School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Matthew Title: Senior Associate Athletic Director -

Person: Maher Admin

Phone: Email: matthew.maher@sdstate.edu

CEO Email: barry.dunn@sdstate.edu

University CFO: Robert University CFO Email: Robert.Kohrman@sdstate.edu

Kohrman

Audit Firm: Eide Bailly **AUP Report Issuance** 01/10/2019

LLP Date:

Classification & Conference:

NCAA Primary Division: I-FCS

Athletic Conference: The Summit League

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	4,152	50.0%
Female Undergraduates:	4,147	50.0%
Total Undergraduates:	8,299	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian		X	
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing			
Soccer		X	
Softball		X	
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling	X		
Others			
Totals	10	11	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$4,834,813	 Input revenue received for sales of admissions to athletic events. This may include: Public and faculty sales. Student sales Shipping and Handling fees. Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$554,323	Input state, municipal, federal and other appropriations made in support of athletics. This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate. This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$2,299,715	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$4,926,439	 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including: Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) Federal work study support for student workers employed by athletics. Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$102,802	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$807,741	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$31,450	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$466,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$3,258,471	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$21,449	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,612,741	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$69,712	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$302,682	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$2,194,519	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$13,671	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$434,184	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$442,966	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$22,168,074	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$4,041,926	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid

import feature is selected.

section within the NCAA Financial Reporting System when the CA

ID	Item	Amount	Definition
21	Guarantees	\$538,939	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$4,172,685	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,869,253	 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of: Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including: Car stipend. Country club membership. Allowances for clothing, housing, entertainment. Speaking fees. Camps compensation. Media income. Shoe and apparel income. Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$246,555	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,280,238	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$576,213	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$1,273,093	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$361,663	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$4,500	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc. Note: Expenses related to post-season bowls should be included in
			Category 41.

Do not report depreciation.

Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$352,349	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$85,960	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$81,373	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$257,799	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$0	Input all expenditures related to participation in a post-season bowl game, including:
			Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$21,419,827	Total of Categories 20-41A.

Revenue/Expense Details

- 1 Ticket Sales
- \$4,834,813 Input revenue received for sales of admissions to athletic events. This may include:
 - Public and faculty sales.
 - Student sales
 - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Davianuas by Caumas	Men's Teams Only V Ticket Sales	Women's Teams Only Ticket Sales	Not Allocated by Gender Ticket Sales
Revenues by Source Baseball	1,208	Ticket Sales	Ticket Sales
Basketball	383,443	383,443	
Equestrian	,	,	
Football	3,864,316		
Golf			
Soccer		2,709	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	16,954	16,953	
Volleyball		5,549	
Wrestling	149,184		
Others			
Subtotal All Teams	4,415,105	408,654	0
Revenue Not Related to Specific Teams			11,054
Total Revenue	4,415,105	408,654	11,054

2 Direct State or Other \$554,323 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			554,323
Total Revenue	0	(554,323

3 Student Fees \$2,299,715 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Student Fees	Student Fees	Student Fees	
Baseball				
Basketball				
Equestrian				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams	·		2,299,715	
Total Revenue	0	0	2,299,715	

4 Direct Institutional Support

\$4,926,439 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			4,926,439
Total Revenue	() 0	4,926,439

5 Less -Transfers to Institution -\$102,802 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			-102,802
Total Revenue	() (-102,802

6 Indirect Institutional Support

\$807,741 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			807,741
Total Revenue	0	(807,741

6A Indirect Institutional
Support - Athletic
Facilities Debt Service,
Lease and Rental Fees

\$31,450 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Equestrian			
Football	31,450		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	31,450	0	0
Revenue Not Related to Specific Teams			
Total Revenue	31,450	0	0

7 Guarantees

\$466,000 Input revenue received from participation in away games.

