## Logan Martin Homes Edition

Looking Through the Lens Photographer documents life on the lake

A Design Resource Tapping into the potential of the Gateway to Logan Martin

January 2015

# January



### **FEATURES**

The Lake Through Her Lens Arline Lynch's photography documents life on the lake

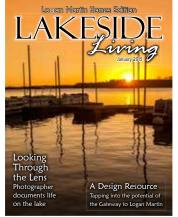
By David Atchison



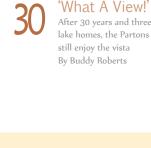
#### Passionate About Potential

Designer Renee Lilly loves the Gateway to Logan Martin By Zac Al-Khateeb





On the cover: Sunrise on Logan Martin Lake. Photo by Bob Crisp



Hook, Line & Sinker	_6
Community Calendar	43
From The Reader's Eye	44
Logan Martin Homes	46
Lakeside Agent Spotlight	48

Logan Martin Homes Edition LAKESIDE

#### Covering life along Logan Martin Lake since 1994

Publisher **Robert Jackson** Lakeside Editor **Buddy Roberts** Advertising Director Pam Adamson Photography Bob Crisp

Editor Jimmy Creed

10

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Like many adult children of aging parents. Jen has a busy personal life, which presents challenges in her ability to offer constant attention to her mother. Always There offers Jen a solution - call it a silver lining - to that cloudy issue. My mother is not always easy to deal with. I tried other companies in the area, and Always There has been by far the best. In particular their Care Management services have been a huge help with planning and decision-making. I couldn't be more pleased with their dependability and service."

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# It's a new year on the lake

s months go, January isn't often held in high regard. For most of the United States, it is, on average, the coldest month of the year. With the turn of a calendar page, the whimsical Jack Frost of December's holiday songs morphs into an angry Old Man Winter by the first week of the new year.

Following the bright and colorful festivities of the yuletide season, January can be perceived – once the parades and bowl games are over, anyway – as dull, dark and depressing.

Even life on the lake doesn't seem as leisurely and laid-back as it does, say, during July, January's seasonal counterpart.

But, as is the case with many things in life, it's a matter of perspective.

In certain Oriental cultures, the floral emblem of January is the camellia, which is also Alabama's state flower. Noted for its long-lasting beauty, the camellia is regarded as a token of excellence, a reflection of the spirit of its beholder. Combine that with January's birthstone – the garnet, which represents constancy – and the month offers a fascinating bit of symbolism for lake dwellers.

Habitués of the lake have a spirit that appreciates excellence and beauty. That's why they've made their homes here. That's why this is a place to which they keep coming back. Also like the flower and the gemstone, the lake has constant, long-lasting beauty. It may be beauty of a different kind this time of year, but it's beauty all the same.

In this issue, we're showing off some of that beauty as seen through the lens of photographer Arline Lynch. The images she has preserved will remind you of why you love Logan Martin. Also in this issue, you'll meet Renee Lilly, a Pell City designer who specializes in "the beautification of indoor and outdoor spaces," which her creativity turns into perfect backdrops for lakeside living. Opening their home to us this month are longtime lakers Tony and Jan Parton, treating us to a view from their deck you won't be able to take your eyes off of and showing us what sets their basement apart from any other on Logan Martin.

So, while the mercury may be low on the thermometer, you'll find the magazine you're holding to be anything but dull, dark and depressing. Thank you for starting your January with Lakeside Living. It's a new year, and it's the start of a new journey for us. So pour yourself a mug of your favorite hot beverage, settle into a warm, comfortable chair and enjoy the ride.



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Lake

Martin Lake

Logan Martin Lake

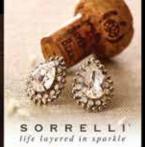
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#### CALENDAR KEY

Fishing Condition: This is the overall rating for the whole day, based upon our formula:

Best Good Fair Poor

Best Time: This column lists the best time of the day when, according to our formula, fish will be biting: MORNING; EVENING.

### **Cold Water Fishing Tips**

• Fish slowly. Bass slow down as the water cools. They are less likely to hit a fast-moving bait, so slow your presentation down and give them time to eat your bait.

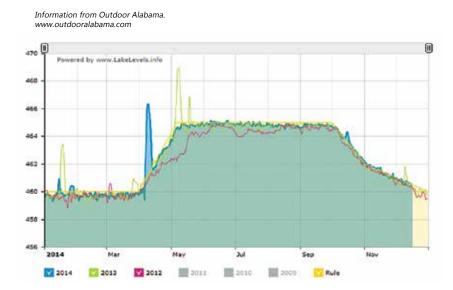
• Fish steeper banks. Fishing banks that have at least a 30 percent drop is recommended, and 45 percent drop is better. Bass like to move vertically in a short distance during the winter so bluff banks are good.

• Choose a bait you can keep in one place on the bottom. A jig and pig is a classic bait for cold water. Crawl it slowly along and make it stop and twitch when you bump cover. A jigging spoon moved up and down in one place works well. Slow moving crankbaits and spinnerbaits slow rolled or crawled on the bottom are also good.

• Put scent on your bait. Scents may help induce a bite in cold water.

• Fish deeper. Bass tend to hold deep in the winter, so look for the ends of long points, steep bluff banks and creek channels. They hold there until there are several warm days, then they move up into more shallow water.

• Be patient. Don't expect a lot of bites, but the ones you get may be big bass. Take your time and wait on that one big bite.



#### January 2015

		1
Jan 01, 2015	FAIR	Morning
Jan 02, 2015	FAIR	Morning
Jan 03, 2015	BEST	Morning
Jan 04, 2015	BEST	Evening
Jan 05, 2015	BEST	Evening
Jan 06, 2015	FAIR	Evening
Jan 07, 2015	FAIR	Evening
Jan 08, 2015	FAIR	Evening
Jan 09, 2015	FAIR	Evening
Jan 10, 2015	FAIR	Evening
Jan 11, 2015	POOR	Evening
Jan 12, 2015	POOR	Evening
Jan 13, 2015	GOOD	Morning
Jan 14, 2015	GOOD	Morning
Jan 15, 2015	GOOD	Morning
Jan 16, 2015	POOR	Morning
Jan 17, 2015	POOR	Morning
Jan 18, 2015	POOR	Morning
Jan 19, 2015	POOR	Morning
Jan 20, 2015	FAIR	Evening
Jan 21, 2015	FAIR	Evening
Jan 22, 2015	GOOD	Evening
Jan 23, 2015	BEST	Evening
Jan 24, 2015	POOR	Evening
Jan 25, 2015	POOR	Evening
Jan 26, 2015	FAIR	Morning
Jan 27, 2015 📃	FAIR	Morning
Jan 28, 2015	POOR	Morning
Jan 29, 2015	POOR	Morning
Jan 30, 2015 📃	POOR	Morning
Jan 31, 2015	BEST	Morning

Information from the Farmers' Almanac.

