

# Marijuana Metrics

Q1 2022

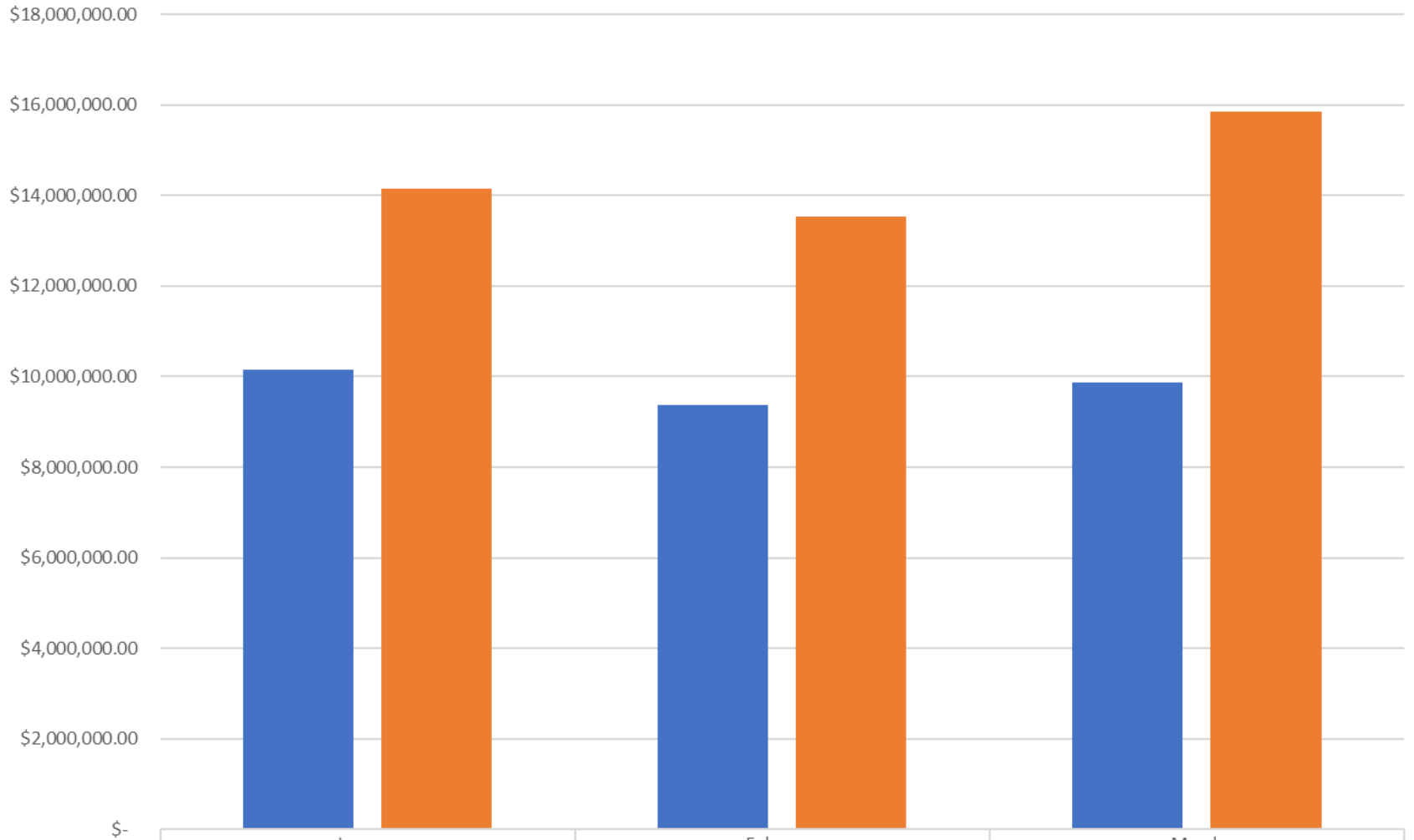


MONTANA  
LEGISLATURE  
OFFICE OF RESEARCH  
& POLICY ANALYSIS

# Revenue & Tax Estimates

State and Local Data

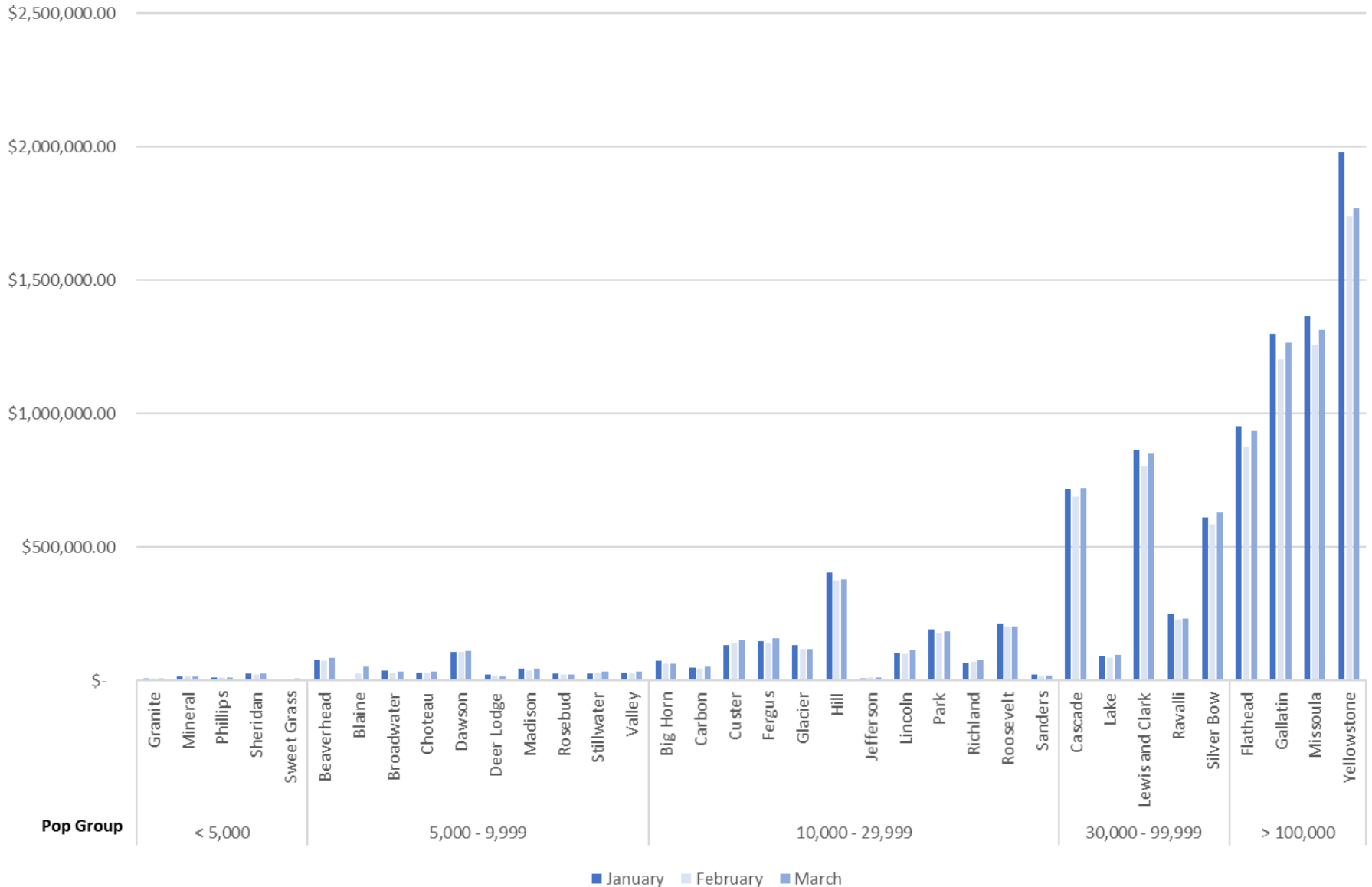
## Marijuana Sales in Montana (2022)



