

City of **Glens Falls**

Presentation to The Glens Falls **Common Council**

September 14, 2010

Prepared for: WHITEMAN Prepared by: OSTERMAN

& HANNA LLP



Agenda

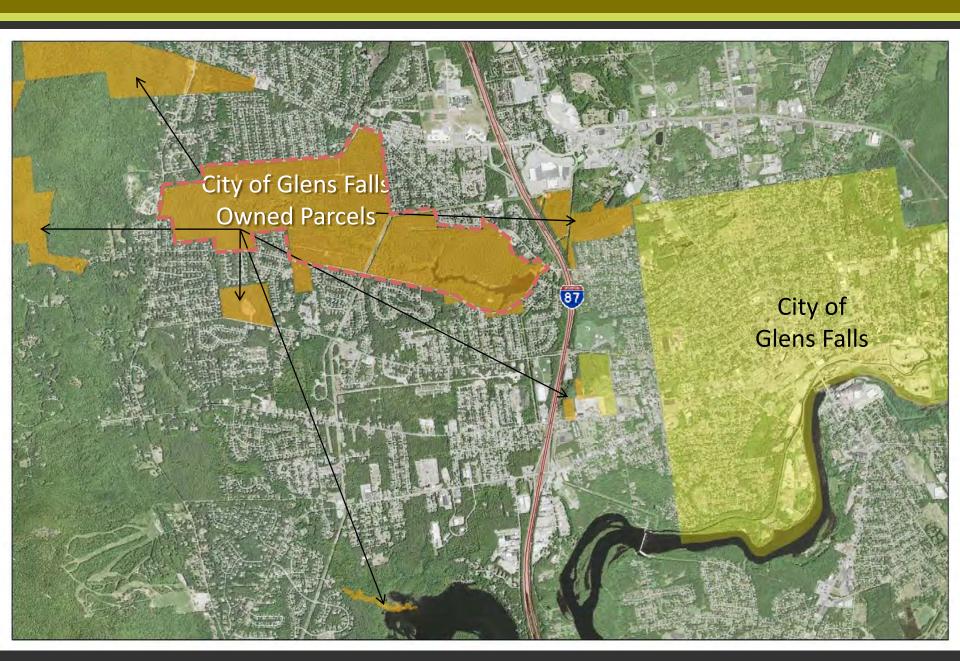
- Overview
- Surrounding Conditions
- Existing Zoning
- Recreation and Development Opportunities
- Economic Analysis
- Summary and Discussion

