



SkyWest
AIRLINES®

Barkley Regional Airport Paducah, KY



Dear Mr. Faulk:

SkyWest Airlines is pleased to submit our proposal to provide Essential Air Service from Barkley Regional Airport - Paducah, KY (PAH) with three options:

1. Detroit Metropolitan Wayne County Airport (DTW) onboard a 50-seat CRJ550 aircraft under our Delta Air Lines Codeshare Agreement
2. George Bush Intercontinental Airport (IAH) and/or Chicago O'Hare International Airport (ORD) onboard a 50-seat CRJ200 aircraft under our United Airlines Codeshare Agreement
3. Chicago O'Hare International Airport (ORD) onboard a 50-seat CRJ200 aircraft under our United Airlines Codeshare Agreement

We are excited about the opportunity to offer reliable and efficient air service to the region.

As outlined in the RFP, we propose operating 12 subsidized weekly round-trip flights for up to a four-year term. Our regional jets are ideal for both business and leisure travelers, and we'll provide a flight schedule designed for seamless connections to United Airlines' or Delta Air Lines' extensive networks at IAH, ORD, or DTW, ensuring convenient travel options for all passengers.

This service will not only improve air connectivity but also stimulate economic growth by enhancing business and tourism opportunities in Paducah, KY. We believe this proposal offers the best option for the community's air service needs.

Thank you for your consideration.

Cody Thomas

Managing Director – Market Development



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*We will offer 12
subsidized weekly round-
trip flights for up to
a four-year term utilizing
CRJ200 or CRJ550
aircraft.*



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SkyWest welcomes the opportunity to offer either United Express or Delta Connection service to the Paducah, KY community. Our combination of safe and reliable aircraft, well-timed schedules, and access to the world's largest airline networks will provide passengers with quality air service and stimulate economic growth in the region. SkyWest will also actively partner with the community to market the service with a variety of promotions including print, digital, radio and online.

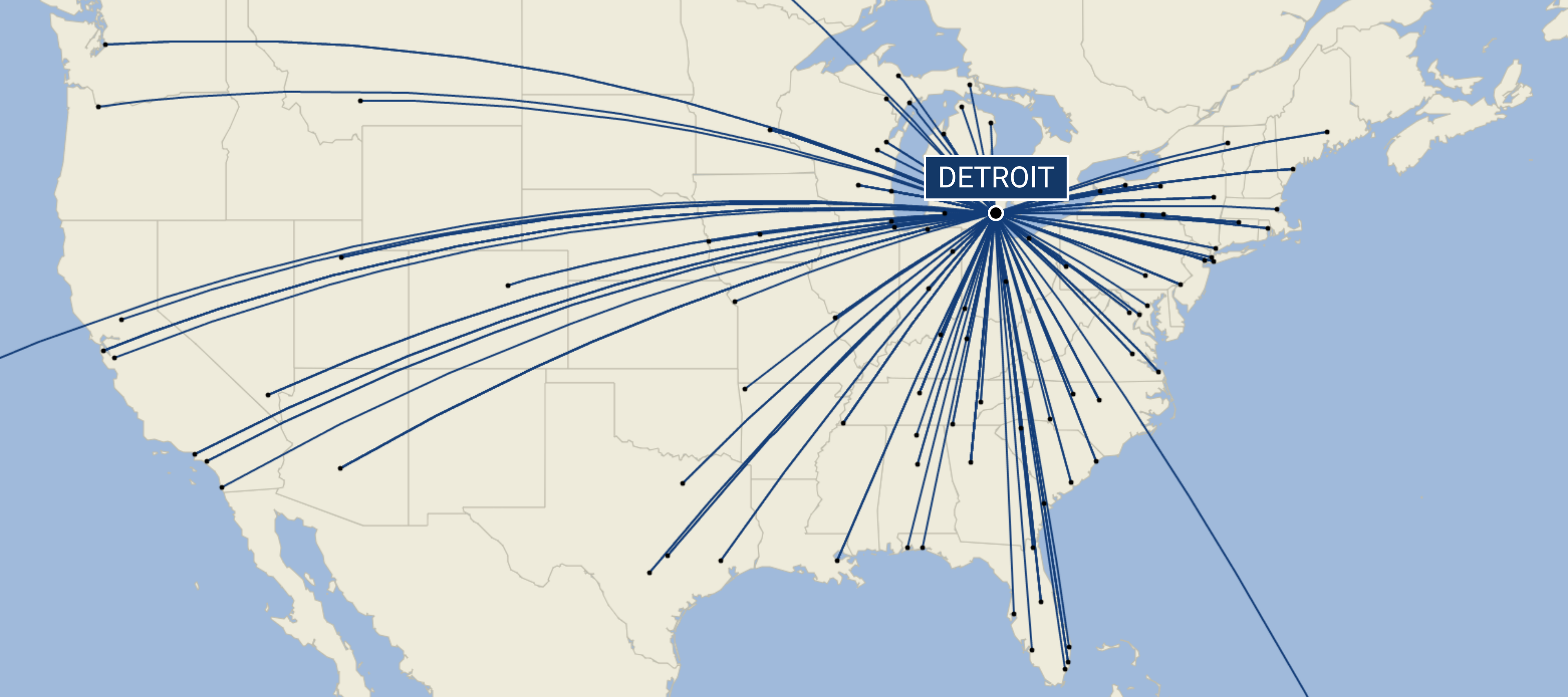
CODESHARE ADVANTAGE	CODESHARE	INTERLINE
Full Itinerary on Single Ticket for Connecting Flights	✓	✗
Frequent Flyer Miles for Flights From PAH	✓	✗
Auto Bag Transfer on Connecting Flights in Hub	✓	✗
Pricing Advantage – Especially International	✓	✗
Irregular Operations (IROP) Protection	✓	✗
Gate Proximity to Partner Departures	✓	✗
Amenities – Lounge Access and Travel Support	✓	✗

