MAY 2019

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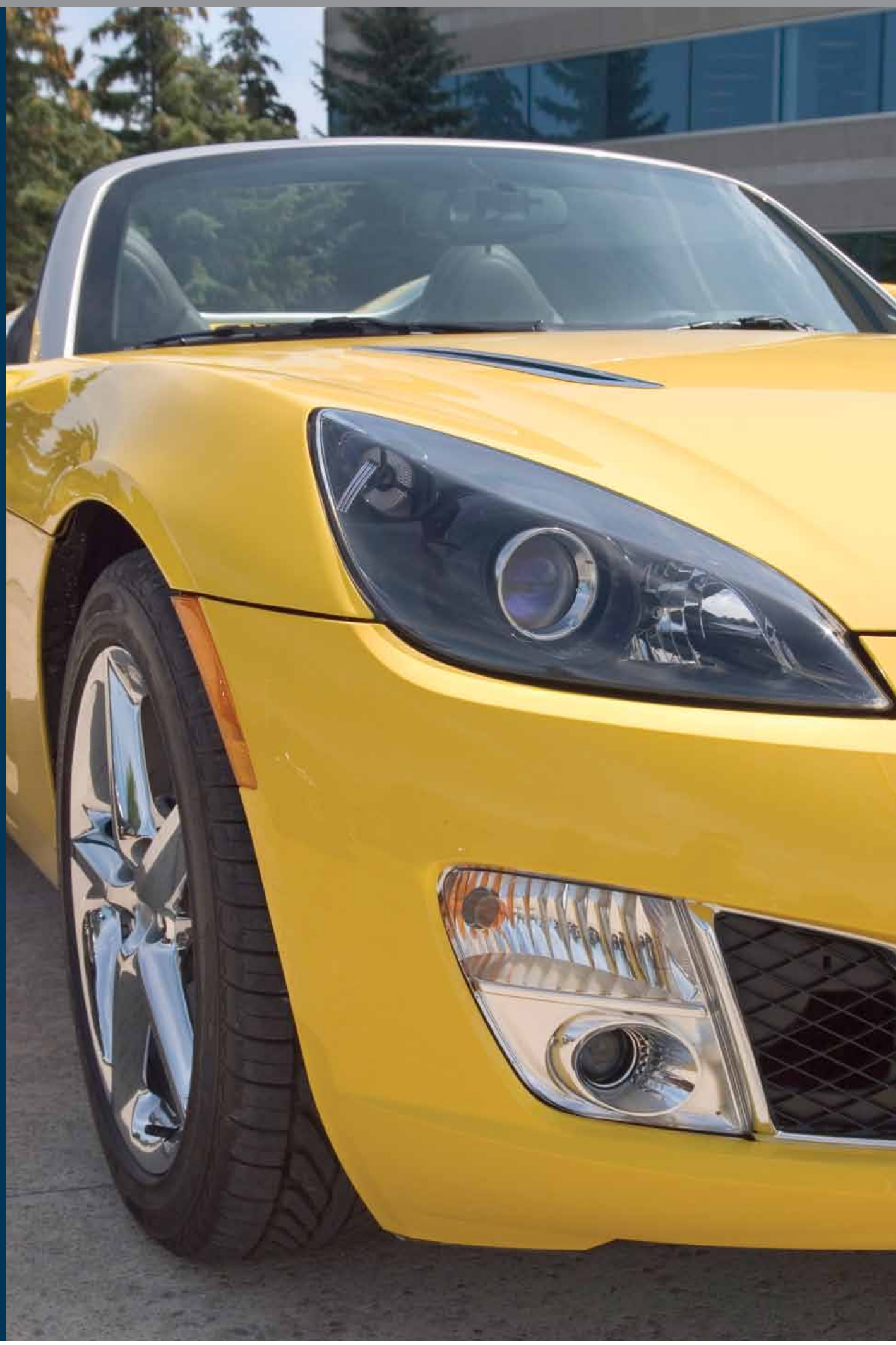

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Independent Record | helenair.com

SUPPLEMENT TO THE INDEPENDENT RECORD, THE MONTANA STANDARD AND THE MINI NICKEL

INVENTORY REDUCTION SALE!

