

1 IN THE SUPERIOR COURT OF CALIFORNIA

2 FOR THE COUNTY OF NAPA

3 --oOo--

4 ORIGINAL

5 In re

6)
7 2017-2018 NAPA COUNTY)
8 GRAND JURY INVESTIGATION.)
9 _____)

No. 001

10
11 --oOo--

12 REPORTER'S TRANSCRIPT OF PROCEEDINGS HAD

13 AT TIME OF INVESTIGATION

14
15 --oOo--

16
17
18 Napa, California
19 Wednesday, February 21, 2018
20 9:00 O'Clock A.M.

21
22
23 Reported By:

24 KAREN R. KRONQUEST, RPR
25 CSR No. 7482

26 _____
27 KAREN R. KRONQUEST, CSR No. 7482
28 1111 Third Street, Room 230
Napa, California 94559
(707) 299-1190

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AG004243

I N D E XPAGE

PROCEEDINGS

2

--oOo--

WITNESSES:

JOHN CRETAROLO

Examination by Mr. Dell'Ario

7

JENNIFER TYDINGCO

Examination by Mr. Dell'Ario

29

RICHARD ANDERSON

Examination By Mr. Dell-Ario

72

--oOo--

REPORTER'S CERTIFICATE

115

1 WEDNESDAY, FEBRUARY 21, 2018

9:00 O'CLOCK A.M.

2 --oOo--

3 ALAN CHARLES DELL'ARIO, foreperson, 1754
4 Second Street, Suite D, Napa, California, 94559,
5 conducted the investigation this day.

6 KAREN R. KRONQUEST, RPR, CSR No. 7482, was
7 present and acting as an Official Shorthand Reporter for
8 the County of Napa.

9 The following proceedings were then and there
10 had, to wit:

11 P R O C E E D I N G S

12 MR. DELL'ARIO: All right. Let's call the
13 meeting to order. We're on the record; Karen is our
14 court reporter, so unless I say we're off the record
15 everything is going to be reported as we're here today.
16 The first thing I'd like to do is call the roll.

17 Robert Edmondson?

18 MR. EDMONDSON: Here.

19 MR. DELL'ARIO: Rob Feckner?

20 MR. FECKNER: Good morning.

21 MR. DELL'ARIO: John Flemer?

22 MR. FLEMER: Here.

23 MR. DELL'ARIO: Larry Green?

24 MR. GREEN: Here.

25 MR. DELL'ARIO: Lauren Griffiths?

26 MS. GRIFFITHS: Here.

27 MR. DELL'ARIO: Mark Limon?

28 MR. LIMON: Here.

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1 MR. DELL'ARIO: John Morris?
2 MR. MORRIS: Here.
3 MR. DELL'ARIO: Kenzie Nicoll?
4 MS. NICOLL: Here.
5 MR. DELL'ARIO: Shawn Rau?
6 MR. RAU: Here.
7 MR. DELL'ARIO: Ira Schwartz?
8 MR. SCHWARTZ: Here.
9 MR. DELL'ARIO: Lorraine Shauffel?
10 MS. SHAUFFEL: Here.
11 MR. DELL'ARIO: Walter Spicer?
12 MR. SPICER: Here.
13 MR. DELL'ARIO: Kort van Bronkhorst?
14 MR. VAN BRONKHORST: Here.
15 MR. DELL'ARIO: Robert Whisten?
16 MR. WHISTEN: Here.
17 MR. DELL'ARIO: Krstyna Wulff?
18 MS. WULFF: Here.
19 And foreperson, Alan Dell'Ario is here. Not
20 here are Gary Ettinger, who's excused and Karen Burzdak,
21 who is recused.
22 We're here to inquire into the charge of
23 misconduct in office by the Assessor John Tuteur.
24 Unless the public hearing be ordered by the Court no
25 person is to be present except the members of the grand
26 jury, the witness under examination and the court
27 reporter. If you should determine that any district or
28 county officer is guilty of misconduct, including

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1 willful or misconduct in office, including Mr. Tuteur,
2 we may agree to present an accusation in writing stating
3 the offense against that officer will initiate legal
4 action to have the officer removed from office. The
5 accusation will be delivered to the District Attorney.

6 The -- we have previously discussed the
7 subject of the offenses; namely, misconduct in office,
8 possibly conflict -- criminal conflict of interest, and
9 any other charges or offenses that may appear to us as
10 the evidence is presented. Any person who's -- any
11 member of the jury who's partial or prejudiced either as
12 to the case or person named should retire now during the
13 remaining course of the investigation.

14 Does anyone feel like they cannot fairly and
15 honestly adjudicate these facts?

16 I will administer oaths to the witness. If
17 you have questions please write them on the three by
18 five card, deliver them to the secretary, Mr. Van
19 Bronkhorst, and he will present them to me and I will
20 ask them if I think they're appropriate questions to be
21 asked.

22 I hope you appreciate that I have some -- have
23 to exercise some legal judgment here because if we do
24 return an accusation then this record will be available
25 to the accused and these proceedings will likely be
26 scrutinized to see that we did it properly.

27 The court reporter is here transcribing all of
28 the proceedings unless I say we're off the record. She

KAREN R. KRONQUEST (707) 299-1190

1 has been previously sworn to perform the reporter's
2 duties by me yesterday under my powers granted by the
3 Penal Code.

4 In your investigation you can receive no other
5 evidence such as that is given by witnesses produced and
6 sworn or furnished by writings, material objects or
7 other things presented to the senses or contained in a
8 legally admissible deposition.

9 We are not required to hear evidence presented
10 that is exculpatory, but we may ask it. So among the
11 things you may consider if something comes up that you
12 think a question needs to be asked of a witness that
13 possibly generates evidence that could be exculpatory,
14 then, please, you have that right and in fact we should
15 look at that evidence if you think so may exist.

16 Like any other matters, this is -- these
17 proceedings are subject to our confidentiality
18 provisions and we will act accordingly and so advise the
19 witnesses. Let's go off the record.

20 (A discussion was had off the record.)

21 MR. DELL'ARIO: Hi.

22 MR. CRETAROLO: Hi. I'm Jon Cretarolo.

23 JOHN CRETAROLO,
24 called as a witness, was examined and testified as
25 follows:

26 MR. DELL'ARIO: In your testimony before the
27 grand jury do you swear to affirm the truth and nothing
28 but the truth in the responses to the questions of the

KAREN R. KRONQUEST (707) 299-1190

AG004248

1 grand jury?

2 You are further admonished not to reveal
3 anything about your testimony, either testimony by you
4 or questions asked by members of the jury. If you
5 reveal such matters concerning the grand jury proceeding
6 you maybe prosecuted for contempt.

7 In addition, you should be aware that a grand
8 juror may not reveal anything about a grand jury
9 proceeding as prescribed in section 9.241 of the
10 California Penal Code, nor may any record of this
11 proceeding be subpoenaed by any individual or court
12 except in the case of criminal proceedings when the
13 records of the grand jury testimony may be produced to
14 verify if there was perjury in testimony given before
15 the Court.

16 If you believe that a question you are asked
17 may tend to incriminate you, you would have the right
18 under the Fifth Amendment of the United States
19 Constitution to refuse to answer that question unless
20 ordered by a judge. Do you understand that?

21 MR. CRETAROLO: Yes.

22 MR. DELL'ARIO: Please be seated.

23 THE COURT REPORTER: Could you please spell
24 your name?

25 MR. CRETAROLO: First name is J-o-n, last name
26 Cretarolo, C-r-e-t-a-r-o-l-o.

27 //

28 //

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AG004249

EXAMINATION

BY MR. DELL'ARIO:

Q Mr. Cretarolo, thank you for coming. We appreciate the fact that you agreed to appear without benefit of subpoena.

Have you ever testified in court before?

A No.

Q Have you ever given testimony at deposition before?

A No.

Q By way of explanation, we are here as though we are in court; the court reporter just asked you to spell your name, is taking down the proceedings as we ask and you pose answers.

A Um-hum.

Q If there's something I ask of you that is unclear or you don't understand, please let me know. Otherwise, we don't have any way of knowing you don't understand the question.

A Okay.

Q Are you with me on that?

A Yes, thank you.

Q Would you tell us what your current job title is?

A I'm the Staff Services Manager for the Assessor/Recorder, County Clerk and Elections divisions of Napa County.

Q So do you serve all three branches of Mr.

KAREN R. KRONQUEST (707) 299-1190

1 Tuteur's office?

2 A Yes.

3 Q And prior to working in that office what was
4 your work experience?

5 A I had 30 years of managerial experience with
6 Hewlett Packard Company in Palo Alto but did a lot of
7 roadwork in Asia Pacific and Latin America. I moved
8 from Hewlett Packard Company in 1990 and -- '90, rather,
9 and went to Agilent Technologies for two and a half
10 years, where I was the manager managing 2 million square
11 feet of office space in the bay area.

12 And then I took an early retirement; turns out
13 that we had something called 911 and a total
14 restructuring of my organization where it was outsourced
15 and I just took the opportunity to retire. So I retired
16 for 13 years, which was great. Moved up to Bainbridge,
17 Washington, with my wife and took care of our
18 grandchildren and, you know, basically come back to
19 California.

20 We had visited Napa during the 10 years that
21 we were up there and really loved the area, came here
22 and saw the job posted that John had available and
23 looked at it and said my gosh, this is my job. So, you
24 know, sun and moon and stars were aligned and John and I
25 clicked and that's three years later.

26 So I've been there for three years.

27 Q Before I forget, have you talked to anyone
28 about your appearance today?

KAREN R. KRONQUEST (707) 299-1190

1 A No. I had an opportunity -- John made it very
2 clear that this is -- I'm not to say anything and I said
3 John, first of all, so -- I said John, is this kind of
4 like the public works grand jury deal where they're just
5 investigating the operation, et cetera, and he said I
6 can't tell you that. And he also told me that if I had
7 any questions I could call Susan Aultman, county
8 counsel, if I had any questions. And I didn't do that
9 because I figured I'd just come and chat.

10 Q Very well.

11 So you've been with the -- in this job with
12 the assessor's office since when?

13 A 2015, January.

14 Q Are you certified by the Board of Equalization
15 as a property tax appraiser?

16 A No.

17 Q Have you taken any courses or received credit
18 for appraisal?

19 A No.

20 Q Do you have --

21 A Let me explain my job, if --

22 Q You may.

23 A So I'm Staff Services Manager. So I get
24 involved with the assessor/recorder, county clerk and
25 elections, but it's in terms of budgeting, human
26 resources liaison. I guess, involved with hiring folks.
27 I get involved with HR issues, I get involved with
28 project management. We have instituted several large

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1 projects and I manage those projects and a multitude of
2 things. I do budgeting.

3 Right now I'm up in my ears in budgeting, both
4 mid year budget and an annual budget, and so I don't
5 really get involved with the assessment of properties.
6 While I work with people who do; but --

7 Q Yeah, all right.

8 You segued into my next question.

9 A Sorry.

10 Q Is it correct, then, that you don't have any
11 role in assessing properties?

12 A Correct.

13 Q So, for example, you wouldn't know anything
14 about Williamson Act contracts?

15 A I know about it.

16 Q What do you know about Williamson Act
17 contracts?

18 A I understand that -- I think it was in the
19 60s -- there was a need to preserve the agricultural
20 nature of Napa Valley and therefore there was an act
21 that essentially provided an incentive to property
22 owners. As long as they preserved their property to be
23 agricultural in nature they are able to get a reduction
24 in their property taxes. And I think it's for a 10-year
25 period. So I know a little bit about some of these
26 things; I don't actually administer the ag contracts.

27 Q All right.

28 A I am somewhat familiar.

KAREN R. KRONQUEST (707) 299-1190

1 Q So you're not involved in the ag contract
2 assessment at all; is that correct?

3 A I am not. Not directly.

4 Q And you have any involvement in the
5 questionnaires that are periodically sent out to
6 contract holders requesting information?

7 A No.

8 Q Are you involved in anything to do with
9 contracts that are deemed -- or properties that are
10 deemed to be no longer eligible for a Williamson Act
11 contract?

12 A No.

13 Q Are you familiar with the term nonrenewal as
14 pertains to the Williamson Act?

15 A I have heard the terms. John has staff
16 meetings and, of course, it's a manager and supervisor
17 meeting and we talk about these topics and, you know,
18 it's discussed.

19 Q Have you ever been privy to any discussions
20 among the staff concerning whether or not Williamson Act
21 properties are being improperly valued?

22 A I had one interesting observation. And I'm
23 not sure if it was Williamson, very honestly, but it was
24 a winery.

25 Q Could you elaborate for us, please.

26 A It was actually in a -- it was a performance
27 evaluation. And the individual being evaluated was
28 questioning the method for a particular valuation of a

KAREN R. KRONQUEST (707) 299-1190

1 winery. And it had to do with the permitting for the
2 winery. And if you -- I'm trying to get the details
3 straight because it was a very unusual -- I was -- by
4 the way, I was asked to participate as my HR liaison
5 role with the supervisor and the employee.

6 And the employee brought this up as an issue
7 of that she felt that a property-- a winery property was
8 valued too low. And the contention was that if it had
9 the potential of development into a winery -- and I only
10 know this in general, but the point was the supervisor
11 had mentioned that not only she, but her boss, the chief
12 appraiser and John Tuteur as well as this individual and
13 another person seen -- she is an Appraiser III, and
14 another Appraiser III all talked about this and agreed
15 that the property in this particular type of situation,
16 if there wasn't a certain type of permit obtained then
17 it should not be valued higher. And it should only be
18 valued higher after a permit is obtained, which seems to
19 make sense, because until that point there is no
20 indication that it would be developed as a winery.

21 So I may be getting some of these details
22 wrong and it may not specifically be the way it
23 happened, but it had something to do with the valuation.

24 Q All right.

25 And who was the employee?

26 A Lisa Carlile.

27 Q And who was the supervisor?

28 A Jennifer Tydingco.

1 Q And who was -- you mentioned other gentleman
2 in addition to Mr. Tuteur?

3 A That would be Rick Anderson, Richard Anderson.
4 He's the chief appraiser, and then the other person --
5 and again this is hearsay, but the other person that I
6 understood that was -- had been discussed this
7 particular situation was Dan Woods. He is an Appraiser
8 III.

9 So in other words there was contention from
10 Lisa that the property was valued too low. And Jennifer
11 said wait a minute, we have an agreement that we would
12 value it a certain way until a permit was issued. And
13 I'm forgetting the actual permit. It had to do with
14 a -- I'm going to totally screw this up, but a drainage
15 type permit that wineries need to get prior to
16 developing the property.

17 Q Was the name of the owner of the property
18 mentioned?

19 A No. Again, there was a little bit of a
20 surprise -- more than a little bit of a surprise to me
21 because it was in the middle of a performance
22 evaluation.

23 Q And approximately when did this occur?

24 A It was about a year ago, because she just had
25 another review. We have reviews on an annual basis.

26 Q So about -- it would have been Miss Carlile's
27 2017 review, to the best of your knowledge?

28 A Yep.

1 Q You remember you have to answer audibly so she
2 can hear you.

3 A Yes, sorry.

4 Q It happens. It shows you're not an expert.

5 A Yeah.

6 Q Do you have any opinion as to whether or
7 not -- well, let me back up.

8 A Let me just back up. I'm trying to think
9 about the timing. I could be off on that. I think it
10 was a year ago that the conversation occurred. Yeah, I
11 think it was, because that's the only other time that I
12 was actually in the room with them.

