FILED APR 2 1 2015 Ed McLean, District Court Judge 1 Department No. 1 Fourth Judicial District 2 Missoula County Courthouse Missoula, Montana 59802 3 Telephone: (406) 258-4780 4 MONTANA FOURTH JUDICIAL DISTRICT COURT, MISSOULA 5 COUNTY 6 Dept. No. 1 7 KELLY LOGGING, INC., Plaintiff. Cause No. DV-12-928 8 FIRST INTERSTATE BANK. ORDER, FINDINGS OF FACT. 9 Defendant. CONCLUSIONS OF LAW. AND **ENTRY OF FINAL JUDGMENT** 10 This matter is before the Court on Plaintiff's Kelly Logging, Inc.'s 11 (Kelly) Motion for Review of Punitive Damage Award (doc. # 203) and 12 13 Kelly's Motion for Attorney's Fees and Costs (doc. # 198). The ruling of the Court is dispositive of the other motions by First Interstate Bank 14 (1st Interstate), to Reduce Unconstitutionally Excessive Punitive 15 Damages Award (doc. # 203), Renewed Motion for Judgment (doc. # -16 17 211) and Rule 59 Motions (doc. #226 & #239). The motions have been fully briefed, oral arguments given and evidence presented. 18 19 The Court apologizes for the delay in issuing this order and would offer the explanation that the Court was waiting on a decision 20

ORDER, FINDINGS OF FACT, CONCLUSIONS OF LAW, AND ENTRY OF FINAL JUDGMENT

| from the Montana Supreme Court on a case before the Supreme Court |
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| dealing with punitive damages. As the Judge is leaving office on April |
| 30, the time for issuing the following opinion cannot be further delayed. |

- 1. The award of punitive damages by the jury of \$16,760,000.00 is upheld by the Court.
- 2. Kelly is Awarded Attorney Fees in the amount of \$7,500,482.00 and costs in the amount of \$90,820.25.
- 3. Final Judgment in the Amount of \$24,637,852.25 (includes compensatory damages of \$286,550.00) is entered with interest accruing at the statutory rate on that amount from August 14, 2014.

I. Findings of Fact and Conclusions of Law on Punitive Damages Review

Based upon the evidence in the record and the jury instructions given, the Court concludes the jury's decision to award punitive damages should be affirmed because there was substantial credible evidence the 1st Interstate acted with "actual malice" as defined in §27-1-221(2) MCA ("...the defendant has knowledge of facts or intentionally disregards facts that create a high probability of injury to the plaintiff and; (a) deliberately proceeds to act in conscious or intentional disregard of the high probability of injury to the plaintiff; or (b)

deliberately proceeds to act with indifference to the high probability of injury to the plaintiff.")

A. Federal review under the Gore Guideposts

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The U.S. Supreme Court has held that punitive damages can be imposed to further "legitimate interests in punishing unlawful conduct and deterring its repetition." McCulley v. U.S. Bank of Montana, 2015 MT 100, ¶ 43, citing: BMW of N. Am. v. Gore, 517 U.S. 559, 568 (1996); State Farm Mut. Auto. Ins. Co. v. Campbell, 538 U.S. 408, 416 (2003) ("punitive damages serve a broader function; they are aimed at deterrence and retribution.") The Court's task in reviewing the constitutionality of a punitive damage award is to identify the "outermost limit of the due process guarantee" (Campbell, 538 U.S. at 425), not to choose a number the Court regards as appropriate on the facts of the case. Mathias v. Accor Econ. Lodging, Inc., 347 F.3d 672. 678 (7th Cir. 2003) ("[t]he judicial function is to police a range, not a point," citing Gore, 517 U.S. at 582-83 and TXO Prod. Corp. v. Alliance Res. Corp., 509 U.S. 443, 458 (1993)); see also Cooper Indus., Inc. v. Leatherman Tool Group, Inc., 532 U.S. 424, 433–434 (2001) (noting that within substantive limits on an award, the jury has discretion in establishing the precise number).

1 "There are procedural and substantive constitutional limitations 2 on these awards. The Due Process Clause of the Fourteenth Amendment prohibits the imposition of grossly excessive or arbitrary 3 punishments on a tortfeasor." Campbell, 538 U.S. at 416. The 4 5 Supreme Court has instructed that three "guideposts" are to be used to determine whether a punitive damages award is grossly excessive: 6 "(1) the degree of reprehensibility of the defendant's misconduct; (2) 7 8 the disparity between the actual or potential harm suffered by the plaintiff and the punitive damages award; and (3) the difference 9 10 between the punitive damages awarded by the jury and the civil 11 penalties authorized or imposed in comparable cases." Id. at 416-17: McCulley, ¶ 44. 12

(1) Reprehensibility of 1st Interstate's Misconduct.

In Campbell, the Supreme Court stated that the "most important indicium of the reasonableness of a punitive damages award is the degree of reprehensibility of the defendant's conduct," which is evaluated by considering whether:

[i] the harm caused was physical as opposed to economic; [ii] the tortious conduct evinced an indifference to or a reckless disregard of the health or safety of others; [iii] the target of the conduct had financial vulnerability; [iv] the conduct involved repeated actions or was an isolated incident; and [v] the harm

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was the result of intentional malice, trickery, or deceit, or mere accident.

Campbell, 538 U.S. at 419; McCulley, ¶ 45. The Supreme Court subsequently recognized that "misconduct engaged in to obtain financial gain or augment profit was highly culpable deserving greater punishment." See Exxon Shipping Co. v. Baker, 554 U.S. 471, 494 (2008).

