School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Angie Lansing Title: Senior Associate Athletics Director -

Contact Person: Senior Woman Administrator

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CEO: Deborah Curtis

CEO Email: Deborah.Curtis@indstate.edu

University Ms. Angela Lansing University CFO angie.lansing@indstate.edu

CFO: Email:

Audit Firm: Sackrider & Company, Inc. **AUP Report** 01/08/2020

Classification & Conference:

NCAA Primary I-FCS Division:

Athletic Conference: Missouri Valley

Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf		X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer		X	
Softball		X	
Swimming and Diving		X	
Tennis			
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling			
Others			
Totals	6	9	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$340,698	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$10,957,998	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$2,272,794	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$263,181	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$70,000	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$654,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$924,481	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$299,389	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$0	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$653,823	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$592,560	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members.
	Concrated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty,	\$20,257	Input revenues from:
	Parking and Concession Sales		Game Programs.
	Concession bares		• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$256,512	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$0	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$99,841	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$17,405,534	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$5,639,223	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA

import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$110,504	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,577,238	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$2,012,679	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	the University and		 Gross wages and bonuses.
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$406,726	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,030,633	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$678,155	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.
			Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$539,667	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$343,589	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$22,010	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$221,782	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$329,177	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			Security.Risk Management.
			Utilities.
			Equipment Repair.
			• Telephone.
			• Other Administrative Expenses.
36	Indirect Institutional Support	\$263,181	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$559,966	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$41,901	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$46,867	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$366,194	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$17,189,492	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$340,698 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	t Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	8,966		
Basketball	240,197	16,113	
Football	52,390		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	8,076	8,076	
Volleyball			
Others			
Subtotal All Teams	309,629	24,189	0
Revenue Not Related to Specific Teams			6,880
Total Revenue	309,629	24,189	6,880

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0		0
Revenue Not Related to Specific Teams			
Total Revenue	0		0

3 Student Fees \$10,957,998 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only No Student Fees	ot Allocated by Gender Student Fees
Baseball	779,218		
Basketball	1,337,609	597,959	
Football	3,496,104		
Golf		263,170	
Soccer		525,253	
Softball		512,452	
Swimming and Diving		533,671	
Track and Field, X-Country	555,919	751,324	
Volleyball		501,543	
Others			
Subtotal All Teams	6,168,850	3,685,372	0
Revenue Not Related to Specific Teams			1,103,776
Total Revenue	6,168,850	3,685,372	1,103,776

- 4 Direct Institutional Support
- \$2,272,794 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	27,600		
Basketball	25,462	31,518	
Football	116,046		
Golf		10,875	
Soccer		19,237	
Softball		19,867	
Swimming and Diving		14,595	
Track and Field, X-Country	34,363	31,910	
Volleyball		13,798	
Others			
Subtotal All Teams	203,471	141,800	0
Revenue Not Related to Specific Teams			1,927,523
Total Revenue	203,471	141,800	1,927,523

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

6 Indirect Institutional Support

\$263,181 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	31,054		
Basketball			
Football	129,103		
Golf			
Soccer		7,146	
Softball		6,308	
Swimming and Diving			
Track and Field, X-Country	7,455	7,455	
Volleyball		3,334	
Others			
Subtotal All Teams	167,612	24,243	0
Revenue Not Related to Specific Teams			71,326
Total Revenue	167,612	24,243	71,326

6A Indirect Institutional
Support - Athletic
Facilities Debt Service,
Lease and Rental Fees

\$70,000 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball	35,000	35,000	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	35,000	35,000	0
Revenue Not Related to Specific Teams			
Total Revenue	35,000	35,000	0

7 Guarantees

\$654,000 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only No Guarantees	ot Allocated by Gender Guarantees
Baseball	6,500		
Basketball	110,000	25,000	
Football	500,000		
Golf			
Soccer		4,000	
Softball		2,000	
Swimming and Diving			
Track and Field, X-Country	750	750	
Volleyball		5,000	
Others			
Subtotal All Teams	617,250	36,750	0
Revenue Not Related to Specific Teams			
Total Revenue	617,250	36,750	0

