

Region	Avg. pre-foreclosure short sale	Increase compared to bank-owned sale
Atlantic	\$159,800	\$11,480
Cape May	\$389,210	\$101,799
Cumberland	\$111,898	\$22,211
New Jersey	\$222,467	\$52,457
U.S.	\$184,530	\$34,261

Source: Press analysis of RealtyTrac data