2019 CHEVY TRAX LT
FWD, LT CONVIENCE PKG, #19T-64

MSRP $24,646
SUPPLIER PRICE $24,022
REBATE $2,250
GM LOYALTY $1,000
GM FINANCIAL $750
TOTAL DISCOUNTS $4,624
DEE'S LOW PRICE $20,022

2018 CHEVY CRUZE
DIESEL LEATHER PACKAGE PEPPERDUST, #18P-28

MSRP $27,570
SUPPLIER PRICE $26,637
REBATE $3,578
GM FINANCIAL $552
TOTAL DISCOUNTS $5,063
DEE'S LOW PRICE $22,507

2018 JEEP COMPASS LATITUDE
4WD REDLINE, POPULAR EQUIPMENT GROUP, #18J-37

MSRP $29,825
DISCOUNT $1,076
REBATE $2,750
CFC BONUS CASH $0
TOTAL DISCOUNTS $3,826
DEE'S LOW PRICE $25,999

2018 RAM 2500 CREW CAB
DIESEL, WHITE, POP EQUIP, CHROME GRP, BEDLINER, #18DT-52

MSRP $55,190
DISCOUNT $4,191
REBATE $3,000
CFC BONUS CASH $0
TOTAL DISCOUNTS $7,191
DEE'S LOW PRICE $47,999

2019 CHEVY 2500 LT CREW CAB
CAJUN RED, LT PLUS, ALL STAR, INFOTAINMENT SYS, #19T-86

MSRP $54,545
SALES PRICE $51,335
REBATE $2,000
GM FINANCIAL $1,500
TOTAL DISCOUNTS $6,710
DEE'S LOW PRICE $47,835

2019 CHEVY 1500 CREW CAB LTZ
SHADOW GREY, LTZ PLUS, Z71 PACKAGE, #19T-56

MSRP $52,985
SALES PRICE $50,695
REBATE $2,000
GM FINANCIAL $1,500
TOTAL DISCOUNTS $5,790
DEE'S LOW PRICE $47,195

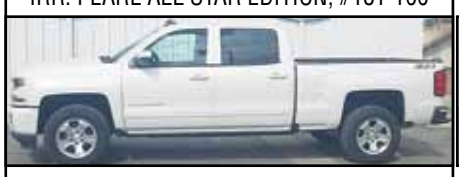
2019 JEEP CHEROKEE LIMITED*
VELVET RED, ALPINE, NAV, LUX GROUP, #19J-29

MSRP $40,890
DISCOUNT $1,400
REBATE $2,500
CFC BONUS CASH $1,000
TOTAL DISCOUNTS $4,900
DEE'S LOW PRICE $35,990

2019 DODGE GRAND CARAVAN SE*
POWER SEAT, STOW AND GO, BLOCK HEATER, #19DT-31

MSRP $32,935
DISCOUNT $800
REBATE $4,250
CFC BONUS CASH $500
TOTAL DISCOUNTS $5,550
DEE'S LOW PRICE $27,385

2018 CHEVY SILVERADO 1500 CREW CAB*
IRR. PEARL ALL STAR EDITION, #18T-100



MSRP $51,695
EMPLOYEE PRICE $46,768
REBATE $5,000
GM FINANCIAL $1,500
TOTAL DISCOUNTS $11,427
DEE'S LOW PRICE $40,268

2018 CHEVY SILVERADO 1500 CREW CAB LT*
WHITE, ALL STAR, #18T-112

MSRP $51,805
EMPLOYEE PRICE $46,830
REBATE $5,000
GM FINANCIAL $1,500
TOTAL DISCOUNTS $11,475
DEE'S LOW PRICE $40,330

2019 RAM 1500 LARAMIE QUAD CAB***
IVORY, HEMI, 20" WHEELS, #19DT-29

MSRP $48,820
DISCOUNT $4,258
REBATE $6,000
CFC BONUS CASH $500
TOTAL DISCOUNTS $10,758
DEE'S LOW PRICE $38,062

2019 DODGE CHALLENGER GT (AWD)*
INDIGO BLUE, ROOF, CONVIENCE PKG, +PKG, #19D-1

MSRP $40,915
DISCOUNT $1,262
REBATE $1,500
CFC BONUS CASH $250
TOTAL DISCOUNTS $3,012
DEE'S LOW PRICE $37,903

* MUST FINANCE WITH GM FINANCIAL FOR FULL REBATE, SEE DEALER FOR DETAILS
** Conquest rebate included ($1000) must own a 05 or newer Non-Gm vehicle prices do not include $199 DOC fee
*** OWNER LOYALTY must own a 05 or newer gm vehicle

