WALTON FAMILY



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Most Dynamic Micropolitans



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The Walton Family Foundation is, at its core, a family-led foundation. The children and grandchildren of our founders, Sam and Helen Walton, lead the foundation and create access to opportunity for people and communities. We work in three areas: improving K-12 education, protecting rivers and oceans and the communities they support, and investing in our home region of Northwest Arkansas and the Arkansas-Mississippi Delta. In 2017, the foundation awarded more than \$535 million in grants in support of these initiatives.

In Northwest Arkansas, having access to amenities that improve the quality of life is key to the economic growth of the region. The Walton Family Foundation supports these efforts through its Home Region Program by developing programs that retain the region's workforce but also help recruit new talent to sustain the pace of growth of the local economy.

In the Delta, where economic activity has slowed down considerably, foundation programs support quality of life improvements that will prepare the region for strategic growth opportunities. To learn more, visit waltonfamilyfoundation.org and follow us on Facebook and Twitter.

Content

Executive Summary	4
Key Findings	5
Most Dynamic Micropolitan : Pecos, Texas	0
Figure 1: Top 20 Micropolitans	6
Figure 2: Top 100 Micropolitans	7
Tourism/Recreation/Lifestyle Communities	8
Manufacturing	9
Agriculture	9
Introduction	44
Overview	11
Industry Characteristics	13
Structural Characteristics	14
Figure 3: 531 Micropolitans Performance Quartiles	15
Top 20	16
Endnotes Overall and matrix renkings for all 521 micronalitan areas	42
Overall and metric rankings for all 531 micropolitan areas	46

Executive Summary

The Most Dynamic Micropolitans

As American as baseball, hot dogs and apple pie, Main Street America - and its small towns - is a central component to understanding the economic forces at work across the United States. Dotting the U.S. map – in the Heartland and beyond – are 531 small towns, better known as micropolitan statistical areas, which comprise of one or more counties with at least one city with more than 10,000 but less than 50,000 in population. The Most Dynamic Micropolitan Index, which ranks the 531 micropolitan areas across the U.S., analyzes the economic performance and indicators that impact the social and economic fabric of America.

Our Most Dynamic Micropolitans Index attempts to bridge a gap in identifying which smaller communities are thriving and which are struggling to provide economic opportunity for their residents. Most Dynamic Micropolitans is an objective, outcome-based measure of the performance of micropolitan areas across the nation. The index permits economic development officials to monitor their micros' dynamism against others nationally or within their region and state. While international and national economic and geopolitical factors can influence growth patterns, the index provides a fact-based evaluation of whether development strategies have the desired effect. Further, Most Dynamic Micropolitans assists public-policy groups, elected officials, academics and other researchers and businesses in monitoring and assessing small community vitality across the nation.

Most Dynamic Micropolitans rankings are derived from performance-based metrics such as job growth, wage and income gains, and a new metric, the proportion of total jobs at young firms. This measure captures which communities are creating meaningful jobs for their residents and those that might desire to in-migrate. While most of our metrics are commonly used indicators of economic development, the young firm employment ratio is a relatively new measure. The young firm employment ratio has implications for long-term economic growth as new firms develop new products and drive innovation. It provides information on the ability of entrepreneurs to start new businesses and scale them—critical for future job and wage gains.

Beyond the new firm employment ratio, we incorporate new data on regional price parities from the Bureau of Economic Analysis (BEA). These regional price parities are indexes indicating whether goods and services are generally more or less expensive than the national average. Therefore, the indexes can be used to adjust income measures for differing inflation rates and differing levels of purchasing power across regions. The level of per-capita personal income reflects these adjustments and can be viewed as a measure of longer-term economic development because it is the stock of all prior welfare improvements.

BELOW ARE KEY FINDINGS FROM OUR INAUGURAL MOST DYNAMIC MICROPOLITANS INDEX:

Pecos, Texas, hailing from the Heartlands,ⁱ is first. Pecos leads economic growth across the nation's micropolitans in multiple measures of performance. Pecos and micro-encompassing Reeves County are at the epicenter of the shale oil exploration boom in the Permian Basin enabled by technological advances in hydraulic fracturing and horizontal drilling techniques. Growth has been so strong that local officials feel that the official population count of 15,300 understates the true population by up to 9,000.

With thriving tourism/recreational/lifestyle clusters, Summit Park, Utah, (2nd) and Jackson, Wyoming, (3rd) are close behind. Summit Park is diversifying and its fastest-growing sector is professional and technology services. 52.1 percent of the residents over the age of 25 have a Bachelor's degree or higher. Jackson has used its stunning beauty to drive tourism, attract remote telecommuters and lure wealthy semi-retirees. At \$148,900 in 2016, Jackson's per-capita income is highest in the nation.

Coming in at 4th and 5th are Heber, Utah, and Bozeman, Montana, respectively, both top tourism/ recreation centers. Heber is located in Wasatch Back along with Summit Park, and is a 25-minute commute to Provo/Orem and a 45-minute commute to the Salt Lake City metro areas. Snowbird Mountain is a world-class ski resort. Heber is diversifying its economy by providing entrepreneurial support and mentoring. Yellowstone National Park lies to Bozeman's immediate south. Bozeman has thriving clusters in photonics/optics and software and information processing.

Findlay, Ohio, at 7th, distinguishes itself among the leaders as a manufacturing-dependent micropolitan with 22.3 percent of jobs in the sector. Findlay's strategic location and lower cost of doing business have positioned it as a top expansion site for warehousing, distribution, logistics and transportation services. Lewisburg, Tennessee, (14th) is another micro located in the Heartland that owes its position to attracting manufacturing firms and through expansion at existing ones.

Texas and Colorado each had three micropolitans in the top 20. In addition to Pecos, Texas had Fredericksberg, (10th) and Uvalde, (11th). Fredericksburg has a fast-growing wine industry that is boosting tourism. Long an agriculturally-oriented micro, Uvalde has benefitted from the fracking boom. Colorado has Breckenridge, (9th) Glenwood Springs, (16th) and Edwards, (17th). All Colorado micros owe their lofty rankings to tourism- and recreational-related activities.

Among those micropolitans ranking 21st to 50th, the Heartland had nine: Sevierville, Tennessee (26th); Effingham, Illinois (29th); Bardstown, Kentucky (31st); Athens, Texas (36th); Spirit Lake, Iowa (41st); Auburn, Indiana (46th); Angola, Indiana (48th); Brookings, South Dakota (49th) and Durant, Oklahoma (50th).

The Heartland had 27 micropolitans among those ranking 51st to 100th. Seven were in Minnesota and three came from Ohio.

41 of the top 100 micropolitans were in the Heartland, while 62.3 percent of all 531 micropolitans reside in the Heartland—a disproportionately low share highlighting the challenges the region faces.

Most Dynamic Micropolitan: Pecos, Texas

Among those metrics where top-ranked Pecos, Texas, was first: job growth from 2012-2016; average annual pay growth from 2013-2017; average annual pay growth in 2017; and the share that firms five-years-old or less represented of total employment. Pecos and micro-encompassing Reeves County are at the epicenter of the shale oil exploration boom enabled by technological advances in hydraulic fracturing and horizontal drilling techniques. Located at the Western edge of the Permian Basin—the most productive oil basin in the country—Reeves County contains the best hydrocarbon-abundant portion called the Delaware Basin.

However, today's oil boom is not just a bunch of roughnecks roaming the countryside and drilling for oil. An operator of a modern rig occupies a booth and monitors a set of computer displays and guides the drill bit with a joystick. Highly-trained petroleum engineers use computer algorithms of the local geology profile to maximize the release of oil deposits deep in the rock structure. Oil price declines late in 2018 highlighted the necessity of diversifying Pecos economic base, providing further incentives to nurture the development of more innovative-focused research and to promote entrepreneurship.

Top 20 Most Dynamic Micropolitans

Rank	Micropolitan
1	Pecos, TX
2	Summit Park, UT
3	Jackson, WY-ID
4	Heber, UT
5	Bozeman, MT
6	Hailey, ID
7	Findlay, OH
8	Hood River, OR
9	Breckenridge, CO
10	Fredericksburg, TX
11	Uvalde, TX
12	Vineyard Haven, MA
13	Cullowhee, NC
14	Lewisburg, TN
15	Key West, FL
16	Glenwood Springs, CO
17	Edwards, CO
18	Ellensburg, WA
19	Rexburg, ID
20	Calhoun, GA

Figure 1: Top 20 Micropolitans

Height Of Each Micro Reflects The Index Value

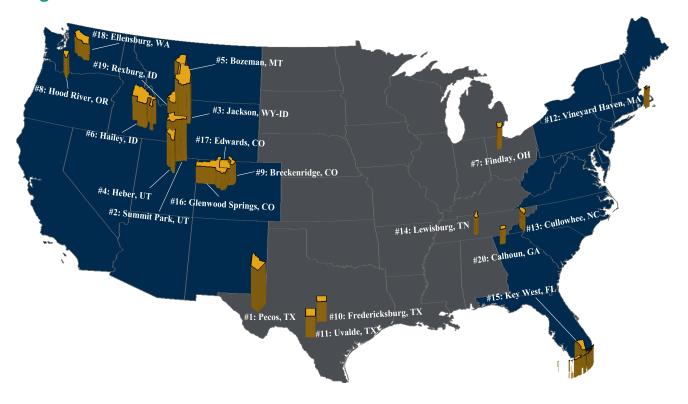


Figure 2: Top 100 Micropolitans



Tourism/Recreation/Lifestyle Communities and Diversification

A majority of the top 20 Most Dynamic Micropolitan areas were driven by some combination of tourism, recreation and the attraction of lifestyle amenities. However, each of these communities has carved out a specialized niche within these categories for themselves and are focused on economic diversification. It is critical for any micropolitan area to capitalize on location advantages whether they are tourism/recreation/lifestyle-related or other attributes such as the presence of a research university.

Summit Park, Utah, is taking advantage of its proximity to Salt Lake City to attract highly compensated individuals into the community. Additionally, it has promoted professional and technical jobs such as research, accounting and engineering. Employment and earnings in professional and technical services averaged growth of 7.9 percent and 12.6 percent, respectively, from 2010 to 2016. Another example of diversification is that employment in management of companies more than doubled between 2010 and 2016.

Among the wealthy individuals attracted to the stunning beauty and lifestyle amenities offered in Jackson, Wyoming, are investment bankers with global experience. These individuals provide their international expertise remotely and contribute to angel investing and management advice in Jackson. Heber,

Utah, is targeting software development and information technology, professional services, healthcare and advanced manufacturing. Further, Heber's Small Business Development Center Utah Valley University campus and Business Resource Center provide entrepreneurial support and mentoring.



Bozeman, Montana, is another example of how a community can

build upon strength in tourism and recreation by supporting other clusters critical to its success. Bozeman has a photonics/optics cluster (over 30 firms in total) and is among the national leaders in concentration. Montana State University faculty and graduates founded most of the firms as the university has nationally recognized research expertise in this area. To support its biotechnology sector, Montana State recruited an internationally known stem cell scientist from Stanford to become Vice President for Research and Development.

Located in Hailey, Idaho, (6th), Sun Valley Resort is a premier ski resort in North America. However, Hailey has diversified local tourism to include hikers, mountain bikers, equestrians, and golfers during the summer months. Additionally, Hailey is home to the multinational engineering firm, POWER Engineers. Hailey is providing entrepreneurial training to diversify its economy, too.

Breckenridge, Colorado, (9th) is attempting to lead an entrepreneurial and remote working revolution, where small communities can use their amenities to create year-round tourism and develop startups along the way. Vineyard Haven, Massachusetts, (12th) includes the popular vacation island of Martha's Vineyard driven by summer tourism. Residents have committed to addressing their reliance on summer tourism. The Island Plan is an overarching development strategy created by the people that live there to provide more year-round employment opportunities and economic diversification.

Cullowhee, North Carolina, (13th) is located near the Great Smoky Mountains National Park and has several notable destinations for mountain biking, hiking and fly-fishing. Western Carolina University embarked on a project to support outdoor industry startups in the area. Additionally, Western Carolina recently held its inaugural Outdoor Economy Conference with a student pitch competition and panels featuring outdoor manufacturing and service leaders. Key West, Florida, (15th) is among the most heavily tied micropolitans to travel and tourism. The Florida Keys attract travelers with beaches, reef diving and saltwater fishing. Tourism has grown rapidly since 2010.

While Ellensburg, Washington, (18th) benefits from tourism, it is committed to a \$60 million expansion of Central Washington University. Rexburg, Idaho, (19th) lies just west of Jackson Hole, Wyoming. Much of Rexburg's recent success is related to the expansion of Brigham Young University-Idaho. Currently at 35,000, student enrollment has increased 166 percent since 2007 with the majority of the gains occurring since 2011. Rexburg is focused on harnessing this human capital to create more startups. The Rexburg Entrepreneurial Eco-System group hosts three startup competitions per year and assists local startups in obtaining venture capital.

Manufacturing

Among the top 20, Findlay, Ohio, is the most tied to manufacturing. Jobs in manufacturing in 2016 were above the pre-recession peak in 2007. Very few micropolitans can make this claim. Findlay prides itself on a high level of cooperation between government, nonprofit organizations and local businesses in creating an environment conducive to company location and expansion. Findlay is headquarters for Cooper Tire and Marathon Petroleum Corporation. Additionally, Whirlpool's sole assembly operation for dishwasher manufacturing is based in Findlay and the facility is the only one in the United States. The University of Findlay is a critical component of the community's success. The school consistently adjusts classroom curriculums to meet the current needs of the student population as they prepare for emerging careers.

Lewisburg, Tennessee, has carved out a manufacturing niche for itself, in part, by taking advantage of its location between Nashville, Tennessee, and Huntsville, Alabama. Economic development officials have actively marketed Lewisburg with an online campaign: Lewisburg has a webpage containing information on the explicit process to receive tax incentives, the area's workforce characteristics, and the types of manufacturing operations where it has a competitive advantage. A Chinese automotive parts supplier, Minth Group, recently announced plans to locate a manufacturing facility in the community.

Calhoun, Georgia, (20th) is another micropolitan that owes its elevated position to success in manufacturing. Calhoun has a flooring cluster anchored by the manufacturing operations of two of the largest providers in the world, Mohawk Industries and Shaw Industries. Their presence has attracted other

flooring manufacturing plants that are benefiting from Calhoun's existing cluster infrastructure. It is attempting to add industry diversification by expanding distribution-related activities.

