



**TIMES**  
MEDIA GROUP

## **Advertising Sales Representative Full-Time Position**

Times Media Group, an Arizona-grown, locally owned print and digital media company, is seeking an experienced Multi-media Advertising Sales Representative. This is an excellent opportunity for a highly motivated and experienced sales professional who is willing to offer solutions to drive company revenue.

**Compensation:** Competitive Base Pay Plus Commissions

**Benefits:** 401(k), Dental, Life, Medical, Vision

### **Responsibilities:**

Present and sell company products and services to new and existing customers

Prospect and contact potential clients

Reach agreed-upon sales targets by the deadline

Set follow-up appointments to keep customers aware of latest developments

Create sales material to present to customers

### **Qualifications:**

Previous experience in print and digital sales

Familiarity with CRM platforms

Ability to build rapport with clients

Strong negotiation skills

Deadline and detail-oriented

### **Compensation:**

- Competitive Base Pay + Commission
- Health, Dental & Vision Benefits
- 401(k)
- Mileage Reimbursement
- Paid Vacations and Holidays



Please send resume to  
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