	January	February	March
■ Sum of Sales_Medical	\$10,143,749.65	\$9,376,612.75	\$9,872,283.28
■ Sum of Sales_AdultUse	\$14,141,886.95	\$13,528,153.42	\$15,861,516.86

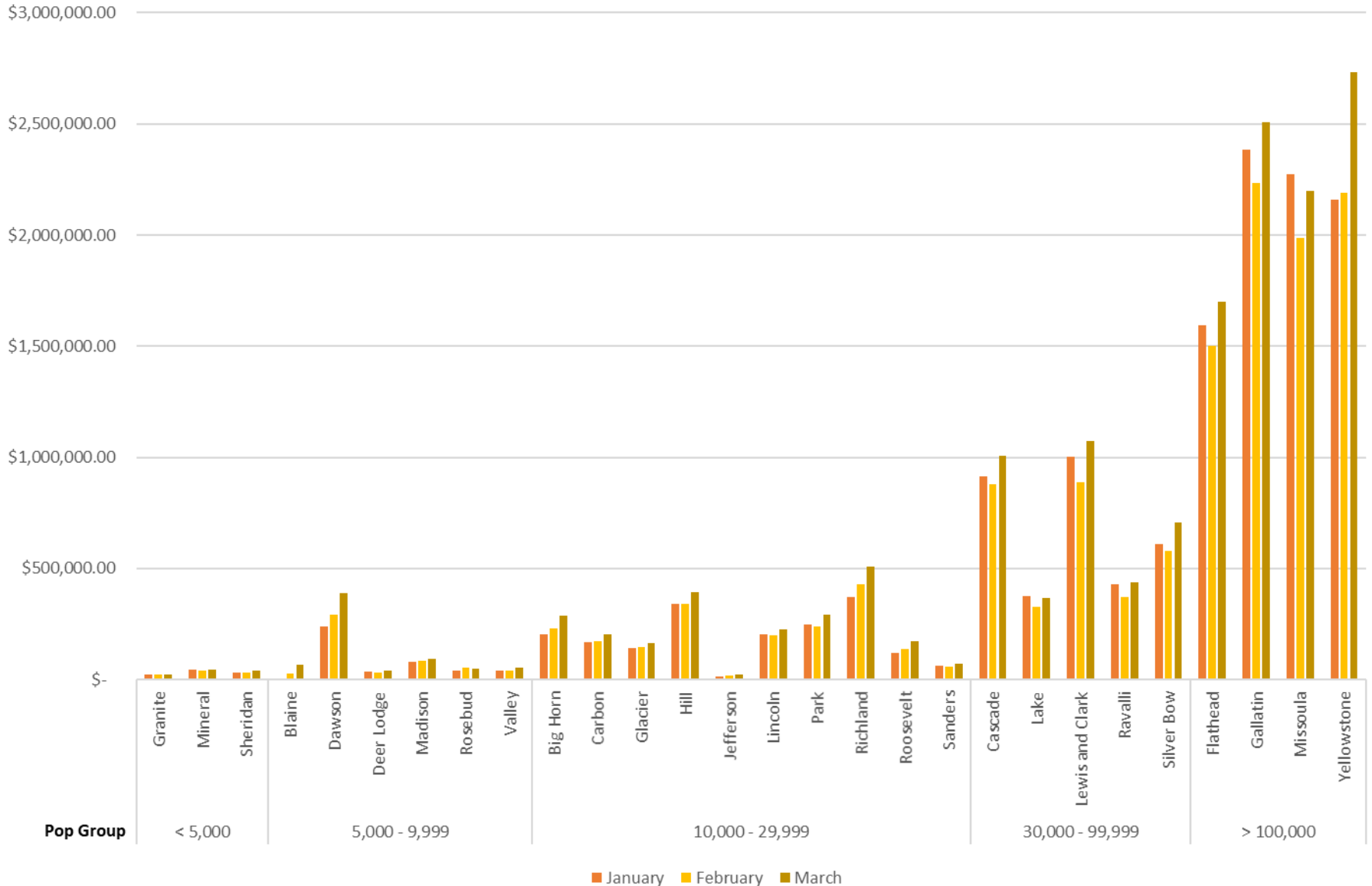
*Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.*

