

August 18, 2020

The Southern Illinoisan Newspaper
Todd Hefferman
P.O. Box 2108
Carbondale, IL 62902

Sent via email: todd.hefferman@thesouthern.com

Re: Public Records Request

Dear Mr. Hefferman,

Indiana State University received a Public Records Request submitted on August 17, 2020 requesting the following:

“I would like copies of Indiana State Athletics' last three budget reports to the NCAA, for the years 2016-17, 2-17-18 and 2018-19. I don't know the names of the actual forms, but they're not the EADA forms. They include revenues and expenditures for each sport, ticket sales revenue, etc. If you can email me the PDFs that would be the best, but if you need to print them out and mail them to me let me know what I need to pay. Thanks!”

Based on your description of the records you are requesting, we are providing copies of the NCAA Revenue and Expense Report filed for 2017, 2018 and 2019 by ISU. Should you have any questions, please contact our office at ISU-GeneralCounsel@indstate.edu.

Sincerely,



Jolyn Osborne
Paralegal

Enclosures

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Angie Lansing	Title: Senior Associate Athletics Director - Senior Woman Administrator
Phone: 8122374091	Email: angie.lansing@indstate.edu
CEO: Dr. Daniel Bradley	CEO Email: dan.bradley@indstate.edu
University CFO: Ms. Angela Lansing	University CFO Email: angie.lansing@indstate.edu
Auditors: Sackrider & Company, Inc.	AUP Report Date: 01/15/2018

Classification & Conference:

NCAA Primary I-FCS Division:
Athletic Conference: Missouri Valley Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	4,320	46.2%
Female Undergraduates:	5,027	53.8%
Total Undergraduates:	9,347	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Football	x		
Golf		x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving		x	
Tennis			
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
Totals	6	9	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$444,248	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$10,214,241	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$2,106,689	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	<p>If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.</p>
6	Indirect Institutional Support	\$249,062	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$134,000	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$558,500	<p>Input revenue received from participation in away games.</p>

ID	Item	Amount	Definition
8	Contributions	\$689,333	<p data-bbox="651 239 1526 310">Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul data-bbox="651 352 1526 630" style="list-style-type: none"> <li data-bbox="651 352 1526 464">• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. <li data-bbox="651 474 1526 585">• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. <li data-bbox="651 596 1279 627">• Amounts received above face value for tickets. <p data-bbox="651 663 1401 695">Contributions shall include cash and marketable securities.</p> <p data-bbox="651 737 834 768">Do not report:</p> <ul data-bbox="651 810 1347 892" style="list-style-type: none"> <li data-bbox="651 810 1347 842">• Pledges until funds are provided to athletics for use. <li data-bbox="651 852 1312 892">• Contributions to be used in other reporting years.
9	In-Kind	\$204,819	<p data-bbox="651 924 1526 995">Input market value of in-kind contributions in the reporting year including:</p> <ul data-bbox="651 1037 1062 1205" style="list-style-type: none"> <li data-bbox="651 1037 1062 1068">• Dealer provided automobiles. <li data-bbox="651 1079 834 1110">• Equipment. <li data-bbox="651 1121 802 1152">• Services. <li data-bbox="651 1163 938 1205">• Nutritional product. <p data-bbox="651 1241 1503 1312">All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p data-bbox="651 1348 1471 1379">Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$470,617	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$564,405	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$59,152	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$248,463	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$0	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$0	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$154,584	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$16,098,113	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$4,860,385	<p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
21	Guarantees	\$88,454	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,293,556	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$1,750,064	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$200,737	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$438,987	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$1,755,832	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$478,216	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$465,270	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$387,617	<p>Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p>Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$31,058	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$116,607	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$330,249	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$249,062	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$402,638	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$47,582	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$365,766	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms.
	Total Operating Expenses	\$15,262,080	Total of Categories 20-41.

Revenue/Expense Details

1 Ticket Sales \$444,248 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	7,702		
Basketball	302,427	36,362	
Football	56,527		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	366,656	36,362	0
Revenue Not Related to Specific Teams			41,230
Total Revenue	366,656	36,362	41,230

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$10,214,241 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball	750,085		
Basketball	1,275,429	875,484	
Football	3,185,507		
Golf		258,622	
Soccer		551,100	
Softball		487,961	
Swimming and Diving		440,171	
Track and Field, X-Country	553,584	683,600	
Volleyball		517,464	
Others			
Subtotal All Teams	5,764,605	3,814,402	0
Revenue Not Related to Specific Teams			635,234
Total Revenue	5,764,605	3,814,402	635,234

4 Direct Institutional Support \$2,106,689 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	30,347		
Basketball	61,527	30,496	
Football	173,161		
Golf		25,454	
Soccer		62,679	
Softball		32,263	
Swimming and Diving		22,339	
Track and Field, X-Country	39,303	43,416	
Volleyball		27,153	
Others			
Subtotal All Teams	304,338	243,800	0
Revenue Not Related to Specific Teams			1,558,551
Total Revenue	304,338	243,800	1,558,551

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support

\$249,062 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	35,760		
Basketball			
Football	108,332		
Golf			
Soccer		6,475	
Softball		6,978	
Swimming and Diving			
Track and Field, X-Country	5,308	5,308	
Volleyball		3,777	
Others			
Subtotal All Teams	149,400	22,538	0
Revenue Not Related to Specific Teams			77,124
Total Revenue	149,400	22,538	77,124

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$134,000 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball	79,000	55,000	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	79,000	55,000	0
Revenue Not Related to Specific Teams			
Total Revenue	79,000	55,000	0

7 Guarantees \$558,500 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	45,000		
Basketball		32,000	
Football	475,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		6,500	
Others			
Subtotal All Teams	520,000	38,500	0
Revenue Not Related to Specific Teams			
Total Revenue	520,000	38,500	0

8 Contributions \$689,333 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	31,596		
Basketball	134,293	34,266	
Football	77,031		
Golf		8,420	
Soccer		760	
Softball		4,020	
Swimming and Diving		6,460	
Track and Field, X-Country	25,116	25,116	
Volleyball		1,295	
Others			
Subtotal All Teams	268,036	80,337	0
Revenue Not Related to Specific Teams		2,125	338,835
Total Revenue	268,036	82,462	338,835

9 In-Kind \$204,819 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	725		
Basketball	14,032	13,026	
Football	61,879		
Golf		5,000	
Soccer			
Softball		6,800	
Swimming and Diving		6,800	
Track and Field, X-Country	3,373	3,373	
Volleyball			
Others			
Subtotal All Teams	80,009	34,999	0
Revenue Not Related to Specific Teams		117	89,694
Total Revenue	80,009	35,116	89,694

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$470,617 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	2,883	2,883	
Volleyball			
Others			
Subtotal All Teams	2,883	2,883	0
Revenue Not Related to Specific Teams			464,851
Total Revenue	2,883	2,883	464,851

13 Conference Distributions (Non Media and Non Bowl) \$564,405 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	16,348	7,204	
Football	1,500		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	17,848	7,204	0
Revenue Not Related to Specific Teams			539,353
Total Revenue	17,848	7,204	539,353

14 Program, Novelty, Parking and Concession Sales \$59,152 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	510		
Basketball			
Football	2,985		
Golf			
Soccer			385
Softball			810
Swimming and Diving			
Track and Field, X-Country	1,335	1,335	
Volleyball			1,040
Others			
Subtotal All Teams	4,830	3,570	0
Revenue Not Related to Specific Teams			50,752
Total Revenue	4,830	3,570	50,752

15 Royalties, Licensing, Advertisement and Sponsorships

\$248,463 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			248,463
Total Revenue	0	0	248,463

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income

\$0 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

18 Other Operating Revenue \$154,584 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	372		
Basketball	1,136	442	
Football	250		
Golf		10,800	
Soccer		1,364	
Softball			
Swimming and Diving			
Track and Field, X-Country	3,696	3,696	
Volleyball			
Others			
Subtotal All Teams	5,454	16,302	0
Revenue Not Related to Specific Teams			132,828
Total Revenue	5,454	16,302	132,828

- 19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:
- Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$16,098,113 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	902,097		
Basketball	1,884,192	1,084,280	
Football	4,142,172		
Golf		308,296	
Soccer		622,763	
Softball		538,832	
Swimming and Diving		475,770	
Track and Field, X-Country	634,598	768,727	
Volleyball		557,229	
Others			
Subtotal All Teams	7,563,059	4,355,897	0
Revenue Not Related to Specific Teams		2,242	4,176,915
Total Revenue	7,563,059	4,358,139	4,176,915

20 Athletic Student Aid *Total Dollar Amount* \$4,860,385 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total Equivalencies Awarded 173.85
Total Students Receiving Aid 377

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.4	0.47	12.87	27	335,411
Basketball	12.12	0	12.12	13	361,192
Football	59.6	0	59.6	90	1,699,273
Track and Field, X-Country	12.39	0.28	12.67	34	272,040

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams				34	
Totals	96.51	0.75	97.26	198	2,667,916

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	10.33	0	10.33	13	288,442
Golf	6.37	0	6.37	11	166,394
Soccer	14.67	0	14.67	31	362,789
Softball	9.29	0	9.29	15	256,817
Swimming and Diving	8.44	0	8.44	14	217,558
Track and Field, X-Country	17.72	0.48	18.2	40	417,252
Volleyball	9.18	0.11	9.29	13	269,912
Expenses Not Related to Specific Teams					
Totals	76	0.59	76.59	137	1,979,164

