

SIouxLAND BusinessJournal

Vol. 24 No. 9
PO Box 118,
Sioux City, Iowa 51102

July 2019

November 11 - 19, 2019

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**Siouxland Chamber's
Barbara Sloniker**



INSIDE THIS MONTH'S ISSUE:



**Giuliani to
headline
Chamber
event**

PAGE 5



**South Sioux
City to store
solar power**

PAGE 6

The Sky is the Limit for Sioux City

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BusinessJournal

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Siouxland Business Journal is published monthly by Sioux City Newspapers Inc., in cooperation with the Siouxland Chamber of Commerce.

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Circulation: (712) 293-4258
or 800-397-2213, ext. 4257

On the web:

www.SiouxlandBusinessJournal.com

Index

Business People	page 14	On the move	page 14
Chamber anniversaries	page 6	Ribbon cuttings	pages 7, 11, 12, 13, 15
Chamber investors.....	page 6		



Tim Hynds, Sioux City Journal

ON THE COVER

Siouxland Chamber of Commerce Executive Vice President Barbara Sloniker is shown June 17 with a banner promoting the Chamber's trip to China, Nov. 11-19.



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Former HoJo's tapped for renovations

CSC Hospitality
bought downtown
hotel in January

MASON DOCKTER
Business Journal staff writer

SIOUX CITY – Though the interior could use a facelift, the views from the 12th floor of the Sioux City Hotel & Conference Center are breathtaking, and the hotel's managing director sees a lot of opportunity there.

CSC Hospitality purchased the former Howard Johnson, 707 Fourth St., for \$4.5 million in January. The group re-branded it as an independent hotel last month – and a name it had held previously.

Bob Zachariah, the hotel's managing director and a 20-year veteran of


Justin Wan photos, Sioux City Journal

Bob Zachariah, managing director of Sioux City Hotel & Conference Center, poses for a photo from the top floor of the hotel building overlooking the downtown area in Sioux City on Thursday. The owners of the former Howard Johnson hotel are planning renovations.



The exterior of Sioux City Hotel & Conference Center, formerly known as a Howard Johnson, is shown in downtown Sioux City.

developers, offering a series of financial incentives.

The one-time Hilton changed hands repeatedly in recent years. After one ownership change, it was called the Sioux City Hotel & Conference Center. In 2014, it went through foreclosure and a sheriff's sale. A year later, the hotel became affiliated with the chain that owns the Howard Johnson brand.

The succession of owners tried upgrades and renovations, including new beds, flat-screen TVs, mini-refrigerators and microwave ovens in guest rooms and extensive pool repairs.

During the winter of 2017-18, the hotel was plagued at least twice by minor flooding after water lines broke.

As far as Zachariah is concerned, all that is in the past. In the past two weeks alone, he said he spent \$25,000 on upgrades, including elevator repairs and new washing machines.

The owners, he said, are focused on guest experience, even before the renovations begin: they're trying to keep the place clean and offering up new breakfast options.

"This property has beautiful bones, it's a fantastic opportunity," he said.

the hotel industry, said the hotel hopes to begin renovations within six months "or sooner." The work could take around 14 months to complete.

The hotel's owners are about 35 or 40 percent done with architectural drawings. The property will remain open during the construction.

While he did not specify exactly how much the group plans to spend upgrading the property, Zachariah hinted at a price of "quite a few million dollars."

"The room configuration will be different, the lobby itself will be completely different," he said. "It'll be as if we constructed from scratch. And it'll be a very good product that Sioux City can be proud of, for sure."

The 12-story hotel, which opened in 1974 as a Hilton, also will undergo some modest exterior updates.

"We want to keep the historical look of the hotel, the way Hilton built it." When it's finished, Zachariah said, the hotel will be "on the upscale side of select-service hotels."

CSC is toying with the idea of converting some

of the hotel's floors into apartments. And Zachariah is determined, one way or another, to capitalize on the panoramic views of the hotel's 12th floor.

"The view from the top floor to the Missouri River and other parts of Sioux City is stunning," he said. "Ultimately I think a rooftop restaurant is something we're looking at."

At some point after the renovations are complete, Zachariah said the hotel will once again fly the flag of a hotel chain. They're already in talks with some chains.

"We will be going to a national flag," he said.