## Medical Marijuana Sales by Month & County (2022)



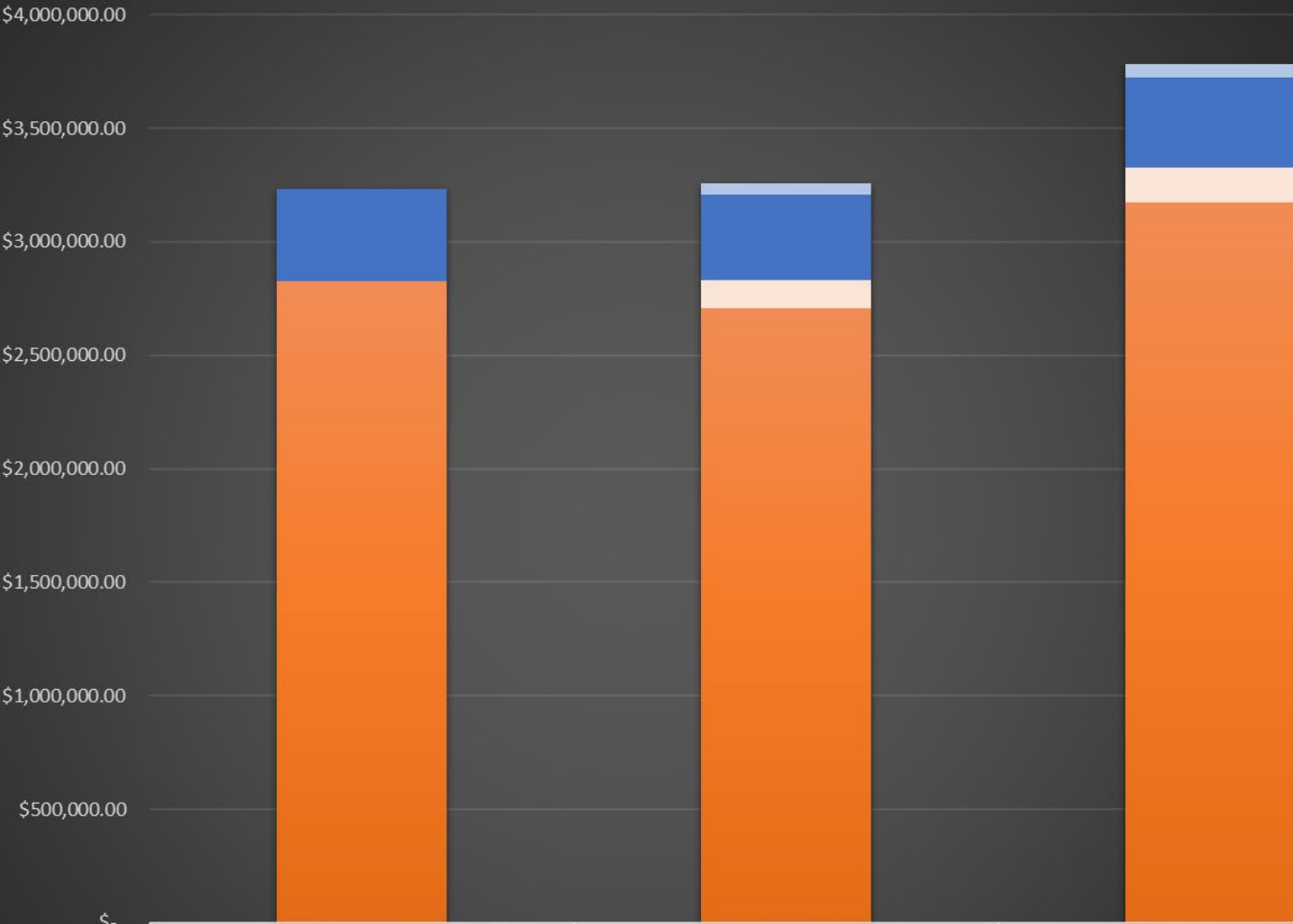
Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.

## Adult-Use Marijuana Sales by Month & County (2022)



Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.

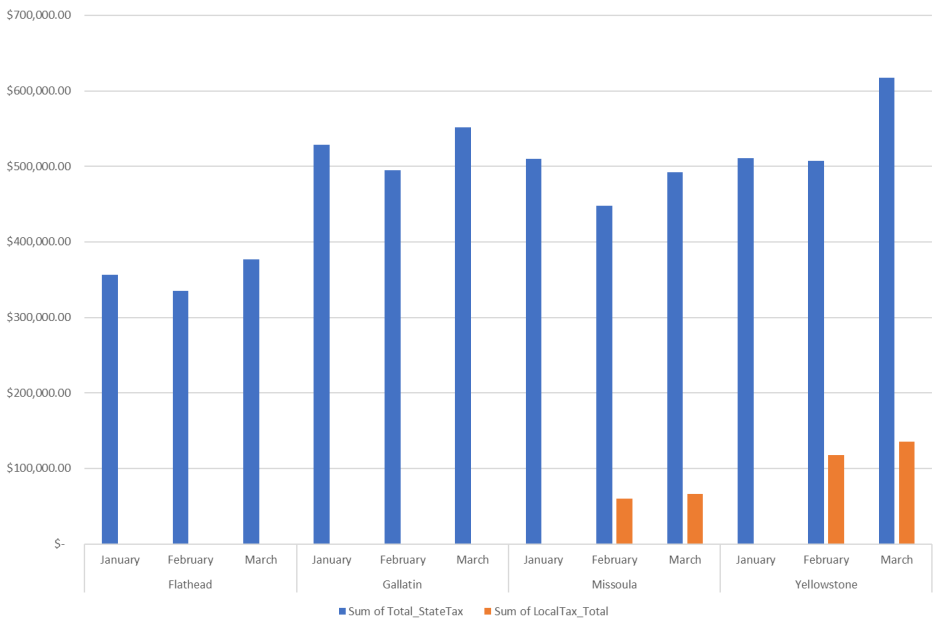
# Marijuana Tax Revenue by Month & Source