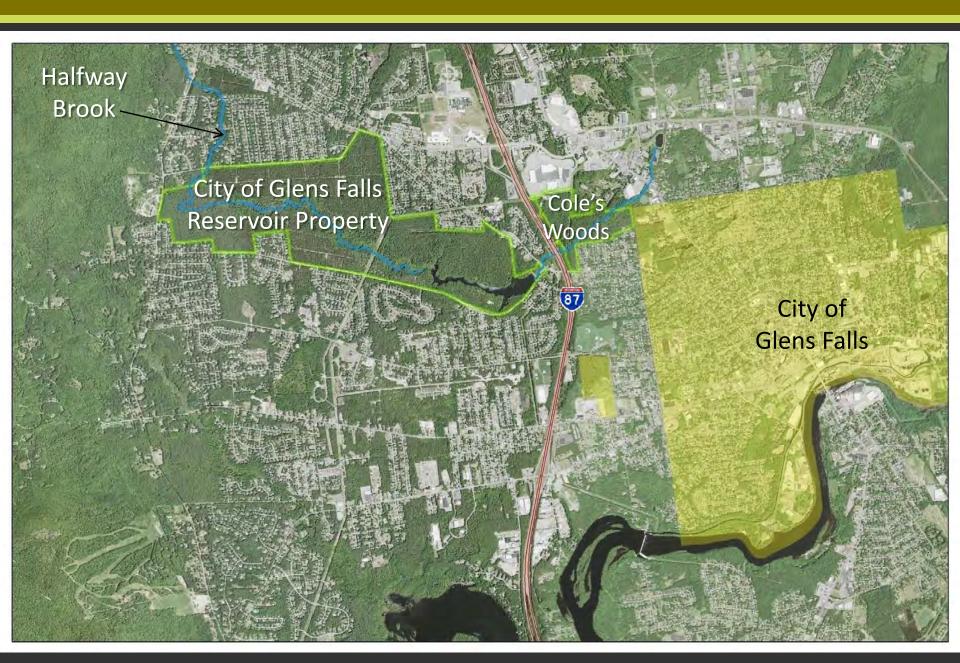


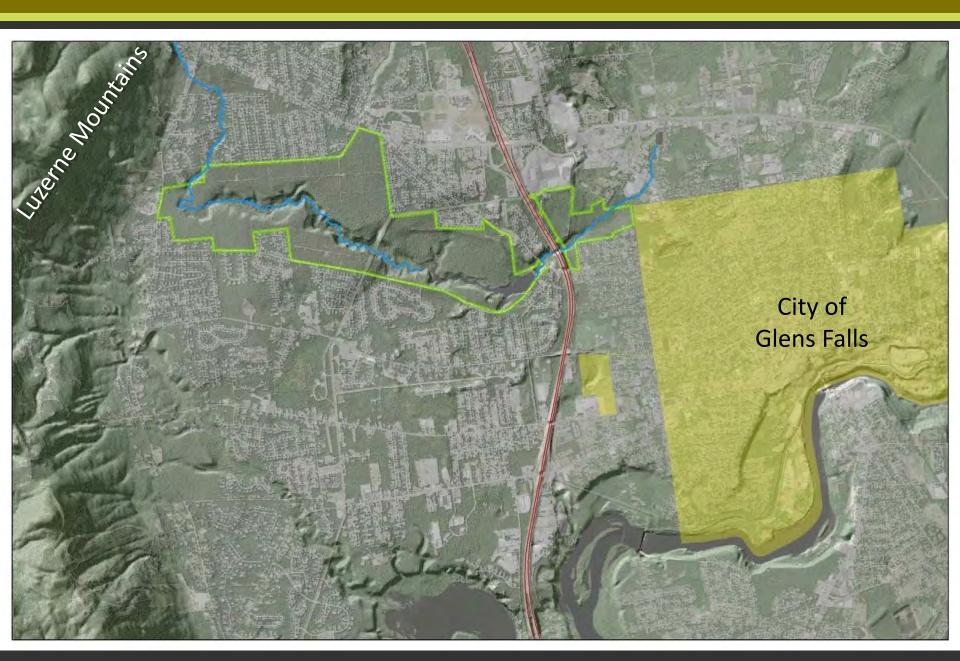
Overview

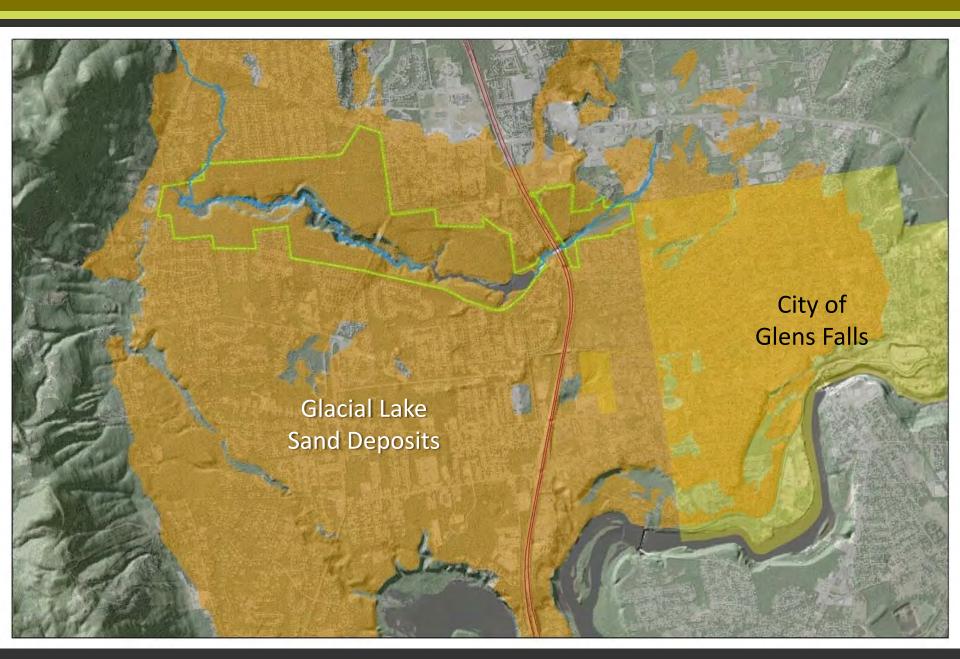
- City has been the steward of this land for decades
- City has a responsibility to protect the water
- City also has a fiscal responsibility to the residents and the water customers
- Would like to have formalized recreation available for both Glens Falls and Queensbury residents
- Developing a portion of the property will help create recreational opportunities and defray watershed maintenance costs – particularly dam replacements

