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Saturday, October 8, 2016 8

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112 Bank Rd, Haverhill, MA 01832 Directions: Exit 49 off Interstate 495 Phone: 978-373-7700

www.billdelucachevroletbuickgmc.com

Chrysler, Dodge, Jeep, Ram

108 Bank Rd, Haverhill, MA 01832 Directions: Exit 49 off Interstate 495 Phone: 978-373-9500

www.billdelucachryslerjeepdodge.net



<image>

Woodworth Chevrolet, Cadillac

339 No. Main St (Rte 28), Andover, MA 01810

Directions: Exit 41 off Interstate 495. Located at the intersection of Rte 28 & Rte 133. Shawsheen Square Andover

Phone: 978-475-6200

www.woodworthmotors.com





2016 Honda Pilot

Base model estimated mpg: 19/27

Estimated starting price: \$30,000

Reengineered from the ground up, virtually every aspect of the 2016 Honda Pilot has been thoroughly redesigned to better accommodate the needs of all its occupants -- the driver and all passengers -- delivering more familyfriendly utility, more advanced technology, and more premium attributes and amenities than ever before. The 2016 Pilot also ups the

ante for premium refinement with major upgrades to interior quality and more standard comfort and convenience features on all trims, along with the addition of a new, line-topping Elite version that offers a series of Honda-first

features including 20-inch wheels and tires, ventilated front seats, heated second-row seats, a heated steering wheel, a first-ever panoramic glass roof and many other luxury features.

The 2016 Honda Pilot delivers a new 3.5-liter, directinjected V-6 engine with cylinder deactivation technology. The engine's peak output of 280 horsepower and 262 lb.-ft. of torque are up 30 hp and 9 lb.-ft. over the previous model. It is matched to a choice of two new advanced transmissions -a Pilot-first 6-speed automatic transmission or, on upper trims, a Honda-first 9-speed automatic transmission.

The new Pilot is also expected to deliver the highest safety ratings in its class, targeting a Five-Star Overall Vehicle Score

from the National Highway and Traffic Safety Administration (NHTSA) and a TOP SAFETY PICK+ rating from the Insurance Institute for Highway Safety (IIHS), including a GOOD rating in all crash modes.

Also on the safety front, the 2016 Pilot offers a blind spot information system, collision mitigation braking, lane departure warning, forward collision warning, lane keeping assist, adaptive cruise control, road departure mitigation, and rear cross traffic monitoring.

Compiled by Motor Matters

2016 Toyota Prius

Base model estimated mpg: TBD Estimated starting price:

TBA All-new for 2016 the Toyota

Prius enters its fourth-generation. Smaller, lighter hybrid system components, higherenergy density in the batteries, and an internal combustion engine touting ground-breaking thermal efficiency, contribute to a significant advancement in fuel economy.

Today's customers want the traditional benefits of a hybrid, but don't want to compromise on looks and performance. Toyota upgraded the Prius inside and out to deliver the complete package -- emotional styling, smarter technology and impressive fuel economy -- in a vehicle that's fun to drive.

The Prius' exterior has been completely re-imagined. From the side, it is longer and sleeker with the overall outline evoking an athletic shape. The hood is lower and the distinctive roof peak has been moved forward. Bold character lines run along the side from the front fenders -- one just above the sill that sweeps up towards the rear fender, while the upper crease morphs into the rear spoiler, which has been lowered.

The 2016 Prius is the first global vehicle to implement Toyota's New Global Architecture (TNGA), which aims to greatly improve core vehicle performance through an integrated development program for powertrain components and vehicle platforms. Engineered from the ground

up, the new Prius is 2.4 inches longer, 0.6 inches wider and 0.8 inches lower than the model it replaces, providing a planted on-road presence while delivering more occupant and cargo room.

The all-new rear double wishbone suspension produces a better connection to the road, providing greater control and feedback in all driving conditions. A more rigid body helps improve responsiveness while cornering.



<u>S5</u>



Base model estimated mpg: 16/25 Estimated starting price: \$37,015

For 2017, Chrysler updates its bold and blackedout Chrysler 300S model with even more athletic and aggressive styling appointments, plus updated color and materials to make this flagship 300 model the most enthusiast-focused ever.

The 2017 Chrysler 300S with new Exterior and Interior Sport Appearance Package features a

more aggressively styled front fascia with larger air intakes and integrated LED fog lamps highlighting the 300S model's world-class handling and levels of technology. These fog lamps are comprised of a strip of eight horizontal LEDs each, for an even more distinctive signature look at night.

2017 CHRYSLER 300S

The 300S model's signature proportions take on an even

sportier aesthetic as 20-inch (19-inch with AWD) wheels flank the new package's sculpted side sills. New premium perforated leather performance seats with high-bolstered contours in suede provide more lateral support during spirited driving.

The 300S model is the most dynamically capable and driver focused. Sport mode instantly transforms the Chrysler 300S model's performance and

personality. By engaging Sport mode, drivers can reduce shift times, increase engine and throttle responsiveness, plus firm up the steering feel of the electric power steering (EPS) system.

For even greater V-6 performance, the Chrysler 300S model increases the standard 3.6-liter Pentastar V-6 engine's output to 300 horsepower and 264 lb.-ft. of torque, plus adds a unique sport-tuned dual exhaust system with a more distinctive sound. For customers who want more performance, the Chrysler 300S can be had with a 363-horsepower 5.7-liter HEMI V-8 engine with four-cylinder mode Fuel Saver Technology.

The Chrysler 300S model's chassis features a sport-tuned suspension with increased damping to make sure the flagship sedan's power and precision connects the driver to the road.