* must finance with chrysler financial for full rebate
** must own a non FCA 1500,2500,3500 truck for full rebate prices do not include $199 DOC fee

2018 CHEVY MALIBU LT
WHITE 27,923 CERTIFIED, #18A87

USED VEHICLE SALE PRICE $17,998

2017 FORD FOCUS SE
GREY 39,988, #18A90

USED VEHICLE SALE PRICE $12,498

2018 NISSAN PATHFINDER
BLACK SL 32,039, #18A94

USED VEHICLE SALE PRICE $26,998

2018 MAZDA CX-5
BLACK 21,545 GT, #18A93

USED VEHICLE SALE PRICE $26,498

USED CARS		SALE PRICE
19A30	2018 SUBARU OUTBACK GREY 22K 2.5I	$25,998
19A4	2018 CHEVY IMPALA BLUE 39,988 LT CERTIFIED	$19,998
19A10	2017 SUBARU IMPREZA HATCHBACK, BLACK, 18,093	$23,998
18A86	2017 CHEVY IMPALA LT BLACK 33,207	$17,998
19T-41A	2016 CHEVY MALIBU 2LZ PREMIER 2.0L TURBO SILVER 11,778 CERTIFIED	$20,998
19A18A	2016 CHEVY MALIBU LT GOLD 63,635	$14,998
19J-25A	2016 CHRYSLER 200 S GREY AWD 68,236	$16,998
19T-33A	2015 CHRYSLER 200 C WHITE/WHITE 51,203 ADAPTIVE CRUISE, NAV	$18,998
18T-73C	2015 HONDA FIT BLUE 60K MANUAL TRANNY	$11,498
18P-11A	2015 CHRYSLER 200S AWD WHITE 127,874	$11,498
18A50B	2012 CHEVY CRUZE BLUE 90K	$8,998
18T-109A	2012 FORD MUSTANG CONVERTIBLE 42,070 RED	$14,998
19P-1A	2011 CHEVY CRUZE LT LIGHT BLUE 58,123	$9,998
18A103A	2011 HYUNDAI SONATA BLACK 105K	$7,998
18J-63B	2009 TOYOTA VENZA WAGEN AWD 140,684	$9,998

USED TRUCKS, SUVS, & VANS		
19A29	2018 JEEP WRANGLER 4DR ALTITUDE 3,005 MILES MANUAL H. TOP	$36,998
19A25	2018 NISSAN FRONTIER CREW CAB PRO 4 25,944	$26,998
19A9	2018 HYUNDAI TUCSON AWD GREY 24,131	$19,998
19A31	2018 CHEVY SILVERADO 1500 DOUBLE CAB LT GREY 38,412	$29,998
19A21	2018 DODGE GRAND CARAVAN SXT SILVER 26,654	$20,998
19A32	2018 TOYOTA RAV 4 BRIGHT BLUE 35,249	$24,998
19A26	2018 CHEVY SUBURBAN LT BENCH MIDDLE, DK GREY, 39,459	$44,998
19A28	2018 TOYOTA 4 RUNNER SR5 WHITE 37,012	$32,998
19A15	2018 JEEP GRAND CHEROKEE LIMITED GREY 27K ROOF	$32,998
19J-48B	2016 NISSAN MURRANO SV ORANGE, NAV, 27,767 AWD	$23,998
18DT-70A	2016 RAM 1500 CREW CAB LARAMIE WHITE 56,480	$32,998
19DT-26A	2016 RAM 1500 CREW CAB 35,594 GREY LARAMIE	$33,998
18T-106B	2016 RAM 1500 SLT GREY 28,465 CREW CAB	$30,998
19T-39B	2016 DODGE JOURNEY SXT AWD 49K RED	$15,998
18DT-30A	2015 DODGE DURANGO LIMITED 58,498 WHITE ROOF, NAV	$26,998
18DT-78A	2014 RAM 1500 LARAMIE WHITE LIMITED 103,886	$27,998
19T-82A	2014 CHEVY 1500 EX CAB BLACK 89K LTZ	$26,998
19T-61A	2014 CHEVY 1500 EX CAB SILVER LT 2 SETS OF TIRES 43,496	$26,998
19T-59A	2014 DODGE DURANGO LIMITED BLACK 72,299	$24,998

