



EMMA

SALES REPRESENTATIVE

**THE CONCRETE
SERVICE**



I love what I do!

CORE TASKS

- Help homeowners, masons, and landscapers get the products they need for their projects
- Design various types of projects such as retaining walls, interior and exterior stone veneer, and patios

OUTLOOK



**Increase in
job demand**

**Check out other
occupations like a
Mason or Marketing
Manager**



ANNUAL SALARY RANGE

\$71,950–\$205,200

MICHIGAN



\$49,850–\$174,290

**NORTHWESTERN
MICHIGAN**

- Salary information from O*net

What Emma loves about her job:



**I've come to love the industry...the best parts
of my day are dealing with different people,
different customers, and different projects.
I like how every day is different!**



HIGH SCHOOL CAREER TECH OPTIONS



- Charlevoix Emmet ISD Career Tech Programs: Business Management and Administration
- Traverse Bay Area ISD Career Tech Center: Business Careers
- Wexford Missaukee ISD Career Tech Center: Business Management and Administration

SALES REPRESENTATIVES MAY CONTINUE ON FOR AN ASSOCIATES OR A BACHELORS DEGREE

- Baker College
- Kirtland Community College
- North Central Michigan College
- Northwestern Michigan College
- Westshore Community College
- University Center (NMC):
 - Davenport University
 - Ferris State University

FOCUSING ON CAREERS NEAR YOU



Northwestern Lower Michigan Region



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