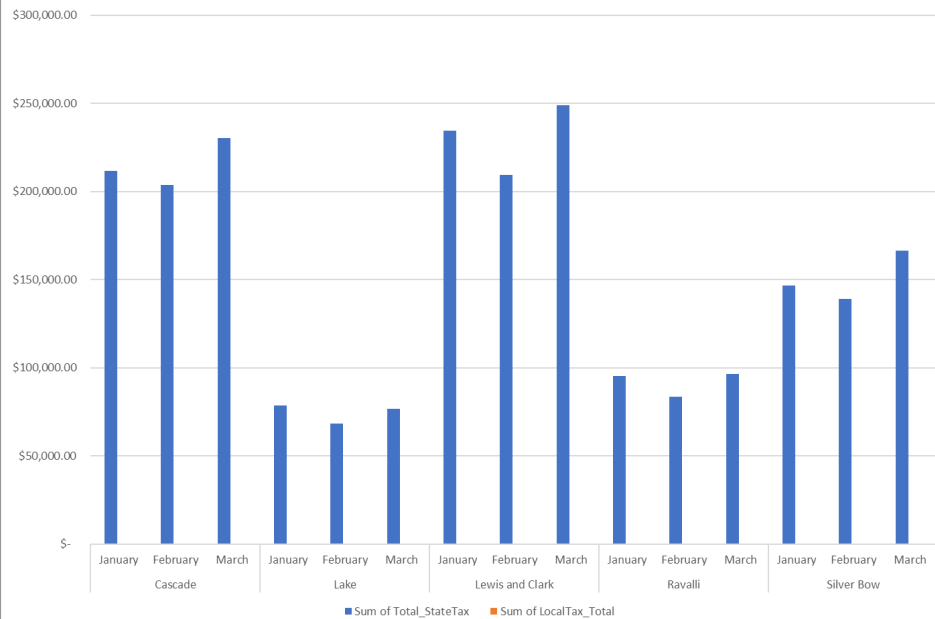
	January	February	March
LocalTax_Medical (Up to 3%)	\$-	\$52,204.24	\$58,654.89
StateTax_Medical (4%)	\$405,749.99	\$375,064.51	\$394,891.33
LocalTax_AdultUse (Up to 3%)	\$-	\$125,303.29	\$156,791.32
StateTax_Adult-Use (20%)	\$2,828,377.39	\$2,705,630.68	\$3,172,303.37

Taxes based on Estimated Sales Data at the County Level. These data are not actual tax revenues collected.  
 Local Taxes on Marijuana Sales began 1/31/2022 in Missoula & Yellowstone Counties.  
 Local Taxes on Marijuana Sales began 2/11/2022 in Park County. Tax estimates for February are not shown.  
 Local Taxes on Marijuana Sales began 4/02/2022 in Dawson County.

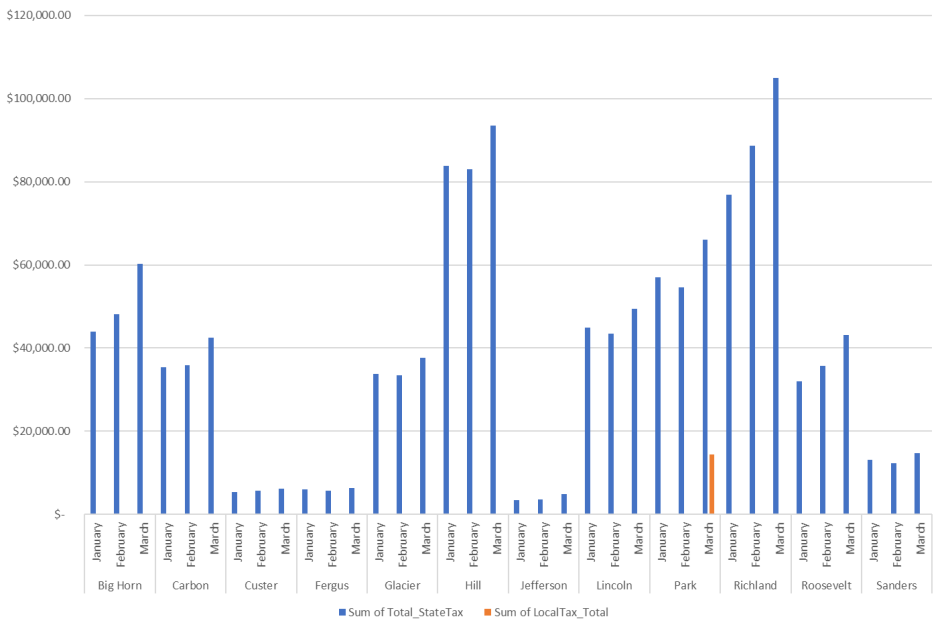
Marijuana Tax Revenue by Month  
Counties with 2020 Population > 100,000



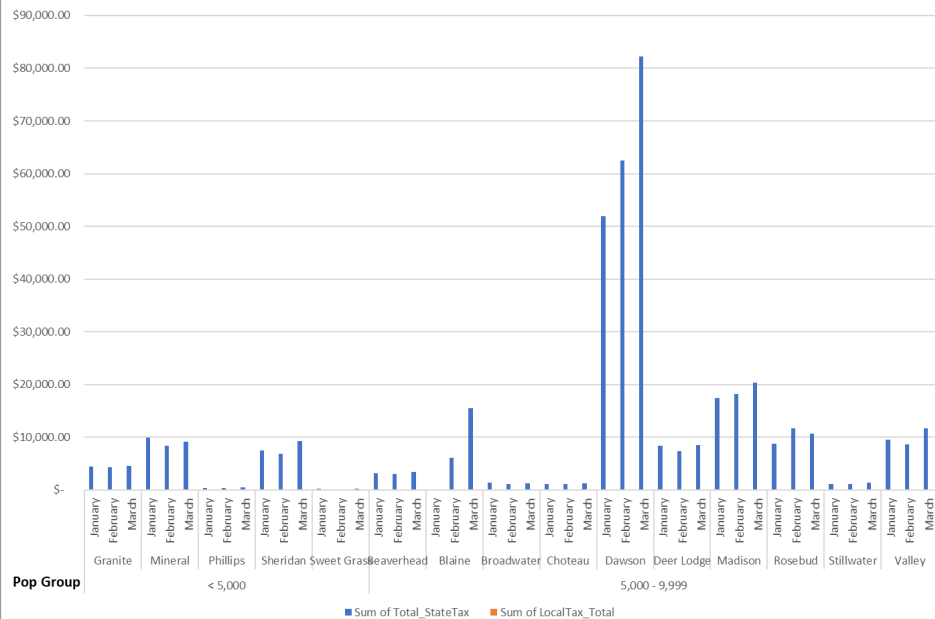
Marijuana Tax Revenue by Month  
Counties with 2020 Population between 30,000 - 99,999



