Businessjournal

MAIr-Coo

Vol. 24 No. 10 PO Box 118, Sioux City, Iowa 511<u>02</u>

August 2019 Shop locally issue

Rudolph's Shoe Mart prepares for influx of customers

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Chamber Golf Classic draws 288 linksters.



Local employers announce staff changes.



"Building For Your Future"

BusinessJournal

Chad Pauling, interim publisher **Dave Dreeszen**, editor

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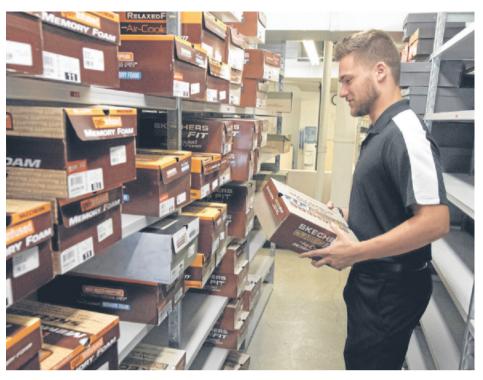
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ON THE

Tim Hynds, Sioux City Journal

Rudolph's Shoe Mart employee Braden Hempey puts a box of shoes on a shelf in a stock room at the Sioux City store on July 22. Rudolph's is among the local retailers that see increased traffic from lowa's annual sales tax holiday. During this year's holiday, Aug. 2-3, most clothing and shoes priced under \$100 will be exempt from state and local sales tax.



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Heidi Reinking, Siouxland Chamber of Commerce, director of investor relations, presented Mike Adams, Hard Rock Hotel and Casino vice president of operations, with an appreciation plague recognizing the business as the Presenting Sponsor for the 27th annual Chamber Golf Classic.



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The Home Builders Association of Greater Siouxland consists of quality builders, subcontractors, and suppliers. If you are thinking of building a new home or have a remodeling project, please contact the association for a list of reputable contractors.



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The Siouxland Chamber of Commerce Golf Classic team from University of South Dakota show off their Coyote pride. Pictured are David Herbster, Scott Pohlson, Laura McNaughton and Jeff Seagren. A total of 288 golfers took part in the fundraising event on June 24.

A HOLE IN ONE **Siouxland Chamber golf classic draws 288 linksters**

BUSINESS JOURNAL STAFF

Siouxland Chamber Golf Classic, presented by Hard Rock Hotel & Casino.

Golfers played at Sioux City Country Club and Dakota Dunes Country Club

After the rounds, a Networking Awards possible through sponsorships from SIOUX CITY – A field of 288 golfers Dinner was held at the Stoney Creek took part June 24 in the 27th annual Hotel and Conference Center, with University of South Dakota. food catered by Aggies and Perkins pies for dessert.

Nearly \$25,000 in cash awards and prizes were handed out to golfers, in-

Gunderson's Jewelers, Sam's Club, and

Winners were announced for three flights at each of the courses with top honors going to the team from WinnaVegas Casino and Resort at Sioux as they enjoyed 80-degree weather. cluding major prize packages made City Country Club and Plumbing and







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Bass Advertising was not only a sponsor, but also first place finisher in Flight Three at the Siouxland Chamber of Commerce Golf Classic on June 24. Team members Bill Bass, Scott Delperdang, Emily Morten and Austin Bass take a break with Chamber Ambassador David Harris, Security National Bank.

Heating Wholesale Inc.

Below are the winners of each flight. DDCC denotes Dakota Dunes Country Club and SCCC denotes Sioux City Countrv Club.