Payments figured with 20% down, cash or trade equity. 2015 and newer figured at 4.9% APR, OAC for 75 months. 2008-2014 figured at 6.9% APR, OAC for 60 months. 2007 and older figured at 8.9% APR, OAC for 36 months.

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Bryan Cyr

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How drivers can stay safe in bright conditions

Weather often contributes to motor vehicle accidents. Snow, rain and other factors that compromise drivers' vision can make driving hazardous, but there's a dark side to sunny skies as well.

Glare from the sun can compromise drivers' vision and lead to driving mishaps, regardless of drivers' experience or skill level. The sun can pack a powerful punch any time during the day, but can be especially hazardous in the early morning sunrise and late-afternoon sunset.

A 2017 study published in the journal Medicine titled, "Life-threatening motor vehicle crashes in bright sunlight" looked at the risks posed by bright sunlight. Researchers found that the risk of a life-threatening crash was 16 percent higher during bright sunlight than during normal weather. Researchers concluded that bright sunlight may create visual illusions that lead to driver error, including poor distance judgement.

Plentiful sunlight is often a hallmark of spring and summer, but sun-blindness is a real concern for drivers. As anyone who has turned into blazing sun only to discover their windshield has been rendered opaque by sun glare can attest, driving on sunny days can be challenging. Unfortunately, the sun might create substantial glare during rush hour, making driving during these times more dangerous and accidents more likely.

While there might be no way to prevent glare, drivers can take steps to make driving safer during times of day when glare is prevalent.

· Make sure the windshield is clean. Water marks, dead insects, cracks, and road grime can make it even harder to see out of the windshield when the sun is blazing. Clean windshields regularly, and don't wait until you're head-on into the sun to engage the windshield washer spray. Doing so may only further compromise visibility.

· Observe speed limits. When glare is present, slow down and keep more space between your vehicle and the vehicle in front of you. If someone in front of you needs to brake suddenly, the greater distance between vehicles can give you more time to react and avoid accidents.

· Change your route. Try changing your commute so you're not driving head-on into eastern sun in the morning and western sun in the afternoon.

· Invest in new sunglasses. Special lenses that mitigate glare, UV rays and blue light can make it easier for drivers to handle glare when behind the wheel.

· Make sure the visor is functioning. Sun visors are there for a reason. Use it to the best of your ability, angling as needed.

· Pull over. If the glare is especially bad, Plymouth Rock Assurance suggests playing it safe and pulling over until the sun rises or sets. You also may want to change your driving time to avoid the glare.

Motor vehicle accidents can happen on bright, sunny days. Glare can compromise drivers' visibility, and drivers may need to take steps to protect their vision on sunny days.

