Marijuana Metrics

Q1 2022
Revenue & Tax Estimates
State and Local Data
Marijuana Sales in Montana (2022)

<table>
<thead>
<tr>
<th></th>
<th>January</th>
<th>February</th>
<th>March</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sum of Sales_Medical</td>
<td>$10,143,749.65</td>
<td>$9,376,612.75</td>
<td>$9,872,283.28</td>
</tr>
<tr>
<td>Sum of Sales_AdultUse</td>
<td>$14,141,886.95</td>
<td>$13,528,153.42</td>
<td>$15,861,516.86</td>
</tr>
</tbody>
</table>

Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.
Medical Marijuana Sales by Month & County (2022)

Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.
Estimated Sales Data derived from County-level Sales reports released by Cannabis Control Division of DOR. Estimates based on reported Sales figures as recorded in METRC.
Taxes based on Estimated Sales Data at the County Level. These data are not actual tax revenues collected.

Local Taxes on Marijuana Sales began 1/31/2022 in Missoula & Yellowstone Counties.

Local Taxes on Marijuana Sales began 2/11/2022 in Park County. Tax estimates for February are not shown.

Local Taxes on Marijuana Sales began 4/02/2022 in Dawson County.
Taxes based on Estimated Sales Data at the County Level. These data are not actual tax revenues collected.

Local Taxes on Marijuana Sales began 1/31/2022 in Missoula & Yellowstone Counties. Missoula does not assess additional tax on Medical Marijuana.

Local Taxes on Marijuana Sales began 2/11/2022 in Park County. Tax estimates for February are not shown.

Local Taxes on Marijuana Sales began 4/02/2022 in Dawson County.
Potential November 2022 Marijuana Ballot Initiatives

County

NOV 2022 BALLOT

- Blue: Add Local Tax on Medical & Adult Use Marijuana Sales (2)
- Light Green: Allows Adult Use Sales (1)
- Gray: Potential Initiative (Specifics Unknown) (2)
- Red: Ban All Marijuana Licenses (1)

Date: 04/01/2022
Author: D. Kayser, MT-LEG ORPA
GIS Sources: Base Layers, MSL; Cannabis Sales, Cannabis Control Division/Dept. of Revenue
Marijuana in Montana 2023 Outlook*

* Assuming all known and potential initiatives succeed at ballot.

**County**

**ADULT USE MARIJUANA STATUS**
- Adult Use Sale Prohibited (27)
- Adult Use Sales Allowed (No Local Tax) (10)
- Adult Use Sales (Local Tax, AU Only) (1)
- Adult Use Sales (Local Tax, Med & AU) (16)
- Potential Initiative (Specifics Unknown) (2)

Date: 04/01/2022
Author: D. Kayser, MT-LEG ORPA
GIS Sources: Base Layers, MSL; Cannabis Sales, Cannabis Control Division/Dept. of Revenue
Drug Seizures
Year over Year Comparison
Statistical Analysis Center
Drug Seizures in Montana

**COMPARISON STATISTICS**

<table>
<thead>
<tr>
<th>START YEAR</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marijuana / Hashish</td>
<td>1,749</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>END YEAR</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marijuana / Hashish</td>
<td>216</td>
</tr>
</tbody>
</table>

**Change from 2020 - 2021**

<table>
<thead>
<tr>
<th>Drug Type</th>
<th>Absolute Change</th>
<th>Percent Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cocaine / Crack</td>
<td>-.8</td>
<td>-.123%</td>
</tr>
<tr>
<td>Heroin / Opioids</td>
<td>52</td>
<td>11.9%</td>
</tr>
<tr>
<td>Marijuana / Hashish</td>
<td>-.1533</td>
<td>-.877%</td>
</tr>
<tr>
<td>Methamphetamine / Stimulants</td>
<td>65</td>
<td>3.4%</td>
</tr>
<tr>
<td>Other Drugs</td>
<td>103</td>
<td>21.2%</td>
</tr>
<tr>
<td>Unknown Drug Type</td>
<td>-4</td>
<td>-3.5%</td>
</tr>
</tbody>
</table>

**County Statistics**

Data Source: Montana Incident Based Reporting System (MTIBRS). Statistics represent count of unique drug types with a loss type of "seized".