

Mr. Manis,

As COVID-19 continues to rage and threaten the viability of small business during times of social restrictions and potential lockdowns, Bars and Restaurants continue to be the hardest hit within small business. The inability to provide dine-in service has a drastic impact for platforms designed around that business principle, and switching to an on-line ordering system is more than "just a couple of key strokes". Web-sites must be upgraded to support "shopping carts" and on-line credit card processing, and provide the ability for POS (point of sale) access to order information, in addition to process and system changes required to support the delivery of on-line orders through the kitchen process.

The Java Lab Grind and Dine Cafe has been ravaged as a result of COVID-19.

The cafe revenue is down **75%** YTD vs. 2019:

2019 Revenue: **\$124,665**

2020 Revenue: \$33,952

Net income has been reduced by over 100%:

2019 YTD net income (September): - \$ 14,833.69

2020 YTD net income (September): - \$ 7,811.29 (loss)

Without investment to reconfigure the business model and integrate on-line ordering, operations will be unable to sustain the current losses, eliminating 4 jobs and nearly \$10,000.00 annual revenue to the City of Moline (rent and sales tax revenues), and ending a mutually beneficial relationship with the Library. Library traffic is drastically reduced, which accounts for 60% of the Java Lab Cafe revenues.

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