Agriculture

Hood River, Oregon, (8th) has roots in agriculture as it is the largest pear producing county in the nation and one of the largest cherry producers. Hood River has diversified its economic base as a national leader in unmanned aircraft production and has added



a high-tech glass manufacturing facility. Further, the community emphasizes and supports entrepreneurship.

Fredericksburg, Texas, is well known as a major producer of wines. A Texas Tech chemist discovered the area's potential to produce high-quality wines in the middle of the 20th century, but when legal barriers were removed in 2005, production soared. Most of the wines produced are sold at local wineries which has thrust related tourism. However, if wine production in the region is to reach its full potential, it will need to extend into the national and international markets. Fredericksburg realizes that industry diversification should be encouraged and is attempting to expand its aviation and machining industries.

Oil

Uvalde, Texas, is not located in the Permian Basin where the fracking explosion is occurring, but it is benefitting from the spillover effects. Uvalde is near the exploration activity and oil companies, and suppliers are opening offices with workers shopping and living in the community. Uvalde is also known

for its big game hunting industry and one of the largest solar panel systems in the world.



Factors Affecting Overall Micropolitan Performance

Both industry and structural characteristics underpin the variation in performance among micropolitan areas during our period of evaluation. Among industry factors was the remarkable influence of communities with a high concentration of travel/tourism/recreation and related amenities in determining high rankings. Tourism-destination locations where tourists travel long distances to obtain access to their amenities separated themselves. Communities with clusters of professional, scientific and technical services serve as important anchors with high wages resulting in strong economic spillovers. Micropolitan areas with a heavy reliance on these services were among the overall leaders. Manufacturing was a positive factor in Most Dynamic Micropolitans during the evaluation period, especially automotive, machine tools, other capital goods and non-automotive consumer durables production. Other than a few communities serving the most productive portions of the Permian Basin, those with a heavy reliance on oil exploration witnessed negative impacts. Coal mining drug down the performance of communities most dependent on the activity. Agriculture weighed down communities in the Heartland as crop prices were depressed.

The influence of structural characteristics in explaining performance patterns is evident. Micropolitan areas with awareness and culture of entrepreneurship were among the overall leaders and propelled the ranking of some other communities. Micropolitan areas that support entrepreneurs and small businesses are more dynamic and resilient in the face of economic change.

Micropolitans with research universities and four-year colleges witnessed superior economic growth, holding other factors constant. The most successful do so by commercializing their research and creating human capital that attracts firms in knowledge-intensive industries. Community colleges who actively engage in fulfilling the training needs of local industries achieve better scores. Communities with a portfolio approach to economic development that support firm recruitment, indigenous expansion and startup activity attain better economic growth.

Micropolitan areas located close to metropolitan areas that are witnessing higher growth tend to exhibit better performance as well. Quality of place attributes such as arts, cultural, recreational and lifestyle amenities impart an advantage for communities that possess them and focus on expanding them. An escalating body of research demonstrates a correlation between arts and culture and economic success.

Introduction

Micropolitan statistical areas are important for understanding the economic forces at work across the American landscape. Micropolitan statistical areas are defined as a geographical area consisting of one or more counties with one city comprised of at least 10,000 but less than 50,000 in population. There are 531 micropolitan areas included in our analysis. The Census Bureau has been collecting data on micropolitan areas for several decades, but there has been a dearth of analysis on their economic performance and the factors affecting them. The common perception is that most of these communities' economies are shrinking and have been losing population for decades or at least since the Great Recession began in 2008. While the overall economic performance of micropolitans has been lagging metropolitan areas, many micropolitans are thriving and adding jobs at a prolific pace. Micropolitans are, in many ways, the key to appreciating the economic and social fabric of America. Some of these micropolitan areas are potential metropolitan areas in the future.

Our Most Dynamic Micropolitans Index is an objective measure of the relative performance of micropolitan areas across the nation. The Most Dynamic Micropolitans Index aspires to provide fact-based metrics on near-term, medium-term and prospects for long-term growth. There is a range of potential applications for this index. The index allows economic development officials to monitor their micros' vitality against others nationally or within their region and state. While international and national economic and geopolitical factors can influence growth patterns, the index provides an objective evaluation of whether development strategies have the desired effect. Additionally, Most Dynamic Micropolitans assists public-policy groups, elected officials, academics and other researchers and businesses in monitoring and assessing small community vitality across the nation. If economic outcomes are not benchmarked, it is difficult to understand how a community is performing. Most Dynamic Metropolitans provides that benchmark, allowing changemakers to discern and address economic weaknesses.

Micropolitan areas can pursue a variety of economic development strategies to achieve their goals for business expansion, job creation and generating a tax base. Each micropolitan area must carve out its pathway forward, but should be aware of what factors have contributed to the success of other communities to understand if best practices may apply to its situation. We believe that the Most Dynamic Micropolitans fill a gap in identifying which smaller communities are thriving and which are struggling to provide economic opportunity to their residents. If our nation is to succeed, micropolitan communities need to feel that they can participate in our economic growth.

The Most Dynamic Micropolitan rankings are performance-based metrics such as job growth, wage and income gains and a new metric, the proportion of total jobs at young firms. This measure captures which communities are building economic opportunity for their residents and for those that might desire to in-migrate. Our index is comprised of two types of metrics: recent economic development metrics and backward-and forward-looking metrics of longer-term economic development.

Measures of recent economic development are 2015-2016 personal income growth, 2016-2017 average annual pay growth, and 2015-2016 job growth. Measures of longer-term economic development are the 2016 level of per-capita personal income, 2011-2016 growth in personal income, 2013-2017 growth in average annual pay, 2012-2016 job growth, and the 2016 ratio of employment at firms five years or younger to employment at all firms (young firm employment ratio). The level of per-capita personal income can be viewed as a measure of longer-term economic development because it is the stock of all prior welfare improvements.

Measure	Time Period	Source
Young Firm Employment Ratio	2016	Census Bureau
Per-Capita Personal Income	2016	Bureau of Economic Analysis
Medium-Term Job Growth	2012-2016	Census Bureau
Short-Term Job Growth	2015-2016	Census Bureau
Medium-Term Average Annual Pay Growth	2013-2017	Bureau of Labor Statistics
Short-Term Average Annual Pay Growth	2016-2017	Bureau of Labor Statistics
Medium-Term Personal Income Growth	2011-2016	Bureau of Economic Analysis
Short-Term Personal Income Growth	2015-2016	Bureau of Economic Analysis

The young firm employment ratio has implications for long-term future economic growth as new firms develop new products and drive innovation. It provides information on the ability of entrepreneurs to start new businesses and scale them—critical for future job and wage gains. The time period of each metric is restricted to data availability, with the most recent data incorporated and longer-term growth rates having as close to a five-year span as possible. We limited the medium-term job and pay growth measures to a four-year period to include more micropolitan areas. A recent expansion in the number of micropolitan areas did not include a revision in the historical data to make it consistent with the updated definitions. In subsequent versions of the Most Dynamic Micropolitans, we will capture the latest five-year period.

We standardize all metrics via z-scores. That is, we calculate the mean and standard deviation of a metric across all micropolitan areas, subtract the mean of the metric from each micropolitan area's metric value, and divide that difference by the standard deviation of the metric. The result is a number telling us how many standard deviations above the mean (positive z-score) or below the mean (negative z-score) a micropolitan area's metric value is. A micropolitan area's index value is its average z-score across all eight economic development metrics. If a micropolitan area has a positive average z-score, then, on average, it performs better than the mean micropolitan area for each metric.

While most of our metrics are commonly used indicators of economic development, the young firm employment ratio is a relatively new measure. We use factor analysis to loosely test our hypothesis that the ratio is an indicator of longer-term economic growth. Factor analysis is a statistical tool that can derive categories, called factors, from several variables by finding the ways clusters of variables move together. A factor analysis on all of our metrics tells us that we generally have the two factors we claimed to have above: one closely relating to variables such as 2015-2016 growth in personal income and 2015-2016 job growth, and one most closely relating to per-capita personal income, 2011-2016 personal income growth, and the young firm employment ratio. Thus, our hypothesis regarding the young firm employment ratio seems valid.

Beyond the new firm employment ratio, we incorporate new data on regional price parities from the Bureau of Economic Analysis (BEA). These regional price parities are indexes indicating whether goods and services are generally more or less expensive than the national average. Therefore, the indexes can be used to adjust income measures for differing inflation rates and differing levels of purchasing power across regions. Unfortunately, the BEA only provides regional price parities down to the granularity of metropolitan areas. However, the BEA does provide regional price parities for the non-metropolitan areas of each state, which include micropolitan areas. We use the non-metropolitan indexes to adjust the income data underlying the level of per-capita personal income and the two personal income growth rates.

Overview

There were common industry and structural characteristics explaining why some micropolitan areas performed well, and others did not during the evaluation period of 2011 to 2017 measured in this analysis. The most striking industry example is the strong growth in micropolitan areas with a heavy reliance on the travel/tourism/recreation sector boosted by the recovery in the hospitality industry. Over 100 micropolitan areas had a reliance on travel and tourism in excess of the national average.

Industry Characteristics

Travel and tourism purchases were postponed during the Great Recession of 2007-2009. Pent-up demand for travel and tourism was generated and when the economy improved, these deferred purchases accelerated at a rapid pace. This was especially the case for tourism-destination locations where visitors travel long distances to enjoy their amenities. Communities with proximity to national parks performed well, an example being Jackson, Wyoming-Idaho, near Yellowstone. Sought-after ski resorts benefitted from increased tourism spending such as Summit Park, Utah. Warm-weather tourist locations including Key West, Florida, and Vineyard Haven, Massachusetts, witnessed strong growth. Even regional tourist locations such as Oxford, Mississippi, and Branson, Missouri, gained an advantage.

Micropolitan areas with thriving professional, scientific and technical services were aided in the rankings. These include categories such as scientific research services, engineering services, accounting and business management consulting services. Professional, scientific and technical services have been among the fastest-growing industries since 2011. Communities with a high concentration of these activities were aided by the secular shift underway in the national economy. Examples of communities include Bozeman, Montana, and Tullahoma-Manchester, Tennessee. Professional and technical services serve as important anchors for communities with a high concentration as they pay above-average wages and provide strong economic spillovers. Only a limited number of micropolitan areas have a concentration of professional, scientific and technical services greater than the national average, but they influence growth across a broad swath of communities.

Manufacturing activities had an important influence on the Most Dynamic Micropolitans rankings. Many manufacturing industries experienced a high rate of recovery from the recession. Communities with major automotive parts production performed well. Communities with a concentration of machine tools and other capital good producers generally witnessed a boost to growth. Production of consumer durables other than automotive expanded at a strong pace and assisted micropolitans with these operations. Findley, Ohio; Lewisburg, Tennessee; and Calhoun, Georgia, are examples of micropolitans with heavy reliance on manufacturing operations. Further, 18 of the top 20 micropolitans with the highest concentration of manufacturing are based in the 20 Heartland states.

After recovering from 2012 to 2015, oil prices collapsed in 2016 and harmed the economic performance of micropolitans with a heavy reliance on oil exploration. The exception being several communities in the Permian Basin, such as Pecos, Texas, with high productivity shale deposits or those located close to them such as Uvalde, Texas. Micropolitan areas with non-shale oil activities generally were harmed as drilling activity plummeted due to low prices. Former high growth areas of North Dakota such as Williston and Dickinson witnessed a substantial moderation in their economic expansion.

Another factor constraining economic performance across a number of micropolitans was a heavy reliance on mining activity, primarily coal mining. Coal's share of electricity generation has plummeted in recent years as natural gas has replaced it in the generation mix. This has affected micropolitans in the eastern and western interior. Gillette, Wyoming, located in the center of the Powder River Basin, is the most dependent micropolitan in the nation on coal mining.

Gillette's reliance on coal mining is a remarkable 135 times the national average. Given the difficulties in the industry, it is not surprising to see Gillette ranked 525th out of the 531 micropolitans included. Logan, West Virginia, and Middlesborough, Kentucky, are examples of other communities closely tied to coal mining.

Over the entire period of 2012 to 2017, communities dependent on agricultural crop production performed slightly better than the median micropolitan area. However, this was mainly attributable to stronger crop prices in the early part of this period. Prices of agriculture products have fallen since 2014 and harmed the economic fortunes of those agricultural-based communities—most of whom reside in the American Heartland.

Tariffs implemented by China, placed on imports of American agricultural products in retaliation for U.S. tariffs placed on Chinese imported products, will harm the performance of many ag-dependent micros in the future.

Structural Characteristics

Structural components play a critical role in determining the long-run growth of micropolitans and influenced performance over our period of measurement. Those communities with awareness and culture of entrepreneurship were among the overall leaders and elevated the position of a number of others. We included a measure of entrepreneurship, the share of total employment represented by firms five years of age or fewer, in our metrics for Most Dynamic Micropolitans. Therefore, it should not be a surprise that communities scoring high on this measure performed well in our index. However, the relationships are intertwined and seemingly causal in nature. When you look at micropolitans on other measures of economic performance such as job growth and gains in average annual wages, they are closely correlated with communities with a high proportion of total employment at young firms. Micropolitan areas that support entrepreneurs and small businesses are more dynamic and resilient in the face of economic change.

Micropolitans with research universities and four-year colleges witnessed superior advances, holding other factors constant. While research universities do not influence micropolitan economies to the extent they do small and medium-sized metropolitan areas (there are fewer research universities in micropolitans), they exert a considerable impact. Several micropolitan areas with research universities serve as examples. South Dakota State University in Brookings, the University of Mississippi in Oxford and Montana State University in Bozeman epitomize how research universities can support economic growth based upon innovative endeavors. These three universities had faculty engaged in the commercialization of their research and founded companies which led to job creation. All communities benefit from the availability of talent created by their universities. For example, Rexburg, Idaho, has seen a rapid expansion in enrollment at Brigham Young University-Idaho with 35,000 students—now the largest in the state. The human capital assists in attracting firms and developing knowledge-intensive industries.

Micropolitan areas with community colleges that are developing curriculum to meet the needs of local employers reap the rewards. Employers need to constantly adapt to the changing skill requirements of their industries to remain competitive. Those community colleges rapidly adjusting curriculum offerings support their students in obtaining employment at firms in their region. Employers creating apprenticeship programs linked to the curriculum at community colleges assist retention of graduates.

