

State Lottery Commission of Indiana
THANK YOU FOR JOINING
OUR MEETING IS SCHEDULED TO BEGIN AT 9:30 a.m.



August 16, 2022 Meeting

Preliminary Matters

- Call to Order
- Compliance with Open Door Law
- Roll Call
- Commissioner Recognition
- Approval of Minutes (by Roll Call Vote)
- Director Reports

Commission Roll Call

	Present	Absent
Chairman William Zielke	☐	☐
Commissioner Norman Gurwitz	☐	☐
Commissioner Andrew Mallon	☐	☐
Commissioner Roger Utzinger	☐	☐
Commissioner Robert Wynkoop	☐	☐



Commissioner Recognition



New Commissioner:
Roger Utzinger

Reappointed Commissioner:
Norman Gurwitz

“Thank You” David Redden

August 16, 2022



Commission Vote to Approve Minutes

	Yea	Nay
Chairman William Zielke	☐	☐
Commissioner Norman Gurwitz	☐	☐
Commissioner Andrew Mallon	☐	☐
Commissioner Roger Utzinger	☐	☐
Commissioner Robert Wynkoop	☐	☐



IMAGINE THAT.

Director's Report

Sarah M. Taylor

Executive Director

August 16, 2022

NASPL Professional Development Seminar



August 16, 2022

NASPL Powers Award



August 16, 2022



MUSL President's Award



August 16, 2022



IMAGINE THAT.

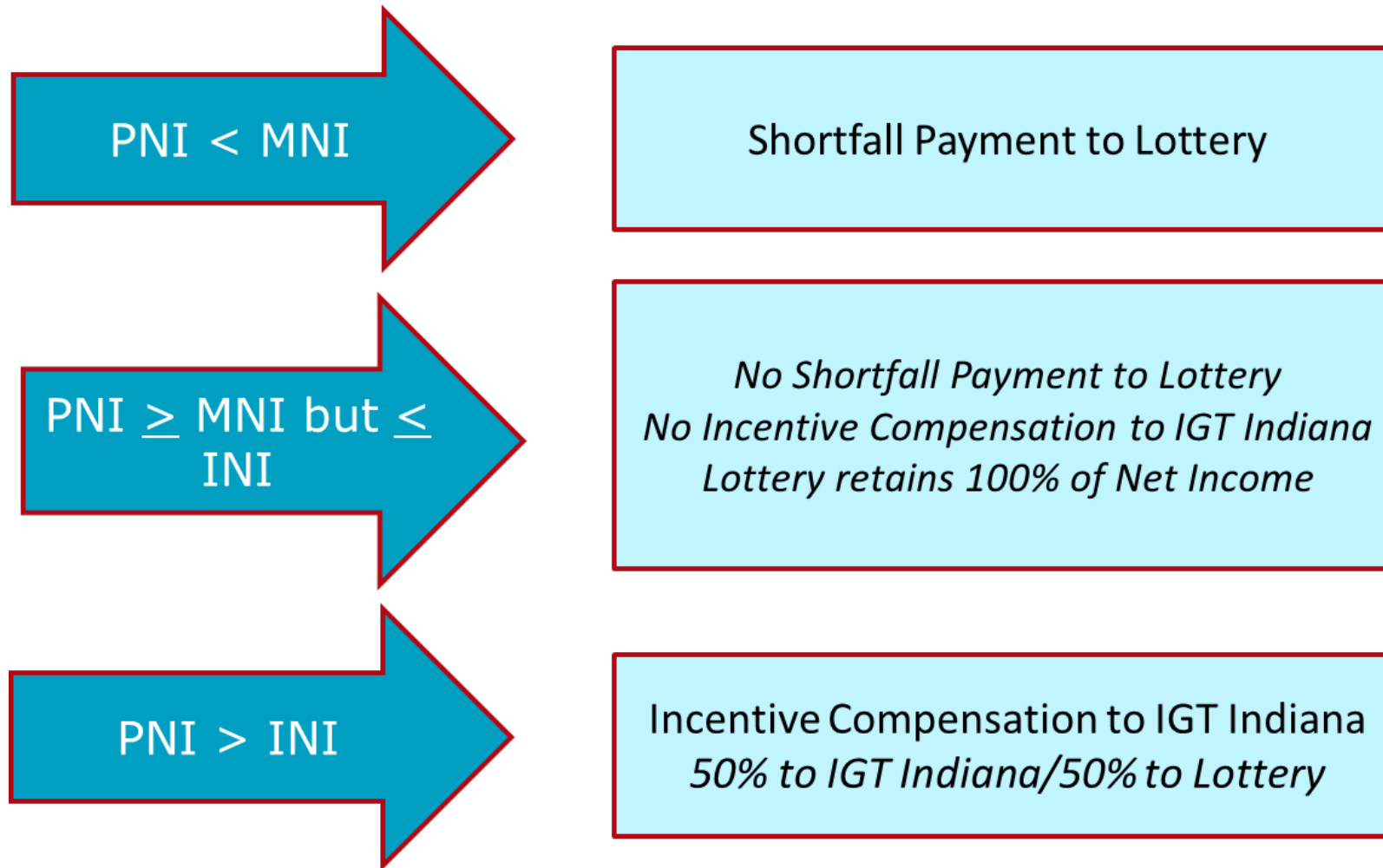
FY22 Financial Report

Carrie Stroud

Chief of Staff

August 16, 2022

FY22 Net Income Thresholds



PNI = Provider Net Income
MNI = Minimum Net Income (\$305M – FY 22)
INI = Incentive Net Income (\$323M – FY 22)

Financial Report - FY22 YTD

Income Statement

For the Fiscal Year ending June 30

(In Thousands)

PRELIMINARY & UNAUDITED

	FY22 Actual	FY22 Budget	Percentage Variance	FY21 Actual	Percentage Variance
Revenues	\$ 1,702,856	\$ 1,595,915	6.7%	\$ 1,737,734	-2.0%
Prize Expense	1,138,516	1,060,075	7.4%	1,143,859	-0.5%
Game and Provider Expenses	196,207	192,840	1.7%	194,021	1.1%
Provider Net Income (PNI)	368,133	343,000	7.3%	399,854	-7.9%
General and Administrative Expenses	7,071	9,278	-23.8%	6,810	3.8%
Operating Profit	361,062	333,722	8.2%	393,044	-8.1%
Other Income	1,733	1,583	9.5%	1,997	-13.2%
Provider (Incentive)/Shortfall Payment	(18,407)	(10,000)	84.1%	(19,493)	-5.6%
Surplus Revenue to the State	344,388	325,305	5.9%	375,548	-8.3%
Fair Market Value Adjustment	(10,852)	-	0.0%	(7,035)	54.3%
Net Pension Obligation Adjustment	-	-	0.0%	351	-100.0%
Net Income	<u>\$ 333,536</u>	<u>\$ 325,305</u>	<u>2.5%</u>	<u>\$ 368,864</u>	<u>-9.6%</u>

Notes:

1) Revenues are \$34.8M (2.0%) less than prior year and \$106.9M (6.7%) greater than Budget

2) Prize Expense is 66.8% of Revenues, compared to 65.8% in prior year and 66.4% budgeted

3) Game and Provider Expenses are in-line with Budget and prior year as a percentage of Revenues (11.1%-12.0%)

4) General & Administrative Expenses are \$261K (3.8%) more than prior year and \$2.2M (23.8%) less than Budget

5) Surplus Revenue to the State is \$31.1M (8.3%) less than prior year and \$19.0M (5.9%) greater than Budget

Financial Report - FY22 YTD

Revenue Breakdown

For the Fiscal Year ending June 30

(In Thousands)

PRELIMINARY & UNAUDITED

	FY22 Actual	FY22 Budget	FY21 Actual
Revenues			
Instant Tickets			
Scratch	\$ 1,342,882	\$ 1,263,160	\$ 1,384,469
Total Instant Tickets	1,342,882	1,263,160	1,384,469
Big Jackpot Draw Games			
Powerball (w/Double Play)	104,218	81,037	78,731
Hoosier Lotto (w/+PLUS)	40,528	38,701	40,224
Mega Millions	40,191	50,291	60,036
Total Big Jackpot Draw Games	184,937	170,029	178,991
Non-Jackpot Draw Games			
Daily 3	49,300	46,490	50,266
Daily 4	46,103	43,057	45,716
Quick Draw (w/Bullseye)	19,273	19,856	20,097
Cash 5	14,182	15,512	16,814
EZ Match	3,206	3,345	3,596
SUPERBALL	6,818	5,537	6,273
Cash4Life	6,805	6,768	7,351
Fast Play	29,350	22,161	24,161
Total Non-Jackpot Draw Games	175,037	162,726	174,274
Total Revenues	<u>\$ 1,702,856</u>	<u>\$ 1,595,915</u>	<u>\$ 1,737,734</u>