	Men's Teams Only Women's	Teams Only Not	Allocated by Gender
Revenues by Source	Guarantees Gua	rantees	Guarantees
Baseball	6,000		
Basketball	360,000		
Equestrian			
Football	100,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	466,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	466,000	0	0

- 8 Contributions \$3,258,471 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 1.668 Basketball 7,805 9,475 938 Equestrian Football 44,416 Golf 859 1,645 Soccer 1,046 Softball 1,968 Swimming and Diving 4,834 3,122 **Tennis** 58 Track and Field, X-Country 3,608 3,408 Volleyball 1,657 Wrestling 8,259 Others Subtotal All Teams 71,449 23,317 0 Revenue Not Related to Specific Teams 3,163,705 Total Revenue 71,449 23,317 3,163,705

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Team	S		
Total Revenue	0	0	0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	_	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$21,449 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only V Media Rights	Vomen's Teams Only I Media Rights	Not Allocated by Gender Media Rights
Baseball	Micula Rights	Wicula Rights	Wicula Mgnts
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling	5,000		
Others			
Subtotal All Teams	5,000	0	0
Revenue Not Related to Specific Teams			16,449
Total Revenue	5,000	0	16,449

12 NCAA Distributio ns

\$1,612,741 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women NCAA Distributions NCAA	Not Allocated by Gender NCAA Distributions	
Baseball			
Basketball	46,792	46,125	
Equestrian			
Football	68,250		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	115,042	46,125	0
Revenue Not Related to Specific Team	S		1,451,574
Total Revenue	115,042	46,125	1,451,574

13 Conference
Distributions (Non
Media and Non Bowl)

\$69,712 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			69,712
Total Revenue	0	0	69,712

14 Program, Novelty, Parking and Concession Sales \$302,682 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	8,666	8,666	
Equestrian			
Football	190,966		
Golf			
Soccer		208	
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		484	
Wrestling	3,254		
Others			
Subtotal All Teams	202,886	9,358	0
Revenue Not Related to Specific Teams			90,438
Total Revenue	202,886	9,358	90,438

15 Royalties, Licensing, Advertisement and Sponsorships \$2,194,519 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			2,194,519
Total Revenue	0	(0 2,194,519

16 Sports Camp Revenues \$13,671 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues	
Baseball				
Basketball				
Equestrian				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	(0	0	
Revenue Not Related to Specific Teams			13,671	
Total Revenue	(0	13,671	

17 Athletics Restricted Endowment and Investments Income \$434,184 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	C) (0 0
Revenue Not Related to Specific Teams			434,184
Total Revenue	C)	0 434,184

18 Other Operating Revenue

\$442,966 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball			
Basketball			
Equestrian		720	
Football	105,703		
Golf	38,101	38,102	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	20,051	20,052	
Volleyball			
Wrestling	4,100		
Others			
Subtotal All Teams	167,955	58,874	0
Revenue Not Related to Specific Teams			216,137
Total Revenue	167,955	58,874	216,137

- 19 Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season bowl game, including:
 - Expense reimbursements.
 - Ticket sales.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues	
Baseball				
Basketball				
Equestrian				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	(0	
Revenue Not Related to Specific Team	S			
Total Revenue	0	() 0	

Total Operating Revenues

\$22,168,074 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues	
Baseball	8,876			
Basketball	806,706	447,709		
Equestrian		1,658		
Football	4,405,101			
Golf	38,960	39,747		
Soccer		3,963		
Softball		1,968		
Swimming and Diving	4,834	3,122		
Tennis		58		
Track and Field, X-Country	40,613	40,413		
Volleyball		7,690		
Wrestling	169,797			
Others				
Subtotal All Teams	5,474,887	546,328	0	
Revenue Not Related to Specific Teams			16,146,859	
Total Revenue	5,474,887	546,328	16,146,859	

20 Athletic Total Dollar Student **Amount** Aid

\$4,041,926 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 208.63 *Equivalencies* Awarded Total Students

407

Male Athlete Scholarships

Receiving Aid

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	9.48	0.13	9.61	24	169,337
Basketball	11.44	0	11.44	13	307,338
Football	62.87	3.19	66.06	90	1,262,211
Golf	3.58	0	3.58	8	69,562
Swimming and Diving	3.7	0	3.7	23	62,778
Tennis	2.03	0	2.03	7	38,528
Track and Field, X-Country	9.03	0	9.03	41	153,355
Wrestling	7.96	0	7.96	22	138,743
Expenses Not Related to Specific Teams			0		
Totals	110.09	3.32	113.41	228	2,201,852

