

# PRESIDENTS DAY AUTO



2016 Ford F-150 pickup truck

## REACHING FULL THROTTLE

With car sales already booming, dealers await big crowds this Presidents Day weekend

**MOTOR MATTERS**

For many motorists in the Merrimack Valley, the Presidents Day car sales that begin this weekend are drawing more excitement than last Sunday's Super Bowl 50.

That may be because the Patriots didn't play in the championship football game. But even if our home team had taken the field for the title, this year's Presidents Day vehicle discounts would still rival the anticipation and interest of the big game.

The 2016 February Sales Event – as some area auto dealers are calling the annual, region-wide price discounting – promises to entice even larger-than-usual crowds into showrooms.

Across the country, automobiles are already selling in record-breaking numbers. Just six weeks ago, 2015 closed with new car sales across the U.S. at an all-time high, with 17.5 million vehicles sold during the 12-month period.

All that momentum was rolling even before this weekend's campaign by area car dealers to cut special deals. Every year, New England car sellers use Presidents Day discounts to reduce their winter inventories. This year, the sales might just clean them out.

"The mild winter, low fuel prices and strong consumer sentiment are driving more customers to our websites and showrooms than ever before," said Brian Heney, director of operations for the Kelly Automotive Group, which operates nine dealerships north of Boston, including Kelly Ford and Kelly Nissan in Beverly; Kelly Infiniti, Kelly Maserati and Kelly Volkswagen in Danvers; Kelly Honda in Lynn, Kelly Jeep Chrysler and Kelly Nissan in Lynnfield, and Kelly Nissan in Woburn.

"Our January sales were up more than 20 percent over last year," Heney continued. "As our manufacturers get behind Presidents Day with us, we expect to enjoy a very robust sales environment."

This "mild winter" may contribute even more as it finally gathers some fury and transforms into a more typical New England howler.



2016 Nissan Murano mid-size crossover utility vehicle

The snowstorm that blew through the region the Friday before Presidents Day weekend, along with the snowfalls that followed in recent days and the frigid temperatures arriving this weekend, have reminded drivers of the importance of winter traction.

That will translate into higher interest in all-wheel-drive vehicles, including pickup trucks, sport-utility vehicles and related crossovers, said Kevin Bihl, manager of the Business Development Center for the DeLuca family of dealerships. The company operates Bill DeLuca Chevrolet Buick GMC and Bill DeLuca Chrysler Jeep Dodge Ram in Haverhill, and Woodworth Chevrolet Cadillac in Andover.

"Especially after the snowstorm the weekend before Presidents Day, four-wheel-drive SUVs will definitely be in demand," Bihl said.

Brian Heney of Kelly Automotive Group agreed. "We are New Englanders after all, so we know that

winter will arrive at some point this year and every year after," Heney said. "Crossover and SUV sales have been very strong and will remain that way due to the confidence they provide, not to mention the fact that they offer a lot of flexibility, a great drive and some of the newest safety features and technologies."

With car sales conditions so favorable, area dealers are expecting big crowds over the next few days.

"It's going to be a big weekend," said John Sawyer Jr., sales manager at Portsmouth Ford in Portsmouth, New Hampshire. "We're expecting to be very busy. The Presidents Day promotions are as aggressive as ever. We have extended hours on Sunday. We have a full staff. We're ready for it."

With four-wheel-drive vehicles expected to grab so much attention, we asked a handful of area dealerships to highlight particular models of interest to Merrimack Valley drivers. Here are some of their selections:

**FORD F-150**

■ **Vehicle type:** Full-size pickup truck  
■ **Starting price:** \$26,373

Expecting big things from the Ford F-Series pickup during the Presidents Day period seems like an easy prediction to make. After all, the truck is already wildly popular, reigning as the best-selling vehicle in the U.S. for the last 34 years.

But innovations in the current, next-generation design of the F-Series are raising the stature of the popular pickup even higher, according to John Sawyer Jr., the sales manager at Portsmouth Ford.

One big improvement is the preponderance of advanced materials in the truck's body, he said. The new F-150 arrived in 2015 with a supporting frame made largely of high-strength steel. The special alloy increases the toughness and strength of the undercarriage, while also reducing its weight. Ford also moved to military-grade, high-strength aluminum body panels that reduce the F-150's weight

even more. The aluminum shell also makes the pickup more resistant to corrosion and less susceptible to dings and dents.

At the body shop at Portsmouth Ford, "We're not seeing as much denting, because the aluminum is stronger," Sawyer said.

In total, the new F-150 weighs about 700 pounds less than the preceding version. That improves fuel economy, increases acceleration, and reserves more of the truck's power for hauling loads.

Those same benefits come from the innovative EcoBoost engine that also is raising the standing of Ford's already-popular truck. Available in the F-Series since 2011, the 3.5-liter, six-cylinder EcoBoost uses advanced technology to produce the hauling power of a larger V8 engine, while retaining the fuel efficiency of the smaller V6.

"Ever since it was introduced, it's been responsible for more than 50 percent of sales," Sawyer said. "It has converted a lot of V8-lifers into believers. They're

getting better fuel economy with the EcoBoost as well as very impressive torque and horsepower. I drive one myself and I love it."

While improving technical aspects of the new F-150, Ford also updated the truck's appearance, the sales manager said. The next-generation version has a wider stance, a more aggressive grille and hood, and bolder accent lines that shape its sides, he explained.

"It's still unquestionably a Ford truck, but it has a dynamic look that stands out from models of the past," Sawyer said.

**NISSAN MURANO**

■ **Vehicle type:** Midsize crossover-utility vehicle  
■ **Starting price:** \$29,660

The popularity of the Nissan Murano surged last year when the auto company introduced a redesigned and re-engineered, third-generation version of the crossover wagon. Sales of Murano across the U.S. shot



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<p><b>2004 CHEVROLET CORVETTE</b> Glass Roof, Auto, only 20K miles #0006A <b>\$21,869</b></p>	<p><b>2011 CADILLAC STS-4</b> AWD, Navigation, Black on Black #9866B <b>\$22,985</b></p>	<p><b>2013 CADILLAC SRX</b> Only 36K miles, Leather #P7630 <b>\$23,886</b></p>	<p><b>2008 CHEVROLET SILVERADO LTZ</b> Leather, Sunroof, low low miles #9546A <b>\$23,995</b></p>
<p><b>2001 PORSCHE 911 CARRERA</b> Sunroof, only 40K miles, Showroom clean! #6396AAA <b>\$24,760</b></p>	<p><b>2012 CHEVROLET SUBURBAN</b> Leather, DVD, Navigation #8239A <b>\$29,995</b></p>	<p><b>2015 JEEP WRANGLER RUBICON</b> Automatic, Navigation, Leather #P7361 <b>\$33,967</b></p>	<p><b>2013 BUICK ENCLAVE</b> Navigation, AWD, Sunroof #P7633 <b>\$36,996</b></p>

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2016 Infiniti QX60 luxury crossover utility vehicle

## PRESIDENTS DAY

Continued from Page S1

up by one-third in 2015 over the previous year. Now two months into 2016, demand for the new Murano continues at the same high level, said Bret Chavaree, co-owner of Salem Nissan in Salem, New Hampshire.