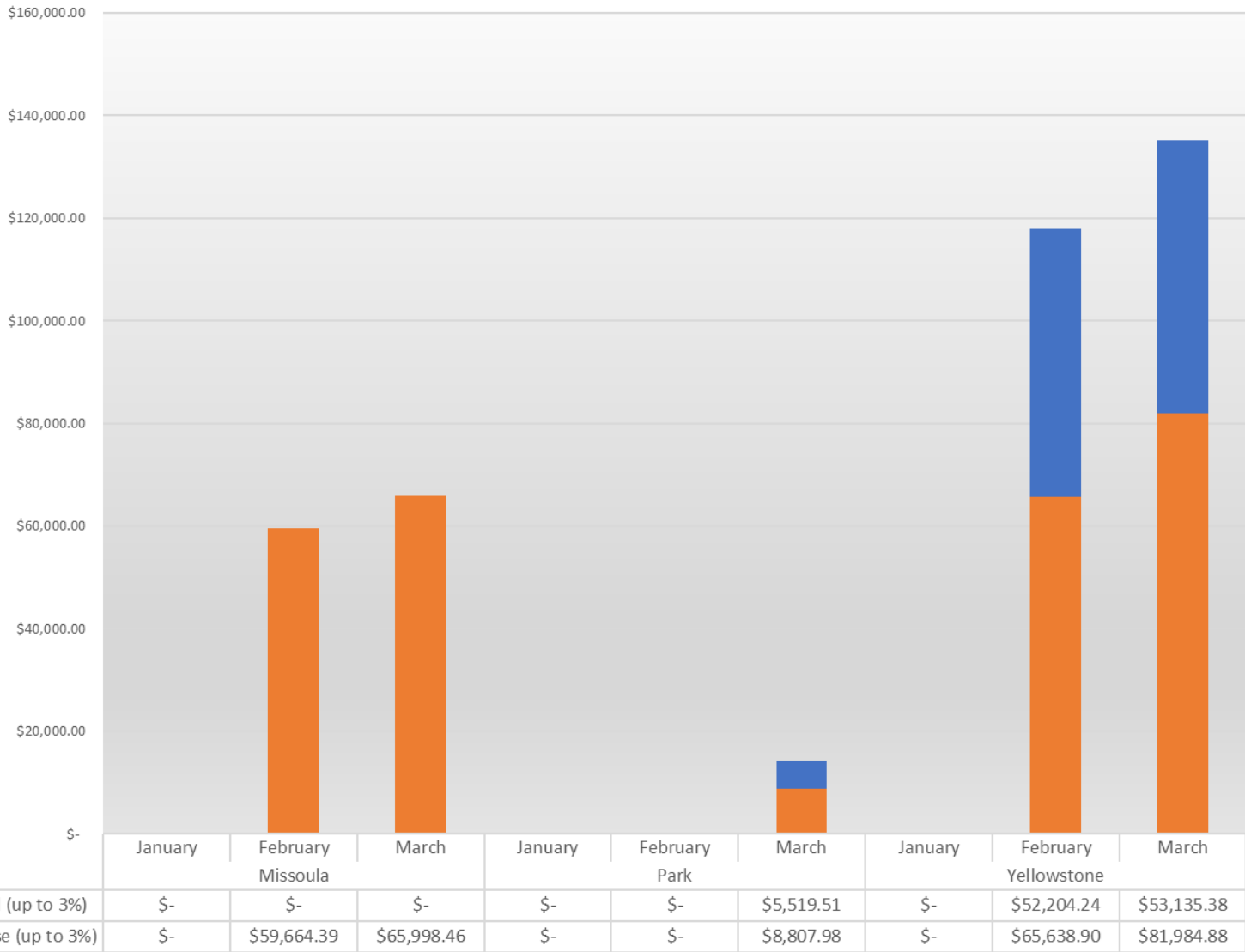
Marijuana Tax Revenue by Month  
Counties with 2020 Population between 10,000 - 29,999



Marijuana Tax Revenue by Month  
Counties with 2020 Population between < 10,000



## Local Marijuana Tax Revenue by County & Source



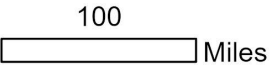
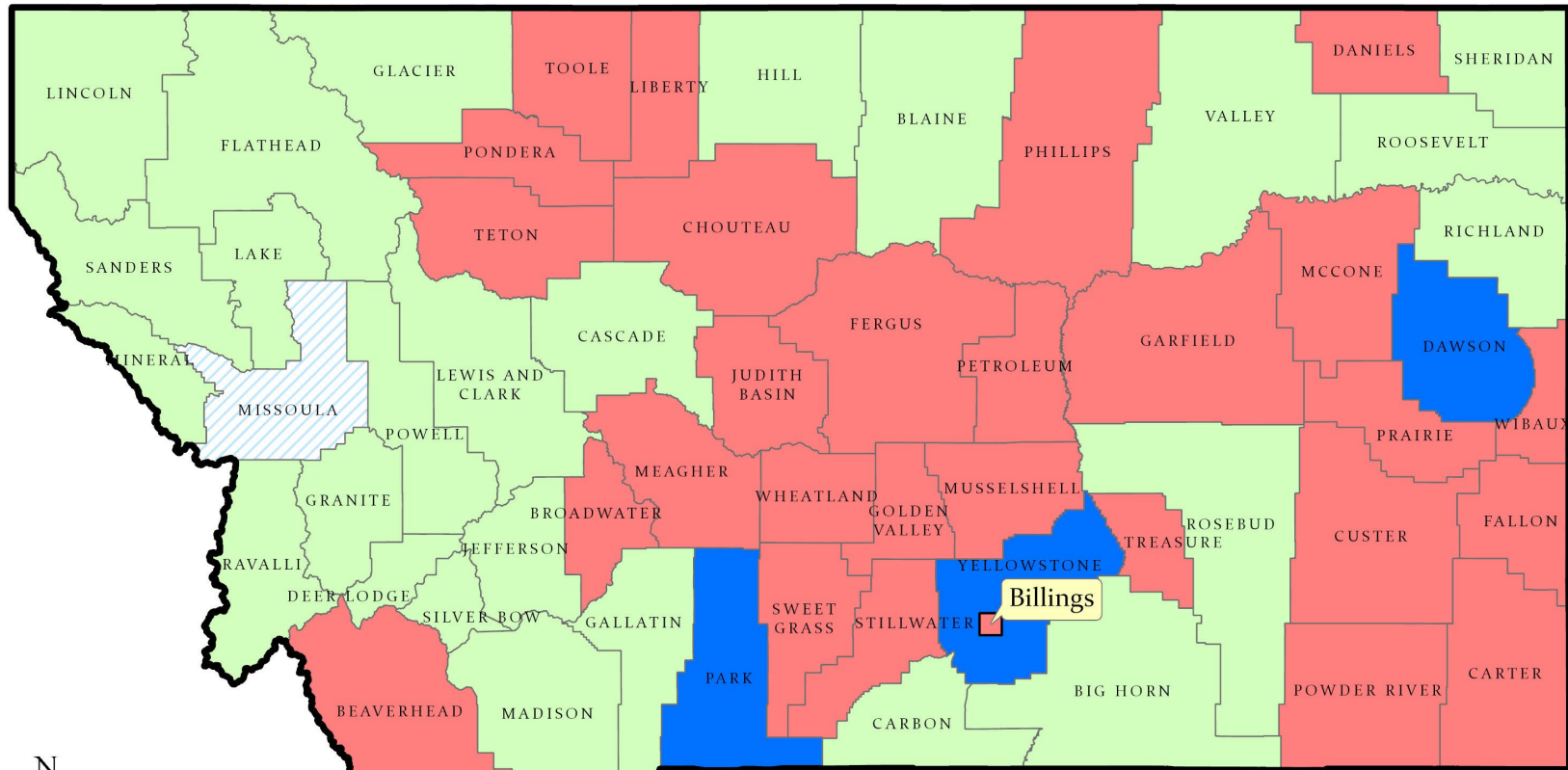
Taxes based on Estimated Sales Data at the County Level. These data are not actual tax revenues collected.  
 Local Taxes on Marijuana Sales began 1/31/2022 in Missoula & Yellowstone Counties. Missoula does not assess additional tax on Medical Marijuana.  
 Local Taxes on Marijuana Sales began 2/11/2022 in Park County. Tax estimates for February are not shown.  
 Local Taxes on Marijuana Sales began 4/02/2022 in Dawson County.



