Personnel:

Sylvia LewisAdvertising Manager ads@ brunswicktimes-gazette.com

Sylvia AllenEditor news@brunswicktimes-gazette.com

Nancy Shell Office Manager classifieds@brunswicktimes-gazette.com

Representatives:

Virginia Press Association **Inland Press Association**

TERMS OF PAYMENT

- Retail rates are non-commissionable
- Recognized advertising agencies add commission to open rate
- Payable in advance of publication unless an application for credit has been approved.
- Political and going out of business ads must be paid in advance of publication.
- Balances not paid by the due date will be subject to a 1.5% monthly finance charge.
- Advertising will be suspended if an account has a past due balance of 90 days.
- Womack Publishing Company will charge \$10 CPM above the posted insertion rates for zoning. Womack Publishing requires a minimum of 1,000 for zoning.

brunswicktimes-gazette.com

Advertisements may be placed on the BrunswickTimes-Gazette.com website at any time throughout the year. Contract rates are available and may be obtained by contacting the Brunswick Times-Gazette at 434-848-2114. Legal advertisements are placed online at www.BrunswickTimes-Gazette.com.

6 COLUMN DISPLAY

1 Column	1.56
2 Columns	3.25
3 Columns	4.93
4 Columns	6.63
5 Columns	8.31
6 Columns	10
Double Truck	21

9 COLUMN CLASSIFIED

1 Column 1	1"
2 Columns 2.13	"
3 Columns 3.25	"
4 Columns 4.38	"
5 Columns 5.5	"
6 Columns 6.63	"
7 Columns 7.75	"
8 Columns 8.88	"
9 Columns 10	"

Contract and Copy Regulations

- a. All advertising is subject to the acceptance by the publisher. The publisher has the right to reject or cancel any advertisement at any time.
- b. Any advertising resembling a news article will have the words "Paid Advertisement" printed at the top.
- c . Position requests will be charged a \$50 premium. Position requests will be honored when possible, but not guaranteed.
- d. The Brunswick Times-Gazette is only responsible for the first insertion of any given advertising placed in our newspaper and only the amount of space the error occurred. We are not responsible for the error content nor the value of the amount in error. We will issue a letter of correction and rerun the amount of space in error in our next issue corrected at no charge to the advertiser for our
- e. Alcohol and tobacco advertising is accepted.
- f. Front page banner advertising is accepted.

Special Services

- a. Clip art service. We have a wide variety of artwork for use by advertisers at no additional charge.
- b. Tearsheets will be provided if requested at no additional charge.
- c. Proofs of advertisements will be available if requested.

Design Requirements

The Brunswick Times-Gazette production department utilizes InDesign, and Adobe Photoshop in a Macintosh based environment. We accept:

- PDF (Preferred created with Acrobat Distiller, all fonts embedded and all color pictures converted to CMYK)
- · InDesign (with all fonts and images included)
- Photoshop/InDesign

Please DO NOT submit files created in Power Point, Corel or Microsoft Publisher. We cannot guarantee the reporduction of ads created in this format. If using one of these formats, please convert to a .pdf file.

Classified Advertising - 5 PM Friday Display Advertising - 10 AM Monday

Circulation

0: 1 0 D:	A 75
Single Copy Price	
 Annual Subscription by mail: 	
Brunswick County	\$30.00 per year
All other areas	\$43.00 per year

Latest Circulation figures and breakdowns are included in our media packet Visa and MasterCard Accepted or renew online www.brunswicktimes-gazette.com



The Brunswick Times-Gazette is part of Womack Publishing Co., Inc. a family owned multimedia company based in SUBLISHING Chatham, Virginia. For more information on Womack Publishing Company visit www.womackpublishing.com.

Brunswick Times-Cazette

Serving Brunswick County since 1894

brunswicktimes-gazette.com

213 Main Street • P O Box 250 Lawrenceville, VA 23868 e-mail advertising to: ads@brunswicktimes-gazette.com 434-848-2114 Fax: 434-848-2115



Effective January 1, 2014

The Brunswick Times-Gazette MARKET AREA



The Brunswick Times-Gazette is your source for news and advertising, reaching over 7,500 readers weekly in Lawrenceville, **Brunswick County and** surrounding area.

DISPLAY AD RATES

Open Rate \$6.90 pci
National Display Rate Net \$6.90 pci

COLOR RATES

Full process color \$150

CLASSIFIED ADVERTISING

Classified Display Rate \$6.90
Classified Line Ads
Month Long Group Special! \$99.99

20 words or less, over 20 words \$3.00 per word.

6 Newspapers • Two TMC Products • 80,000 Readers
Brunswick Times-Gazette, Warren Record, News Progress, Independent
Messenger (Sunday & Wed.), South Hill Enterprise (Sunday & Wed.),
Lake Gaston Gazette-Observer, Littleton 27850, and Emporia Extra.
Includes Free website listing.

Lake Country Group Special! \$29.99

20 words or less, over 20 words \$1.50 per word.

6 Newspapers • Two TMC Products • 80,000 Readers

Brunswick Times-Gazette, Warren Record, News Progress, Independent Messenger (Sunday & Wed.), South Hill Enterprise (Sunday & Wed), Lake Gaston Gazette-Observer, Littleton 27850, and Emporia Extra. Includes Free website listing.

4 Weeks \$16.50

20 words or less, over 20 words .55¢ per word. Includes Free website listing.

2 Weeks \$9.75

20 words or less, over 20 words .55¢ per word. Includes Free website listing.

Brunswick Times-Gazette Only \$6.90

20 words or less, over 20 words .55¢ per word. Includes Free website listing.

Call 434-848-2114 to place your next ad in the Brunswick Times-Gazette reaching over 7,500 readers each week!



INSERT RATES

One-sided single sheet \$295
4-page tabloid size \$300
8-page tabloid size \$305
12-page tabloid size \$310
16-page tabloid size \$315
20-page tabloid size \$320
24-page tabloid size \$325

Preprint reservation 7 days in advance Preprint delivery Friday before insertion date

SPECIAL CLASSIFICATIONS

Legal Advertisements \$6.90 pci
Notice of Sale of Land, Financial Statements, State, County, Municipal, Banks
Legal notices in excess of one double space typewritten page (8.5x11)
requires at least two regular workdays before publication.

Weddings / Engagements \$55.00

Obituaries Includes website \$60.00 (Obituaries exceeding 10 column inches will be charded \$6.75 per inch)

Divorces \$150.00

Church Directory Per Week \$15.00 (26 Week Minimum)

SERVICE DIRECTORY



Regular Business Directory	\$20.00
Small Block	\$10.00
Business Listing With Web Address	\$6.50
Business Listing	\$5.00

SPECIAL PUBLICATIONS Explore Brunswick

Published in June.

Graduation EditionPublished in June.

Taste of Brunswick
Published in October.

Santa Letters
Published in December.



WEBSITE ADVERTISING

Tile ads starting at \$18.75 per week

Leaderboard ads starting at \$37.50 per week

Multiple section choices for placement to reach your target market: Front Page, News, Sports, Obits,

Classifieds, or Community Calendar.

Every ad contains a click thru link that can be directed to your company's website, email or Facebook page.

Ad content can be changed and updated monthly.

Three month minimum run unless purchased in conjunction with print advertising. Discounts available in long term contracts.

Discounts for multiple placements on any of Womack Publishing's 15 newspaper websites.

Now offering many exciting new options including,

skyscraper, in-story, tile, page curl advertising positions and banner.

For more information contact your account executive or Kristi McGuire at kmcguire@womackpublishing.com.