The crossover's dramatically sculpted appearance is a big part of its appeal, he said.

"People really like the look of it," Chavaree said.

The model has a supple, undulating and easy-flowing aspect. The front fender rises into a long arch that flows toward prominent, smoothly contoured waves and creases at the tail of the auto. Bulging wheel cutouts convey a sense of power, while they also blend gracefully with surrounding contours. Toward the rear, pillars supporting the roof are blanked out to blend with the side windows so that the top looks open in the back as a sort of floating roofline.

The same attention to style inside the cabin contributes to Murano's surging popularity, Chavaree

said. Nissan designed the interior to promote a feeling of luxury that steps above the model's mid-consumer market. The "social lounge" arrangement of interior features aims to promote comfortable interaction among occupants, with ample space between seats and a lower floor console so people can communicate more easily, and with simplified controls and switches that eliminate distractions.

Drivers also are drawn by the advanced technology available in Murano, Chavaree said. Especially in higher-level versions, the model can contain a remote starter tied to the climate control system so the cabin cools or heats in advance. It can include a 360-degree outside camera display coupled with moving-object detection, intelligent cruise control, blind-spot warning, forward collision warning and emergency braking.

"People think the whole car is unbelievable," Chavaree said.

To make Murano versions with advanced features even more appealing during the Presidents Day period,

"Nissan just added an additional \$500 in bonus cash to the SL and Platinum levels," he said. "And that's on top of other discounts."

### JEEP WRANGLER

Vehicle type: All-terrain sport-utility vehicle

Starting price: \$23,895

With a properly equipped Jeep Wrangler you really can navigate flowing streams, crawl over mud flats, and crest rutted and rock-littered hills. The Wrangler is the original sport-utility vehicle and it remains a real sport and utility hauler, designed for demanding off-road use as well as in-traffic travel on pavement.

"It's a true SUV that really can go off road," said Kevin Bihl, manager at the DeLuca dealership group, which includes Haverhill's Bill DeLuca Chrysler Jeep Dodge Ram.

"It's a full-frame vehicle," he said, distinguishing it from other four-wheel-drive models that cross a lightweight, passenger-car frame with a utility body. "A lot of hunters and people who go

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## MOORE GMC

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<p style="text-align: center; margin: 0;"><b>2016 Terrain SLE 1 AWD 4cyl</b></p> <p style="margin: 5px 0;"><b>MSRP \$29,870</b> AWD, Alloy Wheels, AC, PWR, Touch Screen, Onstar</p> <p style="margin: 0;"><b>\$269/month</b></p>	<p style="text-align: center; margin: 0;"><b>2011 Chevy Cruze 2LT</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G15426A</p> <p style="margin: 5px 0;"><b>\$10,000</b></p>
<p style="text-align: center; margin: 0;"><b>2016 Acadia SLE 1 AWD 6cyl</b></p> <p style="margin: 5px 0;"><b>MSRP \$37,100</b> AWD, Alloy Wheels, AC, PWR, Onstar</p> <p style="margin: 0;"><b>\$339/month</b></p>	<p style="text-align: center; margin: 0;"><b>2008 Honda Element Ex AWD</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G15373A</p> <p style="margin: 5px 0;"><b>\$13,000</b></p>
<p style="text-align: center; margin: 0;"><b>2016 Sierra Dbl Cab SLE 1 8cyl</b></p> <p style="margin: 5px 0;"><b>MSRP \$43,895</b> 5.3 Litr, Remote Start, Auto, 4WD, AC, PWR, Onstar</p> <p style="margin: 0;"><b>\$349/month</b></p>	<p style="text-align: center; margin: 0;"><b>2012 Mazda CX-9 AWD</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G16076A</p> <p style="margin: 5px 0;"><b>\$20,000</b></p>
<p style="text-align: center; margin: 0;"><b>2012 Toyota Tacoma 4WD Access Cab 4cyl</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G16109A</p> <p style="margin: 5px 0;"><b>\$20,000</b></p>	<p style="text-align: center; margin: 0;"><b>2013 Ford Explorer 4x4</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#P1028A</p> <p style="margin: 5px 0;"><b>\$20,000</b></p>
<p style="text-align: center; margin: 0;"><b>2010 GMC Sierra Crew Cab 4x4</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#P1052</p> <p style="margin: 5px 0;"><b>\$22,000</b></p>	<p style="text-align: center; margin: 0;"><b>2016 Terrain Denali FWD</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G15343A</p> <p style="margin: 5px 0;"><b>\$35,000</b></p>
<p style="text-align: center; margin: 0;"><b>2015 Yukon X-L AWD</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">Certified #P1057</p> <p style="margin: 5px 0;"><b>\$43,000</b></p>	<p style="text-align: center; margin: 0;"><b>2012 Toyota Tacoma 4WD Access Cab 4cyl</b></p> <p style="text-align: center; font-size: 8px; margin: 0;">#G16109A</p> <p style="margin: 5px 0;"><b>\$20,000</b></p>

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# President's Day

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AUTO REPAIR	AUTO REPAIR	TOWING
<p style="font-weight: bold; margin: 0;">Merrimack Valley Tire Inc. &amp; Service Center</p> <p style="font-size: 8px; margin: 0;">State Inspections</p> <p style="font-size: 8px; margin: 0;">COMPLETE AUTOMOTIVE &amp; TIRE SERVICE</p> <p style="font-size: 8px; margin: 0;">Kenneth LeBlanc • Stephen LeBlanc</p> <p style="font-weight: bold; margin: 0;">978-373-3561</p> <p style="font-size: 8px; margin: 0;">45 Hilldale Ave. Haverhill</p> <p style="font-size: 8px; margin: 0;">8:00 - 5:30 M-F 8:00 - 12:00 SAT</p>	<p style="font-weight: bold; margin: 0;">Mully's AUTO REPAIR</p> <p style="font-size: 8px; margin: 0;">When Only the Best Will Do</p> <p style="font-size: 12px; font-style: italic; margin: 0;">Since 1983</p> <p style="font-size: 8px; margin: 0;">406R Essex Street   Salem, MA</p> <p style="font-weight: bold; margin: 0;">978.741.2304</p>	<p style="font-weight: bold; margin: 0;">BILL'S AUTO CLINIC</p> <p style="font-weight: bold; margin: 0;">24 Hour Towing &amp; Road Service</p> <p style="font-size: 8px; margin: 0;">978-745-2087</p> <p style="font-size: 8px; margin: 0;">2 Commercial St., Salem, MA 01970</p> <p style="font-size: 8px; margin: 0;">We accept MasterCard, Visa, Discover</p> <p style="font-size: 8px; margin: 0;">Salem's Only Full Service Towing Company</p>
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## 2016 Ford Escape

**Base model estimated mpg: 22/31**  
**Estimated starting price: \$22,960**

The 2016 Ford Escape offers buyers their first taste of the company's new SYNC 3 communications and entertainment system - bringing cutting-edge technology to Ford's popular compact SUV.