First flight

First – Plumbing and Heating Wholesale (DDCC), WinnaVegas (SCCC)

Second - Kollman Appliance (DDCC), Benstar Packaging & Distribution (SCCC)

Third - Gunderson's Jewelers (DDCC), Billion Auto (SCCC)

Second Flight

First - Family Healthcare of Siouxland, South Sioux City (DDCC), Bass Advertising (SCCC)

Second – Interstates Companies (DDCC), Kruse Financial (SCCC)

Third - Van Meter Inc. (DDCC), Sam's Club (SCCC)

Third Flight

First – Northwest Bank (DDCC), Jensen Imports (SCCC)

Second – Keller Williams Siouxland, Kristie Drent (DDCC), 1st Financial/Calhoun Communications (SCCC)

Third – Sioux Rubber and Urethane (DDCC), Nelson Engineering (SCCC)

Long Drive, Men – Eric Moerman (DDCC), Scott Brekke (SCCC)

Closest to the Pin – Kenny Blackhawk (DDCC), Sam Prue (SCCC)

Long Putt - Adam Harrington (DDCC), Dawn Stange (SCCC)

Long Drive, Ladies – Dena Switalski (DDCC), Shelbie West (SCCC)

Many thanks to the Hard Rock Hotel & Casino, which served as the 2019 presenting sponsor, and the many Chamber members who served as sponsors and prize donors helping make this another sell out year:

1st Financial Bank USA/Credit Card Center; Arthur J Gallagher Risk Management Services Inc.; Aventure Staffing & Professional Services: Bass Advertising: Brown

Wegher Construction; CW Suter Services; Central Bank; CF Industries Nitrogen LLC; CMBA Architects; Consumers Supply Distributing; Eakes Office Solutions - Janitor Depot; empirical foods; FiberComm; Gerkin Windows & Doors: Great Southern Bank: Great West Casualty Co.; Gunderson's Jewelers: Hard Rock Hotel & Casino Sioux City: Heidman Law Firm; Heritage Bank; Ho-Chunk, Inc.; Holiday Inn Express & Suites Hotel; HR Green, Inc.; IMKO Workforce Solutions; Interstates Companies; Jebro Inc.; Jensen Imports Inc.; Knife River Midwest; Knoepfler Chevrolet Co.; L&LBuilders Co.; L G Everist Inc.; Liberty National Bank; MercyOne Siouxland Medical Center; Nor-Am Cold Storage; Overhead Door Co of Sioux City; P's Pizza House; Riverview Surgery Center; Royal Canin USA, Inc.; Sabre Industries, Inc.; Sam's Club; Shelter Insurance; Sioux City Ford Lincoln; Siouxland Community Health Center; Siouxland Federal Credit Union; Siouxland Hearing Healthcare PLC; Thompson Electric Company; Tyson Fresh Meats; UnityPoint Health - St. Luke's; University of South Dakota; Visiting Angels; Wells Enterprises Inc.; Wilson Trailer Company; WinnaVegas Casino Resort; Wireless World-Hamilton Blvd.; Woodhouse Chrysler Dodge Jeep Ram & Woodhouse; Hyundai Mitsubishi.

The following were prize donors:

Bob Roe's Point After Pizza & Lounge; Country Inn & Suites; Dakota Dunes Country Club; Delta by Marriott; Famous Daves; Green Valley Golf Course; Greenburg's Jewelers; Gunderson's Jewelers; Hard Rock Hotel & Casino; North Sioux Dental Clinic; Powell Broadcasting; Sam's Club; SCCC & Siouxland Chamber; Seaboard Triumph Foods; Sioux City Country Club; State Steel; Townhouse Pizza; Two Rivers Golf Course; University of South Dakota; Western Iowa Tech Community College; Wheelhouse Bar & Grill: WNAX.



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The city of Sioux City and Siouxland Expo Center Board recently held a groundbreaking ceremony for the Expo Center, a 100,000-square-foot venue. Pictured with shovels are Dakin Schultz; Jim Franke; Matt Salvatore; Cindy Aspeotis; Barbara Sloniker; Lillyan Rodriguez; Molly Hewitt; Ivonet Torres; Jim Braunschweig; Dan Moore; Renae Billings; Dick Lohry; Daphne Miller; Keith Radig; Marty Dougherty; Amy Bohle; Dana Rand; and Evan Palsma. L & L Builders is the general contractor for the multi-use venue, which is expected to host its first events in summer 2020.



The 185th Air Refueling Wing recently held a grand opening for its new Consolidated Support building. Pictured are Mayor Bob Scott; state Rep. Jacob Bossman; CCM Cochran, CCM Fennell, Dan Schwab, Opus; Col. Larry Christensen, former wing commander; Col. Mark Muckey, current wing commander; and Brig. Gen. Shawn Ford, deputy adjutant general of the Iowa Air National Guard. The 37,000-square-foot Consolidated Support facility houses the unit's clinic, food services and public affairs office to serve over 500 employees at the base.

