

The Siouxland Weekly **Shopper's Guide**

FREE

Wednesday, January 19, 2022

Vol. 81 No. 39

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- Employment
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The successful candidate will manage an established book of business, and along with a strong focus on new business development, be charged with growing revenue through a consultative selling approach. You will be armed with a vast array of industry-leading products that reach our print and digital audiences and beyond, so that you are able to meet the advertising and marketing needs of every client.

JOB REQUIREMENTS:

- Establish and build solid business relationships with new and existing accounts to grow advertising revenue
- Heavy prospecting to build and maintain sales leads and relationships
- Develop, negotiate, and close new business sales
- Manage contracts, proposals, and media campaigns to ensure customer satisfaction

REQUIRED SKILLS:

- 2+ years of sales experience with proven, measurable results in new business development
- Excellent verbal and written communication skills
- Excel at conducting needs analysis and developing comprehensive solutions based on customer information
- Experience building and managing a prospect database

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Craftsman 21" wide cut Snowblower, 4 CYL \$125 712-251-1692

Jazzy power chair ride mobility electric chair \$450 no longer use it 712-259-0237

Large black swivel desk chair excellent condition \$250 712-202-4387

Large tan clothe rocker recliner heated & vibrate \$25 712-259-0237

Pickup truck crossbed tool box gullwing doors lockable diamond plate aluminum 2 years old \$175 new over \$300 712-944-5204

Quilts 1 heavy 72" L 52" W & 1 medium 74" L 42" W \$5 each 712-259-0237

RCA TV good for in a work shop good shape \$50 712-276-2776

Scaffolding 4 wheels 2 planks 6 pins 6 coss braces 6 ends \$700 new cost over \$1350 712-944-5204

Time Life books series "Home Repair & Improvement" new condition 30 total \$1 each 712-223-6945

TORO Snowblower 19" wide, 4.0 HP 2 CYL \$100 712-251-1692

Trailer hitch socket mount carrier for coolers suitcases electric chairs with locking pin never used \$125 712-944-5204

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