

# SCALLOPS: OCEAN TO MARKET

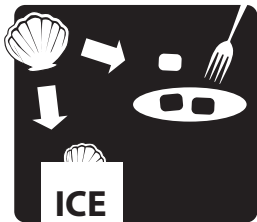


## THE CATCH

Fishermen go out on trips lasting as long as two weeks to catch scallops. David Wiscott, captain of the Susan L fishing boat docked near the Lobster House in Lower Township, says a good 10-day summer trip will net him and his crew 30,000 pounds of scallops.

## BUYERS

The fishermen sell to a federally licensed dealer, like Keith Laudeman, president of Cold Spring Fish and Supply Company, the main seafood supply company in the port of Cape May/Wildwood.



## THE SELL

Laudeman may keep some to sell at his or other local restaurants. The rest he sells to buyers, mainly based in New York, Philadelphia or New Bedford, Massachusetts.

## SHIPPING

Those buyers will either sell the scallops whole or process them, which means the scallops will be sized and frozen. These could end up in the frozen-foods section of a Wal-Mart or Costco in the United States or exported to foreign countries.