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RibbonCuttings

Photos courtesy of the Siouxland Chamber of Commerce



Chamber_

NEW IMPROVEMENTS

The Sioux City Public Library recently held a grand opening for the Morningside branch following a \$1.1 million renovation. Pictured are Library Board of Trustees Richard Moon, David Halass, Hope Schaefer, Bill McKenny and Jane Vereen; City Council members Rhonda Capron and Dan Moore; Jennifer Delperdang, Morningside branch manager and Helen Rigdon, Public Library director. The renovations included creating brighter, more energy efficient and user friendly spaces with a centralized circulation desk and an expanded children's area complete with a tree to read under.



Chamber NEW IMPROVEMENTS

LaunchPAD Children's Museum Board introduced its new executive director, Rouleen Gartner, at a recent ribbon cutting. Gartner comes to Sioux City from Eagle River, Wisconsin, where she was employed for 18 years at the Northwoods Children's Museum, including nine years as executive director.



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Tax-free apparel boosts sales

Customers to save during Iowa's annual sales tax holiday, Aug. 2-3

MASON DOCKTER

Business Journal staff writer SIOUX CITY – Mike Pape was bewildered by the juggernaut crowds that flocked to Rudolph's Shoe Mart 20 years ago for Iowa's first sales tax holiday.

During the annual two-day holiday, state and local governments waive the sales tax on most apparel priced less than \$100.

Counting the 6 percent percent state tax and 1 percent local sales tax in Woodbury County, shoppers qualify for a 7 discount.

Pape's store runs bigger discounts at other times of the year, but in the halcyon days of the sales tax holiday in the early 2000s, shoppers were frenzied.

"Those first three or four years of that no-tax weekend were off the charts, and we scratched our head – I mean it's a seven percent discount, you know," said Pape, the owner of Rudolph's Shoe Mart. "That tax weekend just blows the doors off."

The craze for the holiday has cooled somewhat over the years, though Pape said it still "gets right up there with the Thanksgiving weekend" in terms of sales volume.

If you go shopping

What: Iowa's annual sales tax holiday When: Friday, Aug. 2 and Saturday. Aug. 3

Where: lowa retailers that sell clothing or footwear

How much: The state and local sales tax is waived on qualifying items priced \$100 and below during the two-day period

"It's still good, it's not nearly as good as the early days," he said. This year's holiday runs Friday,

Aug. 2 through Saturday, Aug. 3.

Intended, in part, to provide a break for back-to-school shopping parents, the sales tax holiday has long been a predictably good weekend for apparel retailers.

Torrey Wingert, vice president and chief financial officer of Bomgaars, said though the Sioux City-based chain does not specialize in back-to-school goods or apparel, its Iowa stores typically still see a 10-plus percent bump in sales during the two-day holiday.

"We normally get a nice lift in business from that, just because a lot of people are out shopping,



Tim Hynds photos, Sioux City Journal

Sales clerks help customers July 22 at Rudolph's Shoe Mart in Sioux City, Iowa. Rudolph's is among the local retailers that see increased traffic from Iowa's annual sales tax holiday. During this year's holiday, Aug. 2-3, most clothing and shoes priced under \$100 will be exempt from state and local sales tax.

and doing a lot of back-to-school shopping," Wingert said. "Our company's a little different because we don't have a high concentration of kids' and back-toschool apparel. You know, we're kind of known for work wear and denim and jeans."

Target, a back-to-school shopping bastion, is positioned to be one of the largest beneficiaries of the sales tax holiday. Assistant manager Aaron Vande Kamp couldn't provide any hard forecasts, but said the store should do well that weekend, as it does throughout the back-to-school

season.

"We're just heading into some of the biggest parts of the year for our sales," Vande Kamp said. "We're prepped and ready, from a service and engagement standpoint, that we're going to have a lot of team members ready and available (during the tax holiday) to make it right for all these guests."