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13.41	0.41	13.82	15	326,252
Equestrian	3.82	0	3.82	18	74,076
Golf	5.33	0.44	5.77	7	109,740
Soccer	12.38	1.56	13.94	25	261,325
Softball	10.64	0	10.64	18	199,685
Swimming and Diving	12.02	0	12.02	26	221,889
Tennis	6.73	0	6.73	8	133,214
Track and Field, X-Country	17.01	0	17.01	50	294,800
Volleyball	11.47	0	11.47	12	219,093
Expenses Not Related to Specific Teams			0		

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of T Students Receiving Athletic Aid	Total Dollar Amount
Totals	92.81 N o	2.41 ot Allocated by G	95.22 ender Scholarships	179	1,840,074
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$538,939 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

E	•	omen's Teams Only No	•
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball			
Basketball	250,639	30,800	
Equestrian			
Football	255,000		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		2,500	
Wrestling			
Others			
Subtotal All Teams	505,639	33,300	0
Expenses Not Related to Specific Teams	3		
Total Expenses	505,639	33,300	0

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$4,172,685 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches					Men's Teams Assistant Coaches			
Sport	NumbeFT r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Baseball	1	1	90,922		2	2	2 103,370		
Basketball	1	1	393,349		3	3	310,075		
Football	1	1	304,987		12	11	770,041		

	Men's Teams Head Coaches Men's Teams Assist				s Teams Assistant (Coaches		
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	0.5	49,889		1	0.5	26,449	
Swimming and Diving	1	0.5	42,698		3	1	41,451	
Tennis	1	0.5	33,520		1	0.25	3,864	
Track and Field, X-Country	1	0.5	47,206		4	1.75	90,741	
Wrestling	1	1	190,437		2	2	167,934	
Subtotal All Teams	8	6.0	1,153,008	(28	21.50	1,513,925	0
Expenses Not Related to Specific Teams								
Total Expenses			1,153,008	()		1,513,925	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Numbe	FTE	Coaching	Coaching	Numbe	FTE	Coaching	Coaching
	r of		Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio		and Bonuses	Benefits and	Positio		and Bonuses	Benefits and
	ns		paid by the	Bonuses paid	ns		paid by the	Bonuses paid
			University and	by a Third			University and	by a Third
			Related Entities	Party			Related Entities	Party
Basketball	1	1	274,891		3	3	251,013	
Equestrian	1	1	64,072		1	1	41,043	
Golf	1	0.5	49,888		1	0.5	26,450	
Soccer	1	1	81,745		2	1.5	101,040	
Softball	1	1	91,352		2	2	100,309	
Swimming and Diving	1	0.5	42,694		3	1	41,454	
Tennis	1	0.5	33,520		1	0.25	3,864	

	Women's Teams Head Coaches W				Women's Teams Assistant Coaches			
Sport	Number of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Position		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.5	43,403		4	1.75	105,058	
Volleyball	1	1	93,062		2	2 1.5	60,894	
Subtotal All Teams	9	7.0	774,627	() 19	12.50	731,125	0
Expenses Not Related to Specific Teams								
Total Expenses			774,627	()		731,125	0

Reporting Year (FY): 2018

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$2,869,253 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
Expenses	Support Staff/	Support Staff/				
by Object	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
of	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
Expenditur	Benefits and	Benefits and				
e	Bonuses paid	Bonuses paid				
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Baseball						
Basketball	57,574		59,656			

Expenses by Object of Expenditur e	Support Staff/ Administrative Compensation,	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Administrative Compensation, Benefits and Bonuses paid	Support Staff/ Administrative
Equestrian			52,153			
Football	61,178					
Golf						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	118,752	0	111,809	0	0	0
Expenses Not Related to Specific Teams					2,638,692	
Total Expenses	118,752	0	111,809	0	2,638,692	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Equestrian Football Golf Soccer Softball Swimming and Diving Tennis Track and Field, X-Country Volleyball Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams** 0 0 **Total Expenses** 0