Built as part of a downtown urban renewal campaign in the 1970s, the hotel was once one of the premier hotels in Sioux City, but in recent years the property has fallen on hard times. City leaders blamed the hotel's declining condition and poorly-run operations for a loss of business at the city-owned Convention Center. It had been the only hotel connected to the Convention Center, but a Courtyard by Marriott under construction also will link to the center. City officials courted the Courtyard

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Giuliani to keynote Siouxland Chamber event

EARL HORLYK

Business Journal staff writer

SIoux CITY – Former New York City Mayor Rudy Giuliani will be the keynote speaker for the 34th annual Siouxland Chamber of Commerce meeting. Giuliani, who led New York's response to the Sept. 11 terrorist attacks, and has served most recently as an adviser for President Trump, will deliver a speech entitled "Principled Leadership in the Face of Change and Crisis," on Sept. 17 at the Orpheum Theatre.

For the first time in recent memory, the meeting, which typically draws more than 1,200 Chamber members and guests, will not include a dinner. Due to ongoing renovations at the Sioux City Convention Center – the annual event's longtime home – the Chamber had to secure an alternate location.

While the Orpheum has a larger seating capacity than the convention center, it doesn't have a corporate kitchen similar to the convention center.

"This venue resulted in a few substantial changes this year," Siouxland Chamber of Commerce President Chris McGowan said. "We hope our guests will consider patronizing one of the many exceptional Chamber member restaurants Siouxland has to offer and, then join us for what is sure to be an exceptional evening."

Citing his experience in the wake of terrorists flying jumbo jets into the World Trade Center on Sept. 11, 2001, Chamber Board of Directors Chairman Nick DeRoos said Giuliani "is uniquely qualified to deliver a compelling



Associated Press

Rudy Giuliani, an advisor to President Trump, waves from the lawn of the White House. Giuliani, former New York mayor, will be the featured speaker at the Siouxland Chamber of Commerce's annual meeting on Sept. 17 at the Orpheum Theatre.

If you go

WHAT: 34th annual Siouxland Chamber of Commerce, featuring former New York City Mayor Rudy Giuliani as keynote speaker

WHEN: Sept. 17, with a 6 p.m. social hour, a 6:45 p.m. Chamber program and a 7:30 p.m. keynote presentation

WHERE: Orpheum Theatre, 528 Pierce St., Sioux City

THINGS TO EXPECT: The Chamber will present the annual W. Edwards Deming Award for Business Leadership and Entrepreneurial Excellence, as well as the recognition of the 2019 Ambassador of the Year and the USS Sailor of the Year.

SEATING: Premium seating is available on a first-come, first-serve basis in blocks of 10 tickets for \$2,500, \$2,300 and \$1,900. Premium seating may be reserved in block of 10 tickets by contacting the Siouxland Chamber of Commerce at 712-255-7903. Individual tickets can be purchased for \$55, 45 and \$25 at Tyson Events Center's Primebank Box Office or by visiting OrpheumLive.com.



Giuliani

presentation on principled leadership, crisis management and strategic governance."

Long known as "America's Mayor," Giuliani ran for the Republican nomination for president in 2008. He made a campaign stop in Sioux City in 2007.

Giuliani has served as a political adviser and personal attorney for

President Trump during Special Counsel Robert Mueller's investigation into Russian interference in the 2016 presidential election. In his report, Mueller said there was not enough evidence to establish a conspiracy between the Trump campaign and Russia, but he said he could not exonerate Trump on obstruction of justice.



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ChamberAnniversaries

The following businesses and organizations are celebrating milestone anniversaries as Siouxland Chamber of Commerce investors.

40 YEARS – 1979

Abu Bekr Shrine
Temple
Noel Plummer
Sioux City

35 YEARS – 1984

Morningside Dental
Clinic
Charles 'Chip' Kiple
Sioux City
Southern Hills
Eyecare
Dennis Vannatta
Sioux City

30 YEARS – 1989

IowaWorks Greater
Siouxland

Jon Murad
Sioux City
River City Amuse-
ment Company
Robert Lund
Sioux City

25 YEARS – 1994
Heritage Bank NA
Staci Mikulicz
Sioux City
The Heritage at
Northern Hills Inde-
pendent Living LLC
Christy Nikkel
Sioux City

20 YEARS – 1999
KC Engineering, P.C.

Ket Claus
Sioux City
KPTH – Fox 44
Charles Henrich
Dakota Dunes, SD
Midwest Alarm
Jessica Peterson
Sioux City

15 YEARS – 2004
Waterbury Funeral
Service
Roger Waterbury
Sergeant Bluff

10 YEARS – 2009
Premier Realty Group
Kathy Miller
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A BIG RENEWABLE ENERGY PROJECT

CAPTURING THE SUN'S POWER

South Sioux City to add big battery at solar farm

MASON DOCKTER

Business Journal staff writer

SOUTH SIOUX CITY – The city of South Sioux City will become a “demonstration site” for the storage of electric power generated by the city’s 1,200-panel solar installation.