During the holiday, sales tax is still levied on clothes valued over \$100 and various items that fall somewhat outside the tax-exempt category, such as handkerchiefs and athletic uniforms. Sales tax is never charged on apparel items at Goodwill of the Great Plains retail locations because the Sioux City-based organization is non-for-profit. But bargain-seeking shoppers will be on the prowl at Goodwill's Iowa stores on Friday and Saturday. A rising tide lifts all boats.

"I think everyone gets into that mode, and maybe during those two days they're out shopping anyway, so they might pass by one of our stores and pop in," said Briget Soloman, the chief mission officer of Goodwill of the Great Plains.

What's exempt, what isn't

lowa's rules regarding what is and isn't exempted from state and local sales tax during the holiday are, at times, confusing. For example, while handkerchiefs are taxed, bandanas aren't. Baby receiving blankets are exempt while ordinary blankets aren't.

Here is a quick overview of some items that are and are not exempt from sales tax during the holiday, Aug. 2-3:

Not exempt: Athletic clothing, including gloves, pads, helmets, skates, shoes and uniforms; Backpacks and most other types of bags, including purses, briefcases and duffel bags; Blankets (except baby receiving blankets); Clothing alterations, repair and dry cleaning; Coin purses; Cosmetics; Fishing boots/waders; Handkerchiefs; Hard hats; Hunting vests; Jewelry and watches;

Hair nets; Rented clothing; Suitcases; Sunglasses and goggles (non-prescription); Sweatbands; Thread, yarn, buttons, fabric, zippers; Water equipment, including swim masks, fins, goggles and diving suits; Work gear not adaptable for street wear, including most types of safety wear.

Exempt: Adult or baby diapers; Baby bibs, clothing, blankets; Bathing suits; Bandanas; Belts; Bras; Clerical vestments and religious apparel; Coats, jackets and furs; Hats and caps; Dresses; Employee uniforms; General-purpose boots and cowboy boots; Hats; Jeans, pants and shorts; Overshoes; Pajamas; Raincoats, rain hats, ponchos; Scarves; Shirts; Shoes, shoe inserts, laces, socks and slippers; Suspenders; Sweaters; Ties; Underpants; Wedding apparel.



OnTheMove

Hewitt accepts regional **ISU Extension role**

AMES, Iowa – **Molly Hewitt** has accepted a regional director position with Iowa State University Extension and

Monona, Plvm-

outh and Wood-

Outreach. bury counties in Region 5. As regional director. Hewitt Hewitt will pro-

vide leadership to county extension councils and oversee delivery of regional educational programs that align with the needs of the region.

Hewitt has served as the extension director for ISU Extension and Outreach Woodbury County since 2015. Previously, she held positions with YMCA and United Way of Siouxland.

Joe Conover appointed president of Northwest Bank

SPENCER, Iowa - Northwest Bank CEO Greg Post has announced that **Joe**



Conover has been president.

digital strategies



Conover

succeed Post as president. Post will continue to serve as CEO of Northwest Bank and increase his responsibilities as president of Northwest Financial Corp. Conover's family roots began

in Spencer and he and his family have lived in the Lakes area for Mathistad She will serve the past 14 years. Conover has 16 vears of experience with Northwest Bank.

> The bank has offices in Algona. Arnolds Park, Ankenv, Estherville. Fort Dodge. Humboldt. Le Mars. Milford. Sioux Center. Sioux City, Spencer, Spirit Lake and West Des Moines. Iowa and Omaha and La Vista, Nebraska.

W.A. Klinger announces four promotions

SIOUX CITY – Dave Larson. president of W.A. Klinger, L.L.C., has announced the promotion of four members of the company's project management team.



years of construc-

Thompson

tion experience. named the bank's Thompson is active in the community and serves as a member of Conover most the St. Luke's Foundation Board recently served and is one of the Children's Miras the company's acle Network Miracle Riders.

Nick Mathistad has been director. He will named vice president. He has 17 Paulson joined the Northwestern



has been promoted to senior project manager. He has more than 10 years of construction experience. He has been a member of

Bolinger

White

since 2011. Bolinger serves on the Mary Elizabeth Child Care Center Board of Directors. Chad White

ron-Westfield Community School

Rvan Bolinger

the Klinger team

District School Board.

has been promoted to senior project manager. White has more than 14 years of construction management experience. He joined W.A.

