School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Jeanette Person: Hubert	Title: Associate Athletic Director-Business & Finance
Phone: 6056585509	Email: jeanette.hubert@usd.edu
CEO: Sheila Gestring	CEO Email: sheila.gestring@usd.edu
University CFO: Adam Rosheim	University CFO Email: Adam.Rosheim@usd.edu
Audit Firm: Eide Bailly	AUP Report Issuance 01/09/2020 Date:

Classification & Conference:

NCAA Primary Division: I-FCS Athletic Conference: The Summit League

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball			
Basketball	Х	Х	
Beach Volleyball			
Bowling			
Cross Country	Х	Х	
Equestrian			
Fencing			
Field Hockey			
Football	Х		
Golf	Х	Х	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer		Х	
Softball		Х	
Swimming and Diving	Х	Х	
Tennis		Х	
Track, Indoor	Х	Х	
Track, Outdoor	Х	Х	
Triathlon		Х	
Volleyball		Х	
Water Polo			
Wrestling			
Others			
Totals	7	11	0

Item	Amount Definition
enues	
Ticket Sales	 \$835,978 Input revenue received for sales of admissions to athletic events. This may include: Public and faculty sales. Student sales Shipping and Handling fees.
	Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
	This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
	This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
	Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
Student Fees	\$2,933,857 Input student fees assessed and restricted for support of intercollegiate athletics.
Direct Institutional Support	\$8,448,742 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
	• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers transfers)
	• Federal work study support for student workers employed by athletics.
	• Endowment unrestricted income, spending policy distribution and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.
	Direct State or Other Government Support

Revenue/Expense Summary

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$C	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$842,119	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			• Oundes.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$404,102	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not</u> <u>charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$790,700	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$2,591,071	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$15,000	Input market value of in-kind contributions in the reporting year including:
			• Dealer provided automobiles.
			• Equipment.
			• Services.
			• Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	mount Definition	
10	Compensation and Benefits provided by a third party	\$12,807 Input all benefits provided by a third party and contractuall guaranteed by the institution, but not included on the instit W-2. These may include:	•
		• Car stipend.	
		• Country club membership.	
		• Allowances for clothing, housing, entertainment.	
		• Speaking fees.	
		• Camps compensation.	
		Media income.	
		• Shoe and apparel income.	
		The total of this category should equal expense Categories 25 combined.	23 and
11	Media Rights	\$0 Input <u>all</u> revenue received for radio, television, internet, dig e-commerce rights, including the portion of conference distributions related to media rights - if applicable.	gital and
		Consult with your conference offices if you do not have the rights distribution amount available.	e media
12	NCAA Distributions	\$932,186 Input revenues received from all NCAA distributions inclu NCAA championships reimbursements and payments received the NCAA for hosting a championship.	-
		In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this c	ne
13	Conference Distributions (Non Media and Non Bowl)	\$289,608 Input all revenues received by conference distribution, exclusion portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12)	1
		Note: Conference distributions of revenue generated by a p season bowl to conference members should be recorded in 13A. Distributions for reimbursement of post-season bowl should be included in Category 19.	Category
13A	Conference Distributions of Bowl	\$0 Input conference distributions of revenue generated by a posesson bowl to conference members.	ost-
	Generated Revenue	Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Categor NCAA distributions are reported in Category 12 and all oth conference distributions are reported in Category 13.	ry 11,

Reporting Institution: University of South Dakota

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$63,939	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$957,298	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$320,472	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$216,129	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in</u> <u>the reporting year</u> .
			This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$270,000	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$19,924,008	Total of Categories 1-19.
Expe	enses		
20	Athletic Student Aid	\$4,795,549	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$121,802	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,592,872	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$9,313	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			• Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,190,942	 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director of men's teams (sports).
			information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$3,494	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			• Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$50,975	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$419,247	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,145,782	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$616,425	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$491,137	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$192,009	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$200,204	Input all expenses paid by the athletics department, including non- athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$2,263,323	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$721,751	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
			• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$842,119	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

Reporting Institution: University of South Dakota

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$370,981	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$26,218	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$303,548	Include meal allowance and food/snacks provided to student- athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$738,276	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/ Donuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$20,095,967	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket \$835,978 Input revenue received for sales of admissions to athletic events. This may include: Sales

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Basketball	182,934	193,021	
Football	418,245		
Golf			
Soccer		1,799	
Softball			
Swimming and Diving	5,516	5,516	
Tennis			
Track and Field, X-Country	1,290	1,290	
Triathlon			
Volleyball		14,745	
Others			
Subtotal All Teams	607,985	216,371	0
Revenue Not Related to Specific Teams			11,622
Total Revenue	607,985	216,371	11,622