A large-scale battery with the capacity to store 1.5 megawatts of power will be installed by Florida-based NextEra Energy Inc. this winter, City Administrator Lance Hedquist said.

The unit carries a price tag of about \$1.8 million, but Hedquist said the cost will be whittled down by state funds and tax credits. He said the battery will probably have the appearance “of a semi trailer without wheels,” and will be located by the city’s 21-acre, 2.3 megawatt solar panel site.

“As you know, wind doesn’t always blow and the sun doesn’t always shine, and the big thing that will transform renewable energy is going to be battery storage,” Hedquist told The Journal during a recent tour of the solar park, located south of the northeast



Mason Dockter, Sioux City Journal

South Sioux City Administrator Lance Hedquist speaks to a group during a weekend tour of the city’s solar park. Hedquist said the city will soon be a “demonstration site” for a 1.5-megawatt battery to hold solar power.

Nebraska city.

The city owns the land while the panels are owned by Tesla, a California-based electric auto maker.

Large batteries are considered a major hurdle for renewable energy – if a practical system could be developed, solar and wind power from sunny and windy days could be stored and used during darker, less-windy times.

The city’s two-year-old solar park provides roughly 5 percent of the city’s 45 megawatt electricity usage. That electricity costs roughly two-thirds the

cost of electricity purchased from elsewhere, Hedquist said.

In recent years, South Sioux City’s municipal electric utility has taken several steps to diversify its portfolio, adopt more renewable forms of energy and lessen its dependence on the Nebraska Public Power District, or NPPD, the state’s largest electrical utility.

The city now gets around half its electricity from renewable sources, including solar, wind and hydroelectric. Add to that mix an anticipated gasifier plant, which can turn wood waste

into methane, which in turn is used to generate electricity. Hedquist said the gasifier is expected to be installed “probably about two years from now, from what they’re telling us.”

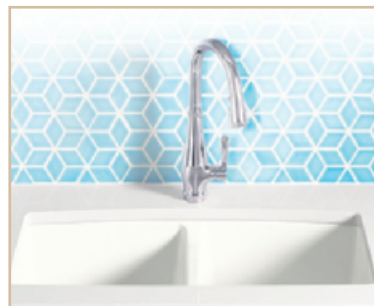
The project is being spearheaded by Tony Demir, CEO of Green Star Gasifiers LLC.

A proposed five-megawatt natural gas generation plant would further diversify the city’s electric mix. A single-story, 50-by-80-foot structure, under construction in the Roth Industrial Park, would use natural gas purchased from other utilities to generate electricity.

A year ago, the city also approved an agreement with NextEra Energy that could bring 15 megawatts – the equivalent of 33 percent of the city’s power needs – via the Cottonwood Wind Energy farm in south-central Nebraska’s Webster County.

“One of our goals has been to be the greenest city in the state of Nebraska,” South Sioux City Mayor Rod Koch told the Journal last year. “We take that seriously.”

Hedquist has said the city plans to fully phase out of its wholesale power contract with NPPD by 2020.



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RushHourConnect

Photos courtesy of the Siouxland Chamber of Commerce



Sunrise Retirement Community hosted May's Siouxland Chamber Rush Hour Connect. At the event Chamber President Chris McGowan presented Hallie Salmen, executive director of Sunrise Retirement Community, with a certificate in recognition of its 60 year anniversary and continued investment in serving Siouxland. Sunrise began as the Martin Luther Home in 1959. Six decades later, Sunrise has undergone significant changes featuring a state-of-the-art health center, skilled nursing, specialized memory care, assisted living apartments, condos for Independent seniors, the Gerwulf Community Center, Zenor Park and more.

RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



It's \$5 recently celebrated its opening at the lower level of the former Younker's store at Southern Hills Mall. Pictured cutting the ribbon are owner Zach Dahlgren and store manager Tom Boschen. Each week, the store opens on Saturday with new stock and everything in the store is \$5. As the week progresses the number of items you can purchase for \$5 increases until Friday when you can buy 10 items for \$5.