Notes:

1) Scratch Revenue is \$41.5M (3.0%) less than prior year and \$79.7M (6.3%) greater than Budget

2) Powerball Revenue is \$25.4M (32.3%) greater than prior year and \$23.1M (28.6%) greater than Budget

3) Hoosier Lotto Revenue is \$304K (0.7%) greater than prior year and \$1.8M (4.7%) greater than Budget

4) Mega Millions Revenue is \$19.8M (33.1%) less than prior year and \$10.1M (20.1%) less than Budget

5) Non-Jackpot Draw Games are \$762K (0.4%) greater than prior year and \$12.3M (7.5%) greater than Budget

Contract Requirements Checklist

Frequency	Deliverable	Reference	Due Date
Monthly	Costs/Expenses from Operations of Provider	O.S. 3.1.1	June 30, 2022
Quarterly	Patch Management Requirements & Needs	Security Plan, Section 13	July 1, 2022
Quarterly	MBE/WBE Plan Update	O.S. 6.1.2	July 1, 2022
Annually	SOC 1	O.S. 3.2.1	August 1, 2022
Annually	Records Retention Schedule	O.S. 1.4.2(d)	July 1, 2022
Annually	Annual Forecast of Operating & Financial Performances	O.S. 2.2.6(c)	June 30, 2022
Annually	Analysis of Compliance with Financial Stability Requirements	O.S. 2.2.6(c)	June 30, 2022
Annually	Annual Business Plan	O.S. 2.3.2	March 31, 2022
Annually	Security Plan & Internal Control	O.S. 3.2.2	June 30, 2022
Annually	Marketing Code of Conduct	O.S. 5.1.3	July 1, 2022





IMAGINE THAT.

FY22 Business Plan Review

Chuck Taylor

Director of Legal Affairs & Compliance

August 16, 2022



Consumer-Focused Segmentation

Robert Tharp

IGT Indiana

Sr. Director, Product Management &
Analytics

Brittany D'Haenens

IGT Indiana

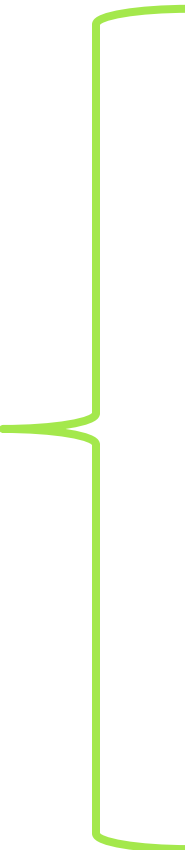
Director of Marketing

August 16, 2022

Why Segmentation?

Focus on Relevancy & Reach

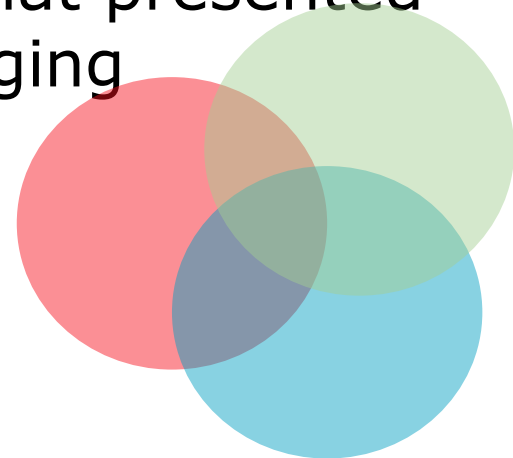
Gather behavioral, attitude, shopping and media consumption information to better understand audience segments beyond lottery preferences



Segmentation Key Inputs
Lifestyle/Psychographics
Social Values
Corporate Social Responsibility
Internet and Technology
General Policy and Economic Views
Shopping Habits

Redefining Segmentation

- Our previous approach to segmentation was very different
 - Prior Segmentation completed in 2014
 - Segments based on Lottery behavior and perceptions and much more focused on gaming-specific motivational inputs
 - Resulted in similarities across segments that presented challenges in optimizing reach and messaging



Limitations of a Lottery Play-based Segmentation



Consumer A

- 40 Years Old
- Male
- Annual Income \$50,000
- Regular \$10 Scratch Player
- Occasional Powerball

- Tech savvy
- Always connected
- Rarely watches live TV
- Primarily shops online
- Spontaneous decision maker
- Married, no children



Consumer B

- 40 Years Old
- Male
- Annual Income \$50,000
- Regular \$10 Scratch Player
- Occasional Powerball

- Slow adopter of tech
- Rarely online
- Only watches live TV
- Shops in-store only
- Follows set daily routine
- Married with 3 children

Overview of Segments

Segment A

Low-Price Scratch Off
Jackpot Chasers
Low Lottery Spending

Upholding tradition
Family-oriented
Keeping life simple
Value routine

Traditional Television
Exercise
Use internet to stay
connected with loved-
ones
Reading the
Newspaper

Size of
Segment
20%

Segment B

High Participation of
Scratch-off play, but
prefers lower price
points
Inexpensive games that
are simple and exciting
to play

They are very focused
on their families and
friends. They index at
102 for considering
time spent with family
to be the most
important thing in their
life, and also 102 for
wishing they had more
time to spend with
family (the highest of
any audience).

Size of
Segment
20%

Segment C

Preference for Draw
Games and Scratch-offs
High frequency of Scratch-
off play, prefer challenging
and stimulating games

Over index for attendance
of Country (106 index) and
Classical (112 index)
concerts. They also enjoy
going to movies (105
index). They are also the
only audience to over-
index for attendance of
state/county fairs (103
index).

They enjoy Barbecuing
(106 index) and going to
the Beach (109 index).

Size of
Segment
21%

Segment D

Preference for Instant
Gratification games

They are a tech-savvy
audience. They index at
118 for considering the
internet as their primary
source of information.

They are social and like
to go out, indexing at
111 for going to
Bars/Nightclubs, 123 for
tailgating, and 111 for
concerts.

Size of
Segment
27%

Segment E

High Participation of
Scratch-off and
Powerball play, but
prefers higher jackpot
amounts and lower price
points. Inexpensive
games that simple and
exciting to play.

Like to be active and
social, engaging in
activities such as BBQing
(105 index), going to
bars/clubs (108 index),
tailgating (106 index)
and attending Country
music concerts (113
index). They are also
very keen on
participating in Trivia,
indexing at 123 (the
only audience to
overindex for this).

Size of
Segment
12%

Making Segmentation Actionable

**Research &
Brand Tool
Alignment**



**Media &
Promotional
Strategies**



**Communication
& Brand
Strategies**



Consideration of ALJ Order

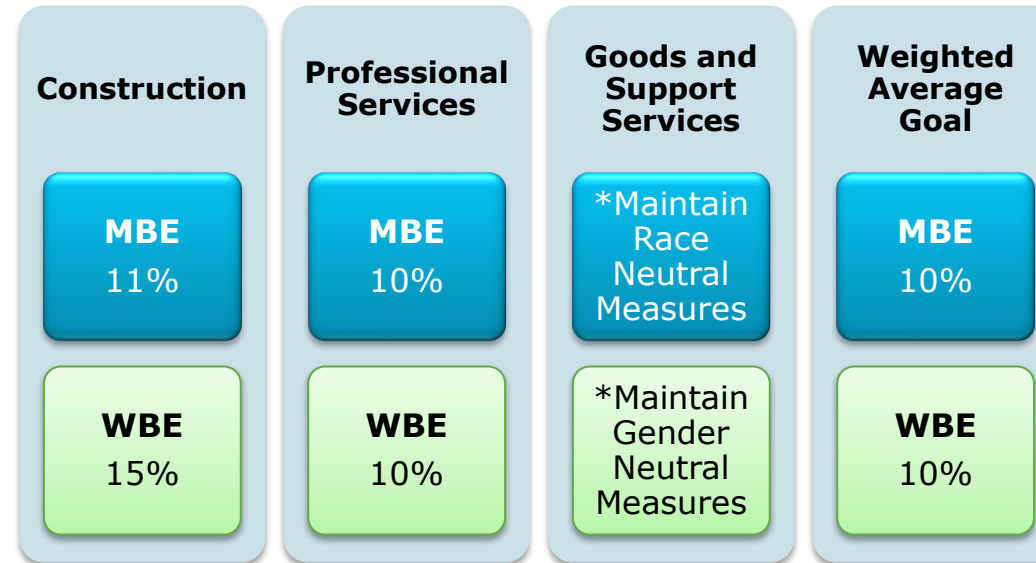


**IN THE MATTER OF THE APPEAL REGARDING THE SUSPENSION OF
RETAILER AGREEMENT AND CERTIFICATE OF AUTHORITY FOR:
SOUTHSIDE MARATHON, LLC -RETAILER NO. 202002**

