

SALES AND PRICE ACTIVITY (SFH Homes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

March-23	Median Sold Price of Existing Single-Family Homes					Sales	
State/Region/County	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
CA SFH (SAAR)	\$791,490	\$735,480	\$851,130	7.6%	-7.0%	-1.0%	-34.2%
CA Condo/Townhomes	\$640,000	\$615,000	\$660,000	4.1%	-3.0%	39.4%	-36.8%
Los Angeles Metropolitan Area	\$735,000	\$710,000	\$770,000	3.5%	-4.5%	39.1%	-34.2%
Central Coast	\$922,500	\$856,000	\$1,050,000	7.8%	-12.1%	44.0%	-31.2%
Central Valley	\$453,550	\$449,000	\$495,000	1.0%	-8.4%	37.5%	-27.7%
Far North	\$355,000	\$369,000	\$395,000	-3.8%	-10.1%	35.7%	-38.9%
Inland Empire	\$555,000	\$549,900	\$580,000	0.9%	-4.3%	31.0%	-39.6%
S.F. Bay Area	\$1,228,000	\$1,050,000	\$1,408,000	17.0%	-12.8%	59.9%	-35.5%
Southern California	\$770,000	\$745,000	\$802,500	3.4%	-4.0%	38.3%	-33.8%
S.F. Bay Area	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Alameda	\$1,225,000	\$1,100,000	\$1,430,000	11.4%	-14.3%	52.2%	-36.8%
Contra Costa	\$852,500	\$760,000	\$965,900	12.2%	-11.7%	58.6%	-42.7%
Marin	\$1,600,000	\$1,447,500	\$1,720,000	10.5%	-7.0%	31.6%	-39.4%
Napa	\$890,000	\$830,000	\$965,000	7.2%	-7.8%	89.5%	-32.7%
San Francisco	\$1,700,000	\$1,465,000	\$2,060,000	16.0%	-17.5%	57.3%	-37.9%
San Mateo	\$1,860,000	\$2,080,000	\$2,280,000	-10.6%	-18.4%	43.5%	-37.7%
Santa Clara	\$1,700,000	\$1,500,000	\$1,950,000	13.3%	-12.8%	97.1%	-31.9%
Solano	\$585,000	\$555,000	\$610,000	5.4%	-4.1%	51.3%	-21.3%
Sonoma	\$829,000	\$774,500	\$829,000	7.0%	0.0%	43.8%	-31.8%
Southern California	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Los Angeles	\$718,370	\$726,870	\$781,050	-1.2%	-8.0%	43.2%	-30.2%
Orange	\$1,250,000	\$1,159,000	\$1,305,000	7.9%	-4.2%	43.8%	-30.0%
Riverside	\$612,000	\$595,000	\$620,000	2.9%	-1.3%	35.8%	-37.6%
San Bernardino	\$475,000	\$466,500	\$475,000	1.8%	0.0%	22.1%	-43.4%
San Diego	\$915,000	\$875,000	\$950,000	4.6%	-3.7%	34.9%	-32.1%
Ventura	\$849,000	\$805,000	\$914,000	5.5%	-7.1%	55.3%	-36.3%
Central Coast	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Monterey	\$900,000	\$775,500	\$911,000	16.1%	-1.2%	53.0%	-27.8%

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San Luis Obispo	\$895,000	\$795,000	\$903,000	12.6%	-0.9%	43.2%	-23.6%
Santa Barbara	\$769,000	\$860,000	\$1,300,000	-10.6%	-40.8%	25.2%	-41.0%
Santa Cruz	\$1,205,000	\$1,201,000	\$1,600,000	0.3%	-24.7%	64.9%	-31.9%
Central Valley	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Fresno	\$409,500	\$385,000	\$415,000	6.4%	-1.3%	31.1%	-24.7%
Glenn	\$370,000	\$295,000	\$320,000	25.4%	15.6%	14.3%	-52.9%
Kern	\$365,000	\$375,000	\$369,750	-2.7%	-1.3%	36.2%	-28.6%
Kings	\$355,000	\$352,000	\$325,000	0.9%	9.2%	51.0%	-8.3%
Madera	\$417,000	\$378,000	\$430,000	10.3%	-3.0%	21.1%	-40.4%
Merced	\$400,000	\$381,950	\$385,000	4.7%	3.9%	65.9%	-38.1%
Placer	\$641,000	\$633,750	\$701,730	1.1%	-8.7%	28.2%	-22.7%
Sacramento	\$500,000	\$499,000	\$560,000	0.2%	-10.7%	33.2%	-31.9%
San Benito	\$750,000	\$730,000	\$835,000	2.7%	-10.2%	10.7%	-31.1%
San Joaquin	\$544,550	\$491,500	\$550,000	10.8%	-1.0%	65.9%	-17.5%
Stanislaus	\$449,000	\$429,900	\$470,500	4.4%	-4.6%	37.0%	-34.3%
Tulare	\$344,000	\$340,000	\$360,980	1.2%	-4.7%	48.2%	-22.6%
Far North	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Butte	\$421,650	\$405,000	\$465,000	4.1%	-9.3%	4.0%	-42.2%
Lassen	\$249,000	\$212,500	\$243,000	17.2%	2.5%	150.0%	-51.6%
Plumas	\$310,000	\$305,000	\$391,500	1.6%	-20.8%	-37.5%	-77.3%
Shasta	\$365,000	\$350,000	\$390,000	4.3%	-6.4%	48.8%	-36.4%
Siskiyou	\$240,000	\$208,000	\$308,000	15.4%	-22.1%	58.8%	-42.6%
Tehama	\$283,180	\$332,000	\$401,880	-14.7%	-29.5%	45.5%	-5.9%
Other Counties in California	Mar-23	Feb-23	Mar-22	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Amador	\$414,940	\$429,500	\$440,000	-3.4%	-5.7%	66.7%	6.4%
Calaveras	\$438,000	\$437,500	\$492,000	0.1%	-11.0%	50.0%	-52.6%
Del Norte	\$400,000	\$300,000	\$398,000	33.3%	0.5%	87.5%	-50.0%
El Dorado	\$625,000	\$619,000	\$750,000	1.0%	-16.7%	28.6%	-46.7%
Humboldt	\$450,000	\$417,250	\$430,000	7.8%	4.7%	66.0%	-26.5%

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Lake	\$351,250	\$305,000	\$370,000	15.2%	-5.1%	73.7%	-28.3%
Mariposa	\$399,500	\$353,000	\$530,000	13.2%	-24.6%	220.0%	-30.4%
Mendocino	\$492,500	\$495,500	\$509,000	-0.6%	-3.2%	22.2%	-37.7%
Mono	\$750,000	\$802,500	\$1,100,000	-6.5%	-31.8%	150.0%	-70.6%
Nevada	\$539,500	\$475,000	\$559,000	13.6%	-3.5%	22.4%	-41.8%
Sutter	\$385,000	\$415,000	\$460,000	-7.2%	-16.3%	18.6%	-35.4%
Tuolumne	\$389,500	\$361,000	\$450,000	7.9%	-13.4%	132.3%	-25.0%
Yolo	\$618,030	\$550,000	\$657,000	12.4%	-5.9%	57.1%	-18.9%
Yuba	\$425,000	\$435,950	\$432,500	-2.5%	-1.7%	117.5%	-16.3%

Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "Y" = revised

Scheduled Date for Press Release:

04/18/23