Compiled by Motor Matters

2017 CHEVROLET SILVERADO HD

Base model estimated mpg: N/A Estimated starting price: TBA

New for 2017, Chevrolet Silverado HD trucks feature a patented air intake system that drives cool, dry air into the engine for sustained performance and cooler engine temperatures during difficult driving conditions.

Marked by a dramatic hood scoop, the all-new air intake system provides 60 percent of the air to the Duramax diesel engine from an inlet at the front of the hood. Cooler air helps the engine run better under load, especially in conditions where engine and transmission temperatures can rise quickly.

The design of the 2017 Chevy Silverado HDs is all about functional form, with elements such as a grille designed to deliver more efficient airflow to the cooling system and engine air intake, helping maintain power when towing under adverse conditions.

The bold and upright two-port grille is flanked by prominent headlamps pushed to the corners. Halogen projector-beam lamps are standard on all models.

Silverado HDs' cabs also feature inlaid doors, which fit into recesses in the bodyside to help reduce wind

noise for a quieter cab, and the double cab body features fronthinged rear doors with outside pull handles at the rear, for easy access in tight parking spaces.

Gas and Duramax diesel powertrains are offered across the lineup, including a bi-fuel option that allows the gas engine to run on compressed natural gas.

The powertrains contribute to the Silverado HDs' greater payload and towing ratings, including a maximum conventional trailering rating of 20,000 pounds and a max fifth-wheel/gooseneck trailering rating of 23,200 pounds.

The Duramax 6.6L turbodiesel is rated at 397 horsepower and 765

lb-ft of torque. The Allison 1000 backs the Duramax engine with features that support its tremendous torque with driver-control features that make hauling and



towing easier.



COLUMBUS DAY AUTO SECTION

Kelly Jeep - Chrysler



Address: 353 Broadway (ROUTE 1 NORTH) Lynnfield, MA 01940

Phone Number: 978-581-6000

Website: www.KELLYAUTO.com

Best Deal? The 2016 Jeep Grand Cherokee

Why? The Jeep Grand Cherokee is one of the hottest selling vehicles on the road today.

Your hottest selling vehicle: 2016 Jeep Grand Cherokee

Why? One of the most desirable vehicles on the road today! The award winning Grand Cherokee has an executive class interior, exceptional capability and proves to be an exceptional value.

Your dealership's strong points? Family owned and operated, providing the highest class of customer service in the industry.

Biggest development for your dealership this year? Jeep Chrysler vehicles have become some of the most desirable vehicles on the road today. Our sales and service growth have been amazing and we anticipate much of the same for 2017.

2016 Jeep Grand Cherokee

Base model estimated mpg: 22/30 Estimated starting price: \$30,000

Jeep Grand Cherokee -- the most awarded SUV ever and the vehicle that has long defined what a premium SUV should be -- gets even better for 2016. For the new model year, all gas V-6 and 5.7-liter V-8 Grand Cherokee models receive improved fuel efficiency due to electric power steering, decreased tire rolling resistance and weight reductions with aluminum suspension. Also new for 2016, the Pentastar 3.6-liter V-6 engine in the Grand Cherokee adds Engine Stop-Start (ESS) to improve fuel economy and efficiency. The 3.6-liter Pentastar V-6 engine in Jeep Grand Cherokee receives a bump in horsepower for

2016, increasing output to 295 horsepower. Jeep Grand Cherokee deliv-

ers a best-in-class 30 miles per gallon highway courtesy of an available 3.0-liter EcoDiesel V-6 engine and standard eight-speed transmission, and best-in-class towing of 7,400 pounds. The 3.0-liter EcoDiesel V-6 boasts an unmatched driving range of more than 730 miles. Legendary Jeep capability comes courtesy of four available 4x4 systems, Jeep's Quadra-Lift air suppencion system and class

air suspension system and classleading Selec-Terrain traction management system. Grand Cherokee boasts best-in-class towing of 7,400 pounds, and a crawl ratio of 44.1:1. In addition, Grand Cherokee may also be flat-towed when equipped with Quadra-Trac II or Quadra-Drive II systems. The 2016 Jeep Grand Cherokee includes more than 70 safety and security features as well as an array of advanced user-friendly technology features, such as the award-winning Uconnect 8.4-inch touchscreen radio with integrated climate and infotainment controls, a 7-inch customer configurable multiview display cluster, Uconnect Access Via Mobile, 3G Wi-Fi access and cloud-based voice texting.

The available 5.7-liter V-8 packs 360 horsepower and 390 lb.-ft. of torque with best-inclass towing capacity of 7,400 pounds.



Portsmouth Ford Lincoln



Chris Sawyer and John Sawyer Jr. of Portsmouth Ford

2017 Ford Super Duty F250

6.7L Power Stroke® Turbo Diesel with Best-in-Class Horsepower and Torque Estimated Base Model starting at: \$32,730

The 2017 Super Duty[®] is the toughest and most capable Ford full-size pickup truck ever. All-new high-strength, military-grade, aluminum alloy slashed the weight of the body. Some of that weight savings was then reinvested where it counts the most in a work truck - in an all-new fully boxed frame built of over 95 percent high-strength steel, stronger axles, beefier steering and chassis components. The result is a pickup that's stronger than ever before, yet up to 350 pounds lighter. All-new high-strength, mil-

itary-grade, aluminum alloy

slashed the weight of the body. Some of that weight savings was then reinvested where it counts the most - stronger axles, beefier steering and chassis components, and an all-new fully boxed frame built of over 95 percent high-strength steel and 24 times stiffer than the previous frame. The result is a pickup that's stronger than ever before, yet up to 350 pounds lighter.