Commission Vote to Adopt ALJ Order

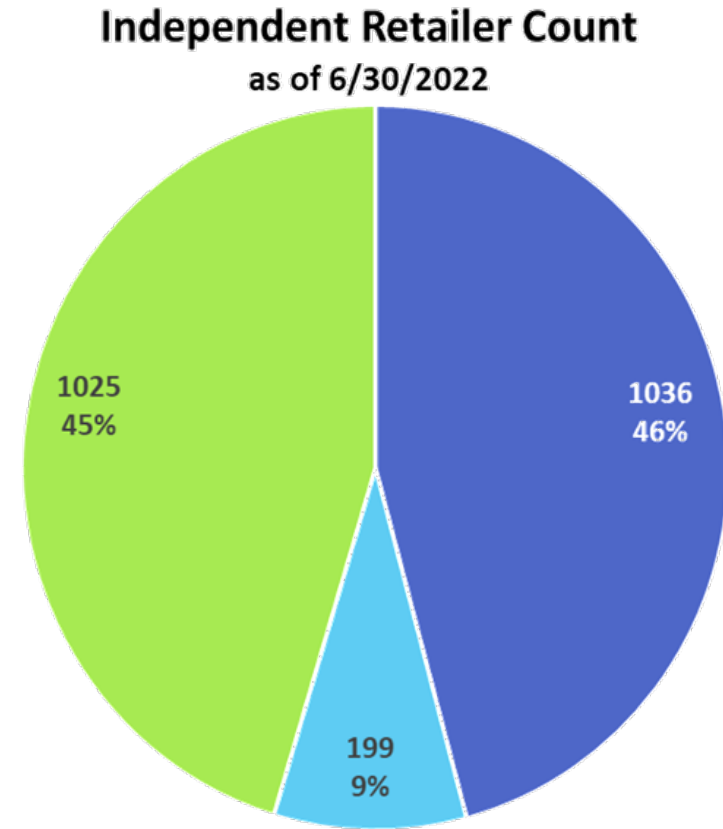
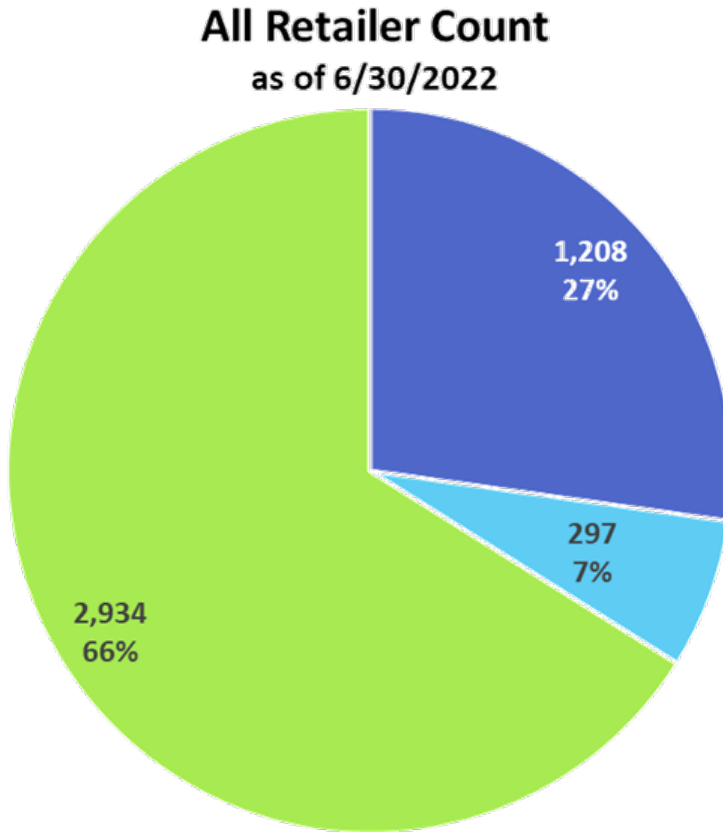
	Yea	Nay
Chairman William Zielke	☐	☐
Commissioner Norman Gurwitz	☐	☐
Commissioner Andrew Mallon	☐	☐
Commissioner Roger Utzinger	☐	☐
Commissioner Robert Wynkoop	☐	☐

FY22 MWBE Contract Participation



Category	Commission Performance FY22		IGT Indiana Performance FY22	
	MBE	WBE	MBE	WBE
Construction	0.0%	8.6%	n/a	n/a
Professional Services	3.4%	5.3%	n/a	n/a
Goods & Support	0.7%	18.5%	4.3%	6.7%
Combined MWBE	11.2%			

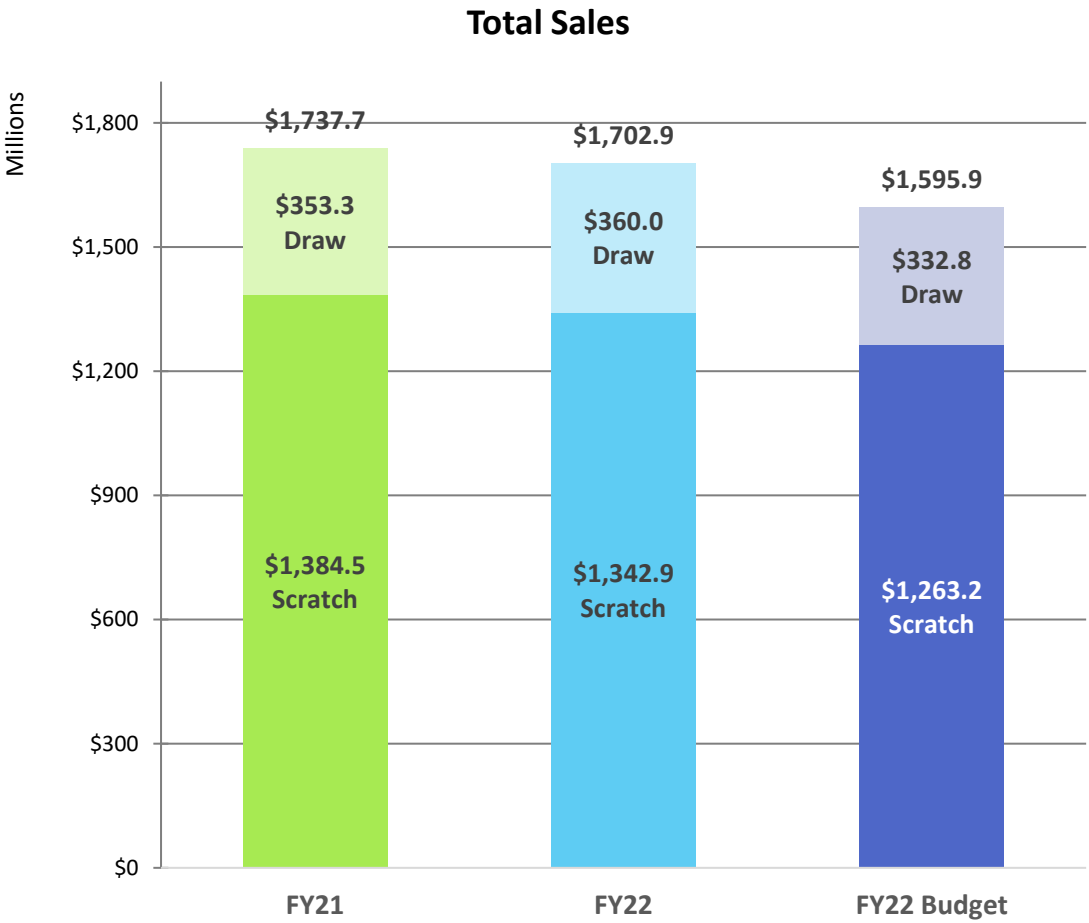
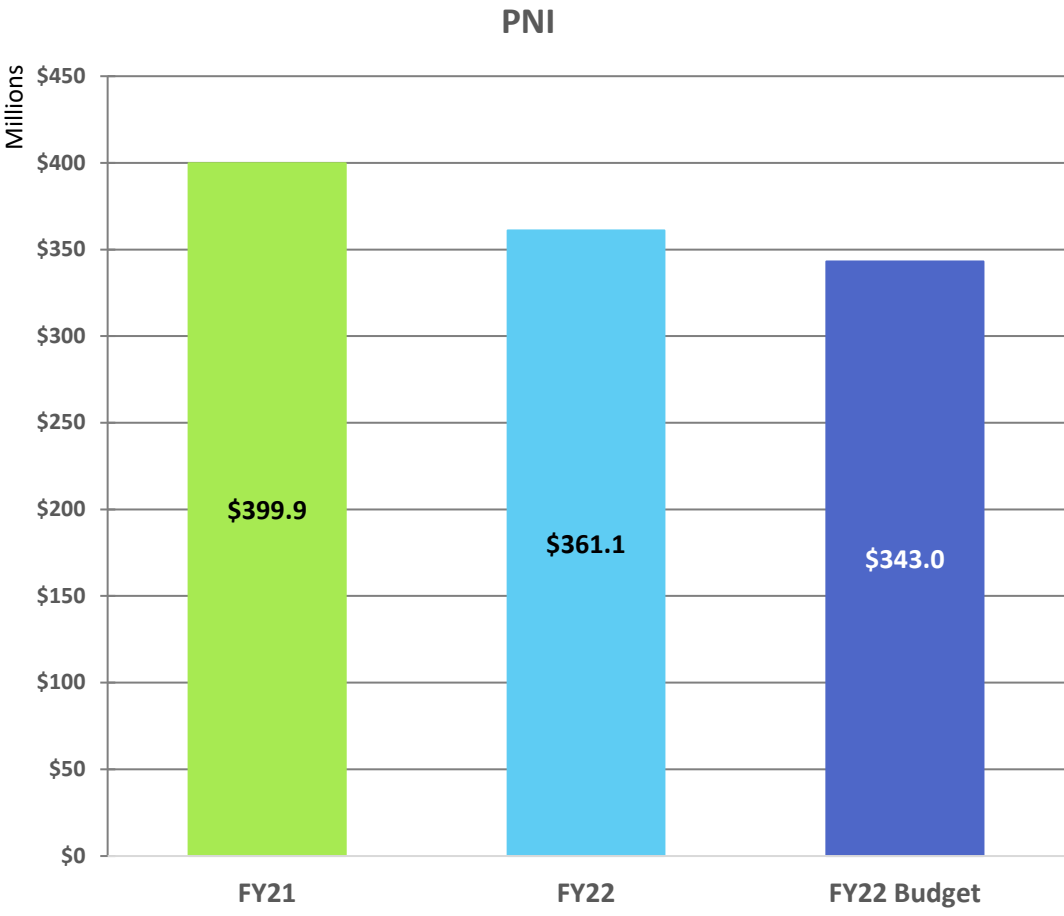
FY22 MWBE Participation