#### Lake Levels

Full Pool: 465 Feet Winter Pool: 460 Feet Flood Pool: 467 Feet

This graph and information come from the LakesOnline.com website. For up-to-date lake levels, log on to http://www.loganmartin.info/Level/.

6 Lakeside Living & Logan Martin Homes - January 2015



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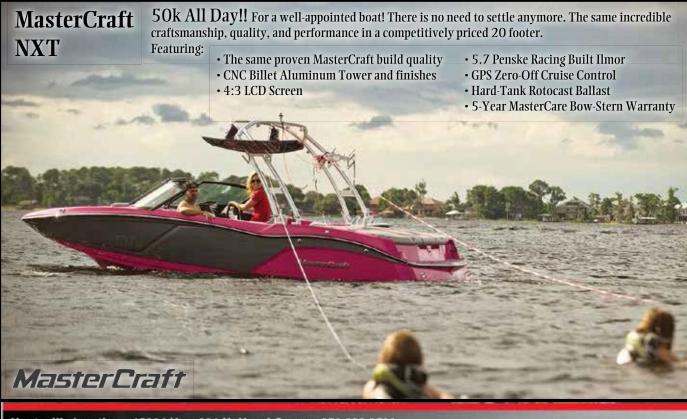
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January 2015 - Lakeside Living & Logan Martin Homes 9

## The Lake Through Her Lens Arline lynch's photography documents life on the lake

Arline Lynch often has her camera in hand while enjoying her retirement on Logan Martin.

Story by DAVID ATCHISON Photos by Arline Lynch

> t is not uncommon for Arline Lynch to stand by one of the windows of her waterside home, looking out at Logan Martin Lake.

"We used to enjoy water activities," she recalls. "I water skied all over this lake."

Now Lynch finds her excitement when she has a camera in her hand, waiting for the right moment to snap a picture of

10 Lakeside Living & Logan Martin Homes - January 2015

the place she and her husband Leo call home.

"I don't go down to the pier anymore," she said. "We sold our boats some time ago and now just enjoy watching our neighbors and others enjoy the lake."

Lynch normally takes her pictures through the glass windows of her home or from her sun porch. She can also step right outside the lakeside door for a really good picture.



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### Photographing wildlife is one of Lynch's favorite pastimes.

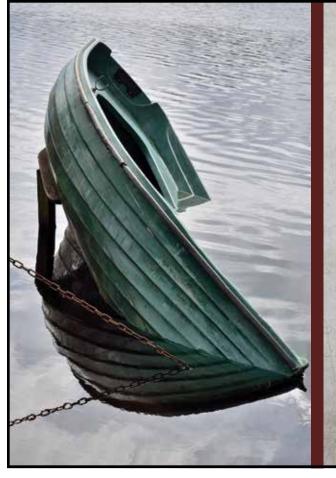
She captures life on Logan Martin Lake with her Sony digital camera, and has documented thousands of wonderful images with it.

Lynch shares many of her photographs through the world of Facebook, as well as through binders she has put together for friends, family and nonprofit organizations.

"She's fabulous," said Kathy McCoy, artist director for the Center for Education and Performing Arts, describing Lynch's photographs as "first-class. She is our volunteer staff photographer. We've used her photographs for public relations needs and in various other ways."

She said CEPA has volumes of photographs that Lynch has taken for the non-profit organization at no cost whatsoever, a sort of history of the organization.

"Of course, she has a great assistant, Leo," McCoy said. "She also does crowd shots. She's just



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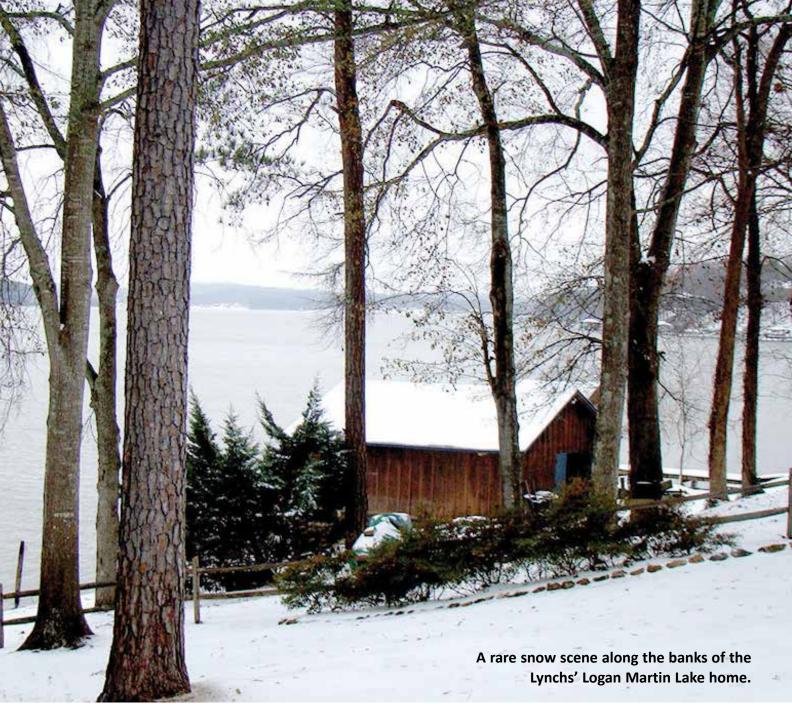
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incredible."

McCoy said she is also well aware of the beautiful photographs Lynch takes from her lakeside home. "They are lovely. Every once in a while she will send me one."

One of her favorite pictures taken by Lynch is of a deer along the shore of the lake, which is one of Lynch's many wildlife shots including, raccoons, squirrels and birds that visit the waters of Logan Martin Lake.

Lynch, who retired from Alabama Power Company in 1990, is a self-taught photographer. "It's just a hobby I've had for many, many years," she said, adding that the development of digital cameras sparked her interest in photography. She has digital images of the lake during all the seasons. She also has photographs of sunrises and sunsets at the lake, and there are the photographs of the water glistening under a moonlit sky.

Lynch also has pictures of flowers, close-up images of roses, and the azaleas she has cultivated blooming around her home during the spring.