- 8 Contributions \$924,481 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Vomen's Teams Only No Contributions	ot Allocated by Gender Contributions
Baseball	49,807		
Basketball	222,269	40,782	
Football	121,549		
Golf		31,673	
Soccer		4,845	
Softball		28,138	
Swimming and Diving		22,320	
Track and Field, X-Country	26,608	26,608	
Volleyball		2,875	
Others			
Subtotal All Teams	420,233	157,241	0
Revenue Not Related to Specific Teams		4,025	342,982
Total Revenue	420,233	161,266	342,982

- 9 In-Kind \$299,389 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	In-Kind	In-Kind	In-Kind	
Baseball	9,356			
Basketball	32,580	22,920		
Football	82,846			
Golf		5,710		
Soccer		9,622		
Softball		695		
Swimming and Diving		14,547		
Track and Field, X-Country	4,828	4,828		
Volleyball		1,214		
Others				
Subtotal All Teams	129,610	59,536	0	
Revenue Not Related to Specific Teams		127	110,116	
Total Revenue	129,610	59,663	110,116	

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	-	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams	<u> </u>			
Total Revenue	0	0	0	

12 NCAA Distributio ns

\$653,823 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Onl NCAA Distributions NCAA Distributions	•
Baseball		
Basketball		
Football		
Golf		
Soccer		
Softball		
Swimming and Diving		
Track and Field, X-Country	1,540 4,44	0
Volleyball		
Others		
Subtotal All Teams	1,540 4,44	0 0
Revenue Not Related to Specific Teams	S	647,843
Total Revenue	1,540 4,440	0 647,843

13 Conference Distributions (Non Media and Non Bowl) \$592,560 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball	23,625		
Basketball	40,833	7,276	
Football	1,500		
Golf			
Soccer			
Softball		509	
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	65,958	7,785	0
Revenue Not Related to Specific Teams			518,817
Total Revenue	65,958	7,785	518,817

13A Conference
Distributions of Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source			Conference Distributions of
Baseball	Bowl Generated Revenue	Bowl Generated Revenue	Bowl Generated Revenue
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$20,257 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball		623	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	1,354	1,354	
Volleyball			
Others			
Subtotal All Teams	1,354	1,977	0
Revenue Not Related to Specific Teams			16,926
Total Revenue	1,354	1,977	16,926

15 Royalties, Licensing, Advertisement and Sponsorships \$256,512 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			256,512
Total Revenue	0	(256,512

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

- 17 Athletics Restricted Endowment and Investments Income
- \$0 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year.</u>

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	C) (0 0
Revenue Not Related to Specific Teams			
Total Revenue	C) (0

18 Other Operating Revenue

\$99,841 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	1,257		
Basketball		95	
Football	450		
Golf		13,925	
Soccer			
Softball			
Swimming and Diving		14	
Track and Field, X-Country	8,783	8,783	
Volleyball		630	
Others			
Subtotal All Teams	10,490	23,447	0
Revenue Not Related to Specific Teams			65,904
Total Revenue	10,490	23,447	65,904

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only 'Bowl Revenues	Women's Teams On Bowl Revenues	ly Not Allocated by Gendo Bowl Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0		0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0

Total Operating Revenues

\$17,405,534 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues	
Baseball	937,383			
Basketball	2,043,950	777,286		
Football	4,499,988			
Golf		325,353		
Soccer		570,103		
Softball		569,969		
Swimming and Diving		585,147		
Track and Field, X-Country	649,676	845,528		
Volleyball		528,394		
Others				
Subtotal All Teams	8,130,997	4,201,780	0	
Revenue Not Related to Specific Teams		4,152	5,068,605	
Total Revenue	8,130,997	4,205,932	5,068,605	

20	Athletic	Total Dollar
	Student	Amount
	Aid	

\$5,639,223 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total	195.33
Equivalencies	
Awarded	
Total Students	355
Receiving Aid	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.71	0	12.71	26	351,878
Basketball	11.94	0	11.94	. 13	510,087
Football	70.93	0	70.93	90	2,009,760
Track and Field, X-Country	11.86	0	11.86	35	298,648
Expenses Not Related to Specific Teams	4.12		4.12	. 14	63,450
Totals	111.56	0	111.56	178	3,233,823