■ Minority Owned ■ Woman Owned ■ Majority Owned

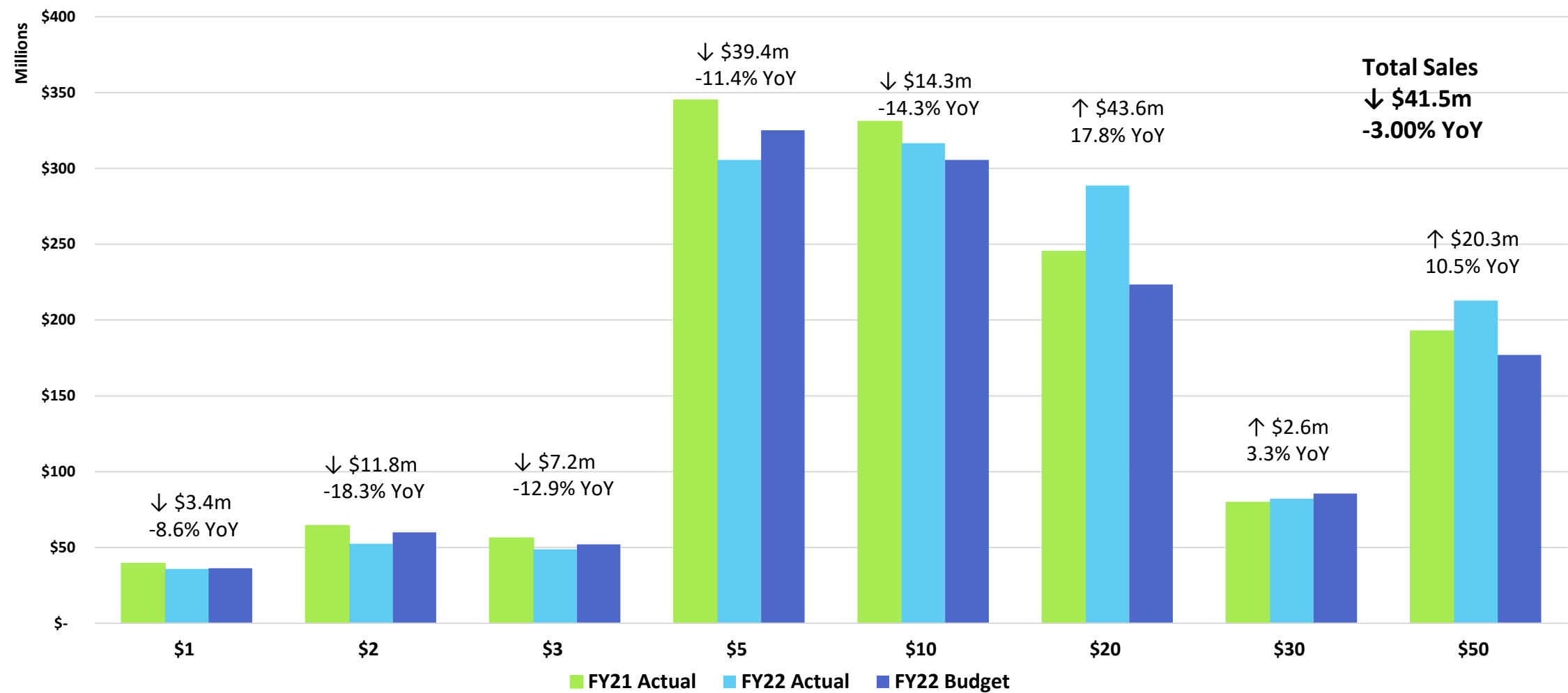
FY22 Total Sales and PNI

Preliminary & Unaudited



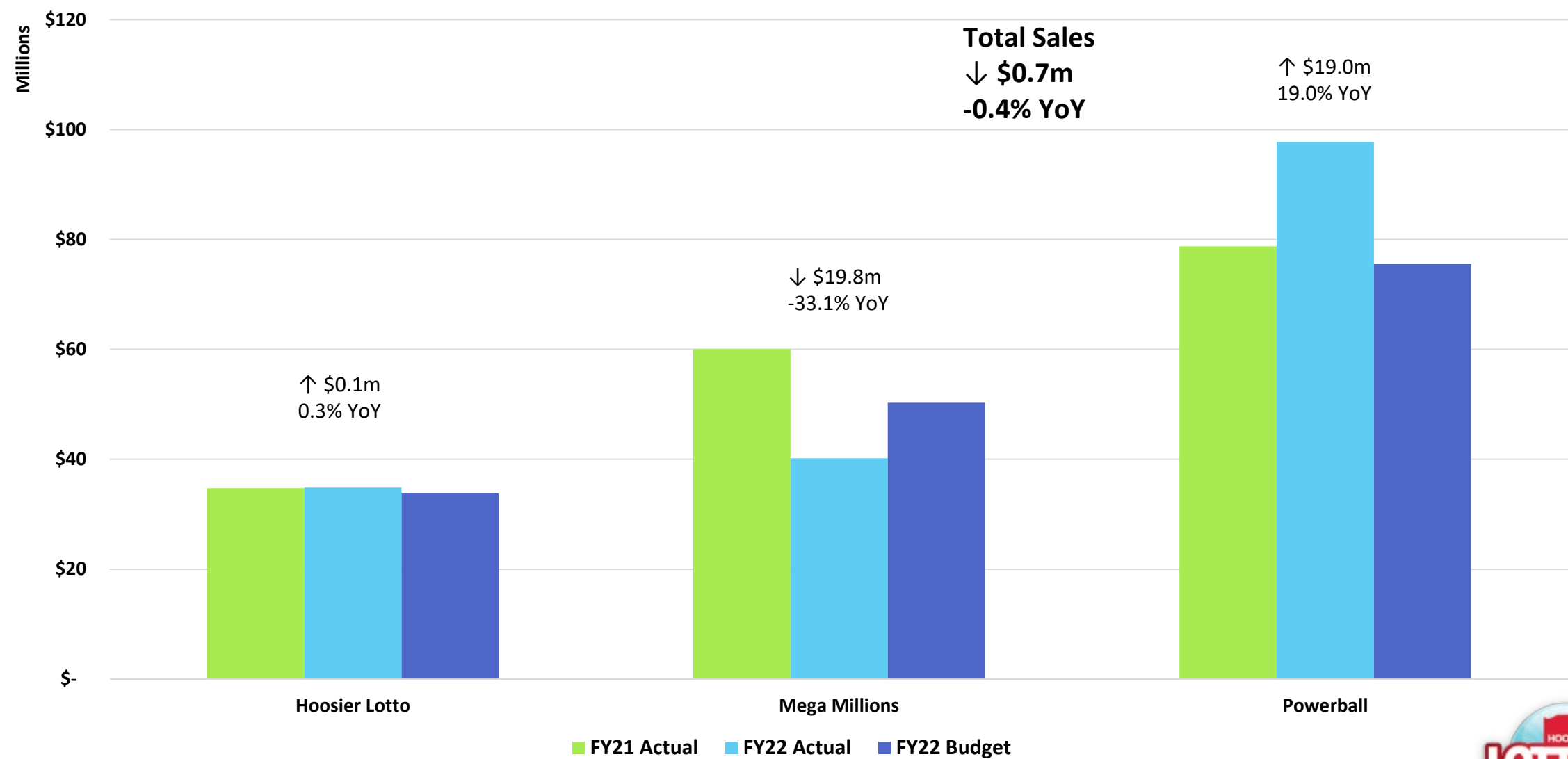
FY22 Scratch-off Sales YoY

Preliminary & Unaudited