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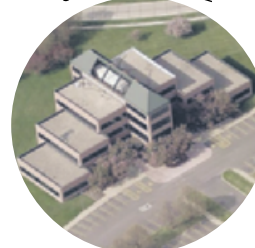
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The Great Wall of China is one of the country's historical sites a Siouxland Chamber of Commerce-led tour group will visit in November.

Associated Press

The Chamber goes to CHINA

Sightseeing, business contacts on itinerary for November trip

MASON DOCKTER

Business Journal staff writer

SIoux CITY – The Siouxland Chamber of Commerce is planning a first-of-its-kind trip to China in November. Business and fun are both on the agenda.

Katy Karrer, the Chamber's director of events, said the organization has wanted to coordinate trip abroad for some years, as Chambers in some other communities often do. If this China excursion goes well, Karrer said "we would definitely consider doing it again."

"We've been wanting to do a trip for a long time, and finally just decided we're going to do it," Karrer said. "And the biggest push was because the U.S. Ambassador to China is former Gov. Terry Branstad. And so that made it very appealing to us."

Chamber officials have requested a meeting with Branstad at the U.S. Embassy in Beijing.

In addition to the capital city of Beijing, the local delegation will visit Shanghai, Suzhou and Hangzhou, and tour historical sites that include the Great Wall, Tiananmen Square, the Temple of Heaven, the Forbidden City and Ming Tombs.

The trip, open to Chamber members and non-members, costs \$2,499. It covers everything except the cost of travel to Chicago O'Hare International Airport, the visa application fee and a \$39 gratuity. The Chamber is partnering with a travel agency, Citisync International, Inc.

Besides sightseeing, travelers will get a chance to make business contacts in China.

"There is an optional Chinese-American business networking conference available, at no extra charge," Karrer said.

Barbara Sloniker, the Chamber's executive vice president, said the group is also planning to visit a jade factory and a silk factory, both distinctly Chinese products.

Sloniker said the trip would help attendees "have a more global look at the world," while those who go on the trip would have a chance to network with one another.

"Even once you come back to the United States after the trip, then it's like, 'Oh, I met so-and-so on the China trip, and we went to Tiananmen Square together,'" she said. "When you travel with people, you really get to know a lot of their personality."

Tiananmen Square is a town square in the center of Beijing covering an area of more than 100 acres. In 1989, it was the site of the Tiananmen Square incident – a series of demonstrations against the Chinese government.

Chamber officials say the trip also offer a once-in-a-lifetime opportunity to visit other world-famous historical sites.

The Great Wall of China was built as a defense against invaders in phases as early as the 7th century B.C.E.



Tim Hynds, Sioux City Journal

Siouxland Chamber of Chamber officials Barbara Sloniker, left, and Katie Karrer are shown June 17 at the Chamber's office in downtown Sioux City. The Chamber is offering a trip to China in November.

Beijing's Forbidden City, built in the 15th century, was the seat of the ruling Ming Dynasty between 1420 and 1644. From 1644 to 1912, it was the seat of the Qing Dynasty.

The Ming Tombs complex is the resting place of 13 Ming Dynasty emperors buried in mausoleums there from the 15th through 17th centuries. The 46-square-mile site is northwest of Beijing, at the base of the Tian-shou Mountain.

The Temple of Heaven is a centuries-old religious complex in Beijing. It is considered the most representative work of numerous sacrificial buildings in China.

Though the issue could be resolved before the group arrives in China, the Chamber's China trip preparations coincide with ongoing trade tensions between the U.S. and China. In Iowa, farmers and producers of agricultural products have struggled as the country has used retaliatory tariffs to close its market.

Still, Sloniker remained optimistic about Northwest Iowa-China relations.

"One of the reasons that China seemed to make the most sense (when) we're going to do this the first time, you know, China's a huge trading partner with the United States," she said. "We sort of have a friend in China with (former) governor-slash-ambassador Branstad."

If you go

What: Siouxland Chamber of Commerce trip to China

When: Nov. 11 through 19

Leaving from: Chicago O'Hare International Airport

Cost: \$2,499, which includes everything except travel costs to and from Chicago, visa application fee and a \$39 gratuity

Open to: Both Chamber members and non-members

For additional information, contact Katy Karrer at 712-255-7903 or by e-mail at kkarrer@siouxlandchamber.com, or go to the Siouxland Chamber website, siouxlandchamber.com. Arrangements should be made by July 15.



