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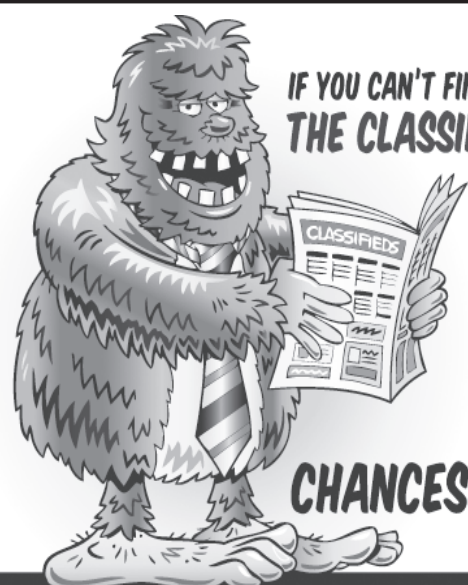
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Josh



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Mac & Rachael



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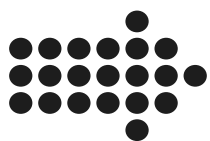
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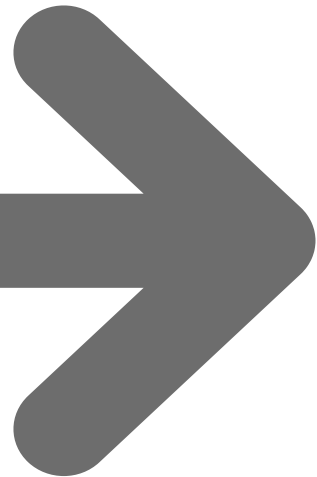
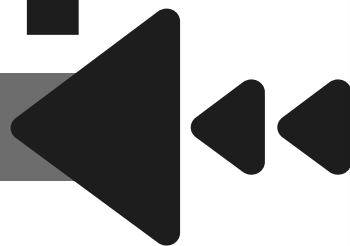
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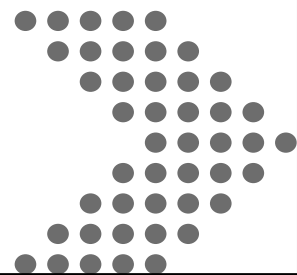
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## Iowa Beef Industry Council Talking Points

### ABOUT IBIC

- Funded by the \$1 per-head National Beef Checkoff Program and the \$0.50 per-head Iowa State Beef Checkoff Program
- The Iowa Beef Industry Council Board of the Directors is comprised of beef and dairy farmers from across the state who provide guidance and oversight of beef checkoff investments for the beef industry.
- Checkoff dollars are invested in beef promotion, consumer information, research, industry information and foreign market development, all with the purpose of strengthening beef demand.
- The Beef Checkoff acts as a catalyst for building beef demand. Inspiring others domestically and internationally to grow the consumer demand for purchase of beef. This can be accomplished through initiatives such as consumer advertising, marketing partnerships, public relations, education, research and new-product development.

### ABOUT BEEF – NUTRITION

- It's hard to beat the nutrients you get from a serving of real beef. Beef supplies 10 essential nutrients that support a healthy lifestyle, including protein, zinc, iron and B vitamins.
- Beef is an authentic source of high-quality protein without a long list of ingredients and no added sodium—it's just beef that you're getting for dinner.
- One serving of beef is 3 ounces, about the size of a deck of cards, and provides 25 grams of protein (roughly 50% of your daily value) in about 170 calories.
- Animal proteins such as lean beef are complete, high-quality proteins that contain all the essential amino acids your body needs.
- All beef choices have to meet the same safety standards. Vigilance on farms, rigorous safety inspections, and strict government guidelines ensure the highest level of safety for whichever type of beef you choose.
- You would have to eat 6 tablespoons of peanut butter (564 calories) to get the same amount of protein provided by one 3-oz serving of lean beef (150 calories).
- Lean beef has less than 10 grams of total fat per 3-oz serving. About half the fat in beef is monounsaturated fat, the same heart-healthy kind found in olive oil.

### ABOUT THE BEEF COMMUNITY

- Livestock turn feed-grade grains into high quality protein for our diets. Less than 5 percent of global grain production is used to feed livestock.
- One farmer or rancher today raises enough food to feed 155 people compared to just 19 in 1940. In fact, less than 1% of the U.S. population raises our food.
- The beef community directly or indirectly accounts for more than 1.4 million jobs and contributes more than \$188 billion in output to the national economy.
- Cattle farmers and ranchers have invested more than \$30 million since 1993 in safety research and outreach programs. The beef community as a whole invests at least \$550 million in safety annually.
- 87% of farmers and ranchers who raise beef follow best management practices consistent with BQA because it's the right thing to do.
- Raising beef today requires less water, land, and energy and has a smaller environmental footprint thanks to continuous improvements by farmers and ranchers.
- Compared to 1960, there are half as many farmers and ranchers today feeding a U.S. population that has more than doubled.
- Approximately 85% of U.S. grazing lands are unsuitable for growing crops. Grazing cattle on this land more than doubles the area that can be used to raise food.