And then there are thousands of photographs of people who live in Pell City.

Lynch, who is a volunteer and strong supporter of the Animal Shelter of Pell City Inc., was the volunteer photographer at the annual Paws in the Park event and other annual shelter

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fundraisers.

She also volunteers to take pictures at parties, special occasions, and other large gatherings for close friends.

"Making these type pictures is one of the main reasons I have enjoyed my photography hobby," Lynch said.

People have said that she helps make memories with her photographs, and she certainly does.

Lynch can talk about each of her photographs as if she had taken them yesterday.

One of her photographs is of a man steering a sailboat with its sails up, gliding across the open waters of Logan Martin Lake.

"This is an old sailboat

that was used and then put away for a long time," she explained. "The owner, The robust cardinal, a year-round lake dweller, often finds itself in front of Lynch's camera.

Richard Goodman, recently got it out, restored it and put it in use again."

She has taken pictures of people operating and relaxing on all types of vessels which have passed by her home. She has photographs of big houseboats and of fishermen in the more compact bass boats trying to catch "that big one" from the waters of the lake. Then there is the photograph of the neighbor's family on a jet ski, zooming across the lake.



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Above: A white egret walks in the grass along the shores of Logan Martin Lake.

At right: Lynch captured this image of a bird making a meal of spider.

"Through the years, I gradually began to learn and use some of the digital image software program features, which included cropping of various sizes and shapes, as well as lightening and/or darkening the pictures," Lynch said. "I try never to show and/or print a picture that I feel is unflattering and would embarrass someone."

And for Lynch, the lake is the perfect place to take photographs that capture life at its best.



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# Distinctive home décor items are a hallmark of **Renee Lilly's A Design Resource in Pell City.**

## Dassionate About Potential Designer Renee Lilly loves the Gateway to Logan Martin

#### Story by ZAC AL-KHATEEB Photos by BUDDY ROBERTS

enee Lilly loves the work she does: remodeling, refurbishing and selling unique items out of her Pell City retail store, A Design Resource and City Market.

As a design and beautification expert, she excels in beautifying people's homes and outdoor spaces, including many of those around Logan Martin Lake.

Indeed, her slogan is that she specializes in the beautification of the home and garden. She offers services and advice on all aspects of interior decorating, such as furniture, outdoor and garden spaces, color and lighting trends and other aspects of design.

She offers retail services at her shop on 1917 Cogswell Ave.

in downtown Pell City and online at www.ADesignResource. com, carrying upward of 100 lines of products that include lighting, wall covering, fabrics, and antique reproductions.

But at the forefront of Lilly's interests is working to revitalize a downtown community that she believes has potential to become a bustling hub for people who want to shop. "My passion is downtown Pell City," she said. "The retail traffic is not what it needs to be."

That's why she and other downtown merchants have come together to begin forming a nonprofit group to help revitalize the downtown area.

Lilly tries to do her part by putting her own business's name out there "so that locals don't have to travel for

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Lilly's eclectic style encompasses a variety of antique and modern furnishings brought together by color, texture, shape and finish.

22 Lakeside Living & Logan Martin Homes - January 2015

2

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Above: "I've had people walk in my store and say, 'I want my home to look like your shop," Lilly said.

At right: Highly-detailed ship miniatures by local artist Richard Davis are available at Lilly's retail shop.

quality services and home décor products." While she is still working to expand her brand, she said she has already received positive reviews from clients. "I can honestly say I've had some really emotional reactions to my work, which has touched my heart and inspires me to keep going."

Lilly began working in the design field in the mid-80s in Dallas, specifying interior finishes for a real estate investment firm. After earning a degree in interior design at Daytona Beach Community College, she secured a dilapidated historic property in New Smyrna Beach, Fla., that needed considerable attention,







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Above: Numerous paintings, sketches and other artistic creations are available at A Design Resource.

At left: An example of Lilly's festive table designs.

acquiring a community redevelopment grant to refurbish it.

She went on to gain extensive experience in Florida, North Carolina, Georgia, Texas, and Alabama. She is a member of the American Society of Interior Designers.

Now, she calls Pell City her home and workplace, and has done so since 2005. Pell City certainly isn't the same as her previous stops in more urban areas, but it offers its own unique perks.

"I love Alabama, living in Alabama and I love





The well-travelled Lilly always enjoys returning to her design board. It's more than 80 years old, and she found it on Craigslist.

living in Pell City," Lilly said. "Pell City is a central southern location. We have so much potential to revitalize this little city, and this town deserves a resurgence."

While most of her work involves redesigning people's homes and refurbishing and renewing their furniture, she's also had some retail success. Walking into her store, it's easy to understand why. Her shop is chock-full of antiques and unique items, some of which are produced by Pell Citybased artists.

That's not to say she only sells locally-made products. She travels extensively in search of antiques and unique items, giving her shop an eclectic but tasteful ambiance. "I've had people walk in my store and say, 'I want my home to look like your shop,'" Lilly said.

For Lilly, who values older, better-made products to newer

furniture that's been simply stapled together, it's all about the quality of the services she provides. Acknowledging her high standards, she considers her retail items and design services affordable, saying she always works within a client's budget.

And while she enjoys working to revitalize the downtown area where she has invested so much time and energy, what she enjoys most is the opportunity to work with its inhabitants.

"Something I enjoy is getting to talk with people," Lilly said. "They'll come in looking for help, and we'll spend 30, 45 minutes just talking about them, what they'd like, what they're looking for. It's one of the things I love about the business. I'm passionate about my work, and I love working in Pell city and our surrounding beautiful lake community."



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# 'What A View!'

After three decades on the lake, Tony and Jan Parton still enjoy the vista

Story by BUDDY ROBERTS Photos by BOB CRISP

ony and Jan Parton moved to Logan Martin \_\_\_\_\_ these days from the 300-square foot deck of their home in 1984. Thirty years and three houses later, in East Winds. "Nobody who comes here ever says they're still on the lake, enjoying the view anything about the house," Tony said. "They go straight



"I wanted the house to have kind of a warm, friendly, modern feel," Jan Parton said.

STAN MARTIN

S.

Although the Partons say their view of the lake gets the most attention, visitors also appreciate their home's interior décor.

first saw it eight years ago, but they recognized its potential right away.

"It was a jungle around here," Tony said, "but I told Jan, 'When we get it cleared off, it'll be unbelievable." He also spent some time in the water with his depth finder. "I fish all the time, and this is a good lake to fish on year-round, so I had to make sure this would be a good spot."