2 Direct State or Other \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			
Total Revenue	0) (0 0

3	Student Fees	\$2,933,857 Input student fees assessed and restricted for support of intercollegiate athletics.
-		

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only No Student Fees	ot Allocated by Gender Student Fees
Basketball	392,852	337,381	
Football	570,842		
Golf	35,802	41,555	
Soccer		119,455	
Softball		87,854	
Swimming and Diving	85,253	91,790	
Tennis		19,076	
Track and Field, X-Country	110,987	120,379	
Triathlon			
Volleyball		111,720	
Others			
Subtotal All Teams	1,195,736	929,210	0
Revenue Not Related to Specific Teams			808,911
Total Revenue	1,195,736	929,210	808,911

4	Direct	\$8,448,742 Input direct funds provided by the institution to athletics for the operations of
	Institutional	intercollegiate athletics including:
	Support	
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		• Federal work study support for student workers employed by athletics.
		• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Basketball	723,469	579,265	
Football	1,330,249		
Golf	81,570	87,597	
Soccer		176,427	
Softball		280,387	
Swimming and Diving	111,698	126,040	
Tennis		121,852	
Track and Field, X-Country	278,975	380,039	
Triathlon		119,382	
Volleyball		299,601	
Others			
Subtotal All Teams	2,525,961	2,170,590	0
Revenue Not Related to Specific Teams			3,752,191
Total Revenue	2,525,961	2,170,590	3,752,191

5 Less - \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	() (0 0
Revenue Not Related to Specific Teams			0
Total Revenue	() (0 0

Indirect \$8	42,119 Input value of costs covered	ed and services provided b	y the institution to athletics			
Institutional	but <u>not charged</u> to athletic	s including:				
Support						
		• Administrative services provided by the university to athletics but charged such as HR, Accounting and IT.				
	• Facilities maintenance.					
	• Security.					
	• Risk Management.					
	• Utilities.					
	Do not include depreciation	on.				
	debt service, leases, or ren	tal fees for athletic faciliti				
Revenues by Source		Indirect Institutional	Not Allocated by Gender Indirect Institutional Support			
	Institutional Support	Institutional Support • Administrative service charged such as HR, Ac • Facilities maintenance. • Security. • Risk Management. • Utilities. Do not include depreciation Note: This category should debt service, leases, or rem athletics, include those am	Institutional but not charged to athletics including: Support • Administrative services provided by the universe charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Do not include depreciation. Note: This category should equal Category 36. If the debt service, leases, or rental fees for athletic facilitiathletics, include those amounts in Category 6A. Men's Teams Only Women's Teams Only Revenues by Source Men's Teams Only Women's Teams Only			

	Support	Support		Support
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Triathlon				
Volleyball				
Others				
Subtotal All Teams	(0	0	0
Revenue Not Related to				842,119
Specific Teams				
Total Revenue	(0	0	842,119

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
 \$404,102 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
 Do not report depreciation.
 Note: If the institution is paying for all athletic facilities debt service,

lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			404,102
Total Revenue	0	0	404,102

7 Guarantees

\$790,700 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only No Guarantees	ot Allocated by Gender Guarantees
Basketball	352,500	5,000	Guarantees
Football	425,000	,	
Golf			
Soccer			
Softball		5,000	
Swimming and Diving	1,000	1,000	
Tennis		1,200	
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	778,500	12,200	0
Revenue Not Related to Specific Teams			
Total Revenue	778,500	12,200	0

8 Contributions \$2,591,071 Input contributions **provided** and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Vomen's Teams Only No Contributions	t Allocated by Gender Contributions
Basketball	21,387	14,013	
Football	56,149		
Golf	317	1,426	
Soccer		25,056	
Softball		3,198	
Swimming and Diving	50,482	50,326	
Tennis			
Track and Field, X-Country	3,395	4,395	
Triathlon		3,005	
Volleyball		3,661	
Others			
Subtotal All Teams	131,730	105,080	0
Revenue Not Related to Specific Teams			2,354,261
Total Revenue	131,730	105,080	2,354,261

Reporting Institution: University of South Dakota

9 In-Kind \$15,000 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	Women's Teams O	nly Not Allocate	d by Gender
Revenues by Source	In-Kind	In-Kind	In-I	Kind
Basketball				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Triathlon				
Volleyball				
Others				
Subtotal All Teams	0		0	0
Revenue Not Related to Specific Teams				15,000
Total Revenue	0		0	15,000