The 2017 Super Duty* is more than just the most capable heavy-duty Ford pickup ever built. This all-new Super Duty beats the competition* hands down in maximum payload, as well as in conventional and 5th-wheel/gooseneck towing. And the pickup with the highest gross combination weight rating? No surprise here. The Ford Super Duty. *Class is Full-Size Pickups over 8,500 lbs. GVWR based on Ford segmentation.

Compiled by ford.com

Address: 400 Spaulding Turnpike Portsmouth, NH 03801

Phone Number: 603-433-1221

Directions: From the Portsmouth Ford traffic circle, take Rte. 16 North, and our exit is (Tom) Brady Drive.

Website: www.PORTFORD.com

Best Deal? The 2016 F-150

Why? The incentives on the 2016 F-150 are as aggressive as they've ever been. Ford is looking to put its stamp on the Automotive industry with the F-Series being the best-selling truck in America for 40 years. Ford is making its end of the year push to make it happen. The retail and lease programs have them poised to achieve it!

Your hottest selling vehicle? Ford F-Series

Why? For 39 straight years, Ford F-Series has been the number one selling truck in America. The all new redesigned 2017 Super Duty is sure to continue that trend. The Super Duty is 350 pounds lighter with its all new, high strength, military-grade aluminum body, this Super Duty is the toughest one yet. Available technology with SYNC 3 also makes this truck as smart as it is tough!

Your dealership's strong points? Portsmouth Ford Lincoln has been a true one price store since 1992, providing our clients with a hassle free buying experience. Our out the door price is clearly marked on every vehicle. We do not believe in charging additional dealer fees. The price you see is the price you pay! With one of the largest inventories in all of New England.

What was the biggest development for your dealership this year? All new LED, energy efficient lights were installed on our lot. Customers browsing our expansive inventory will be able to at any hour with the crisp, bright lighting!

What can we look forward to in the year ahead? Continuing to provide the best car buying experience to every customer, every time.





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PORTSMOUTH

400 Spaulding Tpk, Portsmouth, NH 603-433-1221 • 1-877-624-7208 • portford.com facebook.com/portsmouthford • twitter.com/portford OPEN MON. THRU SATURDAY 8AM TO 8PM SUNDAY 11AM TO 5PM The Eagle Tribune and The Daily News

<u>S9</u>

Kelly Infiniti



<u>S10</u>

2017 Infiniti QX30

Base model estimated mpg: 25/32 Estimated starting price:

\$29,950

Created for a new generation of premium buyers who appreciate category-defying design inside and out, the QX30 boasts a purposeful appearance that makes a bold visual statement as part of Infiniti's premium model line-up. The QX30 is powered by a 208-horsepower, 2.0-liter turbocharged 4-cylinder mated to a 7-speed dual clutch automatic transmission. The QX30's highly sculpted exterior, unique crossover stance and asymmetric cabin design exemplify Infiniti's design-led approach to product development. OX30 offers an elevated ride height, confidence-inspiring handling and a versatile attitude, underpinned by an intelligent

all-wheel drive system. The QX30 exterior is characterized by dramatic curves and turbulent, sculpted character lines that make an emotional statement, evolving them into new dynamic shapes for a more purposeful appearance. The double-arch grille with three-dimensional mesh draws a flowing, fluid link to the headlamps for a more organic shape.

The most premium materials and processes available have been selected by Infiniti designers in order to create a modern-looking and luxurious cabin. A custom-designed QX30 trim delivers a personalized, self-expressive interior design. The standard interior is finished in high quality black cloth, while optional black or beige Nappa leather delivers an even more premium finish. The 2017 Infiniti QX30 comes equipped with an intelligent all-wheel drive system. The drivetrain is able to send up to 50 percent of the engine's power and torque to the rear axle to maintain traction on slippery surfaces and in inclement weather, enhancing a feeling of control and confidence when driving. For example, if sensors detect wheel slip, braking is applied to the slipping wheel, while torque is sent to the gripping wheel for additional stability.

Compiled by Motor Matters



Address: 155 Andover St. (Rte 114) Danvers, MA 01923

Phone Number: 978-774-1000

Website: www.kellyauto.com

Best Deal? The 2016 Infiniti Q50 and 2016 Infiniti QX60

Why? Both All Wheel Drive vehicles are beautiful and safe, while also delivering performance and luxury!

Your hottest selling vehicle? Infiniti Q50 and Infiniti QX60

Your dealership's strong points? Our attention to detail and our award winning customer service.

Biggest Development for your dealership this year? The Infiniti QX30 is a brand new Cross Over SUV that has just started arriving here on Rte 114 in Danvers. It is an eye catching and extremely flexible vehicle that can be purchased for under \$30,000 while delivering the luxury and performance that Infiniti is known for.





2017 Ford Escape

Base model estimated mpg: 23/30

Estimated starting price: \$23,600

The Ford Escape is significantly updated for model year 2017 with more of what Escape customers said they wanted — the latest driver-assist technologies, connectivity and two new fun-to-drive and efficient EcoBoost engines.

The 2017 Escape features available SYNC Connect mobile access and driver-assist technologies such as adaptive cruise control and collision warning with brake support, a lane-keeping system, and Enhanced Active Park Assist — all packed in a vehicle that's been redesigned from the inside out.

Escape is the first Ford vehicle to make Auto Start/ Stop technology standard with either of two new-to-Escape EcoBoost engines — a 1.5-liter EcoBoost and a 2.0-liter twinscroll turbocharged EcoBoost. Auto Start/Stop technology shuts off the engine during common stops, so the vehicle burns no gas and emits zero tailpipe emissions. Base models are powered by a 2.5-liter i-VCT four-cylinder engine.

Auto Start/Stop system senses when a vehicle is sitting idle and shuts off the engine to conserve fuel. When shut off, an engine burns no fuel and emits zero harmful emissions.