13 Q Are you routinely part of these performance
14 appraisals?

15 A No.

16 Q Was -- how was it that you came to be invited
17 to this one?

18 A Because Lisa had -- well, let me give you some
19 background. Jennifer is a relatively new supervisor and
20 she manages eight people in the appraisal staff. The
21 interview process included Lisa Carlile, who also
22 applied for job. Lisa did not get the job. Lisa was
23 very -- to say mildly, very upset. And very honestly --
24 and can I speak honestly?

25 Q You can honestly -- we encourage you to do
26 that. You've been sworn to tell the truth and,
27 remember, that everything said in this room stays here.

28 A Okay.

KAREN R. KRONQUEST (707) 299-1190

1 So when this occurred actually a year and a
2 half ago, probably, Lisa is a senior person, has a lot
3 of experience, very smart, but just has some
4 relationship issues with people. And Jennifer Tydingco
5 just totally knocked the interview out of the park.
6 There were three people: One person from another
7 county, myself and Rick, Rick Anderson, the chief
8 appraiser. And it was consistent. All three of us said
9 Jennifer Tydingco was the best person in the interview
10 process. We did scoring, everything. She was the best.

11 And it went -- when it was announced Lisa just
12 went -- just totally flipped. And to the point where in
13 my Hewlett Packard mind this was insubordination, this
14 was bad. And she went into John's office and yelled at
15 him and, you know, basically made a huge scene. And
16 this didn't stop. This continued and basically Lisa was
17 very adept at fomenting ill will among the troops. And
18 if it's not been-- it's gotten better, but it was really
19 bad there for a while.

20 So -- and I have no vested interest
21 whatsoever, I'm an observing. She doesn't report to me,
22 but because of my Hewlett Packard experience and
23 managerial experience John has asked me to get involved
24 with some HR related issues. That's why he wanted me to
25 sit in with Lisa and Jennifer during the -- whenever
26 they have conversations and performance evaluations.

27 Q Has there been a subsequent performance
28 review?

1 A That was just delivered a week or so ago and
2 it has improved. Time heals all wounds, apparently, but
3 it has definitely improved.

4 Q I take it you were present during the oral
5 part of the interview?

6 A No.

7 Q All right.

8 So what's the basis -- you've seen a written
9 appraisal, then?

10 A Yes. And so I can tell you why I wasn't.
11 Because during the heated conversation that I was trying
12 to describe to you where Lisa felt that the winery
13 property in question had been undervalued and she was
14 yelling at the supervisor basically that she's sick and
15 tired of having the taxpayers of Napa County not getting
16 the right deal or whatever.

17 And basically Jennifer said well, it's -- and
18 she was very emotional and yelling. And Jennifer during
19 this review said well, I think we may consider taking
20 away the ag property valuations from you if you're so
21 vested and so emotional about this. And so basically
22 Lisa said okay, I'm not going to do any more. I'm not
23 going to do any more conflicts. And then went back to
24 their corners and Lisa said something like okay, so I'm
25 not doing any more; is that correct?

26 And I was copied -- this is an e-mail. I was
27 copied on it, I said I believe what I heard was that you
28 may consider taking it away, not that she is taking it

KAREN R. KRONQUEST (707) 299-1190

1 away. As a matter of fact, that probably would not have
2 been a good idea, because Lisa is critical to the ag
3 activities. So ultimately the responsibility for ag was
4 not taken away from Lisa, but the fact that I added my
5 comment that I didn't think I heard Jennifer say that
6 she's definitely taken off of it, that she would
7 consider taking her off of it, Lisa felt that I had
8 basically stabbed her in the back or something, and
9 therefore she didn't want me in this next interview.
10 And that's fine. Rick went into the next interview. So
11 sorry if I I'm getting --

12 Q No, that's -- we appreciate you coming.

13 A Okay.

14 Q The jury is mostly interested in finding out
15 what's going on, not so much with a preconceived idea of
16 what should be going on.

17 A Sure.

18 Q Do you have any -- turning back, one of the
19 jurors had a question. During this discussion about the
20 agreement and the permit as relates to Williamson Act,
21 who was the one that said there was an agreement, which
22 person?

23 A I believe it was Jennifer.

24 Q And the agreement was, I think as you
25 described it, that unless there were a permit of some
26 sort, perhaps a drainage permit?

27 A I'm forgetting the term, but it's a standard
28 step that one takes when one wants to develop a property

KAREN R. KRONQUEST (707) 299-1190

1 into a winery. You have to take this first step and
2 that then leads to further permitting. But until that
3 point -- I mean, it's potential, but there's no
4 indication it would be a winery.

5 Q Okay.

6 A Yeah.

7 Q Do you have any role as regards to Prop 8
8 properties?

9 A Once again, I get involved in June with the
10 close of the roll. And that's basically some -- not in
11 terms of valuing the Prop 8 properties, I know that it's
12 done and it's done by the appraiser, there are certain
13 programs that are run and then what I do is I get
14 involved with running reports. It's a megabit system
15 reports that summarize the value and you see a change
16 from year to year, property values.

17 Q Would you tell the jurors -- because I didn't
18 lay the foundation for this question very well, what
19 Prop 8 is, what that means?

20 A Okay.

21 I forget when it was, maybe in the 80s, there
22 was a state law that basically says that if there is an
23 economic downturn and the value of one's property comes
24 below the assessed value then Prop 8 kicks in and says
25 you can reduce the assessed value. And -- but then over
26 time it's reviewed and each year the appraisers take a
27 look at it, see what the market has done and will adjust
28 property values. And this could be incremental steps.

1 One of the most confusing things for people is
2 they know that their property taxes can't go up more
3 than 2 percent a year, but with the Prop 8 valuation
4 it's very possible that it would go up more than
5 2 percent. Because if you have gone from, let's say, a
6 100,000 down to 50,000 and all of a sudden the market
7 value is at a 100,000 again and it's come up, it's gonna
8 go up more than 2 percent.

9 Q So just to summarize, then, Prop 8 is kind of
10 a shorthand for the -- for properties that are assessed
11 at some number -- some value lower than their Prop 13
12 value?

13 A Yes, that's --

14 Q Prop --

15 A Prop 13 based value, yeah.

16 Q Generally speaking, 13 is either the lesser of
17 the purchase price of the property or the 1978 value; is
18 that correct?

19 A Yes.

20 Q Are you familiar at all with Section XI
21 properties? I think I've seen it written as Roman
22 numeral XI. And those are properties, for the benefit
23 of the other jurors, that are owned by governmental
24 agencies that do not lie within the boundaries of that
25 jurisdiction?

26 A Yeah. Again I do not get involved with the
27 assessment of those.

28 Q Have I described it properly?

1 A I believe so. I'm involved in the periphery
2 of these things and I know that those are -- that's a
3 category I have once again the roll closed.

4 Q Could you take a look at tab 12 there in that
5 binder in front of you? And I will represent to you
6 that -- do you recognize it?

7 A Yeah.

8 Q Can you tell the jury what it is?

9 A This is the employee property. So this the
10 one where they have to disclose the change in property.

11 Q Well, my understanding -- and this was
12 produced to us as the conflict of interest procedure --

13 A Okay.

14 Q -- for assessing properties that are owned by
15 assessor division employees.

16 A Okay, all right. I --

17 Q Presumably you would be affected by this
18 policy?

19 A Yeah. I have seen another form that -- okay.
20 This is the one I'm familiar with.

21 Q All right.

22 Would you refer to it by the page number in
23 the lower right hand corner?

24 A This is GJ115. This is the one that an
25 employee has to sign on an annual basis.

26 Q Did you participate in the development of this
27 document or the policy that the document reflects?

28 A Not the development, but I basically passed it

KAREN R. KRONQUEST (707) 299-1190

1 out to appraisers for them to approve or sign on an
2 annual basis. I think there are two forms: One the
3 Chief Appraiser sends out and I send out one.

4 Q Are you still on page 114, where your hand is?
5 No, the one before that. I'll represent to you that
6 blackness there is a note that I've redacted.

7 A Okay.

8 Q That that -- there's nothing there in the
9 original document.

10 A Okay.

11 Q I'm looking at the procedures and I'm
12 directing your attention to paragraph four. Can you
13 read that to yourself briefly and let me know when
14 you're ready to answer a question about it?

15 A Generally I understand. Any work performed by
16 an employee on an employee property must be reviewed.

17 Q Right.

18 And it says that four properties owned by the
19 Chief Appraiser or Staff Services Manager -- that's you,
20 right?

21 A Yep.

22 Q All work performed must be reviewed by the
23 assessor/recorder, county clerk. Was your property
24 assessment reviewed by Mr. Tuteur this year or at any
25 time, to your knowledge?

26 A I have no idea.

27 Q And then reading on further it says for
28 property owned by the assessor/recorder, county clerk --

1 that would be Mr. Tuteur, correct?

2 A Yeah.

3 Q All work performed must be reviewed by the

4 Chief Appraiser and the Staff Services Manager?

5 A I'll be very honest, I haven't seen this.

6 Q Fair to say you have not reviewed any

7 appraisals of Mr. Tuteur's property?

8 A No. Yes, it is fair.

9 Q Was there a written version of this document

10 that existed before this one in the books that you're

11 aware?

12 A I don't know.

13 Q I'm directing your attention to page 112,

14 which is the first page.

15 A Okay.

16 Q And I see there next to the heading assessor

17 division employee property, paren HED9-2016, close

18 paren, you see that? About a third of the way down?

19 A I'm sorry?

20 Q Right in the title of the document underneath

21 the letterhead it says -- looks like to me, I read that

22 as revision September 2016. Do you read it the same

23 way?

24 A Yeah.

25 Q So my question to you as to clear it up, are

26 you aware of a prior version of this document?

27 A There must have been, I'm not specifically

28 aware.

KAREN R. KRONQUEST (707) 299-1190

1 Q All right. Bear with me just a second.

2 Take a look at paragraph seven on page 113,
3 please.

4 A Yeah.

5 Q Do you sit -- again this says the Staff
6 Services Manager is responsible for the administration
7 of this policy. And then it lists four things there
8 that it includes. Do you do those things?

9 A I basically send out a form to be signed, put
10 it in an envelope and I file it.

11 Q So that would be A, insuring the annual
12 declarations are filed timely?

13 A Yes.

14 Q Evaluating all employee reportable activity.
15 What does that mean?

16 A That's the -- I believe that's the other form
17 that when there's a change of reported activity then
18 that -- I believe that's the form that the Chief
19 Appraiser fills out.

20 Q And that would be page 115, exhibit Roman
21 numeral II to this document?

22 A Could be. Okay, yeah.

23 Q Did I get it right?

24 A Sound right.

25 Q Okay.

26 Do you conduct audits in paragraph 7C?

27 A I have not conducted audits.

28 Q And have you-- subparagraph D, coordinated

1 assessment activity, including defense of applications
2 for changed assessments related to property owned by the
3 Chief Appraiser?

4 A Assessment activity in defense of applications
5 for changed assessment?

6 Q I'm asking --

7 A I've not been made aware of any of those.

8 Q Okay.

9 What does that mean, exactly?

10 A I'm not sure.

11 Q All right.

12 A Defense of applications for changed
13 assessment. So, in other words, if the Chief Appraiser
14 had applied to have a changed assessment then I would
15 get involved with reviewing that.

16 Q Okay.

17 A There have been no applications for changed
18 assessment that I'm aware of.

19 Q Prior to my calling this paragraph to your
20 attention, were you aware of this paragraph?

21 A I guess maybe I haven't. I think I remember
22 reading it initially, but I have, unfortunately,
23 overlooked that.

24 Q So I believe you previously told me you're not
25 aware of -- or you didn't participate in development of
26 this document, exhibit 12?

27 A I'm trying to remember. I vaguely remember
28 that there was an original form that referred to the

1 Assistant or the Deputy Appraiser -- Deputy Assessor
2 when we changed the name to the Staff Services Manager.

3 Q Is it correct that before you became Staff
4 Services Manager there was not a position such as Staff
5 Services Manager?

6 A There was -- my predecessor was Assistant or
7 Deputy Assessor.

8 Q And who was that person, to your knowledge?

9 A I know the name only. Steve Schellheimer,
10 Schellhamer, I believe. I never met him.

11 Q Are you able to spell that for the benefit of
12 the reporter and the jurors that are taking notes?

13 A I think it's S-h-e-l-h-a-m-m-e-r. That's a
14 guess.

15 Q We won't hold you to that.

16 A All right.

17 Q Have you ever reviewed assessments of Mr.
18 Tuteur's property?

19 A I have not.

20 Q So take a look at exhibit 21, page 295.

21 A All right.

22 Q Are you familiar with this document?

23 A Well, it looks like a business property
24 statement, but I'm not familiar with it; so --

25 Q All right.

26 A They've obviously used the rent to determine
27 value, partial implementation.

28 Q Have you ever reviewed such a document in

1 connection with Mr. Tuteur's property?

2 A No.

3 Q If you would take a look at, I believe,
4 exhibit number -- page 307, I believe that's in the next
5 exhibit following.

6 A Okay.

7 Q Have you ever seen that -- that's a screen
8 shot, I'll represent to you. This is a document that
9 stated in the upper right hand corner this was prepared
10 last week. There is the date, February 14th, 2018.

11 Have you ever seen a similar document before
12 as regards to Mr. Tuteur's property?

13 A I have occasionally looked at it, but not in
14 terms of auditing it. So, yes, I have.

15 Q All right.

16 Do you know anything about the cell tower
17 valuations on Mr. Tuteur's property?

18 A I do not. But I know he has talked about a
19 cell tower.

20 Q On page -- turning back to page -- exhibit 22,
21 page 303, it appears to be something from Mr. Tuteur or
22 his trust to Mr. Anderson dated March 11th, 2017,
23 consisting of two pages. Have you seen these documents
24 before?

25 A No. I have not.

26 Q And am I correct that you report directly to
27 Mr. Tuteur?

28 A Tuteur.

1 Q And have you ever reviewed the form of the
2 Williamson Act contract?
3 A Have I reviewed the -- just a blank form?
4 Q Right.
5 A No, I haven't.
6 Q So you're not familiar with any of the
7 specific terms contained in the Williamson Act contract?
8 A Just generalization.
9 Q Any more questions from the jurors? Seeing
10 none, we thank you for your presence and we thank you
11 for your candor, Mr. Cretarolo.
12 A No problem.
13 Q It may be necessary to recall you at some
14 point. At the moment we don't think so but, if we do,
15 we'll let you and Mr. Tuteur know.
16 A All right.
17 Q Again I remind you of your admonition.
18 A Absolutely.
19 Q You are not to be discussing anything we did
20 here today.
21 A Understood. Thank you.
22 Q Thank you again.
23 A All right. Thanks.
24 (A recess was taken.)
25 MR. DELL'ARIO: All right. Back on the
26 record.
27 JENNIFER TYDINGCO,
28 called as a witness was examined and testified as

KAREN R. KRONQUEST (707) 299-1190

1 follows:

2 Good morning. I'm Chuck Dell'Ario,
3 foreperson.

4 THE WITNESS: Jennifer Tydingco.

5 MR. DELL'ARIO: Thank you for coming.

6 THE WITNESS: Um-hum.

7 MR. DELL'ARIO: Please have a seat. Please
8 raise your right hand and be sworn.

9 In your testimony before the grand jury, do
10 you swear or affirm to tell the truth, nothing but the
11 truth in response to the questions the jury ask?

12 MS. TYDANCO: I do.

13 MR. DELL'ARIO: You are further admonished not
14 to reveal anything about your testimony, either
15 testimony by you or questions asked by members of the
16 jury. If you reveal such matters concerning the grand
17 jury proceeding you maybe prosecuted for contempt.

18 In addition, you should be aware that a grand
19 juror may not reveal anything about a grand jury
20 proceeding as prescribed in section 9.241 of the
21 California Penal Code, nor may any record of this
22 proceeding be subpoenaed by any individual or court
23 except in the case of criminal proceedings when the
24 records of the grand jury testimony may be produced to
25 verify if there was perjury in testimony given before
26 the Court.