STAR ALLIANCE



SKYTEAM®





**DOMESTIC ROUTES
FROM DTW**



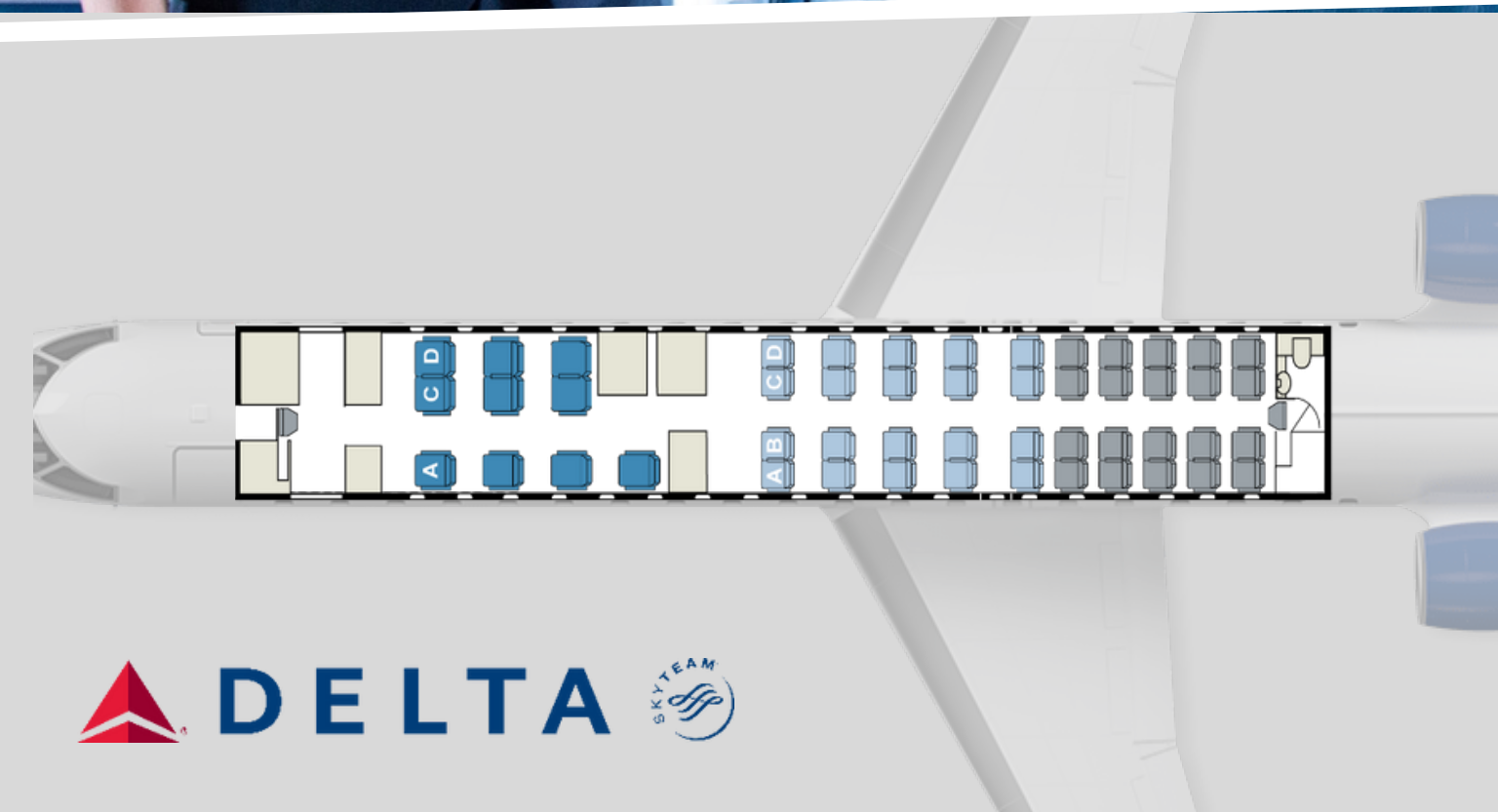
DELTA



GLOBAL ROUTE NETWORK



50-SEAT JET SERVICE



Professional flight attendant
on every flight

 DELTA
SKYMILES®

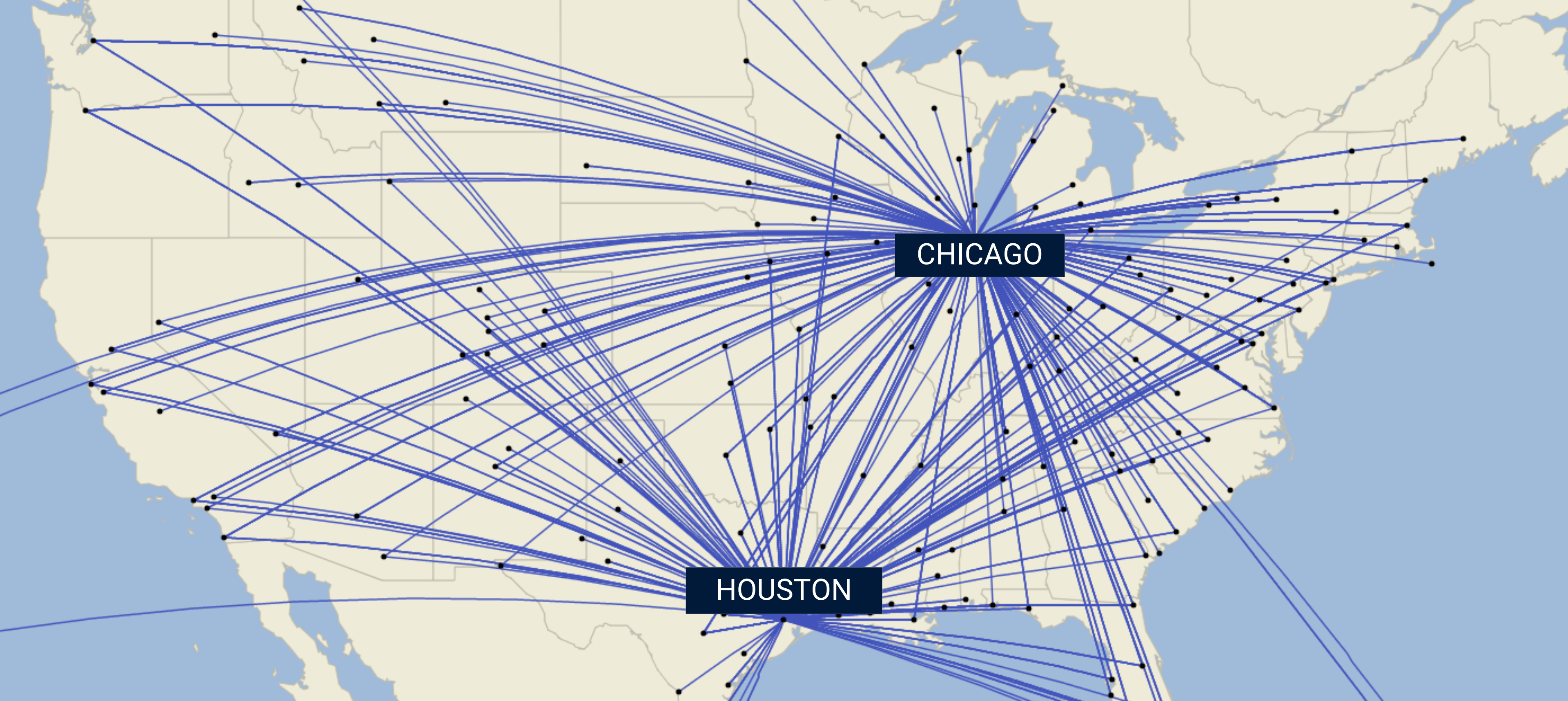
Delta SkyMiles®
that never expire