10 Compensation and Benefits \$12,807 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Revenues by Source Compensation and Benefits Compensation and Benefits Compensation and Benefits** provided by a third party provided by a third party provided by a third party Basketball 1,164 1,164 Football 1.164 Golf Soccer 1,164 Softball Swimming and 582 582 Diving Tennis 1,164 Track and Field, X-582 582 Country Triathlon Volleyball 1,164 Others Subtotal All Teams 3,492 5,820 0 **Revenue Not Related** 3,495 to Specific Teams **Total Revenue** 3,495 3,492 5,820

11 Media Rights \$0 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams On Media Rights	ly Not Allocated by Gender Media Rights
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams	5		
Total Revenue	0		0 0

12	NCAA	\$932,186 Input revenues received from all NCAA distributions including NCAA
	Distributio	championships reimbursements and payments received from the NCAA for hosting a
	ns	championship.
		In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions NCAA Distributions	•
Basketball	35,362	2
Football		
Golf		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country	7,614 4,711	
Triathlon		
Volleyball	11,550	
Others		
Subtotal All Teams	7,614 51,623	0
Revenue Not Related to Specific Teams	3	872,949
Total Revenue	7,614 51,623	872,949

13	Conference	\$289,608 Input all revenues received by conference distribution, excluding
	Distributions (Non	portions of distribution relating to media rights (reported in Category 11)
	Media and Non Bowl)	or NCAA distributions (reported in Category 12).
		Note: Conference distributions of revenue generated by a post-season
		bowl to conference members should be recorded in Category 13A.
		Distributions for reimbursement of post-season bowl expenses should be
		included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Basketball	69,804	69,804	
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	69,804	69,804	0
Revenue Not Related to Specific Teams			150,000
Total Revenue	69,804	69,804	150,000

13A Conference Distributions of Bowl Generated Revenue
 \$0 Input conference distributions of revenue generated by a post-season bowl to conference members.
 Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are

included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Men's Teams OnlyWomen's Teams OnlyNot Allocated by GenderRevenues by SourceConference Distributions of Conference Distributions of
Bowl Generated RevenueBowl Generated RevenueBowl Generated Revenue

Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$63,939 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			63,939
Total Revenue	0	0	63,939

15 Royalties, Licensing,
Advertisement and
Sponsorships\$957,298 Input revenues from:• Sponsorships.

- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0) (0 0
Revenue Not Related to Specific Teams			957,298
Total Revenue	0) (957,298

16 Sports Camp Revenues \$320,472 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Basketball	10,076	50,525	
Football	109,590		
Golf	808	808	
Soccer		20,442	
Softball		10,122	
Swimming and Diving	7,236	7,236	
Tennis			
Track and Field, X-Country	4,771	4,771	
Triathlon			
Volleyball		61,821	
Others			
Subtotal All Teams	132,481	155,725	0
Revenue Not Related to Specific Teams			32,266
Total Revenue	132,481	155,725	32,266

17	Athletics Restricted Endowment and Investments Income	\$216,129	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the</u> <u>reporting year</u> .
	investments income		This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Basketball	22,585	12,935	
Football	34,530		
Golf	8,796	5,500	
Soccer		18,655	
Softball		36,859	
Swimming and Diving	965	19,450	
Tennis		1,820	
Track and Field, X- Country	25,624	25,895	
Triathlon		965	
Volleyball		1,550	
Others			
Subtotal All Teams	92,500	123,629	0
Revenue Not Related to Specific Teams			
Total Revenue	92,500	123,629	0

18 Other Operating
Revenue\$270,000 Input any operating revenues received by athletics in the report year which
cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon		40,000	
Volleyball			
Others			
Subtotal All Teams	(0 40,000	0
Revenue Not Related to Specific Teams			230,000
Total Revenue	(40,000	230,000

Reporting Institution: University of South Dakota

19Bowl
Revenues\$0 Input all amounts received related to participation in a post-season bowl game,
including:

- Expense reimbursements.
- Ticket sales.

Dama ha Carrier			Not Allocated by Gender
Revenues by Source Basketball	Bowl Revenues	Bowl Revenues	Bowl Revenues
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Team	S		
Total Revenue	0	0	0

Total Operating Revenues

\$19,924,008 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Basketball	1,776,771	1,298,470	
Football	2,945,769		
Golf	127,293	136,886	
Soccer		362,998	
Softball		423,420	
Swimming and Diving	262,732	301,940	
Tennis		145,112	
Track and Field, X-Country	433,238	542,062	
Triathlon		163,352	
Volleyball		505,812	
Others			
Subtotal All Teams	5,545,803	3,880,052	0
Revenue Not Related to Specific Teams			10,498,153
Total Revenue	5,545,803	3,880,052	10,498,153

