

November 12, 2020

VIA EMAIL

To: City of Moline Consideration Committee via Geoff Manis
From: Streets of Italy – Owners: Mike Scheafer, Scott Florence, and John Anderson
Subject: COVID-19 Impact Statement

Dear Consideration Committee,

This letter describes the impact COVID-19 has had on the downtown Moline location in Analog II. The following will describe: 1) initial impact of this location, 2) The steps Streets of Italy has taken to make our business cleaner, safer, and healthier, and 3) How the recent State's Covid-19 Tier One Mitigation has impacted the business.

- 1) Streets of Italy Analog was forced to completely shut down when the initial lock downs were mandated by the state of Illinois. For the first two months of the lock down we worked on developing a mobile app that would allow for delivery and carry out. We opened back up for delivery and carry out ONLY, and revenue went down approximately 75% from pre-COVID sales. We were struggling to meet payroll and Cost of Goods. We applied for the PPP Small Business Loan available through the first COVID Stimulus Package and got the forgivable loan. The entirety of the loan went to employment cost, and we were still struggling to pay loans and rent.
- 2) When the restaurants and bars were able to partially open, Streets of Italy opened with Analog establishing strict policies to protect the health and safety of its employees and customers. We require all employees to wear a mask when interacting with guests and fellow employees, we require all employees to thoroughly clean hands often, and we put out hand sanitizer for general use of employees and customers. We also established physical ordering procedures at the register to help enforce the 6' separation recommended to socially distance. Even with these procedures in place the foot traffic in Analog went down considerably, and this directly impacted our revenue negatively.
- 3) The latest State's Covid-19 Tier One Mitigation is forcing Streets of Italy to restrict staffing to one employee a night. This has put a burden on those employees that were planning on working through the winter, and now will be left with little to no hours. If revenue does not increase, we will be forced to make some difficult decisions on the long term viability of the restaurant. This \$5000 transaction would help Streets of Italy "breathe" a little going into the Tier 1 protocols. We have committed to continue our strict policies related to COVID-19, and work diligently to provide a clean, safe, and health food option in downtown Moline.

Sincerely,
John Anderson