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14.35	0	14.35	15	537,864
Golf	6	0	6	10	168,778
Soccer	11.82	0	11.82	26	312,998
Softball	11.24	0	11.24	21	273,681
Swimming and Diving	10.51	0	10.51	23	294,951
Track and Field, X-Country	19.62	0	19.62	42	494,626
Volleyball	8.57	0	8.57	13	234,836
Expenses Not Related to Specific Teams	1.07		1.07	7	23,321
Totals	83.18	0	83.18	157	2,341,055

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	0.59		0.59	20	64,345
Totals	0.59	0	0.59	20	64,345

21 Guarantees \$110,504 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender							
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees					
Baseball								
Basketball	42,745	8,645						
Football	54,909							
Golf								
Soccer								
Softball								
Swimming and Diving								
Track and Field, X-Country								
Volleyball		4,205						
Others								
Subtotal All Teams	97,654	12,850	0					
Expenses Not Related to Specific Teams	S							
Total Expenses	97,654	12,850	0					

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$3,577,238 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches					Men's Teams Assistant Coaches			
Sport	Numbe FT r of		Coaching laries, Benefits	Coaching Salaries,	Numbe r of	FTE	Coaching Salaries, Benefits	Coaching Salaries,	
	Positio ns	U	and Bonuses paid by the niversity and elated Entities	Benefits and Bonuses paid by a Third Party	Positio ns		and Bonuses paid by the University and Related Entities	Benefits and Bonuses paid by a Third Party	
Baseball	1	1	145,015		3	2	141,087		
Basketball	1	1	350,849		3	3	326,902		
Football	1	1	276,160		11	11	752,233		

Men's Teams Head Coaches						Men's Teams Assistant Coaches			
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Position		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Track and Field, X-Country	1	0.5	54,060		5	5 2.25	132,998		
Subtotal All Teams	4	3.5	826,084	() 22	2 18.25	1,353,220	0	
Expenses Not Related to Specific Teams									
Total Expenses			826,084	()		1,353,220	0	

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Numbe	FTE	Coaching	Coaching	Numbe	FTE	Coaching	Coaching
	r of	1	Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio		and Bonuses	Benefits and	Positio		and Bonuses	Benefits and
	ns		paid by the	Bonuses paid	ns		paid by the	Bonuses paid
			University and	by a Third			University and	by a Third
			Related Entities	Party			Related Entities	Party
Basketball	1	1	168,626		3	3	256,026	
Golf	1	1	82,023					
Soccer	1	1	83,789		2	1.5	85,170	
Softball	1	1	108,615		2	2	102,836	
Swimming and Diving	1	1	95,104		2	1.5	49,671	
Track and Field, X-Country	1	0.5	54,060		5	2.25	132,998	
Volleyball	1	1	107,849		2	1.5	71,167	
Subtotal All Teams	7	6.5	700,066	() 16	11.75	697,868	0

Won	nen's Teams Head	Women's Teams Assistant Coaches			
Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching
r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,
Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and
ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid
	University and	by a Third		University and	by a Third
	Related Entities	Party		Related Entities	Party
	700,066	()	697,868	0
	,			,	
	NumbeFTE r of Positio	Numbe FTE Coaching r of Salaries, Benefits Positio and Bonuses ns paid by the University and Related Entities	r of Salaries, Benefits Salaries, Positio and Bonuses Benefits and ns paid by the University and Related Entities Party	NumbeFTE Coaching Coaching Numbe FTE r of Salaries, Benefits Salaries, r of Positio and Bonuses Benefits and Positio ns paid by the University and Related Entities Party	NumbeFTE Coaching Coaching Numbe FTE Coaching r of Salaries, Benefits Salaries, r of Salaries, Benefits Positio and Bonuses Benefits and Positio and Bonuses ns paid by the University and Related Entities Party Related Entities Numbe FTE Coaching