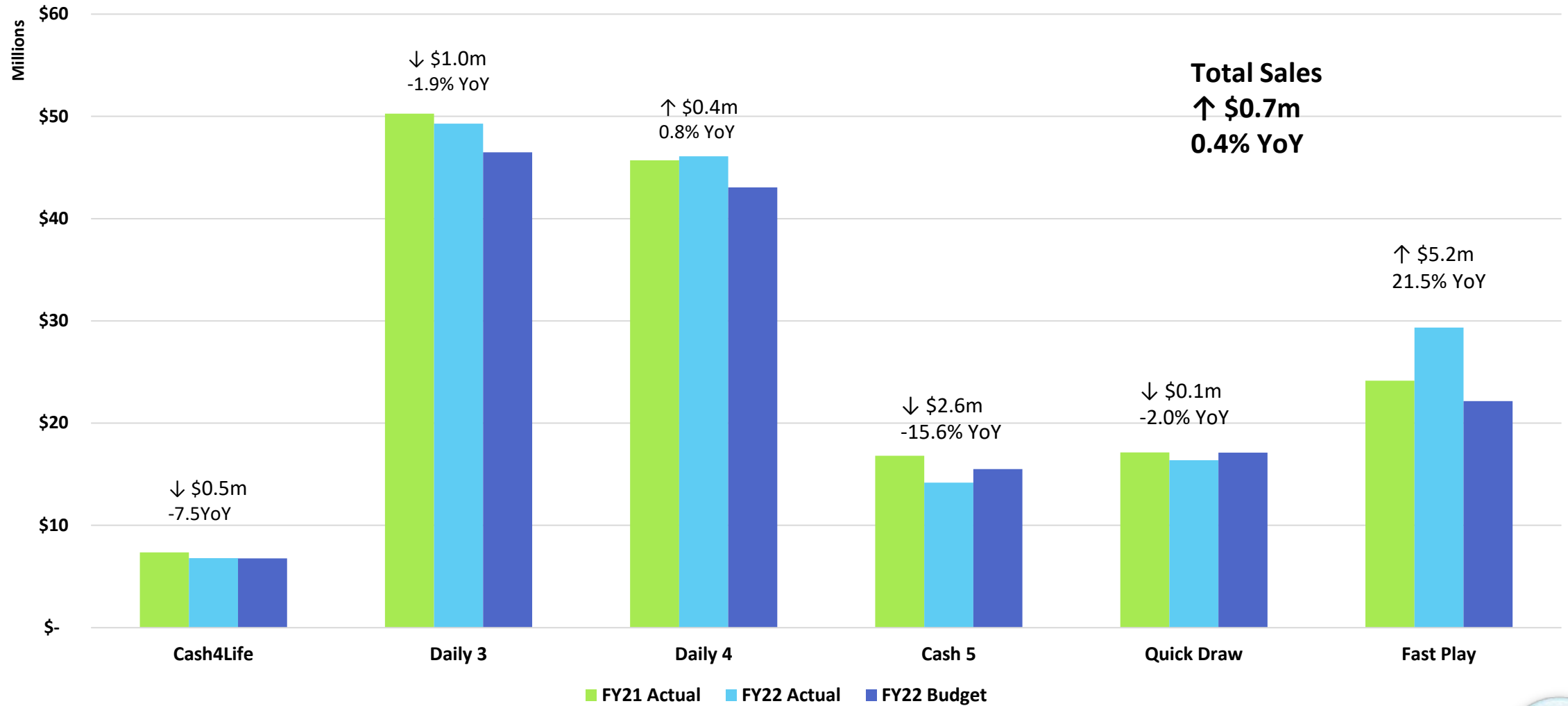
FY22 Jackpot Sales YoY

Preliminary & Unaudited



FY22 Non-Jackpot Sales YoY

Preliminary & Unaudited

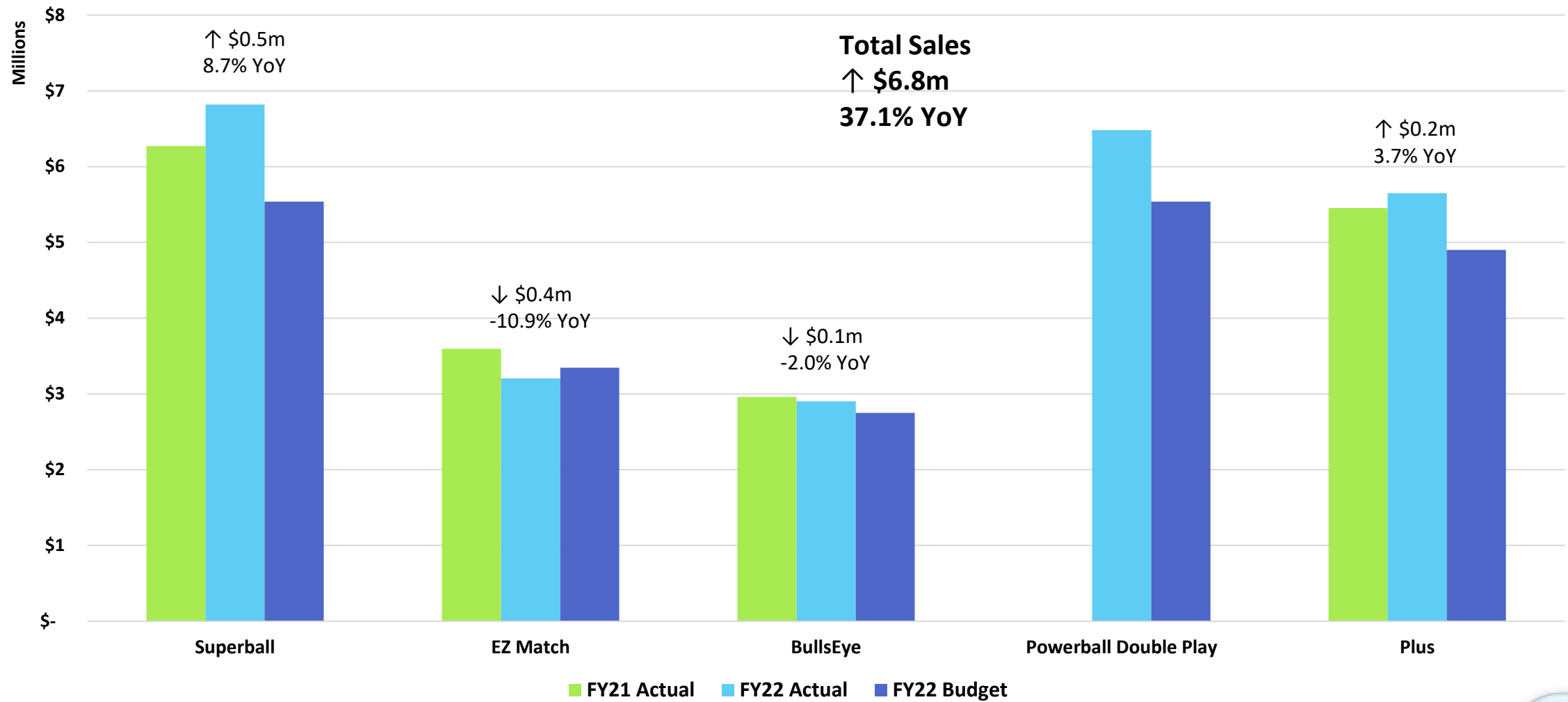


August 16, 2022



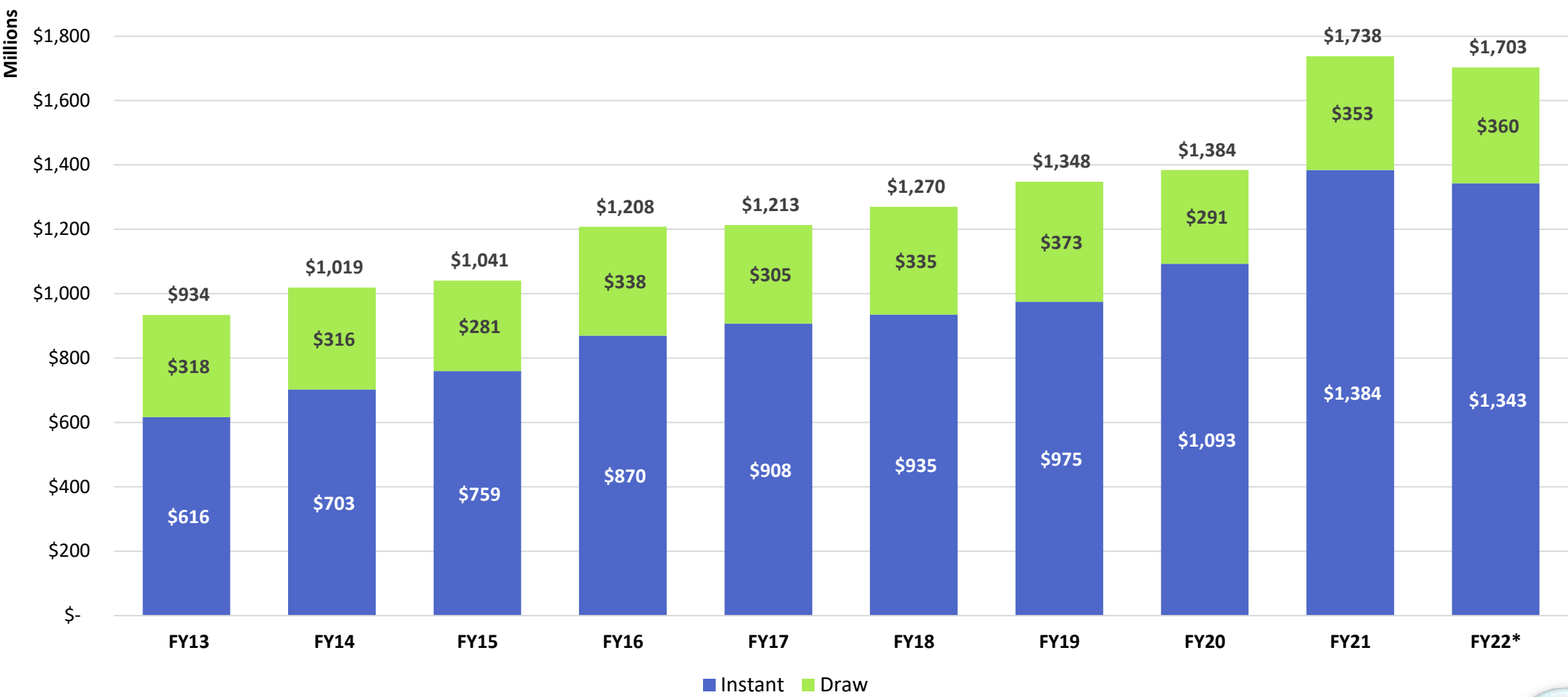
