comments
Comments:	

Reporting Institution: Missouri State University

Reporting Year (FY): 2018

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,714,721
Women's Teams	\$2,240,921
Total Amount	\$4,955,642

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$328,229
Women's Teams	\$130,336

Total Amount	\$458,565

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$250,818	5.5	\$229,917	6
Women's Teams	\$103,520	9.5	\$98,344	10

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$87,245 15.75	\$80,830	17	
Women's Teams	\$80,452 10.25	\$68,719	12	

Statement of Revenues and Expenses For the fiscal year ended 2018 (UNAUDITED)

		iliscai ye		•		•	
ID	Item	Football	Men's Basketball	Women's Basketball		Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$194,414	\$548,013	\$168,518	\$77,849	\$0	\$988,794
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$4,022,909	\$4,022,909
4	Direct Institutional Support	\$2,783,224	\$1,599,693	\$1,258,301	\$5,527,978	\$881,728	\$12,050,924
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$400,000	\$105,000	\$20,000	\$44,300	\$0	\$569,300
8	Contributions	\$69,510	\$383,229	\$36,571	\$186,177	\$3,919,055	\$4,594,542
9	In-Kind	\$56,453	\$35,385	\$36,492	\$16,230	\$0	\$144,560
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$245,399	\$39,264	\$34,356	\$699,385	\$0	\$1,018,404
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$365,038	\$124,001	\$0	\$110,717	\$599,756
14	Program, Novelty, Parking and Concession Sales	\$106,388	\$109,606	\$49,294	\$24,676	\$0	\$289,964
15	Royalties, Licensing, Advertisement and Sponsorships	\$15,000	\$0	\$0	\$0	\$976,931	\$991,931
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$66,840	\$7,162	\$0	\$1,719	\$68,712	\$144,433
18	Other Operating Revenue	\$75,601	\$40,634	\$46,445	\$100,131	\$1,673,852	\$1,936,663
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$4,012,829	\$3,233,024	\$1,773,978	\$6,678,445	\$11,653,904	\$27,352,180

Expenses

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Athletic Student Aid	\$1,451,772	\$387,129	\$353,012	\$2,763,729	\$159,377	\$5,115,019
21	Guarantees	\$0	\$147,223	\$7,000	\$17,862	\$0	\$172,085
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,154,361	\$970,418	\$739,859	\$1,697,042	\$0	\$4,561,680
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$203,379	\$124,026	\$148,435	\$150,166	\$2,329,935	\$2,955,941
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$380,490	\$0	\$0	\$0	\$380,490
27	Recruiting	\$128,542	\$154,621	\$74,486	\$100,916	\$0	\$458,565
28	Team Travel	\$327,523	\$444,396	\$227,046	\$722,608	\$458	\$1,722,031
29	Sports Equipment, Uniforms and Supplies	\$214,523	\$69,814	\$23,755	\$238,681	\$0	\$546,773
30	Game Expenses	\$139,313	\$191,775	\$125,064	\$149,849	\$25	\$606,026
31	Fund Raising, Marketing and Promotion	\$21,980	\$44,944	\$12,221	\$21,872	\$125,841	\$226,858
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$63,935	\$63,935
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$245,034	\$5,935,734	\$6,180,768
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$2,306,729	\$2,306,729
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$142,775	\$22,844	\$14,142	\$330,485	\$0	\$510,246
38	Memberships and Dues	\$11,530	\$8,190	\$1,358	\$6,427	\$43,900	\$71,405

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
39	Student-Athlete Meals (non-travel)	\$0	\$10,977	\$7,208	\$0	\$0	\$18,185
40	Other Operating Expenses	\$217,131	\$276,177	\$40,392	\$233,774	\$687,970	\$1,455,444
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,012,829	\$3,233,024	\$1,773,978	\$6,678,445	\$11,653,904	\$27,352,180
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$0	\$0	\$0	\$0	\$0	\$0