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams				42	213,305
Totals	0	0	0	42	213,305

21 Guarantees \$88,454 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	7,648		
Basketball	21,925	5,220	
Football	51,500		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		2,161	
Others			
Subtotal All Teams	81,073	7,381	0
Expenses Not Related to Specific Teams			
Total Expenses	81,073	7,381	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$3,293,556

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0

Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	135,363		2	2	113,934	
Basketball	1	1	315,697		3	3	319,647	
Football	1	1	274,490		10	10	714,452	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	1	77,615		2	2	88,857	
Subtotal All Teams	4	4	803,165	0	17	17	1,236,890	0
Expenses Not Related to Specific Teams								
Total Expenses			803,165	0			1,236,890	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	166,195		3	3	261,260	
Golf	1	1	78,495					
Soccer	1	1	86,160		2	2	47,545	
Softball	1	1	77,837		2	2	78,129	
Swimming and Diving	1	1	77,945		1	1	52,776	
Track and Field, X-Country	1	1	76,285		2	2	88,857	
Volleyball	1	1	91,861		2	2	70,156	
Subtotal All Teams	7	7	654,778	0	12	12	598,723	0

Sport	Women's Teams Head Coaches			Women's Teams Assistant Coaches				
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Expenses Not Related to Specific Teams								
Total Expenses			654,778	0			598,723	0

24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities \$1,750,064 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party

Baseball

Basketball 76,914

15,324

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Football	28,703					
Golf			2,153			
Soccer						
Softball						
Swimming and Diving			23,818			
Track and Field, X-Country	361		361			
Volleyball			108			
Others						
Subtotal All Teams	105,978	0	41,764	0	0	0
Expenses Not Related to Specific Teams					1,602,322	
Total Expenses	105,978	0	41,764	0	1,602,322	0

26 Severance Payments \$200,737 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams OnlyNot Allocated by Gender		
	Severance Payments	Severance Payments	Severance Payments
Baseball			
Basketball			
Football	120,958		
Golf			
Soccer			
Softball		36,300	
Swimming and Diving			
Track and Field, X-Country			
Volleyball		43,479	
Others			
Subtotal All Teams	120,958	79,779	0
Expenses Not Related to Specific Teams			
Total Expenses	120,958	79,779	0

27 Recruiting \$438,987 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	61,199		
Basketball	103,582	78,137	
Football	130,577		
Golf			
Soccer		10,505	
Softball		7,894	
Swimming and Diving		14,840	
Track and Field, X-Country	10,551	10,551	
Volleyball		11,151	
Others			
Subtotal All Teams	305,909	133,078	0
Expenses Not Related to Specific Teams			
Total Expenses	305,909	133,078	0

28 Team \$1,755,832 Input air and ground travel, lodging, meals and incidentals (including housing costs
 Trave incurred during school break period) for competition related to preseason, regular season
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team
 before a home game also should be included. Use of the institution's own vehicles or
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	159,551		
Basketball	281,736	169,191	
Football	472,454		
Golf		55,336	
Soccer		71,272	
Softball		110,507	
Swimming and Diving		34,814	
Track and Field, X-Country	154,140	154,140	
Volleyball		70,571	
Others			
Subtotal All Teams	1,067,881	665,831	0
Expenses Not Related to Specific Teams			22,120
Total Expenses	1,067,881	665,831	22,120

29 Sports Equipment, Uniforms and Supplies \$478,216 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	82,114		
Basketball	34,465	22,027	
Football	134,668		
Golf		7,656	
Soccer		23,352	
Softball		19,418	
Swimming and Diving		8,608	
Track and Field, X-Country	47,019	47,019	
Volleyball		20,405	
Others			
Subtotal All Teams	298,266	148,485	0
Expenses Not Related to Specific Teams			31,465
Total Expenses	298,266	148,485	31,465

30 Game Expense s \$465,270 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	25,459		
Basketball	124,574	77,632	
Football	93,541		
Golf			
Soccer		13,902	
Softball		14,568	
Swimming and Diving		700	
Track and Field, X-Country	3,774	3,774	
Volleyball		14,001	
Others			
Subtotal All Teams	247,348	124,577	0
Expenses Not Related to Specific Teams			93,345
Total Expenses	247,348	124,577	93,345

31 Fund Raising, Marketing and Promotion \$387,617 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	8,068		
Basketball	56,955	16,056	
Football	76,342		
Golf		2,027	
Soccer		862	
Softball		1,736	
Swimming and Diving		1,386	
Track and Field, X-Country	8,075	8,075	
Volleyball		1,295	
Others			
Subtotal All Teams	149,440	31,437	0
Expenses Not Related to Specific Teams		542	206,198
Total Expenses	149,440	31,979	206,198

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses	
Baseball				
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams		0	0	0
Expenses Not Related to Specific Teams				
Total Expenses		0	0	0

33 Spirit Groups \$31,058 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			31,058
Total Expenses	0	0	31,058

34 Athletic Facilities Debt Service, Leases and Rental Fee \$116,607 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	33,750	30,050	
Football			
Golf			
Soccer		150	
Softball			
Swimming and Diving		27,677	
Track and Field, X-Country	550	550	
Volleyball			
Others			
Subtotal All Teams	34,300	58,427	0
Expenses Not Related to Specific Teams			23,880
Total Expenses	34,300	58,427	23,880

35 Direct Overhead and Administrative Expenses \$330,249 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	5,889		
Basketball	21,130	7,659	
Football	42,719		
Golf		596	
Soccer		2,186	
Softball		4,166	
Swimming and Diving		1,368	
Track and Field, X-Country	9,571	9,571	
Volleyball		8,633	
Others			
Subtotal All Teams	79,309	34,179	0
Expenses Not Related to Specific Teams			216,761
Total Expenses	79,309	34,179	216,761

36 Indirect Institutional Support \$249,062 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	35,760		
Basketball			
Football	108,332		
Golf			
Soccer		6,475	
Softball		6,978	
Swimming and Diving			
Track and Field, X-Country	5,308	5,308	
Volleyball		3,777	
Others			
Subtotal All Teams	149,400	22,538	0
Expenses Not Related to Specific Teams			77,124
Total Expenses	149,400	22,538	77,124

37 Medical Expenses and Insurance \$402,638 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	7,537		
Basketball	12,197	2,642	
Football	54,638		
Golf		585	
Soccer		11,349	
Softball		3,549	
Swimming and Diving		615	
Track and Field, X-Country	10,852	26,346	
Volleyball		822	
Others			
Subtotal All Teams	85,224	45,908	0
Expenses Not Related to Specific Teams			271,506
Total Expenses	85,224	45,908	271,506

38 Memberships and Dues \$47,582 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	220		
Basketball	3,570	453	
Football	848		
Golf		200	
Soccer		95	
Softball		510	
Swimming and Diving		675	
Track and Field, X-Country	450	450	
Volleyball		355	
Others			
Subtotal All Teams	5,088	2,738	0
Expenses Not Related to Specific Teams			39,756
Total Expenses	5,088	2,738	39,756

39 Student-Athlete Meals (non-travel) \$0 Include meal allowance and food/snacks provided to student-athletes.
 Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

40 Other Operating Expenses \$365,766 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	2,116		
Basketball	20,268	16,597	
Football	45,055		
Golf		12	
Soccer		5,855	
Softball		5,206	
Swimming and Diving		1,613	
Track and Field, X-Country	8,601	8,601	
Volleyball		2,797	
Others			
Subtotal All Teams	76,040	40,681	0
Expenses Not Related to Specific Teams			249,045
Total Expenses	76,040	40,681	249,045

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses \$15,262,080 Total of Categories 20-41.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	980,269		
Basketball	1,787,602	1,156,885	
Football	4,048,550		
Golf		313,454	
Soccer		642,497	
Softball		623,615	
Swimming and Diving		464,393	
Track and Field, X-Country	697,764	857,140	
Volleyball		611,484	
Others			
Subtotal All Teams	7,514,185	4,669,468	0
Expenses Not Related to Specific Teams	0	542	3,077,885
Total Expenses	7,514,185	4,670,010	3,077,885

Athletics Participation

Table 484 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		36					
Basketball		15	12				
Cross Country		9	27	9	27	9	27
Football		90					
Golf			11				
Soccer			29				
Softball			17				
Swimming and Diving			18				
Track, Indoor		43	61	33	27	9	26
Track, Outdoor		47	53	33	27	9	26
Volleyball			16				
Others							
Total Participants		240	244	75	81	27	79
Participant Proportion		49.6%	50.4%				
Unduplicated Count of Participants		198	190				

Head Coaching Assignments - Men's Teams

Table 2A

4 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Track and Field, X-Country	1		1					
Others								
Coaching Position Totals	4	0	4	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

7 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1					
Golf	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Track and Field, X-Country					1		1	
Volleyball					1		1	
Others								
Coaching Position Totals	4	0	4	0	3	0	3	0

Assistant Coaching Assignments - Men's Teams

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Track and Field, X-Country		3		3		1		1
Others								
Coaching Position Totals	15	3	15	3	0	1	0	1