Micropolitan areas with a portfolio approach to economic development seem to perform better. Communities actively recruiting firms from other locations to relocate or start local establishments appear to achieve stronger economic growth. Also in their portfolio approach are supporting indigenous expansion and startup activity. Communities with economic development officials actively engaged in scanning for best practices in regulatory and tax policies, technical assistance, strategies for workforce development and business retention and recruitment exhibit stronger economic growth.^{iv}

Micros located closest to metropolitan areas that are witnessing higher growth perform better as well. A higher economic link creates a positive spillover effect. This may be a result of commuting patterns, supplier relationships or numerous other inter-relationships. Over the period analyzed, there is no evidence that larger micropolitan areas are witnessing better economic growth than smaller ones.

Quality of place attributes like arts, cultural, recreational and lifestyle amenities impart an advantage for communities that possess them and focus on expanding them. They retain more residents who might otherwise seek career opportunities in other locations. Quality of place also includes good K-12 education, access to quality health care, crime rates and a variety of other factors. An expanding body of research demonstrates a correlation between arts and culture and economic success.

Figure 3: 531 Micropolitans Performance Quartiles

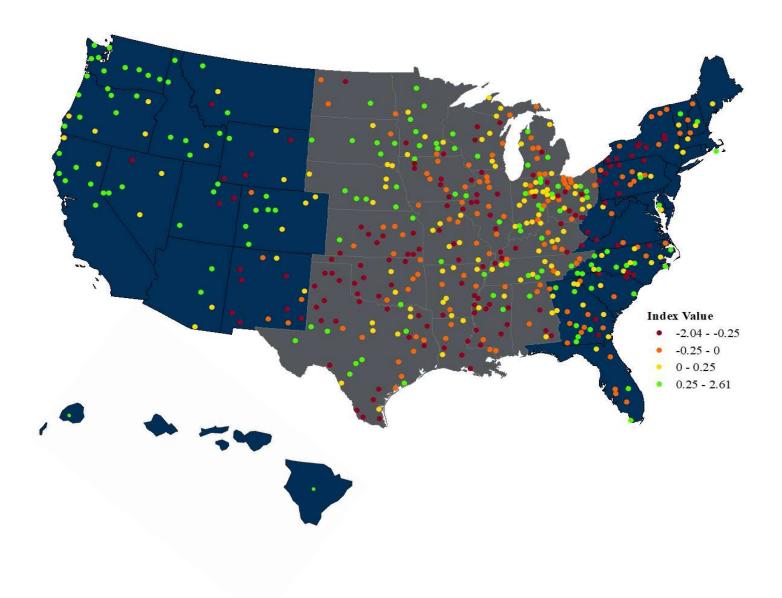


Figure 3 displays a map of all 531 micropolitans areas. It breaks their performance into quartiles, with the bounds of each quartile adjusted within a few hundredths to ease interpretation. Green dots mark the communities in the top quartile. The second quartile is demarked by yellow, the third quartile by orange and the fourth quartile by red. The pattern of colored dots is explained by the combination of the industry and structural characteristic highlighted above.

Top 20



This pair of cowboy boots in Pecos stand in front of the West of the Pecos Museum. http://westofthepecosmuseum.com

Hailing from the Heartland, Pecos, Texas, is our inaugural Most Dynamic Micropolitans leader. Pecos leads economic growth across the nation in multiple measures of performance. Among those metrics where it was first: job growth from 2012-2016; average annual pay growth from 2013-2017; average annual pay growth in 2017; and the share that firms five-years-old or less represented of total employment. Pecos and micro-encompassing Reeves County are at the epicenter of the shale oil exploration boom enabled by technological advances in hydraulic fracturing and horizontal drilling techniques.

2017 Population	15,281
Overall Z-Score	2.6273
Young Firm Employment Ratio	1st
Per-Capita Personal Income	503rd
Medium-Term Job Growth	1st
Short-Term Job Growth	511th
Medium-Term Average Annual Pay Growth	1st
Short-Term Average Annual Pay Growth	1st
Medium-Term Personal Income Growth	14th
Short-Term Personal Income Growth	482nd

Located at the Western edge of the Permian Basin—the most productive oil basin in the country—Reeves County contains the most hydrocarbon-abundant portion called the Delaware Basin. The economic boom has been so strong that many officials believe that the official population count of 15,300 understates the true population by up to 9,000. This is because many oil-drilling and related workers are living in RV parks and motels and don't have a permanent address. Before the recent surge in oil exploration, Pecos' claim to fame had been that it is home of the world's oldest rodeo and the West of the Pecos Museum with eight-foot-tall cowboy boots in front. Some might know it best as the home of the mythical figure, Pecos Bill.

Although a small micropolitan area, it is difficult to grasp Pecos' rapid pace of economic growth and the reverberations on the community and Reeves County. As oil workers flocked to the area, they were forced into "man camps," which are encampments of hurriedly built dormitories. For example, employment in real estate and rental and leasing has more than doubled between 2010 and 2016. In some respects, growth bears a resemblance to that of the California Gold Rush but with access to fast food. Dairy Queen estimates that its store in Pecos sold 149,898 hamburgers in 2017—the most of any location in Texas for six years in a row.

However, today's oil boom isn't just a bunch of roughnecks roaming the countryside and drilling for oil. An operator of a modern rig occupies a booth, and monitors a set of computer displays and guides the drill bit with a joystick. Highly-trained petroleum engineers use computer algorithms of the local geology profile to maximize the release of oil deposits deep in the rock structure. Employment in professional and technical services, where petroleum engineering jobs are recorded, rose 77.9 percent between 2010 and 2016. Recent evidence suggests that this figure is much higher. The oil deposits are so dense in the rock of Reeves County that when an operator finishes drilling a well, the rig rises on its four pads and "walks" to the spot where it will drill next. In August 2018, Baker Hughes counted 79 active rigs in Reeves County, the most of any county in the nation.

The supply chain supporting oil exploration is providing an added boost to Pecos' economy. 140 train cars carrying fracking sand arrive on a regular basis from Midwest locations. A huge transition yard houses the sand where it is then transloaded to trucks that carry it to drilling locations. Thousands of additional trucks haul in water, tanks, pumps, pipe and everything else that a drilling operation requires. Jobs in transportation and warehousing more than doubled between 2010 and 2016; before the most recent fracking boom. There are reports that truck drivers logging long hours can secure six-figure incomes.* The hospitality sector is undergoing a massive expansion in capital investment. Holiday Inn Express, La Quinta, Hampton Inn, Baymont Inn and Comfort Suites are building new properties and two existing ones are expanding in Pecos.* Main Street in Pecos is in the midst of adding mixed-use facilities that include retail, restaurants, business and personal services and loft-style housing.

The Pecos Economic Development Corporation (PEDC) is attempting to recruit retail businesses to the community to provide more local goods and services. Further, to aid the housing shortage, PEDC plans on using some of the land it owns for building more starter homes. The housing shortfall has made it difficult to recruit health care and education professionals. The economic activity and tax base are escaping Pecos because many are commuting long distances during the week and returning to visit their families on weekends. Officials estimate that sales tax revenue has doubled between 2016 and 2018 and plan on addressing needed infrastructure investment.

Planning officials welcome the boost to local economic fortunes from the fracking explosion but recognize how they must reinvest proceeds to reduce the region's dependence on energy. There are plans to develop a small business incubator. The office space for the incubator would include over 3,000 square feet of office space. The incubator project is based upon an emerging partnership with Sul Ross State University. Odessa College Pecos was established in 1999 after a doctor and wife donated a building to house the extension site.xiii It offers credit and certificate courses and is known for its certified nursing aide program. Pecos has a Texas A&M Agricultural Research Center.xiiii The Pecos Research and Testing Center performs research and testing services for explosives and specialty vehicles.xiv Oil price declines late in 2018 highlighted the necessity of diversifying Pecos economic base, providing further incentives to nurture the development of more innovative-focused research and promote entrepreneurship.xv



Summit Park, Utah, takes second in our initial Most Dynamic Micropolitans. It leads other members of the Wasatch Back among the national leaders. The prosperous community of Park City is included in the micropolitan area. Wealthy people from around the nation own homes in the western portion of Summit County near Salt Lake City. At \$91,500, median family income in Summit Park is the highest among micropolitans in the country. Per-capita income stands at \$111,000 versus \$50,300 for the nation. This variation is attributable to non-labor income from royalties, realized capital gains, dividends and bond income. Vacation properties comprise 43 percent of the area's housing stock with one in six worth a minimum of \$1 million.* This is one of the premier skiing destinations in the nation with Park City Mountain Resort now the largest in the U.S.* Summit Park had consistently strong scores across performance metrics, but distinguished itself by having the second-highest personal income in 2016 and personal income growth over the five years from 2011 through 2016. Rapid economic growth has propelled a high rate of net migration into the region. Even with this significant growth, the community has been recognized for its environmental stewardship. It is one of three counties in the nation to establish a goal to transition to 100 percent renewable electrical energy by 2032.*

2017 Population	41,106
Overall Z-Score	2.5842
Young Firm Employment Ratio	44th
Per-Capita Personal Income	2nd
Medium-Term Job Growth	78th
Short-Term Job Growth	66th
Medium-Term Average Annual Pay Growth	6th
Short-Term Average Annual Pay Growth	25th
Medium-Term Personal Income Growth	2nd
Short-Term Personal Income Growth	55th

By many measures, Summit Park is the most dependent micro or metro on travel and tourism. Employment in the travel and recreation-related industry represents 41.0 percent of the total in Summit Park including accommodation and food services, arts, entertainment and recreation. In 2016, tourism-related tax revenues rose 8.5 percent, while leisure and hospitality taxable sales grew 9.2 percent. Indications are that strong growth continued over the past several years. (Economic growth driven in West Coast tech clusters has boosted income gains and discretionary spending on consumption of recreational experiences.) Roughly, two-thirds of travel and tourism-related spending in Summit Park is from outside Utah.

Job growth in arts, entertainment and recreation averaged 4.6 percent from 2011 through 2016. Deer Valley ranked as the top ski resort in North America by Ski Magazine for 2018. Further, it is expanding and modernizing its existing biking and hiking trails to enhance summer visitation and better balance its seasonal pattern. The Lodge at Blue Sky, a new four-season resort under construction, features a Nordic ski track and a horse arena.** Another major contributor to the travel and tourism economy is the Sundance Film Institute & Festival, founded by Robert Redford. The 10-day January festival promotes independent filmmakers and attracts more than 40,000 attendees. This collection of communities has developed a premier brand in the travel, recreation and arts space—permitting premium pricing.

Summit Park's economy is diversifying and one of the fastest-growing sectors is professional and technical services. The category includes a variety of research, accounting, engineering and other highly compensated positions. Between 2010 and 2016, jobs and earnings in professional and technical services increased at an average annual rate of 7.9 percent and 12.6 percent, respectively. Another area of economic diversification includes employment in the management of companies, which more than doubled between 2010 and 2016; translating into average annual growth of 17.1 percent.** Average annual earnings in this category were \$105,600 in 2016.

Summit Park has one of the highest educational attainment levels among micropolitan and metropolitan areas in the nation. It is home to Utah State University with the University of Utah and Brigham Young University located nearby. A remarkable 52.1 percent of residents over the age of 25 have a Bachelor's degree or higher and 20.7 percent hold a Graduate or Professional degree versus 11.5 percent for the U.S. overall.xiii Triumph Group, the largest non-tourism-related private sector firm designs, tests, manufactures and supports power drive and actuation systems, propulsion and accessory drives of aviation and other components in Park City.xiii Triumph Group added knowledge-based economy jobs explaining why manufacturing wages are so high.

Economic development/diversification has increasingly focused on entrepreneurship in recent years. Economic Development in Summit County actively promotes entrepreneurship and offers support services.** Summit Park was 44th out of 531 micropolitans in the nation on the share of jobs represented by firms that were five years of age or less. The economic success of Summit Park has made housing very expensive and poses a challenge in recruiting a non-professional workforce. Local employers are offering creative ways to address the housing issue by providing housing and transportation subsidies and end-of-season bonuses.**



Jackson, Wyoming-Idaho, is third in our Most Dynamic Micropolitan areas in the nation. It is a premier lifestyle-recreation destination that has used its stunning beauty to drive tourism, attract remote telecommuters and lure wealthy semi-retirees. The Jackson micro area includes Teton Counties of both Wyoming and Idaho. These two counties' economies are closely linked by travel and tourism driven by Yellowstone National Park and Grand Teton National Park. At \$148,900 in 2016, per-capita income in Jackson is the highest in the nation. Since 2000, real personal income has increased an average 4.8 percent per year to provide perspective; Jackson's per-capita income rose 76.4 percent over that period while the U.S. overall recorded a gain of 15.4 percent. Non-labor income accounts for an astonishing 74.1 percent of total personal income in Jackson. As recently as 2000, non-labor income represented 57.1 percent of personal income.xxxii

34,646
2.4876
12th
1st
18th
52nd
111th
187th
12th
376th

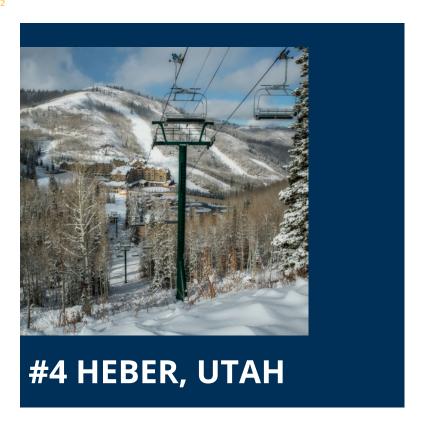
However, high net-worth residents are not driving all of the income gains in the area. Median family income rose 5.1 percent in 2016. Proprietors represent a high share of total employment at 35.2 percent. Many proprietors chose to locate in the area as they can provide their services from any geography. However, rapid in-migration has driven housing costs higher and many employees that work in the travel and tourism industry must live in remote locations and commute.

Jackson is heavily dependent on travel and recreation-related activities. When including real estate rental and leasing, the broad travel and tourism industry represents 32.9 percent of total employment. Accommodation and food services added jobs at an annual rate of 3.2 percent from 2010 to 2016. While many of these positions are not high paying, they provide employment opportunities that can augment other sources of income such as farming or ranching. Jackson's tourism industry is not as dependent on winter sports as many other Rocky Mountain locations as tourists from around the U.S. and world flock to the national parks in the summer to enjoy the scenic beauty of the region. For example, Jackson Hole Mountain Resort is the largest employer in the winter, while Xanterra Parks Resort/Yellowstone is the top summertime employer.xxviii Snowmobiling is the most popular winter sport, although strict limits were placed on this activity.xxviii In 2016, Teton County, Wyoming, welcomed 1.66 million domestic and international visitors that spent \$1.02 billion and generated \$54.8 million in state and local tax revenues.xxiix Visitors paid 57.1 percent of the local sales tax. Total travel spending rose 4.7 percent in 2016.