# Ballot Measures

Primary & General 2022

# Adult Use Marijuana Landscape March 2022

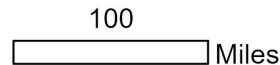
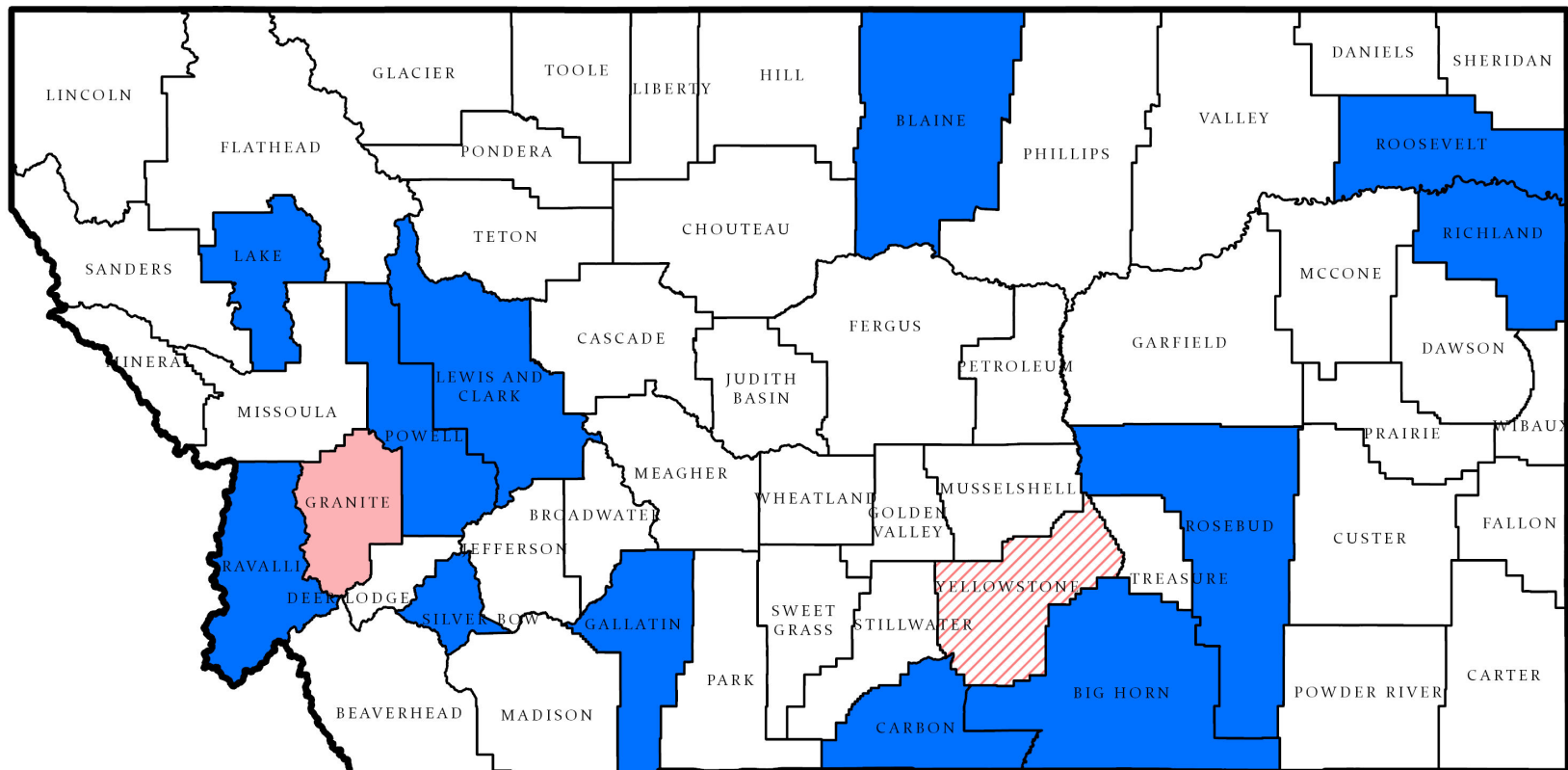