Assistant Coaching Assignments - Women's Teams

Table 3B

14 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Golf								
Soccer	1		1		1		1	
Softball					2		2	
Swimming and Diving					1		1	
Track and Field, X-Country		3		3		1		1
Volleyball		1		1	1		1	
Others								
Coaching Position Totals	2	4	2	4	7	1	7	1

Other Reporting Items

AUP Data Categories:

- 50 - Excess Transfers to Institution:**
- 51 - Conference Realignment Expenses:**
- 52 - Total Athletics Related Debt: \$0**
- 53 - Total Institutional Debt: \$225,762,000**
- 54 - Athletics Dedicated Endowments: \$3,263,067**
- 55 - Institutional Endowments: \$62,298,509**
- 56 - Athletics Related Capital Expenditures: \$15,047,823**

Other Data Categories:

- Institutional Expenses: \$247,230,000**
- Athletically-Related Facilities Annual Debt Service: \$0**
- Institution's Annual Debt Service: \$18,313,000**
- Institution's Education and General Expenses: \$161,296,000**
- Average Cost of Full Grant-in-Aid - In-State: \$19,293**
- Average Cost of Full Grant-in-Aid - Out-of-State: \$29,623**
- Average Cost of Attendance - In-State: \$21,814**
- Average Cost of Attendance - Out-of-State: \$32,144**

Revenue Distribution - Sports Sponsored

Distribution Year: 2018

Academic Year of Sport Sponsorship Information: 2016-17

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Cross Country	
x Men's Cross Country	x Women's Golf	
x Men's Track, Indoor	x Women's Soccer	
x Men's Track, Outdoor	x Women's Swimming and Diving	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 9	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 15	Previous Year's Submission of Sports Sponsored: 14	Variance: 1

Variance explanation: Swimming & Diving was added in FY16, and the first year of competition was FY17.

Revenue Distribution - Grants-in-Aid

Distribution Year: 2018

Academic Year of Grant-in-Aid Information: 2016-17

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	12.4	0.47	12.87
Basketball	12.12	0	12.12
Football	59.6	0	59.6
Track and Field, X- Country	12.39	0.28	12.67
Total Men's	96.51	0.75	97.26

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	10.33	0	10.33
Golf	6.37	0	6.37
Soccer	14.67	0	14.67
Softball	9.29	0	9.29
Swimming and Diving	8.44	0	8.44
Track and Field, X- Country	17.72	0.48	18.2
Volleyball	9.18	0.11	9.29
Total Women's	76.00	0.59	76.59

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
166.76	173.85	7.09 (4.25%)

Required explanation of 4.25% difference:

Increase	Decrease
x	Number of sports
	Tuition, fees, required course-related books, room and board (full grant amount)
	Athletic grant amount (athletic aid amount)
	Student athletes receiving athletic aid
	Change in division by sport
	Move between FCS/FBS

Variance explanation: Swimming & Diving was added in FY16, and the first year of competition was FY17.

Revenue Distribution - Pell Grants

Distribution Year: 2018

Academic Year of Pell Grant Information: 2016-17

Men's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Baseball	6	22,771
Basketball	6	28,990
Football	67	311,610
Track and Field, X-Country	25	122,175
Men's Total	104	485,546

Women's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Basketball	3	16,395
Golf		
Soccer	2	9,180
Softball	1	2,565
Swimming and Diving	2	6,880
Track and Field, X-Country	31	147,847
Volleyball	4	18,160
Women's Total	43	201,027

Mixed Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0	0

	2016-17 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	147	155	-8	\$686,573

Comments

Comments:

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

- Athletically Related Student Aid
- Input the total amount of athletic student-aid for the reporting year including:
- Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,667,916
Women's Teams	\$1,979,164
Total Amount	\$4,647,080

- Recruiting Expenditures
- Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$305,909
Women's Teams	\$133,078
Total Amount	\$438,987

Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$200,791	4	\$200,791	4
Women's Teams	\$93,540	7	\$93,540	7

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$72,758	17	\$72,758	17
Women's Teams	\$49,894	12	\$49,894	12

Statement of Revenues and Expenses
For the year ended June 30, 2017 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$56,527	\$302,427	\$36,362	\$7,702	\$41,230	\$444,248
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$3,185,507	\$1,275,429	\$875,484	\$4,242,587	\$635,234	\$10,214,241
4	Direct Institutional Support	\$173,161	\$61,527	\$30,496	\$282,954	\$1,558,551	\$2,106,689
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$108,332	\$0	\$0	\$63,606	\$77,124	\$249,062
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$79,000	\$55,000	\$0	\$0	\$134,000
7	Guarantees	\$475,000	\$0	\$32,000	\$51,500	\$0	\$558,500
8	Contributions	\$77,031	\$134,293	\$34,266	\$102,783	\$340,960	\$689,333
9	In-Kind	\$61,879	\$14,032	\$13,026	\$26,071	\$89,811	\$204,819
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$5,766	\$464,851	\$470,617
13	Conference Distributions (Non Media and Non Bowl)	\$1,500	\$16,348	\$7,204	\$0	\$539,353	\$564,405
14	Program, Novelty, Parking and Concession Sales	\$2,985	\$0	\$0	\$5,415	\$50,752	\$59,152
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$248,463	\$248,463
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$250	\$1,136	\$442	\$19,928	\$132,828	\$154,584
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$4,142,172	\$1,884,192	\$1,084,280	\$4,808,312	\$4,179,157	\$16,098,113
<i>Expenses</i>							
20	Athletic Student Aid	\$1,699,273	\$361,192	\$288,442	\$2,298,173	\$213,305	\$4,860,385

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
21	Guarantees	\$51,500	\$21,925	\$5,220	\$9,809	\$0	\$88,454
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$988,942	\$635,344	\$427,455	\$1,241,815	\$0	\$3,293,556
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$28,703	\$76,914	\$15,324	\$26,801	\$1,602,322	\$1,750,064
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$120,958	\$0	\$0	\$79,779	\$0	\$200,737
27	Recruiting	\$130,577	\$103,582	\$78,137	\$126,691	\$0	\$438,987
28	Team Travel	\$472,454	\$281,736	\$169,191	\$810,331	\$22,120	\$1,755,832
29	Sports Equipment, Uniforms and Supplies	\$134,668	\$34,465	\$22,027	\$255,591	\$31,465	\$478,216
30	Game Expenses	\$93,541	\$124,574	\$77,632	\$76,178	\$93,345	\$465,270
31	Fund Raising, Marketing and Promotion	\$76,342	\$56,955	\$16,056	\$31,524	\$206,740	\$387,617
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$31,058	\$31,058
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$33,750	\$30,050	\$28,927	\$23,880	\$116,607
35	Direct Overhead and Administrative Expenses	\$42,719	\$21,130	\$7,659	\$41,980	\$216,761	\$330,249
36	Indirect Institutional Support	\$108,332	\$0	\$0	\$63,606	\$77,124	\$249,062
37	Medical Expenses and Insurance	\$54,638	\$12,197	\$2,642	\$61,655	\$271,506	\$402,638
38	Memberships and Dues	\$848	\$3,570	\$453	\$2,955	\$39,756	\$47,582
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$45,055	\$20,268	\$16,597	\$34,801	\$249,045	\$365,766

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,048,550	\$1,787,602	\$1,156,885	\$5,190,616	\$3,078,427	\$15,262,080
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$93,622	\$96,590	-\$72,605	-\$382,304	\$1,100,730	\$836,033

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Angie Lansing

Phone: 8122374091

CEO: Deborah Curtis

University CFO: Ms. Angela Lansing

Audit Firm: Sackrider & Company, Inc.

Title: Senior Associate Athletics Director - Senior Woman Administrator

Email: angie.lansing@indstate.edu

CEO Email: Deborah.Curtis@indstate.edu

University CFO Email: angie.lansing@indstate.edu

AUP Report Issuance Date: 01/11/2019

Classification & Conference:

NCAA Primary I-FCS

Division:

Athletic Conference: Missouri Valley Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	4,279	46.6%
Female Undergraduates:	4,912	53.4%
Total Undergraduates:	9,191	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Football	x		
Golf		x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving		x	
Tennis			
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
Totals	6	9	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$382,783	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$10,704,911	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$1,661,370	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$258,114	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$92,000	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$697,150	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$959,017	<p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	\$263,111	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$425,863	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$681,125	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$21,269	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$269,340	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$0	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$0	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$89,373	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$16,505,426	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$5,147,510	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
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Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$169,285	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,493,387	<p data-bbox="646 327 1495 432">Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul data-bbox="646 480 1526 667" style="list-style-type: none"> <li data-bbox="646 480 1013 508">• Gross wages and bonuses. <li data-bbox="646 527 1526 667">• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p data-bbox="646 709 1235 737">Place any severance payments in Category 26.</p> <p data-bbox="646 779 1490 848">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p data-bbox="646 869 1484 974">Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul data-bbox="646 1022 1300 1318" style="list-style-type: none"> <li data-bbox="646 1022 834 1050">• Car stipend. <li data-bbox="646 1068 1019 1096">• Country club membership. <li data-bbox="646 1115 1300 1142">• Allowances for clothing, housing, entertainment. <li data-bbox="646 1161 867 1188">• Speaking fees. <li data-bbox="646 1207 959 1234">• Camps compensation. <li data-bbox="646 1253 867 1281">• Media income. <li data-bbox="646 1299 1008 1327">• Shoe and apparel income. <p data-bbox="646 1369 1354 1396">Expense Category 23 and 25 should equal Category 10.</p> <p data-bbox="646 1438 1490 1499">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$1,894,112	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$366,462	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$1,803,302	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$882,545	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$514,620	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$319,762	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$29,181	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$130,729	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$337,570	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$258,114	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$249,392	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$41,747	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$537,900	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms. <p>Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$16,175,618	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$382,783 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	7,046		
Basketball	267,185	29,900	
Football	57,192		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	9,320	9,320	
Volleyball			
Others			
Subtotal All Teams	340,743	39,220	0
Revenue Not Related to Specific Teams			2,820
Total Revenue	340,743	39,220	2,820

