

The News Reporter is the trusted source for local news in Columbus County, N.C. We help advertisers reach customers in print, online, by email, in video and at community events.

## WHAT YOU'LL DO

- Meet with current and prospective advertisers, listen to their goals and match them with simple ad options
- Follow up appropriately and keep notes on who needs what
- Work with our creative team to turn ideas into ads that look great and get results

## YOU'LL BE GREAT AT THIS IF YOU

- Enjoy talking with people, building trust and closing deals
- Are reliable, organized, and follow through
- Can explain things clearly without jargon
- Are comfortable driving around the county to visit customers

# NICE TO HAVE (BUT NOT REQUIRED)

- Any sales, customer service, retail or hospitality experience
- Familiarity with email, spreadsheets, or a Customer Relationship Management system.

### **HOW WE'LL TRAIN YOU**

We provide hands-on training, mentoring, and ongoing support. You'll learn our advertising products, how to approach local businesses and how to succeed step by step.

#### **PAY & PERKS**

- Hourly wage plus commission for sales you make
- Mileage reimbursement
- Growth potential at a respected community business

### **SCHEDULE**

We're open to full-time or part-time. Work is in person and out in the community.

### **REQUIREMENTS**

• Valid driver's license and reliable transportation

### **EQUAL OPPORTUNITY**

The News Reporter is an equal opportunity employer. We welcome applicants from all backgrounds and life stages — career changers, recent grads, and retirees included.

## **READY TO APPLY?**

Send your resume to Publisher Justin Smith at justinsmith@nrcolumbus.com