# Multimedia Solutions Guide 2022

# CHE JOPLIN CLOSE



# PRINT & DIGITAL

It's your world. We deliver it. Since 1896.

117 East 4th Street • Joplin, MO • (417) 627-7233 • joplinglobe.com

# REACH OUR TOTAL AUDIENCE!



NEWSPAPER PUBLISHED TUESDAY-SATURDAY

195,000 PRINTED MONTHLY

THE JOPLIN GLOBE **EXTRA**40,000

PRINTED MONTHLY THE JOPLIN GLOBE DIGITAL EDITION

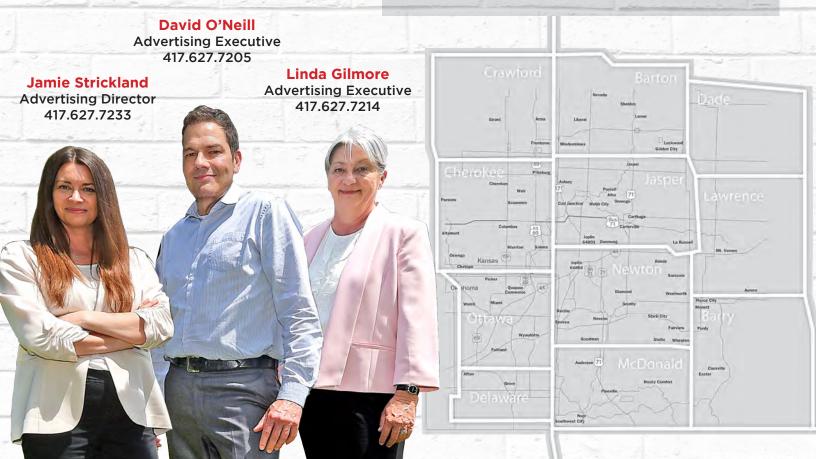
300,000 UNIQUE VISITORS MONTHLY

#### **48,223** FOLLOWERS

**y** 9,225 FOLLOWERS

#### JOPLINGLOBE.COM

- DESKTOP
- MOBILE
- MOBILE APP
  - E-EDITION



# Your multi-platform

Reach different audiences utilizing mediums that reach over 340,000+ monthly!

# **Advertising Solutions**



Joplinglobe.com offers the largest digital news platform in the area. Reach over 300,000+ readers every month



Reach more affluent, educated readers with discretionary income who pay to receive our content and advertisements



News on the go with our mobile site and app



10,000 copies direct delivered weekly to non-subscriber households in more affluent neighborhoods

### **Special Publications**

Reach 20,000 readers with any of our targeted Special Publications.

#### **JMAG**



Enjoy a lively, engaging and informative bi-monthly magazine

#### **BETTER LIVING**



Inserted the first
Friday of every month,
targeting our 50+
audience

#### ETC



Publishes every Saturday and includes content and schedules for local, and the latest trending, entertainment

#### **REAL ESTATE WEEKLY**



A weekly publication dedicated to all things Real Estate and home

#### **IN LOVING MEMORY**



A monthly dedication of remembrance to those that have passed

## **Digital Services**

# Carlavire Corporate Discourch Deals With one Results Resourch program, Justice Children With one Results Resourcing program, Justice Children where puchs, Indian and local leverinesses. Easily save mure than the save of your descriptions. Bailly save mure than the save mure than the save of your descriptions. Bailly save mure than

#### E-Blast

Deliver your message to over 26,000 reader's inboxes who have requested more local information

#### Digital Marketing

- Search Engine Marketing (SEM)
- Search Engine Optimization (SEO)
- Site Development
- Website Design & Hosting
- Social Media Management
- Social Media Marketing
- Reputation Management

#### **Digital Advertising**

- Re-Targeting
- Contextual Targeting
- Search Targeting
- Geo-Fencing
- Digital Conversion Zones
- Custom Site List Targeting
- Political Targeting

- Customer List Targeting
- Total Market Email
- Subscriber Email Targeting
- Site Hosting
- Native Advertising
- YouTube Video Targeting
- Behavior Targeting