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$10,704,911 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball	744,864		
Basketball	1,314,588	974,447	
Football	3,353,357		
Golf		237,685	
Soccer		550,179	
Softball		406,494	
Swimming and Diving		511,413	
Track and Field, X-Country	563,005	735,703	
Volleyball		506,260	
Others			
Subtotal All Teams	5,975,814	3,922,181	0
Revenue Not Related to Specific Teams			806,916
Total Revenue	5,975,814	3,922,181	806,916

4 Direct Institutional Support \$1,661,370 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	32,005		
Basketball	29,951	43,559	
Football	110,180		
Golf		12,813	
Soccer		35,574	
Softball		11,812	
Swimming and Diving		46,292	
Track and Field, X-Country	33,976	32,413	
Volleyball		15,732	
Others			
Subtotal All Teams	206,112	198,195	0
Revenue Not Related to Specific Teams			1,257,063
Total Revenue	206,112	198,195	1,257,063

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support \$258,114 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	28,364		
Basketball			
Football	119,186		
Golf			
Soccer		7,558	
Softball		8,228	
Swimming and Diving			
Track and Field, X-Country	6,557	6,557	
Volleyball		3,361	
Others			
Subtotal All Teams	154,107	25,704	0
Revenue Not Related to Specific Teams			78,303
Total Revenue	154,107	25,704	78,303

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$92,000 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball	51,000	41,000	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	51,000	41,000	0
Revenue Not Related to Specific Teams			
Total Revenue	51,000	41,000	0

7 Guarantees \$697,150 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	13,000		
Basketball	92,400	15,000	
Football	570,000		
Golf			
Soccer			
Softball		1,750	
Swimming and Diving			
Track and Field, X-Country	500	500	
Volleyball		4,000	
Others			
Subtotal All Teams	675,900	21,250	0
Revenue Not Related to Specific Teams			
Total Revenue	675,900	21,250	0

8 Contributions \$959,017 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	21,485		
Basketball	214,165	79,226	
Football	138,628		
Golf		31,262	
Soccer		920	
Softball		80,812	
Swimming and Diving		5,590	
Track and Field, X-Country	23,609	13,080	
Volleyball		1,960	
Others			
Subtotal All Teams	397,887	212,850	0
Revenue Not Related to Specific Teams		150	348,130
Total Revenue	397,887	213,000	348,130

9 In-Kind \$263,111 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	5,122		
Basketball	32,211	28,072	
Football	52,863		
Golf		5,000	
Soccer		2,400	
Softball		2,435	
Swimming and Diving		7,189	
Track and Field, X-Country	11,438	11,438	
Volleyball		7,254	
Others			
Subtotal All Teams	101,634	63,788	0
Revenue Not Related to Specific Teams			97,689
Total Revenue	101,634	63,788	97,689

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$425,863 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			425,863
Total Revenue	0	0	425,863

13 Conference Distributions (Non Media and Non Bowl) \$681,125 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	8,048	9,829	
Football	1,500		
Golf			
Soccer			
Softball		813	
Swimming and Diving			
Track and Field, X-Country			
Volleyball		1,786	
Others			
Subtotal All Teams	9,548	12,428	0
Revenue Not Related to Specific Teams			659,149
Total Revenue	9,548	12,428	659,149

14 Program, Novelty, Parking and Concession Sales \$21,269 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball			
Football	5,234		
Golf			
Soccer			40
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			616
Others			
Subtotal All Teams	5,234	656	0
Revenue Not Related to Specific Teams			15,379
Total Revenue	5,234	656	15,379

15 Royalties, Licensing,
Advertisement and
Sponsorships

\$269,340 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X- Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			269,340
Total Revenue	0	0	269,340

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income

\$0 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

18 Other Operating Revenue \$89,373 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	98		
Basketball	424		
Football	2,043		
Golf		9,750	
Soccer		510	
Softball			
Swimming and Diving			
Track and Field, X-Country	6,011	6,011	
Volleyball		190	
Others			
Subtotal All Teams	8,576	16,461	0
Revenue Not Related to Specific Teams			64,336
Total Revenue	8,576	16,461	64,336

- 19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:
- Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$16,505,426 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	851,984		
Basketball	2,009,972	1,221,033	
Football	4,410,183		
Golf		296,510	
Soccer		597,181	
Softball		512,344	
Swimming and Diving		570,484	
Track and Field, X-Country	654,416	815,022	
Volleyball		541,159	
Others			
Subtotal All Teams	7,926,555	4,553,733	0
Revenue Not Related to Specific Teams		150	4,024,988
Total Revenue	7,926,555	4,553,883	4,024,988

20 Athletic Student Aid *Total Dollar Amount* \$5,147,510 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total Equivalencies Awarded 181.72

Total Students Receiving Aid 338

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.29	0	12.29	26	323,767
Basketball	12.65	0	12.65	13	396,891
Football	64.55	0	64.55	91	1,954,778
Track and Field, X-Country	12.04	0	12.04	35	291,685
Expenses Not Related to Specific Teams					
Totals	101.53	0	101.53	165	2,967,121

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13.55	0	13.55	14	423,277
Golf	5.25	0	5.25	10	147,488
Soccer	13.39	0.62	14.01	34	351,163
Softball	6.22	0	6.22	12	153,678
Swimming and Diving	9.18	0	9.18	19	273,437
Track and Field, X-Country	18.32	0.24	18.56	41	466,826
Volleyball	9.42	0	9.42	12	270,093
Expenses Not Related to Specific Teams					
Totals	75.33	0.86	76.19	142	2,085,962

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	4	0	4	31	94,427
Totals	4	0	4	31	94,427

21 Guarantees \$169,285 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	5,505		
Basketball	105,960	8,890	
Football			
Golf			
Soccer		10,000	
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		3,410	
Others			
Subtotal All Teams	111,465	22,300	0
Expenses Not Related to Specific Teams			35,520
Total Expenses	111,465	22,300	35,520

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$3,493,387 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
- Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
- Place any severance payments in Category 26.
- Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
- Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.
- Expense Category 23 and 25 should equal Category 10.
- Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	139,688		2	2	124,809	
Basketball	1	1	341,375		3	3	338,709	
Football	1	1	260,459		10	10	742,531	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.5	53,465		5	2.25	127,320	
Subtotal All Teams	4	3.5	794,987	0	20	17.25	1,333,369	0
Expenses Not Related to Specific Teams								
Total Expenses			794,987	0			1,333,369	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	171,359		3	3	264,642	
Golf	1	1	80,568					
Soccer	1	1	82,304		2	1.5	79,574	
Softball	1	1	106,269		2	2	101,935	
Swimming and Diving	1	1	85,734		2	1.5	29,688	
Track and Field, X-Country	1	0.5	53,465		5	2.25	127,320	
Volleyball	1	1	106,798		2	1.5	75,375	
Subtotal All Teams	7	6.5	686,497	0	16	11.75	678,534	0

Sport	Women's Teams Head Coaches			Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Expenses Not Related to Specific Teams							
Total Expenses			686,497	0		678,534	0

24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities \$1,894,112 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Baseball	1,765					
Basketball	74,109			23,669		

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Football	52,209					
Golf				1,077		
Soccer						
Softball						
Swimming and Diving						
Track and Field, X-Country	1,174		1,174			
Volleyball						
Others						
Subtotal All Teams	129,257	0	25,920	0	0	0
Expenses Not Related to Specific Teams					1,738,935	
Total Expenses	129,257	0	25,920	0	1,738,935	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments	Women's Teams Only Severance Payments	Not Allocated by Gender Severance Payments
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$366,462 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	23,450		
Basketball	93,524	61,108	
Football	127,180		
Golf		14	
Soccer		6,072	
Softball		8,933	
Swimming and Diving		11,632	
Track and Field, X-Country	8,631	8,631	
Volleyball		17,287	
Others			
Subtotal All Teams	252,785	113,677	0
Expenses Not Related to Specific Teams			
Total Expenses	252,785	113,677	0

28 Team \$1,803,302 Input air and ground travel, lodging, meals and incidentals (including housing costs
 Trave incurred during school break period) for competition related to preseason, regular season
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team
 before a home game also should be included. Use of the institution's own vehicles or
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	201,055		
Basketball	301,066	152,353	
Football	453,786		
Golf		47,262	
Soccer		68,105	
Softball		98,898	
Swimming and Diving		70,254	
Track and Field, X-Country	146,606	146,606	
Volleyball		66,688	
Others			
Subtotal All Teams	1,102,513	650,166	0
Expenses Not Related to Specific Teams			50,623
Total Expenses	1,102,513	650,166	50,623