Overview of Existing Conditions



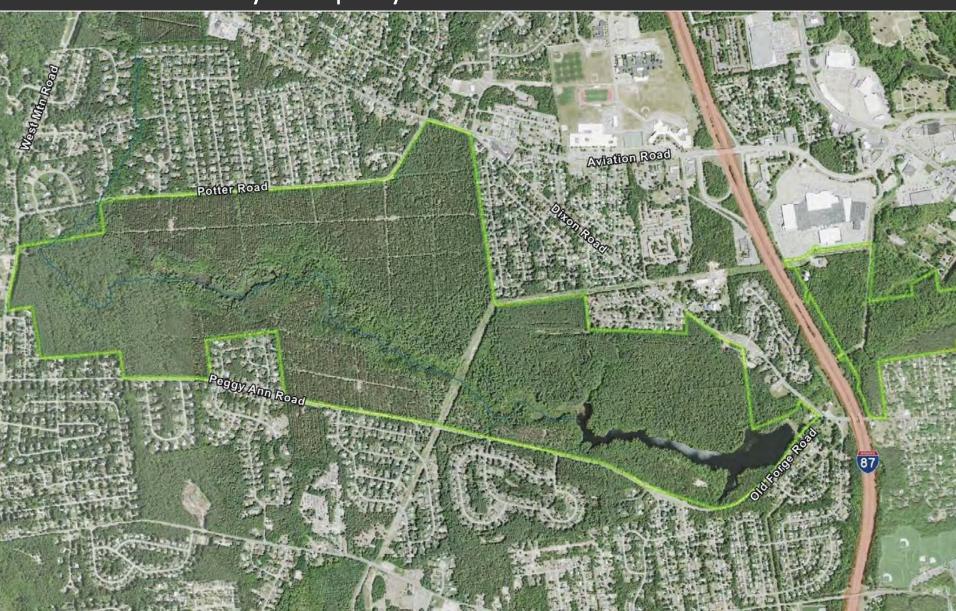




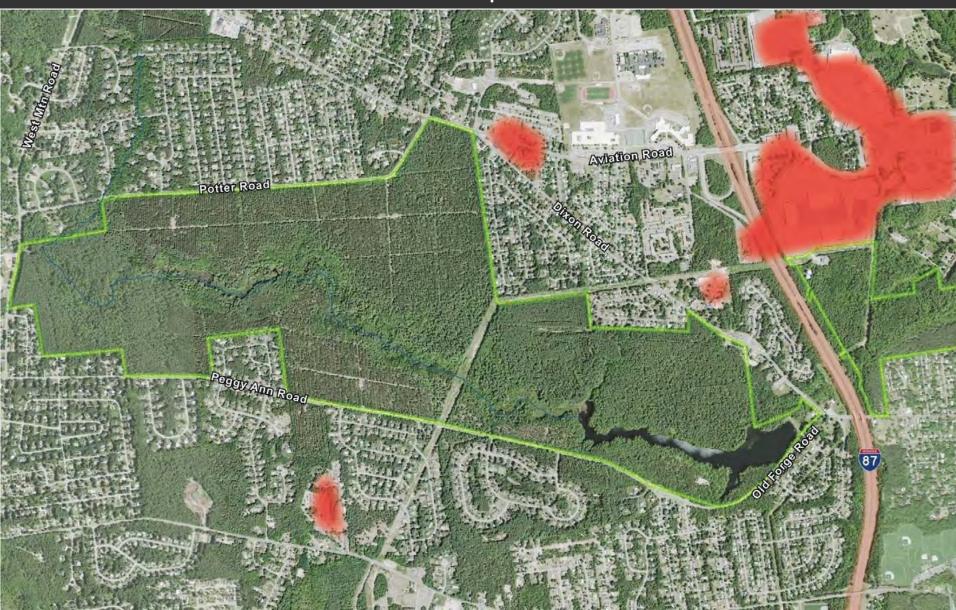


Surrounding Conditions

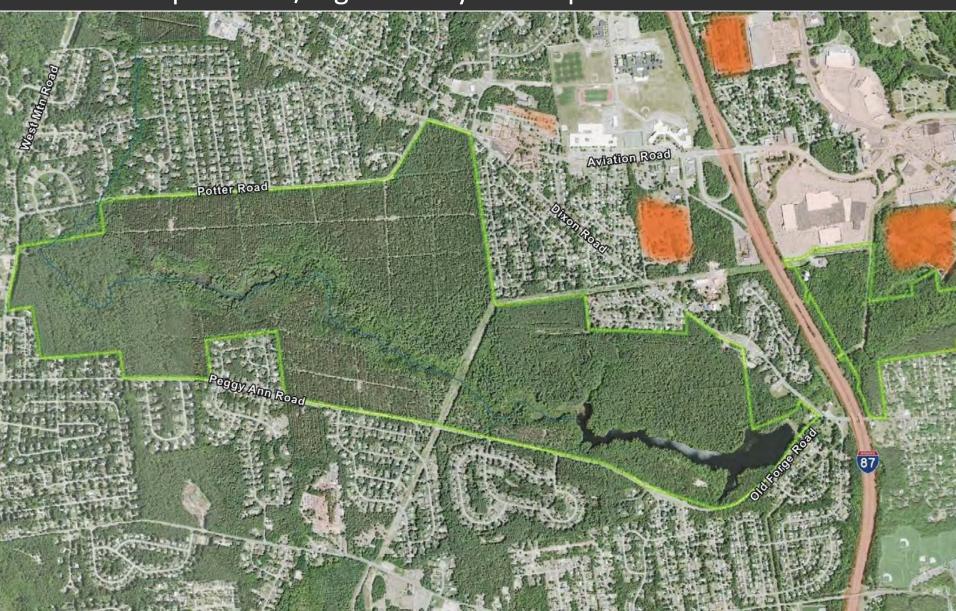
City's Property within PR-42A ~870 acres