One of their two garages houses Tony's Ranger bass boat, a few trophies (such as the mounted 9.27-pound bass he pulled from the lake during a tournament) and







The kitchen serves as a centerpiece for the Partons' East Winds home. "Tony does all of the cooking," his wife says. "He loves to cook."

the fishing supplies covering most of the available wall space that make the unfinished space distinctive among Logan Martin basements.

Tony, a retired electrical technician, has operated the Coosa Tackle Co., an online tackle supplier, from the basement garage since last year. The business was started by a former co-worker who "talked me into buying it. I did and filled our basement up with fishing tackle."

He sells lures, weights and other supplies produced in Alabama by Davis Bait Co. in Sylacauga and NetBait in Greenville.

"Most of my customers are out of state, and a lot of them are in the northeast United States and Canada," Tony said. "A lot of these products, they can't get them up North, but once they do get them, they like them. And a lot of people on the lake know I'm here, so they'll call or come by, and I'll help them out if I have what they need. It's more of a hobby than a living for me. I just enjoy doing it."

While her husband is working in the basement, Jan can often be found enjoying the lake view from their deck or sunroom, something she's been able to do more since retiring from her post as an IT specialist at the Anniston Army Depot Dec. 31.

"We use the deck more than anything else in the house," she said. "When people come over, it's where we all end up. Everybody congregates there."



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Above: The Partons moved into their lake home eight years ago.

At left: Their living room, which provides direct access to their deck and its stunning view of Logan Martin Lake.

When designing the house, Jan said she wanted "kind of a warm, friendly, modern feel, and I think that's what we have. The community here is very quiet, and the lake is so laid-back. I had a 45-minute drive each way when I was working, so when I got home, I was ready to sit down and relax. I still don't want to go anywhere once I get home." As the proprietor of Coosa Tackle Co., Tony Parton has filled his basement with an inventory of fishing supplies.

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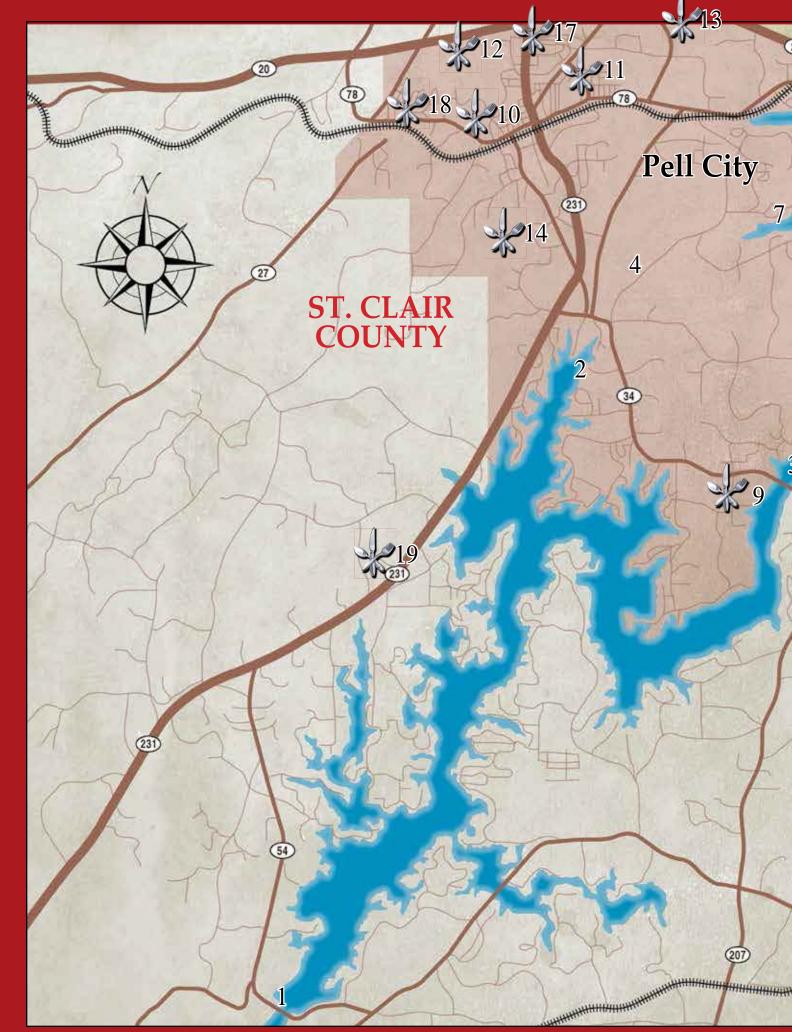
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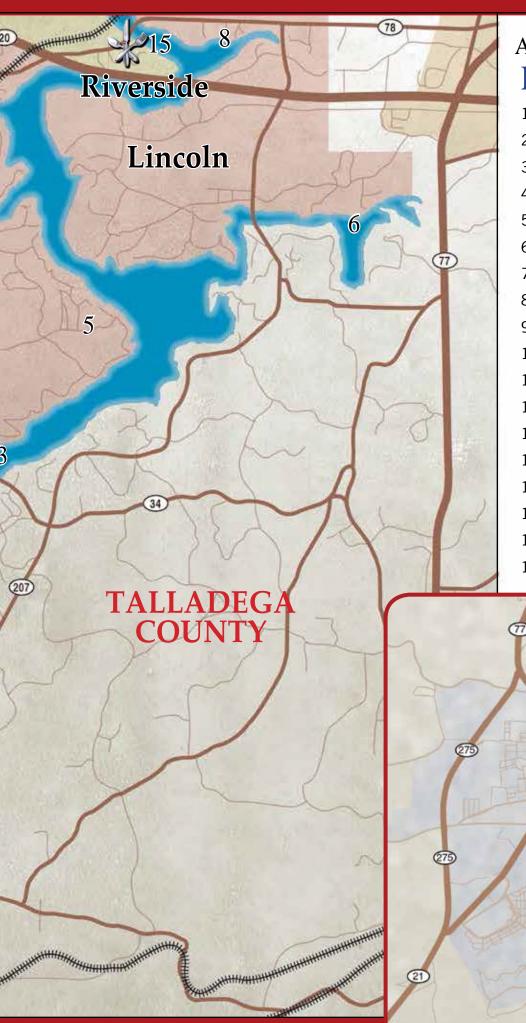
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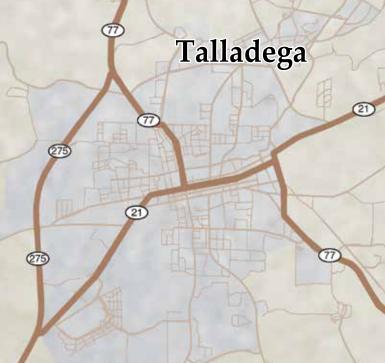