### ADULT USE MARIJUANA STATUS

- No Adult Use Sales (27)
- Adult Use Sales - No Local Tax (25)
- Adult Use Sales - Local Tax Adult Use Only (1)
- Adult Use Sales - Local Tax Medical & Adult Use (3)
- City of Billings (1)



# June 2022 Marijuana Ballot Initiatives



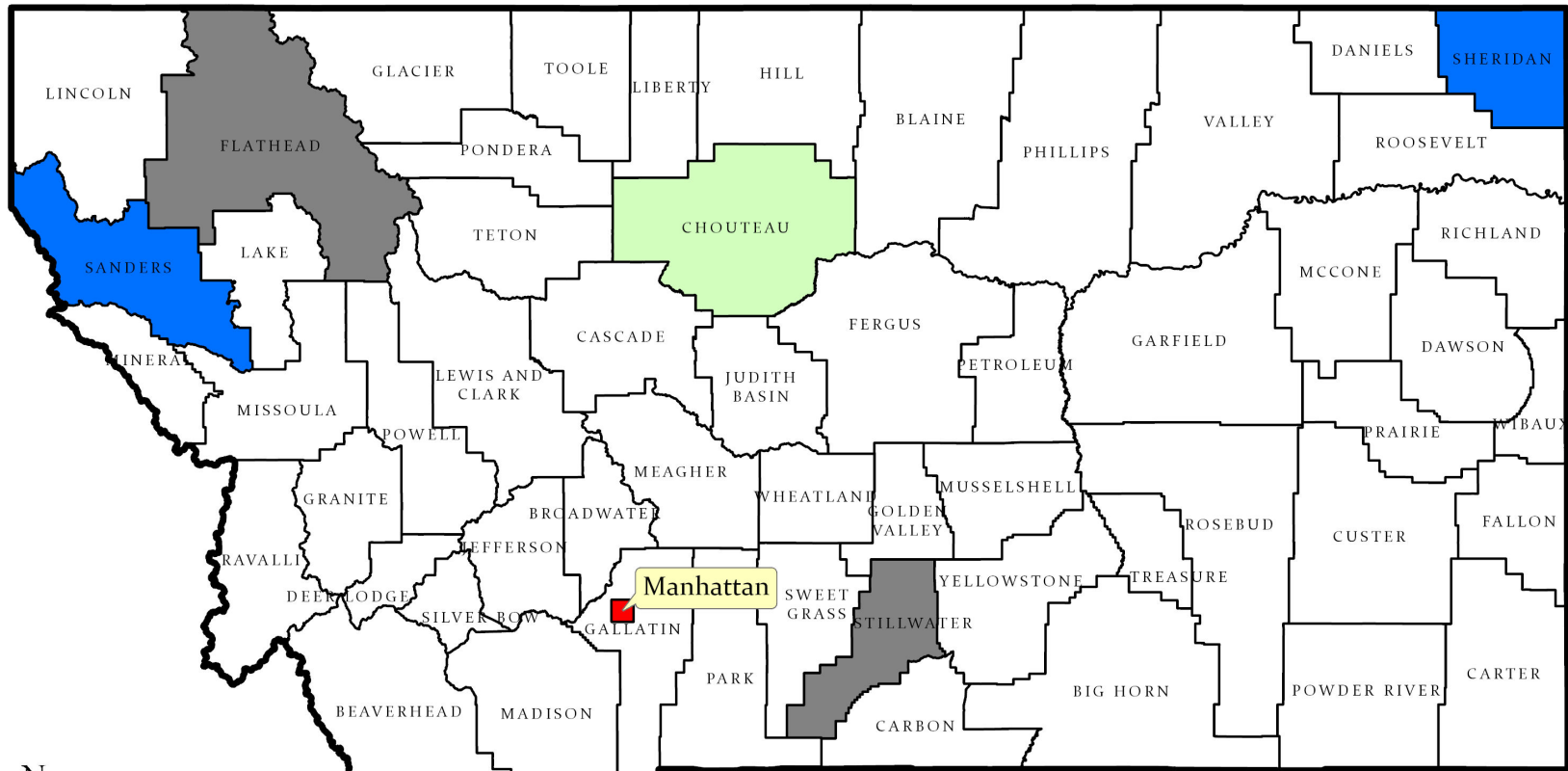
## County

### JUNE 2022 BALLOT

- Add Local Tax - Medical & Adult Use Sales (12)
- Ban Adult Use Sales (1)
- Ban All License Types for Adult Use (1)



