

# JOIN A WINNING TEAM

## RIGHT HERE IN NORTHWEST INDIANA

We have been covering Northwest Indiana for over 100 years and we're still growing. We are, by far, the main source of news, information and advertising in the Region and are looking for great people to join our team. Whether you're just starting out or looking for a place to step up, The Times has opportunities you need to explore.

### ➤ PAGE DESIGNER

The Times Media Co., located 20 miles from downtown Chicago, is looking for highly motivated, creative page designers who can bring a new dimension to our brand of local newspapers and magazines. As our design center has expanded, so has our drive to find designers with innovative newspaper and magazine design and illustration skills.

Our energetic design staff is working hard to change the perception of designers as merely "visual people." We work with the belief that good content drives readership, and we push our staff to be content editors. If you possess the heart of a journalist and an innovative mind, we want you to join our close-knit, talented design team.

Our ideal candidates will have experience in design at a newspaper or magazine, understand the fast-paced, newsroom environment, have the ability to manage several tasks simultaneously, and are experienced in information and content design. Candidates also must display a strong instinct for problem solving, a sense of urgency, and a passion for news. Experience with InDesign and Photoshop is preferred.

In this position you must be willing to work a varied schedule with night hours.

The Times Media Co. is one of Lee Enterprises' 46 daily newspapers. Lee also publishes 300 weekly newspapers, shoppers and classified and specialty publications. In addition, Lee provides a wide variety of associated online services.

EOE

### ➤ Call Center Representative

(Part-time 30-39 hrs/wk)

We have immediate openings for experienced Customer Service Representatives (CSRs), for our call center operations at The Times in our Munster & Crown Point, Indiana locations. The Times of Northwest Indiana is part of Lee Enterprises which is a leading provider of local newspapers, information and advertising in primarily midsize markets, with 46 daily newspapers and a joint interest in two others, along with rapidly growing digital products and nearly 300 specialty publications in 21 states which includes The Times of Northwest Indiana. Our call center agents are the backbone of our business. When customers call us, our CSRs answer the phone, make connections, answer questions, solve problems, and get people happily on their way as quickly as possible. As a Lee Enterprise Call Center Customer Service Representative, you'll handle heavy call volumes daily in our fast paced call center, while maintaining a high level of customer satisfaction.

When you join Lee Enterprises, you will enjoy:

- Instantly becoming part of our family of diverse people focused on making really good customer experiences happen.
- Ways to earn more every single month through bonus and incentives.
- A clear path and the tools you need to progress with more responsibilities and promotions
- Earning paid time off which includes vacation, sick and personal days, along with paid holidays
- Eligibility for Medical, Dental, Vision, & Life Insurance, along with a 401K Match!

Bring it. You're qualified if you:

- Love to help people
- Have experience performing comfortably in a fast paced, deadline oriented environment.
- Are proficient with MS Excel, Word & Outlook & have the ability to navigate thru various software programs efficiently
- Above average typing skills (50+wpm)
- Have sales ability and experience with inbound/outbound customer service

Learn more or apply online at [www.nwi.com/timesjobs](http://www.nwi.com/timesjobs).

EOE

### ➤ Distribution Assistant – Temporary/Seasonal

The Times is currently looking for part-time Distribution Assistants to work in one of our Distribution Centers, working an average of 35 hours per week. These positions are temporary, seasonal positions that may continue through January 2018.

Our centers are located in Valparaiso, Merrillville, and Hammond, IN. Work hours are in the early morning and include holidays and weekends.

The work consists of:

- opening and closing the distribution center
- stacking bundles on tables
- assisting with the delivery of newspaper routes
- other duties assigned by the District Manager

Candidates must have a valid driver's license and good driving record, as well as a reliable vehicle and proof of auto insurance. Mileage reimbursement is available if asked to use your vehicle for work purposes. Other requirements include basic computer skills and the ability to lift up to 40 pounds.

The starting hourly wage for this position is \$12.00/hour. This is an excellent entry level position for a company with a history of promoting from within.

The Times is a drug-free workplace and all candidates offered a position will be asked to complete a pre-employment drug screen. Interested candidates should apply online at [www.nwi.com/timesjobs](http://www.nwi.com/timesjobs).

Equal Opportunity Employer

### ➤ Multi-Media Sales Executive – Outside Sales

Base Salary PLUS Un-capped Commissions

Join a winning team! We reach more consumers than we ever have before through NWI.com and our award winning print products. Consumer in NW Indiana rely on The Times and NWI.com for local news and information that no one else can deliver. Over 75% of all adults in NW Indiana connect with us through our on-line and print products on a weekly basis. We deliver 1.6M unique visitors per month with over 12.6M page views and 8.2M mobile sessions per month!

We are looking for Multi-Media Sales professionals who possess the drive and passion to help local business owners increase market share through real time solutions and products that deliver superior results! We offer:

- Competitive base salary
- Un-capped commissions
- On-going incentives and spiffs
- Mobile phone
- Mileage reimbursement
- Benefits including: 401K (matching too), medical, dental, vision, paid vacation and personal time, life insurance, flexible spending accounts
- Laptop and tools to be successful

Our Multi-Media Sales professional manage an existing base of well-established accounts along with the responsibility and ability to "hunt" and develop new accounts... we want "HUNTERS"! Plus work alongside a team of sales professionals in a competitive market serving 6 counties!

You Are:

- Competitive
- Driven to be the best
- Results and goals oriented
- Mentally tough
- Possess a strong work ethic
- Tech savvy
- High character
- Want to grow a great career
- Willing to have fun!

Ideal candidates possess:

- 3 + years of sales experience with a demonstrated track record of success
- Prospecting & cold calling experience in successfully opening new accounts
- Excellent communication skills
- Ability to thrive in a fast-paced, high transactional sales environment
- College degree preferred
- Valid driver's license, good driving record and access to a reliable vehicle

We're willing to train the right candidate! If you bring the heart and desire to succeed we will equip you with the tools and knowledge to be successful!

Drug Free Workplace

Equal Opportunity Employer

**APPLY AT [NWI.COM/TIMESJOBS](http://NWI.COM/TIMESJOBS)**