417.627.7233



### **SPECIALTY PUBLICATIONS 2022**

#### SUPPLEMENTAL ADVERTISING OPPORTUNITIES

#### **JANUARY**

JMAG: WEDDING & BRIDAL VALENTINE'S CONTEST

#### **FEBRUARY**

FINANCIAL GUIDE

JOBS DIRECTORY

FAVORITE'S NOMINATIONS

#### **MARCH**

JMAG: STAYCATIONS
SEVERE WEATHER
PREPAREDNESS
PROGRESS CITY GUIDE
OUTDOOR CONTEST

#### **APRIL**

JOBS DIRECTORY
HOME IMPROVEMENT GUIDE

#### MAY

JMAG: TOP 20 UNDER 40 HONORING GRADUATES TOP 5 FAVORITES

#### **JUNE**

INDEPENDENCE DAY CONTEST 55+ ACTIVE ADULTS GUIDE



#### **JULY**

FAVORITE'S WINNERS
SIDEWALK CHALK CONTEST
JMAG: PETS ISSUE
JOBS DIRECTORY
BACK TO SCHOOL CONTEST

#### **AUGUST**

FOOTBALL FANFARE HEALTHCARE GUIDE

#### **SEPTEMBER**

JMAG: WOMEN OF DISTINCTION

JOBS DIRECTORY

FALL CONTEST

#### **OCTOBER**

BREAST CANCER AWARENESS
COLLEGE & TRADE SCHOOL GUIDE

#### **NOVEMBER**

SHOP LOCAL - BLACK FRIDAY
SALUTE TO VETERANS
JMAG: HOLIDAY ISSUE
CHRISTMAS CARD CONTEST
JOBS DIRECTORY
THANKSGIVING ACTIVITY PAGE

#### **DECEMBER**

SHOP LOCAL- CHRISTMAS SCARED OF SANTA CONTEST CHRISTMAS ACTIVITY PAGE HEALTH AND WELLNESS CONTEST

Additional
Ongoing
Advertising
Opportunities:





**ETC** 





# **JOPLIN** MAGAZINE







#### 2022 EDITORIAL CALENDAR



JANUARY/FEBRUARY: J Mag Wedding & Bridal Issue Opportunities: Wedding & Bridal Business Profiles, For the Grooms, J Mag Contest Sponsorship



MARCH/APRIL: Staycation Getaways & Local Dining Opportunities: Attractions & Daytrip Destination Profiles, Dining & Specialty Retailer Profiles, J Mag Contest Sponsorship



MAY/JUNE: Top 20 Under 40 & Noteworthy Businesses Opportunities: Local Business Profiles (Sponsored Content Profiles), J Mag Contest Sponsorship



JULY/AUGUST: The Pets Issue Opportunities: Pet Business Sponsored Profiles, J Mag

Contest Sponsorship



SEPTEMBER/OCTOBER: Women Of Distinction, Fall Arts & Culture

Opportunities: Women In Business Profiles, Cornell Art Center Preview, J Mag Contest Sponsorship



NOVEMBER/DECEMBER: J Mag Holiday Issue Opportunities: Holiday Gift Guide, J Mag Contest Sponsorship

#### **IMPORTANT DATES**

ISSUE January/February March/April May/June July/August September/October November/December October 10

#### AD DEADLINE

December 13 February 7 April 11 June 13 August 15

#### **PUBLISH DATE**

January 15 March 12 May 14 July 16 September 17 November 12

J Mag's colorful, glossy pages capture the Four States' unique character and keep readers in the loop, with noteworthy content and striking layouts by nationally recognized, award-winning writing and design teams.

#### **OUR AUDIENCE**

J Mag's 20,000+ readers are a more affluent audience of homeowners aged 35-65, who enjoy above-average discretionary incomes. Free copies also made available at high-traffic, highly visible area locations.

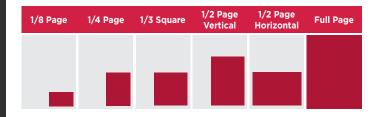
#### ONLINE PRESENCE

J Mag's online edition is accessible at joplinglobe. com's home page, where 300,000+ users view 1.5 million pages of content per month, on average. J Mag's Facebook and Instagram pages are also closely followed by online users.

#### RATES

(ask your representative about special offers)

|   | 1X      | 6X      |
|---|---------|---------|
| INSIDE FRONT COVER 8.625" wide x 11.125" tall (Build with bleed safe area 7.5" wide x 10.125" tall) | \$1,000 | \$750   |
| CENTER SPREAD 17.25" wide x 11.125" tall (Build with bleed safe area 15" wide x 10.125" tall)       | \$1,550 | \$1,250 |
| <b>FULL</b> 8.625" wide x 11.125" tall (Build with bleed safe area 7.5" wide x 10.125" tall)        | \$500   | \$400   |
| <b>HALF-PAGE VERTICAL</b> 4.6875" wide x 7.125" tall  | \$250   | \$199   |
| <b>HALF-PAGE HORIZONTAL</b> 7.125" wide x 4.6875" tall  | \$250   | \$199   |
| <b>THIRD-PAGE SQUARE</b> 4.6875" wide x 4.6875" tall  | \$200   | \$175   |
| <b>QUARTER-PAGE</b> 3.56" wide x 4.687" tall  | \$175   | \$125   |
| <b>EIGHTH-PAGE</b> 3.56" wide x 2.25" tall  | \$100   | \$75    |