27 Recruiting \$246,555 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Baseball	8,406	Keci uitilig	Recruiting
	· · · · · · · · · · · · · · · · · · ·		
Basketball	46,785	44,352	
Equestrian			
Football	81,716		
Golf	2,224	3,055	
Soccer		13,086	
Softball		8,250	
Swimming and Diving	2,336	3,315	
Tennis			
Track and Field, X-Country	4,760	3,322	
Volleyball		16,155	
Wrestling	8,793		
Others			
Subtotal All Teams	155,020	91,535	0
Expenses Not Related to Specific Teams	S		
Total Expenses	155,020	91,535	0

Team \$2,280,238 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	170,199		
Basketball	383,986	299,811	
Equestrian		77,084	
Football	495,828		
Golf	76,139	84,530	
Soccer		86,311	
Softball		107,569	
Swimming and Diving	32,405	29,211	
Tennis	31,181	24,534	
Track and Field, X-Country	95,715	102,744	
Volleyball		71,583	
Wrestling	87,038		
Others			
Subtotal All Teams	1,372,491	883,377	0
Expenses Not Related to Specific Teams	S		24,370
Total Expenses	1,372,491	883,377	24,370

29 Sports Equipment, Uniforms and Supplies \$576,213 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	30,168		
Basketball	56,183	16,007	
Equestrian		83,123	
Football	200,259		
Golf	8,587	6,400	
Soccer		14,291	
Softball		22,356	
Swimming and Diving	9,732	20,961	
Tennis	3,423	5,113	
Track and Field, X-Country	18,096	21,158	
Volleyball		6,135	
Wrestling	34,258		
Others			
Subtotal All Teams	360,706	195,544	0
Expenses Not Related to Specific Teams			19,963
Total Expenses	360,706	195,544	19,963

Game \$1,273,093 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

E	•	•	ot Allocated by Gender
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses
Baseball	25,500		
Basketball	104,736	70,553	
Equestrian		67,973	
Football	539,768		
Golf	28,143	28,143	
Soccer		11,210	
Softball		13,814	
Swimming and Diving	188	113	
Tennis	77	220	
Track and Field, X-Country	8,297	8,377	
Volleyball		12,728	
Wrestling	17,200		
Others			
Subtotal All Teams	723,909	213,131	0
Expenses Not Related to Specific Teams	}		336,053
Total Expenses	723,909	213,131	336,053

Fund Raising, Marketing \$361,663 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			361,663
Total Expenses	0	0	361,663

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	e Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses	
Baseball				
Basketball				
Equestrian				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	(0	0	
Expenses Not Related to Specific Teams				
Total Expenses	(0	0	

33 Spirit Groups \$4,500 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups	
Baseball				
Basketball				
Equestrian				
Football				
Golf				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	0	0	
Expenses Not Related to Specific Teams			4,500	
Total Expenses	0	0	4,500	

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$2,622,732 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Equestrian			
Football	2,622,732		
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,622,732	0	0
Expenses Not Related to Specific Teams			
Total Expenses	2,622,732	0	0

35 Direct Overhead and Administrative Expenses

\$846,808 Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	8,464		
Basketball	40,286	35,804	
Equestrian		30,303	
Football	115,001		
Golf	5,494	5,437	
Soccer		8,465	
Softball		7,311	
Swimming and Diving	2,557	4,390	
Tennis	597	603	
Track and Field, X-Country	3,544	10,535	
Volleyball		11,970	
Wrestling	10,508		
Others			
Subtotal All Teams	186,451	114,818	0
Expenses Not Related to Specific Teams			545,539
Total Expenses	186,451	114,818	545,539

36 Indirect Institutional Support \$807,741 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			807,741
Total Expenses	0	(807,741

37 Medical Expenses and Insurance

\$352,349 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	· ·
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			352,349
Total Expenses	0	(352,349

38 Memberships and Dues

\$85,960 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	e Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	349		
Basketball	1,453	3,755	
Equestrian		2,625	
Football	23,903		
Golf	617	488	
Soccer		541	
Softball		415	
Swimming and Diving	450		
Tennis	573	572	,
Track and Field, X-Country	350	350	
Volleyball		1,978	
Wrestling	250		
Others			
Subtotal All Teams	27,945	10,724	. 0
Expenses Not Related to Specific Teams			47,291
Total Expenses	27,945	10,724	47,291