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**IOWA'S BEEF CATTLE INDUSTRY STATISTICS**

- Total Cattle Inventory in Iowa (as of January 1, 2025; 1.4%) 3,500,000
- State Rank All Cattle and Calves (January 1, 2025) Eighth
- Cattle on Feed in Iowa (January 1, 2025; +2.5%) 1,210,000
- State Rank Cattle and Calves on Feed (January 1, 2025) Fourth
- Yearly Fed Cattle Marketings (2023; -4.4%) 1,624,000
- Number of Feedlots (2022 Census) 4,102
- Number of Cattle Operations (2022 Census) 21,750
- Number of Farms with Beef Cows (2022 Census) 17,214
- Number of Beef Cows (January 1, 2025; -1.9%) 825,000
- State Rank Number of Beef Cows (January 1, 2025) Twelfth
- Number of Farms with Dairy Cows (2022 Census) 1,016
- Number of Dairy Cows (January 1, 2025; 2.1%) 245,000
- State Rank Number of Dairy Cows (January 1, 2025) Eleventh
- Cash Receipts from Cattle and Calves (2023) \$5.877 Billion
- Iowa Jobs Directly Related to the Cattle Industry (2023) 16,665
- Iowa Jobs Indirectly Related to the Cattle Industry (2023) 9,308
- Iowa Jobs Induced by the Cattle Industry (2023) 5,079

In 2023, Iowa's cattle industry contributed in excess of \$9.45 billion in business activity to Iowa's economy  
Sources: Department of Economics, Iowa State University; Iowa Agricultural Statistics, U.S. Department of Agriculture; 2024 Cattle Report and 2022 Census of Agriculture, National Agricultural Statistics Service (NASS), United States Department of Agriculture (USDA).

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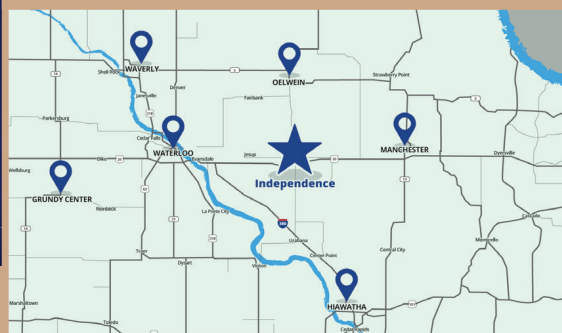
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**Sunday, May 17 • 11:30 AM**  
*This is a Live in Person Auction*

**Schmitz Auction Center**

Located 3 Miles West of Urbana, Ia. on Hwy 150 then 1.6 Miles North on 29th Ave. 5332-29th Ave, Vinton, Iowa

**Tractors:** Allis Chalmers D17 w/ AC Loader; Allis Chalmers G; Troy-Bilt Mustang 54 Zero Turn Mower w/ 25Hp Kohler 280Hrs; All 3 Runs Good. **Tractors for Parts or Repair:** Allis Chalmers WD45; Allis Chalmers B; 4 John Deere unstyled A's; John Deere 420 High Crop, John Deere unstyled B; John Deere 3-4-&5 Bottom 3 Point Hitch Plows; John Deere 3 Bottom Plow; John Deere 2 Bottom Plow on Steel; Allis Chalmers 2 Bottom Plow on Steel; 6' 3 Point Disc needs work; 6' 3 Point Ford Flail Mower; 6' 3 Point Blade; John Deere 265 Lawn Tractor; Craftsman YT 3000. Lots of Tools Inc. Welders, Trenches, Power & Hand Tools. **New Tires:** 2-11.2x38; 2-12.4x36; 4- 6.00x16 3 Rib; 2-5.50x16; 1-7.50 x16 3 Rib; **Used Tires:** 2-11.2x38; 2-15.5x38 **Lumber** Farm Toys & John Deere Credit Union Banks  
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**LINN CO. - NEW LISTING!** 80.00 acres located west of Coggon. 77.56 crop acres with an 83.40 CSR2. Includes a 56' x 76' barn. **\$15,200/acre.**