Vehicles equipped with SYNC 3 give drivers a new interface that utilizes capacitive touchscreen technology similar to tablets and smartphones. The new One Box Search feature, with the available navigation system, allows users to look up points of interest or enter addresses in much the same way they use an Internet search engine.

Along with versatility, great fuel economy is another reason Escape is popular with customers. The 1.6-liter EcoBoost four-cylinder engine is now standard on the SE series. Customers can also select the 2.0-liter EcoBoost or the 2.5-liter iVCT I-4.

Two new colors arrive for the 2016

Escape - Shadow Black and Electric Spice. Additionally, the SE series gets an available chrome appearance package that includes elegant accents like chrome door handles, liftgate appliqué, side-mirror skullcaps, roof rails, rear license plate appliqué and chrome trim on the front fascia grilles; it also includes 19-inch wheels and leather-accented seats.

Available for the first time for the SE series Escape is a leather comfort package, which adds heated leather seats, a leather-wrapped steering wheel, heated power sideview mirrors, and one-touch front and rear windows.

As before, Escape offers several key technologies to make driving easier and safer, including the Blind Spot In-



formation System, Active Park Assist to automatically park the Escape, and Ford's MyKey programmable vehicle key, which can limit speed and radio volume, as well as provide safety belt reminders.

*Compiled by Motor Matters*



## 2016 Chevrolet Camaro

fifth-generation Camaro to the new Gen Six: the rear bowtie emblem and the SS badge.

Six all-new powertrain combinations are offered, including a 2.0L Turbo, an all-new 3.6L V-6 and the LT1 6.2L V-8, which is SAE-certified at 455 horsepower and 455 lb-ft of torque --

for the most powerful Camaro SS ever. Each engine is available with a six-speed manual or eight-speed automatic transmission.

A dramatic, sculpted exterior accentuates the leaner, stiffer platform and slightly smaller dimensions. Meticulously tuned in the wind tunnel, the exterior contributes to performance through reduced aerodynamic lift for better handling while enhancing efficiency.

The driver-focused interior integrates class-leading control technologies, including a new Driver Mode Selector, configurable instrument cluster and a customizable ambient lighting feature. The instrument cluster features analog instruments to provide the driver with essential performance information, as well as an available eight-inch-diagonal high-definition center screen that can be configured to provide additional information including navigation, performance, and infotainment features.

In their quest to make the 2016 Camaro as lean as possible, engineers and designers evaluated every aspect of its architecture - already the most mass-efficient ever created by GM - and supporting elements, saving grams here and pounds there that contribute to the car's lower curb weight. As a result, the total curb weight for Camaro has been reduced by more than 200 pounds.

*Compiled by Motor Matters*

**Base model estimated mpg: TBA**  
**Estimated starting price: \$23,705**

The sixth-generation Chevrolet Camaro offers higher levels of performance, technology and refinement and is designed to maintain the sporty car segment leadership earned over the past five years.

The Gen Six Camaro provides a faster, more nimble driving experience, enabled by an all-new, lighter architecture and a broader powertrain range.

Only two parts carry over from the

## 2016 Ford Taurus

**Base model estimated mpg: 22/32**  
**Estimated starting price: \$27,055**

The Ford Taurus delivers more of what large sedan buyers really want -- technology, design refinement, craftsmanship and great driving dynamics.

The 2016 Taurus introduces Ford's latest connectivity technology, SYNC 3, and three new colors -- Shadow Black, Blue Jeans and Guard. The Taurus SHO model adds the new colors Absolute Black, Blue Jeans and Guard.

Other 2016 Taurus highlights include: Power moon-roof available for Taurus Limited; Power-adjustable pedals with memory feature standard for Taurus Limited; Rear-view camera standard for Taurus SE; Reverse Sensing System standard for Taurus SEL; and Intelligent Access with push-button start available for

Taurus SEL.

The Ford Taurus is available with the advanced 2.0-liter EcoBoost engine. Ideal for full-size sedan buyers seeking maximum fuel efficiency without sacrificing performance, this advanced engine combines direct injection of gasoline and a turbocharger to provide performance comparable to normally aspirated V6 engines offered by competitors.

The 2.0-liter EcoBoost produces 240 horsepower and 270 lb.-ft. of torque. The 3.5-liter V6 is offered as standard equipment in Taurus SE, SEL and Limited series models.



The 3.5-liter EcoBoost V6 -- standard equipment in the high-performance Taurus SHO -- is Ford's most powerful EcoBoost offering, delivering 365 horsepower and 350 lb.-ft. of torque.

*Compiled by Motor Matters*

## 2016 Chevrolet Cruze

**Base model estimated mpg: TBD**  
**Estimated starting price: \$16,170**

Packed with new technologies such as Android Auto, Apple CarPlay and new active safety features, as well as a more spacious interior and an athletic, aerodynamically optimized design, the 2016 Chevrolet Cruze elevates the compact car segment - from San Francisco to Shanghai and from Boston to Buenos Aires. It's offered in more than 40 global markets when it goes on sale in early 2016.

A new 1.4-liter turbocharged engine with direct injection and 153 horsepower helps enable an estimated 40 mpg on the highway with the available six-speed automatic transmission. Stop/start technology helps enhance the Cruze's efficiency in stop-and-go driving.

The new turbo engine and a leaner architecture reduces up to 250

pounds of weight, as well as contribute to the new Cruze's stronger performance, with an expected 0-60-mph acceleration of 8 seconds.

The 2016 Chevrolet Cruze's design balances the designers' inspiration and the efficiency-optimizing input of wind tunnel testing - leveraging the aero experience of vehicles including the Volt. The result is one of the sleekest-looking cars in the class, with a 0.29 coefficient of drag - an attribute contributing directly to an estimated 40 mpg on the highway.

The sleek profile is complemented by detailed, layered line work in



the hood and body-side panels, contributing to an overall impression of muscularity - with an athletic stance enhanced by the longer wheelbase.

*Compiled by Motor Matters*



**Base model estimated mpg: 17/24**  
**Estimated starting price: \$34,000**

The GMC Acadia provides comfort, style and safety combined with flexible space and cargo capacity. The Acadia Denali builds on those characteristics with even higher levels of luxury and design.

