



Dear City of Athens Resident,

I'm writing today to introduce myself as a Bobcat, former Athens resident, local business owner and, hopefully, future acquaintance. I'm Seth Ellington, founder and owner of Waste Away Systems and related companies.

Waste Away Systems (WAS) is a locally owned and operated solid waste hauling company servicing central and southeastern Ohio. In 2012, WAS started as a small, one-truck operation with a simple mission – take care of our crew and provide superior service to our customers.

Today, our company has grown to a multi-million dollar organization and has evolved to offer a wide range of services and products, but our core mission remains the same – exceeding the highest standards of service. Whether we're providing portable restrooms through our, "Affordable Portables;" offering public solid waste transfer services at our, "Waste Away Station;" or providing limestone, gravel and bulk salt at our depot, "WAS Aggregates"; or providing outstanding solid waste and recycling services in southeast Ohio through "PDQ Sanitation Services" – the common thread you'll find is a heightened passion for our customers, partners and communities.

It's a passion born from a sense of pride – as a local business, we're proud of the work we do, the people we serve and the communities we touch. Which, I believe, is what makes Waste Away System different. Because, for us, it's not only about doing what's right for business – it's about doing what's right for the community.

While our service is the best in the industry, something else stands out and makes us different – Our Fleet. Our trucks are new, industry-leading, smaller, and much lighter in weight than the industry standard garbage truck – which has a significantly positive impact on the communities we serve, including:

- **Reduced Impact on Infrastructures:** Our smaller trucks reduce strain on streets, alleys, parking lots and roads, which means less of the erosion that can lead to continuous street repair.
- **More Environmentally Conscious:** The higher fuel-efficiency with our smaller trucks reduces our impact on the environment, including less air pollution and smog.
- **Safer and Streamlined:** The size of our trucks occupy less space on the road, allowing for less traffic congestion and increased road safety for both our customers and our employees.

With strong roots and room to grow, Waste Away Systems is now positioned to take on new challenges – including the upcoming opportunity to provide a competitive bid on your waste removal services for the **City of Athens**. From our hyper-focus on customer care to our environmentally conscious and neighborhood-friendly business approach, I am confident you will quickly discover that we are not your typical trash hauling company.

Looking forward to meeting you,

Seth Ellington  
Chief Sanitation Engineer



**WASTE AWAY SYSTEMS, LLC**  
995 KELLER DRIVE  
HEATH, OH 43056  
www.wasteawaysystems.com

**THE COMMUNITY BANK**  
HEATH LENDING CENTER  
1102 HEBRON ROAD  
HEATH, OH 43056  
56-557/441

16360

04/25/2019

TO THE City of Athens  
ORDER OF

\$ \*\*45,438.00

Forty-five thousand four hundred thirty-eight and 00/100\*\*\*\*\*

DOLLARS

City of Athens

SUPPORT LOCALLY OWNED BUSINESS

*Alt E. Ellinger*  
MP  
AUTHORIZED SIGNATURE

MEMO

⑈016360⑈ ⑆044105576⑆ 2034351⑈

THIS DOCUMENT MUST HAVE A COLORED BACKGROUND, ULTRAVIOLET FIBERS AND AN ARTIFICIAL WATERMARK ON THE BACK - VERIFY FOR AUTHENTICITY.

WASTE AWAY SYSTEMS, LLC  
04/25/2019 City of Athens

16360

45,438.00

Checking

45,438.00

**City of Athens, OH  
Refuse and Recycling Cost Proposal Form**

Service Category	Service Description	Sub-Category	Cost Per Day Or Unit Cost	Cost Per Week	Annual Cost or Total Cost	
A	Residential Refuse Removal*		\$8.66/Unit	\$2.00/Week	\$415,887.84	
B	Residential Single-Stream Recycling*		\$5.50/Unit	\$1.15/Week	\$264,132.00	
C	Franchise District Refuse Removal, Franchise District Recycling, Franchise District On-Street Refuse/Recycling Collection**		Chart Attached-Actual Rate will Vary by Number of Collections			
		Franchise District Refuse Removal	See Attached	See Attached	\$100,600.20	
		Franchise District Recycling	See Attached	See Attached	\$100,600.20	
		Franchise District On-Street Refuse Recycling Collection	See Attached	See Attached	\$11,993.28	
D	Special Events***					
		Ohio University Move-In	\$7500.00 (T/M+D/Disposal)			
		Ohio University Move-Out	\$7500.00 (T/M+D/Disposal)			
		Ohio University Homecoming	\$1500.00 (T/M+D/Disposal)			
		Halloween Block Party	\$1500.00 (T/M+D/Disposal)			
		Annual Spring Clean-Up	\$3500.00 (T/M+D/Disposal)			
		Sandlot Baseball/Softball	No Charge			
E	Safety and Cleanliness				Included at No Additional Charge	
F	Residential Special Haul Service					
		3 Cubic Yards	\$35.00			
		Additional Cubic Yard	\$15.00			
G	Extra Cans/Bags		\$6.00-Can \$2.25-Bag			
			Unit Cost Varies-See Attached Franchise District Table	\$1295.54/Month	\$15,546.48	
H	Municipal Facility Refuse/Recycling Collection		\$2500.00/Year			
I	Billing					
J	Other Potential Services (Alternates for city to consider)					
	***No Facility to Deposit at this Time-Could Change	Curbside Compost (1000 users)	See Note to Left	No Bid at This Time	No Bid at This Time	
*Based on 4002 Units					Total Base Cost (Items A - I)	\$908,760.00
**Estimated Number, City is Billed for Actual Number of Collection					Total Base Cost (Items A - J)	\$908,760.00
***Represents an Estimated Amount. Time & Material plus Disposal May Result in a Lower Cost to the City Depending Upon Scope of Job.						
****Due to Local Restrictions, No Licensed Facility is Publicly Available to Accept Compost Material at the Time.						