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- 1. Logan Martin Dam
- 2. Lakeside Park
- 3. Stemley Bridge
- 4. St. Clair Airport
- 5. Mays Bend
- 6. Choccolocco Creek
- 7. Dye Creek
- 8. Blue Eye Creek
- 9. Surfside Six
- 10. KFC
- 11. Pell City Steak House
- 12. Jack's
- 13. Big Deddy's
- 14. Guadalajara Mexican
- 15. The Ark
- 17. Butts to Go Pell City Texaco
- 18. Big Wayne's BBQ
- 19. Fat Mans BBQ



LOCAL ARTISTS - CELEBRITY SIGNINGS 











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### **Community Calendar**

#### Saturday, Jan. 24 St. Clair County's "Got Talent"

St. Clair County residents who can sing, dance or play an instrument will get a chance to be judged by professional judges and compete for more than \$2,000 in prize money in this unique event at the Pell City Center for Education and Performing Arts (CEPA). The show will start at 7 p.m. and admission will be \$10 for adults, \$5 for seniors, students and children under 8. For ticket information visit www.pellcitycenter. com, call 205-338-1974 or visit the box office Monday through Friday from 10 a.m. to 3 p.m. There's also still time for performers to sign up for the event, as the deadline for applications has been extended until Friday, Jan. 9. The Pell City Center is located at 25 Williamson Drive in Pell City.

#### Saturday, Jan. 17 - Monday, Jan. 19 Talladega National Forest - Free Fee Day

The National Forests in Alabama offers a "Free Fee" day. Any fees necessitated for either camping, fishing, trail riding, shooting, or horse-back riding will be waived. The sites involved in the free fee day are publicized in advance.

### Tuesday, Jan. 20 - Saturday, Jan. 31 Bucks Island Boat Show

#### 4500 Highway 77 in Southside 8 a.m. - 5 p.m.

Seminars, daily door prizes, and free refreshments will be available. Admission and parking are free. For more information, visit www.bucksisland.com or call 1-800-IMREADY.





#### Thursday, Jan. 22 - Sunday, Jan. 25 44th annual Birmingham Boat Show Birmingham-Jefferson Convention Center

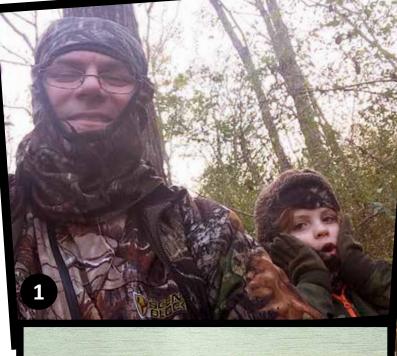
A Salute to Logan Martin Lake will highlight the 44th annual Birmingham Boat Show, Alabama's largest marine expo. Tickets are \$10 for adults, with children ages 12 and younger admitted free. Logan Martin will be in the spotlight at 5 p.m. Saturday on the Seminar Stage, when Lisa Gaither, executive director of the Greater Pell City Chamber of Commerce, will explain why the lake is among the state's top water destination getaways. Displays of boats and boating accessories, seminars, giveaways, and entertainment will again be part of the four-day show. For more information and to order tickets, visit www. BirminghamBoatShow.com.

### What is it that makes us different here?

Maybe it's just knowing when to help. Here in Alabama, some people are having trouble paying their bills. You can help us help them. Just make a small donation to Project SHARE on your next Alabama Power bill. Or give online at AlabamaPower.com/ProjectSHARE. Together with the American Red Cross we can show everyone what makes us different here.









- 1. Sometimes Leigh Ann likes to be silly in the woods. Billy Shute doesn't mind at all because it gives him the opportunity for quality time on an individual basis.
- 2. Carden enjoying his favorite pastime.
- 3. Ten-year-old O'Neal shows off his first buck, harvested with Doug Bailey. And a fine first deer it is.
- 4. Fifteen-year-old Courtney Cook harvests her first deer, and her father, Blake couldn't be more proud.

Send in your pictures and share your story with us. See ad on page 4.





44 Lakeside Living & Logan Martin Homes - January 2015

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1 Br, all utilities incl., plus cable, single or couple, No pets, 256-362-8080; 256-452-8760; 256-493-3909

#### FURNITURE

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#### HEATING AND AIR CONDITIONING

Pell City Heating & Cooling 0% APR with payment in full in 36 months. \$100 off purchase of a new HVAC unit, & \$10 off priority maintenance agreement. Expires March 31, 2015. 331 Cogswell Ave, PC (205) 338-2820 www.pellcityheatingandcooling.com

#### HELP WANTED

Looking for a Career in Healthcare/Long Term Care \$4000 Sign-on for LPN's Now Hiring LPN's, TPN's welcome and CNA's, Competitive Wages Great Benefits BCBS health/dental Matching 401K Apply in Person at Talladega Health and Rehab 616 Chaffee Street

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WEATHER GUARD HOME IMPROVERS Vinyl Siding, Replacement Windows, Insulation, Storm Windows, Screens, Porch Enclosures, Patio Covers, Carports, Gutters, Roofing, Sunroom's Call Mark for Special Pricing on Replacement Windows this Fall Call Mark c(205)699-2240 or (205)338-7508

#### LOTS AND ACREAGE

Acreage tracts Lincoln area, Eastland shores, 3-20 acres with lake Access, starting at \$29,900, Beautiful lots with view of lake, Eastland shores subd, includes Lake access, \$32,500 40 ac. just north of J'Ville, level, large hardwoods and scattered pines, paved road, public water, \$78,500 possible owner fin. 3 ac. North of J'Ville, wooded, public water, owner fin. w/ \$1800 down Kessler Land Agency 256-547-3883

#### MISC. SERVICES

Coosa Valley Electric Cooperative A Touchstone Energy Corporation "Providing Reliable Consumer Service" 69220 AL Hwy 77, Talladega 1-800-273-7210 256-362-4180 www.coosavalleyec.com

#### MONEY TO LEND

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# JANUARY 2015 Logan Martin Homes

A Real Estate Property Guide for Logan Martin Lake and Surrounding Areas

# Lovejoy Realty 11520 US Highway 411 • Branchville, AL 35120 • 205.699.5816

Love this house?