Acadia's 2016 lineup includes a new SL base model, SLE, the SLT, and the Denali models, with seven-

## 2016 GMC Acadia

or eight-passenger configurations.

The 2016 GMC Acadia focuses on new connectivity and technology features that keep owners connected anytime, anywhere. All models come with OnStar 4G LTE connectivity that includes a standard built-in Wi-Fi hotspot.

The state-of-the-art technology provides a mobile hub for drivers and passengers to stay connected wherever and whenever they like, with up to seven personal devices. The hotspot is on whenever the vehicle is on and comes with a three-month/three gigabyte data trial, after which there is an option to purchase additional data.

A 3.6L V-6 VVT engine using gasoline direct injection technology powers all Acadia models, optimizing performance and fuel economy across the board. The engine is paired with Acadia's fuel-saving six-speed automatic transmission to give FWD models an EPA-estimated 24 mpg on the highway. All-wheel drive is available. Towing capability for the Acadia is 5,200 pounds, when properly equipped.

Acadia's interior functionality is popular with families, particularly the SmartSlide seating system, which provides easy access to the third row for seven- and eight-passenger seating configurations. Additionally, the second and third row still fold flat for class-leading maximum cargo space, including the ability to carry 48-inch-wide sheet goods, such as drywall and plywood.

*Compiled by Motor Matters*

## 2016 Dodge Grand Caravan

**Base model estimated mpg: 17/25**  
**Estimated starting price: \$21,995**

For 2016, the Dodge Grand Caravan continues its tradition of offering customers style, versatility and added features at an outstanding value.

The 2nd row Stow 'n Go seats in the Dodge Grand Caravan can be effortlessly stowed in less than five seconds with just one hand. And when not stowed, only Dodge Grand Caravan allows secure storage in the second-row in-floor bins. Standard on all Grand Caravan models is the 60/40 split-folding 3rd row Stow 'n Go seating.

At the heart of the 2016 Dodge Grand Caravan is the award-winning 3.6-liter Pentastar V-6 engine mated to a smooth-shifting six-speed automatic transaxle. This engine was named one of "Ward's 10 Best Engines" three years in a row. In the Grand Caravan, the Pentastar V-6 delivers a best-in-class 283 horsepower, 260 lb.-ft. of torque and

best-in-class 3,600 pounds towing.

Dodge Grand Caravan also features a driver-selectable fuel economizer mode. In addition, lower-rolling resistance tires, a spoiler and reduced mechanical drag all contribute to Dodge Grand Caravan's class-leading aerodynamics and efficient fuel economy.

Grand Caravan's design is intended to convey the dynamic driving nature of the vehicle. A front fascia sports the Dodge signature "split crosshair" grille and quad headlamps, which combine to give the face of the 2016 Grand Caravan a sporty feel.

Another innovation from the minivan leader is the Stow 'n Place roof rack



system that lets owners stow the roof bows in the side rails when they're not using them and snap them easily into place when needed.

A modern, one-piece instrument panel is intuitive for the customer with instinctive ergonomics and large gauges, with premium bright accents and soft-touches throughout.

*Compiled by Motor Matters*

# President's Day SALES EVENT

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All Kelly Stores Open:  
 Friday & Saturday **8am -6pm**,  
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## 2016 Nissan Altima

**Base model estimated mpg: 27/39**  
**Estimated starting price: TBA**

The Altima transformation for 2016 includes a new look for the exterior, a refined personal space interior, enhanced connectivity, more available safety and security features and an expanded model lineup.

The new Altima's front and rear sections feature totally new designs and sheet metal. In front, that means adding a new lowered muscular front fascia with distinctive "V-motion" grille and new bumper. Also new are the Altima hood and fenders, with new tailored character lines. The headlights are also redesigned -- with available signature LED boomerang headlights, fog lights and Daytime Running Lights creating a more contemporary "face."

Efforts were also made to isolate noise created by hard acceleration, utilizing additional insulation and sound barriers, especially in the firewall area. In addition, new engine mounts have been adopted and the center muffler has been increased in size to further reduce sound transmission into the Altima interior.

Inside the new 2016 Altima's refined, personal space interior, the most noticeable change is in the center of the vehicle, where a new C-stack and center console offer easier use.

Altima 2.5 S, 2.5 SR, 2.5 SV, 2.5 SL and 3.5 SR grades feature a standard 5.0-inch color audio display, which is used for a number of tasks including viewing images from the RearView Monitor and accessing the NissanConnect with Mobile Apps system.

The 2016 Altima is offered with a choice of two refined powerplants -- a 2.5-liter 4-cylinder and a 3.5-liter V6. The Xtronic transmission adds third-generation D-step Shift logic, creating a more responsive acceleration feel both from a standing start and during reacceleration in situations such as passing slower vehicles.

Altima 3.5 SR and 3.5 SL models are powered by an advanced, award-winning VQ35DE 3.5-liter V6 rated at 270 horsepower and 251 lb-ft of torque.



*Compiled by Motor Matters*

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## 2016 Volkswagen Jetta

**Base model estimated mpg: 28/40**  
**Estimated starting price: \$17,680**

After a redesign for model year 2015, the Jetta continues to add to value for the 2016 model year. A new 1.4-liter turbocharged, direct-injection engine replaces the 2.0-liter naturally aspirated engine in the S model and the 1.8T in the SE and SE with Connectivity.

This engine makes 150 horsepower and 184 lb.ft. of torque, as well as improving estimated highway fuel economy by more than 15 percent over the outgoing 2.0-liter engine.

A 1.8-liter engine produces 170 horsepower and a broad torque plateau of 184 lb-ft from 1,500 to 4,750 rpm.

The 2016 Jetta TDI Clean Diesel is a 2.0-liter, four-cylinder turbocharged and direct-injected diesel engine, which produces a peak 150 horsepower and 236 lb-ft of torque from just 1,750 rpm up to 3,000 rpm.

The addition of a new infotainment system for 2016 provides a comprehensive suite of connectivity features. Volkswagen supports all three available connected car systems: Apple CarPlay(r), Android Auto(tm) and MirrorLink(r). The new MIB II system offers USB and VW-Car Net(r) App-Connect, allowing owners with these systems to access select apps from their smartphones directly through the vehicle's head unit.

The Jetta design incorporates clear, precise lines and muscular surfaces to impart a timeless elegance. At the front, the coupe-like incline of the windshield and the consistent use of horizontal lines define the design. The Jetta features a truly spacious interior, with impressive rear-seat legroom of 38.1 inches.

The 2016 Jetta features a trunk lid with an aerodynamic trailing edge-an integrated spoiler that lines up with the car's silhouette near the character line, extending elegantly into the rear fenders. The Volkswagen logo sits just below the trunk lid, flanked by available LED taillights.