29 Sports Equipment, Uniforms and Supplies \$882,545 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	42,679		
Basketball	61,681	23,589	
Football	202,372		
Golf		14,627	
Soccer		37,121	
Softball		29,377	
Swimming and Diving		19,168	
Track and Field, X-Country	41,419	41,419	
Volleyball		17,279	
Others			
Subtotal All Teams	348,151	182,580	0
Expenses Not Related to Specific Teams			351,814
Total Expenses	348,151	182,580	351,814

30 Game Expense s \$514,620 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	32,489		
Basketball	139,802	106,784	
Football	85,369		
Golf			
Soccer		12,182	
Softball		15,725	
Swimming and Diving		720	
Track and Field, X-Country	953	10,534	
Volleyball		16,493	
Others			
Subtotal All Teams	258,613	162,438	0
Expenses Not Related to Specific Teams			93,569
Total Expenses	258,613	162,438	93,569

31 Fund Raising, Marketing and Promotion \$319,762 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	6,268		
Basketball	56,165	20,640	
Football	35,401		
Golf		7,227	
Soccer		693	
Softball		2,027	
Swimming and Diving		1,363	
Track and Field, X-Country	8,603	8,603	
Volleyball		2,393	
Others			
Subtotal All Teams	106,437	42,946	0
Expenses Not Related to Specific Teams		30	170,349
Total Expenses	106,437	42,976	170,349

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses	
Baseball				
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams		0	0	0
Expenses Not Related to Specific Teams				
Total Expenses		0	0	0

33 Spirit Groups \$29,181 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			29,181
Total Expenses	0	0	29,181

34 Athletic Facilities Debt Service, Leases and Rental Fee \$130,729 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	36,000	36,000	
Football	276		
Golf		1,500	
Soccer			
Softball			
Swimming and Diving		43,103	
Track and Field, X-Country	2,000	2,000	
Volleyball			
Others			
Subtotal All Teams	38,276	82,603	0
Expenses Not Related to Specific Teams			9,850
Total Expenses	38,276	82,603	9,850

35 Direct Overhead and Administrative Expenses \$337,570 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	5,183		
Basketball	3,789	1,737	
Football	59,179		
Golf		617	
Soccer		709	
Softball		728	
Swimming and Diving		410	
Track and Field, X-Country	2,065	2,065	
Volleyball		7,559	
Others			
Subtotal All Teams	70,216	13,825	0
Expenses Not Related to Specific Teams			253,529
Total Expenses	70,216	13,825	253,529

36 Indirect Institutional Support \$258,114 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	28,364		
Basketball			
Football	119,186		
Golf			
Soccer		7,558	
Softball		8,228	
Swimming and Diving			
Track and Field, X-Country	6,557	6,557	
Volleyball		3,361	
Others			
Subtotal All Teams	154,107	25,704	0
Expenses Not Related to Specific Teams			78,303
Total Expenses	154,107	25,704	78,303

37 Medical Expenses and Insurance \$249,392 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	4,539		
Basketball	3,933	3,235	
Football	22,273		
Golf		2,016	
Soccer		2,608	
Softball		1,256	
Swimming and Diving		1,430	
Track and Field, X-Country	6,588	9,925	
Volleyball		2,276	
Others			
Subtotal All Teams	37,333	22,746	0
Expenses Not Related to Specific Teams			189,313
Total Expenses	37,333	22,746	189,313

38 Memberships and Dues \$41,747 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	990		
Basketball	850	824	
Football	240		
Golf		200	
Soccer		475	
Softball		415	
Swimming and Diving		90	
Track and Field, X-Country	70	70	
Volleyball		715	
Others			
Subtotal All Teams	2,150	2,789	0
Expenses Not Related to Specific Teams			36,808
Total Expenses	2,150	2,789	36,808

39 Student-Athlete Meals (non-travel) \$0 Include meal allowance and food/snacks provided to student-athletes.
 Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

40 Other Operating Expenses \$537,900 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	7,232		
Basketball	50,939	24,697	
Football	162,771		
Golf		1,117	
Soccer		4,838	
Softball		5,698	
Swimming and Diving		3,338	
Track and Field, X-Country	25,542	25,542	
Volleyball		7,573	
Others			
Subtotal All Teams	246,484	72,803	0
Expenses Not Related to Specific Teams			218,613
Total Expenses	246,484	72,803	218,613

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses \$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses \$16,175,618 Total of Categories 20-41A.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	947,783		
Basketball	2,004,793	1,322,804	
Football	4,278,010		
Golf		303,713	
Soccer		663,402	
Softball		533,167	
Swimming and Diving		540,367	
Track and Field, X-Country	722,678	910,737	
Volleyball		597,300	
Others			
Subtotal All Teams	7,953,264	4,871,490	0
Expenses Not Related to Specific Teams	0	30	3,350,834
Total Expenses	7,953,264	4,871,520	3,350,834

Athletics Participation

Table 566 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	14				
Cross Country		11	28	11	28	11	28
Football		107					
Golf			10				
Soccer			35				
Softball			18				
Swimming and Diving			23				
Track, Indoor		62	65	62	65	11	28
Track, Outdoor		62	65	62	65	11	28
Volleyball			16				
Others							
Total Participants		292	274	135	158	33	84
Participant Proportion		51.6%	48.4%				
Unduplicated Count of Participants		219	181				

Head Coaching Assignments - Men's Teams

Table 2A

4 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Track and Field, X-Country					1		1	
Others								
Coaching Position Totals	3	0	3	0	1	0	1	0

Head Coaching Assignments - Women's Teams

Table 2B

7 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Track and Field, X-Country					1		1	
Volleyball					1		1	
Others								
Coaching Position Totals	3	0	3	0	4	0	4	0

Assistant Coaching Assignments - Men's Teams

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Track and Field, X-Country		5	3	2				
Others								
Coaching Position Totals	15	5	18	2	0	0	0	0

Assistant Coaching Assignments - Women's Teams

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	2		2		1		1	
Golf								
Soccer	1		1			1		1
Softball					2		2	
Swimming and Diving					1	1	1	1
Track and Field, X-Country		5	3	2				
Volleyball		1		1	1		1	
Others								
Coaching Position Totals	3	6	6	3	5	2	5	2

Other Reporting Items

AUP Data Categories:

- 50 - Excess Transfers to Institution:**
- 51 - Conference Realignment Expenses:**
- 52 - Total Athletics Related Debt: \$0**
- 53 - Total Institutional Debt: \$214,805,000**
- 54 - Athletics Dedicated Endowments: \$3,450,859**
- 55 - Institutional Endowments: \$65,986,337**
- 56 - Athletics Related Capital Expenditures: \$16,943,252**

Other Data Categories:

- Institutional Expenses: \$248,474,000**
- Athletically-Related Facilities Annual Debt Service: \$0**
- Institution's Annual Debt Service: \$18,917,000**
- Institution's Education and General Expenses: \$158,561,000**
- Average Cost of Full Grant-in-Aid - In-State: \$19,814**
- Average Cost of Full Grant-in-Aid - Out-of-State: \$30,350**
- Average Cost of Attendance - In-State: \$22,297**
- Average Cost of Attendance - Out-of-State: \$32,833**
- Expenses Dedicated to Compliance: \$172,152**
- Name of Compliance Software Used: Jump Forward**
- Compliance FTEs: 2**

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Cross Country	
x Men's Cross Country	x Women's Golf	
x Men's Track, Indoor	x Women's Soccer	
x Men's Track, Outdoor	x Women's Swimming and Diving	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 9	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 15	Previous Year's Submission of Sports Sponsored: 15	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	12.29	0	12.29
Basketball	12.65	0	12.65
Football	64.55	0	64.55
Track and Field, X- Country	12.04	0	12.04
Total Men's	101.53	0	101.53

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	13.55	0	13.55
Golf	5.25	0	5.25
Soccer	13.39	0.62	14.01
Softball	6.22	0	6.22
Swimming and Diving	9.18	0	9.18
Track and Field, X- Country	18.32	0.24	18.56
Volleyball	9.42	0	9.42
Total Women's	75.33	0.86	76.19

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
172.11	177.72	5.61 (3.26%)

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	10	6	4	41,605
Basketball	6	6	0	30,970
Football	57	67	-10	282,315
Track and Field, X-Country	28	25	3	115,906
Men's Total	101	104	-3	470,796

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	6	3	3	33,420
Golf	0	0	0	0
Soccer	2	2	0	7,340
Softball	2	1	1	2,140
Swimming and Diving	3	2	1	13,460
Track and Field, X-Country	25	31	-6	119,457
Volleyball	5	4	1	18,365
Women's Total	43	43	0	194,182

Mixed Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	144	147	-3	\$664,978

Comments

Comments:

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically
Related
Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,967,121
Women's Teams	\$2,085,962
Total Amount	\$5,053,083

Recruiting
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$252,785
Women's Teams	\$113,677

Total Amount	\$366,462
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$227,139	3.5	\$198,747	4
Women's Teams	\$105,615	6.5	\$98,071	7

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$77,297	17.25	\$66,668	20
Women's Teams	\$57,748	11.75	\$42,408	16