Commercial Development in the Area



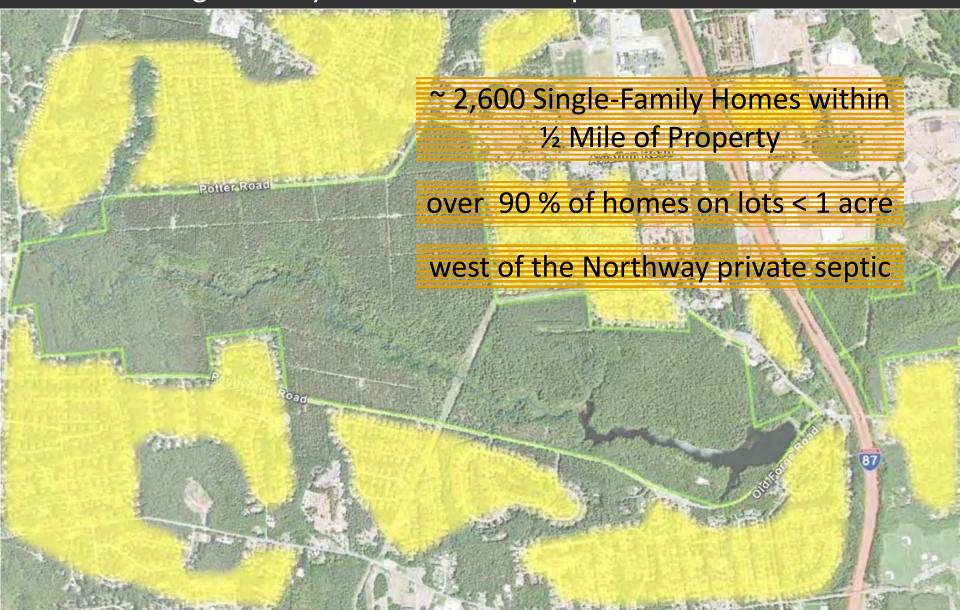
Apartment/High Density Development in the Area



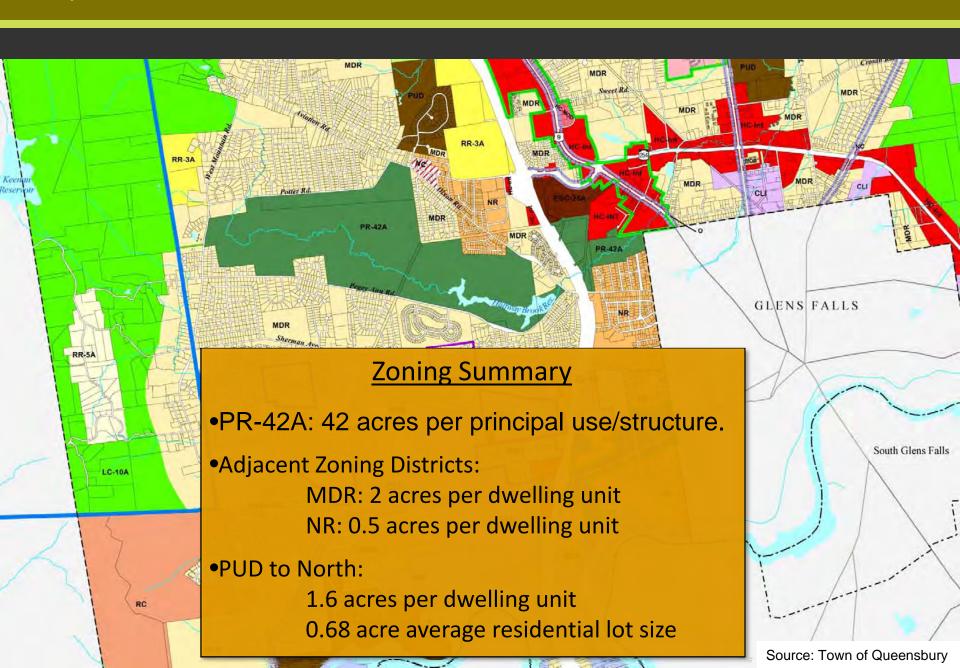
Single-Family Residential Development in the Area