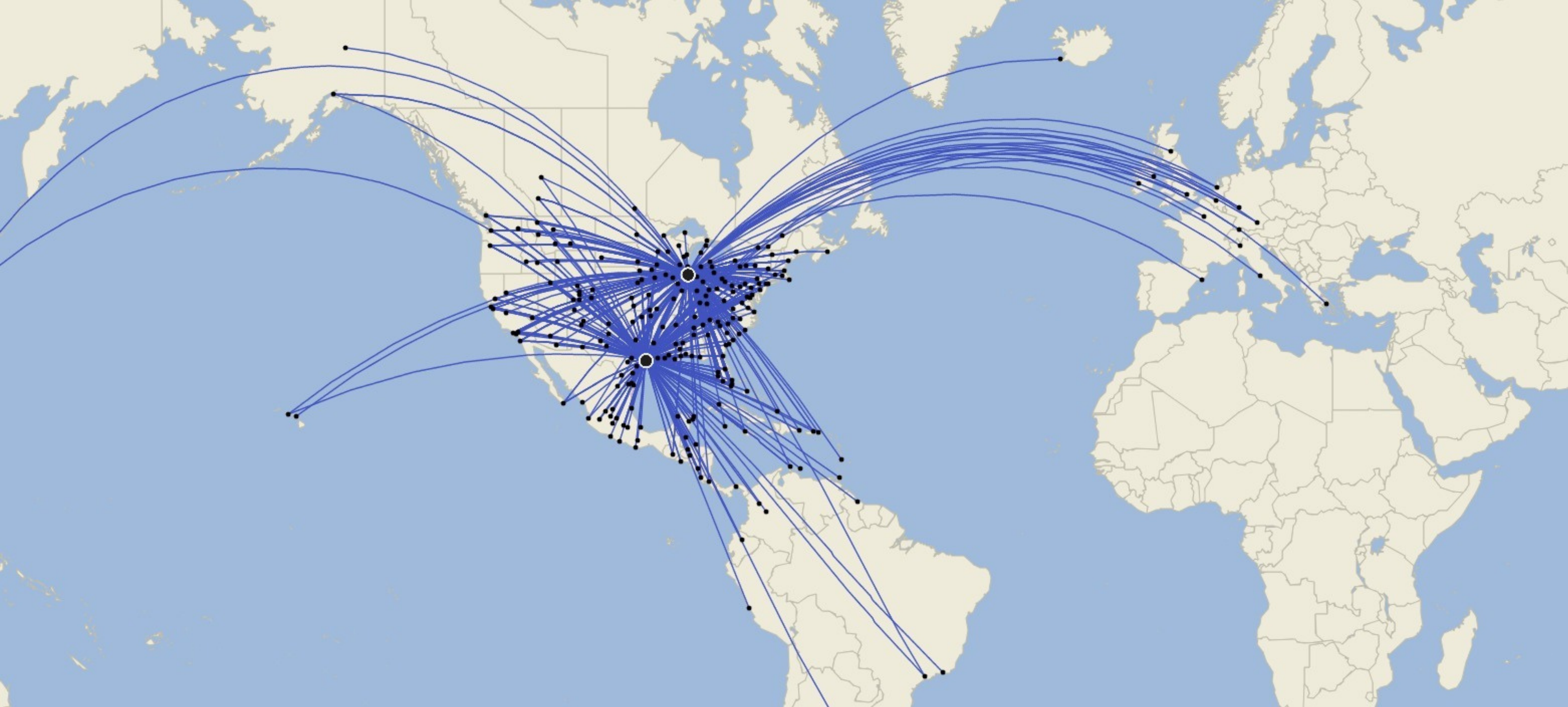
Mobile app & 24/7 customer
service



Seamless bag transfer to
final destination



**DOMESTIC ROUTES
FROM ORD & IAH**

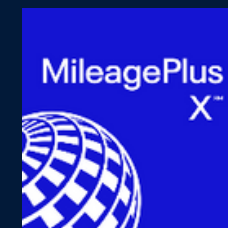


GLOBAL ROUTE NETWORK

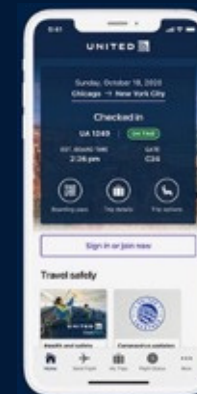
50-SEAT JET SERVICE



Professional flight attendant
on every flight



MileagePlus® miles
that never expire



Mobile app & 24/7 customer
service



Seamless bag transfer to
final destination

Passenger Revenue		
Passengers		28,080
Revenue	\$	3,510,000

Block Time		Minutes
Trip block time		100
Total scheduled block time		2,072
Total completed block time		2,010