**Statement of Revenues and Expenses
For the fiscal year ended 2018 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$57,192	\$267,185	\$29,900	\$25,686	\$2,820	\$382,783
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$3,353,357	\$1,314,588	\$974,447	\$4,255,603	\$806,916	\$10,704,911
4	Direct Institutional Support	\$110,180	\$29,951	\$43,559	\$220,617	\$1,257,063	\$1,661,370
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$119,186	\$0	\$0	\$60,625	\$78,303	\$258,114
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$51,000	\$41,000	\$0	\$0	\$92,000
7	Guarantees	\$570,000	\$92,400	\$15,000	\$19,750	\$0	\$697,150
8	Contributions	\$138,628	\$214,165	\$79,226	\$178,718	\$348,280	\$959,017
9	In-Kind	\$52,863	\$32,211	\$28,072	\$52,276	\$97,689	\$263,111
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$0	\$425,863	\$425,863
13	Conference Distributions (Non Media and Non Bowl)	\$1,500	\$8,048	\$9,829	\$2,599	\$659,149	\$681,125
14	Program, Novelty, Parking and Concession Sales	\$5,234	\$0	\$0	\$656	\$15,379	\$21,269
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$269,340	\$269,340
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$2,043	\$424	\$0	\$22,570	\$64,336	\$89,373
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$4,410,183	\$2,009,972	\$1,221,033	\$4,839,100	\$4,025,138	\$16,505,426

Expenses

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
20	Athletic Student Aid	\$1,954,778	\$396,891	\$423,277	\$2,278,137	\$94,427	\$5,147,510
21	Guarantees	\$0	\$105,960	\$8,890	\$18,915	\$35,520	\$169,285
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,002,990	\$680,084	\$436,001	\$1,374,312	\$0	\$3,493,387
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$52,209	\$74,109	\$23,669	\$5,190	\$1,738,935	\$1,894,112
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$127,180	\$93,524	\$61,108	\$84,650	\$0	\$366,462
28	Team Travel	\$453,786	\$301,066	\$152,353	\$845,474	\$50,623	\$1,803,302
29	Sports Equipment, Uniforms and Supplies	\$202,372	\$61,681	\$23,589	\$243,089	\$351,814	\$882,545
30	Game Expenses	\$85,369	\$139,802	\$106,784	\$89,096	\$93,569	\$514,620
31	Fund Raising, Marketing and Promotion	\$35,401	\$56,165	\$20,640	\$37,177	\$170,379	\$319,762
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$29,181	\$29,181
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$276	\$36,000	\$36,000	\$48,603	\$9,850	\$130,729
35	Direct Overhead and Administrative Expenses	\$59,179	\$3,789	\$1,737	\$19,336	\$253,529	\$337,570
36	Indirect Institutional Support	\$119,186	\$0	\$0	\$60,625	\$78,303	\$258,114
37	Medical Expenses and Insurance	\$22,273	\$3,933	\$3,235	\$30,638	\$189,313	\$249,392
38	Memberships and Dues	\$240	\$850	\$824	\$3,025	\$36,808	\$41,747

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$162,771	\$50,939	\$24,697	\$80,880	\$218,613	\$537,900
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,278,010	\$2,004,793	\$1,322,804	\$5,219,147	\$3,350,864	\$16,175,618
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$132,173	\$5,179	-\$101,771	-\$380,047	\$674,274	\$329,808

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Angie Lansing	Title: Senior Associate Athletics Director - Senior Woman Administrator
Phone: 8122374091	Email: angie.lansing@indstate.edu
CEO: Deborah Curtis	CEO Email: Deborah.Curtis@indstate.edu
University CFO: Ms. Angela Lansing	University CFO Email: angie.lansing@indstate.edu
Audit Firm: Sackrider & Company, Inc. Certified Public Accountants	AUP Report Issuance Date: 01/08/2020

Classification & Conference:

NCAA Primary I-FCS Division:
Athletic Conference: Missouri Valley Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			
Football	x		
Golf		x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving		x	
Tennis			
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
Totals	6	9	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$340,698	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$10,957,998	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$2,272,794	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$263,181	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$70,000	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$654,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$924,481	<p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	\$299,389	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$653,823	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$592,560	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>
13A	Conference Distributions of Bowl Generated Revenue	\$0	<p>Input conference distributions of revenue generated by a post-season bowl to conference members.</p> <p>Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$20,257	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$256,512	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$0	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$0	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$99,841	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$17,405,534	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$5,639,223	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). • Other expenses related to attendance.
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Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$110,504	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,577,238	<p data-bbox="656 327 1503 432">Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul data-bbox="656 478 1523 667" style="list-style-type: none"> <li data-bbox="656 478 1016 506">• Gross wages and bonuses. <li data-bbox="656 527 1523 667">• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p data-bbox="656 709 1240 737">Place any severance payments in Category 26.</p> <p data-bbox="656 779 1495 848">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p data-bbox="656 869 1495 974">Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul data-bbox="656 1020 1305 1318" style="list-style-type: none"> <li data-bbox="656 1020 837 1050">• Car stipend. <li data-bbox="656 1066 1024 1096">• Country club membership. <li data-bbox="656 1113 1305 1142">• Allowances for clothing, housing, entertainment. <li data-bbox="656 1159 870 1188">• Speaking fees. <li data-bbox="656 1205 964 1234">• Camps compensation. <li data-bbox="656 1251 870 1281">• Media income. <li data-bbox="656 1297 1013 1327">• Shoe and apparel income. <p data-bbox="656 1369 1360 1398">Expense Category 23 and 25 should equal Category 10.</p> <p data-bbox="656 1440 1495 1501">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,012,679	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$406,726	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$2,030,633	<p data-bbox="651 239 1511 499">Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p data-bbox="651 537 1511 606">Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$678,155	<p data-bbox="651 627 1511 737">Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p data-bbox="651 774 1511 842">Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$539,667	<p data-bbox="651 863 1511 1010">Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p data-bbox="651 1047 1511 1115">Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$343,589	<p data-bbox="651 1136 1511 1203">Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p data-bbox="651 1262 1511 1409">Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$22,010	<p data-bbox="651 1430 1511 1497">Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p data-bbox="651 1535 1511 1604">Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$221,782	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$329,177	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$263,181	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$559,966	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$41,901	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$46,867	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$366,194	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms. <p>Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
Total Operating Expenses	\$17,189,492	Total of Categories 20-41A.	

Revenue/Expense Details

1 Ticket Sales \$340,698 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	8,966		
Basketball	240,197	16,113	
Football	52,390		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	8,076	8,076	
Volleyball			
Others			
Subtotal All Teams	309,629	24,189	0
Revenue Not Related to Specific Teams			6,880
Total Revenue	309,629	24,189	6,880

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$10,957,998 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball	779,218		
Basketball	1,337,609	597,959	
Football	3,496,104		
Golf		263,170	
Soccer		525,253	
Softball		512,452	
Swimming and Diving		533,671	
Track and Field, X-Country	555,919	751,324	
Volleyball		501,543	
Others			
Subtotal All Teams	6,168,850	3,685,372	0
Revenue Not Related to Specific Teams			1,103,776
Total Revenue	6,168,850	3,685,372	1,103,776

4 Direct Institutional Support \$2,272,794 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	27,600		
Basketball	25,462	31,518	
Football	116,046		
Golf		10,875	
Soccer		19,237	
Softball		19,867	
Swimming and Diving		14,595	
Track and Field, X-Country	34,363	31,910	
Volleyball		13,798	
Others			
Subtotal All Teams	203,471	141,800	0
Revenue Not Related to Specific Teams			1,927,523
Total Revenue	203,471	141,800	1,927,523

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support \$263,181 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	31,054		
Basketball			
Football	129,103		
Golf			
Soccer		7,146	
Softball		6,308	
Swimming and Diving			
Track and Field, X-Country	7,455	7,455	
Volleyball		3,334	
Others			
Subtotal All Teams	167,612	24,243	0
Revenue Not Related to Specific Teams			71,326
Total Revenue	167,612	24,243	71,326

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$70,000 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball	35,000	35,000	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	35,000	35,000	0
Revenue Not Related to Specific Teams			
Total Revenue	35,000	35,000	0

7 Guarantees \$654,000 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	6,500		
Basketball	110,000	25,000	
Football	500,000		
Golf			
Soccer		4,000	
Softball		2,000	
Swimming and Diving			
Track and Field, X-Country	750	750	
Volleyball		5,000	
Others			
Subtotal All Teams	617,250	36,750	0
Revenue Not Related to Specific Teams			
Total Revenue	617,250	36,750	0

8 Contributions \$924,481 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	49,807		
Basketball	222,269	40,782	
Football	121,549		
Golf		31,673	
Soccer		4,845	
Softball		28,138	
Swimming and Diving		22,320	
Track and Field, X-Country	26,608	26,608	
Volleyball		2,875	
Others			
Subtotal All Teams	420,233	157,241	0
Revenue Not Related to Specific Teams		4,025	342,982
Total Revenue	420,233	161,266	342,982

9 In-Kind \$299,389 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	9,356		
Basketball	32,580	22,920	
Football	82,846		
Golf		5,710	
Soccer		9,622	
Softball		695	
Swimming and Diving		14,547	
Track and Field, X-Country	4,828	4,828	
Volleyball		1,214	
Others			
Subtotal All Teams	129,610	59,536	0
Revenue Not Related to Specific Teams		127	110,116
Total Revenue	129,610	59,663	110,116

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$653,823 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	1,540	4,440	
Volleyball			
Others			
Subtotal All Teams	1,540	4,440	0
Revenue Not Related to Specific Teams			647,843
Total Revenue	1,540	4,440	647,843