**City of Athens  
Franchise Area Pricing Breakdown**

Container Size (Cu YDS)	Number of Times Per Week Collected						
	1X	2X	3X	4X	5X	6X	7X
96SR**	\$8.44	\$13.44	\$18.44	\$23.44	\$28.44	\$33.44	\$38.44
2	\$51.96	\$88.33	\$132.50	\$176.66	\$220.83	\$265.00	\$309.16
4	\$60.62	\$103.05	\$154.58	\$206.11	\$257.64	\$309.16	\$360.69
6	\$90.93	\$154.58	\$231.87	\$309.16	\$386.45	\$463.74	\$541.03
8	\$121.24	\$206.11	\$309.16	\$412.22	\$515.27	\$618.32	\$721.38

**Number of Times Per Week Collected**

# Of Containers in	Number of Times Per Week Collected						
	1X	2X	3X	4X	5X	6X	7X
(26) 96SR**	\$219.44	\$349.44	\$479.44	\$609.44	\$739.44	\$869.44	\$999.44
(16) 2YDS	\$831.36	\$1,413.31	\$2,119.97	\$2,826.62	\$3,533.28	\$4,239.94	\$4,946.59
(7) 4YDS	\$424.34	\$721.38	\$1,082.07	\$1,442.76	\$1,803.45	\$2,164.13	\$2,524.82
(10) 6YDS	\$909.30	\$1,545.81	\$2,318.72	\$3,091.62	\$3,864.53	\$4,637.43	\$5,410.34
(4) 8YDS	\$484.96	\$824.43	\$1,236.65	\$1,648.86	\$2,061.08	\$2,473.30	\$2,885.51
	\$2,869.40	\$4,854.37	\$7,236.84	\$9,619.30	\$12,001.77	\$14,384.24	\$16,766.70

\*Estimated Based on a Site Visit Performed by Seth Ellington and Rick Campbell to Each Location Noted.  
 \*\*96SR Is the On Street Recycling and Waste Compacting Receptacles.

**City of Athens  
Municipal Building Pricing Breakdown**

Container Size & # Of Containers	Number of Times Per Week Collected						
	1X	2X	3X	4X	5X	6X	7X
(10) 2YDS	\$519.60	\$883.32	\$1,324.98	\$1,766.64	\$2,208.30	\$2,649.96	\$3,091.62
(2) 4YDS	\$60.62	\$206.11	\$309.16	\$412.22	\$515.27	\$618.32	\$721.38
(0) 6YDS	\$90.93	\$154.58	\$231.87	\$309.16	\$386.45	\$463.74	\$541.03
(1) 8YDS	\$121.24	\$206.11	\$309.16	\$412.22	\$515.27	\$618.32	\$721.38

\*\*\*Based on a Site Visit. Container Sizes and Amounts are Best Guess Estimates by Seth Ellington and Rick Campbell.



**Bid Submission Requirements**

**Bid Submission: April 25, 2019**

**Submission Time: 3:00PM**

**Submission Location: Athens City Building, 8 Washington Street, Athens, Ohio**

**Section 1.5- Compliance with local laws- Addendum to Legal Ad:**

The city will accept a bid bond that will become a performance bond for the awarded bidder. For purposes of this bid, the bidder will provide a bid bond in the amount of six months service, or a certified check, cashier's check or irrevocable letter of credit for ten percent (10%) of six months of service. This will become the performance bond for the awarded bidder. The bidders not awarded will have their bid bonds, certified check, cashier's check or irrevocable letter of credit returned.

**Submitted Bond Amount: \$45,438.00**

This bond amount was figured as a result of the automatically totaling number located at bottom of the Refuse & Recycling Cost Proposal Form as prescribed by the City of Athens and represents that number divided by 12 and multiplied by .10. A company check was an acceptable form of surety from Deputy Director Ron Lucas.

**Section 7.3- Include the following text in your signed submission:**

I understand that the City of Athens will take care to protect the confidentiality of my response prior to the bid opening date and time. I also understand and acknowledge that as a result of my choice, to attach the response to this email, confidentiality cannot be assured in the traditional manner (e.g., unbroken seals). I assume full responsibility for my choice to submit this response and for the lack of assured confidentiality inherent in that choice.

**Section 8.2- Signature and submission:**

Responses must be dated, signed by an official authorized to bind the respondent to the terms of the response and submitted to City of Athens in accordance with the terms and conditions of this bid.

**Legal Signatures Follow:**

Signed: 

Date: 4/25/19

By: Seth E. Ellington  
President & CEO

Witness: 

Date: 4-25-19

By: Richard L. Campbell, Jr  
Municipal Bid Manager



**City of Athens  
Refuse & Recycling Bid Submission  
Why Select Waste Away Systems**

**Trucks & Equipment:**

1. Our refuse and recycling fleet is comprised of 100% SINGLE AXLE TRUCKS which REDUCE WEAR AND TEAR ON STREETS, saving significant dollars in costly repaving and repairing.
2. Single axle trucks are smaller and safer to navigate in tight areas making it safer for pedestrians and passing motorists to navigate around.
3. OUR FLEET IS NEW and EXPERTLY MAINTAINED. Our expert maintenance technicians are employees of the company meaning repairs are addressed immediately providing a safer truck for crew and the public.
4. CLEAN DIESEL EMISSION ENGINES ARE STANDARD EQUIPMENT on our fleet which dramatically reduces emissions and in turn our carbon foot print. We use ultra-low sulfur diesel fuel in all of our fleet.
5. We wash our fleet every week. We believe that just because we are a garbage company, we don't have to look like one. Are trucks are aesthetically pleasing, quiet, and generally unobtrusive.
6. Our COMMERCIAL CONTAINERS ARE NEW OR COMPLETELY REFURBISHED with operable casters, lids, solid bottoms and sides. We use recycled plastic containers in some instances improving appearance and safety.