27 If you believe that a question you are asked
28 may tend to incriminate you, you would have the right

1 under the Fifth Amendment of the United States
2 Constitution to refuse the answer that question unless
3 ordered by a judge to do so.

4 Please be seated and state your name and spell
5 your last name.

6 THE WITNESS: Jennifer Tydingco,
7 T-y-d-i-n-g-c-o.

8 EXAMINATION

9 BY MR. DELL'ARIO:

10 Q Again, thank you for coming, Miss Tydingco.
11 Am I pronouncing it correctly?

12 A Yes, you are.

13 Q Have you ever testified in court before?

14 A I don't think I have.

15 Q Have you ever given a deposition before?

16 A Yes, I have.

17 Q All right.

18 I'm not interested in the details of that, I
19 just asked that question so that to refresh your
20 recollection that you are here to testify under oath
21 just as though we are in a court of law. The reporter
22 over there is transcribing what is being said unless I
23 say we're off the record.

24 For that reason, it's important that you
25 understand my questions before you attempt to answer
26 them. If there's something I say that's unclear or you
27 don't understand, please let me know. You understand
28 these rules?

KAREN R. KRONQUEST (707) 299-1190

1 A Yes, I do.

2 Q And you know you have to answer audibly?

3 A Um-hum.

4 Q By whom are you employed?

5 A Napa County.

6 Q And before you worked for the County where did
7 you work?

8 A I worked for Valbridge Property Advisors.

9 Q And what -- is that a-- well, let me ask you a
10 different question.

11 You are the -- what is your title with Napa
12 County?

13 A Supervising Real Property Appraiser.

14 Q And to whom do you report?

15 A I report to Richard Anderson and then John
16 Tuteur.

17 Q And before you came to work for the -- for Mr.
18 Tuteur in the assessor's department, what
19 assessment-related work did you do?

20 A I was -- worked as a commercial appraiser,
21 never had -- I was not licensed. I worked at basically
22 providing significant-- I will call it significant --
23 I'm trying to remember the terms in the reports,
24 assistance in writing commercial appraisal reports.

25 Q And approximately how long did you do that?

26 A I did that for about three years. I've also
27 had my real estate license, so that's always been in
28 kind of the background as well. I've had my real estate

KAREN R. KRONQUEST (707) 299-1190

1 license for approximately 25 years as well.

2 Q And when did you first come to work for the
3 assessor's division?

4 A October 2001.

5 Q And how long -- as I understand it, you may
6 have had a break in service; is that correct?

7 A Correct.

8 Q And how long was your first service with the
9 assessor?

10 A Approximately eight years, I believe.

11 Q And what year's your --

12 A If I can correct that. I believe it was seven
13 years, yeah.

14 Q Don't let me talk over you; I have a bad habit
15 about that.

16 A I think it was about seven, yeah.

17 Q And what was your job title and your duties?

18 A When I left I believe it was 2008 when I left.
19 I left I was an Appraiser III, which handled
20 commercial -- commercial properties, just the full gamut
21 of everything. I think I did the Section XI properties,
22 which are properties that are owned by another entity
23 within the Napa County. So Vallejo, city of Vallejo has
24 some property inside Napa County and we have to value
25 those differently, so I did those. Ag contracts, I
26 worked on the Mills Act properties. I kind of did a
27 variety of all of it.

28 Q All right.

KAREN R. KRONQUEST (707) 299-1190

1 What is the Mills Act?

2 A Mills Act is a special formula we use for
3 historical property. They're given a tax break if they
4 agree with the city -- mostly it's to sign a contract
5 with them and they have to keep the property historic to
6 some extent and for that they get a property tax
7 reduction.

8 Q Okay.

9 And you mentioned the Williamson Act as well?

10 A Um-hum.

11 Q Before I get to that, how long was your break
12 in service at the assessor division?

13 A About seven years.

14 Q So when -- then you came back in approximately
15 2015?

16 A Yes, I did.

17 Q And during that interim did you have any
18 assessment related employment?

19 A No.

20 Q Any real estate related employment?

21 A Yes.

22 Q Is that when you were using your license?

23 A My license and providing the significant
24 experience or significant assistance in writing
25 commercial appraisals.

26 Q Okay.

27 So you were doing some appraisal work?

28 A Yes. Oh, yeah.

KAREN R. KRONQUEST (707) 299-1190

1 Q You must have misunderstood -- oh, appraisals,
2 not assessments.

3 A Yeah, they're different. They're different.

4 Q Thank you for straightening me out.

5 So what are your duties as supervising
6 assessor -- or appraiser, excuse me.

7 A My duties and responsibilities are to oversee
8 the work flow for the appraisers. I review the work
9 that's coming in, I sometimes do my own appraisals on
10 difficult assignments or if I have an appraiser who's
11 falling behind on their work I'll pitch in and help out
12 and help them get their workload back on task. And I
13 write the annual evaluations for the appraisers.

14 Q You mean performance?

15 A Performance appraisals, yes. Performance.

16 Q How many appraisers?

17 A Seven and one Appraiser Aide.

18 Q Aide?

19 A Yeah.

20 Q And who are those people?

21 A Megan Hays is the Appraiser Aide. And then
22 Denise Shiner is an Appraiser I. Barry May is an
23 Appraiser II, Christy Simonson is an Appraiser II.
24 Dorothy Lebrocquy is an Appraiser II, hopefully promoted
25 to III. Dan Woods is an Appraiser III, Tim Eggers is an
26 Appraiser III and Lisa Carlile is an Appraiser III.

27 Q So in connection with the Williamson Act, what
28 specifically is your role in doing Williamson Act

1 assessments or assessment of Williamson Act restricted
2 properties?

3 A My role is to oversee the -- Williamson Act we
4 are also calling them ag contracts, so you will hear
5 those synonymous. I --

6 Q Okay.

7 A I oversee the work that comes in, to some
8 degree. We have two Appraiser IIIs that handle the
9 current -- all the ag contracts and they do the
10 processing. If there's an outstanding appeal I will
11 review to make sure that the ag contracts were handled
12 accordingly. In conjunction with the Chief Appraiser
13 and the Assessor will come up with guidelines on how to
14 process them.

15 I don't -- I did have to pitch in -- let's
16 see, that was 2016. One of my Appraiser IIIs was out
17 because his father had passed. And so we gave him
18 additional assistance trying to get those processed for
19 the year. So I jumped in and processed those.

20 Q So who were the two Appraiser IIIs that work
21 on the ag contracts?

22 A Dan Woods and Lisa Carlile.

23 Q When you say processing, what do you mean
24 precisely about that?

25 A So every year -- we have two basic kinds. We
26 have grazing and the one that has vineyard related
27 property. The grazing, those don't change too much, so
28 those aren't looked at individually every single year.

KAREN R. KRONQUEST (707) 299-1190

1 But the ones with vineyards we send out the mailing to
2 all the properties that have the vineyards, we request
3 the vineyard information to come back from them as to
4 what they have planted or changed in their plantings.
5 And then we also request income and expense information
6 from them.

7 So that comes back in-- mainly the Appraiser
8 Aide usually sends out the mailing and then when they
9 come in, Dan Woods is typically then the person who has
10 analyzed the incremented expenses when they come in and
11 reviews to see, you know, what they're pulling in per
12 ton for the different varieties as well as the expenses
13 related to the cost of farming the land.

14 Q So what -- are you familiar with the statutes
15 that apply to appraise ag contract properties?

16 A I'm a little rusty. I am familiar with them.
17 I've reviewed them. We had an appeal that made us look
18 into how we process them and whether or not we were
19 doing it accordingly. So I'm familiar, but I'm not -- I
20 wouldn't call myself an expert.

21 Q All right.

22 Just so we're clear. When you use the word
23 *process*, we're not talking about new contracts, we're
24 talking about existing properties and you're evaluating
25 for assessment purposes, either -- right?

26 A Both the new ones, too. So the new ones, if
27 there's a new contract we have to -- they have to
28 determine what the appropriate classification of the

1 different lands are and what the different uses on the
2 property are. So that's, yeah, usually handled --
3 that's usually handled as part of the process at the
4 same time.

5 Q Okay, all right.

6 So is there like a Williamson Act or ag
7 contract season?

8 A Yes. Now. We usually send the mailing in the
9 beginning of January because that's after harvest, so
10 we'll usually send those out in January. We wait to
11 gather a lot of them in and I would say it's usually
12 from probably March through May, that's kind of the ag
13 contract processing season to where the appraisers who
14 handle it go through and, you know, make the
15 determinations and if there's changes to a particular
16 property then they make the changes at that time.

17 Q Are you familiar with Revenue and Taxation
18 Code section 423?

19 A Not specifically.

20 Q You understand that's the basic ag contract
21 statute; is it not?

22 A Um-hum.

23 Q And how about section 430?

24 A Again, not fluently. I haven't --

25 Q You understand that's the winery or vineyard
26 statute; do you have an understanding about that?

27 A Um-hum, no.

28 Q All right.

KAREN R. KRONQUEST (707) 299-1190

1 Are you familiar with Assessor Handbook 521?

2 A Yes, I am.

3 Q Is that employed in your office?

4 A Yes, it is.

5 Q Are you familiar with Rules 51 and 52, the
6 Board of Equalization Rules 51 and 52?

7 A I would have to see them. I don't have all of
8 them remembered, committed to memory anymore.

9 Q All right. Fair enough.

10 Would you agree that those sections and
11 statutes sort of define the boundaries of the assessment
12 discretion in evaluating ag contracts?

13 A I would have to look at those to make sure I
14 know which ones you are talking about.

15 Q Fair enough.

16 Do you believe that you are the only one in
17 the assessor's office to disregard a specific section?

18 A To disregard? No, I think some of them are
19 open to interpretation and if we look to the guidelines
20 from the State Board of Equalization and the annotation
21 and letters to assessor and review those I don't believe
22 we would disregard them. That's like our work bible, is
23 the Revenue and Taxation Codes.

24 Q Right.

25 We would expect that you'd have to follow
26 those procedures, correct?

27 A Um-hum.

28 Q Remember, you have to answer audibly.

KAREN R. KRONQUEST (707) 299-1190

1 A Oh, yes.

2 Q We want to make sure that we have everything
3 clear.

4 What I'm thinking about -- before we forget,
5 would the reflect that all the jurors who were
6 previously here have been with us since the beginning?
7 Thank you.

8 Have you been privy to any discussions between
9 you and perhaps one of your Appraiser IIIs or both of
10 your Appraiser IIIs regarding Williamson Act properties
11 being improperly valued?

12 A Yeah. There's been an ongoing discussion in
13 the office with the Appraiser IIIs not agreeing with
14 some of the way our office has handled things.

15 Q Could you provide us with an example?

16 A There's just been tension over whether or not
17 we should be considering vineyard land as vineyard land
18 once it's planted, or if it's potentially vineyard land
19 whether we should be valuing it already as vineyard
20 land. That's been kind of a heated discussion in the
21 office.

22 My Appraiser IIIs have voiced concern that
23 people are getting too big of a tax break because of the
24 ag contracts. I've had one of my Appraiser IIIs call it
25 welfare for the rich.

26 Q You agree with that assessment?

27 A I don't agree with that at all. I think --
28 you know, the County, when they enacted the ag contracts

1 and when the State enacted it, it was to provide a tax
2 benefit for property owners who agree to certain
3 limitations on their property.

4 Q What limitations are imposed under an ag
5 contract that aren't covered by the ag watershed and ag
6 preserves design?

7 A They're pretty in line with each other. My
8 understanding when I review them it seems to be that
9 they kind of mirror each other. There's restrictions --
10 they kind of go hand in hand to where there's not as
11 many or even if any -- I haven't seen a significant
12 difference between the two in reviewing them.

13 Q Bear with me for just a second.

14 A Um-hum.

15 Q Would you agree for purposes of valuing land
16 that the preferred statutory approach is to use rental
17 information?

18 A Um-hum.

19 Q Yes?

20 A Yes, sorry.

21 Q Do I understand correctly that there is not
22 sufficient rental information that is not being used in
23 Napa County?

24 A My opinion is that we haven't done as good a
25 job of tracking the rental information. I've asked my
26 Appraiser IIIs to do a study and they haven't done that
27 yet as to if we can find any winery leases or vineyard
28 leases and start tracking them so we can have better

KAREN R. KRONQUEST (707) 299-1190

1 data for market information. They have not done that
2 yet.

3 They did do a study and re-categorize all the
4 vineyard codings that we have recently and we did raise
5 the rents on those in 2015 I think is when we raised
6 them to mirror more of where the market is.

7 Q I'm going to show you my electronic version of
8 Revenue and Taxation Code section 423 and I'm going to
9 direct your attention to subdivision (a)(2), which
10 starts --

11 A Um-hum.

12 Q Would you read that to yourself?

13 A Oh.

14 Q Why don't you read it out loud?

15 A Read it out loud?

16 Q You read it to yourself and then I'll read it
17 out loud.

18 A Okay. I understand.

19 Q Is it your opinion that this is the procedure
20 that's followed in Napa County?

21 A Yeah, actually, I do.

22 Q Okay.

23 For the benefit of the jurors and the record,
24 this subdivision of section 423 provides that when
25 sufficient rental information is not available the
26 income shall be that which the land being valued can
27 reasonably be expected to yield under prudent management
28 and subject to applicable provisions under which the

1 land is enforceably restricted.

2 A Um-hum.

3 Q And you would agree that section controls what
4 is done in your office?

5 A Um-hum.

6 Q Yes?

7 A Yes.

8 Q Are you familiar with how a winery's site --
9 well, let me back up for a minute. As I understand it
10 each -- well, let's back up even a little further.

11 A Um-hum.

12 Q There are two types of -- basically two types
13 of ag contracts that the County offers, right?

14 A I believe there's three. There's an A, a C
15 and an H.

16 Q All right.

17 From my understanding the C is pretty much not
18 used?

19 A Yeah.

20 Q So the A is one for prime land; is that
21 correct?

22 A That's my understanding.

23 Q Wineries or vineyard and what have you?

24 A The prime land is designated as to the soil
25 types.

26 Q Okay.

27 And then H is what we call the grazing
28 contracts?

KAREN R. KRONQUEST (707) 299-1190

1 A Those would be lesser soils. So the
2 designation, you would have to look at the USGA soil
3 maps, is my understanding, to decide whether or not it
4 should be prime agricultural land or non prime.

5 Q Okay.

6 But the basic difference between type A
7 contracts and type H contracts is that one's
8 primarily -- there's a different parcel size minimum,
9 isn't there?

10 A Yeah, I believe so, um-hum.

11 Q What is the A minimum?

12 A I forget which one is which, whether it's 40
13 or 10. I think A is probably 10 and H is probably 40.

14 Q Take a look at the exhibits in front of you
15 there and turn to -- they're numbered in the lower right
16 hand. Actually, it would be tab two. There you go, you
17 got it?

18 A Two is behind three.

19 Q No, that's three.

20 A Okay.

21 The three, that's two.

22 Q Oh, I put them -- okay. That's pilot error;
23 you're not the pilot.

24 Let's do the it the way I started, look at
25 page 3. We won't worry about the tabs.

26 A Okay, there we go.

27 Q Do you recognize this document?

28 A Um-hum.

KAREN R. KRONQUEST (707) 299-1190

AG004285

1 Q Could you tell us what it is?

2 A It looks like this is the general provisions
3 for the type A contracts.

4 Q All right.

5 And I see, among other things, that type A
6 contracts, they're within the scope, comprise of prime
7 agricultural land zoned in the ag preserve; is that
8 correct, is that your understanding?