Changes to the interior include a new push-button electronic parking brake, which replaces the large, traditional hand-actuated parking brake. The gear shifter was repositioned rearward to give improved access to climate controls on the center stack. A media bin was added at bottom of the stack, offering access to a USB port and a covered power outlet. The redesign features improved cupholders, two new storage bins and a larger center armrest.

The Escape features an all-new steering wheel with easy-to-work buttons for audio and climate system controls, and a new "swing-bin" glove box provides easier access to stored items.

Exterior design changes to the front and rear give the 2017 Escape a more confident, rugged persona. The redesigned hood and raised trapezoidal upper, set a wider stance evoking a more prominent feel.

Compiled by Motor Matters

2016 Volkswagen Passat

Base model estimated mpg: 25/38 Estimated starting price: \$22,440

The 2016 Volkswagen Passat is a midsize sedan designed for the American lifestyle, featuring a winning combination of design, interior and cargo space, classleading technology, available driver assistance systems, and powerful engines.

The 2016 Passat features more aggressive styling than its predecessor, with a new hood, front fenders, grille, front and rear bumpers, trunklid and available LED headlights and taillights. In short, the only sheetmetal that remains unchanged is the roof, the doors, and the body side stamping. Slimmer headlights, a more substantial four-bar grille, and the muscular, domed hood all work together to give the Passat a wider, more planted stance from the front. At

the back, the new car has a premium European-style flush rear license plate area. A new chrome strip on the trunk makes the rear lights appear lower, enhancing the grounded appearance, while chrome on the window surrounds, bumpers, and door trim adds to the premium nature of the design.

For the first time, Volkswagen is offering an R-Line(r) version of the Passat. This 2016 sporty model features unique rocker panels, a stylized front bumper with contrasting black accents, a modified rear diffuser, and 19-inch anthracite Salvador aluminum-alloy wheels shod with 235/40 ZR rated tires.

Inside, the 2016 Passat gets an extensively upgraded interior, for a more sophisticated look and feel. A new instrument panel features two large gauges and the center stack incorporates VW's latest infotainment system. The 2016 Passat 3.6-liter VR6(r) engine makes 280 horsepower -one of the highest outputs in the midsize sedan class.



2016 TOYOTA CAMRY



Base model estimated mpg: 25/35 Estimated starting price: \$23,020

After introducing the boldest-looking, quietestriding, most comfortable and best-handling Camry ever for 2015, Toyota is boosting the momentum by adding a new Special Edition for 2016 and upgrading an already cutting-edge line of multimedia systems. The redesigned Camry introduced a new chiseled design, and for 2016, the Special Edition shows off the wind-cheating lines to great effect in a choice of two exterior colors, Blizzard Pearl and new Blue Streak Metallic, accented by a smoked taillight treatment. The 18-inch alloy wheels in an exclusive design feature a machined finish and gloss

black-painted accents.

The "special" in Special Edition certainly applies to the cabin, where this Camry features a standard power tilt/slide moonroof and a unique interior theme with blue contrast stitching, gauge cluster and trim, plus exclusive floor mats. The Camry Special Edition steps up user technology with a Smart Key System and Qi wireless charging for compatible smart phones.

The standard Entune Audio Plus with a new Connected Navigation Scout GPS Link App, uses the customer's smartphone to provide navigation functionality through the head unit. For Camry owners who prefer integrated navigation, the available Entune Premium Audio with Integrated Navigation and App Suite provides it.

The 2016 Toyota Camry LE and SE models are powered by the 178-horsepower 2.5-liter fourcylinder engine, while the XLE and XSE offer the four-cylinder, or a 268-horsepower 3.5-liter V6 -- one of the few sixes available in the midsize segment. Each engine comes teamed with a sixspeed automatic transmission.

Compiled by Motor Matters

2016 Honda Accord

Base model estimated mpg: 23/34 Estimated starting price: \$22,105

The 2016 Honda Accord features a refined design, a more rigid body and upgraded chassis, and upsized wheels and tires on select models.

In place of the previous wrap-around front bumper is a more sharply creased and intricately structured front fascia, the lower portion of which tucks into large intake-like meshed areas that house new LED fog lights.

The 2016 Accord's sportier design is matched by its improved dynamic performance. The Honda Accord body rigidity is increased and complemented by new high performance dampers, and a retuned electric power steering system that delivers even more linear and precise response.

Additional new available features for 2016 include remote engine start, front and rear parking sensors, rain sensing wipers, rear seat heaters, and a 60/40 split and folding rear seat. Further changes include the expanded use LED exterior lighting, and the first combined application of Apple CarPlay and Android Auto. All 2016 Accords can also now be equipped with Honda Sensing, among the most comprehensive suite of advanced safety and driver-assistive technologies in the competitive class.

The Accord Sedan and Coupe are available with the choice of two highly efficient Earth Dreams Technology powertrains, a 2.4-liter direct-injected i-VTEC four-cylinder that produces 185 horsepower

(189 horsepower in the Accord Sport Sedan) and a 278-horsepower 3.5-liter VTEC V-6 with Variable Cylinder Management.

The four-cylinder engine is paired with a continuously variable transmission or six-speed manual. The Accord Sedan with V-6 is paired with



a six-speed automatic while V-6 Coupe models can be equipped with either the automatic or six-speed manual.



HOLIDAY HOURS



Address: 540 Lynnway (Rte. 1A) Lynn, MA 01905

Phone Number: 781-595-5252

Website: www.KELLYAUTO.com

Best Deal? The 2016 Honda CR-V and 2017 Honda Accord

Why? The Honda Accord is the number one selling automobile for the last 26 years while the CR-V is one of the most sought after SUVs on the roads today. Both vehicles offer a great value, a great design and truly are a couple of the best vehicles on the road today.