Considering the aforesaid "reprehensibility" factors and guidance given by the U.S. Supreme Court, this Court notes the harm in this case is economic. Personal injury is more reprehensible than economic harm, except that "infliction of economic injury, especially when done intentionally through affirmative acts of misconduct ... or when the target is financially vulnerable, can warrant a substantial penalty." Gore, 517 U.S. at 576; McCulley, ¶ 48. The unanimous jury here determined 1st Interstate was liable for the damages caused by its wrongful offset and tortious breach of the implied covenant. The jury also unanimously determined that 1st Interstate engaged in actual malice. The jury heard considerable evidence that 1st Interstate led and facilitated Kelly into applying for stimulus funds under the guise that it would help its customer survive, when 1st Interstate knew it was to help itself regardless of whether Kelly would survive. It then took

Kelly's money and cut off its credit and bonding, which was critical for Kelly to survive. Kelly's banking expert, Mr. Beaton, called this Kelly's "lifeblood." Even though Kelly did not suffer personal injury, the Court finds 1st Interstate's conduct especially reprehensible, given Kelly's vulnerability under the circumstances. Throughout trial, 1st Interstate demonstrated a cavalier attitude, refusing to even acknowledge that what it had done was a wrongful offset, even after this Court had ruled, and the jury had been instructed, that it clearly was improper.

The Court finds that Kelly was financially vulnerable. The Court disagrees with 1st Interstate's assertion that there were "mitigating factors" on this issue. 1st Interstate knew Kelly was especially vulnerable because its own analysis had shown that the logging industry was in a severe recession, Kelly needed more than \$1.9 million to survive the recession, and Kelly's primary objective was to save logging jobs. Knowing these things, 1st Interstate then wrongfully offset \$762,000 of the \$1,080,000 that had been deposited, and prematurely terminated the Revolving Line.

The Court finds that 1st Interstate's conduct involved repeated actions and took place over years. Beginning in early 2009, and continuing for months, 1st Interstate led Kelly to apply for stimulus

| money so 1st Interstate could take it. Even when 1st Interstate knew |
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| \$1.9 million was not enough for the intended purpose of Kelly's |
| survival, it never told that to Kelly. In August 2009, it wrongfully offset |
| the funds. Between August and October 2009, it then withheld all |
| credit – even though it was required by contract to provide a revolving |
| line of credit. It then misled Kelly about the SBA-guaranteed loan. In |
| 2010, 1st Interstate's president, Mike Hickey, finally made its true |
| intent known when he told the Kelly family they "better go lawyer up." |
| At this point, 1 st Interstate gave up any pretext of having a fiduciary |
| relationship with Kelly Logging, but rather, through its actions, literally |
| shut down the largest independent logging company in Montana and |
| the state of Idaho. At this point in time, Kelly Logging employed |
| between 40 and 50 employees. During spring breakup, Kelly Logging |
| would pay all of the health insurance premiums for employees that |
| were unable to work because of forest conditions (spring breakup). |
| During months of high production, Kelly Logging employed up to 70 |
| people. These people and their families had a vocation that was |
| dependent upon Kelly Logging staying in business. This action was not |
| just about Kelly Logging, but about a small community that was |
| dependent upon Kelly Logging staying in business. 1st Interstate was |

literally the lifeline that Kelly Logging had to carry it through the recession, and it breached its fiduciary responsibility in putting its own selfish interest ahead of what possible scenarios were available for the survivability of Kelly Logging. It gave Kelly Logging an umbrella by way of the stimulus loan and, then, when the first drop of rain in the storm to come hit the umbrella, 1st Interstate surreptitiously stole the umbrella back.

There was substantial evidence that 1st Interstate acted with malice, trickery, or deceit and not by accident. It unilaterally and intentionally offset funds and terminated the Revolving Line in direct violation of the Change in Terms Agreement, industry standards, Montana law, and 1st Interstate's own policies. The jury heard substantial evidence that 1st Interstate's tortious conduct evinced a clear disregard to the Kelly's financial circumstances and was concerned only for itself. Specifically, several of the lenders testified regarding 1st Interstate's pursuit of its financial interests — without regard to the plight or interests of Kelly and with reckless disregard for the consequences of its conduct. 1st Interstate's actions were intentional and resulted from a premeditated plan developed and

executed over many months. There was no evidence of anything done "by accident."

Leading up to the deposit of the stimulus funds, 1st Interstate told Kelly it would work with them and provide them a restructured operating line. After Kelly received the stimulus funds, 1st Interstate took the funds, paid off its line, and then terminated all credit. 1st Interstate's tactics here are similar to the "bait-and-switch" tactics noted by the Supreme Court in affirming punitive damages in *McCulley, supra*, ¶ 51.

For all of these reasons, under this factor, a high level of punitive damages is not "grossly excessive."

(2) The disparity between the actual or potential harm suffered by the plaintiff and the punitive damages award.

1st Interstate's argument is that the ratio between the punitive and actual damages in this case is 58:1 – in excess of a purported, and mistaken, 1:1 rule under federal due process standards.

Campbell, supra, indicates that single-digit-ratios are more likely to meet due process standards than ratios of 500 to 1. Campbell, 538 U.S. at 425. In that case, the U.S. Supreme Court found that the \$1,000,000 compensatory award for a year and a half of emotional

distress was substantial and completely compensated plaintiffs. *Id.*, at 426. Thus, it suggested that the facts "likely would justify a punitive damages award at or near the amount of compensatory damages." *Id.*, at 429. The Utah Supreme Court later dispelled that notion, entering judgment for punitive damages in the amount of \$9,018,780.75. *State Farm v. Campbell*, 98 P.3d 409 (Utah 2004).

The "single digit test" referred to by 1st Interstate is not a bright line rule. In fact, the U.S. Supreme Court has affirmed a punitive damage award 526 times greater than actual damages. *TXO Production Corp. v. Alliance Resources Corp.*, 509 U.S. 443 (1993). In *TXO*, it affirmed a \$10,000,000 punitive award despite there being only a \$19,000 compensatory award. *TXO*, 509 U.S. at 446, 466. See also *TXO*, 509 U.S. at 467 (Kennedy, J., concurring in part and concurring in the judgment) ("The Constitution identifies no particular multiple of compensatory damages as an acceptable limit for punitive awards; it does not concern itself with dollar amounts, ratios, or the quirks of juries in specific jurisdictions.")