Tourists gather near an electric sign in Tiananmen Square on China's National Day in Beijing in a 2011 photo.

Andy Wong

Visitors watch the Wumen Gate wall of the Forbidden City illuminated with lights for the Lantern Festival in Beijing on Feb. 19. Siouxlanders will visit the Forbidden City in November as part of a Siouxland Chamber of Commerce-led tour of China.

Associated Press



Jim Lee, Sioux City Journal

Then-Gov. Terry Branstad speaks about his nomination as U.S. ambassador to China during a luncheon sponsored by Siouxland Chamber of Commerce at the Hilton Garden Inn in March 2017. The Chamber has requested a meeting with Branstad at the U.S. Embassy in Beijing as part of the organization's trip to China in November.

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RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



Peoples Bank recently introduced Corey Buss, the new president of its Morningside branch. Shown cutting the ribbon are Al Vermeer, Peoples Bank CEO and Buss, supported by the Morningside branch staff: Brittany McKinley, Colin Brandt, Kalvery Howley, Debby Dashner, Aly Schoenherr, Catherine Schneider, Tim Matasovsky, Mackenzie Trudeau, Rachel Swanson, Heidi Stanfield and Terri Linafelter. The full-service bank, which offers personal, home, agriculture, business, wealth management and insurance services, will soon embark on a remodeling project.



A recent ribbon cutting celebrated the start of the Linda Sue Manor Boutique Hotel's second year of business. In 2017 Kelly Conolly and his daughter, Brittany Lesline, opened the Manor, dedicated to the late Linda Conolly. The Manor, built in 1896, offers a beautiful atmosphere for events as well as overnight stays. Rentals are available for individual rooms or whole house rentals.



Darrel Bullock
President
Sioux City Building Inspections

PREP YOUR HOME TO SAVE ON SUMMER UTILITY BILLS

Summer is a time known for vacations, beaches and higher than usual utility bills. The average U.S. residential customer's electricity bills will total \$412 between June and August this year, according to the U.S. Energy Information Administration. Consuming less energy can help you save money on utility bills. Fortunately, there are several easy ways to reduce your energy costs during the dog days of summer.

Fix Air Leaks

Control ventilation to help control costs. When air enters and leaves your home through cracks and openings, you have an air leak. Look for possible leaks outside and inside of your home. Exterior areas where two different building materials meet such as siding and chimneys are havens for air leaks. Inside your home, gaps can be found in places such as door and window frames, baseboards and attic hatches. Depending

on the type of leak, you can caulk, seal or add weather-stripping to reduce air leaks in your home and potentially save money.

Seek out Energy Vampires

If you have an electronic gadget or appliance that uses electricity when plugged in but not in use, you have an "energy vampire." Electronics plugged into your wall outlets can add to your utility bill. Common household items that are plugged in and zap electricity when not in use include: hair dryers, video game consoles, cable boxes and portable fans. Unplug devices to save energy and eliminate energy vampires.

Check Your Home Insulation

Heat flows from warmer to cooler temperature spaces. Insulation provides a protective layer between the heat radiating on your roof and the interior of your home. If your home is not properly insulated, heat can enter your home and your air conditioner will have to work harder to

keep your it cool. Older homes may have little to no insulation in the ceiling and in the walls. Seek out a professional to determine how much insulation to add. You can also make sure your attic door is insulated and closed tight. Attic vents should never be blocked by insulation.

Air Conditioning Tune-Up

If you want to optimize the performance of your air conditioner so it will provide comfort through the summer months, hire a professional for a tune-up. At a minimum, your air conditioner filters should be cleaned and replaced according to the manufacturer's instructions. Window blinds and shades are another way to help reduce the heat in your home.

To find a contractor to help with your home maintenance or an air condition service technician, visit <http://www.sioxlandhba.com/members/>.



RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



Siouxland
Chamber
of Commerce WELCOME NEW MEMBER

A recent ribbon-cutting welcomed NuHemp Group as a Siouxland Chamber member. Pictured are Matt Hubert, David Hall and Kevin Jacobe. NuHemp Group's team focuses on the day-to-day operations of industrial hemp planting, cultivation, manufacturing and product development, as well as actively educating the public on the benefits of hemp.