Your Hottest selling Vehicle: The 2017 Honda Accord and 2016 Honda CR-V

Your dealership's strong points? We are committed to our customers while providing honest sales and excellent service.

Biggest Development for your dealership this year. Cutting Edge technology and vehicles being led by the all new Ridgeline, Civic, HRV, Pilot, and Accord.

2016 Honda CR-V

Base model estimated mpg: 26/33 Estimated starting price:

\$23,595 After a major refresh for 2015 that brought a new powertrain, significantly enhanced exterior and interior styling and a long list of new standard and available features, the 2016 Honda CR-V returns with a new

Special Edition trim. The new Special Edition CR-V is positioned above the LX trim by adding larger 17-inch alloy wheels with an exclusive two tone finish, second-row and rear privacy glass, and security system.

The 2016 CR-V includes the 7-inch capacitive touchscreen Display Audio telematics interface, allowing the user to tap, pinch, and swipe - just like on a smart phone or tablet - to control audio and other telematics features, including the available next-generation HondaLink and the Honda Satellite-linked Navigation System. All CR-Vs include the full-color "intelligent" Multi-Information Display that offers a range of customizable features via fingertip controls on the steering wheel.

The 2016 CR-V is powered by an Earth Dreams Technology 2.4-liter direct-injected 4-cylinder engine that produces 185 horsepower and 181 lb-ft of torque. The engine is mated to a continuously variable transmission that provides smooth, seamless ratio changes.

Utilizing optimally tuned front MacPherson strut front and a rear multi-link suspension and features such as Vehicle Stability Assist and Motion-Adaptive Electric Power Steering, the 2016 CR-V provides a car-like driving experience. The rear multi-link system helps maximize rear seating and cargo space while providing stable and comfortable handling and ride quality.

The CR-V's next-generation Advanced Compatibility Engineering front body structure helps make the CR-V highly effective at absorbing and dispersing the energy of a frontal collision crash.



Salem Nissan



Address: 93 So. Broadway, Salem, NH 03079

Phone Number: 603-894-4300

Directions: Exit 1 off I 93, left off Route 28, 1/4 mile up on the right.

Website: www.nissanofsalem.com

Best Deal? 2016 Nissan Roque

Why? 0% APR up to 72 months, \$1750 in rebates and special low leasing

Your hottest selling vehicle? The 2016 Nissan Rogue

Why? Best style of the mid-size crossovers. Gets up to 32 MPG and has a full array of options and packages. Available as 5 passenger and 7 passenger.

Your dealership's strong points? No managers, you deal directly with the owners. "You pay what we pay" dealer cost for all new cars. The most state of the art car dealership in NH.

What was the biggest development for your dealership this year? Opened our new state-of-the-art dealership in March on Route 28.

What can we look forward to in the year ahead? We continue to be #1 in sales and service in NH.

2016 Nissan Rogue

Base model estimated mpg: 26/33 **Estimated starting price:**

\$24,025

The Nissan Rogue, which was completely redesigned for the 2014 model year, challenges convention with bold emotive styling, a premium interior created with comfort and multi-tasking in mind, and an array of available affordable technologies.

The bold, sharp lines offer a sporty and confident appearance. Exterior highlights include halogen headlights with signature LED daytime running lights, muscular front fenders and hood, body color outside mirrors with standard integrated turn signals and rear spoiler. Also available are LED headlights with auto levelizer, fog lights, privacy glass, roof rails, heated outside mirrors, power panoramic moonroof and a power rear liftgate.

The premium look and feel continues inside, with the interior designed to make everyday activities a little easier. Rogue's ample interior roominess offers available 7-passenger seating with the optional stadium-style, flat-fold 3rd row 50/50-split bench seat. The reclining 40/20/40-split 2nd row seat offers 2nd row legroom of 37.9 inches and 9.0 inches of fore/aft adjustability with the EZ Flex Seating System.

The Rogue is equipped with a 2.5-liter four-cylinder engine rated at 170 horsepower and 175 lb-ft of torque. The engine is matched with an advanced Xtronic transmission. Enhancements for 2016 include: Forward Emergency Braking added to Rogue SL

Premium Package; Nissan-Connect Services powered by SiriusXM added to Rogue SL; Blind Spot Warning functionality changed from camerabased to radar-based; Siri Eyes Free added to Rogue SV Premium Package and Rogue SL; Body-colored outside mirrors with integrated turn signals and chrome door handles added to Rogue S Appearance Package; and the addition of the exterior color Magnetic Black (Super Black no longer available).





Kelly Volkswagen



Address: 72 Andover St. (Rte. 114), Danvers, MA 01923 Phone Number: 978-774-8000 Website: www.KELLYAUTO.com Best Deal? The 2016 Volkswagen Jetta

Why? The Volkswagen Jetta is technologically advanced with quality engineering.

Your hottest selling vehicle: 2016 Volkswagen Jetta

Why? The Jetta provides a terrific value and great leasing and financing programs.

Your dealership's strong points? Our customer service sets the standard for auto dealers nation wide and our overall attention to detail is second to none.

Biggest development for your dealership this year? The much awaited arrival the 2017 Volkswagen Alltrack! This Cross Over is proving to be one of the most desired all wheel drive vehicles in its segment.