**Computer Based Tablets:**

1. Every one of our trucks is ENABLED WITH AN ELECTRONIC TABLET safely mounted to the dashboard that is dispatched from our headquarters via GPS and cellular signal.
2. DRIVERS COMMUNICATE REAL TIME with our operations team meaning the City of Athens would know within 30 SECONDS after one of our drivers picks up additional waste at a residential location.
3. The CITY WOULD BE GRANTED A USERNAME TO ACCESS OUR REAL TIME, CLOUD BASED BILLING SYSTEM to extract data for an extreme ease of billing. Reports can be run hourly, daily, weekly, monthly, etc.
4. Our dispatch dashboard can be accessed by the service department for a real time location of our trucks and also see where they have been if a customer has an issue.
5. DRIVERS INSTANTLY CAN ADD CHARGES TO CUSTOMER ACCOUNTS for the CITY TO APPROVE and invoice right from the cab of the truck.
6. TABLETS CAN TAKE PICTURES OF PROBLEM STOPS, additional waste, etc and the PICTURE IS IMMEDIATELY UPLOADED for the city to review.

**Dedication of Crew:**

1. Our crew works, lives, plays, worships, and pays taxes in southeast Ohio.
2. CREW MEMBERS ARE UNIFORMED PROFESSIONALS in the waste and recycling industry and LOOK, ACT, AND PERFORM AS SUCH. Each member values service and safety on an ongoing basis.
3. Crew members are PAID AT AN ABOVE-INDUSTRY-STANDARD and have a very lucrative health care, 401k, profit sharing, and vacation program as part of their compensation package.
4. COMPANY LEADERSHIP PUTS CREW MEMBERS AS PRIORITY NUMBER ONE and the dedication shows on the street.
5. As a company, we operate 24/7, 365. A DEDICATED CREW LEADER IS ALWAYS AVAILABLE, INCLUDING COMPANY MANAGEMENT. The city will have multiple cell phone numbers in case of emergency.



**City of Athens  
Refuse & Recycling Bid Submission  
Why Select Waste Away Systems  
Continued**

**Local Level Service with Regional Capabilities:**

1. **OUR LOCAL OFFICE IS LOCATED IN THE PLAINS** while our headquarters is located in Heath (approximately one hour and thirty minutes northwest). Our office in The Plains has the ability to **ACT QUICKLY** to address any issues that may present themselves during special events, busy weeks, etc.
2. **OUR HEADQUARTERS HAS A STATE-OF-THE-ART REPAIR FACILITY** that ensures the safety and quality soundness of each piece of machinery operated, something important when evaluating other haulers.
3. **OUR COMPANY HAS THE ABILITY TO DO EVERYTHING THE LARGE COMPANIES CAN BUT BETTER.** We pride ourselves in being able to fix issues before they become issues, limiting the impact on the city.
4. We offer a **COMPLIMENTARY SET OF OFFERINGS** including portable restroom rental, 10 yard to 40 yard roll off container rental, commercial services, and industrial services.

**The proof is in the pudding:**

1. **We would invite you to call one of our current contracts and ask them about our service.**
  - a. Village of Granville, Clerk Molly Prasher, (740) 587-0707
  - b. Village of Hanover, Mayor Brandon Hale, (740) 403-0969
  - c. Harbor Hills, Trustee Dick Vandergriff, (740) 928-1888



**Bid Submission:  
Technical Explanation  
Page 1**

**Section 5- Evaluation:**

**Technical Evaluation 1-** Detail of systems used to provide successful single stream recycling collection. Detail of refuse collection and single stream recycling collection in the residential areas and the centralized franchise district.

1. Our Recycling program is very similar to the existing program in place by the city of Athens. The program is comprised of a single stream collection method via city provided 64 gallon containers being deposited into a single axle compaction truck. Commercial recycling containers are collected via the same single stream method.

**Technical Evaluation 2-** Ability to support special events, provide type of infrastructure required for such events and advance notice required to service special events. Details of anticipated systems and costs.

1. Our infrastructure beats any competitor in the area. We are fully equipped to handle any size event. With our expertise and experience, we can often times improve waste and recycling collections at large events by streamlining the process, making it easier for all involved.
2. We also offer portable restrooms as a complimentary business to our waste and recycling business and we are fully licensed and permitted to operate in the City of Athens as well as Athens County.

**Technical Evaluation 3-** Recommendation for cost of waste related services which includes, but not limited to: dumpster placement fees (now and in the future); hauling fees; material processing fees; educational support services; bin distribution support; proposed programming; staffing; infrastructure/vehicle maintenance; emergency services; and, special events.

1. Our team has over 130 years combined experience in the solid waste, recycling, and liquid waste industry. We have the ability to help reduce costs through process improvements, equipment upgrades, and by bringing a different perspective to the table. We ask the city trust our experience to research better ways of doing things. Our number one goal is to provide great service, keep the city clean, and the residents happy.

**Technical Evaluation 4-** Billing and reporting systems accommodate institutional needs for financial, commodity, recycling rate and carbon footprint tracking as outlined in the bid scope. Verification that reporting and billing will be calculated using actual weights. Ability to provide cost benefit analysis reports.