9 A Where are you?

10 Q In the middle of row one. Just read row one
11 to yourself.

12 A Uh-huh. Okay, um-hum. So that's prime.

13 Q That refreshes your recollection about your
14 type A contracts?

15 A Um-hum, yeah.

16 Q All right.

17 Turn back to page 12, if you would, please.
18 Are you familiar with paragraph VIII, the assessment
19 provisions?

20 A Which ones?

21 Q Roman numeral VIII on the top of page 6.

22 A Okay.

23 Um-hum.

24 Q So as I understand it winery -- vineyards that
25 have wineries on them essentially have four components
26 of value; is that correct? Or tell me what the
27 components of value for an ag contract parcel that has a
28 winery and vineyards?

1 A I'm not understanding the question.

2 Q All right.

3 The buildings, for example, are assessed
4 separately from the land, correct?

5 A Correct. Yeah.

6 Q So when I mean components, I mean there's a
7 building component?

8 A Um-hum.

9 Q There's a land component.

10 A Um-hum.

11 Q There's the growing crop component?

12 A Yes.

13 Q And I guess there's a land under the buildings
14 is assessed separately?

15 A Yes.

16 Q Correct?

17 A So when you're evaluating a site you look --
18 for us, we look at different zones of value. Which
19 would be the winery site which would house what is under
20 the winery as well as the ponds and everything
21 associated for the production, the actual production
22 facility for the winery.

23 Sometimes there's a home site. Home sites are
24 excluded from the Williamson Act and those are valued at
25 their base year value at the time of transfer. Then we
26 would have a different zone for the vineyard and if
27 there's any excess land it would be valued separately as
28 well. The structures are valued based on their

1 contribution and market.

2 Q So how are the sites of the winery sites
3 valued?

4 A We have had one person handling pretty much
5 all the winery site evaluations for the last few years.
6 He does, I believe, an extraction method to where he
7 looks at the different zones of values and attributes a
8 certain value for those sites. For winery site you
9 would need to look into how much it cost to get that to
10 an actual site, including the costs of going before the
11 vetting commission, everything in order to convert it
12 from raw land into a winery site.

13 And then most of the time there should be some
14 correlation into the actual production capacity for the
15 site. That would be normal. Napa Valley has kind of a
16 different situation because there's a lot of intrinsic
17 value as to where they're located. The-- what do you
18 call the term agreement blank exposure to people being
19 able to see them would be tied into there as well.

20 Q So we've -- my research has indicated there's
21 something like an industrial rent lease rate that's used
22 in this calculation. Where does that fit in?

23 A So it's my understanding how we've looked at
24 them because there are areas that -- sometimes the
25 values don't make any sense because we have people with
26 a lot of money coming in from all over the world and
27 buying places and when you add up all the numbers it
28 doesn't make sense as to what they pay for the property.

KAREN R. KRONQUEST (707) 299-1190

1 So my understanding is because we don't have a lot of
2 winery sites that are actually leased then we don't have
3 that information of how much a particular site would
4 rent for in the open market.

5 And if they're out there we don't have a good
6 database of it because the people who have been in
7 charge of valuing them, get the income and expense
8 information haven't really tracked a lot of that
9 information and so we don't have a big database of
10 winery sites that are actually for lease.

11 So it's my understanding the way the office
12 decided to do it was to look for an alternative location
13 because processing of grapes for winery -- into wine is
14 actually like an industrial function. And the same
15 thing can be done in a warehouse in the industrial park.
16 And so we looked at what the values were for what you
17 could go lease a warehouse in an industrial, so we've
18 looked at industrial leases as an alternative or as some
19 sort of way to come up with something to value the
20 winery sites themselves. That was my understanding. I
21 wasn't part of that decision.

22 Q Okay.

23 So --

24 A Well out of place.

25 Q I would ask you who we was.

26 A I say we because we as offshoots, but that
27 decision was made before I was there.

28 Q So has that been revised during your tenure?

KAREN R. KRONQUEST (707) 299-1190

AG004289

1 A It has not been revised. I have -- because of
2 the -- two of the Appraiser IIIs have come to me and
3 have voiced their frustration I've asked them to do a
4 study. I've asked them to solicit that information so
5 if we don't have good market data, let's get the market
6 data. We're in the wine capitol of the world. If it's
7 out there we should be able to find it out, and I have
8 asked them to do a study and so far they have not.

9 Q Is it -- is that like you consider that
10 insubordination?

11 A No, they haven't put it down as a goal and
12 we've been busy. We're just still recovering from the
13 earthquake, we just had the fires, it's -- when we have
14 a small staff -- there's only seven people who are
15 trying to handle all 43, 45,000 properties in the entire
16 county, it's not -- has not been a high priority.

17 But it's something that -- like the people who
18 are valuing our ag contracts, if they're voicing a
19 frustration, okay, go ahead. Show me where the market
20 data is and then we'll come up with a recommendation and
21 take it to the chief and take it to the assessor.

22 Q Is the assessor -- let me ask a different
23 question. When was the last time that the values that's
24 being used was updated on the winery sites?

25 A For the winery sites?

26 Q Or this warehouse rate.

27 A You know, I honestly don't know. I know we
28 just did the vineyard land, we just came up with new

1 values on the vineyard land. I don't know when the last
2 time that they did the study. So I don't have any
3 information as to when they did a study because that's
4 usually how you adjust them, is to do a study, to come
5 up with what your market data is and then adjust it
6 accordingly. I don't know when we've done a study last.

7 Q Well, you mentioned that you directed your
8 Appraiser IIIs to do a study. Is that -- is that at Mr.
9 Tuteur's behest or is that something you did on your
10 own?

11 A I did on my own. As their supervisor I'm
12 listening to them voice their frustration; I said okay,
13 well, give me the data and we'll come up with something
14 and we'll show where it came from.

15 Q Is there any -- but would you say it's known
16 that this hasn't been done in some time?

17 A I would think that it's known -- I don't know
18 when the last time it was. I don't.

19 Q Okay.

20 A But you did ask-- can I? I wouldn't consider
21 them not doing it insubordination, it's just
22 prioritizing what needs to get done and it just
23 hasn't -- it's not as high on the priority list right
24 now when we're dealing with the catastrophes we've just
25 had.

26 Q Okay.

27 Take a look at exhibit 19, page 267, please,
28 which I understand is a type H contract?

1 A 267?

2 Q Right.

3 If you look to familiar -- just look at 19 and
4 confirm it's a property of a type H contract. And on
5 page 267 there's an A at the top and particularly
6 paragraph B says calculation of income. And you see the
7 reference there to the same section 423 that we've been
8 talking about, right?

9 A Um-hum.

10 Q And it says -- there's two subparagraphs in
11 subsection (b). First one says for purposes of
12 calculating the value the County shall apply either the
13 then actual agriculture and compatible use rental
14 income. So if rented, that's what you use, right?

15 A I didn't see where -- okay, right here?

16 Q Roman numerals I and II.

17 A Um-hum. Okay, I see that.

18 Q And so if there isn't actual rental they're
19 supposed to use Roman numeral II, the fair market income
20 as the economic or rental income, whichever is greater?

21 A Um-hum.

22 Q Do we do that in Napa County?

23 A A type H, I don't know when the last time that
24 they did a grazing study. I believe they sent something
25 out in '16. Again, that is what the ag contract people
26 are supposed to be doing and I don't -- I know -- I
27 believe on most of them we're using the minimum imputed
28 by it.

KAREN R. KRONQUEST (707) 299-1190

1 Q Right.
2 That's the paragraph (b)(2)?
3 A Um-hum.
4 Q And there's a blank because this is a specimen
5 but there is ordinarily some figure put in there, right?
6 A Um-hum.
7 Q And that figure is derived from Rule 13?
8 A I --
9 Q Have you ever heard of Rule 13?
10 A No.
11 Q Look at exhibit 18, which I believe is
12 page 259.
13 A Yeah, this looks like the values that are
14 currently in the system.
15 Q And you see it says Rule 13?
16 A Yeah, I see it, okay.
17 Q There's -- I looked and there's rules for --
18 look at exhibit 20, which starts at page 279.
19 A Um-hum.
20 Q And those are the rules -- you agree with me
21 those are the rules for the type H contracts?
22 A Um-hum.
23 Q And do you have any reason, understanding why
24 Rule 13 isn't part of those rules?
25 A I don't, I have no reason why they're not part
26 of the rules.
27 Q It looks to me -- I'm looking at page 285 or
28 page 286 and it stops at Rule 12 and there is no rule

KAREN R. KRONQUEST (707) 299-1190

1 13. Am I reading it correctly?

2 A Yeah, that looks correct.

3 Q So do you know if this Rule 13 is published in
4 the assessor's web page or anything like that?

5 A I don't know.

6 Q When land is -- prime land --

7 A Um-hum.

8 Q -- if it's not planted but it has the
9 potential to be a vineyard, how is that valued?

10 A Prime land, it depends on whether it was
11 previously planted or not. This is one of the areas
12 where we've gone back and forth recently in trying to
13 come up with a good procedure on that. If it's been
14 planted then it would be valued as vineyard land.

15 If it's -- the soil's been ripped and tended
16 and has all the approvals it needs, then unless there's
17 some reason why it couldn't be planted then we would
18 value it as planted land or plantable. We value it as
19 vineyard.

20 Q Is there some trigger point, like permit
21 approval or something else, that moves you from one side
22 of the line to the other?

23 A It depends. Lands that have never been
24 planted -- and this is where we've waffled back and
25 forth and have had some disputes with some of the ag
26 contract people, is if land is, say, not valley floor
27 where it's flat -- pretty much almost all the valley
28 floor has already been planted, and I think there was

KAREN R. KRONQUEST (707) 299-1190

1 one last piece that just recently sold a couple of years
2 ago or last year that had not -- was prime valley floor
3 land that had not been planted. That one, I don't know
4 whether it was ag contract or not. I think pretty much
5 all the valley floor has been planted.

6 The trickier areas is the stuff that's off the
7 valley floor kind of into the hillside, and lands that
8 are there is a little bit more difficult to figure out
9 which way to go on them. People are buying them for
10 vineyard potential. And just because somebody put it on
11 the market for it to be vineyard potential, if it has a
12 slope grade greater than 5 percent it's going to be
13 required to have an erosion control plan submitted and
14 approved. It's not vineyard land. It's not financially
15 feasible at that point, it's not legally permissible.
16 So that's where we've had a contention in the office.
17 We have an outstanding appeal on that specific issue
18 that has caused a lot of debate in the office.

19 Q And the appeal being you valued it as vineyard
20 land and the owner thinks it shouldn't be valued that
21 highly?

22 A Correct. Because he didn't have approval for
23 it to be vineyard land. There is no more approvals at
24 that time and we went ahead and converted it -- because
25 of right now we have it grazing or it's vineyard and we
26 converted it before he was fully approved or he had an
27 erosion plan that he had applied for, and but it wasn't
28 approved. There's an appeal where, unfortunately, he

KAREN R. KRONQUEST (707) 299-1190

1 was able to make his entire case basically before the
2 Board of Supervisors and it did not look good in our
3 office how we treated them.

4 Q You have a case number on that or identify who
5 that is?

6 A I don't, off the top of my head. I know it's
7 Dirk Fulton is the property owner. And there was a --
8 so because of that particular appeal it caused us to
9 look into how we are handling these. I have only been a
10 supervisor for less than two years and I've only been
11 back in the office for -- when did I come back -- three
12 years. So I'm kind of out of it, so I've just been
13 trying to catch my breath on all the things that keep
14 getting thrown at me.

15 This one because of that outstanding appeal
16 became a topic. So realizing we didn't have -- I
17 couldn't find anything in place as to our guidelines on
18 when to do it, we came up with a decision and we've now
19 changed our mind on that decision on which way we're
20 gonna handle it.

21 Q Okay.

22 Are you familiar with parcel size requirements
23 for ag contracts?

24 A Some, um-hum.

25 Q Are there -- are you aware that there may be
26 parcels that don't qualify because they're too small?

27 A Yes.

28 Q And is there anything being done about that in

1 terms of -- well, let me back up one more step because I
2 got ahead of -- I'm giving you new information that is
3 old. What do we call when somebody is not in compliance
4 with their ag contract? A nonrenewal?

5 A Yeah, we can do and the County initiate, I
6 believe, nonrenewal.

7 Q What's the assessor's role in that process?

8 A I'm not clear. I've tried to -- I'm actually
9 not clear.

10 Q And who would know?

11 A Probably the assessor would know or -- I mean,
12 if I dug around and found it. I haven't had to come
13 across that.

14 Q Would Mr. Anderson know?

15 A Probably not.

16 Q Would there -- so -- let me see if I got this
17 correctly. You basically don't have an understanding
18 one way or the other what the assessor's role is in any
19 nonrenewal proceedings?

20 A No, I do not.

21 Q So that would be, as far as you know, strictly
22 in Mr. Tuteur's province?

23 A No, I'm sure it's written somewhere.

24 Q You just haven't looked for it?

25 A I haven't looked for it, no.

26 Q All right.

27 Has there been any discussions with the
28 appraisers about nonrenewal that you were privy to?

KAREN R. KRONQUEST (707) 299-1190

1 A No.

2 Q So if we saw a list of properties and they
3 indicated that they were smaller than 10 acres and had
4 contracts, would that sort of, like, be a list where we
5 might want to look for those non-qualifying parcels?

6 A So I have one I looked into. This was a
7 property that we had a change of ownership on it and it
8 was only 5 acres and it's under contract, and I was
9 really confused as to why. And then after looking and
10 looking and looking I finally found the contract and the
11 County approved it. The County approved it when it was
12 under 5 acres. So that -- as to why the County approved
13 it, I don't know.

14 Q Are you familiar with -- have there been
15 changes over the years as to the minimum size?

16 A I don't know. Because I tried to figure out
17 why is this one even under contract. A lot of times is
18 that there's a lot line adjustment and somehow this
19 piece ends up on its own and it's -- but because the
20 original contract described it as a whole we'll end up
21 with these little chunks. And in order for them to do
22 lot line adjustment the County has to approve the lot
23 line adjustment, so some of that -- yeah, I've just been
24 confused as to why some of them are covered under
25 contract or not. But I haven't had the time to
26 investigate them yet.

27 Q All right.

28 You mentioned something about questionnaires

1 early on today?

2 A Um-hum.

3 Q And there are two kinds: There are vineyard
4 kinds and grazing kinds?

5 A Um-hum, correct.

6 Q So let's look at -- let's turn back to the
7 front page, 22. It would be in exhibit 1. I'm looking
8 at the bottom of page 11 and going over to the top of --

9 A I don't know what page.

10 Q Excuse me, paragraph 24, page 11. Right here.

11 A Okay.

12 Q Okay? And I apologize.

13 When I scanned this I got double sides, so we
14 have blank pages in there. But continues on to page 24.

15 A Okay.

16 Q So do you have any understanding as to whether
17 this provision is the basis for sending these
18 questionnaires out?

19 A Yes.

20 Q All right.

21 And it says that the -- so in type A those --
22 we said those are the vineyard ones?

23 A Um-hum.

24 Q What percentage of the owners actually return
25 their questionnaires?

26 A I'm not quite sure. Probably somewhere around
27 50 percent. I don't think we get a huge return on them.

28 Q And is there any follow-up on that?

KAREN R. KRONQUEST (707) 299-1190

1 A No. We -- we have spreadsheets that show who
2 is, I believe. Dan Woods is the one who's been handling
3 those. We have spreadsheets, I believe, that show who's
4 returned and who hasn't.

5 Q Take a look at page 123. I think it's exhibit
6 14. Is this such a spreadsheet?

7 A This looks like -- this doesn't look like the
8 one that's tracking whether they were returned or not.
9 This just looks like the one-- oh, there we go. Yeah, I
10 guess, the other pages.