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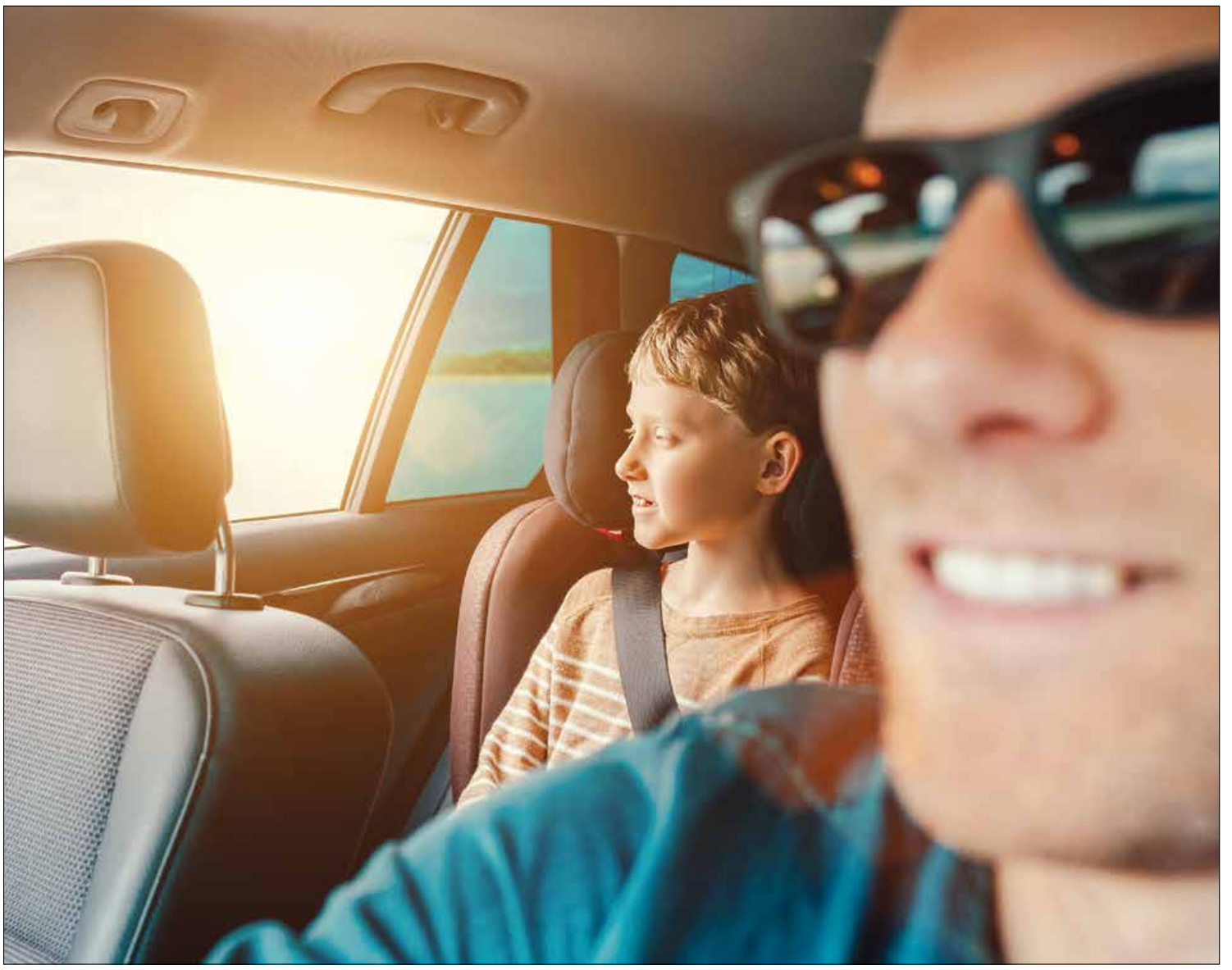
DRIVING SAFETY | STAYING ALERT

Get Defensive

Since you share the roadways with so many other drivers, it's critical to keep your head in the game as you commute.



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Even if you're the safest driver in the world, the actions of others can impact your drive in a negative way. Defensive driving is key to making sure you protect yourself and your passengers. Here are a few quick tips to become a better defensive driver.

PUT AWAY THE DEVICE

There's nothing smart about using your smartphone while driving. Talking on the phone or texting serve as major distractions that can divert your attention from the road.

Rather than have your device in your lap or in your hands, give it over to a friend or put it in the glovebox for your commute. If you need navigation for your trip, mount your phone to the dashboard so you can keep your hands free.

There are Bluetooth products on the market that can help equip your car with the latest and greatest connectivity capabilities if it isn't outfitted. Ask your local car detailer or electronics company for options that may be right for your vehicle.