### **HIGH PROFILE & TARGETED MARKETING**

# PRINT + INSERT DOUBLE SIDED GLOSSY

\$55 PER THOUSAND\*

DAILY 8,500 SATURDAY 10,000



TAB-ON PROGRAM
PREMIUM FRONT PAGE

3"x3" \$52 PER THOUSAND\*

> DAILY 8,500 SATURDAY 10,000



# PARALLAX HIGH IMPACT DIGITAL AD UNIT

#### **\$350 PER DAY**

LARGEST DIGITAL DESKTOP & MOBILE

**AD UNIT** 



300,000+ UNIQUE VISITORS & 3 MILLION+ PAGE VIEWS EVERY MONTH

# EMAIL BLASTS & NEWSLETTERS

DELIVER
YOUR
MESSAGE
TO 26,000+
OPTED IN
READERS





\$350 PER BLAST

\$350 MONTHLY NEWSLETTER SPONSORSHIP

#### **DIGITAL SERVICES**

Place your message on the largest digital news platform in the area!
Only \$10 per 1,000 ads displayed

#### FROM YOUR WEBSITE, TO SOCIAL MEDIA, GOOGLE, AND BEYOND.

#### **DIGITAL MARKETING**

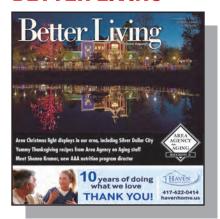
- Search Engine Marketing (SEM)
- Search Engine Optimization (SEO)
- · Site Development
- · Website Design & Hosting
- · Social Media Management
- · Social Media Marketing
- · Reputation Management

#### **DIGITAL ADVERTISING**

- Re-Targeting
- Contextual Targeting
- Search Targeting
- · Geo-Fencing
- Digital Conversion Zones
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- Native Advertising
- · YouTube Video Targeting
- Behavior Targeting

#### BETTER LIVING



10,000 copies inserted the first Friday of each month with an additional 3,000 distributed at area senior centers.



10,000 copies inserted every Saturday with additional copies distributed at area banks and real estate offices.

#### \_OVING MEMO



10,000 copies inserted the third Friday of each month with additional copies available for free pick up for loved ones.

#### **BETTER LIVING RATES**

| <b>Front Cover Strip</b> (9.806"w x 2"t)         | \$375 |
|--|-------|
| Inside Front                                     | \$500 |
| (9.806"w x 10.75"t) <b>Page 3</b>                | \$450 |
| (9.806"w x 10.75"t)                              | \$500 |
| (9.806"w x 10.75"t)                              | \$600 |
| (9.806"w x 10.75"t)                              | •     |
| <b>Full Page</b> (9.806"w x 10.75"t)             | \$400 |
| <b>1/2 Page</b> (9.806"w x 5.25"t) or (3.847"w x |       |
| <b>1/4 Page</b> (3.847"w x 5.25"t)               |       |
| (0.07) W A 0.20 ()                               |       |

#### **REAL ESTATE WEEKLY RATES**

| Front Cover Feature \$400          |
|------------------------------------|
| (10.611"w x 8.5"t)                 |
| <b>Inside Front \$300</b>          |
| (10.611"w x 10.75"t)               |
| Page 3\$250                        |
| (10.611"w x 10.75"t)               |
| Inside Back\$300                   |
| (10.611"w x 10.75"t)               |
| Back Cover\$375                    |
| (10.611"w x 10.75"t)               |
| <b>Home Directory Listing \$20</b> |
| (logo & business info)             |
| + online directory                 |

#### IN I OVING MEMORY RATES

| IN LOVING INLINGITI HATLO |
|---------------------------|
| Front Cover strip \$125   |
| (10.611"w x 3"t)          |
| <b>Inside Front \$250</b> |
| (10.611"w x 10.75"t)      |
| Page 3\$250               |
| (10.611"w x 10.75"t)      |
| Inside Back\$250          |
| (10.611"w x 10.75"t)      |
| Back Cover\$300           |
| (10.611"w x 10.75"t)      |