13 Conference Distributions (Non Media and Non Bowl) \$592,560 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball	23,625		
Basketball	40,833	7,276	
Football	1,500		
Golf			
Soccer			
Softball		509	
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	65,958	7,785	0
Revenue Not Related to Specific Teams			518,817
Total Revenue	65,958	7,785	518,817

13A Conference Distributions of Bowl Generated Revenue \$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$20,257 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball		623	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country	1,354	1,354	
Volleyball			
Others			
Subtotal All Teams	1,354	1,977	0
Revenue Not Related to Specific Teams			16,926
Total Revenue	1,354	1,977	16,926

15 Royalties, Licensing, Advertisement and Sponsorships

\$256,512 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			256,512
Total Revenue	0	0	256,512

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income

\$0 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

18 Other Operating Revenue \$99,841 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	1,257		
Basketball		95	
Football	450		
Golf		13,925	
Soccer			
Softball			
Swimming and Diving		14	
Track and Field, X-Country	8,783	8,783	
Volleyball		630	
Others			
Subtotal All Teams	10,490	23,447	0
Revenue Not Related to Specific Teams			65,904
Total Revenue	10,490	23,447	65,904

19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$17,405,534 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	937,383		
Basketball	2,043,950	777,286	
Football	4,499,988		
Golf		325,353	
Soccer		570,103	
Softball		569,969	
Swimming and Diving		585,147	
Track and Field, X-Country	649,676	845,528	
Volleyball		528,394	
Others			
Subtotal All Teams	8,130,997	4,201,780	0
Revenue Not Related to Specific Teams		4,152	5,068,605
Total Revenue	8,130,997	4,205,932	5,068,605

20 Athletic Student Aid *Total Dollar Amount* \$5,639,223 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total Equivalencies Awarded 195.33
Total Students Receiving Aid 355

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.71	0	12.71	26	351,878
Basketball	11.94	0	11.94	13	510,087
Football	70.93	0	70.93	90	2,009,760
Track and Field, X-Country	11.86	0	11.86	35	298,648
Expenses Not Related to Specific Teams	4.12		4.12	14	63,450
Totals	111.56	0	111.56	178	3,233,823

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14.35	0	14.35	15	537,864
Golf	6	0	6	10	168,778
Soccer	11.82	0	11.82	26	312,998
Softball	11.24	0	11.24	21	273,681
Swimming and Diving	10.51	0	10.51	23	294,951
Track and Field, X-Country	19.62	0	19.62	42	494,626
Volleyball	8.57	0	8.57	13	234,836
Expenses Not Related to Specific Teams	1.07		1.07	7	23,321
Totals	83.18	0	83.18	157	2,341,055

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams	0.59		0.59	20	64,345
Totals	0.59	0	0.59	20	64,345

21 Guarantees \$110,504 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	42,745	8,645	
Football	54,909		
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		4,205	
Others			
Subtotal All Teams	97,654	12,850	0
Expenses Not Related to Specific Teams			
Total Expenses	97,654	12,850	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$3,577,238 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	145,015		3	2	141,087	
Basketball	1	1	350,849		3	3	326,902	
Football	1	1	276,160		11	11	752,233	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.5	54,060		5	2.25	132,998	
Subtotal All Teams	4	3.5	826,084	0	22	18.25	1,353,220	0
Expenses Not Related to Specific Teams								
Total Expenses			826,084	0			1,353,220	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	168,626		3	3	256,026	
Golf	1	1	82,023					
Soccer	1	1	83,789		2	1.5	85,170	
Softball	1	1	108,615		2	2	102,836	
Swimming and Diving	1	1	95,104		2	1.5	49,671	
Track and Field, X-Country	1	0.5	54,060		5	2.25	132,998	
Volleyball	1	1	107,849		2	1.5	71,167	
Subtotal All Teams	7	6.5	700,066	0	16	11.75	697,868	0

Sport	Women's Teams Head Coaches			Women's Teams Assistant Coaches				
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Expenses Not Related to Specific Teams								
Total Expenses			700,066	0			697,868	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,012,679	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>

Expenses by Object of Expenditure	Men's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Women's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Not Allocated by Gender Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities
Baseball	355		
Basketball	75,309	19,921	

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Football	66,763					
Golf						
Soccer				108		
Softball						
Swimming and Diving				108		
Track and Field, X-Country	937			937		
Volleyball				291		
Others						
Subtotal All Teams	143,364	0	21,365	0	0	0
Expenses Not Related to Specific Teams					1,847,950	
Total Expenses	143,364	0	21,365	0	1,847,950	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments	Women's Teams Only Severance Payments	Not Allocated by Gender Severance Payments
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$406,726 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	34,265		
Basketball	103,265	62,303	
Football	130,301		
Golf		2,845	
Soccer		9,518	
Softball		16,300	
Swimming and Diving		13,467	
Track and Field, X-Country	7,962	7,962	
Volleyball		17,521	
Others			
Subtotal All Teams	275,793	129,916	0
Expenses Not Related to Specific Teams			1,017
Total Expenses	275,793	129,916	1,017

28 Team \$2,030,633 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	289,010		
Basketball	444,944	138,444	
Football	376,241		
Golf		47,949	
Soccer		68,962	
Softball		124,204	
Swimming and Diving		60,548	
Track and Field, X-Country	150,643	150,643	
Volleyball		66,196	
Others			
Subtotal All Teams	1,260,838	656,946	0
Expenses Not Related to Specific Teams			112,849
Total Expenses	1,260,838	656,946	112,849

29 Sports Equipment, Uniforms and Supplies \$678,155 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	80,153		
Basketball	35,091	13,513	
Football	154,777		
Golf		11,447	
Soccer		17,113	
Softball		57,731	
Swimming and Diving		18,437	
Track and Field, X-Country	87,838	87,838	
Volleyball		26,523	
Others			
Subtotal All Teams	357,859	232,602	0
Expenses Not Related to Specific Teams			87,694
Total Expenses	357,859	232,602	87,694

30 Game Expense s \$539,667 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	29,156		
Basketball	147,267	82,155	
Football	98,144		
Golf		1,828	
Soccer		8,527	
Softball		24,972	
Swimming and Diving		1,000	
Track and Field, X-Country	10,342	10,342	
Volleyball		19,150	
Others			
Subtotal All Teams	284,909	147,974	0
Expenses Not Related to Specific Teams			106,784
Total Expenses	284,909	147,974	106,784

31 Fund Raising, Marketing and Promotion \$343,589 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	5,731		
Basketball	82,465	11,969	
Football	43,802		
Golf		785	
Soccer		612	
Softball		902	
Swimming and Diving		1,127	
Track and Field, X-Country	8,678	8,678	
Volleyball		2,918	
Others			
Subtotal All Teams	140,676	26,991	0
Expenses Not Related to Specific Teams		932	174,990
Total Expenses	140,676	27,923	174,990

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses	
Baseball				
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams		0	0	0
Expenses Not Related to Specific Teams				
Total Expenses		0	0	0

33 Spirit Groups \$22,010 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			22,010
Total Expenses	0	0	22,010

34 Athletic Facilities Debt Service, Leases and Rental Fee \$221,782 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	36,000	27,000	
Football	84,439		
Golf			
Soccer			
Softball			
Swimming and Diving		58,504	
Track and Field, X-Country	432	432	
Volleyball			
Others			
Subtotal All Teams	120,871	85,936	0
Expenses Not Related to Specific Teams			14,975
Total Expenses	120,871	85,936	14,975

35 Direct Overhead and Administrative Expenses \$329,177 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	5,723		
Basketball	48,454	5,805	
Football	57,906		
Golf		778	
Soccer		1,661	
Softball		1,892	
Swimming and Diving		1,455	
Track and Field, X-Country	3,172	3,172	
Volleyball		9,853	
Others			
Subtotal All Teams	115,255	24,616	0
Expenses Not Related to Specific Teams			189,306
Total Expenses	115,255	24,616	189,306

36 Indirect Institutional Support \$263,181 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball	31,054		
Basketball			
Football	129,103		
Golf			
Soccer		7,146	
Softball		6,308	
Swimming and Diving			
Track and Field, X-Country	7,455	7,455	
Volleyball		3,334	
Others			
Subtotal All Teams	167,612	24,243	0
Expenses Not Related to Specific Teams			71,326
Total Expenses	167,612	24,243	71,326

37 Medical Expenses and Insurance \$559,966 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	10,791		
Basketball	4,406	14,239	
Football	51,805		
Golf		103	
Soccer		7,685	
Softball		6,934	
Swimming and Diving		5,313	
Track and Field, X-Country	8,429	24,867	
Volleyball		8,139	
Others			
Subtotal All Teams	75,431	67,280	0
Expenses Not Related to Specific Teams			417,255
Total Expenses	75,431	67,280	417,255

38 Memberships and Dues \$41,901 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	220		
Basketball	1,315	883	
Football	360		
Golf		200	
Soccer			
Softball		415	
Swimming and Diving			
Track and Field, X-Country	350	350	
Volleyball		695	
Others			
Subtotal All Teams	2,245	2,543	0
Expenses Not Related to Specific Teams			37,113
Total Expenses	2,245	2,543	37,113

39 Student-Athlete Meals (non-travel) \$46,867 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			46,867
Total Expenses	0	0	46,867