2017 Volkswagen Golf Alltrack

Base model estimated mpg: 25/34 Estimated starting price:

\$24,995 The all-new Golf Alltrack is

the eagerly awaited derivative

of the Golf SportWagen, combining that vehicle's practicality and fun-to-drive nature with the Alltrack's virtually go-anywhere capabilities of 4Motion all-wheel drive and rugged exterior styling. The Alltrack uses Volkswagen's powerful yet fuel-efficient 1.8-liter TSI turbocharged and direct-injected four-cylinder engine. This makes 170 horsepower and 199 lb.-ft. of torque and is offered with a six-speed DSG dual-clutch automatic transmission or a six-speed manual transmission. While this compact wagon

boasts excellent on-road manners the Alltrack's defining characteristic is its 4Motion all-wheel-drive system. In normal driving, the Alltrack acts like a front-wheel-drive car for better fuel economy, but as soon as the system detects wheel slip, up to 50 percent of the drive torque can be shipped to the rear wheels. From the outside, the 2017 Golf Alltrack's rugged appearance is easy to differentiate from the SportWagen. Cladding for key body pieces, including the unique bumpers, wheel wells and side sills, gives off-road protection and the front fascia incorporates foglights and a unique honeycomb grille.

Inside, Alltrack mimics Sport-Wagen in layout, but gets a more upscale feel. Leatherette seating surfaces are standard and Alltrack receives a unique brown leatherette option in addition to aluminum pedal covers, door sills with Alltrack branding, unique dashpad trim, and ambient lighting. Standard infotainment features include a 6.5-inch touchscreen, rearview camera, and VW connectivity.

The Alltrack has a spacious trunk with the rear seats up, it boasts 30.4 cu ft of space and when the 60:40 split rear seat is fully folded, that figure rises to 66.5 cu ft of storage.

Compiled by Motor Matters



Saturday, October 8, 2016



COLUMBUS DAY AUTO SECTION



2017 Dodge Durango

Base model estimated mpg: 19/27

Estimated starting price: \$29,995

For 2017, Durango builds on its proven performance, utility and comfort with a new model, new appearance packages and a newly available soft-touch hand-wrapped instrument panel.

Dodge Durango's standard eight-speed automatic transmission is paired with either the award-winning 3.6-liter Pentastar V-6 engine rated at an impressive 290 horsepower and 260 lb.-ft. of torque, delivering up to 26 mpg and towing capability of 6,200 pounds, or the 5.7-liter HEMI V-8 engine that produces 360 horsepower and 390 lb.-ft. of torque and class-leading towing capability of 7,400 pounds. The latest technology includes a programmable digital instrument cluster, available class-exclusive 9-inch dual screen Blu-ray and DVD player, available Beats premium audio system, 8.4-inch Uconnect touchscreen radio with navigation and, new for 2017, a function to view trailed items through the rear mounted camera while the Durango is in motion.

Durango's available threerow seating offers spaciousness and flexibility with 85 cu. ft. of cargo capacity, 50 different seating configurations, including available second-row captain's chairs.

The Dodge Durango's rearwheel-drive-based drivetrain is the foundation for its outstanding on-road driving performance. Available all-wheel drive (AWD) further enhances driver confidence by leveraging the SUV's 50/50 weight distribution. The Durango's two available AWD systems -one for V-8 and one for the V-6 models -- greatly enhance the vehicle's traction and handling.

The HEMI-powered AWD Durango features a low-range transfer case with a neutral position. Low range improves light off-road performance and helps ease maneuvers, such as pulling a boat up a steep launch or backing up with a trailer. The neutral position in the transfer case allows the vehicle to be flat-towed without damaging powertrain components.

Compiled by Motor Matters

2016 Cadillac CTS

Base model estimated mpg: 21/31 Estimated starting price:

\$54,280

The 2016 edition of CTS features significant enhancements in performance, efficiency and connectivity.

The CTS is lighter than its primary competitors, enabling the most agile driving dynamics in the class, and its range of power-dense powertrains underpins its performance.

A roomy, driver-centric cockpit interior with integrated technology through Cadillac CUE and hand-crafted appointments complements the exterior and supports the CTS sedan's driving experience. Eight interior environments are offered, each trimmed with authentic wood or carbon fiber. Leather seating

is available, including available full semi-aniline leather, with hand-crafted, cut-and-sewn executions.

An all-new 3.6L V-6 engine debuts in the 2016 CTS, ushering in new benchmarks for efficiency, refinement and durability. The second-generation, clean-sheet engine redesign incorporates new features, including Active Fuel Management (cylinder deactivation) and Stop/Start technology to enhance fuel economy.

At 335 horsepower, it's also the most powerful naturally aspirated V-6 in the segment. A new Hydra-Matic 8L45 paddle-shift eight-speed automatic transmission is matched with the 3.6L V-6, elevating the driving experience with one of the luxury market's smoothest, quietest and most efficient powertrain combinations. The Cadillac 2.0L Turbo returns in the CTS for 2016, adding the fuel-saving Stop/ Start feature. It also is matched with the new 8L45 eight-speed automatic transmission.

Linear elements, including an uninterrupted feature line that runs from the headlamps to the taillamps, emphasize the CTS's long, lean proportion and contribute three-dimensional qualities to its surface.

The spacious, driver-centric cockpit interior in the CTS Sedan combines technology and hand-crafted appointments to support the driving experience.





2017 Buick Enclave

Base model estimated mpg: 15/22 Estimated starting price:

\$40,000 Buick debuts the Enclave Sport Touring Edition for 2017 with an expressive and athletic appearance for the popular Enclave midsize luxury SUV. The Sport Touring is highlighted by a Satin Black Ice-toned grille and 20-inch chrome-clad wheels with Satin Black Ice accents.

The 2017 Sport Touring Edition brings the brand's newest design theme to a vehicle with Buick's most loyal customers. With timeless exterior design, Buick's signature QuietTuning, and three rows of premium, first-class seating designed to comfortably hold adult passengers, Enclave has helped make Buick one of the industry's most successful SUV brands.