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**New 2015 Ford F-150 SuperCrew XLT 4x4**

**Save \$10,000\***

XLT Appearance Package, Rear View Camera, Trailer Tow Package. 2 avail. at this price. MSRP \$47,850 Stock #8409T.

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\*See dealer for details. Lease payment includes up to \$1,500 Conquest Bonus. (\$1,000 on Passat) & up to \$1,000 Owner Loyalty Bonus. Also dealer discounts & all factory incentives to qualified customers. 10k miles per year. \$2999 cash or trade down, Tax, Title, Reg. Acq. and Dealer Fees not included in payment. Ask about our great warranty. In stock models only. Ends 2/15/2016.

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Stock# 5062 Everyone Qualifies!

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# 2016 Nissan Rogue

Base model estimated mpg: 26/33  
 Estimated starting price: \$24,025

The Nissan Rogue, which was completely redesigned for the 2014 model year, challenges convention with bold emotive styling, a premium interior created with comfort and multi-tasking in mind, and an array of available affordable technologies.

The bold, sharp lines offer a sporty and confident appearance. Exterior highlights include halogen headlights with signature LED daytime running lights, muscular front fenders and hood, body color outside mirrors with standard integrated turn signals and rear spoiler. Also available are LED headlights with auto levelizer, fog lights, privacy glass, roof rails, heated outside mirrors, power panoramic moonroof and a power rear liftgate.

The premium look and

feel continues inside, with the interior designed to make everyday activities a little easier. Rogue's ample interior roominess offers available 7-passenger seating with the optional stadium-style, flat-fold 3rd row bench seat. The reclining 40/20/40-split 2nd row seat offers 2nd row legroom of 37.9 inches and 9.0 inches of fore/aft adjustability with the EZ Flex Seating System.

The Rogue is equipped with a 2.5-liter four-cylinder engine rated at 170 horsepower and 175 lb-ft of torque. The engine is matched with an advanced Xtronic transmission.

Enhancements for 2016 include: Forward Emergency Braking added to Rogue SL Pre-



mium Package; NissanConnect Services powered by SiriusXM added to Rogue SL; Blind Spot Warning functionality changed from camera-based to radar-based; Siri Eyes Free added to Rogue SV Premium Package and Rogue SL; Body-colored outside mirrors with integrated turn signals and chrome door handles added to Rogue S Appearance Package; and the addition of the exterior color Magnetic Black (Super Black no longer available).

Compiled by Motor Matters

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**389 MILE DRIVE RANGE**

STK 160030  
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36/MO. LEASE / 12,000 ANNUAL MILES  
**\$1000 TOTAL DOWN**

**\$289 / MO.\*\***  
TAX, TITLE, REG EXTRA

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**2016 MALIBU LT**

STK 160042

36/MO. LEASE / 10,000 ANNUAL MILES  
**\$1000 TOTAL DOWN**

**\$229 / MO.\*\***  
TAX, TITLE, REG EXTRA

★ **BRAND NEW** ★  
**2016 TRAX LS AWD**

Auto Trans, 10 Airbags, Back Up Camera,  
A/C., P. Windows

**PRESIDENT'S DAY PRICE** STK 165097  
**\$21,195\***  
AFTER REBATE

★ **BRAND NEW** ★  
**2015 CRUZE LS**

Auto, A/C, 10 Airbags

**PRESIDENT'S DAY PRICE** STK 160027  
**\$16,455\***  
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Sale Price **\$30,655**

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**\$329.95** Per Mo.

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Lincoln Discount: \$7,525

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Lincoln Discount: \$6,060

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**2016 FORD ESCAPE SE 4WD**

Stk. #F16191



**LEASE FOR \$124**

**A MONTH FOR 24 MONTHS**

Includes \$2,750 Red Carpet Lease Cash, \$250 Competitive Lease Cash, Based on MSRP \$28,390, 10,500 miles a year, \$3,500 down, All taxes, 1st Payment, Title Registration and Documentation Fee Extra. Must finance Thru Ford with Tier 1 Credit, Must Be in a Competitive Lease.

**2015 FORD F150 XL 4X4 SUPER CAB**

Stk. #F15605



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**A MONTH FOR 24 MONTHS**

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## 2016 Chevrolet Silverado

**Base model estimated mpg: 18/24**  
**Estimated starting price: \$26,170**

Chevy trucks are on a roll with significant updates for the 2016 Silverado 1500 full-size pickup.

New front end designs with bold horizontal elements, sculpted hoods and dramatic lighting reflect strength and refinement.

Changes for 2016 include expanded use of eight-speed automatic transmissions, updated Chevy MyLink with support for Android Auto and Apple CarPlay, and additional safety technologies.

Offering unprecedented power, fuel-efficiency and technology, Silverado 1500 is built to get things done. So it's no surprise Silverado LD was named the "Highest Ranked Large Light Duty Pickup in Initial Quality" by J.D. Power in 2015. The redesign of the 2016 Sil-

verado 1500 is part of an aggressive strategy to build on Chevy Trucks' momentum.

Silverado's trio of EcoTec3 engines -- a 4.3L V-6, 5.3L V-8 and 6.2L V-8 -- is designed for the needs of full-size truck customers. Each features direct injection, Active Fuel Management (cylinder deactivation) and continuously variable valve timing to make the most of power, torque and efficiency across a broad range of operating conditions.

The entire 2016 Silverado lineup is available with a number of features engineered for serious towing, including the available NHT max trailering package, which features a 9.76-inch rear axle, heavy-duty rear springs, re-



vised shock tuning, enhanced cooling and an integrated trailer brake controller to optimize capability and comfort when trailering.

*Compiled by Motor Matters*



**Base model estimated mpg: 17/24**  
**Estimated starting price: \$40,000**

For 2016, Buick Enclave focuses on providing more connectivity than ever with the introduction of OnStar 4G LTE and a standard, built-in Wi-Fi hotspot that provides a mobile hub for drivers and passengers to stay connected all of the time. The hotspot allows passengers to connect up to seven personal devices such as smartphones,

laptops and tablets to high-speed wireless Internet whenever the vehicle is on.

Signature design elements on the 2016 Enclave, such as sculpted styling and a black-chrome waterfall grille, are distinctly Buick. Complementary features, including signature wing-shape LED lighting and monochromatic paint schemes accented with chrome, contribute to the Enclave's premium appearance, along with large 19- and 20-inch wheel designs.

Inside the Enclave, high-quality materials and the intuitive technology of Buick IntelliLink set the tone for luxury. Rich, saturated tones and contemporary color combinations enhance Enclave's sense of style. An exclusive

## 2016 Buick Enclave

Dark Plum interior color, for example, offers a higher degree of visual warmth. It is complemented by the soft feel of Nuance sandstone leather, with characteristics similar to leathers used in premium home furnishings.