20	Athletic Student	Total Dollar Amount	\$4,795,549	Input the total amount of athletic student-aid for the reporting year including:
	Aid			• Summer school.
				• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
				• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
				• Other expenses related to attendance.
				Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
				Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
				Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
				This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
		Total Equivalencies Awarded	186.23	
		Total Students Receiving Aid	316	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	12.33	0	12.33	13	328,328
Football	63.14	0.75	63.89	85	1,755,793
Golf	1.4	0	1.4	8	31,543
Swimming and Diving	1.14	0	1.14	8	26,220
Track and Field, X-Country	10.31	0.13	10.44	30	241,518
Expenses Not Related to Specific Teams					
Totals	88.32	0.88	89.2	144	2,383,402

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	11.34	0	11.34	12	311,735
Golf	5.72	0	5.72	10	141,667
Soccer	14.04	0.56	14.6	28	339,057
Softball	12.12	0	12.12	19	279,937
Swimming and Diving	13.75	0	13.75	31	338,123
Tennis	7.77	0	7.77	8	216,420
Track and Field, X-Country	17.87	0.07	17.94	46	420,960
Triathlon	1.77	0	1.77	5	43,182
Volleyball	11.52	0.5	12.02	13	321,066
Expenses Not Related to Specific Teams					
Totals	95.9	1.13	97.03	172	2,412,147

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0		0 0	0	0

21 Guarantees \$121,802 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated by Gene						
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees				
Basketball	90,000	9,558					
Football							
Golf							
Soccer							
Softball		6,400					
Swimming and Diving							
Tennis							
Track and Field, X-Country							
Triathlon							
Volleyball		15,844					
Others							
Subtotal All Teams	90,000	31,802	0				
Expenses Not Related to Specific Teams							
Total Expenses	90,000	31,802	0				

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party

Bonuses paid by the University	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
	• Gross wages and bonuses.

• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- \$9,313 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Μ	[en	's Teams Head C	oaches	Men's Teams Assistant Coaches			
Sport	Numbe FT r of Positio ns	S	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	307,167	1,164	4 3	3	284,294	
Football	1	1	362,431	1,165	5 10	10	811,520	
Golf	1	1	52,813					

NCAA Membership Financial Reporting System

	Me	en's Teams Head C	oaches]	Men's	s Teams Assistant (Coaches
Sport	Numbe FTE r of Positio ns	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Swimming and Diving	1 0.5	40,257	582	3	1.25	60,081	
Track and Field, X- Country	2 0.84	65,888	582	3	1.5	85,029	
Subtotal All Teams	6 4.34	828,556	3,493	19	15.75	1,240,924	0
Expenses Not Related to Specific Teams							
Total Expenses		828,556	3,493			1,240,924	0

Women's Teams Coaching Expenses

		V	Vom	en's Teams Head	Coaches	V	Vomen	's Teams Assistant	t Coaches
Sport	Numb r of Positio ns			Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	1	262,745	1,164	. 3	3	252,932	
Golf	1	1	1	58,511					
Soccer	1	1	1	85,818	1,164	- 2	1.25	61,598	
Softball	1	1	1	82,628		2	1.25	60,394	
Swimming and Diving	1	1	0.5	40,256	582	3	1.25	60,081	
Tennis	1	1	1	51,748	1,164	- 1	0.25	8,770	
Track and Field, X- Country	2	2	1.16	98,028	582	4	1.75	93,714	
Triathlon	1	1	1	54,632		1	0.25	10,006	

NCAA Membership Financial Reporting System

Sport	Number r of Positio ns	FTE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	W Numbe r of Positio ns	FTE	's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	1	112,010	1,164	2	2	129,521	
Subtotal All Teams	10	8.66	846,376	5,820) 18	11.00	677,016	0
Expenses Not Related to Specific Teams								
Total Expenses			846,376	5,820)		677,016	0

 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party Sa,494 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership.
 Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income.
Expense Category 23 and 25 should equal Category 10.
Men's Teams OnlyWomen's Teams OnlyNot Allocated by GenderExpensesSupport Staff/Support Staff/Support Staff/Support Staff/Support Staff/Support Staff/by ObjectAdministrativeAdministrativeAdministrativeAdministrativeAdministrativeAdministrativeofCompensation, Compensation, Compensative, C
Basketball 43,345 57,951 Football 94,254 57,951