39 Student-Athlete Meals (non-travel)

\$81,373 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	1,886		
Basketball	15,547	1,960	
Equestrian		1,477	
Football	45,615		
Golf	52	52	
Soccer		3,547	
Softball		3,236	
Swimming and Diving	664	664	
Tennis			
Track and Field, X-Country	939	785	
Volleyball		3,746	
Wrestling	1,203		
Others			
Subtotal All Teams	65,906	15,467	0
Expenses Not Related to Specific Teams			
Total Expenses	65,906	15,467	0

- 40 Other Operating Expenses
- \$257,799 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	5,053		
Basketball	15,677	6,824	
Equestrian		5,646	
Football	29,851		
Golf	6,931	6,327	
Soccer		3,483	
Softball		651	
Swimming and Diving	483	110	
Tennis	5,691	6,329	
Track and Field, X-Country	1,023	12,600	
Volleyball		3,042	
Wrestling	3,791		
Others			
Subtotal All Teams	68,500	45,012	0
Expenses Not Related to Specific Teams			144,287
Total Expenses	68,500	45,012	144,287

- 41 Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only	Women's Teams Onl	y Not Allocated by Gender
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Equestrian			
Football			
Golf			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$21,419,827 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	613,654		
Basketball	1,983,628	1,421,678	
Equestrian		499,575	
Football	6,808,090		
Golf	274,087	320,510	
Soccer		585,044	
Softball		554,948	
Swimming and Diving	195,742	364,801	
Tennis	117,454	207,969	
Track and Field, X-Country	424,026	603,132	
Volleyball		502,886	
Wrestling	660,155		
Others			
Subtotal All Teams	11,076,836	5,060,543	0
Expenses Not Related to Specific Teams	0	0	5,282,448
Total Expenses	11,076,836	5,060,543	5,282,448

Athletics Participation

Table 696 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number o	f Participants	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	15				
Cross Country		19	23	18	23	18	23
Equestrian			31				
Football		118		2			
Golf		10	9				
Soccer			24		2		
Softball			21				
Swimming and Diving		26	28				
Tennis		12	11				
Track, Indoor		64	61	64	60	18	25
Track, Outdoor		63	62	62	61	18	24
Volleyball			14				
Wrestling		35					
Others							
Total Participants		397	299	146	146	54	72
Participant Proportion		57.0%	43.0%				

]	Number of	f Participants	Number o	f Participants	Number of	f Participants
				-	pating on a nd Team	-	pating on a
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Unduplicated Count of Participants		315	214				

Head Coaching Assignments - Men's Teams

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	I	Male Coach	nes - Head C	count	\mathbf{F}	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	•
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Swimming and Diving		1	1					
Tennis		1	1					
Track and Field, X- Country		1	1					
Wrestling	1		1					
Others								
Coaching Position Totals	4	4	8	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	N	Male Coach	nes - Head C	Count	Fo	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		•	Part Time University Employee or Volunteer
Basketball	1		1					
Equestrian					1		1	
Golf		1	1					
Soccer	1		1					
Softball					1		1	
Swimming and Diving		1	1					
Tennis		1	1					
Track and Field, X-Country		1	1					
Volleyball					1		1	
Others								
Coaching Position Totals	2	4	6	0	3	0	3	0

Assistant Coaching Assignments - Men's Teams

Table 3A

31 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	I	Male Coaches - Head Count			Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	•
Baseball	2	1	2	1				
Basketball	3		3					
Football	10	2	10	2				
Golf		1		1		1	1	
Swimming and Diving		2		2		1	1	
Tennis						2		2
Track and Field, X-Country		3	3			1		1
Wrestling	2		2					
Others								
Coaching Position Totals	17	9	20	6	0	5	2	3

Assistant Coaching Assignments - Women's Teams

Table 3B

22 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Equestrian	1		1					
Golf		1		1		1	1	
Soccer	1		1		1		1	
Softball					2		2	
Swimming and Diving		2		2		1	1	
Tennis						2		2
Track and Field, X-Country		3	3			1		1
Volleyball		1		1	1	1	1	1
Others								
Coaching Position Totals	3	7	6	4	6	6	8	4