1. Our billing system is real time and on demand. The city administration and/or utility department will be granted an access username to our cloud based software system to track any type of additional collections or waste at any time. The driver reports this information directly from the truck and it is immediately available for reporting by us or the city.

**Technical Evaluation 5-** Guaranteed response times that reflects city minimum requirements.

1. Our company is the best at service, period. When the city has an issue, it's our issue and we respond accordingly. Company management and leadership will be available to respond to issues as needed, regardless of how big or small the issue might seem to be, 24/7. Communication is key.

**Bid Submission:**  
**Technical Explanation**  
**Page 2**

**Technical Evaluation 6-** Ability of respondent to service "special franchise area" between the hours of 4 AM to 7 AM, Monday through Sunday, including holidays.

1. We prefer to operate in areas that are tough to get in and out of as early as possible, therefore we welcome the ability to collect the franchise area (which we personally walked to each location to view container size, obstacles, etc.) within the specified time frame.

**Technical Evaluation 7-** Ability of respondent to service residential refuse and recycling areas between the hours of 7 AM and 7 PM, Monday through Friday.

1. With a fleet of new equipment, a crew ready to work, and a will to see the city better at the end of the day than in the morning, we have every ability to collect refuse between the prescribed hours. Occasionally, the need to start or end due to weather (heat, extreme cold, snow and ice) might fall outside of the listed hours, however, the city would be notified. The safety of our crew remains our top priority.

**Technical Evaluation 8-** A map or detailed description of the service areas with proposed process (dumpster type/size, truck needed, service time, etc.) for each service area Verification that each service area and need has been physically examined by the respondent and that their abilities and budget reflect the capacity to accommodate the space limitations, access issues and other needs requested by the city.

1. Two company management representatives personally walked to each area in the franchise district and viewed each location to get an accurate container and size count. Each municipal building was also visited, with the exception of the waste water treatment plant, for correct sizing and placement.
2. Almost all locations viewed needed serious container repairs, were missing lids, had failing bottoms, and casters that were broken. These issues are unsightly to the city, unsafe for the public and the crew member collecting the waste.
3. Our containers are new or refurbished and are in our yard, ready to be deployed. They all have lids that close to prevent vectors and wheels securely attached to move, if needed.

**Technical Evaluation 9-** Minimization of road miles traveled as a result of services provided.

1. In order for our company to be as profitable as possible, we will route the city in a way that allows us to drive the least amount of miles, in turn burns less fuel and reduces our carbon foot print. In addition, we have electronic mapping that we use to help optimize our routes on an ongoing basis. This electronic routing is done via our real time, electronic tablets in each truck. Technology is awesome and we use it to our absolute fullest extent we can. Improvement continually happens.

**Technical Evaluation 10-** Safety standards and capabilities. Infrastructure maintenance protocols to verify that equipment is safe, well-maintained, free of foul odors, and in working condition throughout the duration of any executed contract.

1. Our fleet maintenance program is top rated. Our technicians replace parts prior to complete failure to prevent safety issues that could cause harm to crew members, such as replacing frayed winch lines, faulty safety latches on the rear of the trucks, changing tires and oil at regular intervals.
2. Our company owns our own state-of-the-art maintenance facility which allows us to respond quickly to keep our crew moving and the waste and recycling collected.
3. Trucks are emptied continually throughout the day which helps reduce and eliminate odor causing issues.
4. Our trucks are outfitted with beacon lights and high powered LED lights on the rear alerting passing motorists of our whereabouts while keeping the operator safe and pedestrians safe. All trucks are equipped with a backup alarm and camera for added safety.
5. Monthly inspections are done on every truck and are available for inspection at any time.

**Bid Submission:**  
**Technical Explanation**  
**Page 3**

**Technical Evaluation 11-** Verified ability to maintain site cleanliness including pick-up off all litter and overflow within 10 ft. of each pick-up location.

1. Our trucks have dust pans and brooms but to be honest, this part comes down to the dedication of our crew members. Our crew cares. We all care. We want the city to look better at the end of the collection day than before. Not only will the area around the containers be kept clean of debris, the containers themselves will be kept tidy, lids intact and safe to dump.

**Technical Evaluation 12-** Response for Construction and Demolition Debris collection and hauling.

1. Our fleet is comprised of 10, 15, 20, 20, and 40 yard roll off and compactor containers. We have 16ft long and 22ft long containers that allow us to easily place a container anywhere needed. We can have a container onsite for construction and demolition debris or solid waste typically within the same day of request.

**Technical Evaluation 13-** Verification that all manual sorting of recyclables and landfilled waste will occur outside of the city.

1. We do not propose any type of sorting facility within the city limits.

**Technical Evaluation 14-** Proof of insurance and liability coverage.

1. Our company has all insurance policies in force including general liability and workers compensation. Our company is current on all coverages.
2. See attached for proof of insurance

**Technical Evaluation 15-** Projected carbon footprint and efforts taken to offset this footprint in support of the city's efforts toward carbon neutrality. This assessment should include miles driven per service day, type of fuel utilized, offsets associated with operations, landfill contributions, etc. The city may utilize the CarbonMAP online calculator for this assessment.

1. Our new fleet of single axle trucks are Clean Diesel Engine equipped which is the most state-of-the-art, emissions eliminating diesel powered equipment on the road. Our miles driven, as noted above, are continually being tweaked to eliminate needless travel and we utilize ultra low sulfur diesel fuel in all diesel powered equipment.