NCAA Membership Financial Reporting System

of	Support Staff/ Administrative	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Not Allocated Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative
Golf						
Soccer						
Softball			10,390			
Swimming and Diving						
Tennis						
Track and Field, X- Country	21,421		21,421			
Triathlon						
Volleyball			9,113			
Others						
Subtotal All Teams	159,020	0	98,875	0	0	0
Expenses Not Related to Specific Teams					1,933,047	3,494
Total Expenses	159,020	0	98,875	0	1,933,047	3,494

26 Severance
Payments\$50,975 Input severance payments and applicable benefits recognized for past coaching
and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by GenderExpenses by Object of ExpenditureSeverance PaymentsSeverance Payments

Basketball			
Football	50,975		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	50,975	0	0
Expenses Not Related to Specific Teams			
Total Expenses	50,975	0	0

27 Recruiting \$419,247 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Basketball	95,398	77,662	
Football	126,366		
Golf	927	1,977	
Soccer		23,733	
Softball		11,074	
Swimming and Diving	11,891	12,649	
Tennis		3,716	
Track and Field, X-Country	5,291	12,669	
Triathlon		9,793	
Volleyball		26,101	
Others			
Subtotal All Teams	239,873	179,374	0
Expenses Not Related to Specific Teams			
Total Expenses	239,873	179,374	0

28 Team \$2,145,782 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Expenses by Object of Expenditure	Men's Teams Only V Team Travel	Vomen's Teams Only No Team Travel	ot Allocated by Gender Team Travel
Basketball	221,831	280,906	
Football	449,003		
Golf	63,552	60,348	
Soccer		78,109	
Softball		215,442	
Swimming and Diving	93,170	94,505	
Tennis		52,845	
Track and Field, X-Country	144,483	208,598	
Triathlon		19,695	
Volleyball		157,096	
Others			
Subtotal All Teams	972,039	1,167,544	0
Expenses Not Related to Specific Teams	5		6,199
Total Expenses	972,039	1,167,544	6,199

29 Sports Equipment, Uniforms and Supplies \$616,425 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Basketball	35,230	32,852	
Football	147,646		
Golf	9,377	10,938	
Soccer		47,500	
Softball		35,270	
Swimming and Diving	25,290	28,100	
Tennis		15,736	
Track and Field, X- Country	32,213	50,784	
Triathlon		24,774	
Volleyball		19,116	
Others			
Subtotal All Teams	249,756	265,070	0
Expenses Not Related to Specific Teams			101,599
Total Expenses	249,756	265,070	101,599

30 Game \$491,137 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Vomen's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Basketball	82,389	59,927	
Football	61,109		
Golf			
Soccer		13,250	
Softball		10,380	
Swimming and Diving	13,463	13,463	
Tennis		2,296	
Track and Field, X-Country	375	375	
Triathlon			
Volleyball		13,950	
Others			
Subtotal All Teams	157,336	113,641	0
Expenses Not Related to Specific Teams			220,160
Total Expenses	157,336	113,641	220,160

31 Fund Raising, Marketing \$192,009 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			192,009
Total Expenses	0	0	192,009

32 Sports \$200,204 Input all expenses paid by the athletics department, including non-athletics camp personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Basketball	13,637	37,441	
Football	82,417	,	
Golf	962	963	
Soccer		8,905	
Softball		5,613	
Swimming and Diving	3,115	3,115	
Tennis			
Track and Field, X-Country	4,213	4,213	
Triathlon			
Volleyball		35,245	
Others			
Subtotal All Teams	104,344	95,495	0
Expenses Not Related to Specific Teams			365
Total Expenses	104,344	95,495	365

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only	Women's Teams On	ly Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

Athletic Facilities Debt Service, Leases and Rental Fee	 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
	Do not report depreciation.
	Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,263,323
Total Expenses	0	0	2,263,323

- 35 Direct Overhead and Administrative Expenses
 \$721,751 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
 - Administrative/Overhead fees charged by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			721,751
Total Expenses	0	0	721,751

36 Indirect Institutional	\$842,119 Input overhead and administrative expenses NOT paid by or charged
Support	directly to athletics including:
	• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
	• Facilities maintenance.
	• Security.
	• Risk Management.
	• Utilities.
	• Equipment Repair.
	• Telephone.
	• Other Administrative Expenses.
	Do not report depreciation.
	Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	(0 0
Expenses Not Related to Specific Teams			842,119
Total Expenses	0	(0 842,119

37 Medical Expenses and Insurance

\$370,981 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Basketball	5,317		
Football	6,650		
Golf		3,417	,
Soccer			
Softball		1,709	
Swimming and Diving	1,708	3,417	
Tennis		15,376	<u>j</u>
Track and Field, X-Country	3,417	10,251	
Triathlon		3,417	
Volleyball			
Others			
Subtotal All Teams	17,092	37,587	0
Expenses Not Related to Specific Teams			316,302
Total Expenses	17,092	37,587	316,302