The Montana Supreme Court has likewise rejected 1st Interstate's simple mathematical, ratio approach. *Marie Deonier, supra,* ¶ 65 ("We have consistently rejected the notion that the

constitutional line is marked by a simple mathematical formula, even one that compares actual and potential damages to the punitive award"), quoting: *Gore, supra* (the Court rejected the district court's 5:1 ratio limitation.)

Thus, where, as here, there is extremely reprehensible conduct, a high punitive damages award should not be overturned based on a ratio that the Supreme Court has repeatedly declined to establish. As noted in *Gore, TXO, and Mathias, supra,* and essentially adopted in the Montana cases, "the judicial function is to police a range not a point." Here, 1st Interstate is asking this Court to ignore its limited function.

The purpose of punitive damages is to punish the defendant and, thereby, discourage it and warn others from acting similarly in the future. See Exxon Shipping Co. v. Baker, 554 U.S. 471, 492-93 (2008).

Thus, it is appropriate for the jury to take into consideration a variety of other factors in determining a punitive damages award, including the amount of money at stake and the wealth of the defendant. See *TXO*, 509 U.S. at 462 (stating that although the punitive damages award was certainly large, in light of the amount of

money potentially at stake, the bad faith of petitioner, the fact that the scheme employed in this case was part of a larger pattern of fraud, trickery and deceit, and petitioner's wealth, the Court was not persuaded that the award was so "grossly excessive"); Pacific Mut. Life Ins. Co. v. Haslip, 499 U.S. 1, 21-22 (1991) (concluding that the financial position of the defendant is one factor that could be taken into account in assessing punitive damages); Eichenseer v. Reserve Life Ins. Co., 934 F.2d 1377, 1384 (5th Cir. 1991) ("While the Due Process Clause requires that punitive damages not be grossly excessive, it does not require that punitive damages be ineffectual and impotent. The corporate size of [defendant] is another factor that supports the award of punitive damages against it").

Although the jury in this case awarded \$286,550 in compensatory damages, the amount of money potentially at stake in this case was far greater. Kelly was Montana's largest logging company at one time, with annual gross revenues in excess of \$8 million. The Court and the jury heard from Ed Regan, the head of RY Timber, who testified about the integrity and honor of Bill Kelly, the Kelly family and Kelly Logging and how it could be relied upon to perform any work that it committed to. The amount wrongfully offset

was \$762,000. Thus, 1st Interstate knew, and the jury heard, that the amounts potentially at stake were enormous. Further, while a \$16.76 million punitive damage verdict is large, the jury rationally considered 1st Interstate's net worth and awarded 2% of 1st Interstate's \$838,000,000 net worth. The Court concludes that the magnitude of both the actual harm and the potential harm, and the need for deterrence, drove this rational decision.

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Further, 1st Interstate's argument regarding the purported ratio in this case ignores Kelly's attorney's fees and costs. As explained below, the Court has awarded Kelly attorney's fees of \$7,500,482.00, and costs of \$90,820.25. The Court includes these amounts in analyzing the disparity factor. See, e.g., In re USA Commercial Mortg. Co., 2013 WL 3944184 (D. Nev. July 30, 2013) at *28 (adding \$2.5 million attorney's fee award to \$79,000 compensatory damages award and upholding \$5.1 million in punitive damages as a less than 2:1 multiplier); Blount v. Stroud, 915 N.E.2d 925, 943-44 (III. 2009), cert. den. 131 S. Ct. 503 (2010) ("[T]he majority of the courts across the country that have considered this issue have agreed that an award of attorney's fees should be taken into account as part of the compensatory damages factor in the Gore analysis"); Willow Inn, Inc.

v. Pub. Svc. Mut. Ins. Co., 399 F.3d 224, 234-37 (3d Cir. 2005)

(incorporating the attorney's fee and costs award as part of compensatory damages for purposes of the ratio consideration);

O'Gilvie v. International Playtex, Inc., 821 F.2d 1438, 1447 (10th Cir.1987), cert. denied, 486 U.S. 1032 (1988) (costs of litigation to vindicate rights is an appropriate element to consider in justifying a punitive damages award.)

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Under Montana law: a) the post-trial awards constitute additional compensation to plaintiffs (State ex rel., Foss v. Dist. Ct. of Fourth Jud. Dist. In and For Ravalli County, 216 Mont. 327, 334, 701 P.2d 342, 347 (1985) (permits attorney's fees to be awarded to the prevailing party if authorized by contract); Mont. Code Ann. § 25-10-101(3) (permits costs to be awarded to plaintiff upon a judgment in plaintiff's favor over \$50), and b) here, the award is based on contract and one of the purposes for a contractual provision for attorney's fees is to make the successful party whole. Smith v. Howery, 217 Mont. 23, 701 P.2d 1381 (1985) (40% contingent fee award); Weinberg v. Farmers State Bank of Worden, 231 Mont. 10, 36, 752 P.2d 719, 735 (1988); West v. The Club at Spanish Peaks, LLC, 2008 MT 183, ¶ 95, 343 Mont. 434, 186 P.3d 1228 (40% contingent fee award within the

discretion of the Court). These factors distinguish this case from those cited by 1st Interstate in opposing inclusion of attorney's fees and costs in the disparity analysis.

(3) The jury's punitive damages award is not grossly excessive.

The 58:1 ratio as calculated by 1st Interstate is warranted given the actual and potential damages in this case. In most cases, the ratio will be within a constitutionally acceptable range – and remittitur will not be justified on this basis – except when the ratio is 'breathtakingly' disproportional. *Gore*, 517 U.S. at 583.