Signature design elements on the Enclave, such as sculpted styling and a black-chrome waterfall grille, are distinctly Buick. Complementary features including signature wingshape LED lighting and monochromatic paint schemes accented with chrome, contribute to the Enclave's premium appearance, along with large 19- and 20-inch wheel designs.

Inside the Enclave, high-quality materials and the intuitive technology of Buick IntelliLink set the tone for luxury. Rich, saturated tones and contemporary color combinations enhance Enclave's sense of style. The 2017 Enclave finds

its power in a 3.6L V-6 engine featuring fuel-saving direct injection technology and continuously variable valve timing, matched with a six-speed automatic transmission. Direct injection helps the engine produce 288 horsepower and 270 lb-ft of torque with good efficiency. EPA fuel economy estimates are very competitive with other three-row crossovers and utilities.

Compiled by Motor Matters

2017 Buick Encore

Base model estimated mpg: 25/33 Estimated starting price:

Estimated starting price: \$22,990

Buick's new 2017 Encore strengthens the appeal of its small SUV with more refined styling and new connectivity technology.

A new front-end appearance and a new premium interior highlight the visual refinements, while Apple CarPlay and Android Auto are supported by a next-generation IntelliLink system. Pushbutton start, keyless unlock via the exterior door handles and an 8-inch color touchscreen highlight the Encore's roster of new standard features.

The new design features

the sculptural surfacing and elegant line work that continues to distinguish the Buick brand. The addition of the winged grille with Buick's new tri-color insignia, new front headlamps and rear LED signature tail lamps contemporize the Encore and set up the visual flow around the entire vehicle. Uplevel models receive Buick's full LED headlamps, which provide efficient, clear lighting of the road ahead.

Also new are a chrome exhaust outlet, body-color heated outside mirrors, a new 18-inch wheel design and three exterior colors: Black Cherry Metallic, Ebony Twilight Metallic and White Frost Metallic.

All 2017 Encore models of-

fer room for five and up to 48.4 cubic feet of storage space with the 60/40 split rear seat folded. Standard features include 10 airbags and StabiliTrak stability enhancement and a 1.4L turbo four-cylinder/six-speed automatic powertrain.

Buick's exclusive QuietTuning is standard on all models and includes Bose Active Noise Cancellation technology. Encore also offers available active safety features including Rear Cross Traffic Alert, Side Blind Zone Alert, Rear Park Assist, Forward Collision Alert and Lane Departure Warning.

Compiled by Motor Matters



Saturday, October 8, 2016





Address: 211 Rantoul Street (Rte. 1A) Beverly, MA 01915 Phone Number: 978-922-0059

Directions: It is easily accessible on Rte 1A in Beverly.

Website: www.KELLYAUTO.com

Best Deal? The 2016 Ford Escape and 2016 Ford F-250 **Why?** The Ford Escape is a stylish compact SUV that is eye catching and safe and the F-250 is one of America's hardest working trucks on the road and extremely versatile.

Your hottest selling vehicle? The 2016 Ford F-150 & F-250 Why? The F Series Trucks are the best selling trucks in the United States.

Your dealerships strong points? Newest member of the Kelly Automotive Group which is known for its impeccable reputation and excellent customer service.

2017 Ford F-150 Raptor

Base model estimated mpg: 16/22 Estimated starting price:

\$48,325

Ford introduces the all-new F-150 Raptor SuperCrew, adding agility, versatility and roominess to the toughest, smartest, most capable F-150 Raptor ever.

Developed with the DNA of a Baja race truck, the 2017 Ford F-150 Raptor is unique among off-road and performance vehicles, with a purpose-built engine, chassis and suspension that enables it to travel fast over challenging desert landscapes or crawl over rocky terrain.

F-150 Raptor SuperCrew with four full-size doors provides rear passengers with more legroom and comfort on the trails and more space to stow gear while exploring the wilderness. SuperCrew's 145-inch wheelbase is 12 inches longer than the standard Raptor SuperCab 133-inch wheelbase.

Advanced materials -- including high-strength steel and high-strength, military grade, aluminum alloy -- help save up to 500 pounds versus the prior Raptor for improved off-road prowess. Combined with allnew EcoBoost engine technology, the next-generation F-150 Raptor's power-to-weight ratio has been improved, making the truck even more agile off-road. The all-new F-150 Raptor also boasts its first-ever dual exhaust and new 17-inch wheels with next-generation BFGoodrich All-Terrain KO2 tires designed for off-road performance. The 2017 F-150 Raptor

is powered by Ford's new, second-generation high-output 3.5-liter EcoBoost engine that produces more power with greater efficiency than the current 6.2-liter V8, which is rated at 411 horsepower and 434 lb.-ft. of torque.

The high-output 3.5-liter Eco-Boost is a Raptor-exclusive in the F-150 lineup paired with an all-new 10-speed transmission for improved efficiency. An all-new four-wheel-drive, torque-on-demand transfer case, with advanced, easy-touse off-road mode driver-assist technology, further improves Raptor's performance so it is easy to drive off-road across varying terrain.

Compiled by Motor Matters



Saturday, October 8, 2016

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FRAMINGHAM

<u>S25</u>

Saturday, October 8, 2016

Kelly Nissan of Lynnfield



Dealership Name: Kelly Nissan of Lynnfield Address: 275 Broadway (Rte 1) Lynnfield, MA 01940 Phone number: 781-598-1234 Website: kellyauto.com

Best Deal? The 2016 Nissan Altima and the 2016 Nissan Rogue

Why? The award winning 2016 Rogue and award winning 2016 Altima both offer terrific leasing and financing programs. **Your Hottest selling Vehicle:** The 2016 Nissan Altima and the 2016 Nissan Rogue

Why? Both vehicles represent a terrific value and both are one of the best vehicles on the road today.