40 Other Operating Expenses \$366,194 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	8,151		
Basketball	28,555	22,446	
Football	68,718		
Golf		389	
Soccer		3,586	
Softball		4,765	
Swimming and Diving		2,121	
Track and Field, X-Country	11,883	11,883	
Volleyball		6,825	
Others			
Subtotal All Teams	117,307	52,015	0
Expenses Not Related to Specific Teams			196,872
Total Expenses	117,307	52,015	196,872

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses \$17,189,492 Total of Categories 20-41A.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	1,132,589		
Basketball	2,237,654	1,369,839	
Football	4,355,421		
Golf		317,125	
Soccer		606,875	
Softball		729,555	
Swimming and Diving		601,806	
Track and Field, X-Country	783,827	996,243	
Volleyball		579,502	
Others			
Subtotal All Teams	8,509,491	5,200,945	0
Expenses Not Related to Specific Teams	63,450	24,253	3,391,353
Total Expenses	8,572,941	5,225,198	3,391,353

Athletics Participation

Table 551 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team		
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	14				
Cross Country		15	23	15	23	15	23
Football		107					
Golf			10				
Soccer			26				
Softball			25				
Swimming and Diving			28				
Track, Indoor		57	64	40	39	15	23
Track, Outdoor		55	63	40	39	15	23
Volleyball			14				
Others							
Total Participants		284	267	95	101	45	69
Participant Proportion		51.5%	48.5%				
Unduplicated Count of Participants		229	205				

Head Coaching Assignments - Men's Teams

Table 2A

4 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Track and Field, X-Country						1	1	
Others								
Coaching Position Totals	3	0	3	0	0	1	1	0

Head Coaching Assignments - Women's Teams

Table 2B

7 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf	1		1					
Soccer					1		1	
Softball	1		1					
Swimming and Diving	1		1					
Track and Field, X-Country						1	1	
Volleyball					1		1	
Others								
Coaching Position Totals	3	0	3	0	3	1	4	0

Assistant Coaching Assignments - Men's Teams

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Track and Field, X-Country		5	4	1				
Others								
Coaching Position Totals	15	5	19	1	0	0	0	0

Assistant Coaching Assignments - Women's Teams

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	2		2		1		1	
Golf								
Soccer	1		1			1		1
Softball					2		2	
Swimming and Diving					1	1	1	1
Track and Field, X-Country		5	4	1				
Volleyball		1		1	1		1	
Others								
Coaching Position Totals	3	6	7	2	5	2	5	2

Other Reporting Items

AUP Data Categories:

- 50 - Excess Transfers to Institution:** \$0
- 51 - Conference Realignment Expenses:** \$0
- 52 - Total Athletics Related Debt:** \$18,762,500
- 53 - Total Institutional Debt:** \$245,275,000
- 54 - Athletics Dedicated Endowments:** \$3,541,138
- 55 - Institutional Endowments:** \$67,714,255
- 56 - Athletics Related Capital Expenditures:** \$17,271,273

Other Data Categories:

- Institutional Expenses:** \$245,347,000
- Athletically-Related Facilities Annual Debt Service:** \$1,652,028
- Institution's Annual Debt Service:** \$22,220,782
- Institution's Education and General Expenses:** \$153,446,000
- Average Cost of Full Grant-in-Aid - In-State:** \$20,077
- Average Cost of Full Grant-in-Aid - Out-of-State:** \$30,823
- Average Cost of Attendance - In-State:** \$23,146
- Average Cost of Attendance - Out-of-State:** \$33,892
- Expenses Dedicated to Compliance:** \$168,730
- Name of Compliance Software Used:** Jump Forward
- Compliance FTEs:** 2

Revenue Distribution - Sports Sponsored

Distribution Year: 2020

Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Cross Country	
x Men's Cross Country	x Women's Golf	
x Men's Track, Indoor	x Women's Soccer	
x Men's Track, Outdoor	x Women's Swimming and Diving	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 6	Total Women's Sports Sponsored: 9	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 15	Previous Year's Submission of Sports Sponsored: 15	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	12.71	0	12.71
Basketball	11.94	0	11.94
Football	70.93	0	70.93
Track and Field, X- Country	11.86	0	11.86
Total Men's	107.44	0	107.44

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14.35	0	14.35
Golf	6	0	6
Soccer	11.82	0	11.82
Softball	11.24	0	11.24
Swimming and Diving	10.51	0	10.51
Track and Field, X- Country	19.62	0	19.62
Volleyball	8.57	0	8.57
Total Women's	82.11	0	82.11

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
175.26	189.55	14.29 (8.15%)

Required explanation of 8.15% difference:

Increase	Decrease	
		Number of sports
x		Tuition, fees, required course-related books, room and board (full grant amount)
x		Athletic grant amount (athletic aid amount)
x		Student athletes receiving athletic aid
		Change in division by sport
		Move between FCS/FBS

Variance explanation: Athletic aid awarded increased in several sports with the most notable being in football (increase of 6.38 equivalencies) and softball (increase of 5.02 equivalencies).

Revenue Distribution - Pell Grants

Distribution Year: 2020

Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	7	10	-3	20,415
Basketball	7	6	1	37,065
Football	52	57	-5	229,130
Track and Field, X-Country	21	28	-7	86,630
Men's Total	87	101	-14	373,240

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	6	-2	19,530
Golf		0	0	
Soccer	3	2	1	4,713
Softball		2	-2	
Swimming and Diving	3	3	0	9,935
Track and Field, X-Country	24	25	-1	115,821
Volleyball	2	5	-3	4,645
Women's Total	36	43	-7	154,644

Mixed Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	123	144	-21	\$527,884

Variance explanation: There was a fluctuation in the grants awarded based upon the demographic breakdown related to financial need.

Comments

Comments:

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically
Related
Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,170,373
Women's Teams	\$2,317,734
Total Amount	\$5,488,107

Recruiting
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$275,793
Women's Teams	\$129,916

Total Amount	\$405,709
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$236,024	3.5	\$206,521	4
Women's Teams	\$107,702	6.5	\$100,009	7

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$74,149	18.25	\$61,510	22
Women's Teams	\$59,393	11.75	\$43,617	16

Statement of Revenues and Expenses
For the fiscal year ended 2019 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$52,390	\$240,197	\$16,113	\$25,118	\$6,880	\$340,698
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$3,496,104	\$1,337,609	\$597,959	\$4,422,550	\$1,103,776	\$10,957,998
4	Direct Institutional Support	\$116,046	\$25,462	\$31,518	\$172,245	\$1,927,523	\$2,272,794
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$129,103	\$0	\$0	\$62,752	\$71,326	\$263,181
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$35,000	\$35,000	\$0	\$0	\$70,000
7	Guarantees	\$500,000	\$110,000	\$25,000	\$19,000	\$0	\$654,000
8	Contributions	\$121,549	\$222,269	\$40,782	\$192,874	\$347,007	\$924,481
9	In-Kind	\$82,846	\$32,580	\$22,920	\$50,800	\$110,243	\$299,389
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$5,980	\$647,843	\$653,823
13	Conference Distributions (Non Media and Non Bowl)	\$1,500	\$40,833	\$7,276	\$24,134	\$518,817	\$592,560
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$623	\$2,708	\$16,926	\$20,257
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$256,512	\$256,512
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$450	\$0	\$95	\$33,392	\$65,904	\$99,841
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$4,499,988	\$2,043,950	\$777,286	\$5,011,553	\$5,072,757	\$17,405,534
<i>Expenses</i>							
20	Athletic Student Aid	\$2,009,760	\$510,087	\$537,864	\$2,430,396	\$151,116	\$5,639,223
21	Guarantees	\$54,909	\$42,745	\$8,645	\$4,205	\$0	\$110,504
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,028,393	\$677,751	\$424,652	\$1,446,442	\$0	\$3,577,238
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$66,763	\$75,309	\$19,921	\$2,736	\$1,847,950	\$2,012,679
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$130,301	\$103,265	\$62,303	\$109,840	\$1,017	\$406,726
28	Team Travel	\$376,241	\$444,944	\$138,444	\$958,155	\$112,849	\$2,030,633
29	Sports Equipment, Uniforms and Supplies	\$154,777	\$35,091	\$13,513	\$387,080	\$87,694	\$678,155
30	Game Expenses	\$98,144	\$147,267	\$82,155	\$105,317	\$106,784	\$539,667
31	Fund Raising, Marketing and Promotion	\$43,802	\$82,465	\$11,969	\$29,431	\$175,922	\$343,589
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$22,010	\$22,010
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$84,439	\$36,000	\$27,000	\$59,368	\$14,975	\$221,782
35	Direct Overhead and Administrative Expenses	\$57,906	\$48,454	\$5,805	\$27,706	\$189,306	\$329,177
36	Indirect Institutional Support	\$129,103	\$0	\$0	\$62,752	\$71,326	\$263,181
37	Medical Expenses and Insurance	\$51,805	\$4,406	\$14,239	\$72,261	\$417,255	\$559,966

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
38	Memberships and Dues	\$360	\$1,315	\$883	\$2,230	\$37,113	\$41,901
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$46,867	\$46,867
40	Other Operating Expenses	\$68,718	\$28,555	\$22,446	\$49,603	\$196,872	\$366,194
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,355,421	\$2,237,654	\$1,369,839	\$5,747,522	\$3,479,056	\$17,189,492
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$144,567	-\$193,704	-\$592,553	-\$735,969	\$1,593,701	\$216,042