RPMs	
Passengers	28,080
Stage length	458
Total RPMs	12,860,640

ASMs	
Scheduled departures	1,248
Completed departures	1,211
Available Seats	50
Total ASMs	28,579,200

Revenue	\$	3,510,000
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Direct operating expenses	\$	5,413,240
Departure related	\$	2,995,543
ASM related	\$	266,358
Total expenses	\$	8,700,141

Operating income (loss)	\$	(5,190,141)
5% profit margin	\$	435,007

Annual subsidy requirement (Year 1)	\$	5,625,148
Annual subsidy requirement (Year 2)	\$	5,793,903
Annual subsidy requirement (Year 3)	\$	5,967,720
Annual subsidy requirement (Year 4)	\$	6,146,752
Effective subsidy rate per unit		
Subsidy per trip	\$	4,647
Subsidy per passenger	\$	200
Load factor		45%

SkyWest will dedicate \$25,000 annually to market air service

Number of round trips per week from PAH to DTW

12.0

50 SEAT CRJ550



Number of
round trips
per week from
PAH to IAH/ORD
12.0

**50 SEAT
CRJ200**



Passenger Revenue		
Passengers		24,960
Revenue	\$	2,870,400

Block Time		Minutes
Trip block time		103
Total scheduled block time		2,132
Total completed block time		2,068

RPMs	
Passengers	24,960
Stage length	480
Total RPMs	11,968,320

ASMs	
Scheduled departures	1248
Completed departures	1,211
Available Seats	50
Total ASMs	29,920,800

Revenue	\$	2,870,400
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Marketing Costs		
Direct operating expenses	\$	4,531,593
Departure related	\$	2,995,543
ASM related	\$	278,862
Total expenses	\$	7,830,998

Operating income (loss)	\$	(4,960,598)
5% profit margin	\$	391,550

Annual subsidy requirement (Year 1)	\$	5,352,148
Annual subsidy requirement (Year 2)	\$	5,512,712
Annual subsidy requirement (Year 3)	\$	5,678,093
Annual subsidy requirement (Year 4)	\$	5,848,436
Effective subsidy rate per unit		
Subsidy per trip	\$	4,421
Subsidy per passenger	\$	214
Load factor		40%

**SkyWest will dedicate \$25,000
annually to market air service**

Number of
round trips
per week from
PAH to ORD
12.0

**50 SEAT
CRJ200**



Passenger Revenue		
Passengers		24,960
Revenue	\$	3,120,000

Block Time		Minutes
Trip block time		85
Total scheduled block time		1,772
Total completed block time		1,719

RPMs	
Passengers	24,960
Stage length	342
Total RPMs	8,536,320

ASMs	
Scheduled departures	1248
Completed departures	1,211
Available Seats	50
Total ASMs	21,340,800

Revenue	\$	3,120,000
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Marketing Costs		
Direct operating expenses	\$	4,084,906
Departure related	\$	2,995,543
ASM related	\$	198,896
Total expenses	\$	7,304,345

Operating income (loss)	\$	(4,184,345)
5% profit margin	\$	365,217

Annual subsidy requirement (Year 1)	\$	4,549,562
Annual subsidy requirement (Year 2)	\$	4,686,049
Annual subsidy requirement (Year 3)	\$	4,826,631
Annual subsidy requirement (Year 4)	\$	4,971,429
Effective subsidy rate per unit		
Subsidy per trip	\$	3,758
Subsidy per passenger	\$	182
Load factor		40%

***SkyWest will dedicate \$25,000
annually to market air service***



TOP FAA PART 121 OPERATOR	PART 121	PART 135
Two Air Transport Pilots in Fight Deck	✓	✗
Active Flight Dispatching	✓	✗
FAR Part 117 Rest Rules	✓	✗
Safety Management Systems	✓	✗
Advanced Qualification Program (AQP) Training	✓	✗