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$2,012,679 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
Expenses	Support Staff/	Support Staff/				
by Object	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
of	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Expenditur	Benefits and	Benefits and				
e	Bonuses paid	Bonuses paid				
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Baseball	355					
Basketball	75,309		19,921			

of	Support Staff/ Administrative	Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative	Administrative Compensation, Benefits and Bonuses paid	•
Football	66,763					
Golf						
Soccer			108			
Softball						
Swimming and Diving			108			
Track and Field, X-Country	937		937			
Volleyball			291			
Others						
Subtotal All Teams	143,364	0	21,365	0	0	0
Expenses Not Related to Specific Teams					1,847,950	
Total Expenses	143,364	0	21,365	0	1,847,950	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Severance Payments Severance Payments	· ·
Baseball		
Basketball		
Football		
Golf		
Soccer		
Softball		
Swimming and Diving		
Track and Field, X-Country		
Volleyball		
Others		
Subtotal All Teams	0 0	0
Expenses Not Related to Specific Teams		
Total Expenses	0 0	0

27 Recruiting \$406,726 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gen					
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting			
Baseball	34,265					
Basketball	103,265	62,303				
Football	130,301					
Golf		2,845				
Soccer		9,518				
Softball		16,300				
Swimming and Diving		13,467				
Track and Field, X-Country	7,962	7,962				
Volleyball		17,521				
Others						
Subtotal All Teams	275,793	129,916	0			
Expenses Not Related to Specific Teams			1,017			
Total Expenses	275,793	129,916	1,017			

Team \$2,030,633 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only V	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	289,010		
Basketball	444,944	138,444	
Football	376,241		
Golf		47,949	
Soccer		68,962	
Softball		124,204	
Swimming and Diving		60,548	
Track and Field, X-Country	150,643	150,643	
Volleyball		66,196	
Others			
Subtotal All Teams	1,260,838	656,946	0
Expenses Not Related to Specific Teams	,		112,849
Total Expenses	1,260,838	656,946	112,849

29 Sports Equipment, Uniforms and Supplies \$678,155 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	80,153		
Basketball	35,091	13,513	
Football	154,777		
Golf		11,447	
Soccer		17,113	
Softball		57,731	
Swimming and Diving		18,437	
Track and Field, X-Country	87,838	87,838	
Volleyball		26,523	
Others			
Subtotal All Teams	357,859	232,602	0
Expenses Not Related to Specific Teams			87,694
Total Expenses	357,859	232,602	87,694

Game \$539,667 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses	
Baseball	29,156			
Basketball	147,267	82,155		
Football	98,144			
Golf		1,828		
Soccer		8,527		
Softball		24,972		
Swimming and Diving		1,000		
Track and Field, X-Country	10,342	10,342		
Volleyball		19,150		
Others				
Subtotal All Teams	284,909	147,974	0	
Expenses Not Related to Specific Teams	S		106,784	
Total Expenses	284,909	147,974	106,784	

Fund Raising, Marketing \$343,589 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	5,731		
Basketball	82,465	11,969	
Football	43,802		
Golf		785	
Soccer		612	
Softball		902	
Swimming and Diving		1,127	
Track and Field, X-Country	8,678	8,678	
Volleyball		2,918	
Others			
Subtotal All Teams	140,676	26,991	0
Expenses Not Related to Specific Teams		932	174,990
Total Expenses	140,676	27,923	174,990

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$22,010 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0		0 0	
Expenses Not Related to Specific Teams	S		22,010	
Total Expenses	0		0 22,010	

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$221,782 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	36,000	27,000	
Football	84,439		
Golf			
Soccer			
Softball			
Swimming and Diving		58,504	
Track and Field, X-Country	432	432	
Volleyball			
Others			
Subtotal All Teams	120,871	85,936	0
Expenses Not Related to Specific Teams			14,975
Total Expenses	120,871	85,936	14,975