Your dealership's strong points: We have the largest inventory in New England, along with our impeccable reputation and superb service.

What is the biggest development for your dealership this year? Kelly Nissan was chosen by Nissan North America as one of the best Nissan dealerships in the country!

Directions to your dealership: Easily accessible on Rte 1 north in Lynnfield

2016 Nissan Altima

Base model estimated mpg: 27/39

Estimated starting price: TBA The Altima transformation for 2016 includes a new look for the exterior, a refined personal space interior, enhanced connectivity, more available safety and security features **and** an expanded model lineup.

The new Altima's front and rear sections feature totally new designs and sheet metal. In front, that means adding a new lowered muscular front fascia with distinctive "V-motion" grille and new bumper. Also new are the Altima hood and fenders, with new tailored character lines. The headlights are also redesigned -- with available signature LED boomerang headlights, fog lights and Daytime Running Lights creating a more contemporary "face." Efforts were also made to isolate noise created by hard acceleration, utilizing additional insulation and sound barriers, especially in the firewall area. In addition, new engine mounts have been adopted and the center muffler has been increased in size to further reduce sound transmission into the Altima interior.

Inside the new 2016 Altima's refined, personal space interior, the most noticeable change is in the center of the vehicle, where a new C-stack and center console offer easier use. Altima 2.5 S, 2.5 SR, 2.5 SV, 2.5 SL and 3.5 SR grades feature a standard 5.0-inch color audio display, which is used for a number of tasks including viewing images from the RearView Monitor and accessing the NissanConnect with Mobile Apps system. The 2016 Altima is offered with a choice of two refined powerplants -- a 2.5-liter 4-cylinder and a 3.5-liter V6. The Xtronic transmission adds third-generation D-step Shift logic, creating a more responsive acceleration feel both from a standing start and during reacceleration in situations such as passing slower vehicles.

Altima 3.5 SR and 3.5 SL models are powered by an advanced, award-winning VQ35DE 3.5-liter V6 rated at 270 horsepower and 251 lb-ft of torque.





COLUMBUS DAY AUTO SECTION

Moschetto Brothers



Address: 285 Merrimack St, Methuen

Phone number: (978) 683-4536

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Website: moschettobros.com

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Your Hottest selling Vehicle: 4-Cylinder Sport Utility Vehicles.

Why? They are perfect for New England winters and great on gas mileage.

Your Dealerships Strong points: Moschetto Bros has been in business since 1944. That is 72 years of great service to our customers.

Biggest Development for your dealership this year? Cutting edge technology within our state of the art service facility, allowing us to service all makes and models, and a master certified technician on staff.

What we can look forward to in the year ahead? The same great service we have always provided to customers, both old and new.

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2016 Chevrolet Cruze

Base model estimated mpg: 29/41

Estimated starting price: \$16,170

Packed with new technologies such as Android Auto, Apple CarPlay and new active safety features, as well as a more spacious interior and an athletic, aerodynamically optimized design, the 2016 Chevrolet Cruze elevates the compact car segment - from San Francisco to Shanghai and from Boston to Buenos Aires. It was offered in more than 40 global markets when it went on sale in early 2016.

A new 1.4-liter turbocharged engine with direct injection and 153 horsepower helps enable an estimated 40 mpg on the highway with the available six-speed automatic transmission. Stop/start technology helps enhance the Cruze's efficiency in stop-andgo driving.

The new turbo engine and a leaner architecture reduces up to 250 pounds of weight, as well as contribute to the new Cruze's stronger performance, with an expected 0-60-mph acceleration of 8 seconds.

The 2016 Chevrolet Cruze's design balances the designers' inspiration and the efficiency-optimizing input of wind tunnel testing - leveraging the aero experience of vehicles including the Volt. The result is one of the sleekest-looking cars in the class, with a 0.29 coefficient of drag - an attribute contributing directly to an estimated 40 mpg on the highway.

The sleek profile is complemented by detailed, layered line work in the hood and body-side panels, contributing to an overall impression of muscularity - with an athletic stance enhanced by the longer wheelbase.

Compiled by Motor Matters

<u>S31</u>

2016 Infiniti QX50

Base model estimated mpg: TBD

Estimated starting price: TBA

Infiniti is making significant enhancements to its current lineup for 2016 beginning with the QX50 luxury crossover.

Along with the addition of 3.2 inches to the wheelbase, the 2016 Infiniti QX50 also features a revised exterior in line with other recent Infiniti models, such as the Q50 sedan. Standard content has also been increased, including the addition of a moonroof for all grade levels, and a new Hagane Blue exterior color is now offered.

The 2016 QX50 is now offered in just two models -QX50 and QX50 AWD with Intelligent All-Wheel Drive. Optional equipment packages have also been revised for 2016, with a new Premium Plus Package added to the previously available Premium, Deluxe Touring and Technology packages.

As one of the first personal luxury crossovers on the market, the new QX50 once again combines a sculpted, elegant exterior design, exhilarating driving performance and an engaging interior environment.

Each comes equipped with a standard 325 horsepower 3.7-liter V6 - one of the most powerful engines in its segment - and a 7-speed automatic transmission.

Standard features found on every QX50 include leatherappointed seating, heated front seats, Intelligent Key with Push Button Ignition, SiriusXM* Satellite Radio, Bluetooth® Hands-Free Phone System, RearView Monitor, eightspoke 18-inch aluminum-alloy wheels and a power sliding tinted glass moonroof.

Other available equipment includes an Adaptive front Lighting System with autoleveling headlights, Maple interior accents, driver's seat headrest coat hanger, Bose^{*} Audio System with 11 speakers, Advanced Climate Control System with Plasmacluster^{*} air purifier, power up-folding 2nd row seat and 19-inch wheels and tires.