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$32,397,116

53 - Total Institutional Debt: \$168,908,761

54 - Athletics Dedicated Endowments: \$12,831,473

55 - Institutional Endowments: \$143,242,575

56 - Athletics Related Capital Expenditures: \$6,181,581

Other Data Categories:

Institutional Expenses: \$292,225,605

Athletically-Related Facilities Annual Debt Service: \$2,587,732

Institution's Annual Debt Service: \$14,423,841

Institution's Education and General Expenses: \$265,186,009

Average Cost of Full Grant-in-Aid - In-State: \$16,184

Average Cost of Full Grant-in-Aid - Out-of-State: \$19,431

Average Cost of Attendance - In-State: \$27,342

Average Cost of Attendance - Out-of-State: \$30,590

Expenses Dedicated to Compliance:

Name of Compliance Software Used:

Compliance FTEs:

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Cross Country	
x Men's Cross Country	x Women's Equestrian	
x Men's Golf	x Women's Golf	
x Men's Swimming and Diving	x Women's Soccer	
x Men's Tennis	x Women's Swimming and Diving	
x Men's Track, Indoor	x Women's Tennis	
x Men's Track, Outdoor	x Women's Track, Indoor	
x Men's Wrestling	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 10	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 21	Previous Year's Submission of Sports Sponsored: 21	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	9.48	0.13	9.61
Basketball	11.44	0	11.44
Football	62.87	3.19	66.06
Golf	3.58	0	3.58
Swimming and Diving	3.7	0	3.7
Tennis	2.03	0	2.03
Track and Field, X-Country	9.03	0	9.03
Wrestling	7.96	0	7.96
Total Men's	110.09	3.32	113.41

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	13.41	0.41	13.82
Equestrian	3.82	0	3.82
Golf	5.33	0.44	5.77
Soccer	12.38	1.56	13.94
Softball	10.64	0	10.64
Swimming and Diving	12.02	0	12.02
Tennis	6.73	0	6.73
Track and Field, X-Country	17.01	0	17.01
Volleyball	11.47	0	11.47
Total Women's	92.81	2.41	95.22

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical	Total Revenue Distribution Equivalencies
	•	Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
211.15	208.63	-2.52 (-1.19%)

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	5	3	2	15,650
Basketball	7	0	7	29,105
Football	29	17	12	130,310
Golf		0	0	
Swimming and Diving	1	0	1	5,875
Tennis		0	0	
Track and Field, X-Country	14	12	2	49,983
Wrestling	6	4	2	28,900
Men's Total	62	36	26	259,823

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball		1	-1	
Equestrian	2	2	0	3,105
Golf		0	0	
Soccer	4	7	-3	12,548
Softball	5	3	2	22,853
Swimming and Diving	2	2	0	5,322
Tennis	1	1	0	5,920
Track and Field, X-Country	11	8	3	43,470
Volleyball	3	0	3	16,910
Women's Total	28	24	4	110,128

Mixed Team Sports

Sport	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	90	60	30	\$369,951

Variance explanation: In preparation of the 2018 NCAA Financial Report, South Dakota State University determined that it misrepresented the Pell Grant numbers in the 2017 report. South Dakota State University mistakenly counted only the student-athletes who received a Pell Grant and were on Athletically-Related Financial Aid. South Dakota State University failed to include those student-athletes who received a Pell Grant but were not on athletic scholarship. As a result, South Dakota State University reported a total number of 60 recipients, rather than the actual number of 84. Since the 2016 NCAA Financial Report provided a number of 86, the NCAA appropriately requested an explanation of the variance between 2016 and 2017 reports. Unfortunately, South Dakota State University simply reviewed and confirmed that 60 was the correct number. South Dakota State University only discovered the mistake during preparation of the 2018 report as the number increased to 90. Based on the variance between 60 and 90, South Dakota State University promptly reevaluated the previous few years and discovered the error. South Dakota State University understands it cannot rectify last year's error, but did want to provide an explanation for this year's variance. Thank you.