Enclave finds its power in a 3.6L V-6 engine featuring fuel-saving, direct injection technology and continuously variable valve timing, matched with a six-speed automatic transmission. Direct injection helps the engine produce 288 horsepower and 270 lb-ft of torque with good efficiency. EPA fuel economy estimates are very competitive with other three-row crossovers and utilities.

Signature design elements on the 2016 Enclave, such as sculpted styling and a black-chrome waterfall grille, are distinctly Buick. Complementary features, including signature wing-shape LED lighting and

monochromatic paint schemes accented with chrome, contribute to the Enclave's premium appearance, along with large 19- and 20-inch wheel designs.

*Compiled by Motor Matters*

## 2016 Cadillac CTS

**Base model estimated mpg: 21/31**  
**Estimated starting price: \$54,280**

The 2016 edition of CTS features significant enhancements in performance, efficiency and connectivity.

The CTS is lighter than its primary competitors, enabling the most agile driving dynamics in the class, and its range of power-dense powertrains underpins its performance.

A roomy, driver-centric cockpit interior with integrated technology through Cadillac CUE and hand-crafted appointments complement the exterior and support the CTS sedan's driving experience. Eight interior environments are offered, each trimmed with authentic wood or carbon fiber. Leather seating is available, including available full semi-aniline leather, with hand-crafted, cut-and-sewn executions.

An all-new 3.6L V-6 engine debuts in the 2016 CTS, ushering in new benchmarks for efficiency, refinement and durability. The second-generation,

clean-sheet engine redesign incorporates new features, including Active Fuel Management (cylinder deactivation) and Stop/Start technology to enhance fuel economy.

At 335 horsepower, it's also the most powerful, naturally aspirated V-6 in the segment. A new Hydra-Matic 8L45 paddle-shift, eight-speed automatic transmission is matched with the 3.6L V-6, elevating the driving experience with one of the luxury market's smoothest, quietest and most efficient powertrain combinations.

The Cadillac 2.0L Turbo returns in the CTS for 2016, adding the fuel-saving Stop/Start feature. It also is matched with the new 8L45 eight-speed automatic transmission.

Linear elements, including an un-



interrupted feature line that runs from the headlamps to the taillamps, emphasize the CTS Sedan's long, lean proportion and contribute three-dimensional qualities to its surface.

The spacious, driver-centric cockpit interior in the CTS Sedan combines technology and hand-crafted appointments to support the driving experience.

*Compiled by Motor Matters*

## 2016 Chrysler Town & Country

**Base model estimated mpg: 17/25**  
**Estimated starting price: \$29,995**

New for 2016, the Town & Country Anniversary Edition celebrates the 90th anniversary of the Chrysler brand of delivering features customers love at an attainable value.

The Anniversary Edition builds on the Town & Country Touring-L model by adding a power sunroof, bright door handles, heated first- and second- row seats, heated steering wheel and Keyless Enter 'n Go.

The world-class interior of the 2016 Chrysler Town & Country minivan is beautifully crafted with high-quality materials, and offers tech-savvy entertainment features and smart storage and seating options, including class-exclusive Stow 'n Go seating with one-touch fold-down function.

Luxurious second-row captain's seating is available on Touring-L, Limited and Limited Platinum models. A sleek, one-piece instrument panel is crafted

with premium materials and is intuitive for the customer. An available super center console provides clever functionality and storage for CDs, DVDs, notepad and wallet and integrated power outlets, as well as easy driver/passenger access with a pass-through storage space for larger items, like a purse.

Trim rings in the console glow an ambient Sapphire blue, which allows passengers to find the items they are looking for at night. The steering wheel has integrated controls for audio, navigation and speed control and a heated steering wheel option.

The 2016 Chrysler Town & Country delivers an agile, confident driving experience. Engineers placed emphasis on



the driver's experience during routine handling and emergency maneuvers, making the ride more comfortable and creating a quieter cabin in the process.

Town & Country's 3.6-liter Pentastar V-6 engine is a three-time "Ward's 10 Best Engine" winner and produces 283 horsepower and 260 lb.-ft. of torque. The V-6 is mated to the 62TE six-speed automatic transmission.

*Compiled by Motor Matters*



**Base model estimated mpg: TBD**  
**Estimated starting price: \$30,000**

Jeep Grand Cherokee -- the most awarded SUV ever and the vehicle that has long defined what a premium SUV should be -- gets even better for 2016.

For the new model year, all gas V-6 and 5.7-liter V-8 Grand Cherokee models receive improved fuel efficiency due to electric power steering, decreased tire rolling resistance and weight reductions with aluminum sus-

295 horsepower.

Jeep Grand Cherokee delivers a best-in-class 30 miles per gallon highway courtesy of an available 3.0-liter EcoDiesel V-6 engine and standard eight-speed transmission, and best-in-class towing of 7,400 pounds. The 3.0-liter EcoDiesel V-6 boasts an unmatched driving range of more than 730 miles.

Legendary Jeep capability comes courtesy of four available 4x4 systems,

## 2016 Jeep Grand Cherokee

pension.

Also new for 2016, the Pentastar 3.6-liter V-6 engine in the Grand Cherokee adds Engine Stop-Start (ESS) to improve fuel economy and efficiency. The 3.6-liter Pentastar V-6 engine in Jeep Grand Cherokee receives a bump in horsepower for 2016, increasing output to

Jeep's Quadra-Lift air suspension system and class-leading Selec-Terrain traction management system. Grand Cherokee boasts best-in-class towing of 7,400 pounds, and a crawl ratio of 44.1:1. In addition, Grand Cherokee may also be flat-towed when equipped with Quadra-Trac II or Quadra-Drive II systems.

The 2016 Jeep Grand Cherokee includes more than 70 safety and security features as well as an array of advanced user-friendly technology features, such as the award-winning Uconnect 8.4-inch touchscreen radio with integrated climate and infotainment controls, a 7-inch customer configurable multiview display cluster, Uconnect Access Via Mobile, 3G Wi-Fi access and cloud-based voice texting.

The available 5.7-liter V-8 packs 360 horsepower and 390 lb.-ft. of torque with best-in-class towing capacity of 7,400 pounds.

*Compiled by Motor Matters*

## 2016 Dodge RAM 1500

**Base model estimated mpg: 18/25**  
**Estimated starting price: \$25,140**

The 2016 Ram 1500 capitalizes on a truckload of exclusive, pioneering, fuel-saving systems, including an eight-speed automatic transmission, thermal management system, pulse-width modulation (PWM) and active aerodynamics with grille shutters and air suspension.

The Ram 1500 continues to move forward with two mid-year 2015 offerings that carry into the 2016 model year - the Ram 1500 Rebel and Ram 1500 Laramie Limited.