**Technical Evaluation 16-** Proposed impact on local economy including jobs created/retained.

1. Our crew lives, works, plays, pays taxes, worships, and socializes in the southern Ohio region. As a company as a whole, our crew's total economic impact in central and southeastern Ohio has surpassed \$4.1mm in home purchases, automobiles, apartments, dining out etc. We are proud of the fact that our company has been able to help improve ourselves -AND- our communities.
2. We anticipate hiring individuals from the Athens area to help implement our service. We continually want hardworking, safe and drug free employees on our team and are excited at the fact of expanding that offer to those in Athens.
3. All employees will pay the city of Athens income tax as the work is being performed with the city.

**Technical Evaluation 17-** Anticipated impact on the City of Athens, Ohio University, Athens County, AHSWD and/or the "greater City of Athens community's" ability to meet waste diversion goals and access recycling opportunities.

1. We anticipate there to be no additional impact to any partner to the city. Through education, we can continue to meet and exceed the AHSWD goal of landfill diversion.

**Bid Submission:**  
**Technical Explanation**  
**Page 4**

**Technical Evaluation 18-** Sample of verification that materials intended for recycling were sent to appropriate processing locations and not co-mingled with landfill waste.

1. Unfortunately, the local processor of recycling material, AHRC, is not willing to work with our company to accommodate recycling material. Being partially publicly funded to achieve their recycling processing facility, this is extremely disappointing.
2. We have an established relationship with 3 other single stream facilities in the greater central and southern Ohio area, and, we as a company are actively looking to implement a facility to process single stream material at our headquarters. We are excited at the opportunity and the city can help us achieve this goal by significantly increasing our recycling numbers.
3. A weigh slip from a legitimate recycling facility will be kept on record and may be inspected at any time.
4. Please do know, we are not miracle workers. The recycling markets, both domestic and international, directly impact the ability to process certain items. We are at the mercy of end market buyers and users, which is unfortunate yet the reality.

**Technical Evaluation 19-** Demonstration that the respondent is familiar with the City of Athens and understands waste related educational components needed including but not limited to educational programs, support materials and assistance for the initial transition and ongoing support of single stream recycling.

1. As a student of Ohio University, I spent four unbelievable years in Athens. In fact, on graduation night, I "pulled" the levers on a garbage truck and 12 years later I am bidding on the waste collection... full circle!
2. I am familiar with how the city expects to look because it is a remarkably beautiful place. I understand the absolute importance of the level of service that is needed to be performed on a daily basis to ensure Athens stays beautiful, cool, and green. I also understand the importance and ability to be flexible and know that change remains a constant. We are ready and prepared to be the city of Athens next solid waste and recycling hauler. I know you will not regret the decision.

**Technical Evaluation 20-** The lowest bid will get full points, followed by the next lowest bid receiving points based off the low bid cost divided by the next lowest bid cost.

1. Our bid sheet is submitted with this proposal.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/22/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER <b>Williamson Insurance Service of Newark 686 W. Church St Newark, OH 43055</b>	CONTACT NAME: <b>James W. Henderson, Jr.</b>	PHONE (A/C, No, Ext): <b>740-344-9556</b>	FAX (A/C, No): <b>740-344-4955</b>
	E-MAIL ADDRESS: <b>jhenderson@williamsoninsurance.net</b>		
INSURED <b>Waste Away Systems LLC &amp; WAS Portables LLC DBA Affordable Portables 995 Keller Dr. Heath, OH 43056</b>	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A :	<b>Employers Mutual Casualty Company</b>	<b>21415</b>
	INSURER B :	<b>Employers Mutual Casualty Company</b>	
	INSURER C :		
	INSURER D :		
	INSURER E :		

COVERAGES      CERTIFICATE NUMBER: 00000000-164162      REVISION NUMBER: 3

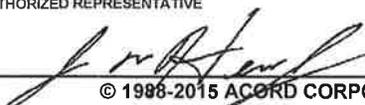
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		5D29929	05/04/2018	05/04/2019	EACH OCCURRENCE \$ <b>1,000,000</b> DAMAGE TO RENTED PREMISES (Ea occurrence) \$ <b>300,000</b> MED EXP (Any one person) \$ <b>5,000</b> PERSONAL & ADV INJURY \$ <b>1,000,000</b> GENERAL AGGREGATE \$ <b>2,000,000</b> PRODUCTS - COMP/OP AGG \$ <b>2,000,000</b> \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		5E29929	05/04/2018	05/04/2019	COMBINED SINGLE LIMIT (Ea accident) \$ <b>1,000,000</b> BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED    RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A			PER STATUTE    OTH-ER E L EACH ACCIDENT \$ E L DISEASE - EA EMPLOYEE \$ E L DISEASE - POLICY LIMIT \$
B	Leased or Rented		5Z29929	05/04/2018	05/04/2019	\$1000 Deductible <b>100,000</b>

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 Above listed limits apply to the named insured, subject to the terms and conditions of the policy.

## CERTIFICATE HOLDER

## CANCELLATION

<b>PROOF OF INSURANCE</b>	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  (JWH)

**Ohio**

**Bureau of Workers'  
Compensation**

30 W. Spring St.  
Columbus, OH 43215

**Certificate of Ohio Workers' Compensation**

This certifies that the employer listed below participates in the Ohio State Insurance Fund as required by law. Therefore, the employer is entitled to the rights and benefits of the fund for the period specified. This certificate is only valid if premiums and assessments, including installments, are paid by the applicable due date. To verify coverage, visit [www.bwc.ohio.gov](http://www.bwc.ohio.gov), or call 1-800-644-6292.

This certificate must be conspicuously posted.

Policy number and employer  
01646405

Period Specified Below  
07/01/2018 to 07/01/2019

WASTE-AWAY SYSTEMS  
995 KELLER DR  
HEATH, OH 43056



[www.bwc.ohio.gov](http://www.bwc.ohio.gov)  
Issued by: BWC

  
Administrator/CEO

You can reproduce this certificate as needed.