Visual arts, music and dance, are vibrant in Jackson's thriving art scene, which was recently recognized as the second-most vibrant arts community for its size by the National Center for Arts Research.*** The Fall Arts Festival has evolved into a 10-day event that attracts artists, galleries, restaurants, musicians and tourists. There are over 30 galleries in Jackson and this event now achieves national recognition in the art scene.

As more high net-worth individuals have moved to Jackson, the opportunities to provide financial services locally have increased. Further, some sophisticated investors have been attracted to the region that serve clients around the nation. Since 2010, jobs in finance and insurance averaged growth of 4.7 percent. Average annual wages of \$77,400 in financial activities are the highest of any major industry sector. These jobs assist in diversifying the regional economy and provide more stability over the business cycle. Professional and technical services are another source of better-paying jobs, and between 2010 and 2016 there was a 27.3 percent gain in employment in this industry group. Wyoming has a major competitive advantage for attracting these individuals and proprietors as it has no personal or business income tax.

State and local officials are seeking to diversify the economy through a focus on entrepreneurship. The Wyoming Legislature passed the Economically Needed Diversity Options for Wyoming (ENDOW) in 2017. Silicon Couloir is a Jackson-based non-profit entrepreneurial support firm. Silicon Couloir collaborates with Central Wyoming College to provide a 10-week, intensive startup-business development course for residents that requires over 200 hours of immersion.xxxi It hosts regular networking events, an intensive leadership course and holds a Pitch Day. Silicon Couloir has an affiliated group of angel investors that provides financial and business advice. Investment bankers with global experience are included in this group. These connections provide Jackson with a leg up on many other micropolitans and even metropolitans. Jackson is12th in the nation in the proportion of total jobs at young firms.



Another micropolitan, part of the Wasatch Back is Heber, Utah, (Wasatch County) and it comes in fourth among the Most Dynamic Micropolitans in the nation. Heber is located on the eastern part of the Wasatch Range just a 25-minute commute from the Provo/Orem metropolitan area and a 45-minute commute from the Salt Lake City metropolitan area. Heber's long-term growth is remarkable with the population doubling from 15,421 in 2000 to 32,106 in 2017.xxxii In 2016, population growth was 4.6 percent, ranking third among counties in the U.S. The micropolitan area has benefited from its proximity to Provo/Orem as lower housing prices and a high quality of life draw college professors and professionals and their families eastward. The high level of commuting into Provo/Orem could result in Wasatch County being absorbed into the metropolitan statistical area after the 2020 Census is completed. While not as dependent on travel, tourism and recreation as its northern neighbor, Summit County, the sector accounts for 22.1 percent of Heber's economy, nearly double the national average.xxxiii The recent expansion in the Salt Lake City airport has made it easier to travel to the Heber area, contributing to the rapid increase in tourists.

2017 Population	32,106
Overall Z-Score	2.0627
Young Firm Employment Ratio	2nd
Per-Capita Personal Income	192nd
Medium-Term Job Growth	4th
Short-Term Job Growth	29th
Medium-Term Average Annual Pay Growth	22nd
Short-Term Average Annual Pay Growth	397th
Medium-Term Personal Income Growth	3rd
Short-Term Personal Income Growth	2nd

MOST DYNAMIC MICROPOLITANS

Heber recorded some impressive performances among the metrics included in our study. It was third in medium-term personal income growth and fourth in medium-term job growth. Heber's personal income growth was second in the nation in 2016. Growth in employment was 6.6 percent in 2016. Young firms' share of total employment was more than four standard deviation units above the national average in 2016, placing it second in the nation among micropolitans. Heber hosted two Olympic venues in the 2002 Winter Olympics at Soldier Hollow, cross-country skiing and the biathlon, and has become a mecca for the sports. The Heber Valley is known as Utah's Switzerland because Swiss settlers originally settled.**

Approximately half of the skiers come from nearby urban areas, but the area has a strong contingent of skiers from out of state. Snowbird Mountain is a world-class skiing venue attracting thousands every year.**

The Heber Valley Railroad is a strong tourist attraction.

Median family income is \$71,000 in Wasatch County. There has been a rapid gain in professional and technical services employment in recent years. Between 2010 and 2016, earnings in professional and technical services rose from \$25.6 million to \$43.8 million, a gain of 58.5 percent or an annual increase of 9.7 percent. These are high paying jobs and boosted measures of wages and income in Heber. With the University of Utah and Brigham Young University close by, Heber has a reservoir of human capital to draw from. At 43.8 percent, it has a very high proportion of adults with a Bachelors' degree or higher. As the population has expanded rapidly, construction activity has surged, mostly residential construction, but commercial activity has grown too. Construction jobs have averaged growth of 9.2 percent per year between 2010 and 2016.

Heber is working hard to diversify its economy and provide more professional employment opportunities for its residents. Berg Engineering is an important employer in the region and several other engineering firms are expanding.xxxvi Among its targeted industries are software development and information technology, professional services, healthcare and medical services and advanced manufacturing.xxxvii Additionally, its Small Business Development Center Utah Valley University campus and Business Resource Center provide entrepreneurial support and mentoring. Through a combination of recruiting existing firms from Salt Lake City and Provo/Orem and launching more firms itself, Heber expects to continue to be among the fastest-growing micros over the next several decades. Given the lack of available land in nearby urban areas and a thoughtful, well-articulated development strategy, Heber seems likely to continue on this high-growth trajectory.



Bozeman, Montana, is fifth in our Most Dynamic Micropolitans. Bozeman is among the top tourism/recreational-dependent destinations in the nation with Yellowstone National Park to its immediate south. However, Bozeman has a highly diverse economy with many more elements than travel and tourism, and its industry composition resembles that of a much larger metropolitan area. The Bozeman area has a thriving photonics/optics cluster, a substantial software and information processing presence, a bioscience sector and major healthcare services operations. The area has specialized in outdoor recreational product design and manufacturing that broadens the economic impacts of its skiing and outdoor enthusiast cluster.xxxviii Moreover, Montana State University (MSU) is churning out more graduates, and conducting more research with the aim of spinning out additional companies and providing entrepreneurial training to students and faculty.xxxix These activities have fostered job creation over the 2012-2016 period that was 12th among all micropolitans in the nation.

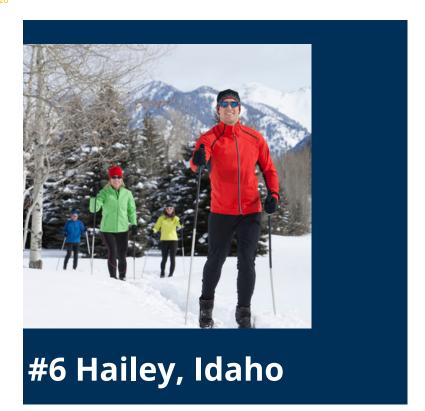
2017 Population	107,810
Overall Z-Score	1.6853
Young Firm Employment Ratio	13th
Per-Capita Personal Income	67th
Medium-Term Job Growth	12th
Short-Term Job Growth	22nd
Medium-Term Average Annual Pay Growth	20th
Short-Term Average Annual Pay Growth	137th
Medium-Term Personal Income Growth	8th
Short-Term Personal Income Growth	9th

Skiing is the major winter recreation with its Big Sky ski resort among the largest in the nation and several easily accessible smaller ski resorts.* The economic effects of the large tourism/travel sector are apparent in several industry categories. At 8,075 in 2016, accommodation and food services represented 9.9 percent of total employment and recorded average annual growth of 6.4 percent between 2010 and 2016.* In 2016 and 2017, tourists spent \$660 million in Gallatin County (Bozeman micropolitan,) generating an important part of its tax base. Expansion of its airport has supported further gains in travel and tourism. Growth in travel and tourism spills over into real estate and rental and leasing as well as arts, entertainment and recreation, which all account for a larger share of employment in Bozeman than for the U.S. overall. Bozeman's economy is supported by a substantial agricultural sector as well.

Bozeman has a remarkable complement of photonics/optics firms (over 30 in total) making it among the national leaders on a per capita basis.xiii Most of these companies were founded by Montana State University graduates or faculty. MSU has strong research capabilities in optics. MSU's Optical Technology Center (OpTec) and affiliated nonprofit Spectrum Lab are critical components of the cluster. OpTec serves as a networking hub for research and development talent and Spectrum Lab is effectively an incubator for applications for faculty and firms in the cluster. Large employers include Lattice Materials Corporation, ILX Lightwave, Quantel and FLIR. All these firms had 50-100 employees.xiiii These companies pay high wages and support other jobs in the community. Biotechnology firms play a role in Bozeman's economy. Among the key names are Microbion, ProPharma Group and ADVR Inc. Despite several international biotech firms closing operations, many former staff have started new companies in the area. Montana State University recruited internationally known stem cell scientist Dr. Renee Reijo Pera from Stanford University to become Vice President for Research and Economic Development,xiiv displaying MSU's commitment to aiding the biotech sector.

Bozeman is home to a collection of software and IT service companies with a specialization in enterprise software (SaaS). This distribution model is based upon a third-party provider hosting the applications over the internet. The primary catalyst of this sector forming was when Greg Gianforte started RightNow Technologies, a customer relationship firm, in 1997. This firm grew to 1,100 employees with 500 of them based in Bozeman. Vo Oracle acquired RightNow in 2012 for \$1.5 billion. Oracle is the area's anchor tech firm and has expanded some operations in Bozeman. Many RightNow alumni started a group of new software firms.

Bozeman has a strong entrepreneurial ecosystem as the Kauffman Foundation has documented. MSU has been a major player in supporting a strong entrepreneurial culture and success. MSU's Jabs Entrepreneurial Center raises awareness of entrepreneurial opportunities while the Blackstone Launchpad and the 406 Labs Accelerator provide hands-on coaching, support services and intensive program support to launch new enterprises. MSU contributes to a high level of educational attainment in the community with 48 percent of residents 25 years and older with Bachelor's degrees or above. MSU churns out a number of engineers. Bozeman has a variety of cultural amenities such as the Bozeman Symphony, the Montana Ballet Company and the Museum of the Rockies, which has one of the largest displays of dinosaur fossils in the nation.



When the Hailey micro's Sun Valley ski resort opened in 1936, it instantly revolutionized the skiing world with a railroad engineer's clever invention: the chairlift.xiix That high-tech resort community theme has never left. Sun Valley resort is considered the second-best ski resort in North America, and the multinational engineering firm, POWER Engineers, calls the micro home. What has changed is that the micro no longer depends on skiing for tourism, and now draws hikers, mountain bikers, equestrians, and golfers during the summer months.

Thanks to the intrigue of Sun Valley resort and the micro's natural amenities in general, wealthy families have moved in over the last few decades and driven Hailey's per-capita personal income to the third highest in the country. However, this high level of wealth is not the only reason the micro performed well in the index. Hailey was also one of the best micros in the nation for the young firm employment share and 2011-2016 personal income growth, due to harnessing the nation's post-recession tourism demand increase.

The Hailey micro has long shown a potential to use entrepreneurship to reduce further its dependence on the tourism industry, which currently accounts for two-thirds of the micro's economy. Example companies include POWER Engineers, Smith Sport Optics, and Scott Sports, the latter two founded in the micro before later relocating. Recent and future micro startups such as SYNC Vans, a travel van building company, and Vyykn, an eco-friendly and health-focused drinking water company, may provide a path toward a diverse economy that won't have to worry as much about the boom and bust of

tourism.

2017 Population	28,444
Overall Z-Score	1.4952
Young Firm Employment Ratio	6th
Per-Capita Personal Income	3rd
Medium-Term Job Growth	32nd
Short-Term Job Growth	182nd
Medium-Term Average Annual Pay Growth	435th
Short-Term Average Annual Pay Growth	193rd
Medium-Term Personal Income Growth	9th
Short-Term Personal Income Growth	331st



Findlay, Ohio, is seventh overall in Most Dynamic Micropolitans and second among Heartland micropolitans. Findlay, Ohio, was the top micropolitan community in the U.S. for three consecutive years by Site Selection Magazine, the official publication of the Global FDI Association and the Industrial Asset Management Council. Findlay was first in personal income growth for 2016 and was fifth on this measure between 2011 and 2016. Findlay has a high degree of cooperation between local businesses, government and nonprofit organizations in creating an environment conducive to company location and expansion. Economic development officials pay close attention to the business climate for retention and recruitment, regulatory and tax policies, technical assistance and strategies for workforce development purposes. ^{IV}

Manufacturing is the economic base of Findlay, representing 22.3 percent of total employment. Remarkably, manufacturing's share has only marginally decreased over the past three decades. Jobs in manufacturing in 2016 were above the pre-recession peak reached in 2007. Findlay is among a handful of micropolitans that can make this claim. Manufacturing professions in Findlay provide a decent wage: The average annual wage was \$53,400 in 2016. Cooper Tire employs more than 10,400 people and operates in more than one dozen countries around the world with \$2.9 billion in sales — but their global headquarters remain in Findlay, where they employ 2,400 individuals from the local workforce. Marathon Petroleum Corporation is the nation's third-largest refiner and has been headquartered in Findlay for 130 years. Marathon currently has 1,900 employees working out of its Findlay headquarters. Whirlpool's Findlay plant is the sole assembly operation for dishwasher products manufactured under familiar name brands like Maytag, Jenn-Air, and KitchenAid, and the plant builds approximately 12,500 dishwashers a day. Whirlpool announced it was embarking upon a \$40.6 million expansion of their assembly plant in Findlay, the only dishwasher manufacturing facility in the United States.

Findlay's strategic location and lower cost of doing business have positioned it as a top expansion site for warehousing, distribution, logistics and transportation services. Jobs in transportation and warehousing employment have more than doubled since 2011. Ohio Logistics, headquartered in Findlay, is another integral member of this sector and has undergone expansion in recent years. Transportation and warehousing have been a major source of wage and income growth in the region. Information and communications technology, along with scientific and professional services, are expanding operations in Findlay. The demand for specialized professional, scientific and technical services caused employment to double between 2012 and 2016. Professional, scientific and technology positions have a high multiplier impact on the regional economy.

The University of Findlay is a critical component in the region's ecosystem. Findlay is a progressive college that continuously seeks out new ways to serve its students and community. The school consistently adjusts classroom curricula to meet the current needs of the student population as they prepare for emerging careers. Findlay excels in attracting and graduating individuals with Associate's degrees, especially in career technical education. Findlay has a higher proportion of adults with an Associate's degree than the U.S. overall.