"Ratios greater than those [the Supreme Court has] previously upheld may comport with due process where a particularly egregious act has resulted in only a small amount of economic damages." See Campbell, 538 U.S. at 425 (internal quotations and citation omitted). In such circumstances, "low awards of compensatory damages may properly support a higher ratio than high compensatory awards," and the determination of whether a punitive damages award is grossly excessive may include a consideration of not just the damages that a plaintiff actually suffered, but also the amount of potential damage that could have resulted from the defendant's reprehensible conduct. See

Id.; see also Gore, 517 U.S. at 582; Planned Parenthood of the Columbia/Williamette Inc. v. Am. Coalition of Life Activists, 422 F.3d 949, 962 (9th Cir.2005) ("[I]n cases where there are insignificant economic damages but the behavior was particularly egregious, the single-digit ratio may not be a good proxy for constitutionality."); Swinton v. Potomac Corp., 270 F.3d 794, 818-19 (9th Cir.2001) (affirming constitutionality of 28:1 ratio when compensatory damages were "necessarily low" because plaintiff's back pay damages were measured by his \$8.50 hourly wage). Indeed, under such circumstances, a higher ratio of punitive damages is warranted to ensure that the traditional purposes of punishment and deterrence are served. See Gore, 517 U.S. at 568.

The amount of actual damages in this case is not so large as to make a double-digit ratio "grossly excessive." As noted above, there was substantial evidence in this case of the enormous amounts at stake, multiple times the actual damages awarded. Further, the verdict of \$286,550 is a relatively small amount when compared to the \$2.6 million actual damages award that caused concern in *Campbell*. See *Campbell*, 538 U.S. at 416. Further, much higher ratios than the one in this case have been found to comport with due process. See *TXO*,

| 1 | 509 U.S. at 461 (\$19,000 in actual damages and \$10 million in punitive |
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| 2 | damages, a 526-to-1 ratio, for slander of title); Kemp v. Am. Tel. & |
| 3 | Tel. Co., 393 F.3d 1354 (11th Cir.2004) (\$115 in compensatory |
| 4 | damages and \$250,000 in punitive damages, a 2,172–to–1 ratio, for |
| 5 | fraudulent billing practices); Parrott v. Carr Chevrolet, Inc., 331 Or. |
| 6 | 537, 17 P.3d 473 (2001) (\$11,496 in compensatory damages and \$1 |
| 7 | million in punitive damages, an 86-to-1 ratio, for misrepresentations |
| 8 | related to the sale of a vehicle); Estate of Overbey v. Chad Franklin |
| 9 | National Auto Sales North, LLC, 361 S.W.3d 364, 374 (Mo., 2012) |
| 10 | (111:1 ratio for misrepresentations related to the sale of a vehicle). |
| 11 | Considering 1st Interstate's conduct, the amounts potentially at stake, |
| 12 | and the relatively small amount of compensatory damages, a 58:1 ratio |
| 13 | does not make the punitive damage award in this case grossly |
| 14 | excessive. |
| 15 | (4) Disparity between punitive award and civil |

(4) Disparity between punitive award and civil penalties.

The parties agree that there are no civil penalties for 1st Interstate's misconduct and this third due process factor has no bearing in this case.

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B. The punitive damages award comports with Montana law.

Under § 27-1-221(1), MCA, when an award of punitive damages is made by a jury, the trial court must independently review the jury's award considering the following factors: (i) the nature and reprehensibility of the defendant's wrongdoing; (ii) the extent of the defendant's wrongdoing; (iii) the intent of the defendant in committing the wrong; (iv) the profitability of the defendant's wrongdoing, if applicable; (v) the amount of actual damages awarded by the jury; (vi) the defendant's net worth; (vii) previous awards of punitive or exemplary damages against the defendant based upon the same wrongful act; (viii) potential or prior criminal sanctions against the defendant based upon the same wrongful act; and (ix) any other circumstances that may operate to increase or reduce, without wholly defeating, punitive damages.

These factors are largely subsumed into the federal due process analysis (above), and the Supreme Court has noted with approval that Montana's review standards are the kind of standards that meet federal due process. *Pacific Mut. Life Ins. Co. v. Haslip,* 499 U.S. 1, 22-23 (1991).

(1) The nature and reprehensibility of the defendant's wrongdoing.

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This statutory factor is subsumed into the first *Gore* guidepost set forth above. The Court will not repeat that analysis. 1st Interstate claims its conduct was not reprehensible. As explained above, the Court disagrees.

(2) The extent of the defendant's wrongdoing.

This statutory factor is also subsumed in the first *Gore* guidepost analysis, above. 1st Interstate claims its conduct consisted of a single, isolated, wrongful act. As explained above, the Court disagrees. See *McCulley*, *supra*.

(3) The intent of the defendant in committing the wrong.

This statutory factor is also subsumed in the first *Gore* guidepost analysis, above. 1st Interstate claims its intent was "to help, not harm." As explained above, the Court disagrees. As the Court found above, 1st Interstate acted with malice, trickery, and/or deceit, and not by accident.

The jury heard considerable evidence that, beginning in early 2009 and continuing for months, 1st Interstate improperly led Kelly to apply for stimulus money, only so 1st Interstate could take it. In August 2009, 1st Interstate wrongfully offset the funds. Between August and October 2009, it then withheld all credit even though it was

required by contract to provide a revolving line of credit. There was further evidence about 1st Interstate's maliciousness in refusing to release Kelly's collateral after the loan was paid down. This act prevented Kelly from being able to obtain sufficient replacement financing for sufficient working capital. 1st Interstate then misled Kelly about the SBA-guaranteed loan. In 2010, Mr. Hickey finally told Kelly they "better go lawyer up." There were numerous trial exhibits (including 302, 193, 172, 309, 195, 315, 169, 201) and witnesses (Frances Kelly, Mike Hickey, Ryan Jones, Sean Roberts, Ed Garding, Jerry Kelly, Mick Taleff, and Jim Beaton) establishing these events.

There was substantial evidence that 1st Interstate had alternatives and could have actually "helped" Kelly rather than doing what it did. The fact that it chose none of those other options also presented substantial evidence of its obvious intent.