**Ohio Bureau of Workers' Compensation**

**Required Posting**

Effective Oct. 13, 2004, Section 4123.54 of the Ohio Revised Code requires notice of rebuttable presumption. Rebuttable presumption means an employee may dispute or prove untrue the presumption (or belief) that alcohol or a controlled substance not prescribed by the employee's physician is the proximate cause (main reason) of the work-related injury.

The burden of proof is on the employee to prove the presence of alcohol or a controlled substance was not the proximate cause of the work-related injury. An employee who tests positive or refuses to submit to chemical testing may be disqualified for compensation and benefits under the Workers' Compensation Act.

**Ohio**

**Bureau of Workers'  
Compensation**

You must post this language with the Certificate of Ohio Workers' Compensation.



Bid Addendums:  
Receipt of Addendums  
Page 1

The following pages were received and noted as addendums to the request for proposal. The updated language was adhered to while producing the proposal, as submitted.

Receipt of Addendums By:

Signed: *Seth E. Ellington*

Date: 4/25/19

By: Seth E. Ellington  
President & CEO

Witness: *Richard L. Campbell, Jr*

Date: 4-25-19

By: Richard L. Campbell, Jr  
Municipal Bid Manager

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Wednesday, April 10, 2019 3:36 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #3

There was a question regarding the cubic yardage used for special hauls. Athens City Code Section 1.03 sets the rate for the first **4 cubic yards** and the rate for each additional cubic yard.

Thanks,

Ron Lucas, Jr.  
Deputy Service-Safety Director  
Public Information Officer  
City of Athens, OH  
[rlucas@ci.athens.oh.us](mailto:rlucas@ci.athens.oh.us)  
(740) 592-3340

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Wednesday, April 10, 2019 3:49 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #4

There was a question about the number of recycling carts that were delivered in 2015. We delivered 4983 carts to our residents.

Thanks,

Ron Lucas, Jr.  
Deputy Service-Safety Director  
Public Information Officer  
City of Athens, OH  
[rlucas@ci.athens.oh.us](mailto:rlucas@ci.athens.oh.us)  
(740) 592-3340

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Friday, April 12, 2019 2:26 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #5

Hi all,

There is concern that due to the nature of the study required to submit a bid accurately that the date of April 18<sup>th</sup>, 2019 is too soon for bid submission. The city agrees with this concern and the timeline will be adjusted to the following:

Deadline for Questions (4:00 PM):	Thursday, April 18 <sup>th</sup> , 2019
Bid Due (2:00 PM):	Thursday, April 25 <sup>th</sup> , 2019
Bid Presentations (Tentative):	Week of May 6 <sup>th</sup> , 2019
Bid Award (Tentative):	Week of May 20 <sup>th</sup> , 2019

Thanks,

Ron

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Friday, April 12, 2019 2:33 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #6

There was a question about the number of residential accounts to use for refuse collection and recycling collection. That number is part of Section 10 of the bid packet. Use the same number of accounts for both refuse collection and recycling collection, which is 4002.

Thanks,

Ron

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Monday, April 15, 2019 11:05 AM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #7  
**Attachments:** Centralized Sites.pdf

There was a question about the location of the centralized trash sites. I created a map of the sites that we have recorded along with some waypoints to help you navigate. Please see attached pdf.

Thanks,

Ron



Domino's

Chase Bank

College Book Store

5 On Court

Cornwell

BW3

E State St

Mill St

Church St

College St

E Union St

E Washington St

S Court St

N Court St

W State St

N Congress St

S Congress St

S High St

W Washington St

N High St

S Union St

S Lancaster St

Ferris St

Parking Access

Playground Dr

**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Wednesday, April 17, 2019 11:11 AM  
**To:** Ron Lucas  
**Subject:** Addendum to Legal Ad

There is a question regarding using the Ohio Revised Code 153.54 language for the refuse and recycling bid since it typically applies to Public Improvement Projects.

The legal ad states:

“Each bid shall contain the full name and address of each person or company interested in the same. It shall be accompanied by a proposal bond in the amount of one hundred percent (100%) of the bid, or by a certified check, cashier's check or irrevocable letter of credit for ten percent (10%) of the bid, made payable to the City of Athens, Ohio, conditioned that if the bid is accepted, a contract will be entered into within ten (10) days after notice of acceptance. A performance bond of one hundred percent (100%) of the amount of the contract with a satisfactory surety company, conditioned according to law, will be required for the faithful performance of the contract.”

The bid packet cites section 1.5 Compliance With Local Laws, cites Athens City Code section 5.02.14. - Performance bond. This states:

“The licensed hauler shall furnish to the city a performance bond for the faithful performance of this agreement. It shall be a cash bond deposited with the city or a bond executed by a surety company licensed to do business with the state. Said bond shall indemnify the city against any loss resulting from or any failure of performance by the licensed hauler. The bond shall be established by the service-safety director and shall not be less than the sum of \$20,000.00.”

**The city will accept a bid bond that will become a performance bond for the awarded bidder. For purposes of this bid, the bidder will provide a bid bond in the amount of six months service, or a certified check, cashier's check or irrevocable letter of credit for ten percent (10%) of six months of service. This will become the performance bond for the awarded bidder. The bidders not awarded will have their bid bonds, certified check, cashier's check or irrevocable letter of credit returned.**

Thanks,

Ron

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Thursday, April 18, 2019 12:14 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #9

There is a question about the ownership about the dumpsters and recycling bins in the franchise district. These are owned by the contracted refuse hauler.