2017 Population	75,754
Overall Z-Score	1.3705
Young Firm Employment Ratio	427th
Per-Capita Personal Income	11th
Medium-Term Job Growth	73rd
Short-Term Job Growth	307th
Medium-Term Average Annual Pay Growth	202nd
Short-Term Average Annual Pay Growth	81st
Medium-Term Personal Income Growth	5th
Short-Term Personal Income Growth	1st



The Hood River micro is thriving on diversity. It is the largest pear-producing county in the country, and one of the largest cherry producers; it contains a high-tech glass manufacturing facility; it is a national leader in unmanned aircraft production, and it is home to outdoor equipment company Dakine. A lot of this success has been the result of a community supportive of entrepreneurship and growth. For example, the Port of Hood River, which houses some of the micro's most successful companies in its business park, has continued to build and redevelop industrial space to prepare for the next business start-up, expansion, or relocation.

Given all of the evidence of a bustling economy, we would expect Hood River to perform well in the index. Moreover, it does notably better than the national average in every metric. The area where the micro stood out most was 2013-2017 wage growth, as it had the fourth highest growth of any micro in the country. Such is the case when a micro of 23,000 people has two high-tech manufacturers among its four largest employers.^{kwi}

The best recommendation for Hood River may be to keep doing what it is doing. Its only real concern may be that it runs out of labor for its thriving economy. Fortunately, a partnership of stakeholders across the Columbia Gorge region, which includes Hood River, is focusing on improving education and recruiting human capital to ensure the region has the workforce it needs to push the economy even higher. [xvii]

2017 Population	23,377
Overall Z-Score	1.2895
Young Firm Employment Ratio	103rd
Per-Capita Personal Income	61st
Medium-Term Job Growth	53rd
Short-Term Job Growth	58th
Medium-Term Average Annual Pay Growth	4th
Short-Term Average Annual Pay Growth	94th
Medium-Term Personal Income Growth	15th
Short-Term Personal Income Growth	70th



Breckenridge was the top-ranked Colorado micro, and, like the other Colorado communities in the top 20, it can thank tourism growth. While statewide growth in ski tourism has certainly helped, summer mountain biking, hiking, and climbing may be the biggest growth drivers. Summer tourism rates are now strong enough to prevent the harsh seasonality of retail and accommodation employment that has long plagued mountain town economies. With hundreds of miles of public trails, highly touted Keystone Bike Park, Air and three 14ers (14,000 feet high mountains), the Breckenridge micro has unique summer intrigue even for Colorado.

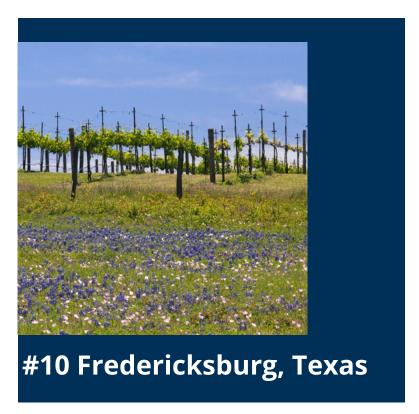
Driven by its tourism industry, the micro had one of the highest 2011-2016 personal income growth rates of any micro in the country. Breckenridge also performed well in longer-term wage and job growth. The micro's weakest performances were in more recent economic growth measures, which may indicate that the tourism industry is nearing its potential.

Thus, even near-term economic success could depend on the ability to diversify. Officials and businesses have an interesting idea for doing so: coworking spaces. ELEVATE Breckenridge is a downtown coworking space centered on the idea that this Colorado mountain community is an intriguing home for remote workers and entrepreneurs. It advertises group mountain bike rides and ski trips and hosts entrepreneurial events like Startup Weekend. Breckenridge may be leading an entrepreneurial and remote working revolution, where small towns can convert their amenities into a sort of year-round tou-

rism and gain a few startups along the way.

Overall Z-Sco
Young Firm E
Per-Capita Pe

2017 Population	30,585
Overall Z-Score	1.2751
Young Firm Employment Ratio	90th
Per-Capita Personal Income	17th
Medium-Term Job Growth	21st
Short-Term Job Growth	70th
Medium-Term Average Annual Pay Growth	30th
Short-Term Average Annual Pay Growth	265th
Medium-Term Personal Income Growth	10th
Short-Term Personal Income Growth	52nd



At the heart of the fast-growing Texas wine industry is the Fredericksburg micro. As the micro's wine production has increased, so too has its already significant tourism potential. Wine has certainly played a major role in Fredericksburg's recent economic growth; a Texas Tech chemist discovered his state's potential to produce wine in the middle of the 20th century, but it was in 2005 that the removal of legal barriers allowed production to skyrocket around Fredericksburg. The micro is also home to the largest wildflower farm in the United States, sa well as high-tech machining company Heartland Enterprises.

As the heart of a region named the third best wine destination in the world in 2014, it is not surprising Fredericksburg has experienced strong growth in personal income, wages, and jobs since the start of the current decade. Performance in the index metrics reflects a community starting businesses and growing capacities to handle the sudden outflow of wine and influx of wine tourists. Indeed, Fredericksburg's young firm employment share was nearly two standard deviations higher than the national micro average.

Fredericksburg's economic future will likely depend on its ability to expand its wine industry beyond tourism. As with the rest of the Texas wine industry, Fredericksburg wineries rely heavily on on-site purchases and tastings, which can only provide so much growth potential. The wineries will need to spread themselves across Texas and the rest of the country to sustain industry growth. The micro's

economic future may also depend on its ability to diversify. Local officials seem to have recognized this, indicating an interest in expanding the micro's aviation and machining industries. hxxvi

2017 Population	26,646
Overall Z-Score	1.2627
Young Firm Employment Ratio	23rd
Per-Capita Personal Income	14th
Medium-Term Job Growth	27th
Short-Term Job Growth	32nd
Medium-Term Average Annual Pay Growth	21st
Short-Term Average Annual Pay Growth	283rd
Medium-Term Personal Income Growth	18th
Short-Term Personal Income Growth	255th



Long an agriculturally oriented micro, Uvalde sits just above the southwestern Texas region swept up in the fracking boom. Although Uvalde has not enjoyed the direct benefits of oil and natural gas extraction, it has certainly benefited. This is because the region where fracking is taking place does not have the economic capacity to handle the large influx of companies and workers, meaning that oil companies are opening offices in Uvalde and workers are shopping and living in Uvalde.

Uvalde's success in our index reflects the indirect benefits it has enjoyed: the micro's young firm employment share is very respectable, and its job growth is among the best in the nation. Such job growth is a direct reflection of the more than 700 jobs gained in fossil fuel extraction and retail from 2011 to 2016, a very large gain for a micro of roughly 25,000 people. [xxvii]

The trouble with a fossil fuel boom is the bust, and, given the volatility in oil prices of the past few years, the bust of this boom is likely to have already occurred in Uvalde. To mitigate the damage of any future boom-bust cycles, the micro needs to be looking at ways to convert boom benefits into future economic diversification. Uvalde does have a large and fast-growing big game hunting industry, looking at ways to convert boom benefits into future economic diversification. Uvalde does have a large and fast-growing big game hunting industry, looking and recently gained one of the most significant solar panel systems in the world. However, the recent loss of a 156 employee clothing manufacturer is a tough blow to economic diversity in this 27,000 person community.

2017 Population	27,132
Overall Z-Score	1.2599
Young Firm Employment Ratio	28th
Per-Capita Personal Income	242nd
Medium-Term Job Growth	9th
Short-Term Job Growth	1st
Medium-Term Average Annual Pay Growth	298th
Short-Term Average Annual Pay Growth	210th
Medium-Term Personal Income Growth	42nd
Short-Term Personal Income Growth	432nd



The Vineyard Haven micro encompasses the popular vacation island Martha's Vineyard as well as surrounding islands. The economy is therefore driven by tourism sectors. Vineyard Haven's dependency on tourism and its low winter temperatures lead to summer employment nearly doubling winter employment. Vixxxi

Like many other regions dependent on tourism, Vineyard Haven felt the brunt of the Great Recession; during the peak vacation season, the unemployment rate more than tripled from 2007 to 2010. However, Vineyard Haven, like similarly ranked Key West, has benefited from vacation demand pent up from the recession. The benefit is reflected in the subcomponents of our index, where the micro performed better than the average micro in every growth rate measure except 2016-2017 average annual pay growth.

The biggest challenge to future economic growth in the micro is its reliance on summer tourism and that reliance's impact on the labor force. The citizens of Martha's Vineyard have collectively decided to tackle this issue: in the Island Plan, an overarching development strategy for the island developed by the people who live there, there is an explicit focus on diversifying the economy and creating more year-round employment opportunities.

Next in the micro is its reliance on summer tourism and that reliance on the summer tourism and that reliance on summer tourism and the summer tourism and the reliance of the summer tourism and the summ

2017 Population	17,325
Overall Z-Score	1.1877
Young Firm Employment Ratio	84th
Per-Capita Personal Income	7th
Medium-Term Job Growth	117th
Short-Term Job Growth	27th
Medium-Term Average Annual Pay Growth	42nd
Short-Term Average Annual Pay Growth	315th
Medium-Term Personal Income Growth	36th
Short-Term Personal Income Growth	57th



Located near Great Smoky Mountains National Park, the Cullowhee micro benefits from an abundance of recreational resources. The micro contains some of the tallest mountains east of the Mississippi; Native American landmarks, and several notable destinations for mountain biking, hiking and fly-fishing. Cullowhee's economic success is due in large part to growing businesses around these resources.

The micro generally performed well in all measures of economic growth, and particularly well in measures of job growth, personal income and the share of employment in young firms. These areas of excellence are indicative of an area growing via successful entrepreneurship, which is reflected in reports of tourist-enticing businesses popping up in the micro's small towns. Successful entrepreneurship which is reflected in reports of tourist-enticing businesses popping up in the micro's small towns. Successful entrepreneurship which businesses should continue to grow, given that the micro was the filming location for the critically acclaimed *Three Billboards Outside Ebbing, Missouri*, which officials and business owners believe drove a large uptick in tourism in 2018.

There is also the hope that the micro can follow in the footsteps of nearby Asheville, home of the popular hammock company ENO, by becoming the home of the next big outdoor product. Such an economic upshot seems likely given that the micro's Western Carolina University is involved in a \$1.7 million project focused on funding and supporting outdoor industry start-ups in western North Carolina. Further, the university recently held its inaugural Outdoor Economy Conference, with a student pitch competition and panels featuring outdoor manufacturing and services leaders.

2017 Population	42,973
Overall Z-Score	1.1308
Young Firm Employment Ratio	55th
Per-Capita Personal Income	404th
Medium-Term Job Growth	5th
Short-Term Job Growth	13th
Medium-Term Average Annual Pay Growth	51st
Short-Term Average Annual Pay Growth	299th
Medium-Term Personal Income Growth	39th
Short-Term Personal Income Growth	15th



Lewisburg is one of the few micros in the top 20 not anchored by oil and natural gas production or natural amenity-centered tourism. Roughly halfway between the growing metros of Nashville, Tennessee, and Huntsville, Alabama, the small town has itself become an enticing environment for companies looking to add manufacturing facilities.

The local government's economic development group has actively advertised the micro to manufacturers, with a webpage containing information on the explicit process to receive tax incentives, the area's workforce characteristics, and the types of manufacturers the developers are most interested in. This self-branding seems to have been successful, with nine of the micro's 11 largest employers either coming to the area or expanding existing operations from 2012 to 2016. Successful growth has resulted in strong performances across multiple index components, with positive z-scores in all but the level of per-capita personal income and the second strongest 2013-2017 average annual pay growth of any micro.

Lewisburg's impressive rise does not look to be slowing. In mid-2017, Chinese company Minth Group, an automotive parts supplier, announced plans to invest over \$13 million in a new manufacturing facility in Lewisburg; the new plant will create 200 jobs. [XXXXIX]

2017 Population	32,931
Overall Z-Score	1.1215
Young Firm Employment Ratio	197th
Per-Capita Personal Income	360th
Medium-Term Job Growth	10th
Short-Term Job Growth	275th
Medium-Term Average Annual Pay Growth	2nd
Short-Term Average Annual Pay Growth	12th
Medium-Term Personal Income Growth	44th
Short-Term Personal Income Growth	181st



Encompassing the southernmost point in the continental US, the Key West micro is driven by tourism above all else. The non-island portion of the micro contains a large portion of Everglades National Park, while its island portion, the well-known Florida Keys, attracts travelers with its beaches, reef diving, and saltwater fishing.

Given the appeal of living in the Florida Keys, it is not surprising to find that per-capita personal income is relatively high in the micro. However, the Key West micro also performed better than the national average micro in every other metric except short-term personal income growth. Strong performance in these metrics is explained by a 45 percent increase in the number of Florida Keys tourists from 2010 to 2016; the island chain has successfully capitalized on the pent-up demand for traveling that resulted from the Great Recession.^{xc}

While not reflected in our data, the Key West micro was significantly damaged by Hurricane Irma in September 2017. Demonstrating the resilience of the population, most tourism infrastructure was restored within a year, and the number of tourists has been on par with the last few years.*ci

2017 Population	77,013
Overall Z-Score	1.0987
Young Firm Employment Ratio	19th
Per-Capita Personal Income	5th
Medium-Term Job Growth	92nd
Short-Term Job Growth	287th
Medium-Term Average Annual Pay Growth	182nd
Short-Term Average Annual Pay Growth	78th
Medium-Term Personal Income Growth	52nd
Short-Term Personal Income Growth	338th

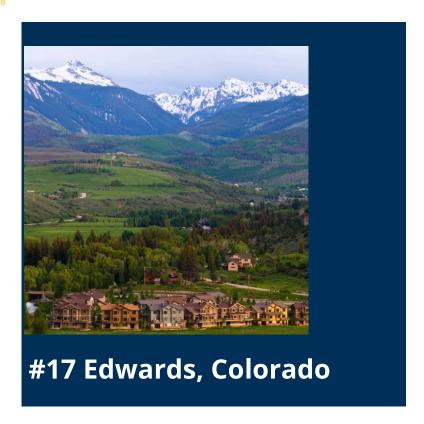


Home to one of the country's most popular ski resort towns, Aspen, the Glenwood Springs micro is centered on outdoor tourism. Like many other tourist destinations, the micro has turned the nation's rebound from the Great Recession into significant economic growth. Aspen saw a 36 percent increase in revenue per rental unit from February 2013 to February 2017, reflecting major growth in its already strong winter sports industry. The summer recreation industry is an area where Aspen and many other Colorado resorts have historically had room to grow, and the town saw a notable 30 percent growth in revenue per rental unit from August 2013 to August 2017.xcii

Given the popularity of towns such as Glenwood Springs and Aspen, it is unsurprising to find the micro's per-capita personal income is exceptionally high and not necessarily reflective of recent economic success. However, one of the highest 2011-2016 personal income growth rates of any micro in the nation, as well as a respectable share of employment at young firms, reflect how a strong tourism industry in Aspen and elsewhere is propelling the economy forward.