# Ashville acreage boasts lakes, trails, pavilion and more

### Story and Photos by GARY HANNER

If you have been in St. Clair County for any length of time, chances are you have met Lyman Lovejoy, known around the lake as "The Land Man."

He's owned Lovejoy Realty for the past 40 years, and among his current offerings is a property in Ashville just off U.S. Highway 231 at G.B. Sanders Road that comprises 360 acres containing eight lakes, two creeks and several duck ponds and barns. Half of the acreage is wooded, and all of the lakes are stocked with catfish, brim, bass and tilapia and are equipped with fish feeders.

The two-story brick home – which Lovejoy said offers "a beautiful view from inside, no matter what window you look out" – is 3,000 square feet with a half basement.

About 100 yards from the house is a covered pavilion that Lovejoy describes as an entertainment facility capable of seating 60 comfortably. The 40-foot x 40-foot area has

been home to many church gatherings, scout and senior citizens meetings, Easter sunrise services and weddings.

Adjacent to the entertainment facility is what Lovejoy calls a one-room man cave, complete with hunting trophies and a his-and-hers bathroom. Right outside the door is a brick barbecue pit.

The farm, according to Lovejoy, is an ideal place for outdoors lovers, with its miles and miles of trails for hiking or exploring on all-terrain vehicles.

Appointments to see the property can be made by calling 205-936-9260.

"The people here have been very good to us," Lovejoy said, "and I would like to think we have been good to them. We have been very involved in the community and all the things that go on in the community."

### Lakeside Agent Spotlight



# Rockey Pittman: *Enjoying his second career*

#### Story by ELSIE HODNETT PHOTO BY BOB CRISP

For Rockey Pittman, real estate is a fun second career.

"I worked for Alabama Power Company for 21 years," said Pittman, who is an associate broker with Area Real Estate Inc. in Sylacauga. "Life is so short, you can only have so much fun doing one thing. I had enough time for retirement, so I figured I'd do something else." Pittman retired in 2005 and went into home inspecting.

"I didn't really enjoy doing home inspections," he said. "I got my home inspecting license because I have rental property and also flip houses, and I figured the knowledge would help me know what I'm getting when buying a property."

Pittman said the home inspection business was timeconsuming and sporadic.

"A lot of people don't get home inspections, so I wasn't making a lot of money at it either," he said.

Pittman did home inspections for about a year before getting his real estate license.

"My wife Janice and I bought our first house through a real estate agent in 1999," he said. "I was intrigued by the whole process and contemplated getting my license and doing real estate part time, but I was too busy with Alabama Power. I just really didn't have time, but my fascination never went away."

For the past seven years, Pittman has enjoyed his second career.

"I got my broker's license a couple years after I got my real estate license," he said. "I primarily sell residential properties. I've sold other real estate, but residential is my focus."

Pittman said the first thing he does when meeting a client is to get an idea of what they are looking for in a house.

"Usually people have an idea of what they want – a house in a subdivision, schools, number of bedrooms and bathrooms, acreage, lake frontage – whatever fits their needs," he said. "I get to know the people and their personality. Then I get their email and phone number and start shooting them listings so they can view the houses on the Internet."

Pittman said a good listing on the email list, with good photos, is very important.

"A picture is worth a thousand words," he said. "A good listing makes it easy on the agent's side by putting that person in the house through pictures. When I list the house, I want the person to be able to visualize not only the house but the area including shopping opportunities, restaurants and other things in that area."

Pittman said viewing potential houses online saves a lot of time.

"It is usually a fairly simple process," he said. "They can view pictures and then narrow down the houses to a short list of homes to visit. Then we go and look at those homes."

Pittman said his favorite part of real estate is meeting new people.

"I like the flexibility I have," he said. "I basically am a free man. I can come and go as I please. And I've met some very interesting people doing this business. I sold some folks from New York a property, and they turned out to be our best friends."

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PELL CITY -\$121,900. 4BR/3BA,Large level lot, Split Bedrm Plan, 1 Story, Corner, Subdivsn, Some trees, Dishwasher BltIn, CookTopElec, Refrigerator, Oven Elec, Laminate Counter, Deck Open. MLS#564165



LINCOLN - \$129,900. This adorable new construction home offers three bedrooms and two baths. Minutes from I twenty and Logan Martin Lake. This home is low maintenance with a brick front and vinyl siding. There is a formal dining area and open great room with ventless gas logs in the fireplace. The master bath has a soaking tub with a separate shower. The level lot is great for outdoor activities. MLS# 610545



green house, work shop and a train room complete with tracks and trains. There is a whole house generator. MLS #607332



LINCOLN \$199,900. LOGAN MARTIN LAKE access home on large lot. 3BR/3BA with hardwood floors, split bedrooms, large dining room with wainscoating, attic storage. Fenced backyard is perfect for pool or kids' swing set. Convenient to I-20 &

CROPWELL

3BR/2BA, great room w/fp surround sound, private patio with a hot tub off the master, bonus room. The guest house offers 1BR/1BA, den, huge foyer, bonus room, ample parking. Raised herb garden in the spacious back yard. Swings hanging from the beautiful oak

trees. Garage has a track room,

\$249,200.

Honda. Community swim area & boat launch just a gold cart ride away. Large deck, basement den and full bath. MLS#568506



RIVERSIDE-1 UNIT - \$375,000. 3Br, 2 Full Bathrooms, This is a rare find in a condo, completely remodeled, castle front door, hardwood floors and ceilings, crown molding, rock fireplace, wood plantation shutters, floored attic space, stainless appliances, extra sub zero refrigerator, steam shower, granite counter tops thru out, pantry, soaking tub with rain shower. The sunroom over looks the patio where there is a grilling area and room for the whole gang to gather. This condo comes with three wood piers and one aluminum floating pier with fifteen thousand pound lift. Master bedroom has a sitting area overlook the lake. Boat launch, tennis courts and pool.



CROPWELL- \$249,000 - The only way to truly experience the benefits of this unique cottage is to enter through the cozy front door. Located on the Logan Martin Lake, this cute home offers 2 bedrooms and 1 bath, cozy living area, quaint kitchen, and sunroom. Watch the kids play in the water from the open deck or the screened porch. Take it as you see it, owner to leave most furnishings for you to enjoy. MLS#: 610820



PELL CITY \$184,900. FOX HOLLOW - THE COVE - 3BR/2BA with bonus room, large level fenced in back yard, screened porch, Corian counter tops and island in the kitchen. Great room with fireplace, jetted garden tub in master BA. Community pool, sidewalks. MLS#603463



PELL CITY -\$239,900. 4 bedroom, 2.5 bath approxiamtely 3200 square feet home with water access on 1 acre more or less. Home has granite countertops, a double garage with room above the garage, salt water pool, and outdoor fireplace.

