

SCALLOPS: OCEAN TO MARKET

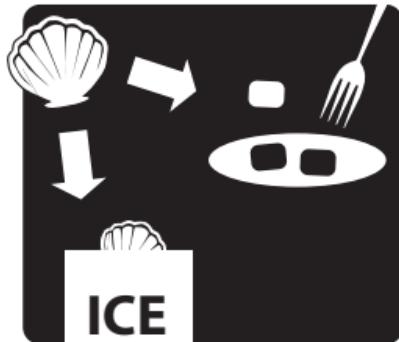


THE CATCH

Fishermen go out on trips lasting as long as two weeks to catch scallops. David Wiscott, captain of the Susan L fishing boat docked near the Lobster House in Lower Township, says a good 10-day summer trip will net him and his crew 30,000 pounds of scallops.

BUYERS

The fishermen sell to a federally licensed dealer, like Keith Laudeman, president of Cold Spring Fish and Supply Company, the main seafood supply company in the port of Cape May/Wildwood.



THE SELL

Laudeman may keep some to sell at his or other local restaurants. The rest he sells to buyers, mainly based in New York, Philadelphia or New Bedford, Massachusetts.

SHIPPING

Those buyers will either sell the scallops whole or process them, which means the scallops will be sized and frozen. These could end up in the frozen-foods section of a Wal-Mart or Costco in the United States or exported to foreign countries.