Siouxland
Chamber
of Commerce WELCOME NEW MEMBER

Seth Mikkelsen, owner of Solve For Tech, is shown cutting the ceremonial ribbon. He explained how his firm can help small business owners develop and implement their IT strategy. Clients are assigned a dedicated Solutions Architect who will help identify and achieve their goals.

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FOR LEASE



2910 Hamilton Boulevard

Attractive brick office building investment property for sale or spaces for lease (925 sf & 1,475 sf) in the Plaza Professional Center. Directly across the street from Market Place Shopping Center. All spaces have parking at the door. Remodel to suit.

FOR LEASE



556-558 River Drive

Great location, visibility & signage for this 2,000 sf nice office space for lease on busy River Drive. Offices, work area, break area, handicap restroom and parking at the door. Can be demised into two 1,000 sf spaces.

FOR SALE



Expedition Court

1.6-19.3 Acre lots of Industrial Development Ground in the Bridgeport Addition. Ground is Shovel Ready w/ rail on the back & a new road on the front of some of the parcels. Close to the new Seaboard Triumph facility. 3 of the lots can be combined into a larger parcel & the 19 acre lot can be divided into smaller parcels.

FOR LEASE



1120 S Lewis Blvd

Easy access to this 4,200 sf space available on east end of 8,400 sf existing industrial building. There are 2 drive-in doors of 14' x 12' and 14' x 30' and an open shop area. Located on old Hwy 75 with great visibility from I-29.

FOR SALE



714 4th Street

Former four screen movie theatre located in downtown Sioux City in the heart of Historic 4th St. with ramp adjacent. Great Investment Opportunity for a new second run theatre business, or conversion to other uses.



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RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



The city of Sioux City and Mayor's Youth Commission recently hosted a grand opening for the new Leif Erikson Park disc golf course. The course was made possible through a partnership between the Parks and Recreation Department, the Mayor's Youth Commission, local resident Nick Chicoine and local businesses. Sponsors include: BAC Clinic of Chiropractic, Elite Staffing, Guarantee Roofing Siding and Insulation, Coldwell Banker Associated Brokers Realty, Save-A-Lot, Continental Fire Sprinkler and the Siouxland Chamber Foundation.



A grand opening was held recently for the Rose Hill Park Splash Pad, dedicated to area firefighters. Pictured are Lt. Phil Marchand; Rose Hill Neighborhood Coalition member Aubrey Mobley; City Councilman Dan Moore, Capt. Tom DeBondt; Matt Salvatore, director of parks and recreation; and Fire Chief Tom Everett. The park features a picnic shelter, tables, benches and restrooms.





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OnTheMove

UnityPoint names Sackett to emergency care post

SIOUX CITY – UnityPoint Health - St. Luke's has created a new Pediatric Emergency Care Coordinator (PECC) position, and the recipient of the new job is **Alyssa Sackett**. St. Luke's is the only hospital in the state, and among only a handful nationwide, with a position like this, according to a news release.



Sackett

The addition comes in response to an increasing volume of research pointing to the importance of having a dedicated staff member whose sole focus is on ensuring the Emergency Department (ED) is "pediatric ready."

The National Pediatric Readiness Project, a multi-phase quality improvement initiative, has provided guidance in establishing the position. In accordance with the National Pediatric Readiness Project, St. Luke's will focus on developing guidelines and resources for the effective delivery of emergency care to children.

Finnegan named marketing manager



Finnegan

SIOUX CITY – **Christie Finnegan** has joined the June E. Nylen Cancer Center (JENCC) as its marketing and fund development manager. In her new role, Finnegan will be responsible for planning and implementing the marketing strategies and fundraising activities to support the overall goals of the June E. Nylen Cancer Center and Siouxland Paramedics.

Finnegan, a magna cum laude graduate of Briar Cliff University, brings more than 20 years of marketing, public relations and fundraising experience in the Siouxland community.

Finnegan currently serves on the Board of Directors of St. Luke's College and the Sioux City Public Schools Foundation and is co-chair of The 1930 Influencers Committee at Briar Cliff University.

Uhl joins Century 21 ProLink



Uhl

SIOUX CITY – Century 21 ProLink recently announced **Kyle Uhl** has joined the firm as a sales associate. He will specialize in representing buyers & sellers of properties in Siouxland.

Lisa Wagner, broker/owner of Century 21 ProLink, said Uhl has mastered many trades over the past six years and has used those skills to renovate homes. "He has a strong understanding of the challenges in the home buying and selling process," she said.