Kelly presented evidence that 1st Interstate had a policy that directed its employees to exercise "extreme caution" when considering a setoff. (Ex. 164) The policy further directed employees to examine the facts and loan documents, consult with "supervisory personnel knowledgeable of the law, and to consult with legal counsel where the facts are debatable." The policy demonstrates that 1st Interstate

knew, or should have known, of the risks associated with setoffs. Yet, Ryan Jones, Sean Roberts, and Mike Hickey all testified that they did not know about the policy, and did not follow it when sweeping Kelly's account. CEO Ed Garding testified that he did not know about the policy until after this litigation. Kelly's banking experts, Mr. Beaton and Taleff, testified about the severity of setoffs and the foreseeability and likelihood of harm.

Kelly's banking experts also testified that 1st Interstate's own analysis indicated the WIPRS funds were not adequate to pay off the loan and still have working capital. Yet, 1st Interstate never shared this information with Kelly. Rather, it proceeded to promise Kelly that it would work with Kelly to determine how best to use the WIPRS funds.

Based on all of these facts, there is substantial evidence that 1st Interstate's only interest was its own. It was aware of facts that created a high probability of injury to Kelly and proceeded to act with indifference to that probability. Kelly Logging experts testified that by refusing to share with Kelly what it knew, 1st Interstate gained an unfair advantage over Kelly.

1st Interstate's post-sweep conduct was further evidence of its malicious intent.

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Further, the "backroom" personnel noted 1st Interstate would need a Change in Terms to convert the Revolving Line to a nonrevolving line of credit. This, in itself, is another breach of the fiduciary obligation. 1st Interstate failed to obtain the required Change in Terms and unilaterally closed the Revolving Line. 1st Interstate knew this would mean a loss of working capital to Kelly and the consequences that would follow. The actual Change in Terms is referenced in internal documents but 1st Interstate didn't look for it until just days before trial, after repeated requests by Kelly's counsel, at which time the Change in Terms could not be located. There were numerous trial exhibits (including 317, 51, 158, 182, 318, 325, 161, 197, 163 and 247) and witnesses (Mike Hickey, Ryan Jones, Sean Roberts, Jerry Kelly, Billie Jean Goforth, Mick Taleff, Ed Garding, Jim Beaton, Dave Olson, and Leslie O'Dell) establishing these events.

The Court rejects 1st Interstate's approach in evaluating the evidence of its intent. 1st Interstate claims on the one hand that the Court may not consider the things it told Kelly in the process leading up to the setoff, because those were never reduced to a written loan agreement. On the other hand, 1st Interstate claims the Court should consider Mr. Jones' alleged understanding that he could take the

money, even though that, too, was never reduced to a written loan agreement. The jury was given all of this evidence and decided the issue unanimously in Kelly's favor. For the Court to conclude that 1st Interstate's intent was "to help, not harm" would contradict or otherwise be inconsistent with the Findings of Fact and Conclusions of Law implicit in the jury's verdict.

(4) The profitability of the defendant's wrongdoing, if applicable.

As explained above, although 1st Interstate argues it did not intend to injure anyone, it appears clear - as the jury obviously determined – its intent in wrongfully offsetting the accounts and then unilaterally terminating the loan was its motivation to put profits ("pennies from heaven") ahead of its fiduciary obligations, implied and express, to its customer, Kelly Logging and the best interest of Kelly Logging. Nowhere in the record is there any evidence that 1st Interstate sat down with Kelly Logging, or any of its representatives, and disclosed what the 1st Interstate's intentions were. 1st Interstate's conduct was profitable. Records reflect it was paid in full for all principal and interest more than two months before maturity. (Ex. 318) It avoided the expense, risk, and delay of a workout with Kelly and/or

foreclosure. It was able to eliminate a substantial criticized loan from the Missoula portfolio, and reduce its capital reserves accordingly.

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Under Montana law, a defendant's willingness to sacrifice its customer's best interests for profit will obviously support a punitive damage award. *Cartwright*, 276 Mont. at 33, 914 P.2d at 996.

(5) The amount of actual damages awarded by the jury.

This statutory factor is subsumed in the second *Gore* guidepost analysis, above.

(6) The defendant's net worth.

As discussed above, Kelly presented evidence through Mick Taleff based on 1st Interstate's most recent SEC filing that its net worth was approximately \$838,000,000. (Ex. 327) The jury's award of \$16,760,000 represents 2% of 1st Interstate's net worth. This was an amount Kelly's counsel suggested was appropriate to serve the twin purposes of a punitive damages award. 1st Interstate claims that undue emphasis was placed on 1st Interstate's net worth. The Court disagrees.

The Montana legislature intends punitive damages to be awarded "for the sake of example and for the purpose of punishing a

defendant." § 27-1-220(1), MCA. "[A] defendant's financial condition is logically one of the essential factors to consider in determining an amount of punitive damages that will appropriately accomplish the goals of punishment and deterrence." *Seltzer*, 2007 MT 62, ¶ 132. A certain award of punitive damages "may constitute a significant level of punishment for an individual of modest means, but it could amount to an inconsequential penalty for an individual with vast financial resources." *Id.* "Punitive damage awards should not be a routine cost of doing business." *Id.*, ¶ 133. The function of deterrence is not served where a wealthy defendant can absorb a punitive damages award with little or no discomfort. *Id.*

Given 1st Interstate's net worth of \$838,000,000, awarding less than the full punitive damage award would render illusory several provisions of the Montana Constitution and negate the goals of punitive damages - to punish and deter reprehensible conduct.

Indeed, there is no doubt when the jury reached its high punitive damages award in this case, they, as instructed (Instr. No. 31A), paid particular attention to 1st Interstate's significant wealth in order to punish and deter similar reprehensible conduct.

(7) Previous awards of punitive or exemplary damages against the defendant based upon the same wrongful act.

There is no evidence of previous awards of punitive damages against 1st Interstate for the conduct at issue in this litigation.