Thanks,

Ron

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Thursday, April 18, 2019 12:16 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #10

There is a question on whether or not the awarded bidder can lease/rent trash cans to residents and bill them directly. I would prefer that all equipment be billed through the city with residential customers as to avoid multiple bills and confusion.

Thanks,

Ron

**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Tuesday, April 23, 2019 12:44 PM  
**To:** Ron Lucas  
**Subject:** RE: City of Athens Refuse and Recycling Bid Question #11 - #15

A series of questions asked. My responses in red:

11. Historical Container/Service Requests for Special Events Hosted By City for the Following:
  - a. Halloween – **Three (6 yard) dumpsters set up at specified uptown locations.**
  - b. Block Party – **not sure what block party this entails, as there is only Halloween**
  - c. Clean Up – **One week in the spring, unlimited amount of bags at the curb for every resident. Two roll off dumpsters at the city service garage for trash and scrap metal. Those emptied upon phone call from city.**
  - d. Sandlot – **Two dumpsters in place from March through the end of July. One for trash and one for recycling. Empty twice per week.**
12. Franchise District
  - a. If we pick a location up 24 times one month and 18 times the next, is that how the city is billed? **Yes**
13. How many Residential Refuse Subscribers are billed for more than one 30GAL container? **Awaiting report from our utility software provider. Will send it as soon as I receive it.**
14. Can you provide any information on what type of service frequency the municipal locations are? **Most are twice a week, some are daily (City Hall)**
15. Was the City able to produce any data on waste collected during 2018? **No**

**seellington@gmail.com**

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**From:** Ron Lucas <rlucas@ci.athens.oh.us>  
**Sent:** Tuesday, April 23, 2019 1:26 PM  
**To:** Ron Lucas  
**Subject:** City of Athens Bid Opening Change

Hi all,

We need to change the time of the bid opening. The bid opening will occur on Thursday, April 25<sup>th</sup>, 2019 at 3 PM in City Hall.

Thanks,

Ron

**From:** Andy Stone <astone@ci.athens.oh.us>  
**Sent:** Monday, April 22, 2019 4:04 PM  
**Subject:** Updates on City of Athens Solid Waste Management Contract Bid

Prospective Bidders:

Ron is out today, and the bid opens on Thursday. Two questions have come up that we need to answer at least 3-days out.

1. In the initial bid documents, we identified streets narrower than 14' as having a restriction that dual-axle packer trucks are not permitted. During our pre-bid meeting, we determined this did not make sense, and we would revise. Here is the revision: **Dual-axle packer trucks will not be permitted to be used to collect refuse on Boyd, Ellis, Forest, the brick section of Fairview, Atlantic, beyond the first 100' of Milton, Mohler, Smith, and Currier beyond #35. Haulers may use single-axle packer trucks, pick-up trucks, or manual collection in lieu of a dual-axle packer truck on these streets.**
2. We previously provided updated bonding requirements. The criteria the city would use to determine a service provided has failed and to call in the performance bond is as follows: **The hauler fails to pick up 25% or more of city accounts for two weeks or more.**

Ron will send out one more clarification tomorrow, but it will not modify the specifications.

Andrew B. Stone, PE  
City Service Safety Director  
8 E. Washington St., Athens, OH 45701  
740-592-3340

**WARNING**  
THIS VEHICLE EQUIPPED WITH A BACKUP CAMERA. MUST HAVE CANCEL OPERATIVE TO WORKING BEFORE THE VEHICLE CAN BE OPERATED.

MobilePak (217 stops left)