Reporting Institution: South Dakota State University	ity	Reporting Year (FY): 2018		
Сс	omments			
Comments:				

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,201,852
Women's Teams	\$1,840,074
Total Amount	\$4,041,926

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$155,020
Women's Teams	\$91,535

Total Amount	\$246,555

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FT FTE	TE's	Dollars per Position	Number of Positions
Men's Teams	\$192,168	6	\$144,126	8
Women's Teams	\$110,661	7	\$86,070	9

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE' FTE	s Dollars per Position	Number of Positions	
Men's Teams	\$70,415 21.5	\$54,069	28	
Women's Teams	\$58,490 12.5	\$38,480	19	

Statement of Revenues and Expenses For the fiscal year ended 2018 (UNAUDITED)

ID	Item	Football	Men's	Women's	Other	Non-Program	Total
D ava	enues		Basketball	Basketball	Sports	Specific	
neve 1	Ticket Sales	\$3,864,316	\$383,443	\$383,443	\$192,557	\$11,054	\$4,834,813
2	Direct State or Other	\$0	\$0		\$172,337	\$554,323	\$554,323
	Government Support						
3	Student Fees	\$0	\$0		\$0		\$2,299,715
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$4,926,439	\$4,926,439
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$102,802	-\$102,802
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$807,741	\$807,741
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$31,450	\$0	\$0	\$0	\$0	\$31,450
7	Guarantees	\$100,000	\$360,000	\$0	\$6,000	\$0	\$466,000
8	Contributions	\$44,416	\$7,805	\$9,475	\$33,070	\$3,163,705	\$3,258,471
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$5,000	\$16,449	\$21,449
12	NCAA Distributions	\$68,250	\$46,792	\$46,125	\$0	\$1,451,574	\$1,612,741
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$69,712	\$69,712
14	Program, Novelty, Parking and Concession Sales	\$190,966	\$8,666	\$8,666	\$3,946	\$90,438	\$302,682
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$2,194,519	\$2,194,519
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$13,671	\$13,671
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$434,184	\$434,184

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
18	Other Operating Revenue	\$105,703	\$0	\$0	\$121,126	\$216,137	\$442,966
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$4,405,101	\$806,706	\$447,709	\$361,699	\$16,146,859	\$22,168,074
Expe	enses						
20	Athletic Student Aid	\$1,262,211	\$307,338	\$326,252	\$2,146,125	\$0	\$4,041,926
21	Guarantees	\$255,000	\$250,639	\$30,800	\$2,500	\$0	\$538,939
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,075,028	\$703,424	\$525,904	\$1,868,329	\$0	\$4,172,685
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$61,178	\$57,574	\$59,656	\$52,153	\$2,638,692	\$2,869,253
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$81,716	\$46,785	\$44,352	\$73,702	\$0	\$246,555
28	Team Travel	\$495,828	\$383,986	\$299,811	\$1,076,243	\$24,370	\$2,280,238
29	Sports Equipment, Uniforms and Supplies	\$200,259	\$56,183	\$16,007	\$283,801	\$19,963	\$576,213
30	Game Expenses	\$539,768	\$104,736	\$70,553	\$221,983	\$336,053	\$1,273,093
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$361,663	\$361,663
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$4,500	\$4,500
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$2,622,732	\$0	\$0	\$0	\$0	\$2,622,732

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
35	Direct Overhead and Administrative Expenses	\$115,001	\$40,286	\$35,804	\$110,178	\$545,539	\$846,808
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$807,741	\$807,741
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$352,349	\$352,349
38	Memberships and Dues	\$23,903	\$1,453	\$3,755	\$9,558	\$47,291	\$85,960
39	Student-Athlete Meals (non-travel)	\$45,615	\$15,547	\$1,960	\$18,251	\$0	\$81,373
40	Other Operating Expenses	\$29,851	\$15,677	\$6,824	\$61,160	\$144,287	\$257,799
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$6,808,090	\$1,983,628	\$1,421,678	\$5,923,983	\$5,282,448	\$21,419,827
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$2,402,989	-\$1,176,922	-\$973,969	-\$5,562,284	\$10,864,411	\$748,247