Advertising Media Kit



The Palladium-Times

www.palltimes.com

Oswego County's Hometown Daily Newspaper Since 1845 In Print, Online, Anytime... Miss A Day. Miss A Lot.

Display Advertising Rates

Local Open Rate

Over 100 inches monthly

Over 200 inches monthly

Color Rates

Spot (1) Color: \$150 Process (4) Color: \$275 Color Rate for ads 10-24": \$5.00 per inch \$13.00 p.c.i. (M-F) \$15.00 p.c.i. (Sat.)

\$12.00 p.c.i. (M-F) \$14.00 p.c.i. (Sat.)

\$11.00 p.c.i. (M-F) \$13.00 p.c.i. (Sat.)

Deadlines:

2 business days ahead of intended run date by 5 PM.

Preprint Insert Rates

Card to 12 pages - \$80/m 12 to 24 Pages - \$85/m

24 pages or more - \$95/m

No partial runs. Prices based on full run in The Palladium-Times.

Ask about our: *Targeted Audience Packages *Online Advertising Packages *Special Sections

Single Sheet Flyers One sided printing - \$120/m* Two sided printing - \$155/m*

Price includes 50 lb. single sheet page 8.5"x11" with one color *Bright Hue paper available for an additional \$10/m No zoning, full-run only. For additional information contact your Palladium-Times Account Representative. Glossy, 4 color jobs: Call for a custom quote.

The Palladium-Times reserves the right to refuse and edit any advertising.

Publishing / Mechanical Data

Published Daily Monday – Saturday Page size 11.75" wide by 21" deep

Columns per page – 6.

1 col. – 1.819"	4 col. – 7.778"
2 col. – 3.806"	5 col. – 9.764"
3 col. – 5.792"	6 col. – 11.75"

Special Classification Rates

- Obituaries/Funeral Notice \$150 per obit includes online posting with photo
- Non-Profit Organization \$10.00 pci
- Happy Ads/In Memoriam \$5.00 pci
- Preferred position add 25%
- · Some pages restricted

NATIONAL DISPLAY

Open Buy Color (Commissionable) Terms

\$17.00 p.c.i.(Retail) \$12.00 p.c.i. (Class.) \$165 spot / \$250 process Net 30, 15% agency commission

ADVERTISING RATES EFFECTIVE AS OF OCTOBER 2014

Palladium-Times Daily Newspaper



The Palladium-Times is Oswego County's only daily newspaper. Publishing Monday through Saturday with 7am delivery.

11,946 SATURDAY READERSHIP

Winona

State Forest

Chateaugay State Forest

(13)

Williamstown

Altmar

Albion

Center

Salmon River Reservoir

Battle

State F 4

Hall Island State Fores

W

(13)



- Total Market Coverage

The Oswego County Advertiser is the best total market coverage option for Oswego **County. As a collaborative effort between The** Palladium-Times and The Valley News, the Oswego County Advertiser is mailed and reaches nearly 20,000 non-subscribing households and P.O. each week. Every Saturday, readers are excited to have a true newspaper delivered to their door thathas local news and advertising information they can use. The weekly has local news, sports, real estate features, a datebook, classifieds from **Oswego County Marketplace, and much more.**

SATURDAY MAILING

18,909 SINGLE COPY OUTLETS 825

TOTAL = 19,734 PER WEEK

Winona State Forest Sandy Creek Battle State F 4 Pulask Chateaugay State Forest Salmon River Reservoir 81 Itmar Hall Island State Fores Alh 13 Ce W 104 11 Williamstown Pari (13) Central

www.palltimes.com



- Breaking news headlines and developing stories
- Interactive features and content not found in print including a weather cam, video, polls, online commenting and photo galleries

YEAR-TO-DATE 2012 AVERAGE READERSHIP

140,074 Unique Visitors Per Month **383,390**

Page Impressions Per Month







WEATHER CAM

In Oswego County the only thing you can count on is never counting on the weather. That's why only at palltimes.com you can find our Weather Cam, this is a live streaming feed of the view from the top of our building overlooking the Oswego River. Rain, sleet or snow we see it all and now so can you!