38 Memberships and Dues

\$26,218 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Basketball	2,444	2,520	
Football	1,100		
Golf	265	265	
Soccer		1,165	
Softball		1,605	
Swimming and Diving	632	632	
Tennis		950	
Track and Field, X-Country	1,272	1,601	
Triathlon			
Volleyball		1,751	
Others			
Subtotal All Teams	5,713	10,489	0
Expenses Not Related to Specific Teams			10,016
Total Expenses	5,713	10,489	10,016

39 Student-Athlete Meals (non-travel)

\$303,548 Include meal allowance and food/snacks provided to studentathletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Basketball	29,266	15,217	
Football	88,647		
Golf	191	945	
Soccer		8,398	
Softball		2,176	
Swimming and Diving	7,147	6,215	
Tennis		264	
Track and Field, X- Country	7,512	11,256	
Triathlon		275	
Volleyball		7,371	
Others			
Subtotal All Teams	132,763	52,117	0
Expenses Not Related to Specific Teams			118,668
Total Expenses	132,763	52,117	118,668

40 Other Operating
Expenses\$738,276 Input any operating expenses paid by athletics in the report year which cannot
be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Basketball	40,694	46,152	
Football	167,933		
Golf	1,210	2,367	
Soccer		12,609	
Softball		8,328	
Swimming and Diving	14,027	17,326	
Tennis		3,215	
Track and Field, X-Country	6,582	20,446	
Triathlon		4,261	
Volleyball		18,898	
Others			
Subtotal All Teams	230,446	133,602	0
Expenses Not Related to Specific Teams			374,228
Total Expenses	230,446	133,602	374,228

41 Bowl \$0 Input all expenditures related to participation in a post-season bowl game, including: Expenses

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gend						
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses				
Basketball							
Football							
Golf							
Soccer							
Softball							
Swimming and Diving							
Tennis							
Track and Field, X-Country							
Triathlon							
Volleyball							
Others							
Subtotal All Teams	0	() (
Expenses Not Related to Specific Teams	5						
Total Expenses	0	() (

41A Bowl Expenses - Coaching
Compensation/Bonuses\$0 Input all coaching bonuses related to participation in a post-
season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Basketball			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Triathlon			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$20,095,967 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Basketball	1,580,504	1,448,762	
Football	4,207,009		
Golf	160,840	281,398	
Soccer		681,306	
Softball		731,346	
Swimming and Diving	297,583	618,464	
Tennis		372,500	
Track and Field, X-Country	619,796	954,898	
Triathlon		170,035	
Volleyball		868,246	
Others			
Subtotal All Teams	6,865,732	6,126,955	0
Expenses Not Related to Specific Teams	0	0	7,103,280
Total Expenses	6,865,732	6,126,955	7,103,280

Athletics Participation

Table 600 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices 1 with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

> Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

> Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants Number of Participant							
				-	Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Basketball		17	14					
Cross Country		11	28	11	27	11	27	
Football		110		1		1		
Golf		8	10					
Soccer			31		1		1	
Softball			23					
Swimming and Diving		34	38		2		1	
Tennis			8					
Track, Indoor		46	78	44	76	12	31	
Track, Outdoor		46	77	44	75	12	31	
Triathlon			5		4		3	
Volleyball			16					
Others								
Total Participants		272	328	100	185	36	94	
Participant Proportion		45.3%	54.7%					
Unduplicated Count of Participants		216	220					

Number of Dentities and Number of Dentities and Number of Dentities

Head Coaching Assignments - Men's Teams

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

		Head Coaches of Men's Teams										
	Ν	Aale Coach	nes - Head C	Count	Female Coaches - Head Count							
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching			Part Time University Employee or Volunteer				
Basketball	1		1									
Football	1		1									
Golf	1		1									
Swimming and Diving		1	1									
Track and Field, X- Country		2	2									
Others												
Coaching Position Totals	3	3	6	0	0	0	0	0				

Head Coaching Assignments - Women's Teams

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

	Head Coaches of Women's Teams										
	I	Male Coacl	nes - Head C	Count	F	emale Coac	ches - Head	Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer			
Basketball					1		1				
Golf	1		1								
Soccer	1		1								
Softball	1		1								
Swimming and Diving		1	1								
Tennis	1		1								
Track and Field, X- Country		2	2								
Triathlon	1		1								
Volleyball					1		1				
Others											
Coaching Position Totals	5	3	8	0	2	0	2	0			