W.A. Klinger in Klinger in 2015. White serves on the Ronald McDonald House Board of Directors.

Paulson ioins Northwestern Mutual office in Hinton

HINTON, Iowa - Tyler S.

vears of construction experience. Mathistad joined Klinger in 2013 and is an active volunteer with Siouxland Habitat for Humanity and

Paulson member of the Ak-

a bachelor of science degree in business administration with an emphasis in finance from Morningside College. He is licensed in life. health, and disability income insurance.

In his new position. Paulson will be working with new and exisiting clients in helping them Northern Iowa in 2002. reach their financial goals.

members Brenda Groves and Janet Dehner, Associate Financial Representatives, at the Hinton office.

Gallagher added to sales team

Schultz

Sioux City native Kevin **Schultz** has joined the Arthur J. Gallagher sales team.

> Schultz, returning to Siouxland after 10 years of active duty in the U.S. Marine viding commercial in Des Moines.

property and ca-

tri-state area.

As a Marine public affairs needs.

Mutual office officer, he worked extensively of Rick Dehner with the media including the in Hinton as as-Pentagon Press Corps and housesociate financial hold names like Peter Jennings representative in and Geraldo Rivera. During his May. A native of career, Schultz obtained the rank Le Mars, Iowa, of captain and served in a variety Paulson received of locations including: the Pentagon; Baghdad, Iraq; U.S. Strategic Command: Marine Corps Air Station Yuma, Ariz: and aboard the amphibious assault ship USS WASP.

Schultz, 32, was graduated from Bishop Heelan High School in 1998, and the University of

Paulson joins Dehner and team **Camp High Hopes names** medical director

SIOUX CITY - Dr. Thomas Wente will serve as the volunteer medical director at Camp High Hopes. Wente has been



Wente

in practice with Family Health Care of Siouxland clinics in South Sioux City and Moville, Iowa. A Siouxland na-

tive, he earned his degree in osteo-

Corps, will focus pathic medicine from the Uniprimarily on pro- versity of Osteopathic Medicine

Camp High Hopes is a yearsualty insurance round recreational facility excluto mid-size companies in the sively designed and operated for children and adults with special

BusinessPeople

Attorney Jim Daane honored by State Bar



SIOUX CITY -**Daane**, an attorney in Sioux City, The Iowa State Bar Association's Excellence in Leg-

Award.

Daane practices at Mayne, Hindman, Daane, Parry & Wingert, primarily in the areas James N. (Jim) of personal injury, accident and wrongful death, real estate and other civil litigation, as well as lawmakers, and continuously has been awarded criminal defense.

Daane was presented the award during the ISBA Annual Meeting Awards Gala on June 12 for on the ISBA Board of Governors islative Advocacy his efforts on behalf of the bar representing District 3B, and is

association during the 2019 legislative session, specifically on sociation for Justice. speaking out against efforts to inject politics into the judicial nominating process.

He was active in contacting his stayed in touch about his efforts with the ISBA legislative team.

Daane is currently a governor

a past president of the Iowa As-

Goosmann to chair iudicial committee

SIOUX CITY - Jeana Goos**mann**, CEO and managing partner of the Goosmann Law Firm, was named Northern District of dents, CEOs, Iowa Chair of the Federal Practice ecutives. Committee under Chief Judge



Goosmann. who is licensed to practice in Iowa, Nebraska and South Dakota, personally acts as general counsel to company presi-

Leonard T. Strand.

and corporate ex-





NEW IMPROVEMENTS

Ear Nose and Throat Consultants & The Hearing Place recently celebrated the opening of its new Morningside location with a ribbon cutting and an open house. Pictured are Stephanie Burger; Dr. Reason Ford; Dr. Sarah Powell; Abbie Gacke; Kevin Pons; Dr. Megan Wegher and their staff members. The practice has an expert team of otolaryngologists and audiologists with more than 65 years of experience. Walk-in patients will be accepted at the new Morningside location.