FY22 Draw Add-on Sales YoY

Preliminary & Unaudited



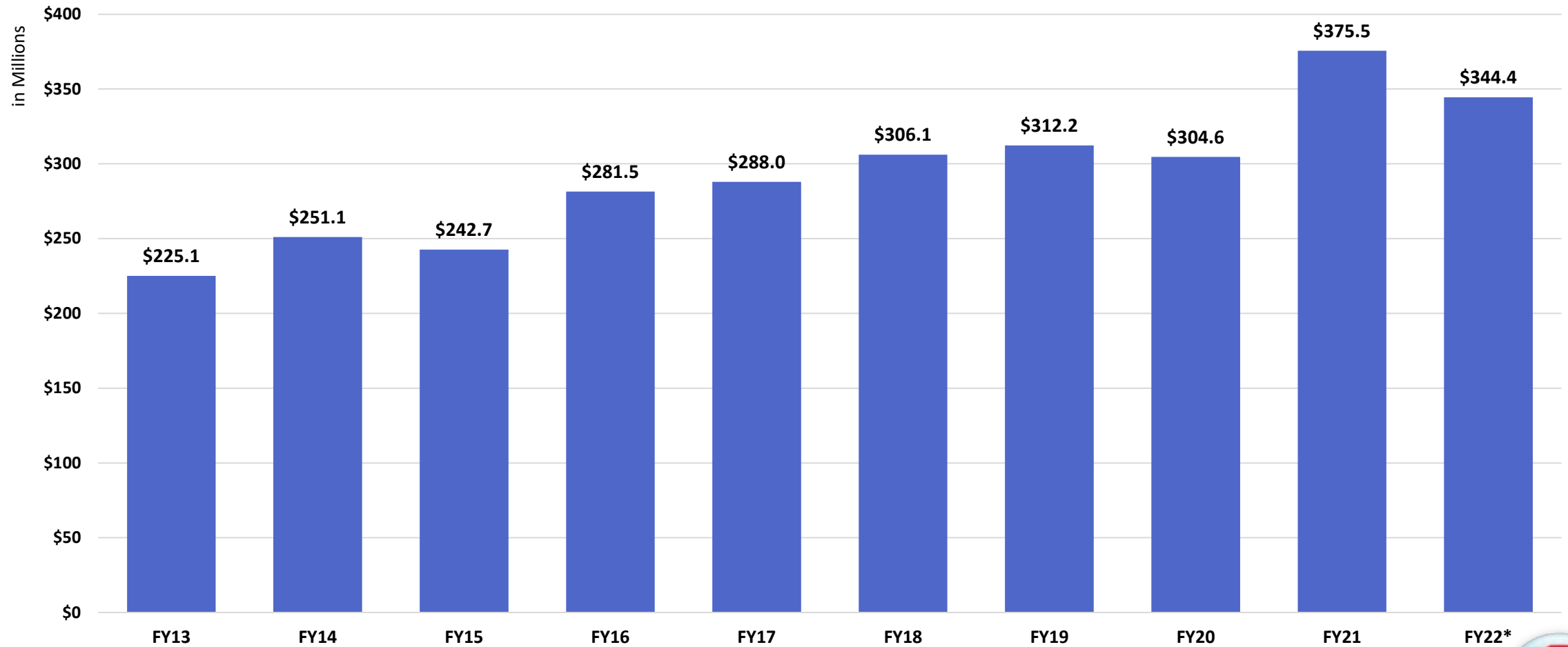
Lottery Sales Revenue-10 Year Period

* Preliminary & Unaudited



Surplus Revenue to the State-10 Year Period

* Preliminary & Unaudited





IMAGINE THAT.

