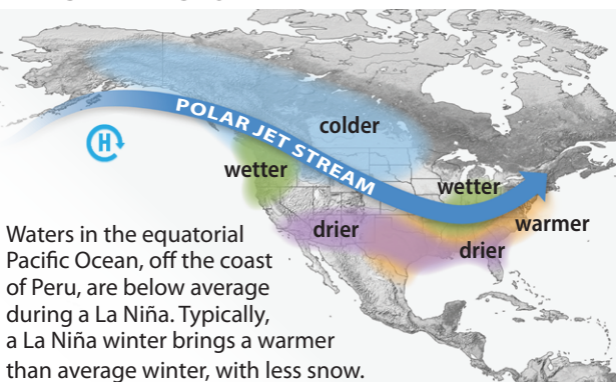


TYPICAL IMPACT OF LA NIÑA



Source: National Oceanic and Atmospheric Administration (NOAA)

ACTUAL LA NIÑA WINTERS

Of the last nine La Niña winters, five have registered below average temperatures and above average snowfall.

WINTER	WINTER TEMPERATURES	SNOWFALL (in inches)	DAYS OF MEASURABLE SNOW
2017-2018	Cold	34.1	12
2011-2012	Warm	4.3	5
2010-2011	Cold	38.0	15
2008-2009	Cold early	14.3	10
2007-2008	Warm	10	5
2005-2006	Cold early	14.2	6
2001-2002	Warm	2.6	2
2000-2001	Cold	20.1	8
1999-2000	Warm	16.8	8

Source: Judah Cohen, director of seasonal forecasting for Atmospheric and Environmental Research and NOAA.