Assistant Coaching Assignments - Men's Teams

Table 3A

26 Table 3A - - - Assistant Coaches Assignments Men's Teams

		Assistant Coaches of Men's Teams										
	Ν	Iale Coach	nes - Head C	Count	Female Coaches - Head Count							
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching			Part Time University Employee or Volunteer				
Basketball	3		3									
Football	10		10									
Golf												
Swimming and Diving		2	2			3		3				
Track and Field, X- Country		5	3	2		3		3				
Others												
Coaching Position Totals	13	7	18	2	0	6	0	6				

Assistant Coaching Assignments - Women's Teams

Table 3B

25 Table 3B - - - Assistant Coaches Assignments Women's Teams

	Assistant Coaches of Women's Teams Male Coaches - Head Count Female Coaches - Head Count									
Sport	Full Time	Part Time	Full Time University	Part Time University Employee or Volunteer	Full Time Coaching	Part Time Coaching	Full Time University	Part Time		
Basketball	2		2		1		1			
Golf										
Soccer	1		1			1		1		
Softball					1	2	1	2		
Swimming and Diving		2	2			3		3		
Tennis						1		1		
Track and Field, X- Country		5	3	2		3		3		
Triathlon						1		1		
Volleyball	1		1		1		1			
Others										
Coaching Position Totals	4	7	9	2	3	11	3	11		

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:
51 - Conference Realignment Expenses: \$0
52 - Total Athletics Related Debt: \$31,613,210
53 - Total Institutional Debt: \$74,112,952
54 - Athletics Dedicated Endowments: \$4,912,105
55 - Institutional Endowments: \$251,333,268
56 - Athletics Related Capital Expenditures: \$4,979,600

Other Data Categories:

Institutional Expenses: \$211,219,948 Athletically-Related Facilities Annual Debt Service: \$3,264,568 Institution's Annual Debt Service: \$8,332,709 Institution's Education and General Expenses: \$198,057,017 Average Cost of Full Grant-in-Aid - In-State: \$18,108 Average Cost of Full Grant-in-Aid - Out-of-State: \$21,473 Average Cost of Attendance - In-State: \$22,487 Average Cost of Attendance - Out-of-State: \$25,852 Expenses Dedicated to Compliance: \$177,305 Name of Compliance Software Used: Jump Forward Compliance FTEs: 2.25

Revenue Distribution - Sports Sponsored

Distribution Year: 2020 Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Golf	x Women's Golf	
x Men's Swimming and Diving	x Women's Soccer	
x Men's Track, Indoor	x Women's Swimming and Diving	
x Men's Track, Outdoor	x Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Triathlon	
	x Women's Volleyball	
Total Men's Sports Sponsored: 7	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 18	Previous Year's Submission of Sports Sponsored: 17	Variance: 1

Variance explanation: Added Women's Triathlon in 2018-19

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020 Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	12.33	0	12.33
Football	63.14	0.75	63.89
Golf	1.4	0	1.4
Swimming and Diving	1.14	0	1.14
Track and Field, X- Country	10.31	0.13	10.44
Total Men's	88.32	0.88	89.20

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	11.34	0	11.34
Golf	5.72	0	5.72
Soccer	14.04	0.56	14.6
Softball	12.12	0	12.12
Swimming and Diving	13.75	0	13.75
Tennis	7.77	0	7.77
Track and Field, X- Country	17.87	0.07	17.94
Triathlon	1.77	0	1.77
Volleyball	11.52	0.5	12.02
Total Women's	95.90	1.13	97.03

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0
Prior Year Total Rev Dist Equivalencies		• Total Rev Dist Va alencies	riance Between Prior and Current Year
185.87	18	6.23	0.36 (0.19%)

Revenue Distribution - Pell Grants

Distribution Year: 2020 Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	4	0	20,081
Football	29	31	-2	152,472
Golf	1	1	0	5,445
Swimming and Diving		0	0	
Track and Field, X- Country	7	9	-2	38,444
Men's Total	41	45	-4	216,442

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	0	0	0	
Golf		0	0	
Soccer	3	1	2	14,640
Softball	4	4	0	16,880
Swimming and Diving	3	2	1	12,752
Tennis		0	0	
Track and Field, X- Country	5	8	-3	22,325
Triathlon		0	0	
Volleyball		0	0	
Women's Total	15	15	0	66,597

Mixed Team Sports

Sport	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	56	60	-4	\$283,039

Comments

Comments: "Cost of Athletics related Capital expenditures" increased due to the renovation/construction costs associated with the DakotaDome remodel project..