PHOTO GALLERY

At palltimes.com you can find our photo gallery. This is where you can view and find photos taken by the staff at The Palladium-Times. You can purchase these photos or use them to share with family and friends or for scrapbooking, decorating home or office and of course they make great gifts. Thanks to flat rate shipping, extra copies are a bargain.

Sections / Promotions

OUTLOOK

The Palladium-Times' annual Outlook publication is a comprehensive look at business in Oswego County, the key issues we face, and the biggest developments anticipated in the coming year. Outlook breaks the mold of the typical Progress section by inviting all businesses of Oswego County to submit business profiles to give their own business' highlights



and outlook. Outlook has a presence in both a print and online throughout the entire year. The publication will be distributed to all our readers with an overrun going to the best business-tobusiness settings across our county. This ensures that we'll maximize audience reach and have an evergreen shelf-life throughout the year.

GUIDE TO OSWEGO COUNTY

The Guide to Oswego County is just that...a guide! This section has reference guides and directories to various venues, attractions and local businesses. The Guide is a great way to give your business top of mind awareness. Newcomers and longtime residents need to be reminded of all the great places to visit



2013 OSWEGO COUNTY

to do that because it contains pertinent information that can be referenced all year long. The guide covers everyone's interests. 10,000 copies are distributed; a full run in The Palladium-Times and extra copies to area businesses throughout the entire year that welcome new visitors to the area. The guide will also have a year-long posting on palltimes.com.

HARBORFEST

The Palladium-Times partners with Oswego Harborfestivals Inc., to bring you the official, full color, glossy Harborfest magazine. This year's 26th anniversary magazine is going to contain even more valuable featured content and festival coverage. It will also contain a pull-out feature, containing a schedule of events and their locations, that visitors can carry with them throughout the weekend. This year we will continue to make



the magazine available for purchase but with added value in the form of coupon savings from participating vendors. This is just one more reason for Oswegonians and visitors to seek out this essential guide to Harborfest! Harborfest 2013 is July 25-28.

SUNY MARKETPLACE

New and returning students are getting ready to come back to Oswego and that means they're going to be looking for things to do in the area. SUNY Marketplace magazine is a full color glossy publication that contains only ads. These ads display discounts, coupons and special offers that the students can take advantage of. We drop copies throughout the campus with the support



of SUNY and the Campus Community Relations Committee. This magazine is also inserted into the paper so you can reach our subscribers as well. In addition you will also reach audiences at nearly 50 different local businesses where we will be dropping copies of the magazine.

PAINT THE TOWN PINK

Paint the Town Pink is a wonderful promotion to honor October as National Breast Cancer Awareness Month. The Palladium-Times and local businesses partner to bring this promotion back for a fourth year. We're going to have PINK newspaper on the first Monday of the month (complementing our Everyday Women Feature) and for all ads pur-



chased to run on that day we will donate a percentage back to a local breast cancer awareness organization. Also, for purchasing an ad on that day you will be given a free ad in our PINK newsprint specialty tab running in mid October, containing information on prevention and awareness with a local angle. Both of these editions will be heavily promoted before they run, increasing the amount of readers your ad will be seen by. Now you have a chance to promote your business while donating to a good cause! Please help us support National Breast Cancer Awareness Month!

ONLINE AUCTION

Bid-n-Buy is a program introduced to Oswego County by The Palladium-Times. The concept is simple...local busi-



nesses put up gift cards for goods and services and The Palladium-Times holds an online auction for local consumers to bid on these gift cards. Businesses receive full retail value of the gift cards that sell in the auction as ad credits. We promote these gift cards with paper and online ads for a month. Then for an entire week we have an online website that community members can register on to bid for these gift cards. Gift cards allow bidders great choices, which increases the auction's bidder pool and generates walk-in traffic for the advertisers.