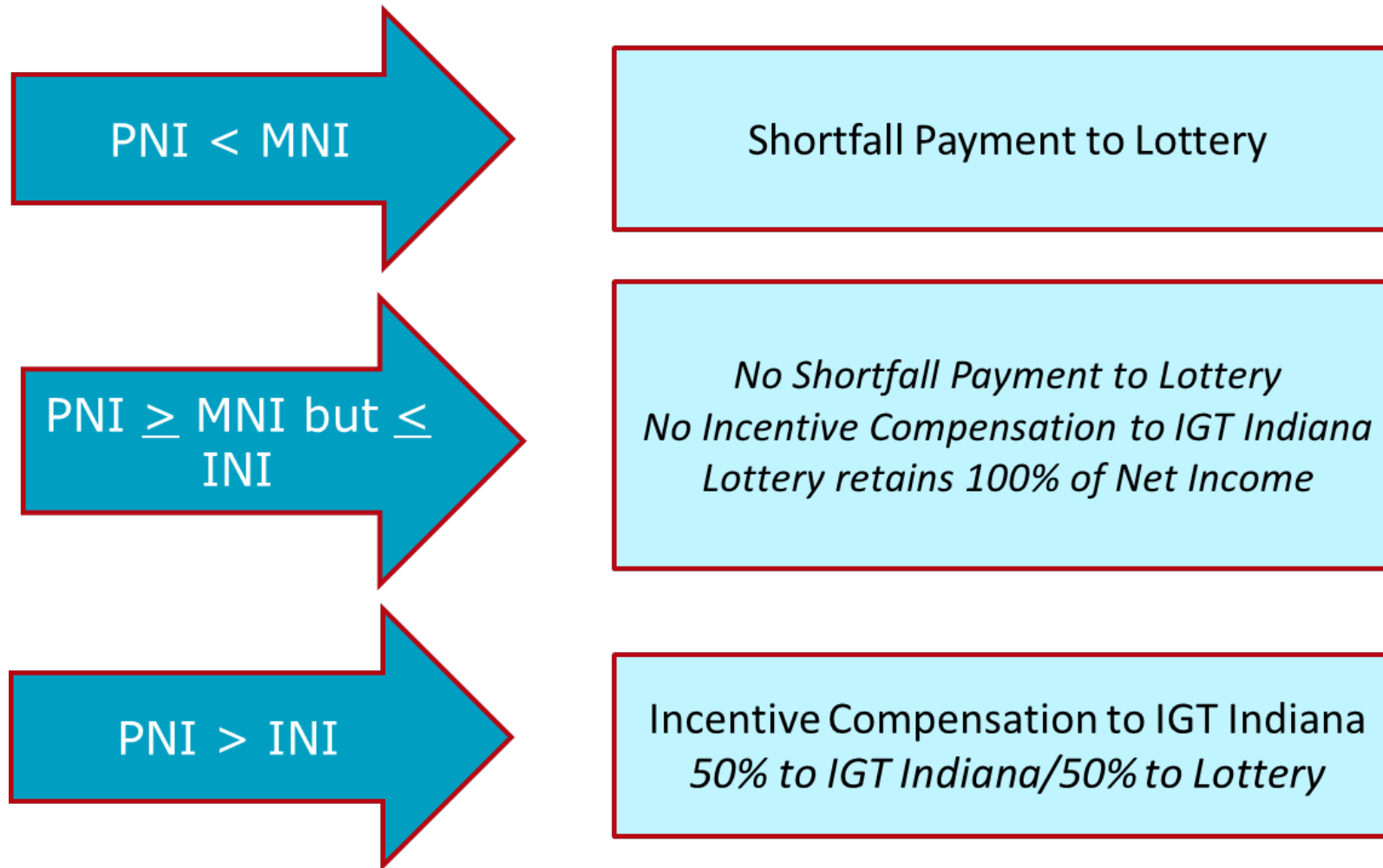
FY23 Financial Report

Carrie Stroud

Chief of Staff

August 16, 2022

FY23 Net Income Thresholds



PNI = Provider Net Income
MNI = Minimum Net Income (\$311M – FY 23)
INI = Incentive Net Income (\$329M – FY 23)

Financial Report - FY23 YTD

Income Statement

For the One Month ending July 31

(In Thousands)

PRELIMINARY & UNAUDITED

	FY23 Actual	FY23 Budget	Percentage Variance	FY22 Actual	Percentage Variance
Revenues	\$ 140,696	\$ 138,313	1.7%	\$ 139,718	0.7%
Prize Expense	91,287	92,384	-1.2%	93,071	-1.9%
Game and Provider Expenses	16,302	16,856	-3.3%	16,135	1.0%
Provider Net Income (PNI)	33,107	29,073	13.9%	30,512	8.5%
General and Administrative Expenses	535	753	-29.0%	493	8.5%
Operating Profit	32,572	28,320	15.0%	30,019	8.5%
Other Income	176	137	28.5%	145	21.4%
Provider (Incentive)/Shortfall Payment	(917)	(917)	0.0%	(833)	10.1%
Surplus Revenue to the State	31,831	27,540	15.6%	29,331	8.5%
Fair Market Value Adjustment	-	-	0.0%	-	0.0%
Net Income	\$ 31,831	\$ 27,540	15.6%	\$ 29,331	8.5%

Notes:

1) Revenues are \$978K (0.7%) greater than prior year and \$2.3M (1.7%) greater than Budget

2) Prize Expense is 64.8% of Revenues, compared to 66.6% in prior year and 66.8% budgeted

3) Game and Provider Expenses are in-line with Budget and prior year as a percentage of Revenues (11.5%-12.2%)

4) General & Administrative Expenses are \$42K (8.5%) more than prior year and \$218K (29.0%) less than Budget

5) Surplus Revenue to the State is \$2.5M (8.5%) greater than prior year and \$4.3M (15.6%) greater than Budget

Financial Report - FY23 YTD

Revenue Breakdown

For the One Month ending July 31

(In Thousands)

PRELIMINARY & UNAUDITED

	FY23 Actual	FY23 Budget	FY22 Actual
Revenues			
Instant Tickets			
Scratch	\$ 90,203	\$ 111,181	\$ 111,406
Total Instant Tickets	90,203	111,181	111,406
Big Jackpot Draw Games			
Powerball (w/Double Play)	6,988	6,894	5,706
Hoosier Lotto (w/+PLUS)	4,424	3,397	4,189
Mega Millions	24,058	3,655	3,171
Total Big Jackpot Draw Games	35,470	13,946	13,066
Non-Jackpot Draw Games			
Daily 3	4,169	3,647	4,325
Daily 4	3,983	3,397	3,939
Quick Draw (w/Bullseye)	1,541	1,383	1,682
Cash 5	1,422	1,380	1,304
EZ Match	298	229	281
SUPERBALL	593	479	593
Cash4Life	567	504	605
Fast Play	2,450	2,167	2,517
Total Non-Jackpot Draw Games	15,023	13,186	15,246
Total Revenues	<u>\$ 140,696</u>	<u>\$ 138,313</u>	<u>\$ 139,718</u>

Notes:

1) Scratch Revenue is \$21.2M (19.0%) less than prior year and \$20.9M (18.9%) less than Budget

2) Powerball Revenue is \$1.2M (22.4%) greater than prior year and \$94K (1.3%) greater than Budget

3) Hoosier Lotto Revenue is \$245K (5.8%) greater than prior year and \$1.0M (30.2%) greater than Budget

4) Mega Millions Revenue is \$20.8M (658.7%) greater than prior year and \$20.4M (558.2%) greater than Budget

5) Non-Jackpot Draw Games are \$223K (1.4%) less than prior year and \$1.8M (13.9%) greater than Budget

Financial Report - FY23 Forecast

Income Statement

For the Twelve Month Period ending June 30

(In Thousands)

PRELIMINARY & UNAUDITED

	FY23 Forecast	FY23 Budget	Percentage Variance	FY22 Actual	Percentage Variance
Revenues	\$ 1,670,327	\$ 1,686,647	-1.0%	\$ 1,702,856	-1.9%
Prize Expense	1,118,380	1,130,820	-1.1%	1,138,516	-1.8%
Game and Provider Expenses	200,947	204,827	-1.9%	196,207	2.4%
Provider Net Income (PNI)	351,000	351,000	0.0%	368,133	-4.7%
General and Administrative Expenses	9,736	9,955	-2.2%	7,071	37.7%
Operating Profit	341,264	341,045	0.1%	361,062	-5.5%
Other Income	1,692	1,651	2.5%	1,733	-2.4%
Provider (Incentive)/Shortfall Payment	(11,000)	(11,000)	0.0%	(18,407)	-40.2%
Surplus Revenue to the State	331,956	331,696	0.1%	344,388	-3.6%
Fair Market Value Adjustment	-	-	0.0%	(10,852)	-100.0%
Net Income	<u>\$ 331,956</u>	<u>\$ 331,696</u>	<u>0.1%</u>	<u>\$ 333,536</u>	<u>-0.5%</u>



IMAGINE THAT.