BusinessPeople

Local compliance manager earns certifications

SIOUX CITY – **Rene Grover**, manager of compliance for Health Inc., has earned her Certification in Healthcare Compliance (CHC) and Certification in Healthcare Privacy Compliance (CHPC) recently through the Health Care Compliance Association (HCCA). To achieve the certifications, the HCCA required Grover to complete certain continuing education credits, meet specific work requirements and pass an exam.



Grover

Those holding the certifications have a knowledge of relevant regulations and expertise in compliance and privacy processes sufficient to assist the healthcare organizations in understanding and addressing legal obligations and promote organizational integrity through the operation of effective compliance and privacy programs.

Health Inc. owns the June E. Nylen Cancer Center, Siouxland Paramedics and Hospice of Siouxland.

Security National Bank recognizes 21 employees

SIOUX CITY – Security National Bank recently honored 21 employees for excellence and service at its annual Service Awards Ceremony, held inside the Grand Ballroom at Delta Hotels by Marriott South Sioux City Riverfront. The bank recognized **Luis Fuentes** as the 2019 recipient of the prestigious PRIDE Award, given annually to an employee who takes a "Personal Responsibility in Delivering Excellence" to customers and co-workers.



Fuentes

Fuentes, the network administrator at Security National Bank, is responsible for securing and maintaining the bank's computer network and operating systems.

Deb Swanson, an imaging specialist at SNB, was recognized for 35 years of service; while **Kelly Puhl**, the bank's controller, was acknowledged for 30 years of service. **Cindy Schubert**, senior vice president of bank operations, was honored for 25 years of service.

Five employees – **Lacey Gagnon**, **Mary Grause**, **Nicole Johnson**, **Robert Engle** and **Sonya Krosch** – received recognition for 20 years of service; and **Judy Cheever** was acknowledged for 15 years.

Additional honorees included **Carlos Hurtado**, **Lisa Bogh**, **Marsha McGraw**, **Megan McIntosh**, **Michael List** and **Nic Leff** for 10 years of service; and **Brooke Ehlers**, **Cindy Derochie**, **Jacob Hess**, **Julie Breitbarth** and **Kathleen Brewer** for five years of service.

Radiologic technologist elected board secretary

SIOUX CITY – The June E. Nylen Cancer Center's radiologic technologist **Lindsey Gutierrez** was elected secretary of the Iowa Society of Radiologic Technologists (ISRT) Board, the state's affiliate of the American Society of Radiologic Technologists. Gutierrez will be responsible for keeping the permanent records of the activities of the ISRT, conducting correspondence with members, and performing other duties that usually and customarily pertain to the office of secretary. She will also help with the setup of conferences and all educational events.



Gutierrez

Gutierrez has worked at the cancer center since June 2005.

Cross joins Sunrise Retirement board of directors

SIOUX CITY – Sunrise Retirement Community welcomes Dr. **Patrick Cross** to its board of directors. Cross is a tenured, full professor of physical therapy at Briar Cliff University, as well as the founding DPT program director. He has been at Briar Cliff as a core faculty member since August 2013. In 2011, he was the first physical therapist in the nation to complete a fellowship with the National Rural Health Association in Washington, D.C., focusing on rural health, advocacy, and leadership.



Cross

Wealth management adviser gets certification

SIOUX CITY – **Tyler Zellmer**, a wealth management adviser with Security National, was recently awarded the Certified Trust and Financial Advisor (CTFA) professional certification. The designation is awarded to financial professionals who meet the highest standards of excellence, experience and education in the field of wealth management and trust services, according to a press release from Security National Wealth Management.



Zellmer

and ethics. He will also meet certain ethical and professional development standards to maintain his certification.

Zellmer started his career with Security National Wealth Management in 2015.

Onawa funeral director honored

WEST DES MOINES – **Douglas D. Rush** of Onawa was honored for 40 years of dedication to funeral service during the 139th annual Iowa Funeral Directors Association (IFDA) Convention held May 14-16 at the Prairie Meadows Hotel & Conference Center in Altoona, Iowa. Rush was one of eight funeral directors from around the state to receive recognition by peers and colleagues for 40 years of service to Iowa communities, according to an IFDA press release.



Rush

Rush's career in funeral service started out as a joke in his sophomore year of high school in 1973. He states his guidance counselor made an appointment for him to meet a funeral director in Merville, Iowa. They seemed to like each other because Rush was offered a job right away. Rush graduated from University of Minnesota.