Contact your advertising representative for a list of this year's promotions.

- Daily Features of The Palladium-Times

Now you can target your businesses desired demographic with different daily features we offer our readers. Take advantage of one of our great packages designed to reach people ready, willing and able to buy.

EVERYDAY WOMEN

Every Monday in The Palladium-Times we feature Everyday Women. This feature appeals to the highly desired female demographic whom traditionally are the decision-makers and shoppers in a household. The weekly content is local features from local women and about local women.

LIVE LOCAL, SHOP LOCAL

The Palladium-Times has teamed up with area businesses to bring an extensive marketing campaign to encourage shopping locally in Oswego County communities. The campaign, "Live

County.



Everyday

THINKING OUT LOUD: Sensitiv

E LOCAL

3

TODAY'S HEALTH

23

DINING DIRECTORY

Every Wednesday in The Palladium-Times we feature our dining directory. It's your guide to local restaurants. Every week different restaurants advertise their specials and events. This is a great place to cook up some new diners for your business!

Want customers to restaurant Call Advo 343-3	know about your specials? ertising	Control of the second s
DENDE MANOR BRD LEMAN CALL DENDE COM SPECIALS CHARTER AND CALL CHART CALL CALL CALL CALL CALL CALL CALL CALL	Now Service at Canales Natch 7th - March 12h Wats 12h Wats 12h Wats 12h Wats 22h Wats 22h Wat	Puddle Jumpers

HEALTH MATTERS

Health Matters is a tabloid inserted on the 3rd Saturday of every month for a full run in The Palladium-Times. The magazine is also dropped at 60 different businesses in Oswego County and is made available online in a pdf format for the entire month. You also receive a pick up of your ad for the following 3 Fridays in The Palladium-



Times, as that is our day of the week that we run health features. We also welcome any editorial that you may like to submit for this section throughout the year. We strive to have hyper-local content from different medical fields.

EDUCATION

Read the most relevant education information every Wednesday and Friday. Oswego County boasts one of New York State's most recognized school districts. With its commitment to academic excellence, strong arts program and state-of-the-art technology – the Oswego City



School District has been nationally acknowledged as one of the country's finest districts. Located in the heart of Oswego, Oswego State University gives the area a warm and welcome 'college-town' atmosphere.

REAL ESTATE

Housing is both available and very affordable. Land is plentiful for those who wish to build. Housing ranges from well-maintained homes in the many neighborhoods of suburban communities to new construction in rural and semi-rural developments. Get all the latest real estate news



every Saturday in our Homestyle section.



140 West First Street Oswego, NY 13126 315-343-3800 (Fax) 315-343-0273

www.palltimes.com

Submission of Electronic Files Guidelines

PDF Files & Layout

The Palladium-Times prefers all client artwork to be sent as PDF files, distilled to our specifications. Make sure that your PDFs are set up in CMYK color only, with all fonts embedded. The workable image area for our layouts are as follows: Broadsheet [11.75" x 21.5"] and Tabloid [10.25" x 11.75"]. We do not offer any "bleeds" and margins are not needed. Do not include Crop, Registration, or any other printer marks on your PDFs.

Color & Images

The Palladium-Times prints in 1 or 4 color process. Please make sure that your art is set up using only Black or CMYK process colors. Spot colors and color profiles cause art to separate incorrectly and must be

converted to CMYK process before submission to us. Please make sure that all picture files and other graphics in your art file are set up in CMYK process colors only. Do not use RGB, Spot, or embedded Color Profiles. Resolution for any image files must be a minimum of 200 dots per inch.

Fonts

To keep your text in line, always use Post Script fonts. True Type fonts are acceptable, but Post Script fonts are more reliable for printing. Always embed all fonts in your PDFs to keep your type from dropping out at the press.

Sending Files

PDF files can be sent to us using FTP [File Transfer Protocol] or CD. E-Mail files must be sent at less than 4MB.