Single-Family Residential Development in the Area

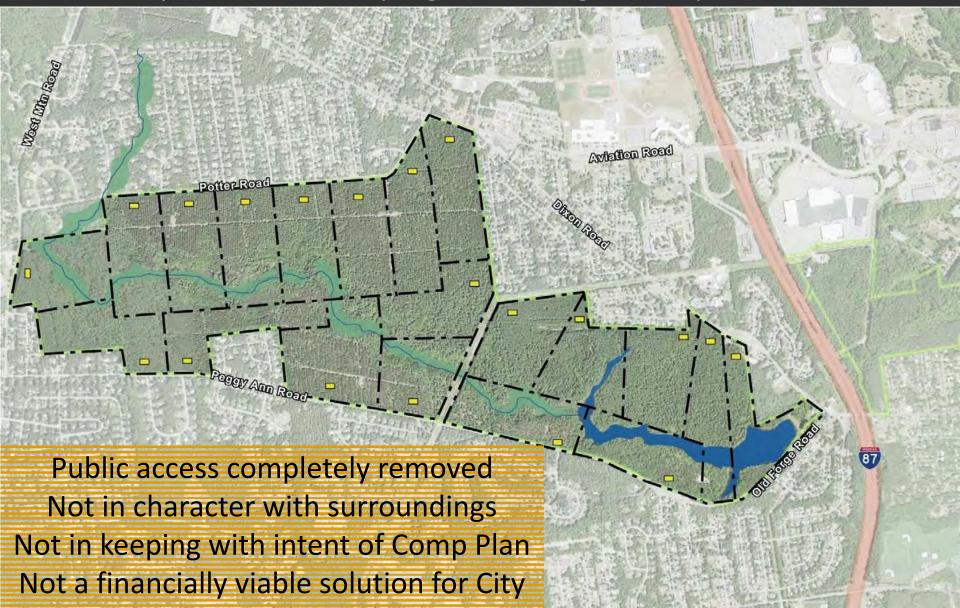


Existing Zoning



Site Development Possibility

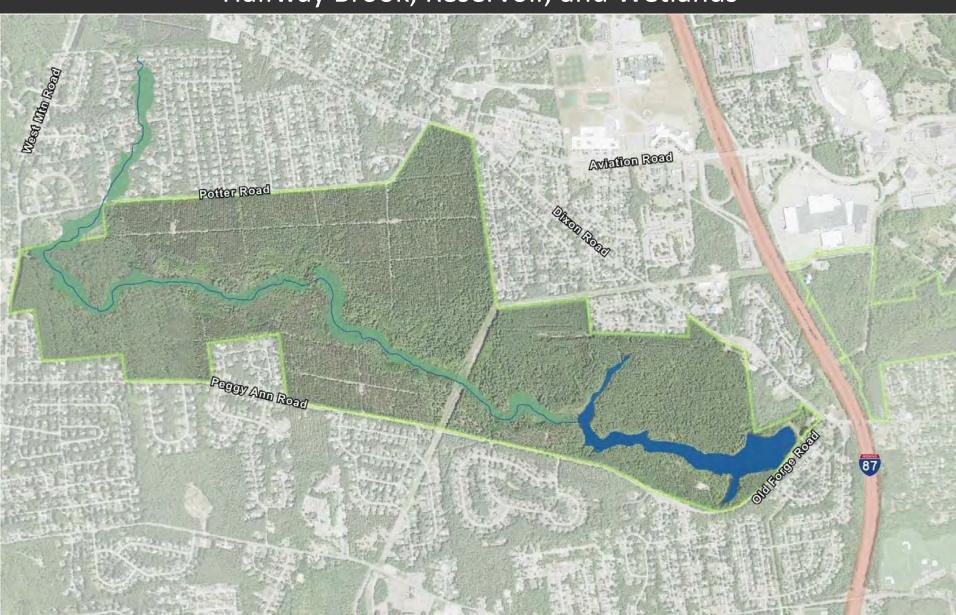
Development allowed by Right – 20 Single-Family ~42 Acre Lots