During his career, Rush has worked at McCullough Funeral Home in Merville, Welanders Quist Funeral Home in Minneapolis, while in school, Jack & Becker Funeral Home in Sioux City for his apprenticeship, and Pearson Funeral Home in Onawa.

Sioux City insurance agents achieve 'Front Runner' status

SIOUX CITY – **Vicki Beers** and **Jayne Edwards** of local insurance agency Legacy Solutions have achieved "Front Runner" status with Aetna / Coventry for 2019. This award is given to the top selling agents. This is Beers' first year receiving this award.



Beers



Edwards

Edwards has been a "Front Runner" since the award was established in 2015.

RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



A recent ribbon-cutting welcomed Dr. Robert Lee, new owner of Tapper Chiropractic in South Sioux City as a Siouxland Chamber member. Lee is pictured with his fiancé, Jessica Jepsen and Mary Marquis, office manager. Lee joined Tapper Chiropractic last fall following the retirement of Dr. Gary Tapper, who served the South Sioux City community for over 40 years.



OsteoStrong was recently welcomed as a new Siouxland Chamber member. Managing partner Nicholas Andersen and owner Keith Ranschau, along with staff and family, are pictured cutting the ribbon. OsteoStrong offers a unique system for developing your skeletal strength. The robotic technology provides bone strength through the force production machines. Patients notice the first improvements in their balance, and their strength and then reduction in joint and back pain which typically happens within the first two to four months of once-a-week, 10-minute sessions.





RODNEY HUGHES
Vice President

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Welcome Nic Madsen!

NAI United is pleased to announce Nic Madsen has joined NAI United Management as the Director of Property Management and NAI United as a Commercial Associate.

In May of 2018, Nic started as a Morningside College business intern for NAI United aka "Nic the intern" and just 11 months later he was hired full time and promoted to "Nic, the new guy". Nic was born and raised in Le Mars, Iowa and is a recent honor graduate of Morningside College. While earning his Bachelors of Science Degree in Business Administration and Marketing, Nic had an active college life. He participated in Business Honors, Omicron Delta Kappa, and college athletics. Nic was successful in the classroom, receiving an award for 2019 Outstanding Business Administration senior in 2019 and on the wrestling mat, receiving Academic All American, GPAC Team Champions, and GPAC All Conference.

Nic looks to take an active role in the Siouxland community through his involvement with the Sioux City Growth Organization and volunteer opportunities. He is very excited to be part of the #1 commercial real estate team in Siouxland.

CONGRATULATIONS



1900 4th St

Congratulations to Interstate Mechanical Corp. and Metal Specialists for purchasing and moving into their newly remodeled 33,280 SF office and warehouse.

NEW



3107 Gordon Dr

1,550 SF open floor plan, store room & restroom. Over 15,000 VPD! Space offers parking at the door & pylon signage facing Gordon Drive. *Can be combined with 3105 Gordon Dr for a total of 3,055 SF.

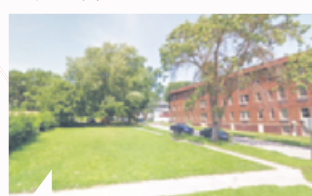
NEW



2101 Murray St

11,959 SF & 24' clear of immaculate, food grade freezer space available for lease (1,370 SF of common dock area). Ability to store up to 500 pallets, stacked 4 high, at up to -40 degrees F.

NEW



1821 Pierce St

4,700 s/f lot for sale on busy Pierce St in Sioux City, IA. The land is zoned mixed-use.

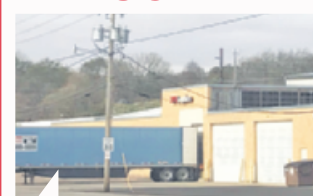
REDUCED



418 Iowa

For Sale - 20,936 SF centrally located industrial shop/office on the east edge of Historic Fourth St., the metro's entertainment district. Great future potential - only 3 blocks east of new Marriott Courtyard & Marto Brewing Company.

REDUCED



1401 Tri View Ave

37,582 SF warehouse offers one exterior & two interior docks, two rail doors (spur needs to be re-established) and 14' clear height. Just one block off of I-29. Landlord will sub divide.

REDUCED



413 Floyd Blvd

14,390 SF warehouse on eastern edge of Historic 4th. Could be used "as-is" for warehouse or converted to a mix of tax credit housing & entertainment/retail. Floyd Blvd. has 9500 VPD.

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