Looking ahead, the Glenwood Springs micro's growth will depend on its ability to further grow summer tourism and provide affordable housing for resort and retail employees. Governmental officials and business owners know this: the town of Glenwood Springs has a specific intent to become a year-round destination, xciii and the town of Aspen is partially financing an affordable apartment complex.xciv

2017 Population	77,008
Overall Z-Score	1.0695
Young Firm Employment Ratio	60th
Per-Capita Personal Income	8th
Medium-Term Job Growth	64th
Short-Term Job Growth	102nd
Medium-Term Average Annual Pay Growth	372nd
Short-Term Average Annual Pay Growth	441st
Medium-Term Personal Income Growth	7th
Short-Term Personal Income Growth	273rd

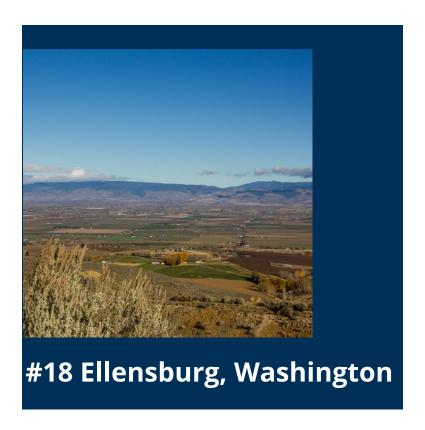


Home to Vail, Colorado, Edwards is yet another successful micro centered on tourism. In contrast to Vineyard Haven, Massachusetts, the micro has traditionally drawn vacationers with its snowy winter slopes. Much of Edwards' recent economic success has been the result of changing that narrative of seasonality.

The Edwards micro performed better than the national average micro in every index metric, with particularly strong per-capita income growth over the medium term. Recent movements in lodging occupancy rates likely explain these outcomes: Vail's summer average occupancy rate jumped from 65 percent of the winter average in 2010 to 87 percent, while the winter average still grew modestly.*CV The region has transformed itself from largely winter destination to a year-round adventure hub. The town of Eagle exemplifies the transformation, becoming a renowned mountain biking destination and adding a whitewater park to its downtown riverfront.*CVI

A self-identified constraint to continued success in the Edwards micro is affordable housing in Vail; the town's high housing cost has made it difficult to attract and retain hospitality and retail employees. However, the ski resort and town have worked together to rezone land with the specific intent of creating affordable housing for these workers.*

2017 Population	54,772
Overall Z-Score	1.0219
Young Firm Employment Ratio	95th
Per-Capita Personal Income	13th
Medium-Term Job Growth	124th
Short-Term Job Growth	189th
Medium-Term Average Annual Pay Growth	197th
Short-Term Average Annual Pay Growth	238th
Medium-Term Personal Income Growth	6th
Short-Term Personal Income Growth	321st



While the Ellensburg micro certainly benefits from tourism, its economy is much more than ski resorts and boutique hotels. The micro is home to the largest hay exporter in the country, Anderson Hay, which specializes in the Timothy hay consumed by Wagyu and Kobe cattle.*CVIII It is also home to Central Washington University, which saw 55 percent growth in freshman enrollment from 2014 to 2017.*CIX

Ellensburg's performance in the index metrics reflects a community growing around its university. The micro was better than average in every growth measure, along with a share of employment at young firms nearly two standard deviations higher than the mean. The fact that average pay has grown alongside jobs is an indicator that the growth has not simply been from retailers accommodating increased student consumption.

Looking ahead, Central Washington University is preparing for continued student growth, with a nearly \$60 million expansion being undertaken to add residential, eating, and recreational facilities.^c Off campus, the additions of a hotel and several other businesses indicate the rest of the micro is also preparing for that growth.^{ci}

2017 Population	46,205
Overall Z-Score	1.0166
Young Firm Employment Ratio	27th
Per-Capita Personal Income	294th
Medium-Term Job Growth	38th
Short-Term Job Growth	315th
Medium-Term Average Annual Pay Growth	9th
Short-Term Average Annual Pay Growth	103rd
Medium-Term Personal Income Growth	40th
Short-Term Personal Income Growth	6th



Located just west of Jackson Hole, Wyoming, the Rexburg micro is a small valley community home to Brigham Young University-Idaho, the largest university in Idaho by number of students. With 35,000 students in a micro with just over 50,000 people, the university dominates the Rexburg economy.

The Rexburg micro's success in the index is largely due to the expansion of the university. The university has increased enrollment 166 percent since 2007, with the majority of the jump coming since 2011. During this enrollment expansion, the university has also built six major facilities. Such expansion explains the extremely high z-scores for 2012-2016 and 2015-2016 job growth. The only growth rate metrics the micro has not performed well in are the average annual pay growth rates, but the temporary influx of construction workers and growth in the retail sector to serve the additional students are contributory.

Moving forward, the city of Rexburg hopes to harness the area's human capital to home-grow startups; the Rexburg Entrepreneurial Eco-System group hosts three startup competitions each year and helps the area's startups obtain venture capital.^{ciii} The area's entrepreneurial orientation is already showing up in our data, with a respectable z-score for the young firm employment ratio.

2017 Population	52,235
Overall Z-Score	0.9654
Young Firm Employment Ratio	67th
Per-Capita Personal Income	525th
Medium-Term Job Growth	3rd
Short-Term Job Growth	2nd
Medium-Term Average Annual Pay Growth	480th
Short-Term Average Annual Pay Growth	355th
Medium-Term Personal Income Growth	29th
Short-Term Personal Income Growth	113th



To say that the Calhoun micro's economy has a solid base is both true and a good pun. That's because the micro is home to major operations for Mohawk Industries and Shaw Industries, two of the largest flooring providers in the world. The flooring cluster created by the two companies has only begotten the location's several more flooring manufacturing plants, as competitors have looked to benefit from the micro's infrastructure.civ

The additions and expansions of flooring manufacturing plants are reflected in strong personal income, wage, and job growth. The micro performed particularly well in wage growth, which may indicate increased competition among flooring manufacturers for workers. By z-score, the metric Calhoun performed the worst in was the young firm employment ratio, but the economy-dominating levels of employment at Mohawk and Shaw could be suppressing the ratio and masking the micro's entrepreneurial spirit.

As the Calhoun micro learned when the housing bubble burst, its biggest downside risk is its reliance on the flooring industry. Calhoun's long-term success may depend on its ability to parlay its flooring cluster into a general manufacturing and distribution cluster. In the meantime, a few more flooring manufacturers surely will not hurt.

2017 Population	57,089
Overall Z-Score	0.9512
Young Firm Employment Ratio	418th
Per-Capita Personal Income	434th
Medium-Term Job Growth	54th
Short-Term Job Growth	26th
Medium-Term Average Annual Pay Growth	24th
Short-Term Average Annual Pay Growth	3rd
Medium-Term Personal Income Growth	60th
Short-Term Personal Income Growth	95th

Endnotes

- Our definition of the Heartland includes the Census Divisions of the East North Central (Ohio, Michigan, Indiana, Illinois and Wisconsin), West North Central (Minnesota, North Dakota, South Dakota, Nebraska, Iowa, Missouri and Kansas), West South Central (Arkansas, Oklahoma, Louisiana and Texas) and East South Central (Kentucky, Tennessee, Alabama and Mississippi.)
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Overall and metric rankings for all 531 micropolitan areas

		Overall	Employment Per						Personal F	Personal
		Z-Score	Ratio Ranking Inc	ome Ra	nking R	anking		Ranking	Income Growth I	ncome Growth
Pecos, TX Summit Park, UT	1 2	2.6273 2.5842	1 44	503 2	1 78	511 66	1 6	1 25	14	482 55
Jackson, WY-ID	3	2.4876	12	1	18	52	111	187	12	376
Heber, UT	4	2.0627	2	192	4	29	22	397	3	2
Bozeman, MT	5	1.6853 1.4952	13	67 3	12 32	22 182	20 435	137 193	8	9 331
Hailey, ID Findlay, OH	6 7	1.4952	427	11	73	307	202	81	5	1
Hood River, OR	8	1.2895	103	61	53	58	4	94	15	70
Breckenridge, CO	9	1.2751	90	17	21	70	30	265	10	52
Fredericksburg, TX	10	1.2627	23	14	27	32	21	283	18	255
Uvalde, TX Vineyard Haven, MA	11	1.2599	28 84	242 7	9 117	1 27	298 42	210 315	42 36	432 57
Cullowhee, NC	13	1.1308	55	404	5	13	51	299	39	15
Lewisburg, TN	14	1.1215	197	360	10	275	2	12	44	181
Key West, FL	15	1.0987	19	5	92	287	182	78	52	338
Glenwood Springs, CO Edwards, CO	16 17	1.0695	60 95	13	64 124	102 189	372 197	441 238	7	273 321
Ellensburg, WA	18	1.0219	27	294	38	315	197	103	40	6
Rexburg, ID	19	0.9654	67	525	3	2	480	355	29	113
Calhoun, GA	20	0.9512	418	434	54	26	24	3	60	95
Gardnerville Ranchos, NV	21	0.9377	34	12	87	282	220	339	23	109
Okeechobee, FL	22	0.9322	71	516	146	88	11	2	181	474
Kalispell, MT Moses Lake, WA	23	0.9214	141 104	169 265	14 39	54 114	64 50	135 143	38	26 11
Oak Harbor, WA	25	0.9129	48	63	71	136	116	82	41	33
Sevierville, TN	26	0.8791	52	257	15	6	256	302	30	63
Jefferson, GA	27	0.7826	386	217	7	3	424	479	20	8
Prineville, OR	28	0.7456	185 344	397 59	367	124 233	14 147	51 171	17 369	19 90
Effingham, IL Truckee-Grass Valley, CA	29 30	0.7378 0.7296	29	24	119	233	211	297	66	53
Bardstown, KY	31	0.7275	256	176	13	110	89	83	64	133
Ukiah, CA	32	0.7141	39	141	111	128	83	150	96	61
Clearlake, CA	33	0.7069	8	320	205	359	199	165	32	43
Cedar City, UT Red Bluff, CA	34 35	0.7020 0.6914	30 119	526 422	24 36	21 142	160 49	321 217	37 26	28 65
Athens, TX	36	0.6685	24	244	255	198	204	21/	54	225
Shelton, WA	37	0.6604	40	385	131	147	100	53	184	13
Eureka-Arcata-Fortuna, CA	38	0.6601	80	189	151	83	137	134	69	22
Brevard, NC	39	0.6375	112	222	62	28	196	164	51	98
Sonora, CA Spirit Lake, IA	40	0.6342	125 216	198 15	170 17	199 15	74 301	47 158	65 131	46 475
Kill Devil Hills, NC	42	0.6253	107	30	142	53	178	346	47	151
Astoria, OR	43	0.5995	75	209	74	43	304	214	49	76
Sandpoint, ID	44	0.5854	36	364	94	61	390	194	45	40
Georgetown, SC	45	0.5826 0.5718	37	75	102	265 197	218 102	111	80 74	332
Auburn, IN Morehead City, NC	46 47	0.5632	466 96	143 42	56 185	319	135	34 112	153	37 83
Angola, IN	48	0.5594	370	199	33	249	32	37	137	97
Brookings, SD	49	0.5264	10	86	159	241	84	296	150	464
Durant, OK Dunn, NC	50 51	0.5172 0.5162	100 118	466 449	93 60	303	183 295	86 358	50 72	31 41
Fernley, NV	52	0.5102	94	487	22	168	322	148	84	36
Steamboat Springs, CO	53	0.5085	46	10	470	12	511	523	11	164
Burley, ID	54	0.5042	135	213	46	232	115	209	27	361
Brainerd, MN	55	0.5034	172	115	188	75	31	374	121	44
Traverse City, MI Brookings, OR	56 57	0.5004	165 14	70 274	66 47	277 87	153 309	269 407	31 124	308 282
Pinehurst-Southern Pines, NC	58	0.4933	231	48	143	73	253	201	67	100
New Philadelphia-Dover, OH	59	0.4844	332	128	214	455	7	19	105	322
Moscow, ID	60	0.4745	63	300	183	34	219	325	100	54
Barre, VT	61	0.4666	311 382	36	254 485	181 435	39	121	194	82
Atchison, KS Marion, NC	62 63	0.4596 0.4584	492	301 464	106	435	3 25	22	371 162	172 96
Oxford, MS	64	0.4522	20	178	8	10	492	531	19	34
Selinsgrove, PA	65	0.4502	329	298	99	64	17	26	247	436
Logansport, IN	66	0.4468	419	248	88	86 44	58	60	264	17
Wilmington, OH Big Spring, TX	67 68	0.4460	519	120 350	23 389	479	36 52	64	382 93	92 422
Othello, WA	69	0.4443	220	149	169	286	173	119	16	437
Jamestown, ND	70	0.4380	462	29	89	90	107	400	230	3
Owatonna, MN	71	0.4322	500	100	253	223	73	8	334	81
Bemidji, MN Willmar, MN	72 73	0.4310	202	272 23	305 227	352 174	12 90	73 281	147	62
Willmar, MN Centralia, WA	74	0.4306 0.4263	325 308	363	95	36	90	138	95 160	167 87
Douglas, GA	75	0.4203	282	494	70	59	208	50	133	45
New Castle, IN	76	0.4070	315	316	133	18	174	106	279	30
Spearfish, SD	77	0.4065	93	60	208	343	114	124	217	247
Alexandria, MN	78 79	0.4039 0.4038	210 140	34 21	171 288	109 361	138 141	462 215	183 22	24 488
Kearney, NE Payson, AZ	80	0.4038	5	302	306	298	438	215	159	488 335
Kapaa, HI	81	0.4008	186	264	85	171	108	330	35	253
Blytheville, AR	82	0.3885	99	435	37	438	57	11	515	227
Mountain Home, ID	83	0.3880	142	400	49	40	209	278	130	175
Bay City, TX Thomasville, GA	84 85	0.3874 0.3807	106 149	203 114	445 186	431	330	31 408	53 108	483 137
Show Low, AZ	86	0.3807	126	508	42	100	311	102	97	108
Laconia, NH	87	0.3712	312	38	207	344	44	254	79	243
Cullman, AL	88	0.3674	243	212	19	5	359	356	119	426
			352	414	20	4	387	284	149	131
McMinnville, TN Port Angeles, WA	89 90	0.3641 0.3569	101	259	223	196	260	172	117	74