The Ram 1500 Rebel offers an off-road-style package. The Rebel drops right into a core segment of the truck market with unique design cues and mechanical innovation backed by Ram Truck engineering.

Ram takes the Laramie Limited -- the benchmark in truck opulence -- to an even higher level of sophistication and attention to detail. Featuring premium materials, such as all-black, full-leather seating; real wood interior compo-

nents; and unique badges, Limited is a "black-tie" luxury alternative to the popular southwestern-themed Laramie Longhorn edition pickup.

The standard 3.6-liter Pentastar V-6 engine offers 305 horsepower, 269 lb.-ft. of torque and best-in-class gasoline fuel economy of 25 mpg.

The 2016 Ram 1500 leads pickup truck fuel economy with the exclusive 3.0-liter EcoDiesel V-6 engine delivering 240 horsepower and 420 lb.-ft. of torque at 29 mpg. The EcoDiesel engine is mated to the TorqueFlite eight-speed automatic transmission. Together, the powertrain system delivers an outstanding combination of fuel efficiency and towing capability up to 9,200 pounds.

The legendary 5.7-liter HEMI V-8 engine with fuel-saving cylinder shut-off



and VVT provides up to 22 mpg, 395 horsepower and 410 lb.-ft. of torque.

Bed lighting is now available on the Ram 1500. Bright LEDs shine from the rear corners next to the tailgate, giving owners better visibility when the work-day lasts into the evening.

*Compiled by Motor Matters*

# PRESIDENTS DAY: With car sales already booming, dealers await big crowds

Continued from Page S3

into the backwoods love it. On Monday mornings, they drive it through the car wash and take it to work.”

It's popular with a lot of other people too, enduring as a top-selling SUV year after year, Bihl said. The same qualities that give the Wrangler effective all-terrain abilities also equip it well for driving in challenging on-road conditions, especially in snow. That's one big reason why Wranglers should be favorites during this Presidents Day shopping binge.

While it specializes in handling extreme terrain, the Wrangler remains widely popular because Jeep sells a broad variety of configurations that match different lifestyles, Bihl said.

For example, you can buy a lean, two-door variation with a flip-down fabric top and fabric doors that optimize the Wrangler for open-air adventure. Or you can get the same body with a more durable, hard-shell top and removable metal doors, which seals up more snugly in frigid weather.

You can also go with the larger, four-door Wrangler Unlimited version that attracts parents, Bihl said.

“They use it as a family vehicle. Mom will drive it. Dad will drive it. They'll get it with navigation and U-Connect,” which is a communication and information system, Bihl added.

When people think of sport-utility vehicles, they think of the Jeep brand, and the Wrangler is the model most closely associated with the original all-purpose jeeps of World War II, he explained.

“Jeep has done a good job of blending the contemporary with the traditional, of updating its appearance without spoiling its nostalgic look,” Bihl said. “It's really quite unique.”

## INFINITI QX60

■ **Vehicle type:** Luxury, 7-passenger crossover-utility vehicle  
 ■ **Starting price:** \$42,400  
 The Infiniti QX60 provides



2016 Honda Pilot full-side crossover utility vehicle



2016 Jeep Wrangler all-terrain SUV

all the high-capacity hauling and flexible utility of a full-size crossover. But it packages those abilities in a vehicle of top-level luxury.

“You can go out to dinner as a couple in a very good-looking vehicle. And you can also pick up five boys from a hockey game and let them watch a movie while you drive them home,” said Brian Heney, the executive at Kelly Automotive Group, which operates Kelly Infiniti of Danvers.

Its combination of family-friendly usefulness with premium-class performance, top-flight technology and stand-out style accounts for the big bump in popularity the QX60 experienced last year. Infiniti dealers across the U.S. sold 33 percent more QX60s in 2015 than the previous year. In Danvers, Heney sees the growing demand carrying into the Presidents Day sale period. “Sales of that model have picked up substantially,” he

noted. Improvements Infiniti made in the current, 2016 QX60 are helping. The company enhanced the model's elegantly styled exterior with small touches like a greater use of LED accent lights. It increased cabin comfort by adding more noise insulation to the body and installing three-layer acoustic side glass that filters out more wind noise and tire chatter. Infiniti returned the model's

suspension, including a change of shock absorbers and springs, to make the crossover ride more sedately while also engaging the road for greater driver control.

Alongside such enhancements, the QX60 retains the status-symbol style and riding comfort that account for its popularity. The model's cabin is designed with graceful curved surfaces and flowing lines, lustrous materials and distinctive details like metallic instrument panel. The interior features leather upholstery, heated front seats, three-zone filtered climate control, power moonroof, reclining third-row seats, and reclining second-row seats that also slide about 6 inches forward and backward for adjustable legroom. For family convenience, the second-row seats of the QX60 operate so passengers can enter the third row without removing a child's seat installed in row two.

“The interior sets the standard for future models,” Heney said. “The car is successful because it offers so much.”

## HONDA PILOT

■ **Vehicle type:** Full-size crossover-utility vehicle  
 ■ **Starting price:** \$30,145

Rockingham Motors sells Honda and Toyota vehicles at adjacent dealerships in Salem, New Hampshire. That makes Rockingham a source for two of the most popular crossovers available, the Toyota RAV4 and the Honda CR-V. As compact crossovers, both models fall on the smaller side of the utility-vehicle spectrum. Since they're already so popular, they will pull in a lot of interest during the Presidents Day sale. But shoppers also will visit Rockingham to see the completely re-made Honda Pilot.

Pilot is a full-size crossover wagon with seating for eight people.

“It's always been the best alternative to a minivan.

It's a go-to vehicle for families,” said Ryan Horgan, vice president of Rockingham Motors.

As the third generation, the 2016 version is restyled and re-engineered from the wheels up, incorporating notable advances in safety, convenience, driving assistance, information and entertainment. The new version's interior is so richly styled that the 2016 Pilot gets compared to higher-priced luxury haulers like the Acura MDX.

“The styling is the most noticeable change,” Horgan said. The former Pilot stood more upright, with the straight lines and square edges of a traditional SUV. The new model is much more streamlined and sleeker. It is longer, narrower and lower than the preceding design. But it retains as much cabin space and gains in comfort and usefulness due to flexible seating configurations that provides more passenger space for the third-row seat as well as more cargo area behind it.

Top-class features based on advanced technology are another powerful selling point for the new model, Horgan said. The new Pilot comes with an 8-inch touch screen to operate audio, information and navigation systems, capable of integrating with occupants' smartphones. The crossover's intelligent, all-wheel-drive system dynamically distributes engine power not just between front and rear wheels, the common approach, but also between left and right sides, according to driving demands. It has a multi-angle, rear-view camera and offers optional driving aids that include Honda's advanced Lane-Watch system for blind-spot monitoring, plus collision avoidance with automatic emergency braking, lane-departure assistance and automatic cruise control.