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Shawn Story Broker 205-473-6206 Shawnstory3@gmail.com

# THE ESTATES al the Yacht Club

**5** Martin St. South

Cropwell, AL 35054

Office 205.338.5515

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MORTON DR. #84 0.16 acre \$19,500 MLS #588217



**505 OAK LEAF CIR.** 3 bedroom, 2 bath **\$244,000** MLS #589035



**4** OCK CHURCH RD. <sup>7</sup> acres **\$40,000** MLS #604749



MLS

0 HOLLYS LN. #000 2.50 acres \$30,000 MLS #596103



1+/- ACRE LOTS

**25 FT MINI LOTS** 

**PROPOSED** 

CUSTOM HOMES

3 bedroom, 2 bath **\$130,000** MLS #616001



**1008 BAYLOR CT.** 3 bedroom, 2 bath **\$1,400 per month** MLS #616535



**1915 RABBIT BRANCH ROAD** 4 bedroom, 3 bath **\$180,000** MLS #614877



**3148 RIVER RANCH RD.** 6 bedroom, 4 bath **\$1,500,000** MLS #614861

PENDING PENDING 11 MORNING GLORY DR. 3 bedroom, 2 bath \$170,000 MLS #592126



65 BULL DOG CIR. 5 bedroom, 4 bath \$650,000 MLS #616159

SOLD

825 S. W LF CREEK RD.

3 bedroom, 3 bath

\$138,450

MLS #614086



**524 COUPLAND RD.** 1.7 acres **\$48,000** MLS #575157



2259 S. MARTIN ST. 4 bedroom, 3 bath \$1,200 per month MLS #5402053



# PHONE (256) 249-3727 www.arearealestateinc.com Bill Pharr, Broker / Owner





**0 Co Rd 59, Rockford -** *3 BR, 3 BA Cabin overlooking* Hatchett Creek with  $\frac{1}{2}$  mile +/- creek frontage, 35 acres +/- of hay fields perfect for horses. Cabin has vaulted ceiling, Tongue & Groove lumber, large porch overlooking creek and screened porch off kitchen. **REDUCED \$299,000** 



**115 New County Line Rd.,** Sylacauga - 3BR/2BA home on 5.45 acres (m/l). Country setting located inside Sylacauga city limits. Master suite w/walk-in-closet, garden tub & tiled shower. Great room w/ high ceilings & stacked rock fireplace. Kitchen has stainless appliances & granite countertops. Additional bedroom & bath upstairs. **\$244,500** 



**175 Polo Lane, Sylacauga -** 4 BR, 2 1/2 BA lake home w/wrap around porches, screened porch, boat house, private boat launch, and amazing lake view; located on flat lot with deep water dock. Four large bedrooms have walk-in closets. **\$450,000** 



**Cedar Shores Dr. 38 AC, Sylacauga -** 38 +/- Acres on Lay Lake. Has lake/road access on 2 sides. Approximately 9 acres lake frontage. In Fayetteville school district. **\$242,000** 



**3137 Co Rd 49, Goodwater -** *3 BR/2 BA home with finished basement, 2nd full kitchen and built in BBQ in the basement. House has 3 wood burning fireplaces - one in the master bedroom. Property is 105 acres with a 30X40 shop, hay fields, streams and a stocked pond.* **\$649,990** 



**108 STONE RIDGE DR, Sylacauga -** 5 BR 3 <sup>1</sup>/<sub>2</sub> BA home built in 1994 has living room, den with fireplace, kitchen, dining room, master bedroom with fireplace, office, laundry room, enclosed 2-car garage and C H&A **\$349,900** 



**117 Ashton Circle, Sylacauga** - Large 3 BR, 2 BA Garden Home in Ashton Park. Has hardwood and tile throughout, a huge master, beautiful designer kitchen, sunroom and "parklike" fenced-in back yard. **\$212,900** 



**1068** Spring Field Drive, Chelsea - Beautiful large 3BR, 2 ½ BA. Designer kitchen, huge open Great Room. New master shower has marble with glass doors. Walk-in attic. Garage with opener. Fenced-in back yard has patio. **\$208,900** 





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NICE LAKE HOME

CROPWELL \$259,900. 1 level brick 3 BR/2BA on 3 level acres with huge backyard to cove on the lake with pier/boardwalk. Workshop, shed for tractors, double gar. Huge master w/2 walk-in closets, double vanity, gar-den tub. Kitchen has oak cabinets, stainless apps, convection oven. French doors open to huge deck. Freshly painted in neutral colors. MLS#612853



GREAT LAKE VIEW

LINCOLN \$279,000. Large 1 level 4BR/3BA home on good water. Very well-built, needs some carpet and paint, basement has 2 en-trances, MLS#595462



CROPWELL \$249,000. Lovely 3BR/2BA one level home with great open floor plan, in nice subdivision. Hardwood floors, arched doorways, wet bar, see-thru fireplace from kitchen to great room, which opens to beau-tiful courtyard. MLS#609717



TALLADEGA \$599,000. Fantastic home on Logan Martin Lake, sits on approx. 3.38 acres with over 350 ft of waterfrontage. Perfect for large family or entertaining, this home has 4 or 5BR/3.5 BA. Amazing Master bedroom and bath with all the extras. Nice sunroom, 2 laundry rooms, terrific kitchen with solid surface counters, large pantry & formal din-ing room. Multiple entertaining areas, four decks, hot tub, screened tile porch, pagoda, launch, huge pier, garden shed and garage/workshop. MLS#549580



WATER ACCESS IN PINE HARBOR

PELL CITY \$257,900 Charming stacked stone & wood 3BR/2.5 BA home in Pine Harbor with water access, nested in the trees on large lot. Great room has Cathedral pine tongue & groove ceiling, Beautiful mas-ter with large walk in closets, kitchen with eating area, island, gas cook top, Viking stove, huge pantry. Sunroom, patio, workshop. MIS#606349



TALLADEGA \$299,000. Magnif-icent Historic Home, currently operating as a Bed & Breakfast, convenient to Talladega Speedway & Logan Martin Lake, 6BR/6BA, 8 fireplaces, lots of hardwoods, updated electrical & plumbing, zoned heating & cooling, almost new roof. Huge kitch, updated apps, 3 ovens, walk-in pantry. Great upper & lower porches, huge deck with grill and hot tub. Ample parking, storage building. MLS#616629

NEW LISTING!