Therefore, there is no indication that upholding the punitive damage award will result in 1st Interstate being punished more than once for conduct that was proved in this case. See *Cartwright*, 276 Mont. at 41, 914 P.2d at 1001.

(8) Potential or prior criminal sanctions against the defendant based upon the same wrongful act.

There is no evidence of any prior criminal sanctions against 1st Interstate for the same or similar conduct, and there do not appear to be any criminal sanctions applicable to the conduct at issue.

(9) Any other circumstances that may operate to increase or reduce, without wholly defeating, punitive damages.

The Court does not find any other circumstances that may operate to increase or reduce punitive damages. The Court has considered each party's arguments and citations regarding the reasonable amounts of other punitive damage awards upheld in Montana and in other courts, including the U.S. Supreme Court. Based upon that review, the Court does not believe that those other

 cases warrant the Court to increase or reduce the jury's punitive damage award under § 27-1-221(7), MCA.

II. Findings of Fact and Conclusions of Law on Attorney's Fees and Costs

 Kelly and 1st Interstate had numerous loan agreements and Change in Terms agreements that contained an attorney's fees and expenses provision as follows:

ATTORNEYS' FEES; EXPENSES. Lender may hire or pay someone else to help collect this Note if Borrower does not pay. Borrower will pay Lender that amount. This includes, subject to any limits under applicable law, Lender's attorneys' fees and Lender's legal expenses, whether or not there is a lawsuit, including attorneys' fees, expenses for bankruptcy proceedings (including efforts to modify or vacate any automatic stay or injunction), and appeals. If not prohibited by applicable law, Borrower also will pay any court costs, in addition to all other sums provided by law. (See Trial Ex. 157 and 615A)

This contractual provision is reciprocal pursuant to § 28-3-704, MCA.

- 2. Kelly entered into and signed a contingent fee agreement on August 8, 2012 for legal services employing the law firms of Paoli Kutzman, PC and Strauch Law Firm, PLLC to pursue claims against 1st Interstate. The agreement provides for 44% contingency fee of the full jury award at trial, and 50% on appeal.
- 3. Kelly did not have the means to pay legal fees or litigation costs in order to prosecute the case. In this particular case, Kelly

- 4. Kelly retained, as an expert witness lawyer Mick Taleff of Great Falls, Montana, to review the pleadings, other materials, perform an investigation, and render an expert opinion on the reasonableness of the contingency fee and costs claimed. 1st Interstate presented no expert testimony on the issues.
- 5. Strauch Law Firm's costs incurred total \$486.53 as of November 12, 2014. Paoli Kutzman's costs incurred total \$90,333.72 as of November 12, 2014. The total costs incurred by Paoli Kutzman and Strauch Law Firm on behalf of Plaintiff totals \$90,820.25. The costs were billed at the actual cost, with no mark-ups.
- 6. 1st Interstate presented no testimony or evidence challenging the presented costs nor did it object to these costs at the hearing.

 These costs were reasonable and necessarily incurred.
- 7. Mr. Taleff testified that the contingency fee is reasonable. He explained the difficulty and high risk associated with representing plaintiffs in general, and particularly the difficulty in successfully representing plaintiffs in complex commercial cases, because of the

- 8. Mr. Taleff noted that his examination of the file, interviews with the lawyers, and his observation of the testimony and argument at trial and in motions hearings before trial pointed out the great difficulty in obtaining discovery and the rigor required in order to organize and prepare the case for trial. Mr. Taleff noted the exceptional skill of plaintiffs' counsel not only by reputation, but as a matter of his personal experience and knowledge, and the difficulties presented by the conduct of the defense in this case.
- 9. Mr. Taleff described the risks of losing, which are taken and absorbed by counsel representing injured people on a routine basis, and the long delays in receiving any payment at all, even when a plaintiff prevails, as Kelly has done in this case. The Court notes that risk and delay are some of the reasons it is inappropriate to compare the hourly rate of lawyers who get paid to defend cases with those who

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- 10. An attorney may be entitled to an entire fee where it is impossible to segregate the attorney's time between claims entitling the party to attorney fees and other claims. Blue Ridge Homes, Inc. v. Thein, 345 Mont. 125, ¶ 79, 191 P3d 374, 2008 MT 264 (2008). Mr. Taleff testified that it would not be feasible or practicable to attempt to segregate time spent on the contract claims because all of the claims are based on a common core set of facts. Defendants did not demonstrate that the claims are segregable, or how they could be segregated. Nor did they make a credible argument to dispute that the entire case was based on a common core set of facts. The Court finds that all claims in this case were based on a common core set of facts, and that it was not possible for Plaintiff's lawyers to segregate their contingency fee solely on the contract claim.
- 11. The issues in this case were novel, unique, difficult, and time-consuming. They were complex, both factually and legally, and unique with regard to wrongful offset, the effect on the existing loan,

the damage claims for future lost profit and conduct that would justify punitive damages where there were also contract claims, among others. The case involved tens of thousands of documents. Mr. Taleff testified that this case was one of the most complex commercial bank cases he has ever seen.

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12. Kelly's attorneys expended substantial time and effort on the case, with two principal attorneys, up to three paralegal and staff members, and two additional attorneys who assisted with the case. This was an extremely hard-fought case that required a significant amount of discovery, depositions, time and preparation, and analysis. both pre-trial and during trial. The Court recognized the difficulty and work required to find and use evidence of the reprehensible conduct by 1st Interstate summarized above. The case was fought with disputes over nearly every issue, especially discovery. Motions to compel and motions for protective orders were filed and heard. At one point, the Court ordered Kelly's requested discovery could only be obtained if the two principal attorneys reviewed documents on a computer at 1st Interstate's reading room. 1st Interstate produced several documents only weeks before trial necessitating Kelly to depose a new witness. Kelly filed a motion for sanctions as a result of

the late disclosure. Following the Court's Entry of Judgment, 1st Interstate filed a Writ of Supervisory Control with the Montana Supreme Court.