**LINN CO. -** 43.93 Acres on the east side of Center Point. Well-timbered lot with direct access to nature trail. **\$27,500/acre.**

**LINN CO. -** 41.00 Acres with attractive, 3 bed/2 bath home & fully modern cattle facility including office & onsite feed storage. Located 6 mi. N of Marion/3 mi. SE of Central City. **1350 Waubeek Rd., Central City - \$1,150,000.00**

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**2290 Jefferson Rd., Manchester \$494,500.00**

**LINN CO. - 5.26 ACRES** with spacious two-story home offering 2,245 SF with 4 bedrooms and 2 baths. Features include updated vinyl windows, hardwood floors, fireplace, and a 2008 addition. Attached garage, deck, and multiple utility buildings with electric, heat, and ample storage complete this versatile property.  
**5718 Quality Ridge Rd., Coggon \$439,500.00**

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_____	_____	_____	_____	\$10
\$10 <sup>20</sup>	\$10 <sup>40</sup>	\$10 <sup>60</sup>	\$10 <sup>80</sup>	\$11
\$11 <sup>20</sup>	\$11 <sup>40</sup>	\$11 <sup>60</sup>	\$11 <sup>80</sup>	\$12
\$12 <sup>20</sup>	\$12 <sup>40</sup>	\$12 <sup>60</sup>	\$12 <sup>80</sup>	\$13

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#A13838A

**\$332** /mo<sup>3</sup>



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#A13858

**\$336** /mo<sup>4</sup>



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**\$22,512<sup>1</sup>**

#A13862

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**VOTE**

**DAWN M. VOGEL**  
BUCHANAN COUNTY SUPERVISOR

### Message to the Citizens

It has been an honor to serve the people of Buchanan County over the past three-plus years. I am grateful for the trust you have placed in me, and I would be honored to continue representing you at the county level.

In 1983, I graduated from East Buchanan Community School District and proudly call Winthrop home. Apart from a brief period working out of state in the 1980s, Buchanan County has been my lifelong home. My Christian faith guides me in my daily life.

To strengthen our county's voice, I have taken on several leadership roles with the Iowa State Association of Counties (ISAC). Our county deserves to be heard on issues that shape our future, and I am committed to ensuring that our priorities are represented at the state level.

As I look ahead, my priorities remain focused on strengthening Buchanan County:

- **Being open, accessible, and responsive** to the needs of all residents across every community in our county.
- **Support farmers and rural communities** by making informed decisions that protect our limited natural resources.
- **Being a responsible steward of taxpayer dollars**, ensuring that county resources are used wisely and transparently.
- **Working collaboratively with city leaders, economic development partners, and community groups** to support growth in every corner of the county.
- **Maintaining and improving county infrastructure**, including roads, bridges, and long-term capital needs that keep our communities connected and safe.
- **Supporting public safety and emergency services**, including Buchanan County Emergency Medical Services, the Sheriff's Department, First Responders, Emergency Management, and the county's judicial system.

These priorities reflect my commitment to practical leadership, strong partnerships, and a county government that works for everyone. I look forward to continuing this work and serving the people of Buchanan County with transparency, integrity, accountability, and dedication.

In my role as your supervisor, I will carry our successes forward and focus on improving the areas where we have room to grow.

Thank you,

Dawn Vogel

### Qualifications:

I am a proven servant leader who accepts challenges and amplifies others' voices to deliver powerful outcomes.

- A strategic, big picture thinker who pairs long-range vision with practical common sense.
- Current Board of Supervisors Chairperson.
- Three plus years of experience as Buchanan County Supervisor
- Understanding governmental accounting and the different functions of the county.
- Working knowledge of the Supervisor's role, Robert's Rules of Order, and my role when serving on various committees, boards, and commissions.
- Four years of experience as a City Councilor/Mayor Pro Tem.
- To better serve Buchanan County, I returned to Upper Iowa University in 2024. I graduated with a Master's Degree in Public Administration with an emphasis in Homeland Security and Emergency Management in March 2026, earning a 4.0 GPA.
- In 2021, graduated Summa Cum Laude from Upper Iowa with a Bachelor's degree in Public Administration.
- Associate's in Applied Sciences, Marketing and Management.
- Earned and was presented with the Certified Iowa County Supervisor certificate at the 2024 ISAC Conference.
- Achieved the Certified Elected Municipal Official (CEMO) Award from the Iowa League of Cities.
- Previous small business owner as a licensed Realtor from 2020 through 2025.

**In order to be a candidate on the ballot, I need your vote in the Republican primary election that takes place on June 2, 2026**