11 Q Great.

12 It looks to me, if I'm reading this correctly,
13 there are some total --

14 A A lot of them.

15 Q A lot of them. 500 and 41, to be exact, over
16 on page 129. And only -- we only have returns for a
17 hundred and five?

18 A That sounds about right.

19 Q All right.

20 So is there any reason that Mr. Tuteur
21 wouldn't be aware of this?

22 A He's not involved in the analysis. He doesn't
23 track the returns that come in, so he's -- this is the
24 ag contract team, the appraiser that handles it.
25 Whether or not they relay the information to him or not,
26 I don't know.

27 Q At least it wasn't relayed through you to Mr.
28 Tuteur?

1 A No.

2 Q Or to Mr. Anderson?

3 A No, sorry.

4 Q So do you interpret that contract as to
5 require this information be returned?

6 A I interpret it as saying yes, they're supposed
7 to do it.

8 Q All right.

9 And then let's take a look at exhibit 19,
10 page 272. And then we have the same paragraph, 24,
11 there in the middle, only I think this is a type H
12 contract.

13 A Okay.

14 Q And look at page 261, it reflects this is part
15 of the type H contract. That seems to be the same
16 language for grazing, type H contracts, correct?

17 A Um-hum.

18 Q Yes?

19 A Yes.

20 Q And that -- and you interpret that the same
21 way as you did the other paragraph?

22 A Yes, I did.

23 Q And what kind of -- there's some percentage of
24 those that aren't returned as well; isn't that correct?

25 A No, I'm sure there is. It's probably a very
26 low percentage.

27 Q Of returns?

28 A Correct.

KAREN R. KRONQUEST (707) 299-1190

1 Q Have you ever actually looked at a
2 questionnaire that was returned?

3 A Yes, I have.

4 Q And have you identified any of those
5 questions -- questionnaires that reflect that those
6 parcels are no longer eligible because they don't have
7 income?

8 A I didn't analyze it in that manner at that
9 time.

10 Q Is there --

11 A Your question was have I have seen one, yes, I
12 have seen them. I didn't analyze it.

13 Q Let's take one, for example, page 149, that
14 would be under that's 16 -- I'm looking at this -- this
15 information return and it's for parcel 015-160-014-00.

16 A Um-hum.

17 Q Two hundred and 80 acres. And am I reading it
18 correctly that there's no income for this parcel?

19 A Based upon what the property owner submitted
20 it does not say there's any income.

21 Q Now would there -- is this -- just based on
22 this information does that property qualify for a
23 contract?

24 A I'm not the one who determines whether or not
25 they qualify through the County. That's the planning
26 department. And -- either Planning or the ag
27 conservation.

28 Q Well, does the assessor's office send these

KAREN R. KRONQUEST (707) 299-1190

AG004302

1 forms to Planning?

2 A To Planning, no.

3 Q What happens to the forms?

4 A They are filed in our office, I believe.

5 Q Is there any effort made that you're aware of
6 to call out the ones that suggest that maybe they don't
7 have qualifying income any longer?

8 A I don't think there's a program in place for
9 us to communicate that information.

10 Q Would that be something within your sphere of
11 responsibility?

12 A It could be. There's a lot of changes going
13 on and it could be something I can take on.

14 Q Do you know how frequently these are sent?

15 A I believe the ag -- the grazing ones, I think,
16 are just only sent every few years, unlike the vineyard
17 ones that are sent every year.

18 Q Have you ever had any discussions with Mr.
19 Tuteur about the fact that we're getting these grazing
20 contracts that show no income?

21 A I don't know that they have to have an income
22 in order to qualify.

23 Q Okay.

24 What do you base that understanding on?

25 A In reviewing some of the documentation that we
26 have for the ag contracts. I don't know that they have
27 to have an income in order to qualify.

28 Q Do you know what documentation you might be

KAREN R. KRONQUEST (707) 299-1190

AG004303

1 referring to?

2 A Like that on H.

3 Q Like on the contract itself?

4 A Yeah.

5 Q That would be?

6 A I don't know for sure that they -- I don't
7 remember seeing that they had to have any income.

8 Q Well, if they don't have to have income how
9 are we going to evaluate them? Are you just going to
10 use that minimum imputed income?

11 A That's the reason we do on a lot of them.

12 Q Do you have an opinion one way or the other
13 whether it's appropriate that they not have income and
14 still get a tax benefit?

15 A As to why another department approved them,
16 no.

17 Q All right.

18 A My understanding is our job is to value them
19 accordingly; but as to who approves them, that's not our
20 department.

21 Q All right.

22 But I'm not talking about the initial
23 approval, I'm talking about subsequent information
24 becomes known to the assessor's department, assessor's
25 division; namely, that we have contract owners, contract
26 holders who return questionnaires that report no income.
27 If that just gets put in the file, how is Planning
28 supposed to know about it?

KAREN R. KRONQUEST (707) 299-1190

1 A But I don't know -- for the grazing, I don't
2 know that they're required to have an income.

3 Q So it's your belief the reason they're not
4 passed on to Planning because there's no requirement
5 that they have income?

6 A That could be part of it. We don't have a
7 mechanism in place to pass it on. It's my
8 understanding, though, it's the Board of Supervisors who
9 if they want to cancel or rescind a contract that it's
10 up to them.

11 Q Well, that probably is correct, but how is the
12 Board of Supervisors going to know if the assessor
13 division doesn't send the information to the planning
14 department?

15 A I don't know that we're required to send it to
16 the planning department.

17 Q That wasn't exactly my question. My question
18 is is there any way for the Board to know if the
19 assessor division doesn't send this information forward?

20 A I don't know.

21 Q All right. You may not finish today, but I'm
22 doing my best.

23 Are you familiar with -- are you involved in
24 the Prop 8 valuations?

25 A Yes.

26 Q So assuming it's not a disaster like a fire or
27 an unnatural disaster like the 2008 property downturn --

28 A Right.

1 Q -- what would be the circumstance that someone
2 would get a property adjustment?

3 A Well, they get a property reduction if their
4 current market value is less than what the fair -- the
5 factor to base your value is.

6 Q What if I came to you and I said my market
7 value is too low, is below my Prop 13 or base year
8 value.

9 A Um-hum.

10 Q How would you determine whether or not I was
11 correct?

12 A We would research it. Usually we would look
13 for comparable sales and determine whether or not what
14 we felt that the fair market value of the property was.

15 Q All right.

16 What -- and you've been back since 2015?

17 A Um-hum, correct.

18 Q And are you familiar with the overall real
19 estate residential market in the city of Napa?

20 A Yes, I am.

21 Q Would you say it's gone up, down or stayed
22 level?

23 A It's pretty much gone up since I've been back.

24 Q Are you familiar with any situations where it
25 hasn't gone up?

26 A There's a few areas where the market still
27 hasn't come back. Overall the market has rebounded, but
28 it didn't come back homogenous, so there's areas in

KAREN R. KRONQUEST (707) 299-1190

1 which they would have bought it in 2006 at the peak of
2 the market. Some areas didn't come back the same and
3 they still should be on Prop 8 because what they would
4 be assessed for without it would be greater than what
5 their market value is.

6 Q What about a property that was purchased in
7 2015? What circumstance would cause that to be a Prop 8
8 property?

9 A Let me think. If they bought it and then
10 after they purchased it they found out additional
11 information that they weren't aware of when they
12 purchased it, then their market value -- they would all
13 of a sudden find out that they overpaid. I had a woman
14 call just recently who just bought a place and she
15 overpaid.

16 Q What was the -- how was it that she determined
17 that she'd overpaid? Was there something wrong with the
18 property?

19 A In her circumstance, no. I had to argue with
20 her about it. She didn't -- I didn't think that she
21 overpaid, but she said her real estate agent told her
22 while she was signing it that she overpaid and I said
23 you might want to get a new real estate agent. But the
24 competitiveness of the market, I think, is what drove
25 hers up.

26 Q Would you take a look at exhibit 21, page 287?
27 I'll represent to you this is a document that I obtained
28 from the assessor web page.

1 A Um-hum.

2 Q Do you recognize it?

3 A Yeah, it looks like Prop 8 value notice.

4 Q Are you familiar with this property, 1523

5 Seminary Street?

6 A Not off the top of my head.

7 Q Can you think of a reason why there was a base

8 year reduction for the value of that property that

9 was -- the base year value is 828,000 and it's been

10 reduced to 725,000?

11 A Without knowing more about the situation I

12 don't -- I don't know the particulars about this

13 property. I don't know what the base year value -- I

14 don't know how old that is.

15 Q Okay.

16 So you don't have any recollection -- do you

17 approve these or does somebody else do that?

18 A I approve some of them. Sometimes when I'm

19 not there other people will approve them.

20 Q All right.

21 I'm going to represent to you that this is the

22 property that belongs to Jeff Richards, Acting County

23 Counsel. Does that refresh your recollection about this

24 one?

25 A Yes.

26 Q Could you explain to us how it was that

27 Mr. Richards got a reduction in value?

28 A He had called -- I believe we called and we

KAREN R. KRONQUEST (707) 299-1190

1 had discussed that there was some things he found out
2 about his property. I just remember reviewing it and
3 that he had found out some things about his property. I
4 don't know if there was damage or something going on,
5 but --

6 Q Did you look at his a permit history?

7 A I don't remember whether I did.

8 Q Did he tell you that the property had been
9 substantially remodeled immediately before he purchased
10 it?

11 A I don't recall.

12 Q Would you look at page 293, please? I'll
13 represent to you that that is permit search that I ran
14 on this parcel. You'll see that the address --

15 A I didn't assess this.

16 Q So you don't recall anything about this or how
17 it came to be?

18 A No, he had -- he had called in and gave me
19 additional information about it and so I reviewed it and
20 reviewed the comps and agreed that it was fair to lower
21 it.

22 Q Is there a file that would have those comps
23 that you reviewed?

24 A There would be a file, either it would be an
25 electronic -- we don't have, like, reports. There would
26 be comps that are in our computer system.

27 Q Do you recall if Mr. Richards referenced
28 anything about a Zillow valuation?

1 A I don't remember.

2 Q Would you -- you consider Zillow reliable
3 information for purposes of a Prop 8 reduction?

4 A Not at all.

5 Q Okay.

6 Okay. Do you have any role or
7 responsibilities with regard to evaluating Mr. Tuteur's
8 property?

9 A Not directly. I believe Richard Anderson, our
10 Chief Appraiser -- I have in the past. I have worked on
11 his property, but not recently.

12 Q When was the last time you worked on his
13 property?

14 A Probably 2008.

15 Q Okay.

16 Are you aware of any discussion in the office
17 about those properties being valued incorrectly?

18 A I believe that there was a calculation error
19 on one of the formulas for it.

20 Q And am I correct that was probably 2015 that
21 that error came up?

22 A I'm not quite sure the year, I don't know.

23 Q As I understand it, the cell tower ag contract
24 restricted property has to be valued on an income basis,
25 correct?

26 A Correct.

27 Q And is separate from the land?

28 A Correct.

KAREN R. KRONQUEST (707) 299-1190

1 Q And if it's leased you try and figure out what
2 the present value of the lease is at any given year?

3 A Correct.

4 Q So am I correct -- if a mistake were made in,
5 say, 2008 in the present value calculation and that
6 mistake was carried forward into successive years and
7 then discovered in 2015, would that trigger an escape
8 assessment going backwards?

9 A It should.

10 Q Would you look, for example, on the very last
11 page, actually. We have several over there, but we'll
12 start with the last one. Page 318.

13 Am I correct that this is a calculation
14 adjusted by the described due to present value of the
15 lease income stream?

16 A Correct.

17 Q As I'm looking through these, it looks like
18 the error was that you can't have negative years
19 remaining; isn't that right?

20 A Correct.

21 Q And I'm looking at 17, exists there and
22 continues all the way up to --

23 A Seventeen -- what are you talking about?

24 Q I'm sorry, page 17.

25 A Yeah.

26 Q So just flip backwards with me through the
27 years, 2009, page 317, and all the way to 2015, or
28 page 310, it looks like the error must have been caught

KAREN R. KRONQUEST (707) 299-1190

1 in that year because now we have a positive value. On
2 page 310.

3 A Is it --

4 Q Oh.

5 A Yeah, you had the wrong spot.

6 Q I did it wrong again, I apologize. That's why
7 we have numbers at the bottom of the pages.

8 A This does make sense.

9 Q So this -- then this error now with 2015 it
10 shows remaining years five years, correct?

11 A Correct.

12 Q And that -- is there any reason why you
13 wouldn't go back and escape assessor's prior years to
14 pick that up?

15 A No, they should have been. Dan Woods, the
16 Appraiser III, is the one who's handled this for those
17 years and I don't know why it wasn't corrected when he
18 looked at them every year and why he continued the
19 error. I don't understand.

20 Q Well, it's correct that even if an error is
21 made it's on the property owner, not on the assessor,
22 correct?

23 A What do you mean in that aspect?

24 Q In other words, if there's simply a clerical
25 error of some type then the assessor goes back and
26 escape assesses it anyway, even if it was the assessor's
27 error in the first place?

28 A Yes.

KAREN R. KRONQUEST (707) 299-1190

1 Q Okay.

2 And were you privy to any discussions with Mr.
3 Tuteur about this error?

4 A No. Actually, I was the one, I believe, who
5 discovered it and I gave it to Richard Anderson, the
6 Chief Appraiser, to take care of and I don't think he's
7 handled it yet.

8 Q I see.

9 All right. Is there any time frame when this
10 is supposed to be done, like statutes of limitations?

11 A There are. You can go back four years for
12 escaped assessments. And as to why it wasn't taken care
13 of, I'm not quite sure.

14 Q All right.

15 Do you have anything else you want to tell us
16 today you think we should know to understand your
17 testimony?

18 A No, no. That's about it. I think we're all
19 just trying to juggle everything we're doing and get
20 through the day.

21 Q So are we.

22 All right. Miss Tydingco, thank you very much
23 for coming. We appreciate your cooperation and I will
24 remind you you admonished not to discuss this with
25 anyone, including Mr. Tuteur or Mr. Anderson or anyone
26 in the office or your family.

27 A Okay.

28 Q And we will try to avoid calling you again,

1 but we can't promise that.

2 A Thank you.

3 MR. DELL'ARIO: Off the record.

4 (A recess was taken.)

5 MR. DELL'ARIO: All right. Let's all come to
6 order, please.

7 RICHARD ANDERSON,
8 called as a witness was examined and testified as
9 follows:

10 MR. DELL'ARIO: Mr. Anderson, Chuck Dell'Ario,
11 foreman. Sorry to keep you waiting. Please come over
12 here.

13 Before you take a seat, raise your hand and be
14 sworn. In your testimony before the grand jury, do you
15 swear to tell the truth, the whole truth and nothing but
16 the truth in responses to questions posed by the grand
17 jury?

18 THE WITNESS: I do.

19 MR. DELL'ARIO: You are further admonished not
20 to reveal anything about your testimony, either
21 testimony by you or questions asked by members of the
22 jury. If you reveal such matters concerning the grand
23 jury proceeding you maybe prosecuted for contempt.

24 In addition, you should be aware that a grand
25 juror may not reveal anything about a grand jury
26 proceeding as prescribed in section 9.241 of the
27 California Penal Code, nor may any record of this
28 proceeding be subpoenaed by any individual or court

1 except in the case of criminal proceedings when the
2 records of the grand jury testimony may be produced to
3 verify if there was perjury in testimony given before
4 the Court.

5 If you believe that a question you are asked
6 may tend to incriminate you, you would have the right
7 under the Fifth Amendment of the United States
8 Constitution to refuse the answer that question unless
9 ordered by a judge.