			2016 Young Firm	2016 Per-Capita	2012-2016	2015-2016	2013-2017 Average	2016-2017 Average	2011-2016	2015-2016
Micropolitan Area		Overall Z-Score	Employment Ratio Ranking	Personal			Annual Pay Growth		Personal	Personal
Easton, MD	92	0.3504	129	Income 9	423	135	400	252	Income Growth 325	Income Growth 316
Wapakoneta, OH	93	0.3491	392	74	43	140	144	303	171	192
Lexington, NE Winona, MN	94	0.3445	287 515	148 80	209 80	248 24	27 93	62 226	98 109	424 303
Starkville, MS	96	0.3436	109	456	28	14	361	433	168	170
New Ulm, MN	97	0.3425	506	32	129	98	34	120	191	344
Cordele, GA	98	0.3424	258	509	181	331	18	29	299	71
Roseburg, OR	99	0.3393	208	380	65 374	69	136	310	144	127
Paris, TN Moultrie, GA	100	0.3338	147 85	166 479	345	176 126	56 62	191 58	107 303	207 157
Wooster, OH	102	0.3273	368	161	114	328	82	46	115	319
The Dalles, OR	103	0.3216	139	174	369	396	16	460	34	105
Albemarle, NC	104	0.3172	284	267	215	76	290	261	71	21
Branson, MO Pullman, WA	105 106	0.3107	73 214	374 463	155 123	30 89	203	395 253	246 89	145 287
Houghton, MI	107	0.3051	43	396	250	149	59	427	263	99
Newport, OR	108	0.3033	271	271	154	200	94	213	90	174
Kerrville, TX	109	0.3030	209	68	149	106	71	428	138	385
Baraboo, WI Fallon, NV	110	0.3029	381 360	92 347	200 41	207 20	101 324	129 71	116 295	261 228
Fremont, NE	112	0.2993	188	79	178	101	106	287	199	370
Jasper, IN	113	0.2976	498	33	127	210	207	63	110	328
Mount Airy, NC	114	0.2916	240	285	157	91	113	88	203	312
Hermiston-Pendleton, OR	115	0.2876	323	330	48	39	201	390	62	263
Greenwood, SC Faribault-Northfield, MN	116 117	0.2873	163 374	338 160	282 91	347 187	77 85	28 251	231 180	317 153
Shelby, NC	118	0.2839	193	339	240	31	78	292	223	139
Washington, IN	119	0.2831	215	156	269	260	238	184	81	72
Holland, MI	120	0.2830	324	150	72	263	286	161	82	195
Burlington, IA-IL	121	0.2814	387	47	164	208	123	393	70	237
Boone, NC North Platte, NE	122 123	0.2788 0.2748	110 181	361 43	122 190	123 264	369 91	349 357	102 161	80 410
Mitchell, SD	124	0.2748	204	18	270	358	67	141	214	466
Cambridge, OH	125	0.2730	136	231	34	491	180	52	139	329
Beatrice, NE	126	0.2654	105	39	221	297	125	326	312	369
Durango, CO	127	0.2633	61	54	68	261	447	506	24	425
Connersville, IN Fairfield, IA	128 129	0.2596	168 179	256 157	229 246	25 231	421 175	220 371	239 77	29 111
Pierre, SD	130	0.2567	153	16	162	145	88	360	487	418
Menomonie, WI	131	0.2539	275	317	79	23	198	200	240	326
Hilo, HI	132	0.2537	289	455	51	215	164	425	46	110
Garden City, KS Montrose, CO	133 134	0.2519	285 92	103 471	135 25	327 108	165 403	98	361 158	125 121
Huntington, IN	135	0.2483	398	194	173	180	146	446	301	163
Huron, SD	136	0.2473	413	19	364	357	95	459	58	78
Crescent City, CA	137	0.2469	32	497	252	367	299	341	91	39
Tullahoma-Manchester, TN	138	0.2426	246	228	118	273	65	289	145	278
Aberdeen, WA Sanford, NC	139 140	0.2397	77 113	432 215	411 370	278 308	200 251	84 160	213 106	67 126
Andrews, TX	141	0.2375	4	56	368	516	437	10	13	526
Aberdeen, SD	142	0.2331	160	28	206	389	110	159	302	439
Whitewater-Elkhorn, WI	143	0.2321	156	94	231	425	195	204	136	210
Coos Bay, OR Seymour, IN	144 145	0.2284	251 514	268 130	304 31	267 115	61	324 471	57 219	166 94
Decatur, IN	146	0.2250	507	311	216	310	109	61	61	77
Susanville, CA	147	0.2232	42	427	244	444	206	279	174	50
Kendallville, IN	148	0.2200	475	283	107	79	171	291	76	120
Cambridge, MD Plymouth, IN	149 150	0.2191	154 461	134 182	245 55	139 354	210 258	227 188	238 173	298 23
Norfolk, NE	151	0.2171	341	41	329	317	53	157	92	458
Ada, OK	152	0.2150	317	129	463	383	10		157	116
Ontario, OR-ID	153	0.2111	254	499	86	41	262	149	83	382
Sulphur Springs, TX Stevens Point, WI	154	0.2099	58	305	174	156	463	115	112	391
Fergus Falls, MN	155 156	0.2060	465 331	117 97	76 36 1	80 341	105 72	345 249	262 122	177 160
Kinston, NC	157	0.2002	487	167	35	183	205	131	315	162
Klamath Falls, OR	158	0.1972	187	428	126	247	229	162	123	226
Paris, TX	159	0.1959	68	224	294	339	273	234	259	141
Cornelia, GA Stephenville, TX	160 161	0.1913	227 41	486 450	272 323	211 449	79 128	183 230	120 43	147 412
Ludington, MI	162	0.1897	253	232	175	376	92		211	190
Mount Sterling, KY	163	0.1896	399	474	189	169	249	16	165	339
Marshall, MO	164	0.1881	428	186	204	440	118	30	438	18
Richmond-Berea, KY	165	0.1846	306	437	165	212	87	218	146	215
Red Wing, MN Clovis, NM	166 167	0.1821 0.1790	439 157	31 145	224 360	453 245	97 184	175 49	156 229	188 427
Cookeville, TN	168	0.1751	218	318	147	62	287	366	166	156
Toccoa, GA	169	0.1709	294	334	292	72	126	231	114	314
Hastings, NE	170	0.1709	380	76	307	117	134	168	192	395
Helena, MT	171	0.1708	222	119	105	194	158	311	493	89
Lake City, FL Clarksburg, WV	172 173	0.1705 0.1556	189 167	485 144	101 180	160 422	257 172	66 105	258 222	334 402
Lebanon, MO	173	0.1539	456	421	167	33	177	74	286	204
	175	0.1531	70	444	342	153	316	132	221	281
Harrison, AR	170	0.1495	198	88	258	329	317	385	233	35
Vincennes, IN	176						. 27	300	185	197
Vincennes, IN Athens, TN	177	0.1488	521	365	26	255	37			
Vincennes, IN Athens, TN Newberry, SC			521 522 87	249	26 77 311	19 184	248	190	125	381 73
Vincennes, IN Athens, TN	177 178	0.1488 0.1439	522		77	19		190 388		381
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Glasgow, KY											
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Tupelo, MS											
Indianola, MS	-										
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Carlsbad-Artesia, NM 271 -0.0083 11 49 82 499 280 353 234 516 Peru, IN 272 -0.0109 239 446 436 445 232 163 167 25											
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	. "	. "			2012-2016	2015-2016	2013-2017 Average	2016-2017 Average	2011-2016	2015-2016
Micropolitan Area	Overall Ranking	Overall Z-Score					Annual Pay Growth	Annual Pay Growth		Personal
Scottsboro, AL	274	-0.0162	Ratio Ranking 310	Income 304	Ranking 61	Ranking 74	Ranking 414	Ranking 327	Income Growth 341	Income Growth 348
Fitzgerald, GA	275	-0.0165	76	510	153	370	352	236	380	171
Thomaston, GA	276	-0.0213	438	412	447	146	150	176	198	103
Frankfort, KY	277	-0.0219	161	162	29	133	444	524	189	230
Selma, AL	278	-0.0226	45	329	365	274	375	335	457	183
Dayton, TN	279	-0.0228	365	382	312	302	142	320	126	283
Sunbury, PA Mason City, IA	280 281	-0.0241 -0.0251	359 485	276 20	291 457	417 130	48 266	242 396	326 56	250 461
Muscatine, IA	282	-0.0255	504	93	136	262	154	304	318	375
Sweetwater, TX	283	-0.0270	257	250	249	405	192	336	190	299
Ruston, LA	284	-0.0308	79	246	100	60	499	446	141	467
Coldwater, MI	285	-0.0316	320	443	116	191	383	323	277	148
Moberly, MO	286	-0.0322	270	230	408	236	377	237	215	122
Greenville, OH	287	-0.0345	288	225	108	387	75	56	415	504
Urbana, OH Salina, KS	288 289	-0.0360 -0.0371	501 372	208 64	290 289	65 306	418 213	72 451	288 332	229 186
Americus, GA	290	-0.0371	397	483	501	144	5	93	474	399
Beaver Dam, WI	291	-0.0386	169	168	375	428	168	48	428	450
Miami, OK	292	-0.0386	144	373	83	56	457	416	363	350
Meadville, PA	293	-0.0388	347	356	297	349	151	80	342	383
Summerville, GA	294	-0.0393	468	504	75	96	169	375	324	138
Sandusky, OH	295	-0.0395	480	44	120	107	140	110	527	444
Seneca, SC	296	-0.0406	298	137	295	204	326	504	59	292
Fort Dodge, IA Ashtabula, OH	297 298	-0.0428 -0.0432	446 279	98 291	138 395	222 238	241 242	478 147	268 336	224 249
Natchitoches, LA	298	-0.0432	74	286	132	337	419	151	406	471
Cadillac, MI	300	-0.0444	297	451	332	395	243	130	220	136
Richmond, IN	301	-0.0450	412	214	371	447	239	155	265	47
Greeneville, TN	302	-0.0472	463	187	139	170	265	301	300	343
North Vernon, IN	303	-0.0491	508	296	347	394	281	91	154	86
Dixon, IL	304	-0.0552	486	172	201	125	225	195	449	259
McAlester, OK	305	-0.0595	62	287	478	476	96	118	471	168
Albertville, AL Somerset, KY	306 307	-0.0653 -0.0678	178 388	325 278	303 179	158 47	362 288	369 493	281 179	324 333
Plattsburgh, NY	308	-0.0678	377	260	391	205	131	154	375	362
Brownwood, TX	309	-0.0731	441	425	296	239	162	140	225	359
Fremont, OH	310	-0.0748	482	163	202	235	354	208	348	165
Danville, VA	311	-0.0751	245	371	373	206	302	381	205	194
Platteville, WI	312	-0.0789	337	196	313	175	250	389	260	364
Portsmouth, OH	313	-0.0799	138	401	210	63	366	338	448	406
Clewiston, FL	314	-0.0827	18	514	40	35	470	509	379	460
Forrest City, AR Dodge City, KS	315 316	-0.0838 -0.0854	150 420	517 280	276 496	244 434	191 54	100 192	475 426	290 4
Dublin, GA	317	-0.0834	273	406	242	186	343	501	275	16
Lewistown, PA	318	-0.0920	490	409	176	252	188	271	227	251
Huntsville, TX	319	-0.0934	176	521	152	375	186	308	155	419
Nacogdoches, TX	320	-0.0972	116	429	233	172	268	382	386	443
Dickinson, ND	321	-0.1054	25	6	451	522	523	45	4	529
Murray, KY	322	-0.1082	265	378	172	99	466	156	356	377
Corinth, MS	323 324	-0.1083 -0.1135	152 280	460 440	351 353	332 386	314 170	309 116	261 352	270 355
Orangeburg, SC DuBois, PA	324	-0.1133	433	219	394	220	252	186	365	211
Arcadia, FL	326	-0.1177	102	531	30	17	425	293	486	465
Russellville, AR	327	-0.1181	389	416	393	409	69	196	186	389
Jesup, GA	328	-0.1233	120	465	356	418	398	54	418	346
Berlin, NH-VT	329	-0.1235	290	402	421	71	310	275	381	212
Port Clinton, OH	330	-0.1243	242	35	443	165	384	512	291	180
Brenham, TX	331	-0.1262	174	46	324	437	407	104	313	497
Newport, TN Manitowoc, WI	332 333	-0.1266 -0.1277	281 467	493 69	317 319	219 289	315 283	224 216		257 374
Hillsdale, MI	334	-0.1277	417	417	328	92	342	225		219
Rochelle, IL	335	-0.1282	417	105	302	251	370	316		214
Escanaba, MI	336	-0.1323	171	261	301	111	395	475		203
Bennington, VT	337	-0.1338	250	101	316	456	406	392		178
Jacksonville, IL	338	-0.1348	512	216	257	281	122	123		169
Boone, IA	339	-0.1352	219	65	177	380	318	461	389	435
El Campo, TX	340	-0.1360	57	171	435	382	453	136		493
Jacksonville, TX	341	-0.1398	206	469	420	9	376	465		414
Tahlequah, OK Batesville, AR	342 343	-0.1448 -0.1452	143 127	502 349	334 494	203 475	388 212	413 166		296 144
Charleston-Mattoon, IL	344	-0.1465	291	241	113	116	446			291
Claremont-Lebanon, NH-VT	345	-0.1469	434	71	466	348	190	380		318
Mount Pleasant, MI	346	-0.1480	472	458	213	311	296	348	170	146
Emporia, KS	347	-0.1490	343	343	267	371	331	363		56
Camden, AR	348	-0.1513	457	351	405	342	63	67		309
Picayune, MS	349	-0.1519	22	341	125	321	468	470		403
Sikeston, MO Oskaloosa, IA	350 351	-0.1557 -0.1573	369 449	202 200	298 449	469 366	119 45	221 206	463 347	161 394
Farmington, MO	351	-0.1573	266	476	145	304	378	337	385	202
London, KY	353	-0.1575	479	470	52	120	329	463	310	236
Albert Lea, MN	354	-0.1602	376	165	274	290	99	453		284
Port Lavaca, TX	355	-0.1658	88	314	137	503	152	288		506
Bogalusa, LA	356	-0.1692	264	462	6	188	493	483		469
Bucyrus, OH	357	-0.1739	351	312	326	442	217	113		277
Tiffin, OH	358	-0.1759	502	188	396	346	321	322		191
Lincoln, IL	359	-0.1767	416	306	390	296	332	329		42
Arkansas City-Winfield, KS Wahpeton, ND-MN	360 361	-0.1802 -0.1808	481 276	273 40	386 431	345 433	29 293	96 514		473 7
Ardmore, OK	362	-0.1808	276	112	236	381	450	361	175	455
Malone, NY	363	-0.1876	391	445	259	201	263	167	450	380
			496	245	69	178	325	437	429	269