“You get more and more for your money” with the advances added to the 2016 Pilot, Horgan said.

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E-mail [ipswichford@prodigy.net](mailto:ipswichford@prodigy.net)

<p><b>2014 Ford Edge AWD</b></p> <p>SE, 3.5L 6 Cylinder, 6 Speed Automatic, SYNC Voice Activated Systems, 18" Wheels. <b>\$23,995</b> Stock #7946</p>	<p><b>2013 Ford Escape SUV</b></p> <p>SE, AWD, 24,000 Miles <b>\$20,995</b> Stock #7864</p>	<p><b>2011 Mini Cooper</b></p> <p>1.6L, Automatic, Leather Interior, 44,150 Miles <b>\$13,995</b> Stock #7846A</p>	<p><b>2013 Hyundai Elantra</b></p> <p>Automatic, 4 cylinder, 18,500 miles <b>\$13,995</b> Stock #10919A</p>
<p><b>2014 Ford Explorer SUV</b></p> <p>V-6, 6 Speed Automatic, 5,275 <b>\$29,995</b> Stock #7931</p>	<p><b>2007 Lincoln MKZ Sedan</b></p> <p>Leather Heated/Cooled Front Seats, Power Moonroof, 17" Chrome Wheels, Dual Zone Temperature Control <b>\$9,995</b> Stock #7916A</p>	<p><b>2014 Ford Mustang Convertible</b></p> <p>6 Cylinder, Automatic, 10,500 miles <b>\$23,995</b> Stock #7849</p>	<p><b>2012 Ford Escape XLT</b></p> <p>SUV, 4 Cylinder <b>\$18,995</b> Stock #7854</p>
<p><b>2015 Ford Focus Sedan</b></p> <p>4 Cylinder, 5 Model <b>\$13,995</b> Stock #7922</p>	<p><b>2015 Ford Transit Connect Wagon</b></p> <p>XLT, 4 Cyl, Automatic <b>\$17,995</b> Stock #7940</p>	<p><b>2013 Ford Focus SE Sedan</b></p> <p>2.0L 14 Engine, 6 Speed Automatic, Leather Interior, Power Moonroof <b>\$13,995</b> Stock #7865</p>	<p><b>2012 Ford Focus SE</b></p> <p>Sedan, 4 Cylinder, 6 Speed Automatic, Heated Seats <b>\$6,995</b> Stock #7887A</p>
<p><b>2006 Ford F350 Dump Truck</b></p> <p>6.0L Diesel, Automatic, 4X4, 13,000 Lb GVWR <b>\$22,995</b> Stock #11697A</p>			

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## 2016 Jeep Renegade

**Base model estimated mpg:**  
22/31

Estimated starting price:  
\$18,990

The 2016 Jeep Renegade delivers a unique combination of best-in-class off-road capability, open-air freedom and convenience, a segment-first nine-speed automatic transmission that contributes to outstanding on-road and off-road driving dynamics, two fuel-efficient engines, world-class refinement, and a host of innovative safety and advanced technology offerings.

For 2016, the Jeep Renegade's offerings have expanded with the addition of several features, including the availability of BeatsAudio. The Renegade's optional Beats premium audio system includes nine speakers with a 6.5-inch subwoofer and 506-watt amplifier for studio-quality sound.

Both Jeep Active Drive and Active Drive Low 4x4 systems include the Jeep Selec-Terrain system, providing up to five modes (Auto, Snow, Sand and Mud modes, plus exclusive Rock mode on the Trailhawk



model) for the best four-wheel-drive performance on- or off-road and in any weather condition.

The Jeep Renegade interior features a rugged and energetic appearance that builds upon Jeep's legendary brand heritage. This small SUV's precisely crafted detail, innovative and high-quality color and material appointments, state-of-the-art technology, and clever storage draw inspiration from contem-

porary extreme sports gear and lifestyles.

Efficiency and refinement also are hallmarks of the 16-valve, 2.4-liter Tigershark I-4 engine. The high-tech engine produces 180 horsepower, 175 lb.-ft. of torque and is paired exclusively to the segment's first nine-speed automatic transmission on 4x2 and 4x4 models.

*Compiled by Motor Matters*

## 2016 Ford Fusion

**Base model estimated mpg:**  
25/37

Estimated starting price:  
\$22,110

For 2016, the Ford Fusion offers a redesigned center stack, new Appearance Package and Cold Weather Package.

Fusion's redesigned center stack offers a simplified user experience with Ford's SYNC screen and mechanical buttons. The new S Appearance Package includes 18-inch alloy painted Ebony black wheels, front fog lamps and a rear spoiler, while Fusion's new SE Cold Weather Package offers Power Code Remote Start System, heated cloth seats and all-weather floor mats. All-wheel drive is available on the 2016 Fusion SE with the 2.0-liter EcoBoost engine.

The Ford Fusion has been acclaimed as a design leader in the midsize sedan segment. Its numerous distinctions include Autoweek magazine's Best in Show award at the 2012 North American International Auto Show and EyesOn Design honors for design excellence in a production vehicle.

For 2016, Fusion continues its product excellence, with a new Shadow Black exterior color and simplified center stack.

Fusion is available with a



choice of seven outstanding powertrains including two turbocharged and direct-injected EcoBoost engines, a naturally aspirated 2.5L engine, a hybrid electric and a plug-in hybrid in Fusion Energi plus available Auto Start-Stop and all-wheel-drive.

The 1.5-liter EcoBoost is at the heart of the Fusion engine lineup, featuring turbocharging, direct gasoline injection and twin independent variable camshaft timing.

Fusion remains one of the

most technologically advanced cars in the segment offering an array of available driver-assist features including adaptive cruise control with forward collision warning, Blind Spot Information System with cross-traffic alert, active park assist and lane-keeping system. The previously optional rear view camera is now standard equipment.

*Compiled by Motor Matters*



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 Stk# D16042

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**DELUCA PRICE: \$22,990\***

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**\$154\* PER MONTH**

\*24 months, 10000 miles a year lease, \$2995 cash or trade, Tax Title fees extra. MSRP: \$26,730. See dealer for details.

**2016 RAM QUAD CAB 4X4**  
 Stk# D16045

**\$159\* PER MONTH**

\*24 months, 10000 miles a year lease, \$2995 cash or trade, Tax Title fees extra. MSRP: \$40070. Includes lease conquest (must qualify). See dealer for details.

**2016 JEEP CHEROKEE LATITUDE 4X4**  
 Stk# J16113

**\$169\* PER MONTH**

\*24 months, 10000 miles a year lease, \$2995 cash or trade, Tax Title fees extra. MSRP: \$29,510. Includes lease conquest (must qualify). See dealer for details.

**2015 JEEP GRAND CHEROKEE LIMITED**  
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