Founded in 1972 and
headquartered in
St. George, Utah

Connects small and medium
sized communities to the
global air service network

Fleet of nearly *500 aircraft*

Over *2,500 daily departures*
to over 250 cities

SkyWest
AIRLINES®

ABOUT SKYWEST

Partnership with four major airlines:

UNITED 

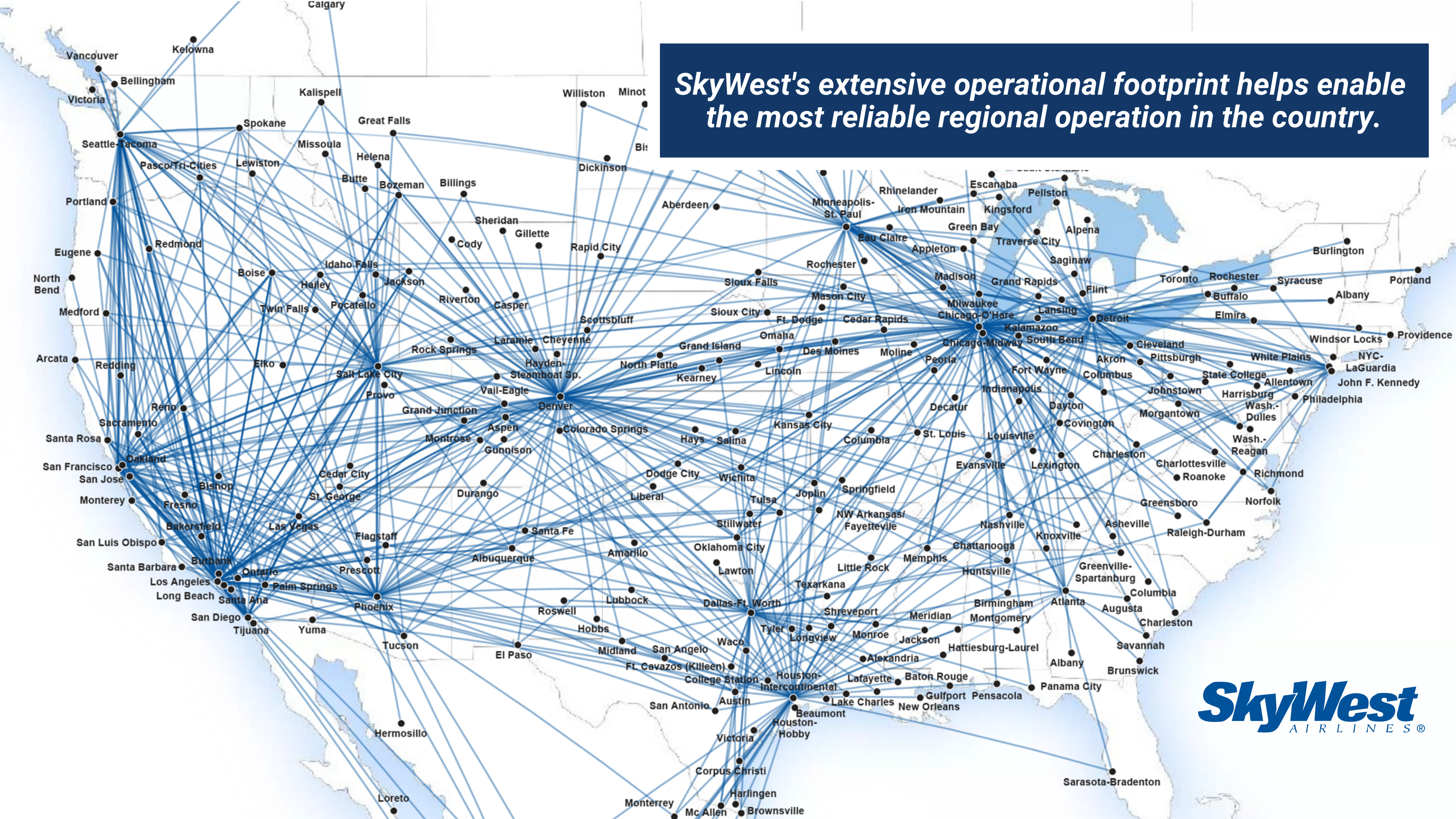
 DELTA 

American 

Alaska
AIRLINES



SkyWest's extensive operational footprint helps enable the most reliable regional operation in the country.



SkyWest
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SkyWest is a leading CRJ200 operator and has been named the manufacturer's most reliable operator in North America five times.



SkyWest AIRLINES®

www.skywest.com