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Input the total amount of athletic student-aid for the reporting year including:

- Related Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
 - Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,383,402
Women's Teams	\$2,412,147
Total Amount	\$4,795,549

Recruiting Input transportation, lodging and meals for prospective student-athletes and institutional Expenditures personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$239,873
Women's Teams	\$179,374
archin Einangial Danarting System	

NCAA Membership Financial Reporting System

Total Amount

\$419,247

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE' FTE	s Dollars per Position	Number of Positions
Men's Teams	\$190,912 4.34	4 \$138,093	6
Women's Teams	\$97,734 8.60	5 \$84,638	10

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$78,789 15.75	\$65,312	19
Women's Teams	\$61,547 11	\$37,612	18

For the fiscal year ended 2019 (UNAUDITED)							
ID	Item	Football	Men's	Women's	Other	Non-Program	Total
Reve	enues		Basketball	Basketdall	Sports	Specific	
1	Ticket Sales	\$418,245	\$182,934	\$193,021	\$30,156	\$11,622	\$835,978
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	,	\$0
3	Student Fees	\$570,842	\$392,852	\$337,381	\$823,871	\$808,911	\$2,933,857
4	Direct Institutional Support	\$1,330,249	\$723,469	\$579,265	\$2,063,568	\$3,752,191	\$8,448,742
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$842,119	\$842,119
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$404,102	\$404,102
7	Guarantees	\$425,000	\$352,500	\$5,000	\$8,200	\$0	\$790,700
8	Contributions	\$56,149	\$21,387	\$14,013	\$145,261	\$2,354,261	\$2,591,071
9	In-Kind	\$0	\$0	\$0	\$0	\$15,000	\$15,000
10	Compensation and Benefits provided by a third party	\$1,164	\$1,164	\$1,164	\$5,820	\$3,495	\$12,807
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$35,362	\$23,875	\$872,949	\$932,186
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$69,804	\$69,804	\$0	\$150,000	\$289,608
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$0	\$0	\$63,939	\$63,939
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$957,298	\$957,298
16	Sports Camp Revenues	\$109,590	\$10,076	\$50,525	\$118,015	\$32,266	\$320,472
17	Athletics Restricted Endowment and Investments Income	\$34,530	\$22,585	\$12,935	\$146,079	\$0	\$216,129
18	Other Operating Revenue	\$0	\$0	\$0	\$40,000	\$230,000	\$270,000

Statement of Revenues and Expenses or the fiscal year ended 2019 (UNAUDITED

NCAA Membership Financial Reporting System

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$2,945,769	\$1,776,771	\$1,298,470	\$3,404,845	\$10,498,153	\$19,924,008
Exp	enses						
20	Athletic Student Aid	\$1,755,793	\$328,328	\$311,735	\$2,399,693	\$0	\$4,795,549
21	Guarantees	\$0	\$90,000	\$9,558	\$22,244	\$0	\$121,802
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,173,951	\$591,461	\$515,677	\$1,311,783	\$0	\$3,592,872
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$1,165	\$1,164	\$1,164	\$5,820	\$0	\$9,313
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$94,254	\$43,345	\$57,951	\$62,345	\$1,933,047	\$2,190,942
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$3,494	\$3,494
26	Severance Payments	\$50,975	\$0	\$0	\$0	\$0	\$50,975
27	Recruiting	\$126,366	\$95,398	\$77,662	\$119,821	\$0	\$419,247
28	Team Travel	\$449,003	\$221,831	\$280,906	\$1,187,843	\$6,199	\$2,145,782
29	Sports Equipment, Uniforms and Supplies	\$147,646	\$35,230	\$32,852	\$299,098	\$101,599	\$616,425
30	Game Expenses	\$61,109	\$82,389	\$59,927	\$67,552	\$220,160	\$491,137
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$192,009	\$192,009
32	Sports Camp Expenses	\$82,417	\$13,637	\$37,441	\$66,344	\$365	\$200,204
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$2,263,323	\$2,263,323
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$721,751	\$721,751

NCAA Membership Financial Reporting System

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$842,119	\$842,119
37	Medical Expenses and Insurance	\$6,650	\$5,317	\$0	\$42,712	\$316,302	\$370,981
38	Memberships and Dues	\$1,100	\$2,444	\$2,520	\$10,138	\$10,016	\$26,218
39	Student-Athlete Meals (non-travel)	\$88,647	\$29,266	\$15,217	\$51,750	\$118,668	\$303,548
40	Other Operating Expenses	\$167,933	\$40,694	\$46,152	\$109,269	\$374,228	\$738,276
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,207,009	\$1,580,504	\$1,448,762	\$5,756,412	\$7,103,280	\$20,095,967
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$1,261,240	\$196,267	-\$150,292	-\$2,351,567	\$3,394,873	-\$171,959