### PUBLICATION DATES & DEADLINES

#### **BETTER LIVING**

| Pub<br>Date | Ad Copy<br>Deadline | Pub<br>Date | Ad Copy<br>Deadline |
|-------------|---------------------|-------------|---------------------|
| Jan 7       | Dec 22              | July 1      | June 22             |
| Feb 4       | Jan 26              |             | July 27             |
| March 4     | Feb 23              | Sept 2      | Aug 24              |
| April 1     | March 23            | Oct 7       | Sept 24             |
| May 6       | April 27            | Nov 4       | Oct 26              |
| June 3      | May 25              | Dec 2       | Nov 23              |

#### **REAL ESTATE WEEKLY**

#### **Pub Date:**

**Every Saturday** 

| Ad Copy Deadline:  |
|--------------------|
| Four Business Days |
| Before Pub Date    |

#### **IN LOVING MEMORY**

| Pub<br>Date | Ad Copy<br>Deadline | Pub<br>Date | Ad Copy<br>Deadline |
|-------------|---------------------|-------------|---------------------|
| Jan 21      | Dec 29              | July 15     | June 29             |
| Feb 18      | Jan 26              | Aug 19      | July 27             |
| March 18    | Feb 23              | Sept 16     | Aug 31              |
| April 15    | March 30            | Oct 21      | Sept 28             |
| May 20      | April 27            | Nov 18      | Oct 26              |
| June 17     | May 25              | Dec 16      | Nov 30              |

# The Joplin Globe Multi-Media Total Audience Frequency Campaigns

| Ad Size | Description  | <b>Dimensions</b>   | Weekly Rate \$=  |
|---------|--|---|--|
| 1/32    | <ul> <li>2 column x 2" color ad to 20,000 Globe readers</li> <li>2 column x 2" color ad in EXTRA to 10,000 affluent non subscribers</li> <li>5,000 digital ads</li> </ul>                | <b>Print:</b> 3.514" wide x 2" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600      | 13 week campaign- \$94 26 week campaign- \$90 52 week campaign- \$86                                     |
| 1/16    | <ul> <li>2 column x 4" color ad to 20,000 Globe readers</li> <li>2 column x 4" color ad in EXTRA to 10,000 affluent non subscribers</li> <li>10,000 digital ads</li> </ul>               | <b>Print:</b> 3.514" wide x 4" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600      | 13 week campaign- \$188<br>26 week campaign- \$180<br>52 week campaign- \$172                            |
| 1/8     | <ul> <li>2 column x 8" color ad to 20,000 Globe readers</li> <li>2 column x 8" color ad in EXTRA to 10,000 affluent non subscribers</li> <li>15,000 digital ads</li> </ul>               | <b>Print:</b> 3.514" wide x 8" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600      | 13 week campaign- \$326<br>26 week campaign- \$310<br>52 week campaign- \$294                            |
| 1/4     | <ul> <li>3 column x 10.5" color ad to 20,000 Globe readers</li> <li>3 column x 10.5" color ad in EXTRA to 10,000 affluent non subscribers</li> <li>20,000 digital ads</li> </ul>         | <b>Print:</b> 5.333" wide x 10.5" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600   | <b>13</b> week campaign- \$546.50<br><b>26</b> week campaign- \$515<br><b>52</b> week campaign- \$483.50 |
| 1/2     | <ul> <li>6 column x 10.5" color ad to 20,000 Globe readers</li> <li>6 column x 10.5" color ad in EXTRA to 10,000 affluent non subscribers</li> <li>25,000 digital ads</li> </ul>         | <b>Print:</b> 10.792" wide x 10.5" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600  | 13 week campaign- \$943 26 week campaign- \$880 52 week campaign- \$817                                  |
| Full    | <ul> <li>6 column x 21.5" color ad to 20,000<br/>Globe readers</li> <li>6 column x 21.5" color ad in EXTRA<br/>to 10,000 affluent non subscribers</li> <li>50,000 digital ads</li> </ul> | <b>Print:</b> 10.792" wide x 21.50" tall <b>Digital:</b> 300x250, 320x50, 728x90, 300x600 | <b>13</b> week campaign- \$1,919<br><b>26</b> week campaign- \$1,790<br><b>52</b> week campaign- \$1,661 |