10 Please be seated. State your name and spell
11 your last name. And may the record reflect that all the
12 jurors are present and --

13 Oh, excuse me. I beg your pardon. State your
14 name and I'll do that part.

15 MR. ANDERSON: Richard Anderson,
16 A-n-d-e-r-s-o-n.

17 EXAMINATION

18 BY MR. DELL'ARIO:

19 Q Please have a seat, Mr. Anderson. Yes, let
20 the record reflect that Juror Shauffel has left the
21 proceeding.

22 Again, thank you for coming and we apologize
23 for the slight delay. Have you ever had -- ever
24 testified in court before?

25 A Yes.

26 Q And have you ever participated in a
27 deposition?

28 A Not that I recall.

1 Q All right.

2 So the purpose of my question is just to let
3 you know that we are here today just as though you were
4 in court. You have taken an oath to tell the truth;
5 it's important that -- for that reason the reporter is
6 taking down everything that's being said unless I say
7 we're off the record. It's important that you
8 understand my question before you attempt to answer it.
9 If there's something that I say that isn't clear or you
10 don't understand, please let me know and I'll try and
11 make it clear. Do you understand that?

12 A Yes, I do.

13 Q And you need to answer audibly so the reporter
14 can take down your response and my questions; you
15 understand that?

16 A Yes, I do.

17 Q All right.

18 Thank you again for coming. Mr. Anderson,
19 what is your job title, sir?

20 A I'm the Chief Appraiser.

21 Q And for Napa County?

22 A Yes.

23 Q And how long have you worked in the appraiser
24 office?

25 A I have worked in the office for approximately
26 nine years.

27 Q And before that where did you work?

28 A Several things. I was just immediately prior

1 I was working part time at a furniture store.

2 Q Are you a certified -- are you certified by
3 the Board of Equalization as a property tax appraiser?

4 A I am. I have an advanced certification.

5 Q And how long have you been -- the supervising
6 appraiser?

7 A I'm the Chief Appraiser.

8 Q Chief Appraiser, I beg your pardon. How long
9 have you been the Chief Appraiser?

10 A Approximately two years.

11 Q And before that?

12 A I was a supervising appraiser for a very short
13 period of time.

14 Q Would you describe your duties for us as the
15 Chief Appraiser?

16 A My duties primarily, I manage the valuation
17 division of the assessor's office. So I have two direct
18 reporters, people that report direct to me. That would
19 be the real property supervisor and business property
20 supervisor and under them we have seven real property
21 appraisers and two auditor appraisers on the business
22 property division, one appraiser aide and one
23 administrative assistant.

24 Q And and the property supervisor who reports to
25 you, that's Miss Tydingco?

26 A Jennifer Tydingco, yes, sir.

27 Q And are you involved with the appraisal of ag
28 contract properties, the Williamson Act properties?

KAREN R. KRONQUEST (707) 299-1190

1 A I oversee them. It's primarily delegated to
2 the departments. We have two appraisers who -- senior
3 appraisers who have been with the assessor's office for
4 quite a while that do the primary Williamson contract
5 appraisals. They have the most experience in the office
6 and Jennifer is their direct supervisor. Although I am
7 responsible for overseeing and making sure that it's
8 implemented correctly in a way that we interpret the
9 Revenue and Taxation Code and guidance with the Board of
10 Equalization. As far as directly valuing properties I
11 do not.

12 Q All right.

13 So what Revenue and Taxation Codes apply to
14 Williamson Act property?

15 A You know what, I can't tell you off the top of
16 my head. I don't memorize them. I have links in front
17 of me and when I have to reference them I have to code
18 three.

19 Q Are you familiar with section 423? I don't
20 have it there, sir.

21 A No.

22 Q All right.

23 Let me -- I should have anticipated this, but
24 I didn't. I'm going to show you my electronic copy of
25 section 423 and bear with me. See if you --

26 A Um-hum.

27 Q Now am I correct that ag contract properties
28 are assessed on a capitalization of income basis?

1 A Yes.

2 Q And in doing that the principal method is to
3 use comparable rental income, isn't that right, not
4 necessarily in our county but as a general proposition?

5 A Yes. In -- yes, yes.

6 Q And so that's kind of what's --

7 A We capitalize a gross potential income of the
8 property. If I can?

9 Q Yes, please. Do.

10 A So the income that the property can generate
11 based on highest and best use of the property, which is
12 assumed under the Williamson contract to be the current
13 use unless the appraiser can show that another use is
14 not the highest and best use. And there's that
15 rebuttable presumption that the current use is the
16 highest and best use of the property. And that's a very
17 important concept in appraisals, is highest and best
18 use.

19 So we have to establish first that the
20 property is being used at its highest and best use, and
21 one component of highest and best use that we really
22 have to look at is whether or not that use is legally
23 permissible. And that's the first question when we're
24 considering highest and best use. So there has been
25 recent changes that we've made -- am I getting ahead of
26 you?

27 Q No. We're all --

28 A I think I'm getting ahead.

KAREN R. KRONQUEST (707) 299-1190

1 Q We're all pretty much nonrenewal experts here,
2 so anything you share with us we're welcome to hear
3 about it.

4 A Okay.

5 We've made some recent changes in that we --
6 there is the rebuttable presumption that the current
7 use, the way that the owner is using the property, is
8 the highest and best use under the Williamson contract.
9 We have in the past -- in the past we have looked at
10 it -- we, being before my time because we all interpret
11 things differently, but I should say our office has
12 looked at it and the property and said well, it may be
13 currently not utilized at its full maximum potential.
14 And in that they have capitalized potential income of
15 property that is not necessarily legally permissible
16 yet. Property, for example, that needs a permit, an
17 erosion control permit prior to -- prior to us taxing it
18 as a premium plantable property.

19 So since -- well, let me back up again. I'm
20 sorry, I'm getting ahead a little bit. I'm a little
21 nervous. When we look at highest and best use and we're
22 trying to decide whether or not the -- how much of that
23 property should be taxed, for example, at vineyard land,
24 premium vineyard land, if there was an erosion control
25 permit pending in the past the assessor would pick up
26 that and call the percentage of that land attributable
27 to that permit as potential.

28 But in my interpretation of the Revenue and

KAREN R. KRONQUEST (707) 299-1190

1 Taxation Code and my years experience as an appraiser --
2 keep in mind I was an appraiser for quite a while longer
3 than here. I said I worked at a furniture store, but
4 that was when I relocated in the bay area. I was an
5 appraiser in Southern California for many, many years.

6 So back to the highest and best use. What we
7 were doing in the past in our office was if there was an
8 erosion control permit pending we called that area of
9 land under the permit premium vineyard land. My opinion
10 and the changes we've made since is since this is not
11 considered -- or not legally permissible, one of the
12 tests of highest and best use. It's not legally
13 permissible yet because it hasn't been permitted. It
14 has to be legally permissible, it has to be physically
15 possible. It has to produce the highest return on the
16 land and the first test it fails until that permit is
17 permitted. So the change that I've made recently was
18 that we do not pick up that premium land or pick it up
19 as premium and tax it as vineyard until that vineyard is
20 approved and final.

21 Q Is that something as a result of an appeal or
22 something we heard about?

23 A There was an appeal, yeah. There was.

24 Q Mr. Fulton?

25 A Yes, Dirk Fulton was his name. It brought it
26 to light. It's something that I went back and forth
27 with in the past, but this really brought it to light
28 and we had a validity hearing for his appeal and his

1 application was originally rejected. After the hearing
2 we met with the deputy county counsel and discussed this
3 and I told him my concerns, she agreed with me that
4 it's -- it shouldn't be considered highest and best use
5 until it meets that criteria. And I took it back to the
6 office, discussed it with John Tuteur and we changed our
7 policy as a result.

8 Q Was there -- was this a property subject to a
9 contract?

10 A Yes, Williamson contract.

11 Q So was this about when the contract went into
12 effect or was there already a contract in place and then
13 this valuation issue arose?

14 A It was already in place and the contract was
15 in place and one of our senior appraisers saw there was
16 apparently an erosion control permit pending on it and
17 then went and expanded what he considered the premium
18 vineyard land for the purpose of taxing it under the
19 Williamson contract.

20 Q We were talking -- I'm going to show you back
21 here --

22 A I apologize, I got a little sidetracked.

23 Q That's okay.

24 I'm looking at section 430 of the Revenue and
25 Taxation Code. That's your rebuttable presumption
26 section, isn't it?

27 A Yes.

28 Q All right.

1 So we've looked at 423 and 430?

2 A Um-hum.

3 Q And then if you want, this is the -- I'm
4 giving you the table of contents and it looks like -- it
5 looks like you've got some other things here. I can't
6 get it to work. 423 and 430 are kind of like your main
7 ones, right?

8 A Um-hum.

9 Q All right.

10 Now in addition the Board of Equalization has
11 provided some specific Williamson Act guidance in
12 handling 521?

13 A I believe so. Again, I don't memorize the --

14 Q All right.

15 Are you aware that's a Williamson Act specific
16 guidebook?

17 A Yes.

18 Q And there's -- in your office do you consider
19 that these statutes and guidebooks are kind of the
20 parameters of your discretion, if you will?

21 A I would say, they're the parameters of the
22 Board of Supervisors discretion, because the Board does
23 have the ability to guide the direction in which the
24 contracts are written, or --

25 Q All right.

26 A And -- but I'm not trying to backstep your
27 question, but, yes, it's a framework in which we have to
28 operate.

KAREN R. KRONQUEST (707) 299-1190

1 Q Right.

2 I'm talking about the valuation principles,
3 not the decision to award a Williamson Act contract in
4 the first place. But once the one -- the Board has
5 deemed in its wisdom to be appropriate, you're governed
6 by these statutes and guidelines in terms of how you
7 calculate the assessed value, correct?

8 A Correct. And incorporating appraisal practice
9 in which, you know, is a lot of the Board of
10 Equalization guidance as they'll throw something out
11 there such as fair market value, you know. But they
12 don't tell you how necessarily we determine fair market
13 value. That's in our appraisal practice, our
14 methodologies -- methodology of use.

15 Q Are you aware if any supervisor has instructed
16 an employee not to follow the Revenue and Taxation Code
17 in this specific instance?

18 A No.

19 Q You would agree that wouldn't be appropriate,
20 right?

21 A Oh, no doubt. No doubt. I mean, we have to
22 follow the Revenue and Taxation Code. That's -- you
23 know, it's -- sometimes the interpretation of what that
24 code says we maybe have a little disagreement. However,
25 you know, if it's a direct we have to do this there's no
26 gray area there at all.

27 Q Okay.

28 Are there any -- has the Board of Supervisors

1 promulgated any written policy that affect your
2 appraisal process?

3 A Not directly.

4 Q How about indirectly?

5 When somebody says not directly, the lawyers
6 are going to say not directly.

7 A Not in my tenure. I said that they're held
8 and not in the appraisal practice, only in the way the
9 contracts are written, so, no.

10 Q Okay.

11 Now as I understand it we have type A
12 contracts and we have type H contracts and we have type
13 C contracts, but but you don't do type C contracts
14 anymore or there aren't any; is that fair?

15 A I believe so.

16 Q And to be a type A contract would you take a
17 look at I think it's tab two, starts at page -- it looks
18 like it start at page 20. Well, there's a lot of blank
19 pages because I scanned it badly. Starts at page 30.
20 Tab two, page 30.

21 A Okay.

22 Q And so these are -- you recognize these are
23 the rules that govern type A contracts?

24 A Yes.

25 Q And it says that you have to be primarily
26 prime land zoned AP; is that right?

27 A Yes.

28 Q That then -- if you had a hypothetical type A

KAREN R. KRONQUEST (707) 299-1190

1 contract and it contained a vineyard, contained a
2 winery, it contained a home site, what would be the
3 components of valuation in terms -- of determining the
4 assessed value?

5 A Well, the home site would not be included,
6 that would be taxed as the home site, the home. The
7 underlying land from the winery would be included in the
8 Williamson contract, as would the vineyard land. The
9 winery itself, no.

10 Q And --

11 A And again based upon the income approach of
12 the -- under the highest and best use of that land
13 providing that it was legally permissible and falls
14 under this contract.

15 Q So in valuing the winery building as opposed
16 to the land it sits on, we'll call that the winery and
17 we call the land it sits on the site; is that fair?

18 A Um-hum.

19 Q So if we're valuing the building, is that just
20 done on an income basis or market value basis?

21 A Market value basis.

22 Q But the site is done on an income basis,
23 correct? Capitalization of income?

24 A I believe so. Yes, it is. Yes. Again, I
25 don't get involved in the nuts and bolts of valuation of
26 this and I should have a little bit overview, but --

27 Q We're not here to put you on the spot.

28 A Okay.

1 Q We're just trying to find out what's going on.
2 So take a look at page 12, exhibit 1. When I'm
3 referring to the pages, I'm talking about the bold print
4 in the lower right hand corner.

5 A Okay, 12. Okay.

6 Q And there on the page, paragraph Roman numeral
7 VIII(b) talks about calculation of income and it refers
8 to -- or paren section 423.

9 A Okay.

10 Q And would you agree that that's -- this is the
11 agreement between the Board and the owners and this is
12 how -- this is kind of instructions to the assessor's
13 office on how to value that property; isn't that right?

14 A Yes.

15 Q And with respect to the -- you know, the nuts
16 and bolts, to use your phrase of how the value of winery
17 sites is determined?

18 A We're -- no. I can't tell you specifically.

19 Q I mean, have you heard anything about the use
20 of an industrial lease rate for the winery sites?

21 A Um-hum.

22 Q Yes?

23 A We are using a capital rate of 4 percent and
24 that 4 percent essentially translates to a multiplier of
25 25. So it's 25 times the one year lease rate.

26 Q All right.

27 And that 4 percent, is that something that's
28 in one of these handbooks or rules, is that just

1 something that's assessor discretion, if you will?

2 A I wouldn't call it discretion, I would call it
3 appraisal practice.

4 Q Okay.

5 A Looking at comparable sales and what lease
6 rates are, what capitalization rates are and what makes
7 sense for that particular property type. There's a lot
8 of -- there's assessor discretion and there's appraiser
9 judgment, and I'd say this is appraiser judgment.

10 Q All right.

11 A Based on data.

12 Q What data exists in your office to determine
13 winery site value?

14 A We have a few actual leases, very few, and
15 again we have -- we have capitalization rates, published
16 rates from different data sources that we subscribe to.
17 But we have very few leases that we can actually rely on
18 as market data. Part of what I've been asking my
19 appraisers to do is start requesting copies of every
20 single lease out there, because the past practice was
21 not -- they just didn't do it. We didn't keep a
22 database of leases.

23 And to put this into perspective -- I'm not
24 pointing fingers at anybody, but I'm telling you that
25 time is a factor here, a huge factor, and we're
26 extremely understaffed and that plays into this big
27 time. If I was there to do a commercial property, it
28 would take three or four weeks to do it. We're expected

KAREN R. KRONQUEST (707) 299-1190

1 to do it in 10 to 15 minutes, so that's the level of
2 data and time we have to work with here. We do our best
3 and we have -- you know, I have asked the appraisers to
4 start collecting as much of this data as possible since
5 I've been there and we do have a few leases that support
6 this 4 percent.

7 Q Is Mr. Tuteur aware of this problem, if I may
8 be characterizing it as a problem?

9 A Aware of how short staffed we are?

10 Q Yes.

11 A Sure.

12 Q How about the fact -- we heard something about
13 the fact -- well, let me back up because I have a
14 tendency to introduce new information as old.

15 A Okay.

16 Q So if we were going to value a winery site we
17 need to know the lease rate -- some lease rate,
18 industrial lease rate?