		Overall	2016 Young Firm Employment				2013-2017 Average Annual Pay Growth		2011-2016 Personal	2015-2016 Personal
Micropolitan Area Huntingdon, PA	Ranking 365	Z-Score -0.1887	Ratio Ranking 423			Ranking 103	Ranking 228	Ranking 340	Income Growth	Income Growth
Palatka, FL	366	-0.1896	134	515	184	112	381	432	479	198
Mexico, MO Maryville, MO	367 368	-0.1920 -0.1962	437 424	247 478	247 515	234 313	380 274	268 35	374 499	301 5
Ionia, MI	369	-0.1902	491	488	217	50	475	55	250	420
Wilson, NC	370	-0.2013	379	179	387	351	449	180	335	218
Batavia, NY Oneonta, NY	371 372	-0.2028 -0.2036	184 450	293 355	349 321	364 279	233 124	255 262	432 399	454 390
Wauchula, FL	373	-0.2076	35	528	465	192	28	298	459	496
Ottawa-Peru, IL Elkins, WV	374 375	-0.2107 -0.2116	451 339	123 411	381 439	330 340	145 367	452 179	423 317	201 179
Bainbridge, GA	376	-0.2229	170	326	300	443	222	490	387	196
Keene, NH	377	-0.2246	407	126	424	379	327	233	328	392
Muskogee, OK Española, NM	378 379	-0.2259 -0.2260	217 17	367 482	279 416	228 441	404 442	347 376	391 473	398 208
Ogdensburg-Massena, NY	380	-0.2289	432	489	336	353	112	146	408	384
Sault Ste. Marie, MI Salem, OH	381 382	-0.2289 -0.2327	336 373	453 295	281 286	355 410	276 247	399 256	388 350	158 408
Lock Haven, PA	383	-0.2340	175	391	460	416	214	263	151	480
Fort Madison-Keokuk, IA-IL-MO	384	-0.2372	145 353	173 95	97	439 385	46	527	366	396
Warsaw, IN Junction City, KS	385 386	-0.2373 -0.2418	340	85	96 195	226	451 411	445 314	86 494	503 463
Portales, NM	387	-0.2425	50	366	487	309	104	489	443	447
Marshall, MN Corning, NY	388 389	-0.2482 -0.2509	436 390	78 282	427 412	446 217	223 246	92 133	402 452	472 449
Big Rapids, MI	390	-0.2529	196	501	452	314	389	420	235	107
McPherson, KS	391	-0.2540	493	26	399	49	319	466	311	491
Ottumwa, IA Sedalia, MO	392 393	-0.2569 -0.2570	375 464	288 266	263 419	393 214	385 235	228 368	393 392	345 234
Quincy, IL-MO	394	-0.2581	474	116	251	323	386	359	394	340
Palestine, TX Union City, TN-KY	395 396	-0.2602 -0.2649	115 83	454 275	484 489	484 164	412 408	367 372	132 455	66 423
Jamestown-Dunkirk-Fredonia, NY	396	-0.2649	354	438	415	403	132	125	427	434
Henderson, NC	398	-0.2725	448	430	158	157	373	384	489	199
Sayre, PA Del Rio, TX	399 400	-0.2732 -0.2765	164 194	258 383	509 238	502 369	364 445	23 477	202 292	448 267
Craig, CO	401	-0.2765	338	345	461	477	271	153	320	149
Grenada, MS	402	-0.2825	483	206	422	295	350	492	243	58
Hutchinson, KS Alma, MI	403 404	-0.2872 -0.2918	358 447	193 381	471 378	458 467	181 336	114 70	477 343	305 254
Deming, NM	405	-0.2924	64	506	366	82	471	464	451	354
Butte-Silver Bow, MT Waycross, GA	406 407	-0.2967 -0.2978	319 395	91 447	446 310	338 432	379 292	438 499	453 304	311 32
Maysville, KY	408	-0.2985	350	220	330	483	339	351	241	307
Bennettsville, SC	409	-0.2997	529	518	182	408	255	99	306	266
Gallup, NM Bellefontaine, OH	410 411	-0.3002 -0.3036	224 526	527 164	212 193	151 68	426 429	313 507	425 232	313 274
Shawnee, OK	412	-0.3047	293	328	355	78	432	273	502	416
Storm Lake, IA Roanoke Rapids, NC	413 414	-0.3053 -0.3099	394 470	87 388	362 226	489 129	15 393	89 421	413 442	515 252
Martinsville, VA	415	-0.3113	267	336	352	218	345	505	362	279
Mayfield, KY	416	-0.3122	255	340	358	253	289	431	339	476
Marion, OH McComb, MS	417 418	-0.3161 -0.3162	527 259	384 484	261 284	312 84	338 431	267 257	414 460	152 451
Chillicothe, OH	419	-0.3168	455	346	388	373	439	199	309	205
Minot, ND Troy, AL	420 421	-0.3178 -0.3226	128 385	22 254	437 266	507 97	486 187	328 520	63 398	495 404
Woodward, OK	422	-0.3255	108	77	519	514	505	6	25	512
New Castle, PA	423	-0.3410	364	227	402	429	427	185	401	337
Marshalltown, IA Lumberton, NC	424 425	-0.3434 -0.3451	524 442	122 513	418 350	363 119	161 397	519 282	257 409	69 245
Warren, PA	426	-0.3475	366	239	358	360	269	362	421	462
Marinette, WI-MI Auburn, NY	427 428	-0.3494 -0.3534	494 318	185 359	441 344	454 413	120 221	246 476	373 358	407 411
Cleveland, MS	429	-0.3566	452	238	121	305	423	518	283	187
Austin, MN	430	-0.3585	530	81	343	179	41	530	237	242
Centralia, IL Lufkin, TX	431 432	-0.3599 -0.3655	361 225	158 207	260 385	372 459	461 479	377 412	467 94	351 456
Pittsburg, KS	433	-0.3657	321	354	372	300	365	405	483	320
Ottawa, KS Laurel, MS	434 435	-0.3681 -0.3759	260 431	191 270	505 425	415 427	333 347	411 39	344 417	271 486
Galesburg, IL	436	-0.3797	497	181	248	225	374	449	498	265
Columbus, MS	437	-0.3813	346	197	285	266	503	473	287	280
Silver City, NM Gaffney, SC	438 439	-0.3879 -0.3921	200 510	372 480	339 141	356 316	462 371	354 447	346 319	470 341
Merrill, WI	440	-0.3991	488	139	156	322	189	526	436	182
Fort Leonard Wood, MO	441 442	-0.4073 -0.4096	238 393	151 90	354 357	326 399	399 472	319 517	528 216	429 223
Paducah, KY-IL Amsterdam, NY	442	-0.4096	393 444	344	357	221	337	352	481	400
Levelland, TX	444	-0.4104	349	121	444	525	506	9	236	112
Marion, IN Helena-West Helena, AR	445 446	-0.4170 -0.4180	421 133	195 457	348 428	390 85	448 440	516 258	272 520	104 468
Guymon, OK	447	-0.4209	234	109	103	471	415	250	85	525
Rock Springs, WY	448	-0.4223	51	89	469	463	491	270	378	501
Somerset, PA Freeport, IL	449 450	-0.4224 -0.4231	384 513	335 147	497 468	397 374	312 259	97 398	501 441	342 235
Canton, IL	451	-0.4252	302	357	502	257	275	290	514	295
Gloversville, NY	452 453	-0.4287 -0.4289	327 516	333 418	404 168	229 105	441 410	436 496	434 351	387 373
Talladega-Sylacauga, AL Searcy, AR	453	-0.4289	233	399	430	392	494	373	333	246
Defiance, OH	455			211	337	350	428	515	245	213

			2016 Young Firm	2016 Per-Capita	2012-2016	2015-2016	2013-2017 Average	2016-2017 Average 2011-2016		2015-2016	
Micropolitan Area	Overall Ranking	Overall Z-Score	Employment	Personal Income		Job Growth		Annual Pay Growth Ranking		Personal Income Growth	
Great Bend, KS	456		252	27	498	470	495	101	282	494	
Magnolia, AR	457	-0.4398	237	368	477	498	278	142	403	401	
Coffeyville, KS	458	-0.4415	117	253	480	333	485	36	519	492	
Macomb, IL	459	-0.4472	402	337	448	324	368	203	517	330	
Dumas, TX Las Vegas, NM	460 461	-0.4566 -0.4572	403 286	309 473	479 98	457 388	35 484	343 469	73 444	514 365	
Weatherford, OK	462	-0.4645	180	299	481	460	501	14	364	505	
Ozark, AL	463	-0.4705	309	279	486	113	392	444	509	367	
Ponca City, OK	464	-0.4708	314	180	384	482	416	440	395	336	
Roswell, NM	465	-0.4754	177	370	407	451	420	386	330	485	
Meridian, MS	466	-0.4843	229	277	335	209	508	494	360	356	
Middlesborough, KY	467	-0.4921	137	507	473	288	355	387	497	431	
Plainview, TX	468	-0.4968	300	475	523	173	270	90	526	216	
Greenwood, MS Indiana, PA	469 470	-0.4971 -0.5085	396 173	377 423	273 493	334 466	496 464	502 145	466 462	38 349	
Fairmont, WV	470	-0.5107	269	184	510	480	502	42	390	349	
Laurinburg, NC	472	-0.5271	531	472	318	384	234	306	510	240	
Pontiac, IL	473	-0.5304	348	125	456	398	409	500	508	220	
Bluefield, WV-VA	474	-0.5357	422	376	475	450	434	41	511	378	
Olean, NY	475	-0.5359	363	407	413	419	458	312	480	360	
Borger, TX	476	-0.5377	408	131	410	420	216	525	305	428	
Point Pleasant, WV-OH	477	-0.5423	509	415	376	141	507	429	397	129	
Greenville, MS	478 479	-0.5473	425 410	319 398	346 462	424 412	443 433	457 294	495 354	222 446	
Cortland, NY Clarksdale, MS	480	-0.5534 -0.5541	303	398	462	336	433	294 468	491	27	
Fort Polk South, LA	481	-0.5617	182	155	513	488	254	222	505	484	
Opelousas, LA	482	-0.5640	292	235	383	127	465	417	410	509	
Newton, IA	483	-0.5645	430	177	458	512	194	443	370	262	
Liberal, KS	484	-0.5846	520	410	512	500	300	7	447	498	
Mount Pleasant, TX	485	-0.5920	326	467	442	492	226	456	256	481	
Alice, TX	486	-0.5968	31	170	525	526	530	4	172	276	
Kirksville, MO	487	-0.5970	469	498	450	448	227	207	496	440	
Gainesville, TX West Plains, MO	488 489	-0.6028 -0.6093	124 409	37 461	406 433	509 478	516 320	334 404	55 420	513 415	
Vidalia, GA	489	-0.6093	295	442	433	478	467	508	321	221	
Taylorville, IL	491	-0.6336	505	205	459	481	459	240	512	115	
Bradford, PA	492	-0.6356	411	251	492	474	481	174	353	453	
Jackson, OH	493	-0.6424	453	379	503	426	358	467	405	310	
Spencer, IA	494	-0.6833	367	58	455	365	237	497	456	518	
Snyder, TX	495	-0.6854	7	66	499	520	524	17	101	527	
Oil City, PA	496	-0.6931	484	303	482	452	396	332	482	433	
Hays, KS	497	-0.7000	262	72	454	494	482	488	407	487	
Rio Grande City, TX Vernon, TX	498 499	-0.7008 -0.7032	190 131	530 252	508 488	497 468	335 474	482 491	248 490	256 430	
Clinton, IA	500	-0.7052		127	530	293	224	318	468	358	
Altus, OK	501	-0.7197	333	190	314	530	179	419	472	130	
Sturgis, MI	502	-0.7238	158	342	476	258	510	529	251	142	
Madisonville, KY	503	-0.7299	440	255	440	391	512	454	337	445	
Natchez, MS-LA	504	-0.7317	122	403	467	472	483	435	516	442	
Wisconsin Rapids-Marshfield, WI	505	-0.7385	499	106	438	421	521	485	431	143	
Vicksburg, MS	506	-0.7613	213	229	516	517	394	379	476	176	
Lamesa, TX	507	-0.7775	53	420	491	506	517	243	521	306	
Pampa, TX Hereford, TX	508 509	-0.8236 -0.8554	65 207	124 243	520 377	518 132	487 166	40 152	437 376	511 531	
Parsons, KS	510	-0.8566		110	521	521	351	177	416	304	
Winnemucca, NV	511	-0.8910	322	136	528	504	405	418	422	459	
Marshall, TX	512	-0.8960	151	138	490	493	526	498	197	452	
Hobbs, NM	513	-0.9605	91	468	398	519	515	20	430	522	
Riverton, WY	514			332	504	495	509	409	454	502	
Grants, NM	515	-0.9900		524	474	486	498	495	322	232	
Seneca Falls, NY	516		371	477	382	402	489	528	464	441	
Raymondville, TX	517	-1.0209		522	529	523	469	317	338	209	
Coshocton, OH Kennett, MO	518 519			424 439	432 522	485 527	504 456	422 286	314 522	510 84	
Bartlesville, OK	520		405	53	219	250	500	503	531	523	
Logan, WV	520	-1.0501		426	517	490	522	38	529	379	
Price, UT	522			481	511	505	497	511	513	413	
Elk City, OK	523			307	527	529	514	15	294	521	
Duncan, OK	524			140	507	501	519	510	488	519	
Gillette, WY	525	-1.2520		82	514	508	518	344	518	524	
Beeville, TX	526			523	472	513	529	522	458	479	
Big Stone Gap, VA	527	-1.4846		512	526	496	513	455	530	477	
Morgan City, LA	528			236	518	510	520	521	524	517	
Vernal, UT	529			520	524	528	528	77	504	520	
Evanston, WY Zapata, TX	530			324 529	506 531	524 515	531 527	486 18	525	499 528	
Lapaid, IA	531	-2.0342	1 248	529	531	515	527	18	507	528	