Sponsorships

Dennis Rosebrough

Public Relations

August 16, 2022

Indiana Retired Teachers Assn Summer Assembly CASA Volunteer Awards - June 8



August 16, 2022

El Dia De La Familia Indianapolis June 24



Three Rivers Festival Fort Wayne July 16



**Hoosier Lottery Fireworks
Finale at Three Rivers Festival**

🕒 10:00 PM - 10:00 PM
📅 Saturday, July 16, 2022

[Share](#)

The Hoosier Lottery Fireworks Finale at Three Rivers Festival is one of the most highly anticipated events of the year. With fireworks being shot off of three buildings in downtown Fort Wayne, for miles around, people can enjoy lighting up the night sky.

Indiana Black Expo Summer Celebration



August 16, 2022

Summer Baseball



August 16, 2022

Indiana State Fair



August 16, 2022



IMAGINE THAT.

Retailer Update & Around The Corner

Flora Jones

Director of Operations

August 16, 2022

Retailer Update

Retailer Count		
SIC Description	FY21	FY22
Bowling Center	16	14
Convenience Stores	227	227
Convenience Stores w\ Gas	2,858	2,871
Dollar Stores	2	2
Drinking Places	18	19
Drug Stores	43	41
Grocery Stores	505	496
Liquor Store	501	491
Other	18	17
Restaurant	4	3
Tobacco Store	254	258
Grand Total	4,446	4,439

Attrition Tracking	FY18	FY19	FY20	FY21	FY22
Year Ending Retailer Count	4,460	4,369	4,397	4,446	4,439
Non-Change of Ownership Termination Totals	237	227	141	110	106

Top Termination Reasons

Insufficient Sales to Cover Costs	41	21	16	11	15
Store Closed	88	85	56	54	26
Excessive NSF	29	40	14	5	4
COO Planned	41	19	23	5	3
Other Retailer Concern	9	12	16	16	20
Security Concerns	2	3	2	3	6
Too Much Effort	7	5	7	7	4

On Sale: Now



August 16, 2022

\$5 HOOSIER LOTTERY

\$150,000 JUMBO CASH

WIN UP TO \$150,000!

24 CHANCES TO WIN!

WINNING NUMBERS

YOUR NUMBERS

PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

JUMBO WIN

\$50 BONUS SPOT

\$20 BONUS SPOT

\$1 BONUS SPOT

\$10 HOOSIER LOTTERY

\$300,000 JUMBO CASH

WIN UP TO \$300,000!

35 CHANCES TO WIN!

WINNING NUMBERS

YOUR NUMBERS

PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

JUMBO WIN

\$100 BONUS SPOT

\$50 BONUS SPOT

\$30 BONUS SPOT

\$20 BONUS SPOT

\$1 HOOSIER LOTTERY

\$3,000 JUMBO CASH

WIN UP TO \$3,000!

WINNING NUMBER

YOUR NUMBERS

PRIZE	PRIZE	PRIZE	PRIZE	PRIZE
-------	-------	-------	-------	-------

JUMBO WIN

\$10 BONUS SPOT

\$2 HOOSIER LOTTERY

\$20,000 JUMBO CASH

WIN UP TO \$20,000!

WINNING NUMBERS

YOUR NUMBERS

PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE
PRIZE	PRIZE	PRIZE	PRIZE

JUMBO WIN

\$20 BONUS SPOT

\$10 BONUS SPOT

Launching September 6th



August 16, 2022

Launching September 18th

Must be 18 or older to play. Please play responsibly.

\$10

DIAMOND MINE 10X

WIN UP TO \$20,000!

WINNING NUMBERS
2 12 29 38 13 26
19 14 42 72 51 44

YOUR NUMBERS

8	20	32	39
\$100	\$250	\$25	\$5,000
17	23	43	57
\$250	\$25	\$5,000	\$50
33	40	15	3
\$20,000	\$100	\$250	\$25
16	80	73	50
\$50	\$10,000	\$25	\$5,000

DIAMOND NUMBERS
10 \$50
35 74 31 21
\$25 \$10 \$25 \$10
49 \$50

4	22	52	48
\$250	\$50	\$100	\$50
9	46	30	28
\$25	\$10	\$50	\$100
6	25	53	54
\$100	\$250	\$25	\$50
61	24	36	72
\$5,000	\$100	\$250	\$20,000

HOW TO WIN
Match the WINNING NUMBERS to any of YOUR NUMBERS, win the prize shown for that number. Match the WINNING NUMBERS to any of the DIAMOND NUMBERS, win 10X the prize shown for that number.

Fast Play Overall Odds: 1 in 3.29
DO NOT MARK BELOW THIS LINE

Must be 18 or older to play. Please play responsibly.

\$5

DIAMOND MINE 5X

WIN UP TO \$10,000!

WINNING NUMBERS
2 12 29 33 13
19 14 42 7

YOUR NUMBERS

8	20	32	39
\$10	\$250	\$25	\$10
17	23	43	57
\$100	\$25	\$10	\$50
33	40	15	3
\$10,000	\$100	\$2,500	\$25

DIAMOND NUMBERS
10 \$25
4 31
\$25 \$10
49 \$50

9	46	30	28
\$25	\$100	\$50	\$2,500
6	25	53	54
\$100	\$2,500	\$25	\$100
51	24	36	52
\$10	\$100	\$250	\$10,000

HOW TO WIN
Match the WINNING NUMBERS to any of YOUR NUMBERS, win the prize shown for that number. Match the WINNING NUMBERS to any of the DIAMOND NUMBERS, win 5X the prize shown for that number.

Fast Play Overall Odds: 1 in 3.46
DO NOT MARK BELOW THIS LINE

Must be 18 or older to play. Please play responsibly.

\$2

DIAMOND MINE 2X

WIN UP TO \$5,000!

WINNING NUMBERS
2 13 29 38 14 7

YOUR NUMBERS

8	20	32
\$10	\$250	\$5
17	23	13
\$2	\$25	\$5,000

DIAMOND NUMBERS
4 31
\$10 \$50

9	36	30
\$5	\$25	\$250
6	25	40
\$100	\$2,500	\$50

HOW TO WIN
Match the WINNING NUMBERS to any of YOUR NUMBERS, win the prize shown for that number. Match the WINNING NUMBERS to any of the DIAMOND NUMBERS, win 2X the prize shown for that number.

Fast Play Overall Odds: 1 in 3.54
DO NOT MARK BELOW THIS LINE

Must be 18 or older to play. Please play responsibly.

\$2

CASH CROP Bingo

WIN UP TO \$2,500

CARD 1
LINE: \$2 4 CORNERS: \$10
"X": \$25 "Z": \$100 ALL: \$1,000

B	I	N	G	O
2	18	33	46	61
14	21	36	51	63
1	20	53	71	
3	29	42	48	73
11	24	44	49	64

CARD 2
LINE: \$3 4 CORNERS: \$15
"X": \$50 "Z": \$250 ALL: \$2,500

B	I	N	G	O
4	20	45	55	62
6	22	31	59	67
14	16	47	75	
12	29	38	43	70
15	19	32	50	68

CALL NUMBERS
5 22 14 24 34 17 54 19 29
39 40 32 42 52 53 63 64 56
48 58 41 60 70 62 72 73 74

HOW TO WIN
Match the CALL NUMBERS to the numbers on your CARDS. Complete a WINNING PATTERN, win the prize for that pattern! CORN symbols are free spaces. Only the highest winning prize on each CARD will be paid. Each CARD is played separately.

WINNING PATTERNS

SINGLE LINE	4 CORNERS	"X"
"Z"	ALL	

Fast Play Overall Odds: 1 in 3.10
DO NOT MARK BELOW THIS LINE

Fast Play



August 16, 2022

Launching October 4th





End of Presentation

August 16, 2022

Commission Vote to Adjourn

	Yea	Nay
Chairman William Zielke	☐	☐
Commissioner Norman Gurwitz	☐	☐
Commissioner Andrew Mallon	☐	☐
Commissioner Roger Utzinger	☐	☐
Commissioner Robert Wynkoop	☐	☐

Questions?



All media requests may be forwarded to:

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derosebrough@hoosierlottery.in.gov

August 16, 2022