Alternative Proposal PUD Approach

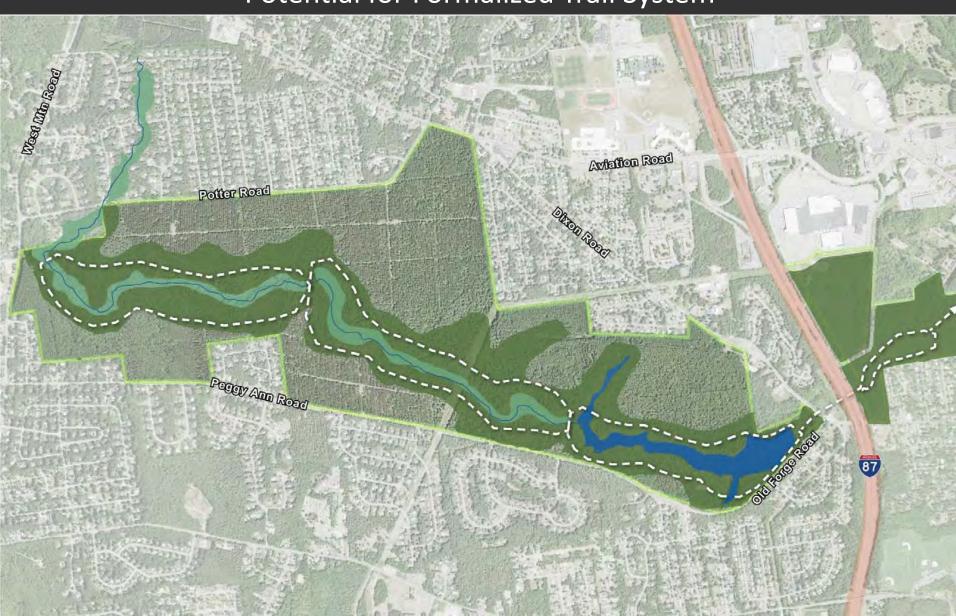
Water Protection and Recreation / Open Space Opportunities