- 13. Kelly's success is important, not only for it, a loyal bank customer, but for other businesses in Montana that may find themselves in a similar situation with their lender. Protecting the interests of a company such as Kelly, and trying to assist it to stay in business as a long-time entity as well as advocating for the rights of Kelly in the face of boilerplate bank documents, and a very aggressive defense, was highly important to not only the Kelly's but the community at large. The jury appreciated the character and importance of the case by returning a significant verdict against 1st Interstate.
- 14. Although the verdict does not reflect all of the actual compensatory damages Kelly sought, the jury did return a very substantial punitive damage award.
- 15. The experience, skill, and reputation of Mr. Paoli and Mr. Strauch are excellent, well-respected, testified to by Mr. Taleff and known to the Court. 1st Interstate did not challenge that both attorneys have good reputations that are well-deserved.

- 16. The contingency fee sought here is consistent with that customarily charged for similar legal services in Missoula and throughout Montana for cases of this magnitude and complexity. In this case, the contingency fee was critical for Kelly to access the courts and seek justice. Mr. Taleff testified the 44% contingent fee is well within the normal range of contingent fees and it is reasonable. 1st Interstate presented no evidence expert or otherwise, that the contingent fee is unreasonable.
- 17. Absent the contingent fee agreement, Kelly had no ability to pay for the legal services rendered and no feasible way to proceed with its case. It is not reasonable for 1st Interstate to suggest that a second mortgage on the Kelly's home or equipment be made to pay for attorney's fees and costs for a lawsuit when there is no guarantee Kelly would prevail.
- 18. There was a significant risk Kelly would not recover. 1st Interstate and its attorneys defended the case aggressively and with significant effort.
- 19. Determination of attorney fees is largely discretionary with the district court and will not be disturbed on appeal in the absence of an abuse of that discretion. *Donnes v. Orlando*, 221 Mont. 356, 361,

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720 P.2d 233 (1986). The presiding trial judge is in the best position to determine reasonableness of attorney's fees. *Id.* Montana Courts routinely award contingent fee attorney's fees and costs. *West v. Club at Spanish Peaks, L.L.C.*, 2008 MT 183, ¶ 95, 343 Mont. 434 186 P.3d 1228.

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20. A Court is well within its discretion to award the full amount agreed upon under a contingency fee agreement as long as the amount of attorney's fees is reasonable. *Stimac v. State*, 248 Mont. 412, 417, 812 P.2d 1246, 1249 (1991) (33% contingent fee award); *Riordan v. State Farm Mutual Auto Insurance Company*, 589 F.3d 999, 1008 (9th Cir. 2009) (35% contingent fee). The reasonableness of the requested fee is based upon the eight principle factors addressed above. *Stimac v. State*, *supra*.

21. Montana's Constitution guarantees that "Courts of justice shall be open to every person, and speedy remedy afforded for every injury of person, property, or character." Mont. Const. Art. II, § 16. The Supreme Court held that the access to court right is a fundamental constitutional right. *Kloss v. Edward D. Jones & Co.*, 2002 MT 129, ¶ 63, 310 Mont. 123, 54 P.3d 1, cert. denied, 538 U.S. 936 (2003).

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22. Corporations and similar entities cannot appear in court without an attorney. H&H Development, LLC v. Ramlow, 2012 MT 51, ¶ 18, 364 Mont. 283, 272 P.3d 657. Thus, a corporation's constitutional right to a jury trial requires access to an attorney. As a matter of law, Kelly was required to hire lawyers to pursue this case. In this particular instance, Kelly would not have had access to an attorney to prosecute this case absent a contingent fee agreement, which placed all of the risk of recovering fees and costs on the attorney. Therefore, Kelly's access to justice required a contingency fee agreement. See, e.g., In Re Abrams & Abrams, P.A., 605 F3d 238, 245 (4th Cir. 2010) (Contingent fee agreements provide individuals of limited means access to counsel, the Courts and Justice); Wells v. Sullivan, 907 F.2d 367, 371 (2d Cir. 1990) ("Ignoring reasonable contingent fee agreements or automatically reducing them would impair claimants' ability to secure representation.")

23. When an attorney enters into a contingent fee agreement based on a percentage of the judgment or award recovered by the client and the total amount recovered includes interest, the attorney is entitled not only to a percentage of the actual damages recovered, but

- 24. The contingency fee request is reasonable and within the parameters for similar cases in Montana. 44% of the total award of \$17,046,550.00, or \$7,500,482.00, is a reasonable attorney's fee in this case. 50% of the total award is a reasonable attorney's fee on appeal.
- 25. The contingent fee in this case of \$7,500,482.00 was actually incurred at the time of the jury's verdict. West v. Club at Spanish Peaks, L.L.C., 2008 MT 183, ¶ 95, 343 Mont. 434, 186 P.3d 1228. A party who pursues its rights in court is entitled to be made whole by awarding to that party its attorney's fees and expenses. Rowden v. American Evangelical Assoc., 2007 WL 2463830.

III. Punitive damage cap under § 27-1-220(3), MCA.

Section 27-1-220(3), MCA, provides that punitive damage awards may not exceed \$10 million or 3% of the defendant's net worth, whichever is less. The Court notes that two other Montana District Courts have recently held that the cap is unconstitutional: *Masters v. Comerica*, Silverbow County Cause No. DV-2011-372; and *Olson v. Hyundai*, Lake County Cause No. DV-11-304.

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Kelly argues that the statutory cap is unconstitutional because it violates the Montana Constitution's "inviolate" right to a jury trial; the Montana Constitution's open-court provision; substantive due process; the Montana Constitution's equal protection guarantee; and it fails under strict, middle-tier, and rational basis scrutiny. 1st Interstate argues the cap is a proper exercise of legislative authority.