19 A We should know what that market rent should
20 be, the hypothetical market rent. In most cases it's
21 not rent.

22 Q And then we would capitalize it by this
23 4 percent factor that you've discussed, correct?

24 A Um-hum.

25 Q And then, as I understand it there's some
26 additional discount, discount rate that the State tells
27 you to apply in these situations?

28 A And that varies from year to year.

KAREN R. KRONQUEST (707) 299-1190

1 Q So we have two variables. We have the State
2 variable, we have a lease rate variable and we have this
3 apparently 4 percent constant?

4 A And the tax rate.

5 Q And of course at the end the tax rate. When
6 was the -- are those industrial lease rates, is that
7 component of the evaluation, is that revised all the
8 time or is that a static value that's been in place for
9 a long time; do you know?

10 A Way before my time, from what I understand
11 goes back to 20 years. And we've examined it in the
12 past and said does it make sense. Because keep in mind,
13 you know, these leases that -- the actual leases for
14 winery sites are nearly unheard of. You know, we
15 request them when we know the property is leased, but
16 we're typically valuing owner occupied properties.

17 So we have to input this based on something
18 that we consider similar in marketability. So we look
19 at industrial building, industrial lease rates, what an
20 investor is expecting and put the cap rates in there,
21 but I don't think the 4 percent is too far off, no.

22 Q Well, I was really talking about the other
23 value, the first -- because leases are typically done on
24 a per square foot, value, aren't they?

25 A Ground lease.

26 A Well, yeah, it depends.

27 Q And so that value, as I understand it, hasn't
28 changed; we've been using the same industrial lease

KAREN R. KRONQUEST (707) 299-1190

1 value for a long time?

2 A We've been using the same cap rate for a long
3 time. There's a big difference.

4 Q Two different components of this variable?

5 A Yeah. We -- when we know of a lease of
6 property which is transferred and it has a lease
7 someplace or a pending lease, we extract the
8 capitalization rate out of that and we apply that to
9 other properties in which we estimate what the market
10 rent should be and we apply that capitalization rate to
11 derive a value for the subject property. So we have
12 again very few leases to extract that actual cap rate
13 directly from winery sales, but we use the industrial
14 sales for cap rate and lease rates.

15 Q Okay.

16 And the lease rates are reviewed all the time;
17 is that what you're saying?

18 A No, it's -- they've been -- they've been using
19 similar lease rates for a long time, yes.

20 Q Is that the 20 year number you were talking
21 about or that's the cap rate?

22 A That's what I've been told. That's way before
23 my time, but the lease rates are updated by the
24 appraisers who are working -- the senior appraisers who
25 are working the transfers or the annual Williamson
26 valuations every year. Do we have a formal study in
27 place? I wish.

28 Q I'm a little confused because I thought you

KAREN R. KRONQUEST (707) 299-1190

1 just told me it hasn't in a long time, either the cap
2 rate or a least rate.

3 A We haven't done a study in a long time and
4 come up with an official *this is it*. But again we're
5 going back to appraisal judgment. And your lease rate
6 in Mt. Veeder isn't going to be the same as it is in
7 Yountville. So we would have to do a study for every
8 single area.

9 Q It's not going to be the same as Vinfoлио in
10 American Canyon?

11 A No. It's gonna vary from location to
12 location, so we use the best data at the time that's
13 available.

14 Q And this is a top down process, right? Mr.
15 Tuteur's responsible overall for all of this, isn't he?

16 A He's responsible, as am I for knowing it.

17 Q But is there some deficiency in these
18 appraisers causing this problem?

19 A Well, it's called time. That's the big
20 deficiency.

21 Q Okay.

22 There's not some insubordination going on by
23 the Appraiser IIIs?

24 A Yes, absolutely.

25 Q You do have?

26 A Yes, we have two Appraiser IIIs that think
27 they should be in my position and Jennifer's position
28 because they've been there so long. They're belligerent

1 in every aspect trying to manage them. They disagree
2 with any changes that we make. It's been a problem
3 since day one. I don't think they do a bad job, I'm not
4 gonna go there. I think they're insubordinate at times,
5 but I think they do a good job ultimately as appraisers.
6 They're excellent appraisers, but we have a workload.

7 Q I guess what I'm getting at, you talked about
8 studies and things like that not being done.

9 A Um-hum.

10 Q Is it like somebody said do this study and
11 they just refuse to do it or does this means really
12 it's -- there's too much to do and that's not --
13 leadership hasn't said this is a priority, put this
14 ahead of some of the other things you do?

15 A We've discussed doing that, but, honestly,
16 we've been chasing our tails since I got there and
17 trying to close the hole of several hundred appeals that
18 we have every year. So, again, time. I have a list
19 this high of things that need to be accomplished in our
20 office and, you know, there's that little saying, do you
21 want it quick or do you want it correct.

22 And I'm being honest here. We do the best
23 with what we have to work with. I'm sure it's that way
24 in every government office. It's -- we're not here to
25 make a profit, if we were things would be much
26 different. But this is where we are and that is our
27 primary problem right now, is we do not have the men.

28 Q Is it your opinion these appraisers are not

1 doing their jobs?

2 A No, not at all. Again, I think they're both
3 great appraisers, I think they do an excellent job in
4 the amount of time and with the resources they have to
5 work with. I wish I could work with their attitude.
6 You know, again they're disappointed and have carried
7 this on for a few years now, but that's separate in my
8 mind from them being able to carry out their appraisal
9 duties. I wouldn't say that at all.

10 Q Okay.

11 Would you please direct your attention to
12 exhibit 19, page 267, which is -- is a type H contract.

13 A Um-hum.

14 Q And 267, that's the same-- has a paragraph
15 there. Are you with me?

16 A Yes.

17 Q On the top of the page it says Roman numeral
18 VIII assessment and in paragraph (b) we've got
19 calculations of income. And we're back again with INT,
20 Revenue and Taxation 423 and it says there we're
21 supposed to use one rental income, either actual or fair
22 rental income or two minimum imputed incomes. Am I
23 reading that correctly?

24 A Yes, you are.

25 Q And are you aware of any effort or efforts
26 made when you're appraising a contract encumbered by a
27 type H par -- a parcel encumbered by the type H contract
28 to determine fair rental income in terms of highest

KAREN R. KRONQUEST (707) 299-1190

1 capacity, capable of using -- I'm not paraphrasing it
2 well, but I'm looking at (b)(1), small Roman numeral ii.

3 A Um-hum. So the minimum imputed income in most
4 of these contracts is about \$80 an acre, which is way
5 low. So --

6 Q I'm just asking you to keep your voice up a
7 little bit because the reporter has to hear.

8 A So your question again.

9 Q So my question is is it the practice simply to
10 use the minimum imputed income and not use this fair
11 rental income, market or economic rental income?

12 A We use fair rental income and that's again
13 since we haven't been able to do a study for quite a
14 while, a formal study, a lot of us it is appraiser
15 judgment what that income should be. And we do have
16 again the two appraisers who were specialists and work
17 all year doing primarily winery appraisals. They should
18 have a feeling as to what that is.

19 Q I'm sorry, Mr. Anderson. I wanted to get you
20 back to the grazing. This is a grazing contract we're
21 talking about here, type H contract. If you look at I
22 think it starts at page 261.

23 A Okay.

24 Q So that the --

25 A So this is --

26 Q It says -- and do you recognize this as a
27 grazing contract?

28 A I've seen type H contracts that allow grazing.

1 There we go. Restrictions on use of property on 263,
2 permitted uses, agriculture, so, no, I don't recognize
3 this as specifically a grazing contract. I think
4 primarily a grazing contract.

5 Q All right.

6 But there is no other contracts other than
7 type H contracts that are used for grazing; is that
8 right?

9 A Not specifically for grazing that I'm aware
10 of.

11 Q Isn't it correct that with regard to
12 properties encumbered by a type H contract that your
13 office assesses them based on the minimum imputed
14 income, it fills in that blank, has some number inserted
15 in at the time the contract is awarded; isn't that
16 right?

17 A Possibly. Yeah, I would say most of the time.
18 If we're talking grazing, grazing doesn't -- the income
19 from grazing is very, very low. You don't get a lot of
20 money for letting cows or sheep graze on your property.
21 It's very, very low. We have very little data to -- you
22 know, or leases in which we can research exactly how
23 much income they're getting, so I believe you are
24 correct and that we typically use the minimum income
25 since that's always available.

26 Q All right.

27 Take a look at page 259. I think that's
28 exhibit 18. Do you recognize this document, Rule 13?

1 A Okay.

2 Q This is the source of the number that goes in
3 this minimum imputed income on page 267; isn't that
4 right?

5 A Yes, if we have a contract or if we have the
6 lease, sure.

7 Q Well, this isn't based on a lease. This is
8 just some number that was derived some years ago; isn't
9 that right?

10 A I haven't seen this before.

11 Q Okay.

12 And you don't have any idea of when this --
13 the history of this document, when it was first adopted
14 or when it was revised or anything like that?

15 A I do not, no.

16 Q Okay.

17 A Perspective, grazing income and AUM, which is
18 the one animal a month, that's a 1000-pound cow, if -- a
19 lot of people when they're thinking about grazing they
20 think, you know, a hundred cows on the site. One cow
21 per nine and a half acres for a five month grazing
22 period is typically what -- that's typically the
23 carrying capacity. So it just helps to put in
24 perspective as to what the income should be. You're not
25 bringing a hundred cows onto a 2-acre -- or, I mean, a
26 20-acre property. You're probably bringing four for a
27 certain period of time. So this income is going to be
28 very low. Again -- and I haven't seen this document.

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1 Q Are you familiar with anything called Rule 13?

2 A No.

3 Q Or how the minimum imputed income values
4 for -- on page 267 is derived -- are derived in
5 paragraph Roman numeral VIII (b)(ii)? Right here.

6 A No.

7 Q All right.

8 A Again, I haven't been involved in these
9 decisions and we haven't reviewed it since I've been
10 here.

11 Q Mr. Anderson, are you aware that there are
12 certain minimum parcel sizes for contract properties?

13 A Um-hum.

14 Q Yes?

15 A Yes.

16 Q And as I understand it for a type A contract
17 it's 10 acres?

18 A Yes.

19 Q And for a type H contract it's 40 acres?

20 A Yes.

21 Q Are you aware that there are -- of any
22 properties within the county that have contracts that
23 are smaller than those values?

24 A I'm not aware of any. I'm not saying there're
25 not, but I'm not aware of any.

26 Q Okay.

27 Is that something that you concern yourself
28 with at all?

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1 A If there're not -- I believe there may be
2 exceptions to the 10 and the 40 acres and there are not
3 exceptions. Yes, I would be concerned.

4 Q Now while we're back here at this end of the
5 deck let's look at exhibit 19, page 272, which is again
6 we're back inside our type H contract.

7 A Okay.

8 Q You see paragraph Roman numeral XXIV?

9 A Okay, assessment valuation.

10 Q This is -- is it your understanding that says
11 that if you ask the owner for information they have to
12 give it to you; is that right?

13 A Yes.

14 Q And are you aware that the type H owners --
15 they're sent some kind of questionnaire every three
16 years?

17 A I believe so.

18 Q And that was the result of -- there was
19 some -- are you familiar with the Board of Conservation
20 audit from 2010?

21 A I'm not.

22 Q All right.

23 Are you aware that there are substantial
24 numbers of these questionnaires that are sent for type H
25 contracts that are not returned?

26 A Yes.

27 Q And what, if anything, is done when an owner
28 doesn't return a contract?

1 A It has been the policy in our office driven by
2 Mr. Tuteur's past policy that we are not an enforcement
3 agency; our purpose is to value their parcels and when
4 the contract is not returned we have a -- I wish I knew
5 the Revenue and Taxation Code facts, but I don't. I
6 believe it's one and a half times the county average for
7 vineyards for grazing land. But again we are not an
8 enforcement agency and we are separate from reporting
9 these type of nonrenewal cooperation -- I'll call it
10 what -- with the owners.

11 Q Who outside the assessor's office would know
12 of any noncooperation?

13 A Who outside of the assessor's office? Maybe
14 the people that don't cooperate.

15 Q That's a fair assessment, but --

16 A Yeah, I think -- you know, people talk.

17 Q Well, what I'm getting at -- I'm not trying to
18 be coy here. If the assessor's office doesn't submit
19 this noncomplying information to Planning or to the
20 Board or somewhere outside your office nobody else is
21 going to know about it, are they?

22 A No.

23 Q And so to say that it's up to the Board to
24 enforce the contract, it would be pretty hard for them
25 if the assessor's office doesn't tell them.

26 A Correct.

27 Q And same with Planning; isn't that right?

28 A Correct.

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1 Q And isn't the same thing true with the type A
2 questionnaires that are sent annually?

3 A Yes.

4 Q And there are even smaller percentages of
5 those returned than there are the grazing ones?

6 A Correct.

7 Q And it's possible for your office to run a
8 report that shows who has these returned and who
9 doesn't?

10 A Yes, we could compile that information in a
11 report.

12 Q Let's take a look at --

13 A An interesting thing, if I may?

14 Q Sure.

15 A With this concept of us not being an
16 enforcement agency in keeping the information that we
17 receive or don't receive confidential, that actually is
18 taught in the ag class, taught by the Board of
19 Equalization. They have instructed the recent
20 appraisers that have gone there and told them that that
21 is not your job. Your job is to value the property, not
22 act as an enforcement agency.

23 And in fact one of my appraisers -- one of my
24 Appraiser IIIs, a senior appraiser, recently came back
25 from a class and told me that. You know, again I think
26 we should. I mean, my personal opinion I think we
27 should be able to report them and say hey, they're not
28 in compliance, let's do something about it. But when

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1 my -- may I say his name?

2 Q Sure.

3 A Sam Eggers is our appraiser, he recently went
4 to an ag class, Williamson class taught by the Board of
5 Equalization and they specifically told him, they said
6 you are not an enforcement agency and the information
7 that comes into the assessor's office is confidential.
8 and that's the same position Mr. Tuteur has held. So
9 whether or not that's correct.

10 Q All right.

11 I'm just trying to -- we've got the Board of
12 Supervisors who's the authority to enter into these
13 contracts and they're the ultimate authority whether to
14 discontinue or not renew them, right?

15 A (Nods head up and down.)

16 Q And this information that you gather through
17 these questionnaires obviously was deemed important
18 enough that they made a provision for it in the
19 contract; would you agree with that?

20 A I do agree, yes.

21 Q All right.

22 So notwithstanding the Board of Equalization
23 is there any way for the Board of Supervisors in this
24 county to know that we have property owners who aren't
25 returning these questionnaires or otherwise complying
26 with the contracts if the assessor's office doesn't
27 reveal that information?

28 A I think the -- this is the way they're going

1 to know today. But obviously -- but, I mean, my hands
2 are tied.

3 Q All right.

4 A No, there is not. There is not a way for them
5 to know, you know, unless it goes to appeal and we --
6 you know, as part of the appeal what the owner brings
7 that up. But, no. And agencies don't always cooperate.

8 Q And that would be true if, for example, a
9 property owner that has a type H contract for grazing
10 returns a questionnaire and the questionnaire, if he
11 gets points for returning the questionnaire but hopes
12 the questionnaire shows he has no income for grazing, is
13 that something that -- I would assume that information
14 is not shared anywhere, either, outside your office?

15 A They have to show that there's no income, then
16 we would value it as if there were income according to
17 the contract. We use the minimum amount. So -- are you
18 saying if they're not using the land for grazing?