Halfway Brook, Reservoir, and Wetlands

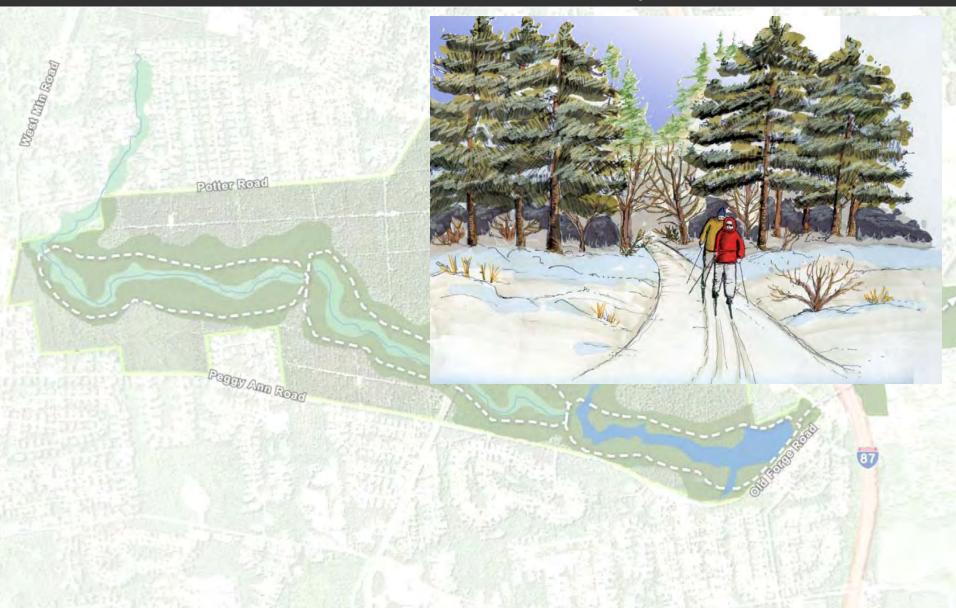


Existing and Proposed Protection Areas

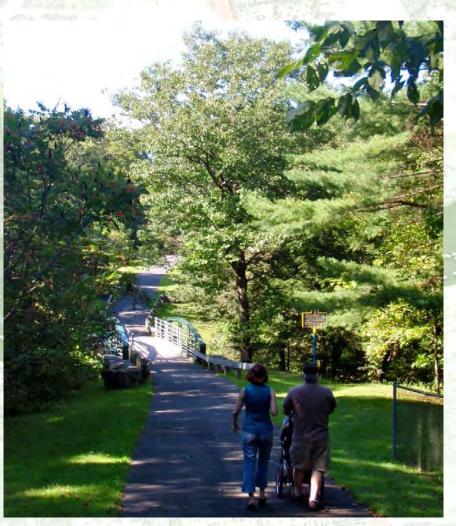




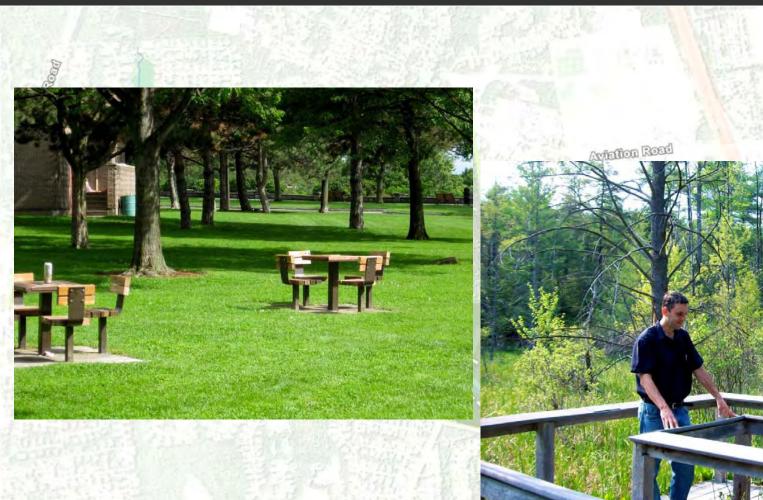






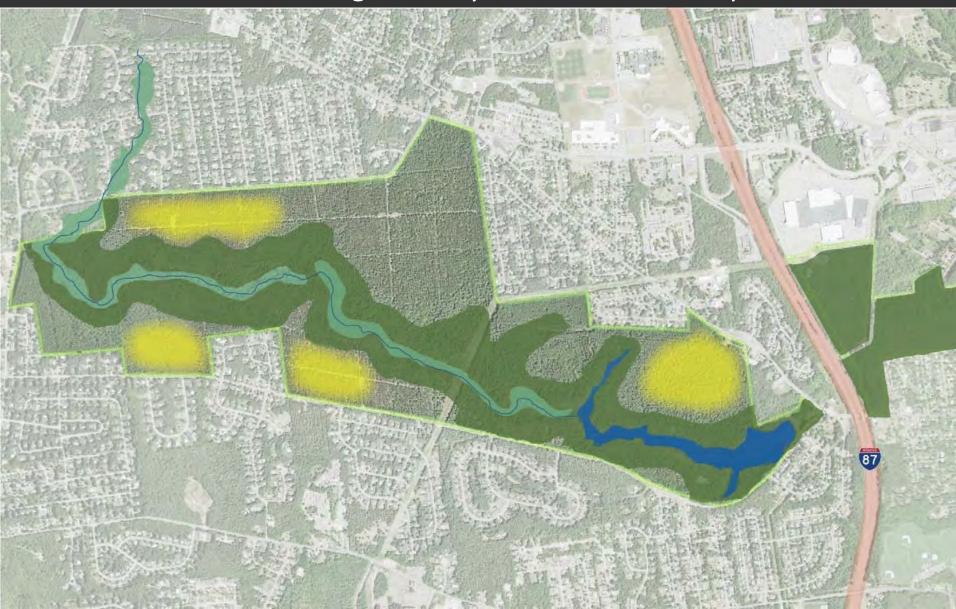


Undeveloped Areas Could be Organized Passive Recreation

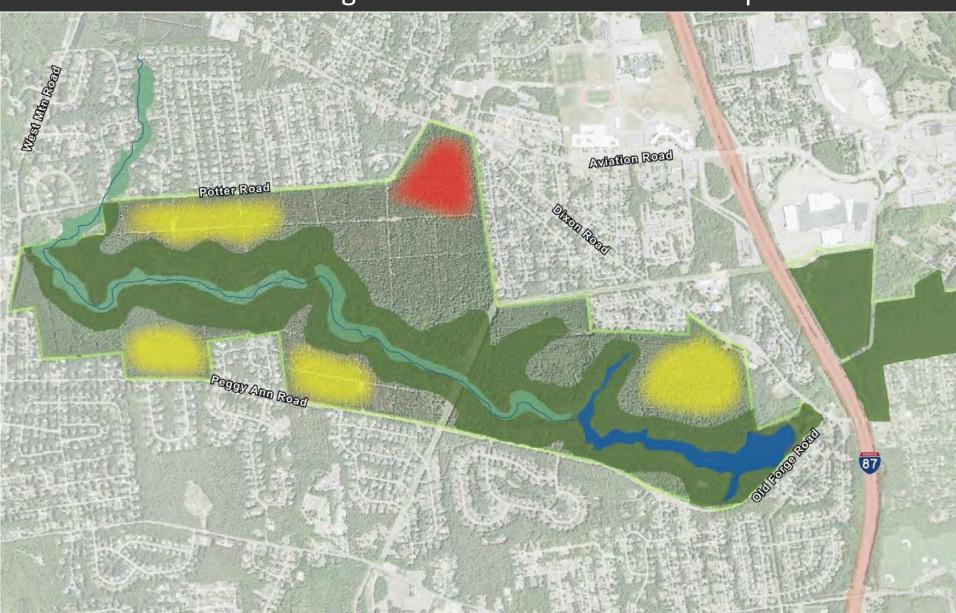


Proposed Development Concept

Potential for Single-Family Residential Development



Potential for Neighborhood Commercial Development



Potential for Moderate Commercial Development

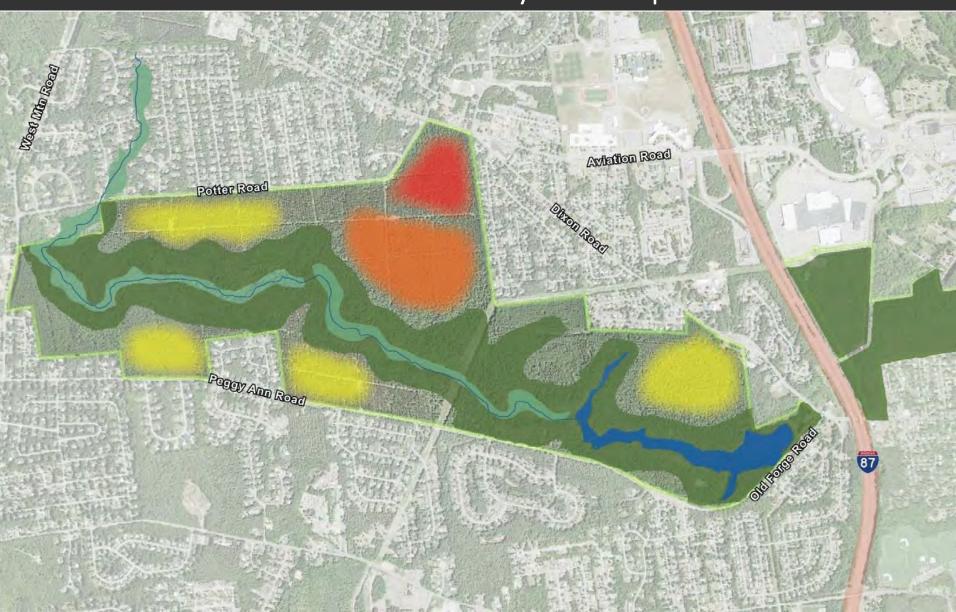


Scaled to surrounding area
Parking behind buildings
Linked by sidewalks
Serves the local population





Potential for Hamlet-Style Development



Potential for Hamlet-Style Development



PUD Summary



Water Protection Area ~ 400 acres

Four Single-Family Residential Areas 25 - 40 acres each

Commercial Area ~ 20 - 30 acres

Hamlet-Style Area ~ 80 acres

Additional Open Space ~200 acres

Overall Density envisioned to be similar to Hudson Point (~2 acres per dwelling unit)

Development likely to occur over the course of a decade or more

Economic Analysis

PUD at full Build-out	Results (all approximate)	
Number of Residential Units (Single-Family and Townhome)	405 units	
Commercial Square Footage	140,000 ft ²	
Additional Assessed Value	\$95 million	
Additional School Tax Revenue / year	\$1,650,000	
Additional County Tax Revenue/ year	\$410,000	
Additional Fire Tax Revenue/ year	\$79,000	
Sales Tax Generated / year	\$2.1 to \$3.4 million	
"Permanent" Jobs Created	140 jobs	
Construction Jobs Created	570 jobs	

Zoning Classification	Low Estimated Value	High Estimated Value
42 Acres	~ \$1 million	~ \$2 million
10 Acres	~ \$3 million	~ \$5 million
PUD	~ \$12 million	~ \$23 million

Gross Revenues to the City, values do not include costs to the City associated with planning and selling of the land

Summary

Water supply continues to be protected

High quality development

Formalized recreational benefit for Town and City residents

A result that is more in keeping with the goals of the Comp Plan

City of Glens Falls receives revenues for continued water protection