Chamber

NEW IMPROVEMENTS

Antidote 71 Agency recently celebrated its new office space on the seventh floor of the Ho-Chunk Centre. Pictured are Rich Mackey, managing partner; Jeff Gordon, managing partner/ creative director; Jesse Glade, art director; Trenton Hicks, front end developer; Jessica Simons, account director; Brendan Crews, digital coordinator; and Issac Rochester, writer/social media coordinator. Antidote 71 works with companies in the medical, manufacturing, financial and construction industries—as well as community and civic organizations—to create meaningful content and execute inbound marketing strategies that grow their businesses.



Chamber

TIPS FOR PORCH AND DECK MAINTENANCE

Darrel Bullock President Sioux City Building Inspections

Summertime provides ideal weather to enjoy the porch or deck at home. Like your home's interior, you should keep your exterior clean and

in good shape for optimal comfort. To help you enjoy your outdoor living space, here are some tips for porch or deck maintenance.

Cleaning: Sweep your deck and remove debris trapped in between your deck boards. A simple spray of water with a garden hose can remove dirt. Bleach will discolor your deck and wire brush can damage wood. To remove mold and mildew purchase a deck cleaning solution. Some cleaners can be harmful to plants so make sure they are removed or covered before applying a solution.

Repairing: Wear and tear from weather can damage your porch. Conduct a visual inspection for loose boards and nails. Small issues can be repaired by removing the boards, flipping and refastening them. Splinters in wood can be sanded down. If you see rotting wood under the boards, you may need to consult a professional for repairs. If your boards are cracked, it is a sign that it needs to be stained. If boards on your deck are split, you will need to completely replace the damaged board.

Staining: If your deck is cleaned and repaired you may want to consider adding a stain for a refreshed look. It is time for a new stain if your deck does not repel water easily. You should follow the manufacturer's directions for any stain or seal you apply. Drying time depends on the temperature and humidity level. Avoid applying any product to your deck or porch in the direct sun which will dry out the finish too quickly.

Decorating: New patio or deck décor can liven up any outdoor space. Avoid selecting natural fibers such as jute or bamboo. This type of material absorbs moisture and could lead to mildew on your deck or porch. Add rugs and mats made of recycled plastics to maximize longevity and avoid mildew. Select furniture constructed with materials designed to withstand the elements, such as cedar or teek, which are also resistant to insect damage. Metallic furniture made from iron, especially with rust-resistant coating, is another durable option. You can top off any style of furniture with pillows and cushions made of synthetic fibers which can starve off mildew or harmful UV-rays from the sun.

Although the sun is still high in the sky this summer, now is the perfect time to start planning to have your deck treated this fall. To find a contractor to help you with the project or to find the right advice and stain, visit our website for a complete list of members at http://www.siouxlandhba.com/members/.

RushHourConnect



At a patriotic Fourth of July party, Chris Prince, owner of Network Systems+ was joined by Commander Kevin O'Brien and Engineman Fireman Brandon Gonzalez of the USS Sioux City at the Siouxland Chamber's June Rush Hour Connect. Celebrating 25 years as a Chamber member, NetSys+ also announced the promotion of Gabe Demarest, Wendel Kahl and Darren Meister to partners.

ChamberInvestors

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4329 Gordon Drive 2.371 acre site on busy Gordon Drive next to a new future Dollar General store. Ideal for all types of retail & office. Owner will also Build-to-Suit. Close to WIT Community College, restaurants & offices. 17,200 VPD. Blocks away from Highway 20/75 Bypass connecting to 1-29 North & South.

NEW/LEASE



130 Sodrac Dr, NSC Super quality 4,469 sf Lite Form building with brick veneer for lease. 2 private offices, conference room & two handicap restrooms. Large open finished space. Large parking lot at the door & just off the No Sioux City I-29 exit.

-

NEW/SALE OR LEASE

1100 S Lewis Boulevard Newly constructed 12,500 SF building w/office space. 125'x 100' building w/3 - 16' doors on the front and 5 - 16' doors on the back. Add'l yard space can be negotiated. Located on Old Hwy 75 w/visibility from I-29 plus great accessibility. Lease space of 5,000 sf, 7,500 sf or 12,500 sf.