# Potential November 2022 Marijuana Ballot Initiatives

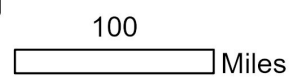
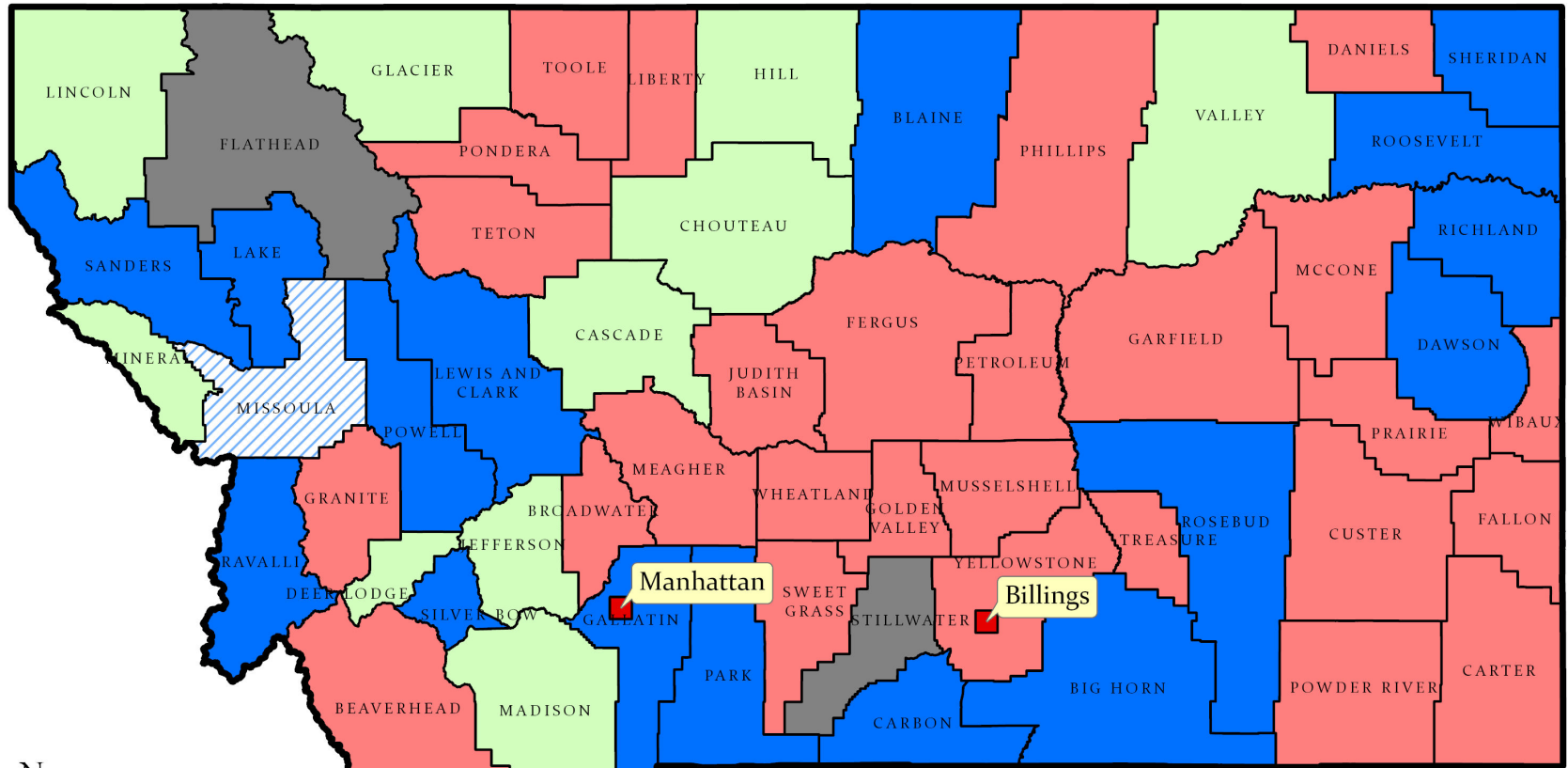


**County**  
**NOV 2022 BALLOT**

- Add Local Tax on Medical & Adult Use Marijuana Sales (2)
- Allows Adult Use Sales (1)
- Potential Initiative (Specifics Unknown) (2)
- Ban All Marijuana Licenses (1)

Date: 04/01/2022  
 Author: D. Kayser, MT-LEG ORPA  
 GIS Sources: Base Layers, MSL; Cannabis Sales, Cannabis Control Division/Dept. of Revenue

# Marijuana in Montana 2023 Outlook\*



## County

### ADULT USE MARIJUANA STATUS

- Adult Use Sale Prohibited (27)
- Adult Use Sales Allowed (No Local Tax) (10)
- Adult Use Sales (Local Tax, AU Only) (1)
- Adult Use Sales (Local Tax, Med & AU) (16)
- Potential Initiative (Specifics Unknown) (2)

\* Assuming all known and potential initiatives succeed at ballot.

# Drug Seizures

Year over Year Comparison

# Statistical Analysis Center

## Drug Seizures in Montana

### COMPARISON STATISTICS

START YEAR  
2020

2020	
Marijuana / Hashish	1,749

END YEAR  
2021

2021	
Marijuana / Hashish	216

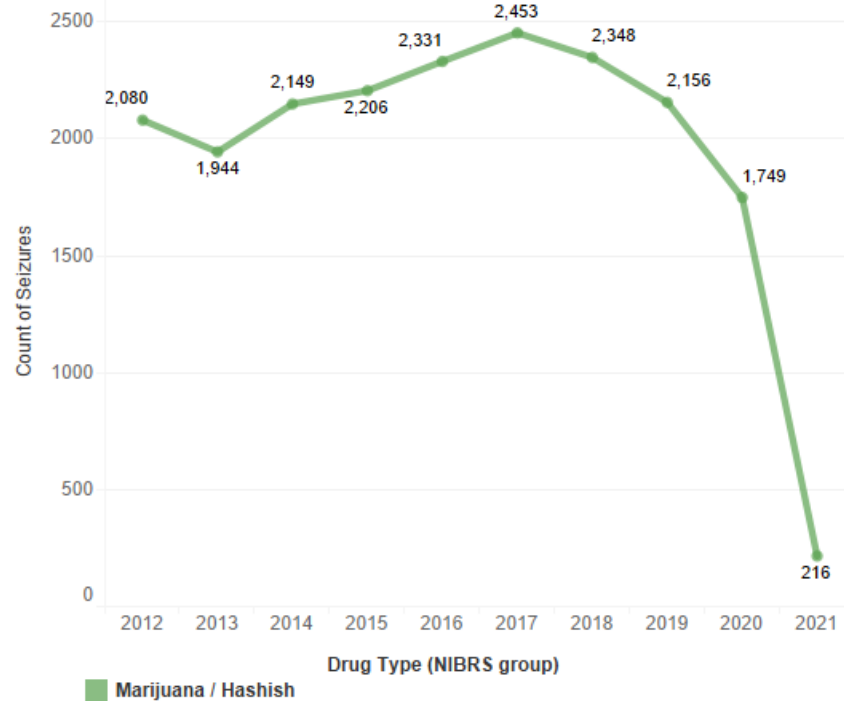
### Change from 2020 - 2021

	ABSOLUTE	PERCENT
Cocaine / Crack	-8	-12.3%
Heroin / Opioids	52	11.9%
Marijuana / Hashish	-1533	-87.7%
Methamphetamine / Stimulants	65	3.4%
Other Drugs	103	21.2%
Unknown Drug Type	-4	-3.5%

### Change Type

Decrease Increase No Change

Drug Seizures by Year & Drug Type



County Statistics

Data Source: Montana Incident Based Reporting System (MTIBRS). | Statistics represent count of unique drug types with a loss type of "seized".

Source: Montana Board of Crime Control,  
<https://dataportal.mt.gov/t/MBCC/views/CIM-DrugSeizures/DrugTrendsDashboard?%3Aembed=y&%3AisGuestRedirectFromVizportal=y>