35 Direct Overhead and Administrative Expenses

\$329,177 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	5,723		
Basketball	48,454	5,805	
Football	57,906		
Golf		778	
Soccer		1,661	
Softball		1,892	
Swimming and Diving		1,455	
Track and Field, X-Country	3,172	3,172	
Volleyball		9,853	
Others			
Subtotal All Teams	115,255	24,616	0
Expenses Not Related to Specific Teams			189,306
Total Expenses	115,255	24,616	189,306

36 Indirect Institutional Support

\$263,181 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	31,054		
Basketball			
Football	129,103		
Golf			
Soccer		7,146)
Softball		6,308	3
Swimming and Diving			
Track and Field, X-Country	7,455	7,455	;
Volleyball		3,334	
Others			
Subtotal All Teams	167,612	24,243	0
Expenses Not Related to Specific Teams			71,326
Total Expenses	167,612	24,243	71,326

37 Medical Expenses and Insurance

\$559,966 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	10,791		
Basketball	4,406	14,239	
Football	51,805		
Golf		103	
Soccer		7,685	
Softball		6,934	
Swimming and Diving		5,313	
Track and Field, X-Country	8,429	24,867	
Volleyball		8,139	
Others			
Subtotal All Teams	75,431	67,280	0
Expenses Not Related to Specific Teams			417,255
Total Expenses	75,431	67,280	417,255

38 Memberships and Dues

\$41,901 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	220		
Basketball	1,315	883	
Football	360		
Golf		200	
Soccer			
Softball		415	
Swimming and Diving			
Track and Field, X-Country	350	350	
Volleyball		695	
Others			
Subtotal All Teams	2,245	2,543	0
Expenses Not Related to Specific Teams			37,113
Total Expenses	2,245	2,543	37,113

39 Student-Athlete Meals (non-travel)

\$46,867 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			46,867
Total Expenses	0	(46,867

- 40 Other Operating Expenses
- \$366,194 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	8,151		
Basketball	28,555	22,446	
Football	68,718		
Golf		389	
Soccer		3,586	
Softball		4,765	
Swimming and Diving		2,121	
Track and Field, X-Country	11,883	11,883	
Volleyball		6,825	
Others			
Subtotal All Teams	117,307	52,015	0
Expenses Not Related to Specific Teams			196,872
Total Expenses	117,307	52,015	196,872

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Ge					
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses			
Baseball						
Basketball						
Football						
Golf						
Soccer						
Softball						
Swimming and Diving						
Track and Field, X-Country						
Volleyball						
Others						
Subtotal All Teams	0	()			
Expenses Not Related to Specific Teams	S					
Total Expenses	0	()			

- 41A Bowl Expenses Coaching Compensation/Bonuses
- \$0 Input all coaching bonuses related to participation in a postseason bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$17,189,492 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,132,589		
Basketball	2,237,654	1,369,839	
Football	4,355,421		
Golf		317,125	
Soccer		606,875	
Softball		729,555	
Swimming and Diving		601,806	
Track and Field, X-Country	783,827	996,243	
Volleyball		579,502	
Others			
Subtotal All Teams	8,509,491	5,200,945	0
Expenses Not Related to Specific Teams	63,450	24,253	3,391,353
Total Expenses	8,572,941	5,225,198	3,391,353

Athletics Participation

Table 551 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number of	f Participants	Participating on a		Number of Participants Participating on a	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	nd Team Women's Teams	Men's Teams	'd Team Women's Teams
Baseball		35					
Basketball		15	14				
Cross Country		15	23	15	23	15	23
Football		107					
Golf			10				
Soccer			26				
Softball			25				
Swimming and Diving			28				
Track, Indoor		57	64	40	39	15	23
Track, Outdoor		55	63	40	39	15	23
Volleyball			14				
Others							
Total Participants		284	267	95	101	45	69
Participant Proportion		51.5%	48.5%				
Unduplicated Count of Participants		229	205				

Head Coaching Assignments - Men's Teams

Table 2A

4 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time	Part Time	-			Part Time
	Duties	Duties	University Employee	University Employee or Volunteer	O	Duties	Employee	University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Track and Field, X- Country						1	1	
Others								
Coaching Position Totals	3	0	3	0	0	1	1	0