2431 Expedition Court

Over 19.13 Acres of Industrial Development Ground in the Bridgeport Addition. Ground is Shovel Ready. Close to the new Seaboard Triumph facility. Parcel can be Divided into Smaller Parcels. Includes all of 2431 Expedition Court and part of 2441 Expedition Court.

FOR LEASE



820 E Cherry, Vermillion

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Chamber

NEW IMPROVEMENTS

The Pella Experience Center recently celebrated its grand opening at its North Sioux City location on the former Gateway campus. Pictured are Rick Herman, Rich Herman and Bart Connelly. From its founding, Pella Windows and Doors has always been about bringing you innovative windows and doors that help make life easier. With the new Pella Gateway, you'll be able to see first-hand how the products make living easier.



Chamber NEW

NEW IMPROVEMENTS

Interstate Mechanical recently held an open house to celebrate its new location at 1900 4th St. Pictured are owners Wes Hunold and James Olson and their staff. Interstate, which has served Siouxland for over 100 years, provides quality craftmanship and innovative solutions for many types of work within the scope of mechanical contracting and metal fabrication.

OFFICE SPACE FOR RENT



Stand Alone Office Space and Business Suites Available Immediately 350 sq. ft. to 10,000 sq. ft.



600 Stevens Port Drive, Suite 100 Dakota Dunes, SD 57049 605-217-6000

SITE SITE STATE Find the perfect place to meet clients and prospects. Engage with a cup of coffee and start the conversation!



Vine & Branches Coffee is a local family owned & operated business located on the northside of Sioux City. We strive to give our customers the best organic ingredients. We offer organic coffees, teas, and real fruit smoothies. All our drinks are made using reverse osmosis water. We also have many protein powders available. Hold your next Bible study, business meeting, catch up with friends, or bring the whole family and play a board game or card game. Come check us out! Chamber

RibbonCuttings Photos courtesy of the Siouxland Chamber of Commerce



NEW IMPROVEMENTS

Shelter Insurance celebrated its office renovation and some exciting staff changes during a recent ribbon cutting. Pictured are Bruce Hunkins, Licensed Starr; Jennifer Mozak-Wubbena, staff; Jason Pratt, agent; Denise Melo, agent; Dean Smith, district sales manager; and Debra Wellenstein, licensed staff. Shelter Insurance offers great rates and coverage options for auto, home and life.



Chamber

GROUND BREAKING

Siouxland Federal Credit Union President Joel Steenhoven, board members Keith Culver, Rod Koch and Rob Tuttle and Mike Robinette of H&R Construction recently broke ground on the credit union's branch office at 4709 Southern Hills Drive. The new 3,000-square-foot location will be a full-service office providing all types of deposit and loan services, as well as two drive-up lanes and an ATM. Completion is expected in late 2019. Siouxland Federal Credit Union has over 19,000 members and assets of over \$190 million.



Call Ethan Lear to have your business card featured here: 712-293-4324



Nelson Commercial Construction celebrated the completion of its renovations with a recent ribbon cutting. Pictured are owners Kim Hoffman and Steve Nelson and members of their staff, Ryan White, Tracie Kittler, Dani Davidson, Alex Slagle, Eric Allen, Charlie Salmen and Steve Larson. Nelson's areas of expertise range from commercial, design/build, renovation and restoration projects to government, education and special projects such as property maintenance, tenant improvements and historical restoration.



Big Frig owner Brock Hutchinson, staff and family cut the ribbon to celebrate the grand opening at its location in North Sioux City. Located on Freedom Drive at the north end of the former Gateway complex, the location provides a larger showroom to display their high-quality, stainless steel, double-wall vacuum sealed tumblers and rotomolded coolers.



1st Financial Bank USA

331 Dakota Dunes Blvd., Dakota Dunes 605.232.9310

ChamberAnniversaries

The following are observing anniversaries as Siouxland Chamber of Commerce investors.