SLOW DOWN

Tens of thousands of people die every year due to speeding. By simply following the speed limit posted on busy highways and roads, you can ensure a safer commute. Do not feel like you need to keep up with the flow of traffic if it makes you uncomfortable. Stay safely in the right lane to avoid being distracted by faster drivers weaving in and out of their lanes. Remember that defensive driving is all about paying more attention to drivers around you.

WATCH THE SHOULDERS

Always be prepared to move to a left lane if someone is pulled over on the shoulder of the road. It is illegal in many states to stay in the right lane if a police officer or emergency vehicle is parked on the shoulder.

Stay defensive around other drivers who may wait until the last minute to swerve into a left lane. They may see the emergency vehicle at the last minute and be forced to make a quick decision. Be mindful of how other drivers may react to certain situations and you'll increase your chances of staying safe on the roads.

DRIVING SAFETY | STATISTICS

Distracted Driving By the Numbers

In 2016, the National Highway Traffic Safety Administration reported 3,450 people died in distraction-affected crashes. Here are other key stats from the NHTSA's study — remember them when you take the wheel to ensure the safety of yourself and your passengers.

More than 90% of car crashes involve human error.

About 391,000 additional people were injured in dis-traction-affected crashes in 2015, down from 431,000 in 2014.

Some of the study's data showed an improvement in driver safety, specifically in the category of accidents caused by distracted driving:

The percentage of drivers likely to be on either hand-held or hands-free cell phones decreased from 11% in 2007 and 2008 to 9% starting in 2009 and continuing through 2012 before steadily declining to 5.3% in 2017.

The corresponding hand-held cell phone use estimate also has dropped from 5.2% of drivers in 2012 to 2.9% of drivers in 2017.

The percent of drivers manipulating hand-held electronic devices has increased 900%, from 0.2% in 2005 to 2.0% in 2016, however, the manipulation of hand-held devices has now decreased for two consecutive years.

STAYING SAFE

The key to maintaining your safe driving record is focus. The more alert and attentive you can be on the road, the better your chances of arriving to your destination in one piece.

Don't forget, devices are just one of many driving distractions. Interacting with passengers, reading directions or eating food are all examples of activities that take your eyes off the road. The safest drivers are those who pay attention to their surroundings and take their driving responsibilities seriously.

FOLLOW THE SIGNS

It's not enough to simply follow speed limits and be aware of the vehicles in front of and around you. To enhance your safety, you also need to pay close attention to the road signs and local traffic rules in the area. Speed limit signs are there for a reason. Going over them can cause you to lose control of your vehicle when maneuvering through sudden, sharp curves, uneven surfaces or construction hazards.

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Pets and Cars

As fun as a good pet road trip can be, there are certain measures to remember as you try to be the safest driver possible.

Many states have laws in place that could lead to a citation if you're found driving with your pet in your lap. According to Parade magazine, Hawaii has a law that against it.

Other states like New Jersey also fine drivers for operating a vehicle with an unrestrained animal aboard. Connecticut, Maine, Massachusetts, Minnesota, New Hampshire and Rhode Island have language in various laws that prohibits driving with an animal in your lap.

NEVER LEAVE YOUR PET PARKED

Hundreds of pets die each year from heat exhaustion because they are left in parked vehicles. According to the American Veterinary Medical Association, the temperature inside your vehicle can rise almost 20 degrees Fahrenheit in just 10 minutes. In 20 minutes, it can rise almost 30 degrees.

If you are delayed in a store or run into someone you know, this time can add up quickly for your pet. All of a sudden, a quick run into the store turns into a longer time period that could potentially harm your pet. If it's too hot for you to comfortably sit in a parked car with no air conditioning, it's too hot for your pet.

BUCKLE THEM UP

Just as you should always wear your seatbelt, your pet should always be properly restrained while in the vehicle. That means using a secure harness or a carrier.

Why is this so important? A loose pet can be a major distraction to your driving or get stuck under a seat. They could also be injured or killed by the airbag if sitting in your lap during an accident. Unrestrained pets could also be thrown through windows or windshields in a collision.

AVOID PICKUP TRUCK BEDS

There are many dangers associated with letting your pet ride in the bed of a pickup truck. Dogs can fall or jump from the truck bed and be injured or killed on impact. They could also be struck by another vehicle if they fell out of the bed.

