

Exhibit A5. Median Off-Farm Earned and Farm Income by Product Specialty, 2011-19

Product Specialty		Income Type	2011	2012	2013	2014	2015	2016	2017	2018	2019
General cash grain	Median Off-Farm Earned Income		\$27,500	\$32,500	\$29,850	\$32,500	\$32,500	\$26,250	\$30,000	\$31,264	\$27,500
	Median Farm Income		\$26,674	\$26,155	\$45,441	\$35,567	\$34,002	\$37,095	\$30,613	\$28,361	\$28,450
Wheat	Median Off-Farm Earned Income		\$12,500	\$33,721	\$32,500	\$37,412	\$27,750	\$36,000	\$27,272	\$47,426	\$32,500
	Median Farm Income		\$9,810	\$19,638	\$9,240	\$10,310	\$2,810	\$14,836	\$18,766	\$787	\$12,650
Corn	Median Off-Farm Earned Income		\$27,500	\$38,810	\$40,993	\$40,000	\$37,382	\$38,245	\$37,500	\$32,500	\$32,122
	Median Farm Income		\$25,038	\$31,500	\$26,827	\$25,501	\$21,055	\$32,019	\$24,500	\$27,518	\$27,826
Soybean	Median Off-Farm Earned Income		\$27,500	\$37,500	\$38,595	\$42,257	\$42,404	\$39,165	\$37,500	\$33,754	\$37,500
	Median Farm Income		\$3,972	\$10,840	\$10,468	\$7,325	\$2,613	\$9,906	\$7,596	\$6,398	\$5,732
Grain sorghum	Median Off-Farm Earned Income		\$17,500	\$68,824	\$26,590	\$31,130	\$46,692	\$70,000	\$0	\$40,620	\$37,776
	Median Farm Income		-\$973	\$45,075	-\$2,977	\$2,455	\$5,207	\$2,188	\$16,845	\$33,044	\$32,000
Rice	Median Off-Farm Earned Income		\$1,538	\$27,500	\$29,245	\$23,568	\$36,250	\$32,500	\$27,500	\$0	\$32,500
	Median Farm Income		\$28,747	\$132,712	\$64,040	\$64,107	\$55,452	\$57,756	\$82,248	\$19,577	\$132,703
Tobacco	Median Off-Farm Earned Income		\$32,500	\$39,532	\$22,500	\$17,500	\$32,500	\$0	\$0	\$27,500	\$35,000
	Median Farm Income		\$17,005	\$4,740	\$11,304	\$20,932	\$27,220	\$82,658	\$48,004	\$10,067	\$143,828
Cotton	Median Off-Farm Earned Income		\$0	\$32,500	\$35,112	\$8,750	\$27,500	\$12,707	\$17,500	\$27,500	\$28,100
	Median Farm Income		\$34,001	\$20,920	\$104,187	\$28,943	\$7,687	\$70,473	\$43,343	\$54,827	\$85,298
Peanut	Median Off-Farm Earned Income		\$22,500	\$32,500	\$37,500	\$37,500	\$18,366	\$27,500	\$51,821	\$0	\$9,237
	Median Farm Income		\$8,461	\$18,785	\$12,798	\$29,610	-\$1,930	\$9,072	\$50,929	\$600	\$30,313
General crop	Median Off-Farm Earned Income		\$32,500	\$37,700	\$43,382	\$37,500	\$36,445	\$40,000	\$44,310	\$36,680	\$32,122
	Median Farm Income		-\$1,353	-\$1,183	\$113	\$63	-\$325	-\$650	-\$780	-\$727	\$1,312
Fruits and tree nuts	Median Off-Farm Earned Income		\$33,761	\$40,127	\$44,690	\$45,000	\$38,270	\$34,283	\$37,500	\$36,680	\$51,727
	Median Farm Income		-\$2,270	-\$600	\$103	\$733	\$943	\$2,201	\$2,125	-\$207	-\$500
Vegetables	Median Off-Farm Earned Income		\$12,792	\$17,500	\$32,500	\$32,500	\$19,000	\$8,750	\$45,000	\$23,250	\$42,510
	Median Farm Income		-\$2,346	-\$536	-\$1,631	\$4,291	\$9,506	-\$525	\$4,850	-\$700	\$4,055
Nursery & greenhouse	Median Off-Farm Earned Income		\$33,500	\$34,854	\$38,595	\$33,968	\$43,967	\$35,755	\$17,500	\$47,426	\$28,100
	Median Farm Income		-\$622	\$1,124	\$1,606	\$4,474	\$2,218	\$7,983	\$2,569	-\$960	\$6,395
Beef cattle	Median Off-Farm Earned Income		\$35,433	\$39,532	\$43,382	\$45,000	\$45,000	\$45,170	\$45,000	\$45,000	\$48,498
	Median Farm Income		-\$3,161	-\$2,494	-\$2,126	-\$1,018	-\$1,895	-\$2,507	-\$2,332	-\$3,112	-\$2,398
Hogs	Median Off-Farm Earned Income		\$37,500	\$45,000	\$62,500	\$45,000	\$55,000	\$37,500	\$32,500	\$70,000	\$54,923
	Median Farm Income		-\$350	-\$1,097	-\$3,800	\$5,726	-\$764	\$3,072	-\$159	-\$1,674	\$32,660
Poultry	Median Off-Farm Earned Income		\$22,320	\$43,384	\$44,510	\$45,000	\$45,000	\$37,500	\$35,542	\$41,000	\$32,122
	Median Farm Income		-\$2,806	-\$520	-\$201	-\$1,729	-\$3,025	-\$1,830	-\$79	-\$877	\$5,150
Dairy	Median Off-Farm Earned Income		\$0	\$6,250	\$12,500	\$4,500	\$13,970	\$1,500	\$1,000	\$0	\$6,250
	Median Farm Income		\$38,000	\$42,765	\$50,602	\$60,471	\$34,634	\$36,782	\$58,113	\$37,176	\$46,340
General livestock	Median Off-Farm Earned Income		\$41,782	\$53,011	\$45,000	\$55,000	\$54,234	\$55,000	\$52,843	\$45,000	\$51,727
	Median Farm Income		-\$6,464	-\$5,983	-\$3,945	-\$5,118	-\$5,540	-\$4,489	-\$4,015	-\$4,877	-\$3,879