SNAP/Newspaper Industry Recommended Photoshop Settings

In Adobe Photoshop go to Edit > Color Settings. For the Settings option choose Custom.

RGB Settings

Working Spaces > RGB: RGB [5.0]: ColorMatch RGB or SMPTE-240M RGB [6.0]: Adobe RGB or SMPTE-C Gamma: 1.8 Mac or 2.20 PC White Point: 6500°K [D65]

CMYK Settings

Working Spaces > CMYK: > Custom CMYK **Printing Inks** Ink Colors: Custom [see below]

Dot Gain [Negs]: 28 to 34

Separation Setup Type: GCR Black Generation: Light to Medium Black Limit: 85 to 90 Total Ink: 220 to 240 UCA Amount: 0

Grayscale [C/M/Y/K]

Go to Image > Adjustments > Levels Click the corresponding Eyedropper Tool to enter each CMYK value. Highlight: 3/1/1/0 Midtone: 38/30/30/10 Shadow: 60/50/50/80

	L*	a*	b*	ОК
C:	57	-23	-27	Cancel
M:	53	48	0	
Y:	79	-5	60	
MY:	52	41	25	
CY:	53	-34	18	
CM:	41	7	-22	
CMY:	30.1	15.6	10.6	
W :	83	-0.3	4.2	
K:	40	1	4	
⊿ L*a	*b* Coord	inates		

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The Palladium-Times Adobe Distiller Settings

To access your Distiller settings, open Distiller and click on the "Settings" tab on the tool bar at the top of your screen. Then, click "Êdit Adobe PDF Settings." Save the settings after adjusting them as follows:

GENERAL TAB

- Compatibility: Acrobat 4.0 [PDF 1.3]
- Binding: Left
- Resolution: 1270
- All other options should be set to 0FF

IMAGES TAB

Color Images & Grayscale Images Sampling: Bicubic Downsampling

- to 200 ppi for images above 200 ppi
- Compression: Automatic [JPEG]

Image Quality: High

Monochrome Images

- Sampling: Bicubic Downsampling
- to 600 ppi for images above 900 ppi
- Compression: CCITT Group 4
- Anti-Alias to gray: Off

FONTS TAB

- Select the following:
- Embed All Fonts
- When Embedding Fails: Cancel Job

COLOR TAB

- Settings File: None
- Leave Color Unchanged
- Document Rendering Intent: Preserve
- Select: Preserve Under Color
- Removal and Black Generation

 When transfer functions are found: Preserve

ADVANCED TAB

Select the following:

- Convert gradients to smooth
- shades
- Convert smooth lines to curves Preserve Level 2 copypage
- semantics Preserve Overprint Settings
- Overprinting default is nonzero
- overprinting
- Save original JPEG images in PDF is possible
- Process DSC comments
- Preserve EPS information from DSC
- Preserve document information from DSC

 Resize page and center artwork for EPS files

STANDARDS TAB

Compliance Standard: None

The Palladium-Times Advertising Dimensions

Reta	ail Sizes	Classified Sizes				
Col.	Inches	Col.	Inches			
1	1.819"	1	1.194"			
2	3.806"	2	2.514"			
3	5.792"	3	3.833"			
4	7.778"	4	5.153"			
5	9.764"	5	6.472"			
6	11.75"	6	7.792"			
Full Pa	- 11.75" x 21"	7	9.111"			
1 uli Fg 11.75 X 21		8	10.431"			
Bus. Bill.	- 2.75" x 1.875"	9	11.75"			
In-house Tab						
Col.	Inches					
1	1.917"	Full Pg 1	0.25" x 11.25"			
2	4"	1/2 Pg 1	10.25" x 5.5"			
2.5	5"	1/4 Pg. - 5" x 5.5"				
3	6.083"	1/8 Pg.	- 5" x 2.5"			
4	8.167"	-				
5	10.25"					