65 YEARS – 1954 DAR PRO SOLUTIONS Bradley Frost Sioux City 35 YEARS – 1984

A C & R SPECIALISTS K.C. Beaulieu Sioux City

25 YEARS – 1994 HAWTHORNE GLOBAL AVIATION

David Zimmerman Sioux City MILLS-SHELLHAMMER-PUETZ &

ASSOCIATES Lynn Mills

Sioux City 20 YEARS – 1999

LIBERTY NATIONAL BANK – NORTH SIOUX CITY Angela Harris North Sioux City

15 YEARS - 2004 **SCIENCE NUTRITION** Zack Durr Sioux City 10 YEARS - 2009 **BUFFALO WILD WINGS** Andy Schmitz Sioux Citv **GOOSMANN LAW FIRM** Mandi Sievers Sioux City LA JUANITA INC. Christina & Victor Bautista Sioux City **PRAXAIR DISTRIBUTION INC.** John Ward Sioux City **DR. MICHAEL WHEATLEY DDS** ENDODONTIST Michael Wheatley DDS Sioux City

5 YEARS - 2014 BRUENING EYE SPECIALISTS Beth Bruening Dakota Dunes VISION CARE CLINIC, P.C. Scott Beecher, O.D. Sioux Citv VISION CARE CLINIC, P.C. - MOVILLE Keith Schrunk. O.D. Moville, Iowa **VISION CARE CLINIC, P.C. – ONAWA** Keith Schrunk, O.D. Onawa, Iowa WATERBURY FUNERAL SERVICE OF SIOUX CITY Roger Waterbury Sioux City WHISKEY CREEK INSURANCE Michelle Kluver Sioux City



CONTACT US FOR MORE INFORMATION!

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Nic Madsen JAI United lanagement

2 540 6562



<u>Chris Bogenrief</u> IOR, CCIM, MBA 12 204 6261







Certified Commercial Investment Member



CONGRATULATIONS



300 Centennial Dr. NSC

Congratulations to Sterling Computers on the purchase of the Gateway Pacific building, which they completely renovated for their new corporate headquarters.

NEW

1310-1312 Pierce St

Unique 2nd floor downtown

level dock in the rear alley.

space offers up to 3,500 SF of

warehouse & office area. Street



823 Gordon Dr For Lease - 3,159 SF of wide open space with front retail area and rear workshop. Available signage above main door and pylon on busy Gordon Drive.

NEW



3210 Plaza Dr. SSC Office/Retail space on busy Hwy. 77. 6,400 SF offers natural light, great parking, and easy accessibility. 1 minute drive to Hwy. 20 & 5 minutes to Interstate 29. The space is currently unfinished. Tenant improvement allowance is negotiable.



1200 Starview Dr Very clean, 2,560 SF warehouse for sale, 400 amp power, in-floor heat, two 10' overheard doors, restroom & 11' 5" clear. Great visibility for signage facing US Hwy 75, over 15,900 VPD. Perfect for contractor or auto repair.



15,000 SF warehouse with 3,000 SF being the minimum demisable space. Also available: 840 SF office space with separate entrance.

NEW



Broadway St & S 21st St, Dakota City

For Sale - 30,000 SF of frontage land on Dakota City's front door step.

NEW



701 1st St Sgt Bluff Completely renovated Sergeant Brew restaurant and bar is now available for sale & is still open for business! The sale is inclusive of all FF&E (inventory to be sold separately). Building offers a new HVAC, roof, kitchen equipment, bar top, and furniture.

NEW



300 Centennial Dr, NSC Up to 13,795 SF office space and 23,818 SF of warehouse available in the hottest place to do business in NSC! The spaces includes common restrooms, ample parking, and great windows. Docks/drive-in doors can be added.



712 224 2727 www.naiunited.com



NEW

510 W 20th St Flex building has finished reception. 5 offices, open work area, 2 restrooms, kitchenette, shop area, & 1,800 SF warehouse. Warehouse has three 10' x 10' OH doors & floor drains in bavs.

NAME OF TAXABLE PARTY OF TAXABLE PARTY.

5230 Sergeant Rd

one end of the building.

Restaurant for lease in Lakeport Commons' "Restaurant Row."

Owner is willing to sub-divide for the

A drive-through can be added to

right tenants from 2,750 to 11,092 SF.