19 Q Yeah, that's what I'm asking.

20 A Okay.

21 You said they're not showing income.

22 Q All right.

23 Let me give you an example, rather than talk
24 in abstraction. Take a look at page 149 and I think
25 that's under tab 16. So this one says, the
26 neighbor's -- no income, anyway; grazed by the neighbor,
27 not by the owner?

28 A Um-hum.

1 Q Is that -- is this property eligible for a
2 contract?

3 A The contract --

4 Q I apologize, this is my -- these are H
5 contracts.

6 A This would be an H contract. So they're not
7 showing income, we wouldn't put the minimum income to
8 value it.

9 Q But shouldn't that be the fair market value
10 rather than income derived from capitalization of income
11 value if they don't have any grazing going on?

12 A So you're asking if we should tax it by either
13 Prop 13?

14 Q That's what I'm asking, yes, sir.

15 A The Prop 13 value rather -- no, they're under
16 contract, Williamson contract. I mean, if we go to the
17 H contract it says the permitted uses, permitted uses
18 are and it names all the permitted uses. It doesn't say
19 that they have to do this. It doesn't say they're
20 forced to bring cows on and graze, does it? I don't
21 read it that way. And that's been a --

22 Q Well, so let me see if -- let's say I buy 50
23 acres of land in the watershed zone, which is where I
24 think you have to be for this. Right? And I run a
25 couple of cows there for a year -- actually probably
26 have to do it for three years looking backwards, because
27 that's what the ag commissioner requires and then I take
28 my cows out and I get tax break in perpetua for that

KAREN R. KRONQUEST (707) 299-1190

1 unless somebody nonrenews it?

2 A Page 261 on type H contract?

3 Q Um-hum.

4 A It outlines the purpose of the Williamson
5 contract. And this is just how I'm reading it. And the
6 way I read it is -- if I can go to the page 1, just the
7 last sentence. No, I'll read the whole thing. Whereas
8 the County having upon application by owner established
9 a type H agricultural preserve comprised of the subject
10 property, County and owner now desire to enter into a
11 type H contract for the subject property for the purpose
12 of enforceably restricting use of the subject property
13 to agricultural uses and uses deemed compatible with
14 agriculture as part of an overall program by County and
15 State of California under the Act to maximize the amount
16 of agricultural land preserved and maintained for
17 agricultural economy in order to conserve the economic
18 resources of State and County and insure adequate food
19 supply for future recommends the the County and State
20 discourage premature and unnecessarily conversion of
21 agricultural land to other than agricultural uses and
22 prevent loss of the value of public to open space
23 utility of the land, County and owner mutually
24 recognizing the subject property when so preserved for
25 agriculture and open space constitutes an open space,
26 constitutes an important physical, social, esthetic
27 economic asset of County and State of California.

28 Now just when it defines the purpose in there

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1 it's -- I don't see it as saying that the agricultural
2 use has to be implemented at that time, whether it be
3 grazing, planting, whatever. It doesn't say that. It
4 says preserved for use. And so I -- entering under
5 contract under this context, which is right in the
6 contract, is designed for the purpose of presenting --
7 or preventing the property from being developed. It's
8 not to force people to have cows running around on their
9 property or whatever.

10 It's saying -- it's giving the property owners
11 an incentive to keep that land open for possible future
12 agricultural use and to prevent it from being developed.
13 And in turn they're getting the benefit of a lower tax
14 base which we figure by inputting the income, whether or
15 not they're capitalizing that income.

16 Q Well, what does this contract -- assuming that
17 there's no requirement of ag use once it's established,
18 it has to have an ag use to be established, doesn't it?

19 Without answering that question, let me move
20 on. Because really what I wanted to ask you was what
21 does this contract do, then, that the AP -- excuse me,
22 not the AP, the watershed zone not do.

23 A That's a good question.

24 Q Thank you.

25 A No, it's -- I mean, there's some overlap and
26 I've been asked that if you're -- you know, we have the
27 ag preserve, which is necessary, there has to be an ag
28 preserve in place under the Williamson contract so

1 there's nothing that any of the Williamson contracts do
2 really that the ag preserve doesn't do as far as
3 preventing building.

4 So again what the -- the purpose of it is to
5 give property owners an economic incentive in preserving
6 property. Maybe it doesn't do more than existing
7 regulations, but that's -- you can see that in several
8 other tax incentive based things such as the Mills Act
9 in which a property may be located in a historic
10 district, they can't touch it, they can't do anything
11 about it. But if they enter it into the Mills Act
12 saying they don't do anything with it they get a huge
13 tax benefit.

14 Q Right.

15 We understand that, we've had others explain
16 that to us. But what we're struggling with as a jury --
17 and I think I say as a jury when I say this. If they're
18 not required to have any ag income and if they're not
19 required to have any ag activity, even, and if they're
20 to be in this -- have one of these contracts in the
21 first place they have to be in the AW zone, which
22 prevents anything like houses and what have you, what --
23 my question then to you is what does this Williamson Act
24 do for the citizens of Napa County that zoning doesn't
25 do and why should we be forgoing this tax increase?

26 A I think it's a double layer of assurance that
27 the property won't be developed. That's my best answer.

28 Q Okay.

1 A In that instance it's -- we always have to
2 look at the property as its most -- the biggest
3 restriction that's on the property as far as what can be
4 done with it and in this case entering into a contract
5 may not have additional benefits the zoning doesn't have
6 except the zoning, the use or change of the contract is
7 returned.

8 Q All right. Let's change the subject just a
9 little bit and then we'll let you get -- let you and us
10 get to our lunches.

11 In 2016 did you have any occasion to review --
12 oh, there's one other thing I want to talk about, too.
13 Don't forget about conflict.

14 In 2016 did you have occasion to look into the
15 valuation of the cell towers on Mr. Tuteur's property?

16 A Yes.

17 Q And is it correct that there was an error in
18 the way those were being valued?

19 A Yes.

20 Q And directing your attention to -- and Mr.
21 Tuteur was made aware of this error?

22 A Yes, I informed him that there may be
23 corrections to correct this error and it's sitting on my
24 desk right now. My issue that I have is I've had a lot
25 of people retire, which is why several of us were
26 promoted quickly, and I honestly don't have anybody in
27 the office that has a handle on valuing cell towers
28 correctly. And I have been working with Solano County,

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1 one of the senior appraisers over there to get this
2 done.

3 Q Well, let's go back through the steps, though,
4 a little bit before we -- take a look at the very last
5 exhibit, I think it's -- might be 24 or 23, I don't
6 remember. It's 24.

7 A Twenty-four?

8 Q Um-hum.

9 A Okay.

10 Q And then starting from the -- we're going to
11 start at the back and work forward because put them in
12 order from newest to oldest. So on page 318.

13 A Um-hum.

14 Q Can you tell us what this is?

15 A Well, this is the calculation that was done
16 for the cell tower under Williamson contract.

17 Q This is --

18 A I believe this is Mr. Tuteur's property.

19 Q I'll represent to you that it was produced to
20 us as being for Mr. Tuteur's property.

21 A Okay, okay. Yeah.

22 Q So there's a mistake here, isn't that right,
23 because the remaining years can't be a negative number?
24 Up there in the left corner?

25 A Yeah.

26 Q And then as we flip forward or backward
27 through the pages the mistake gets carried forward,
28 2009, 2010, 2011 and so on. And then in 2000 -- the

1 roll for 2016 for the 2000 rate now it's got it back to
2 five years, which is where it kind of should have been
3 in the first place; isn't that right?

4 A Page 320?

5 Q Yes.

6 A Yes.

7 Q And this is the correction that you did; isn't
8 that correct?

9 A This is a correction that I had our appraiser
10 Dan Woods make.

11 Q And he used -- there was no new raw data that
12 was used this terms of the lease when this correction
13 was made, was there?

14 A Not that I recall.

15 Q So there wasn't any need to do any research
16 into values or site calculations or anything like that,
17 was there?

18 A On these sites the annual review of what the
19 market rental information or that we're factoring or
20 capitalizing.

21 Q And take a look -- just flip forward to the
22 next exhibit, and then we've got -- let's look at
23 page 307.

24 A Okay.

25 Q It looks like a screen shot that was one or
26 something that was run last week for us.

27 A Okay.

28 Q So directing your attention to the land value,

1 it went from -- there was a big jump between 2015 and
2 2016 and that reflected -- that's reflective of the
3 correction that was made; isn't that right?

4 A At least partially, I believe so.

5 Q Okay.

6 And so isn't it correct at that point an
7 escape assessment should have been issued for the prior
8 years when the mistake hadn't been captured?

9 A That is correct. And again that is sitting on
10 my desk right now and Mr. Tuteur is aware of that. I
11 spoke to him a few months ago and told him several
12 months ago now that that may be happening.

13 Q Did he say that shouldn't happen?

14 A No, not at all. He said do what you have to
15 do because it's passed on to my tenant. Those were his
16 exact words.

17 Q Is there a statute of limitations on it?

18 A It's a four year statute.

19 Q So four years from when? Four years from when
20 you --

21 A From the date I correct it it would be four
22 years back.

23 Q So the fact that it hasn't been done yet
24 there's no time loss?

25 A From '15, no.

26 Q I guess to put it differently, Mr. Anderson,
27 can we go back to 2010 and escape assess for that year?

28 A No, we can't.

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1 Q Or '11?
2 A No.
3 Q For '12?
4 A No.
5 Q And it's your -- and you've told us that Mr.
6 Tuteur was aware of this error at the time you corrected
7 it in 2015?
8 A This -- to get our terms straight, I don't
9 think it was a correction, because I didn't --
10 Q Okay.
11 A I mean, we valued it correctly, but it -- in
12 our terms, something we call a correction we would call
13 a whole correction where would you get --
14 Q I'm not trying to use a term of art here.
15 A I want to be straight. It was valued that way
16 in 2015 and not really corrected, it was based on a --
17 Q Whatever it was you did in 2015 it triggered
18 the escape assessment then and there; did it not?
19 A I'm still evaluating to see if that was even
20 done incorrectly. So if it was not done correctly it
21 should have triggered an escape assessment, to answer
22 your question.
23 Q All right.
24 Well, for whatever reason you made a change in
25 the value of about a hundred and \$70,000 in 2015,
26 correct?
27 A That's the way it calculated.
28 Q Right. And the change in value was because

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1 the -- there was some error in the way that the lease
2 income from the cell tower site was capitalized?

3 A Yes.

4 Q And that error appears in these documents, to
5 me, to go back to 2008?

6 A That is a correct statement, yes.

7 Q Okay.

8 A I'm trying to figure out why.

9 Q All right. I want to change the subject and
10 then we're going to go let you have your lunch and we'll
11 have ours.

12 Take a look at exhibit -- it's page 112 and I
13 think it's exhibit -- it's also exhibit 12, fancy that.

14 A Okay.

15 Q This is the assessor division employee
16 property revision 9-212016. Are you familiar with this
17 document?

18 A Yes.

19 Q And did you participate in its preparation?

20 A Yes.

21 Q On page 113, paragraph eight that refers to
22 you, the Chief Appraiser?

23 A Yes.

24 Q And those are your duties under the document?

25 A Yes.

26 Q Prior to this document being prepared was
27 there a similar previous written conflict or -- is that
28 what we call this, employee assessor division employee

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1 property document?

2 A Yes, this has been carried on and revised
3 annually for several years.

4 Q So what's the first one of these of which you
5 remember?

6 A The one I signed when I was hired in 2009.

7 Q Okay.

8 But that's -- okay.

9 A That's the first one I'm aware of.

10 Q We're talking about maybe something a little
11 differently. I'm talking about this specific written
12 guideline as opposed to the fact that there was some
13 kind of process?

14 A My participation in this is distributing it to
15 the employees and making sure they sign it. I did not
16 write this document.

17 Q All right.

18 A My predecessor may have. I didn't. But
19 annually we distribute this and make sure that employees
20 are --

21 Q So do you -- turning back to page 113,
22 paragraph eight. Do you insure employee property is
23 adequately identified in the property tax system?

24 A Yes.

25 Q Do you review change reports to employee
26 property?

27 A Yes.

28 Q Do you prepare and present the assessor's

1 position, et cetera, other than on your own property?

2 A Yes,.

3 Q And turning over to procedures, paragraph
4 four. Do you review all work performed by the -- on
5 properties owned by Mr. Tuteur? It says in the last
6 sentence there?

7 A Yes.

8 Q So you've been the Chief Appraiser since how
9 long?

10 A Approximately -- a little bit under two years.

11 Q Okay.

12 So you didn't -- so you've only been doing
13 this for a couple of years?

14 A (Nods head up and down.)

15 Q So you weren't the Chief Appraiser at the time
16 that this cell tower site valuation which we've been
17 discussing?

18 A No.

19 Q And do you work with Mr. Cretarolo in doing
20 this review?

21 A In?

22 Q In paragraph -- this paragraph four, last
23 sentence. He's the Staff Services Assistant.

24 A Yes. I haven't, no. I don't -- I think we
25 haven't really discussed.

26 Q He really doesn't know much about appraising,
27 does he?

28 A No, he's not an appraiser.

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AG004355

1 Q All right.

2 A I'm questioning whether I do after today.

3 Q Well, I apologize for that.

4 A Well, that's --

5 Q Is there anything else you think we should

6 know before we cut you loose for the day?

7 A I don't think so. I -- you know, like I said,

8 I feel kind of ignorant that I can't answer all of the

9 questions, but again my position is more of a management

10 position and I hired a supervisor who is an expert on

11 the subject. So my position or my duty is to oversee

12 what she does, and you brought to light a lot of things

13 that --

14 Q That would be Miss Tydingco?

15 A Tydingco, yes.

16 Q All right.

17 Mr. Anderson, thank you very much for coming

18 today.

19 A Thank you.

20 Q I don't think we'll need to call you back, but

21 it's possible. I would just remind you of the

22 admonition I gave you at the start, that everything we

23 said and did here today is to be held in strict

24 confidence.

25 A Absolutely.

26 Q And you may not discuss it with anyone unless

27 the judge so orders.

28 A All right. Thank you.

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1 MR. DELL'ARIO: Let's have the record reflect
2 that I have custody of the exhibits that will be taken
3 today and they will remain in my custody until our next
4 plenary session.

5 (The proceedings were concluded.)
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AG004357

1 STATE OF CALIFORNIA)
2) ss:
3 COUNTY OF NAPA)

4 CERTIFICATE OF OFFICIAL REPORTER

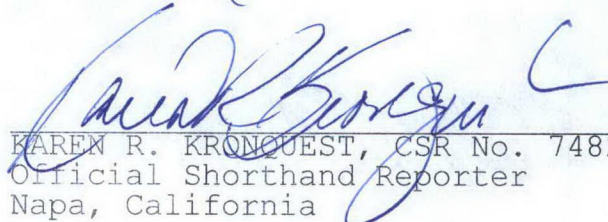
5 I, KAREN R. KRONQUEST, an Official Shorthand
6 Reporter for the County of Napa do hereby certify:

7 THAT on Wednesday, February 21, 2018 at the
8 hour of 9:00 o'clock A.M. thereof, I reported in
9 shorthand writing the proceedings had in the matter of
10 IN RE THE 2017-2018 NAPA COUNTY GRAND JURY
11 INVESTIGATION, No. 001.

12 THAT I thereafter caused my said shorthand
13 writing to be transcribed into longhand typewriting.

14 THAT the foregoing pages 1 through 114
15 constitute and are a full, true, correct and accurate
16 transcription of my said shorthand writing and a correct
17 and verbatim record of the proceedings so had and taken,
18 as aforesaid.

19 DATED this 13th day of March, 2018.

20
21
22 
23 KAREN R. KRONQUEST, CSR No. 7482
24 Official Shorthand Reporter
Napa, California

25 --oOo--
26
27
28

KAREN R. KRONQUEST (707) 299-1190