Head Coaching Assignments - Women's Teams

Table 2B

7 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving			1					
Track and Field, X-Country						1	1	
Volleyball					1		1	
Others								
Coaching Position Totals	3	0	3	0	3	1	4	0

Assistant Coaching Assignments - Men's Teams

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams Female Coaches - Head Co

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or	Coaching			Part Time University Employee or
			r_J	Volunteer	_ 070200			Volunteer
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Track and Field, X- Country		5	4	1				
Others								
Coaching Position Totals	15	5	19	1	0	0	0	0

Assistant Coaching Assignments - Women's Teams

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	2		2		1		1	
Golf								
Soccer	1		1			1		1
Softball					2		2	
Swimming and Diving					1	1	1	1
Track and Field, X-Country		5	4	1				
Volleyball		1		1	1		1	
Others								
Coaching Position Totals	3	6	7	2	5	2	5	2

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$18,762,500

53 - Total Institutional Debt: \$245,275,000

54 - Athletics Dedicated Endowments: \$3,541,138

55 - Institutional Endowments: \$67,714,255

56 - Athletics Related Capital Expenditures: \$17,271,273

Other Data Categories:

Institutional Expenses: \$245,347,000

Athletically-Related Facilities Annual Debt Service: \$1,652,028

Institution's Annual Debt Service: \$22,220,782

Institution's Education and General Expenses: \$153,446,000

Average Cost of Full Grant-in-Aid - In-State: \$20,077

Average Cost of Full Grant-in-Aid - Out-of-State: \$30,823

Average Cost of Attendance - In-State: \$23,146

Average Cost of Attendance - Out-of-State: \$33,892

Expenses Dedicated to Compliance: \$168,730

Name of Compliance Software Used: Jump Forward

Compliance FTEs: 2

Revenue Distribution - Sports Sponsored

Distribution Year: 2020

Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports		
x Baseball	x Softball			
x Football	x Women's Basketball			
x Men's Basketball	x Women's Cross Country			
x Men's Cross Country	x Women's Golf			
x Men's Track, Indoor	x Women's Soccer			
x Men's Track, Outdoor x Women's Swimming and Diving				
	x Women's Track, Indoor			
	x Women's Track, Outdoor			
	x Women's Volleyball			
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 9	Total Mixed Sports Sponsored:		
Current Year's Submission of Sports Sponsored: 15	Previous Year's Submission of Sports Sponsored: 15	Variance: 0		

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	12.71	0	12.71
Basketball	11.94	0	11.94
Football	70.93	0	70.93
Track and Field, X-Country	11.86	0	11.86
Total Men's	107.44	0	107.44

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14.35	0	14.35
Golf	6	0	6
Soccer	11.82	0	11.82
Softball	11.24	0	11.24
Swimming and Diving	10.51	0	10.51
Track and Field, X-Country	19.62	0	19.62
Volleyball	8.57	0	8.57
Total Women's	82.11	0	82.11

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
175.26	189.55	14.29 (8.15%)

Required explanation of 8.15% difference:

Increase	Decrease	
		Number of sports
X		Tuition, fees, required course-related books, room and board (full grant amount)
X		Athletic grant amount (athletic aid amount)
X		Student athletes receiving athletic aid
		Change in division by sport
		Move between FCS/FBS

Variance explanation: Athletic aid awarded increased in several sports with the most notable being in football (increase of 6.38 equivalencies) and softball (increase of 5.02 equivalencies).

Revenue Distribution - Pell Grants

Distribution Year: 2020

Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	7	10	-3	20,415
Basketball	7	6	1	37,065
Football	52	57	-5	229,130
Track and Field, X-Country	21	28	-7	86,630
Men's Total	87	101	-14	373,240

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	6	-2	19,530
Golf		0	0	
Soccer	3	2	1	4,713
Softball		2	-2	
Swimming and Diving	3	3	0	9,935
Track and Field, X-Country	24	25	-1	115,821
Volleyball	2	5	-3	4,645
Women's Total	36	43	-7	154,644

Mixed Team Sports

Sport	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	123	144	-21	\$527,884

Variance explanation: There was a fluctuation in the grants awarded based upon the demographic breakdown related to financial need.