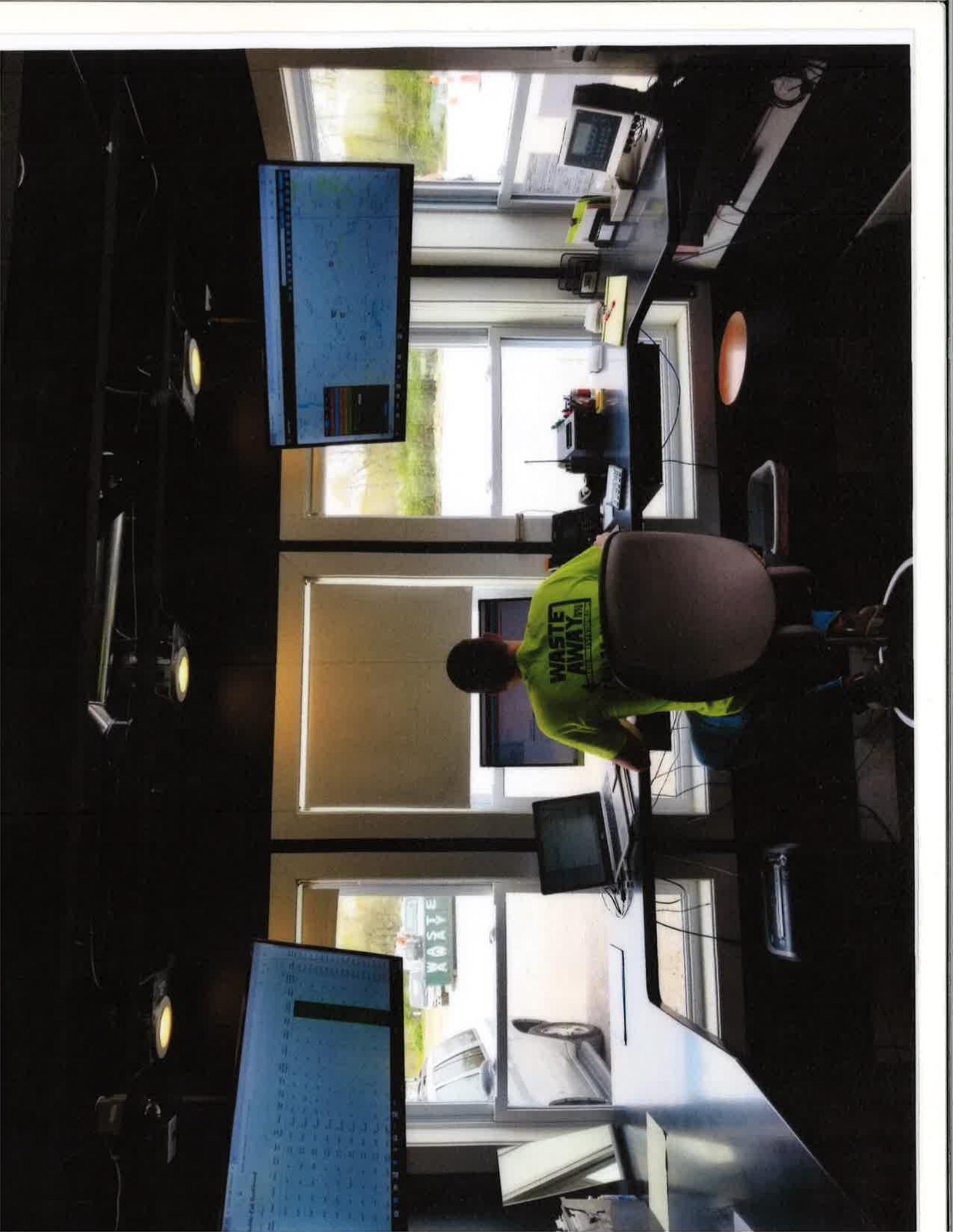
6:45 AM 98% battery

MAP DISPOSAL PHOTOS MESSAGES SIGNATURE

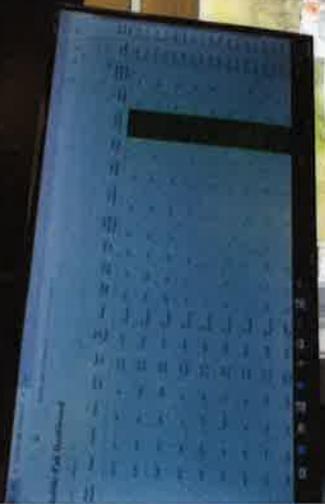
Quantity/Schedule	Description	Notes	Account/Sequence	Actions
2	COMMERCIAL WASTE SERVICE		01-507516	Skip Stop, Hold, Add Note, Complete Stop
1			0	Skip Stop

SHALENA DEBS 756-754 RUSSELL  
SAMANTHA JONES 1693 WATSON RD  
SAMANTHA JONES 1693 WATSON RD  
JIMMY JOHNS OF HEALTH 1693 WATSON RD  
1031 HEBRON RD  
BUCKEYE LAKE YACHT CL... 5109 NORTH BANK  
KEVIN PAGE 9595 JACKSONTOWN RD  
MICHELE PITTMAN 9595 JACKSONTOWN RD





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TALK TRASH**



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Model	Width	Depth	Front Height	Max Height	Truck Qty.	Load Capacity	Weight
<b>REAR LOAD CONTAINERS</b>							
2 YD	78"	47"	48"	53"	40	1,500 lbs.	230 lbs.
3 YD	78"	67"	48"	56"	40	2,000 lbs.	260 lbs.

## UNIQUE FEATURES & BENEFITS

100% Recyclable & Made in the USA

### Long Term Cost Savings

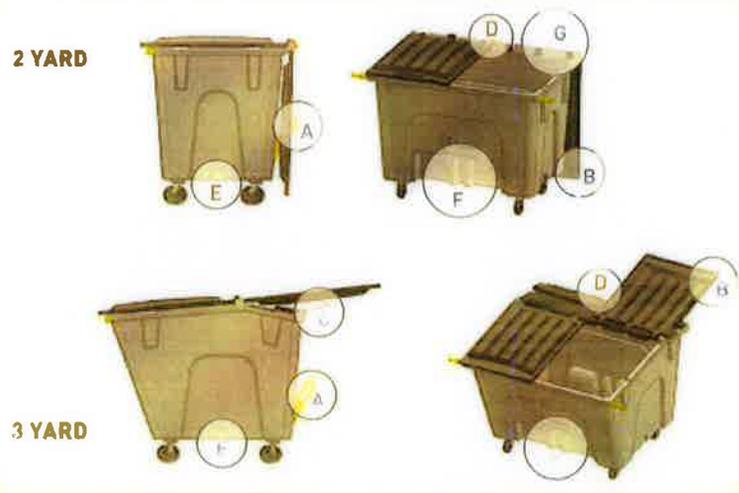
No Rust | Durability | Low Maintenance | (A) Raised Hook Bar  
 Less Wear on Equipment & People | (B) Lids Do Not Touch the Ground  
 (C) Lid Hooks | (D) Steel Cable Guide

### Solid Unibody Design

(E) Drain Plug Options | Turtle Shell Bottom Design | Leak Free  
 No Aftermarket Modifications Required | Thick Wall Design  
 (F) Multiple Hook Points

### Light-Weight & Durable

Stackable | (G) Larger Hinge Knuckles | Quiet | Easy to Move



## 2018 REAR LOADS

2 YARD



3 YARD



## OPTIONS

- Skid Plates
- Caster Packages
- Post Mold Logos or Decals
- Lid Prop Kits

- Drain Plugs
- Serial Numbers
- Cardboard Slots
- Hook Bar Kits

## SOLUTIONS

- Restaurant Waste
- Agricultural Applications
- Environmentally Sensitive Areas

- Food/Organic Waste
- Corrosive Environments
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