



# Same Team, New Name

## **CORCORAN GLOBAL LIVING PARTNERS WITH TERRA FIRMA GLOBAL PARTNERS IN WINE COUNTRY**

SAN FRANCISCO, Aug. 10, 2020 /PRNewswire/ -- Corcoran Global Living, a franchise affiliate of Corcoran Group, LLC, today announced that it has welcomed Northern California's Terra Firma Global Partners to its growing operation. Adding more than 80 real estate agents into the fold, this latest expansion broadens the firm's reach into California's celebrated Wine Country region. Corcoran Global Living, unifying five prestigious independent brokerages, now encompasses nearly 700 affiliated real estate agents across 25 offices, with annual combined sales of nearly \$4 billion.

"Terra Firma Global Partners' knowledge and experience in the Napa, Sonoma, and Marin regions of California is unparalleled. We look forward to all this will bring to our affiliated agents and our clients across the markets we serve," said Michael Mahon, founder and CEO of Corcoran Global Living.

"Corcoran Global Living (CGL) continues to grow rapidly in California, and this new footing in the state's Wine Country is incredibly exciting," said Pamela Liebman, Corcoran President and CEO. "The team at Terra Firma Global Partners truly started from scratch to build a company based on trust and fosters a culture of partnership, which we value highly at Corcoran. I'm very happy to help welcome them to Corcoran Global Living."

As part of Corcoran Global Living, the firm will now have access to Corcoran's resources, networking, and broader recognition both within the industry and among consumers. The firm's founders and co-owners, Bill Facendini and Heidi Rickerd-Rizzo, will now serve as partners with Corcoran Global Living.

Says Heidi Rickerd-Rizzo, "As someone who has held tightly to our vision and our 'story' as a company, I can enthusiastically move forward into our next chapter and the future we're building with this great team."

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GLOBAL LIVING