	Comments
Comments:	

Reporting Institution: Indiana State University

Reporting Year (FY): 2019

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,170,373
Women's Teams	\$2,317,734
Total Amount	\$5,488,107

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$275,793
Women's Teams	\$129,916

Total Amount	\$405,709

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per F FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$236,024	3.5	\$206,521	4
Women's Teams	\$107,702	6.5	\$100,009	7

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$74,149 18.25	\$61,510	22
Women's Teams	\$59,393 11.75	\$43,617	16

Statement of Revenues and Expenses For the fiscal year ended 2019 (UNAUDITED)

_		liscal ye		-		•	_
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$52,390	\$240,197	\$16,113	\$25,118	\$6,880	\$340,698
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$3,496,104	\$1,337,609	\$597,959	\$4,422,550	\$1,103,776	\$10,957,998
4	Direct Institutional Support	\$116,046	\$25,462	\$31,518	\$172,245	\$1,927,523	\$2,272,794
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$129,103	\$0	\$0	\$62,752	\$71,326	\$263,181
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$35,000	\$35,000	\$0	\$0	\$70,000
7	Guarantees	\$500,000	\$110,000	\$25,000	\$19,000	\$0	\$654,000
8	Contributions	\$121,549	\$222,269	\$40,782	\$192,874	\$347,007	\$924,481
9	In-Kind	\$82,846	\$32,580	\$22,920	\$50,800	\$110,243	\$299,389
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$5,980	\$647,843	\$653,823
13	Conference Distributions (Non Media and Non Bowl)	\$1,500	\$40,833	\$7,276	\$24,134	\$518,817	\$592,560
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$623	\$2,708	\$16,926	\$20,257
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$256,512	\$256,512
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$450	\$0	\$95	\$33,392	\$65,904	\$99,841
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$4,499,988	\$2,043,950	\$777,286	\$5,011,553	\$5,072,757	\$17,405,534
Ехре	Expenses						
20	Athletic Student Aid	\$2,009,760	\$510,087	\$537,864	\$2,430,396	\$151,116	\$5,639,223
21	Guarantees	\$54,909	\$42,745	\$8,645	\$4,205	\$0	\$110,504
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,028,393	\$677,751	\$424,652	\$1,446,442	\$0	\$3,577,238
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$66,763	\$75,309	\$19,921	\$2,736	\$1,847,950	\$2,012,679
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$130,301	\$103,265	\$62,303	\$109,840	\$1,017	\$406,726
28	Team Travel	\$376,241	\$444,944	\$138,444	\$958,155	\$112,849	\$2,030,633
29	Sports Equipment, Uniforms and Supplies	\$154,777	\$35,091	\$13,513	\$387,080	\$87,694	\$678,155
30	Game Expenses	\$98,144	\$147,267	\$82,155	\$105,317	\$106,784	\$539,667
31	Fund Raising, Marketing and Promotion	\$43,802	\$82,465	\$11,969	\$29,431	\$175,922	\$343,589
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$22,010	\$22,010
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$84,439	\$36,000	\$27,000	\$59,368	\$14,975	\$221,782
35	Direct Overhead and Administrative Expenses	\$57,906	\$48,454	\$5,805	\$27,706	\$189,306	\$329,177
36	Indirect Institutional Support	\$129,103	\$0	\$0	\$62,752	\$71,326	\$263,181
37	Medical Expenses and Insurance	\$51,805	\$4,406	\$14,239	\$72,261	\$417,255	\$559,966

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
38	Memberships and Dues	\$360	\$1,315	\$883	\$2,230	\$37,113	\$41,901
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$46,867	\$46,867
40	Other Operating Expenses	\$68,718	\$28,555	\$22,446	\$49,603	\$196,872	\$366,194
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,355,421	\$2,237,654	\$1,369,839	\$5,747,522	\$3,479,056 \$	17,189,492
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$144,567	-\$193,704	-\$592,553	-\$735,969	\$1,593,701	\$216,042