RAGLAND \$174,000. Nice 3BR/ 2BA on partially wooded 6 acres, beautiful open kitchen/gathering room with nice hardwoods, FP, granite counters, eating area, nice appliances. Spacious Bedrooms, Plenty of garden space, workshop, partial basement with garage, main level carport, new 2014 roof & elec. 3 ton carrier HP. MLS#609146

**REDUCED!** 

#### LOGAN MARTIN LAKE PRIVATE ESTATE \$995,000



Approx 6 acres on 1000' waterfront with seawall. Beautiful Vanishing Edge Salt Water Pool with fountain & surrounding patio overlooking lake. One level, views of the lake from all rooms. 4BR/4.5 BA, Beautiful Dining room, Huge Gathering Kitchen with Australian Verde Fire Granite, Wet Bar, amazing cabinetry. Luxurious Master, Jet tub, Steam Shower, coffer ceilings, dressing closets, adjoining study w/FP. Gazebo w/swing. Covered boathouse, 2 electric wenches, seaplane hangar, covered boat slip w/lift. Landscaped & wooded for privacy. A fishing HOT SPOT. Guest House with Kitchen/Living combo, bath, laundry, private deck. Playground, beach volleyball area plus 2nd

boat dock, fenced yard & 2nd stone patio. MUST SEE! MLS#498718







#### 11520 US Highway 411 Branchville, AL 35120-5404





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Home & Chicken Houses 23 Acres-Boaz, AL \$229.900



Recreational Hunting Tract 137 Acres-Ashville, AL \$1,639/Acre



Land and Mini Farms 3-20 Acres Available Starting at \$24,900

### Properties Sold in 2014



85 Acres -Altoona, AL





Blountsville, AL





30 Acre w/ Cabin -Blountsville, AL

### Additional Properties Sold in 2014

40 Acres - Hayden, AL 50 Acres - Ragland, AL 27 Acres - Odenville, AL 55 Acres - Argo, AL 48 Acres - Argo, AL 11 Acres - Trussville, AL 6 Acres - Odenville, AL







Brenda Fields

Karen Bain



Jenny Frey



Adam Bair

Scott Fields





Carey Monistere

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Tina Stallings



Mary Ellis

Carl Howard



Nan Morris



Michelle Shoemaker

Jeff Gossett





Gary Smith





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\$814,900 - 930 River Oaks Dr. - PRIVATE AND IMPRESSIVE 3 bedroom, 4 bath 1.5 story home with open floor plan, lot of exposed beams with tongue and groove ceilings. Large family room and master bedroom both have stacked stone fireplaces, larger than most sunroom overlooking the gentle sloped waterfront lot located on the main channel. A Mus See! MLS #614684 Call Brenda 812-4141



\$319.900 - 4910 Masters Boad - BEAUTIEUL LAKEVIEW from this 3 bedroom, 3 bath home with finished basement, covered boat lift and dock, MLS #610508 Call Jeff 405-1649



\$199.900 - 4732 Red Hawk Trl. - GREAT LAKE COTTAGE - 1.5 story 3 bedroom, 2 bath home located on a gentle slope, private wooded setting and waterfront lot with large platform/dock. Great view and convenient location. MLS #607491. Call Blair 812-5377



\$240,000 - 211 Lakeshore Dr. - WATER ACCESS with this 4 bedroom split foyer home with living room, dining area, spacious breakfast nook and western room located in the basement that could serve as another bedroom, above ground pool and storage building. MLS #613183. Call Nan 256/452-4761



\$205,000 - 4421 Blue Cutt Rd. - PRIVACY with convenience to town! Nice 3 bedroom, 2 bath home with fenced in back yard with approx. 15 ACRES to roam with an abundance of wildlife. There are two storage buildings as well as a pole barn. Home recently painted. MLS #587414. Call Adam 369-2704



\$429,900 - 1109 Lake Ridge Ln. - OUTDOOR PARADISE - 5 bedroom, 4 bath 2-story home with greatroom, with stacked stone fireplace, dining room, exercise room, office and playroom. Full fenced tennis court that serves also for other activities, main channel lot with year round water with new dock. MLS #610210 Call Karen 473-4613



\$448,500 - 477 Aradon Farms - QUALITY 4 bedroom, 4 bath Executive Estate with many amenities. Main level and basement parking split bedroom design, formal living and dining room and refurbished kitchen with solid surface counter tops. Enjoy the privacy with covered patio and rock water fall. MLS #558310 Call Bill 369-7977, Jeff 405-1649 or Tony 281-1317



379.000 - 5802 Lee Bd - PINE HABBOB area with this custom built 4 bedroom, 4.5 bath home with 2-story fover, living room, dining room, family room with fireplace. Downstairs has nice den, 2-car garage and located on gently slope lot with pier. Convenient to town and I-20. MLS #607409 Call Lawrence 812-5195 or Brenda 812-4141



\$160,000 - 163 Nathan Lane - LAKE ACCESS with LAKE VIEW with this 4 bedroom. 2.5 bath home with family room, eat-in kitchen with finished basement and 2-car garage. MLS # 586465 Call Tina 205/337-8509



\$219,000 - 98 Traweek Lane - Nice 3 bedroom, 2 bath home with finished basement area, con-venient to Highway 34 and town. MLS #592405 Call Mary 586-0825



\$269.900 - 901 Mountain Crest Dr. - BEAUTIFUL brick 4 bedroom, 4 bath home located on approx. 4 quiet ACRE lot. Home has greatroom with vaulted ceiling, dining room, basement with den, study/bedroom and 2-car garage. Nice setting with fenced back yard! MLS #611578 Call Scott 368-8138



\$189,900 - 6367 Mays Bend Rd. - IMMACULATE full brick 3 bedroom, 2 bath home with recently updated kitchen, split bedroom floor plan, Hardwood floors are in the living room and bedrooms, new HVAC and roof is approx. 4 years old, large level lot with in-ground pool with privacy fence and 2-car garage. MLS #611974. Call Carl 965-4755 or Michelle 427-3222



\$199,900 - 320 Coosa Island RD. - CONVENIENT LOCATION with this 1.5 story 4 bedroom, 3.5 bath home located on a wooded lot with approx. 120' of waterfront. Large open greatroom/dining area, bonus/storm room and hugh sunroom. Home will require some finishing touches and ready to enjoy. MLS #601909. Call Gary 222-9800





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