# THE JOPLIN GLOBE

# MULTIMEDIA EVENT CAMPAIGNS

# BRONZE

- 2 Joplin Globe runs
- 1 EXTRA run
- Digital ads

1/32 ..... \$131.00

5,000 ad impressions

1/16 ..... \$242.08

10,000 ad impressions

1/8 .....\$454.32

15,000 ad impressions

1/4 ..... \$767.00 20,000 ad impressions

1/2 .... \$1,344.31

25,000 ad impressions

Full .... \$2,376.95 50,000 ad impressions

# **SIVER**

- 3 Joplin Globe runs
- 1 Extra run
- Digital ads

1/32 .....\$171.60

5,000 ad impressions

1/16 ..... \$321.44

10,000 ad impressions

1/8 .....\$602.48

15,000 ad impressions

1/4 .... \$1,042.92

20,000 ad impressions

1/2 ..... \$1,890.52

25,000 ad impressions

Full ..... \$3,286.40

50,000 ad impressions

# GOLD

- 4 Joplin Globe runs
- 1 Extra run
- Digital ads

1/32 .....\$203.00

5,000 ad impressions

1/16 .....\$376.80

10,000 ad impressions

1/8 .....\$715.60

15,000 ad impressions

1/4 .... \$1,253.68

20,000 ad impressions

1/2 .... \$2,300.65

25,000 ad impressions

Full .... \$3,983.00

50,000 ad impressions

| BROA     | DSHEET & | WED EXTRA    | COMMON      | N AD SIZES   |
|----------|----------|--------------|-------------|--------------|
| 1-column | 1.694"   | Double Truck | 1/4         | 3colx10.5"   |
| 2-column | 3.514"   | Width        | 1/2 H       | 6colx10.5"   |
| 3-column | 5.333"   | 22.333       | 1/2 V       | 3colx21.5"   |
| 4-column | 7.153"   | Broadsheet   | Full        | 6colx21.5"   |
| 5-column | 8.972"   | Max Height   | Front Strip | 6colx3"      |
| 6-column | 10.792"  | 21.153"      | Skybox      | 4.375"x2.75" |

| BETTER LIVING |        |              |  |
|---------------|--------|--------------|--|
| 1-column      | 1.861" | Double Truck |  |
| 2-column      | 3.847" | Width        |  |
| 3-column      | 5.833" | 20.25"       |  |
| 4-column      | 7.819" | Max Height   |  |
| 5-column      | 9.806" | 10.75"       |  |

| REAL ESTATE WEEKLY |         |              |  |
|--------------------|---------|--------------|--|
| 1-column           | 2.022"  | Double Truck |  |
| 2-column           | 4.169"  | Width        |  |
| 3-column           | 6.317"  | 20.25"       |  |
| 4-column           | 8.464"  | Max Height   |  |
| 5-column           | 10.611" | 10.75"       |  |

| ETC.       |         |  |
|------------|---------|--|
| 1-column   | 1.694"  |  |
| 2-column   | 3.514"  |  |
| 3-column   | 5.333"  |  |
| 4-column   | 7.153"  |  |
| 5-column   | 8.972"  |  |
| 6-column   | 10.792" |  |
| Page Depth | 10.75"  |  |

| CORE DIGITAL | CND DIGITAL |
|--------------|-------------|
| 300x600      | 160x600     |
| 300x250      | 300x250     |
| 728x90       | 728x90      |
| 320x50       | 320x480     |
| 300x50       | 320x50      |
| PARALLAX     | 300x50      |
| 1920x400     | E-BLAST     |
| 800x250      | 580x1083    |

| JMAG                |                 |  |
|---------------------|-----------------|--|
| Full Page Bleed     | 8.625"x11.125"  |  |
| Safe Area           | 7.5"x10.125"    |  |
| Live Area           | 8.25"x10.75"    |  |
| Center Spread Bleed | 17.25"x 11.125" |  |
| Safe Area           | 15"x 10.125"    |  |
| 1/2 hor             | 7.125"x4.6875"  |  |
| 1/2 vert            | 4.6875"x7.125"  |  |
| 1/3 Square          | 4.6875"x4.6875" |  |
| 1/4                 | 3.56"x4.687"    |  |
| 1/8                 | 3.56"x2.25"     |  |

| STITCH AND TRIM |                  |  |
|-----------------|------------------|--|
| Full Page       | 9.25" x 8.75"    |  |
| Half Page hor   | 9.25" x 4.25"    |  |
| Half Page vert  | 4.5" x 8.75"     |  |
| Quarter page    | 4.5" x 4.25"     |  |
| GLOSSY COVER    |                  |  |
| Bleed           | 10.611" x 10.75" |  |
| Safe Area       | 9.25" x 8.75"    |  |

| TAB      |                 |              |
|----------|-----------------|--------------|
| 1/8      | 5.25"x2.5"      | Double Truck |
| 1/4      | 5.25"x5.25"     | Width        |
| 1/2 hor  | 10.611"x 5.25"  | 21.875"      |
| 1/2 vert | 5.25"x10.611"   | Max Height   |
| Full     | 10.611"x10.792" | 10.792"      |