The American Veterinary Medical Association recommends using a secured and appropriately sized and ventilated dog kennel if you must travel with them in the bed of your truck. This will keep them secure as you drive around town.

Distracted Driving By the Numbers

The battle against distracted driving is a relatively new phenomenon, with multiple states recently passing laws making it illegal to text and drive. Multi-tasking when you're driving your family isn't the best idea, but how dangerous is it really?

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Fluids to check before your next road trip

For many traveling enthusiasts, few things are more enticing than the open road. Road trips have long been popular, and that popularity appears to be on the rise.

According to a report from MMGY Global, a travel and hospitality marketing firm, road trips represented 39 percent of vacations taken by United States travelers in 2016. Road trips also remain popular in Canada, where vast, rugged terrain makes for idyllic trips.

Before embarking on road trips, motorists would be wise to inspect their vehicles to ensure their getaways are not derailed by car troubles.

• Brake fluid: Squeaky brakes are not the only potential indicator of brake problems. Brake fluid, which should always be topped off before beginning a road trip, also might shed light on potentially serious problems. According to the National Motorists Association, brake fluid looks honey-like and translucent when fresh. A puddle beneath a vehicle that is clear to brown and slick indicates a brake fluid leak, which can ultimately lead to a complete failure of the brakes. The NMA recommends brake fluid be changed at least once every three to four years.

• Transmission fluid: When fresh, transmission fluid is red, darkening over time. However, transmission fluid should never appear brown or black, which indicates potential internal damage to the transmission. To determine if there are any issues with the transmission fluid, the NMA recommends drivers wipe a cool dipstick between their thumb and index finger. If even the slightest bit of grit is felt when wiping the dipstick, the transmission is likely in need of work.

• Oil: Drivers should change their vehicles' oil before embarking on road trips, especially if such trips will be lengthy. The NMA notes that fresh oil is light to dark amber and translucent, and that is how oil typically looks immediately after an oil change. Oil darkens over time, and that is natural (black oil indicates it's time for an oil change). However, oil that appears cloudy or milky indicates that coolant is getting into the oil, perhaps due to gasket problems. Drivers who are not getting their vehicles' oil changed before a road trip should at least check their oil before leaving to inspect the color of the oil and ensure the vehicle has enough oil.

• Windshield washer fluid: The unknown of the open road is part of what makes it so appealing. While many road trippers plan their trips during the summer and fall when the weather tends to be both pleasant and predictable, there's no guarantee inclement weather won't rear its ugly head. Filling the windshield washer fluid reservoir before embarking on a trip ensures drivers' visibility won't be adversely affected by unforeseen issues that can soil windshields.

Checking fluids before embarking on a road trip can help drivers avoid breakdowns and ensure a safe, fun trip.

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DISCOUNT ..... -$3,460
REBATE ..... -$5,750
FINAL PRICE .. $37,665

PAYMENTS AS LOW AS
$537 OAC
FOR 84 MONTHS
$0 DOWN

2018 RAM 2500 4X4 6.4 LITER HEMI

MSRP $44,985
DISCOUNT ..... -$3,166
REBATE ..... -$2,500
FINAL PRICE .. $39,319

PAYMENTS AS LOW AS
$549 OAC
FOR 84 MONTHS
$0 DOWN

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2018 GRAND CHEROKEE OVERLAND 4X4

MSRP $59,905
DISCOUNT $8,786
FINAL PRICE... $51,119

PAYMENTS AS LOW AS $714 OAC
FOR 84 MONTHS $0 DOWN

2018 JEEP RENEGADE 4X4 ALTITUDE

MSRP $28,355
DISCOUNT ..... -$1,202
REBATE ..... -$3,250
FINAL PRICE .. $23,903

PAYMENTS AS LOW AS
$337 OAC
FOR 84 MONTHS
$0 DOWN

2019 JEEP CHEROKEE 4X4 LATITUDE

MSRP $28,450
DISCOUNT ..... -$719
REBATE ..... -$2,000
FINAL PRICE .. $25,731

PAYMENTS AS LOW AS
$362 OAC
FOR 84 MONTHS
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