The 7th Amendment of the United States Constitution states, "the right of jury trial shall be preserved, and no fact tried by a jury, shall be otherwise re-examined in any Court of the United States, than according to the rules of common law." Montana's Constitution, Art. II, § 26 guarantees that "[t]he right of trial by jury is secured to all and shall remain inviolate." In cases where juries historically made the award at issue prior to the adoption of the Constitution, the right to a jury to make such an award must remain in place after the adoption of the Constitution in order "to preserve the substance of the commonlaw right of trial by jury." Feltner v. Columbia Pictures Television, Inc., 523 U.S. 340, 354-55 (1998) (Seventh Amendment provides right to jury trial on all issues pertinent to award of statutory damages in copyright infringement action, including amount itself.)

| 1 | ln 1889, when Montana's first Constitution was ratified, |
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| 2 . | determination of the amount of punitive damages was a function for |
| 3 | the jury. Punitive damages were recognized as a way to punish the |
| 4 | guilty and deter future misconduct. See <i>Amiable Nancy,</i> 16 U.S. 546, |
| 5 | 558 (1818); see also <i>Barry v. Edmunds,</i> 116 U.S. 550, 562-63 (1886); |
| 6 | Lake Shore & M.S. Ry. Co. v. Prentice, 147 U.S. 101, 106-07 (1893). |
| 7 | Under the common law as it existed at the time the Montana |
| 8 | Constitution was adopted, the jury imposed the punitive damage |
| 9 | verdict. Day v. Woodworth, 54 U.S. 363, 371 (1851) (noting that |
| 10 | assessing damages by way of punishment "has been always left to the |
| 11 | discretion of the jury.") Like other jury functions, the right to have a |
| 12 | jury determine punitive damages is protected by the Seventh |
| 13 | Amendment and Article II, § 26 and is entitled to the greatest |
| 14 | deference. Sandman v. Farmers Ins. Exchange, 1998 MT 286, 291 |
| 15 | Mont. 456, 969 P.2d 277 (rejecting a request for new trial on the |
| 16 | amount of punitive damages). See also Cartwright v. Equitable Life |
| 17 | Assur. Soc. of U.S., 276 Mont. 1, 23, 914 P.2d 976, 990 (1996) ("This |
| 18 | Court's role is not to agree or disagree with a jury's verdict. Once we |
| 19 | conclude that substantial evidence supports the verdict, our inquiry is |
| 20 | complete.") |

necessarily changes and impairs the right of a trial by jury as existed historically. Because a party seeking punitive damages in 1889 would have had the right to have a jury determine the award of punitive damages, the statutory reduction of Kelly's punitive damages award pursuant to § 27-1-220(3) would unconstitutionally infringe on Kelly's right to a jury trial. In contrast to the federal due process and § 27-1-221(1), MCA review above, the cap is not based on the facts or circumstances of a case; it caps the punitive damages award at the lesser of \$10 million or 3% of defendants' net worth, regardless of the facts and circumstances of the particular case. See *Lewellen v. Franklin*, 441 S.W.3d 136 (Mo., 2014).

The punitive damages cap imposed by § 27-1-220(3), MCA

Therefore, the cap is unconstitutional because it violates the "inviolate" and fundamental right to a jury trial.

The Court has reviewed Kelly's equal protection constitutional analysis and agrees the punitive damage cap fails the strict scrutiny test, the middle-tier scrutiny test and the rational basis test. This statutory cap on punitive damages also violates the substantive due process clause found in Article II § 17 of the Montana Constitution, which provides "[N[o person shall be deprived of life, liberty or property

without due process of law." The due process clause contains a substantive component which bars arbitrary governmental actions regardless of the procedures used to implement them, and serves as a check on oppressive governmental action. *Newville v. State, Dept. of Family Serv.*, 267 Mont. 237, 249, 883 P.2d 793, 799 (1994). As stated above, it appears to this Court the legislatively imposed \$10 million maximum cap is arbitrary and not rationally related to the stated purposes of punitive damages - deterrence and punishment.

Based upon the foregoing, this Court concludes the punitive damage cap provided in §27-1-220(3), MCA, is unconstitutional, on its face and as applied to this case considering the significant financial wealth of 1st Interstate and the enormous actual and potential injury to its long-time customer and important Montana business, Kelly Logging.

IV. Entry of Final Judgment

Based upon the foregoing, this Court's Judgment dated October 21, 2014 (Dkt. 237), is hereby amended as follows: a) the Court affirms the jury's punitive damages award against First Interstate Bank in the full amount awarded, \$16,760,000.00; b) the Court awards Kelly's attorney's fees of \$7,500,482.00 and costs/expenses of \$90,820.25; c) final judgment in the full amount of \$24,637,852.25 is entered, together

with interest on that amount at the statutory rate from August 14, 2014.

The Court denies 1st Interstate's post-trial motions.

Although this Court has determined this punitive damage cap found in §27-1-220(3) MCA is unconstitutional, this Court will still address how that cap should be applied in this case if the Supreme Court of Montana later upholds the constitutionality of that statutory cap. §27-1-220(3) MCA caps the punitive damages award at the lesser of \$10 million or 3% of defendants' net worth. This Court notes that 3% of 1st Interstate's \$838 million net worth exceeds \$25 million. Accordingly, if the Supreme Court of Montana later upholds the constitutionality of the statutory cap contained in §27-1-220(3) MCA, given this Court's review of the jury's verdict, this Court recommends a reduction of the jury's verdict to no less than the \$10 million maximum. In that event, given the Court's findings herein, it further recommends that Kelly should also be awarded its contingency fee based on the revised total judgment amount, plus its costs and expenses and postjudament interest.

DATED this 2/day of April, 2015.

ED McLEAN.

DISTRICT JUDGE

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C:

Charles Hingle, Esq./Kyle Gray, Esq./Michael Manning, Esq. David Charles, Esq./Danielle Coffman, Esq./lan McIntosh, Esq. David Paoli, Esq./Timothy Strauch, Esq.